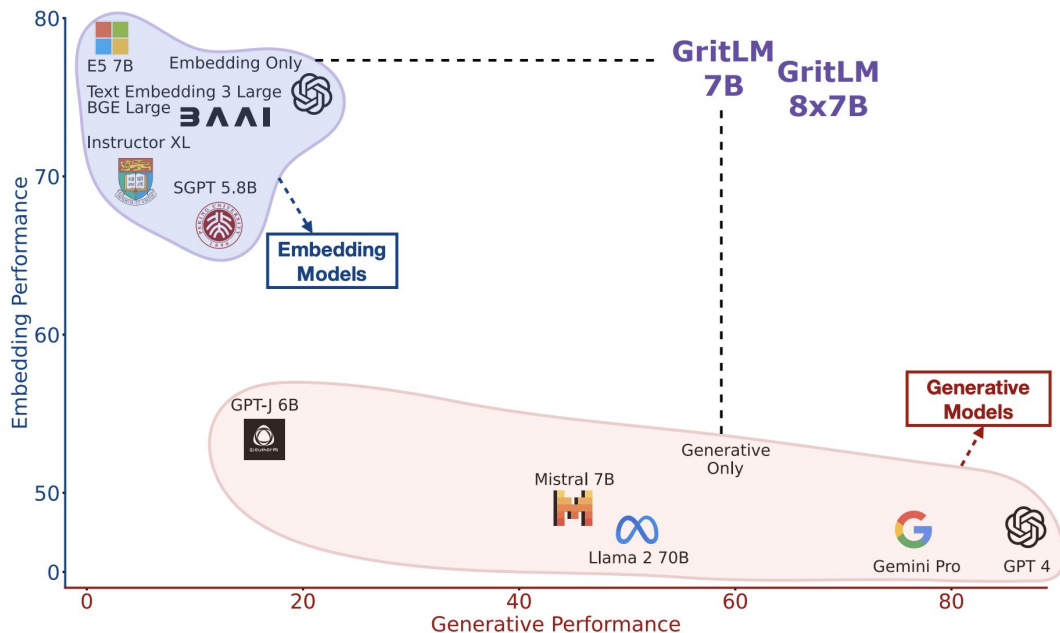


Generative Representational Instruction Tuning

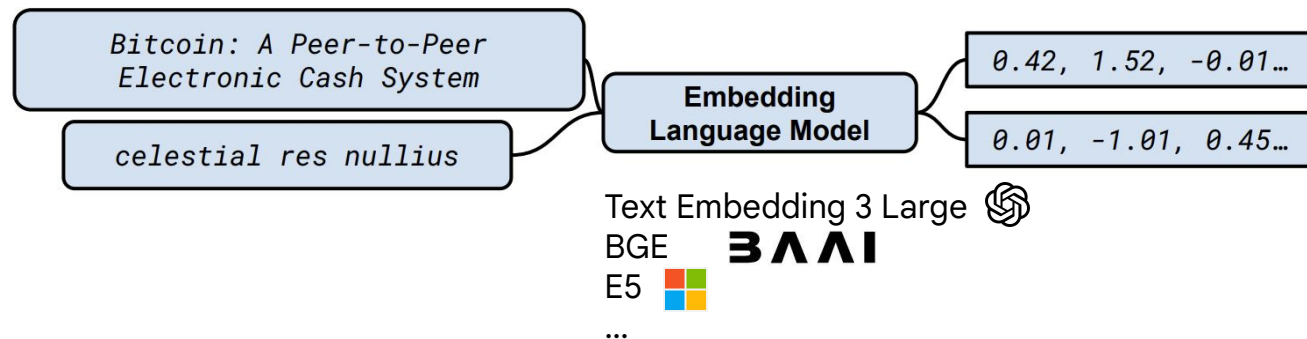
Niklas Muennighoff ([Twitter: @Muennighoff](https://twitter.com/Muennighoff))

