# Automation and Labor Demand: Estimating Task Based Models with Microeconomic Data

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## Introduction

## Research Question

How do current task based models of labor automation preform against empirical evidence at the firm level?

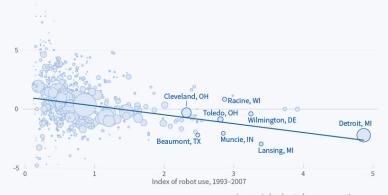
#### **Motivation:**

- Rising productivity/declining labor share
  - "Labor will become less and less important... More and more workers will be replaced by machines. I do not see that new industries can employ everybody who wants a job" - Wassily Leontief, 1952
- Trade vs. Automation and policy questions
- "Future of Work"
- Firm-level data

## **Declining Labor Share**

#### **Employment and Exposure to Robots**





Larger circles denote larger commuting zones
Source: Researchers' calculations using International Federation of Robotics, U.S. Census, and other data

## Literature Review

- Zeira (1998)
- Acemoglu and Autor (2011)
- Brynjolfsson and McAfee (2012)
- Acemoglu and Restrepo (2016)
- Acemoglu and Restrepo (2017)
  - Henceforth, (AR17)
  - Empirical
- Acemoglu and Restrepo (2018)
  - Task Based vs. Factor Augmenting

## Contributions

- Evaluation of task based model using firm-level data
- Revised empirical model specification to incorporate different data
- Structural estimation of parameters (GMM)
- Estimation of aggregate labor demand effect (Maybe)

# Theoretical Model: Automation in Autarky (AR17)

**CES Production:** 

$$Y_c = (\sum_{i \in \mathcal{I}} \alpha_i Y_{ci}^{\frac{\sigma-1}{\sigma}})^{\frac{\sigma-1}{\sigma}} \text{ for } c \in \mathcal{C} \text{ and } \sum_{i \in \mathcal{I}} \alpha = 1$$

Supply of labor and robots with  $\epsilon$  and  $\eta$  as elasticities of supply of labor and robots,

$$W_c = \mathcal{W}_c Y_c L_c^{\epsilon}, \epsilon \ge 0$$
$$Q_c = \mathcal{Q}_c (\frac{R_c}{Y_c})^{\eta}, \eta \ge 0$$

Demand for labor satisfies:

$$d \ln L_c^d = -\sum_{i \in \mathcal{I}} l_{ci} \frac{dM_i}{1 - M_i} - \sigma \sum_{i \in \mathcal{I}} l_{ci} \ln P_{Xci} + d \ln Y_c$$

 $l_{ci}$  is share of employment in industry, i, in cz, c.  $M_i$  share of tasks automated.  $P_X ci$  is price of output X in industry, i, cz, c.  $\sigma$  denotes elasticity of substitution across goods produced in different industries.

# Empirical Model (AR17)

Impact of robots on employment is given by,

$$d \ln L_c = -\frac{1+\eta}{1+\epsilon} \sum_{i \in \mathcal{I}} l_{ci} \frac{dM_i}{1-M_i} + \frac{1+\eta}{1+\epsilon} \pi_c \sum_{i \in \mathcal{I}} l_{ci} \frac{s_{icL}}{s_{cL}} \frac{dM_i}{1-M_i}$$

Where,

$$\sum_{i \in \mathcal{I}} \frac{s_{icL}}{s_{cL}} \frac{dM_i}{1 - M_i} \approx \frac{1}{\gamma} \sum_{i \in \mathcal{I}} l_{ci} \frac{dR_i}{L_i} = \text{exposure to robots}$$

Then,

$$d\ln L_c = \beta_c^L \sum_{i \in \mathcal{I}} l_{ci} \frac{dR_i}{L} + \epsilon_c^L$$

Where,

$$\beta_c^L = \left(\frac{1+\eta}{1+\epsilon}\pi_c - \frac{1+\eta}{1+\epsilon}\right)\frac{1}{\gamma}$$

 $\gamma$  denotes productivity of labor  $(\gamma>0).$   $s_{icL}$  denotes share of labor in the output of industry i in commuting zone c.  $\pi_c$  is cost saving by substituting robots for labor.  $R_i$  is robot penetration in industry i.

## Data

Table: US Projects Data 1985-2015 - Conway

Date Entered	Firm Name	City	County	State	NAICS	Investment (\$ Million USD)	Jobs
31-12-2015	PUBLIX SUPER MARKETS, INC.	Orlando	Orange	FL	445110	16	48

Table: Concentration of industrial robots in all - Brookings

Metro Area	Total Industrial robots, 2010	Total Industrial robots, 2015
Elkhart-Goshen, IN	1778	4355

Table: County Level Returns - IRS

Year	FIPS	Number of Returns	Aggregate Wage (\$ USD Thousands)
2015	12095	1501130	129840547

## Structural Estimation

Our model,

$$\ln L_j = \beta_j^L \sum_{m \in \mathcal{MSA}} l_{jm} \frac{R_m}{L_m} + \epsilon_m$$

Where  $m \in \mathcal{MSA}$  represents a metropolitan statistical area, and j is a firm in the US projects data.

#### Procedure

- 1. Restrict to manufacturing sectors.
- 2. Merge firm data with robot exposure per MSA by MSA, and total labor in MSA.
- 3. Estimate  $\beta_j^L$  using a method of moments equating first two sample moments to theoretical moment.
- 4. Test robustness of estimation and attempt to estimate aggregate effect from parameters (Interpret parameters).
- ⇒ **firm level** gain from substitution of automation for labor.

# **Expected Problems/Future Work**

#### **Problems**

- Date of Entry in Conway Data is inaccurate
- Conway data may not be complete enough
- lacktriangle How to interpret eta and test against aggregate level results

## Future (of) Work

- How can we revise macro models of automation to learn about micro-level phenomena?
- What can we learn/predict about the future of work from micro-level insight?
- 2SLS to test for causal effect of robot exposure on labor demand