



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Estimated expense means the amount of the expenses which the authority consider are properly to be incurred in the execution of eligible works together with the amount of authority considers have been properly incurred or are properly to be incurred

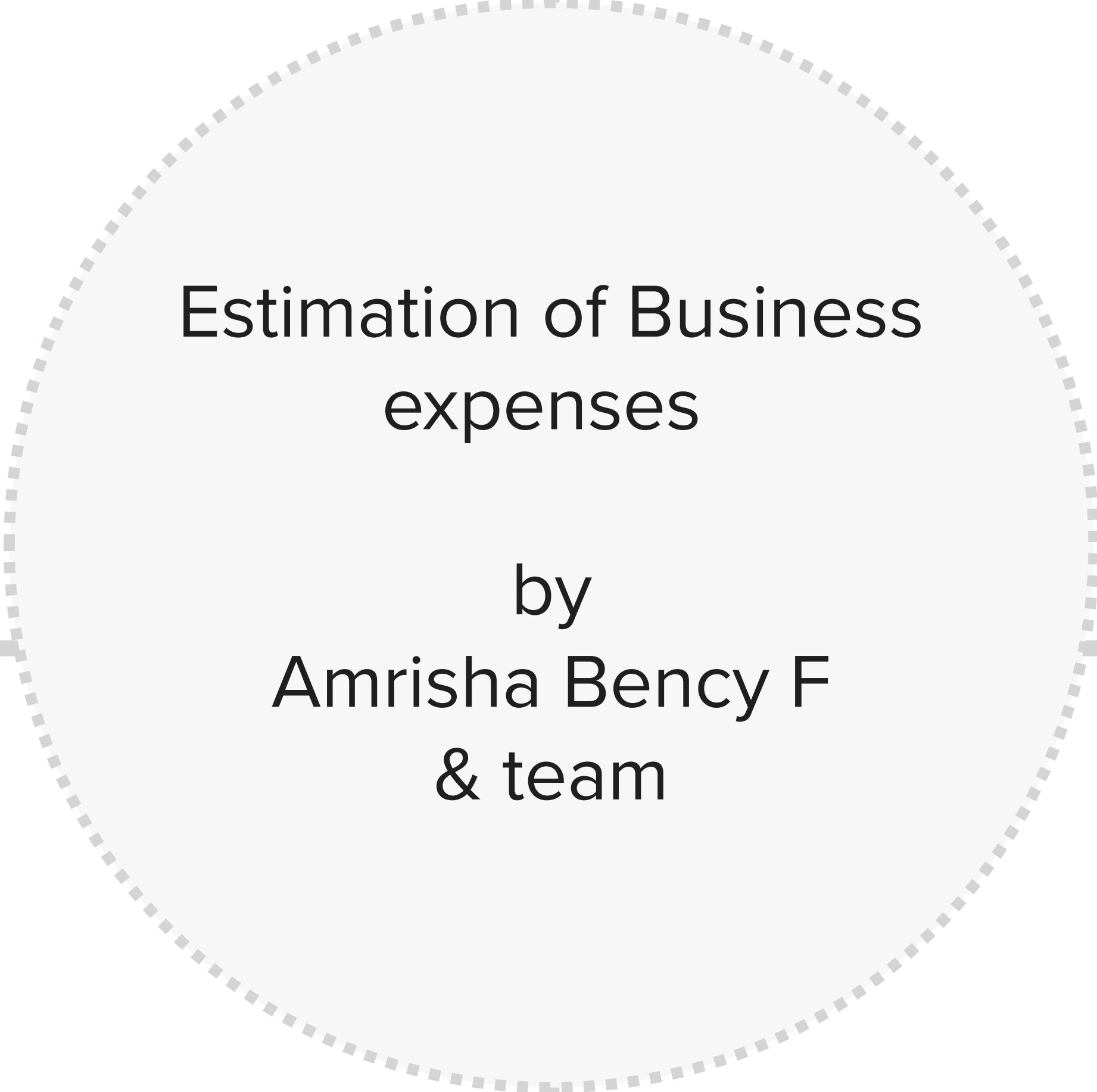
Business involves estimating all the exponses required to start and operate the business,such as equipment,rent,inventory and marketing

If you can hire employees to handle other tasks,such as accounting, reception or the manufacturing process,calculate their salary,tax obligations and the cost of benifits to help estimate the business expenses

Every business has different requirements,depending on the type of products or services it sells,the size of the company,and the stage of growth of the business

An estimated cost is an oproximate projection of future expenses incurred in goods production or completion of variable costs like labour,material and capital

Business expenses are eiither one-time costs or ongoing expenses required to keep operations going



Auditing is one of the most crucial requiemnts to ensure succesful expense management

The start up cost in business refers to the expenses incured when starting a new venture

You can use automation technology to empower almost any department in your business.consider automating the departmemnts processes that handle bulk data and generate the most revenue

Inspect your processes for bottlrnecks and redundancies regular.This will help you keep up with the rules of your evolving workspace and also help us

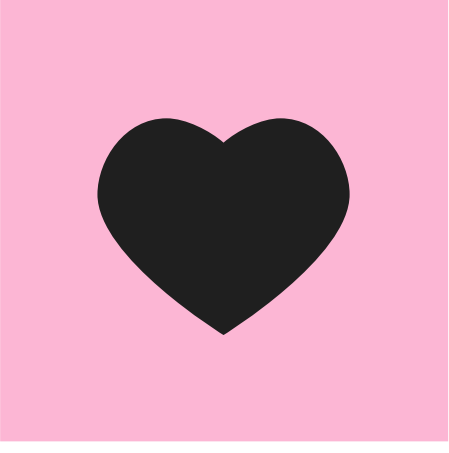
If a business is open in public,add in the cost of signage,shelves,cash registers and your products in stock.Calculate shipping and packing costs if you mail items to costomers

Estimate the costs of getting people to buy your company's offetrings,including design your logo,business cards,websites and a brochreooooor flyerthat outlines your products or services



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?