Hongjin Su, Liang Wang, Nan Yang, Furu Wei, Tao Yu, Amanpreet Singh, Douwe Kiela



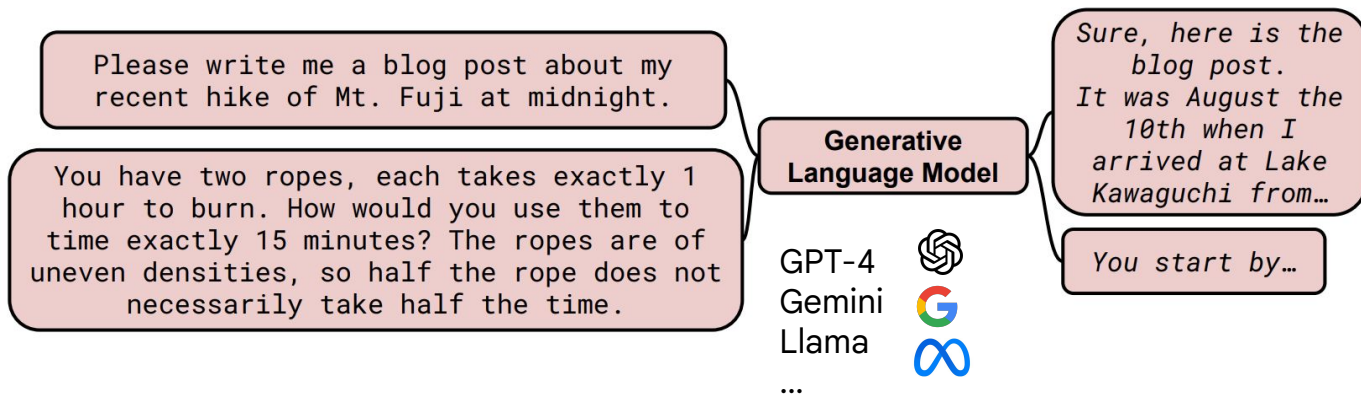
[Paper](#)

Two types of language models



1 2
3 4

Clustering, Semantic Search, Text Mining...



AB

Story Generation, Question Answering, Chat...

Advantages of combining them

Performance:

Get better on both?

1 2
3 4

Embedding benchmarks:
MTEB..

MTEB

Massive Text
Embedding Benchmark

AB

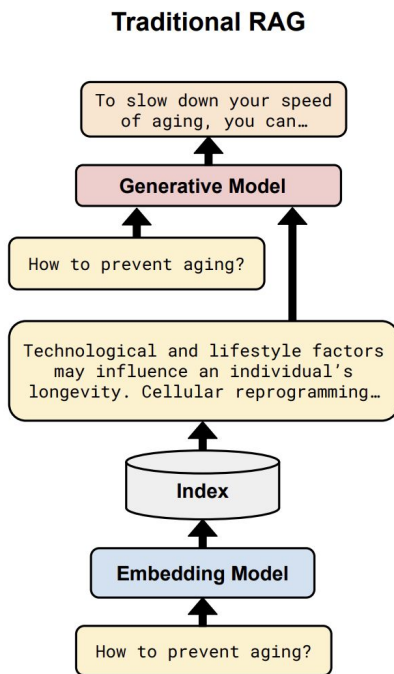
Generation benchmarks:
AlpacaEval..

AlpacaFarm



Efficiency:

Speed-up joint use cases



Simplicity:

