## Alexander K. Kirk akirk.mfa2021@london.edu • +44 7342 240017

**EDUCATION** 

2018

2020 - 2021 London Business School, England

Masters in Financial Analysis

**GMAT 710** 

2016 – 2020 University of Richmond, United States

Bachelor of Science in Business Administration, Departmental Honors in Economics, Summa Cum Laude

Bachelor of Arts, Departmental Honors in Leadership Studies, Summa Cum Laude

2018 – 2019 London School of Economics and Political Science, England

The General Course (Economics)

## **BUSINESS EXPERIENCE**

**2020** Farmers & Merchants Bank of Long Beach, Seal Beach, CA, United States

Regional Retail Bank with \$9.5B in Assets

SBA (Small Business Administration) Intern (3 months)

- Gathered and assessed over 50 recent statewide SBA loans in partnership with Senior Vice President and Regional Manager to better understand competitive landscape of commercial loan market
- Analyzed prospective and existing client tax returns and financial statements for ability to service outstanding and proposed debt, preventing future write-offs to portfolio of over 100 loans
- Conducted site visits on collateralized properties to ensure maintenance of assessed value in event of default, limiting potential losses from borrower default as a result of COVID-19 economic impacts

2019 Foundation for Defense of Democracies (FDD), Washington, DC, United States

Research Institute Focusing on Foreign Policy and National Security

Center on Economic and Financial Power (CEFP) Intern (3 months)

- Created searchable database of over 500 sanctioned North Korean entities and individuals, aiding in protection of small-cap international banks from money-laundering risk
- Analyzed US Treasury Department advisories on over 50 countries in close collaboration with Senior Director of CEFP, forming basis of further FDD research on anti-money laundering measures
- Researched foreign direct investment screening laws and practices in the US and 11 of its allies, searching for shortcomings that threaten national security if exploited by a foreign firm or government

Farmers & Merchants Bank of Long Beach, Seal Beach, CA, United States

Regional Retail Bank with \$9.5B in Assets

Risk Management Assistant (4 months)

- Optimized vendor management by flagging exceptionally risky vendors out of over 200 unique ones by analyzing enterprise risk for the bank, preventing catastrophic outcomes from failures to key systems
- Conducted enhanced due diligence in collaboration with Chief Risk Officer on vital software providers navigating a merger, mitigating financial and reputational risk from consolidation among vendors
- Researched and created comprehensive High-Risk Jurisdictions list, ensuring bank employees were aware of jurisdictions with whom financial transactions are forbidden or require additional scrutiny

2016 – 2017 CLG Wealth Management, Gardena, CA, United States

Registered Investment Advisor

Intern (5 months)

 Utilized financial-planning software programs including Docupace, Black Diamond, and Wealthscape to fine-tune customer relationship management, maximizing time spent interfacing with clients

## **ADDITIONAL INFORMATION**

- Boy Scouts of America Eagle Scout, awarded to only 2% of over 130 million scouts
- Eagle Scout project included building redwood furniture, reinvigorating large flowerbeds, and refinishing frames of stained-glass windows at local church
- Authored economics honors thesis on relationship between corporate social responsibility and shareholder returns with Timothy Hamilton, Associate Professor of Economics
- Authored leadership studies honors thesis on implications of changes to US Presidential electoral system with George R. Goethals, Professor of Leadership Studies
- Advanced knowledge of Microsoft Excel, PowerPoint, and Word and Stata
- Close follower of the Los Angeles Angels and all of Major League Baseball

## Languages: English (native), Spanish (intermediate)