Unify endpoints

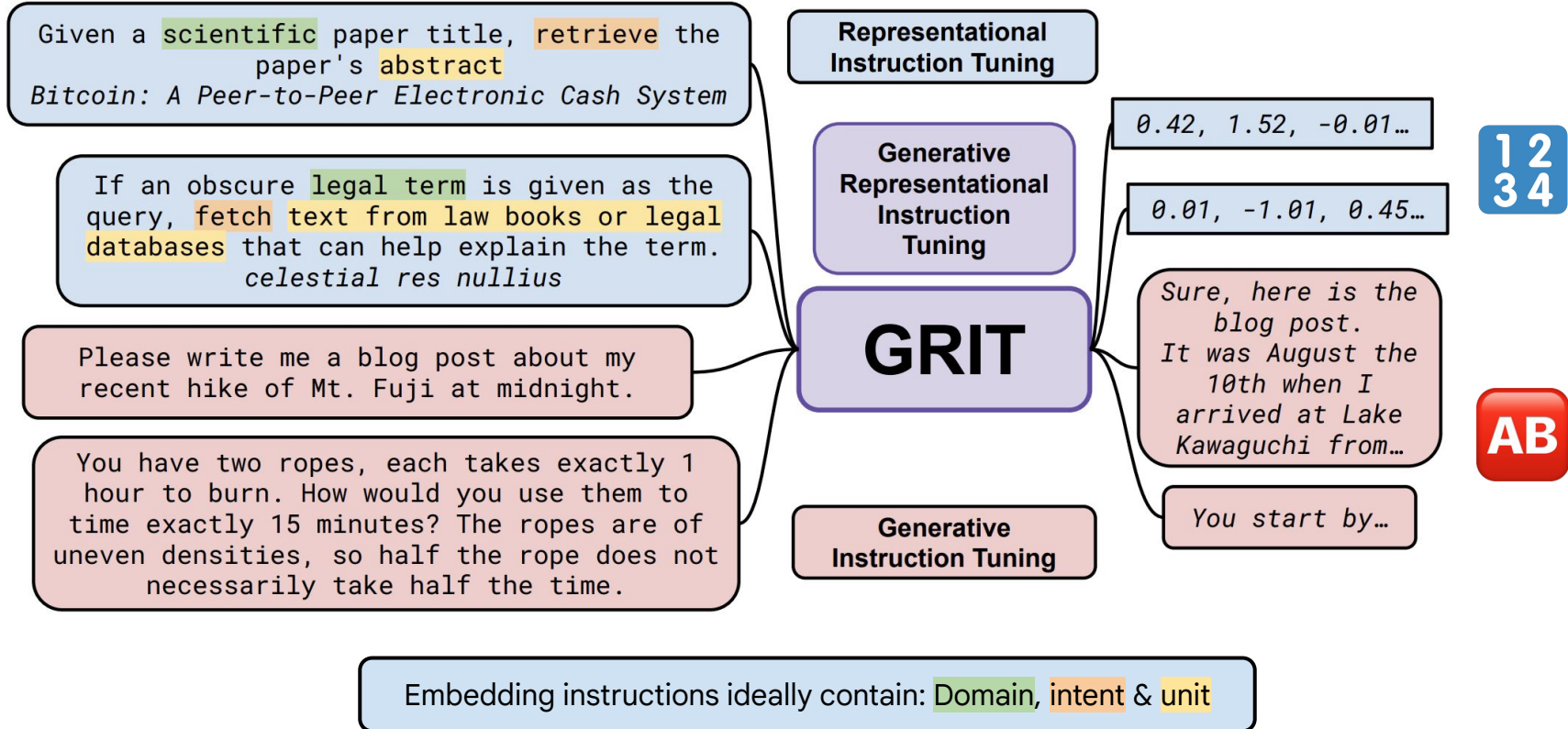
Embedding endpoint

```
1 curl https://api.openai.com/v1/embeddings \
2 -H "Content-Type: application/json" \
3 -H "Authorization: Bearer $OPENAI_API_KEY" \
4 -d '{
5   "input": "Your text string goes here",
6   "model": "text-embedding-3-small"
7 }'
```

Generation endpoint

```
1 curl https://api.openai.com/v1/chat/completions \
2 -H "Content-Type: application/json" \
3 -H "Authorization: Bearer $OPENAI_API_KEY" \
4 -d '{
5   "model": "gpt-3.5-turbo",
6   "messages": [
7     {
8       "role": "system",
9       "content": "You are a helpful assistant."
10    },
11  ]
12 }'
```

Unifying representation & generation

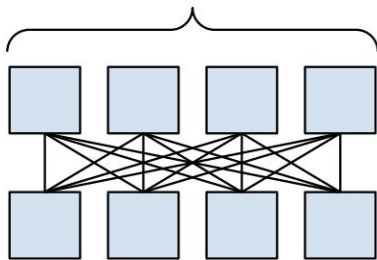


Differing instructions, format & attention

1 2
3 4

Representation

Mean Pooling

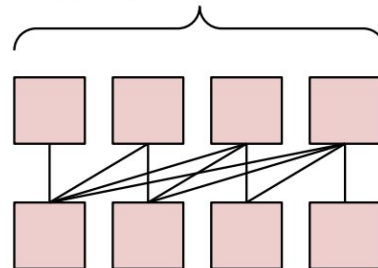


```
<s><|user|>
{instruction}
<|embed|>
{sample to represent}
```

AB

Generation

Language Modeling Head



```
<s><|user|>
{instruction}
<|assistant|>
{response}</s>
<|user|>
```

...

Combining losses

Contrastive embedding loss with hard negatives

$$\mathcal{L}_{\text{Rep}} = -\frac{1}{M} \sum_{i=1}^M \log \frac{\exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(i)})))}{\sum_{j=1}^M \exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(j)})))}$$

Next token prediction loss for generation

$$\mathcal{L}_{\text{Gen}} = -\frac{1}{N} \sum_{i=1}^N \log P(f_{\theta,\eta}(x^{(i)}) | f_{\theta,\eta}(x^{(<i)})})$$

Combining both with adjustable weights

$$\mathcal{L}_{\text{GRIT}} = \lambda_{\text{Rep}} \mathcal{L}_{\text{Rep}} + \lambda_{\text{Gen}} \mathcal{L}_{\text{Gen}}$$

12
34

AB

1 2
3 4

GritLM-7B & GritLM-8x7B

Embedding Data

E5S: ELI5, GPT4 Synthetic,
MSMARCO, S2ORC, SQuAD...

Generative Data

Tülu-2: FLAN, Open Assistant,
ShareGPT, LIMA, Open-Orca...

AB

**Finetune Mistral 7B
with GRIT**

GritLM-7B

... Mixtral 8x7B ...

GritLM-8x7B

**... GRIT should work
with any LM ...**

GritLM-7B & GritLM-8x7B

Embedding Performance

1
2
3
4

Task (→) Metric (→) Dataset # (→)	CLF Acc.	Clust. V-Meas.	PairCLF AP	Rerank MAP	Retrieval nDCG	STS Spear.	Summ. Spear.	Avg.
	12	11	3	4	15	10	1	56
Proprietary models♥								
OpenAI v3	75.5	49.0	85.7	59.2	55.4	81.7	29.9	64.6
Other Open Models♥								
Llama 2 70B	60.4	29.0	47.1	38.5	9.0	49.1	26.1	35.6
Mistral 7B	63.5	34.6	53.5	43.2	13.2	57.4	19.7	40.5
Mistral 7B Instruct	67.1	34.6	59.6	44.8	16.3	63.4	25.9	43.7
GPT-J 6B	66.2	39.0	60.6	48.9	19.8	60.9	26.3	45.2
SGPT BE 5.8B	68.1	40.3	82.0	56.6	50.3	78.1	31.5	58.9
Instructor XL 1.5B	73.1	44.7	86.6	57.3	49.3	83.1	32.3	61.8
BGE Large 0.34B	76.0	46.1	87.1	60.0	54.3	83.1	<u>31.6</u>	64.2
E5 Mistral 7B	78.5	50.3	88.3	60.2	56.9	84.6	31.4	66.6
GRITLM								
Gen.-only 7B	65.4	32.7	54.2	43.0	13.7	60.2	21.1	41.2
Emb.-only 7B	<u>78.8</u>	51.1	87.1	60.7	57.5	<u>83.8</u>	30.2	66.8
GRITLM 7B	79.5	<u>50.6</u>	<u>87.2</u>	<u>60.5</u>	<u>57.4</u>	<u>83.4</u>	30.4	66.8
GRITLM 8x7B	78.5	50.1	85.0	59.8	55.1	83.3	29.8	<u>65.7</u>

Generative Performance

AB

Dataset (→) Setup (→) Metric (→)	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, CoT EM	TyDi QA 1 FS, GP F1	HumanEval 0 FS pass@1	Alpaca 0 FS, 1.0 % Win	Avg.
Proprietary models♥							
GPT-4-0613	81.4	95.0	89.1	65.2	86.6 [†]	91.2	84.8
Other Open Models♥							
Zephyr 7B β	58.6	28.0	44.9	23.7	28.5	85.8	44.9
Llama 2 70B	64.5	55.5	66.0	62.6	29.9 [♦]	0.0	46.4
Llama 2 Chat 13B	53.2	9.0	40.3	32.1	19.6 [†]	91.4	40.9
Llama 2 Chat 70B	60.9	59.0	49.0	44.4	34.3 [†]	<u>94.5</u>	57.0
Tulu 2 13B	55.4	46.0	49.5	53.2	31.4	78.9	52.4
Tulu 2 70B	<u>67.3</u>	73.0	<u>68.4</u>	53.6	41.6	86.6	<u>65.1</u>
Mistral 7B Inst.	53.0	36.0	38.5	27.8	34.0	75.3	44.1
Mixtral 8x7B Inst.	68.4	<u>65.0</u>	55.9	24.3	53.5	94.8	60.3
GRITLM							
Emb.-only 7B	23.5	1.0	0.0	21.0	0.0	0.0	7.6
Gen.-only 7B	57.5	52.0	55.4	56.6	34.5	75.4	55.2
GRITLM 7B	57.6	57.5	54.8	55.4	32.8	74.8	55.5
GRITLM 8x7B	66.7	61.5	70.2	<u>58.2</u>	<u>53.4</u>	84.0	65.7

GritLM-7B & GritLM-8x7B

Embedding Performance

1
2
3
4

Generative Performance

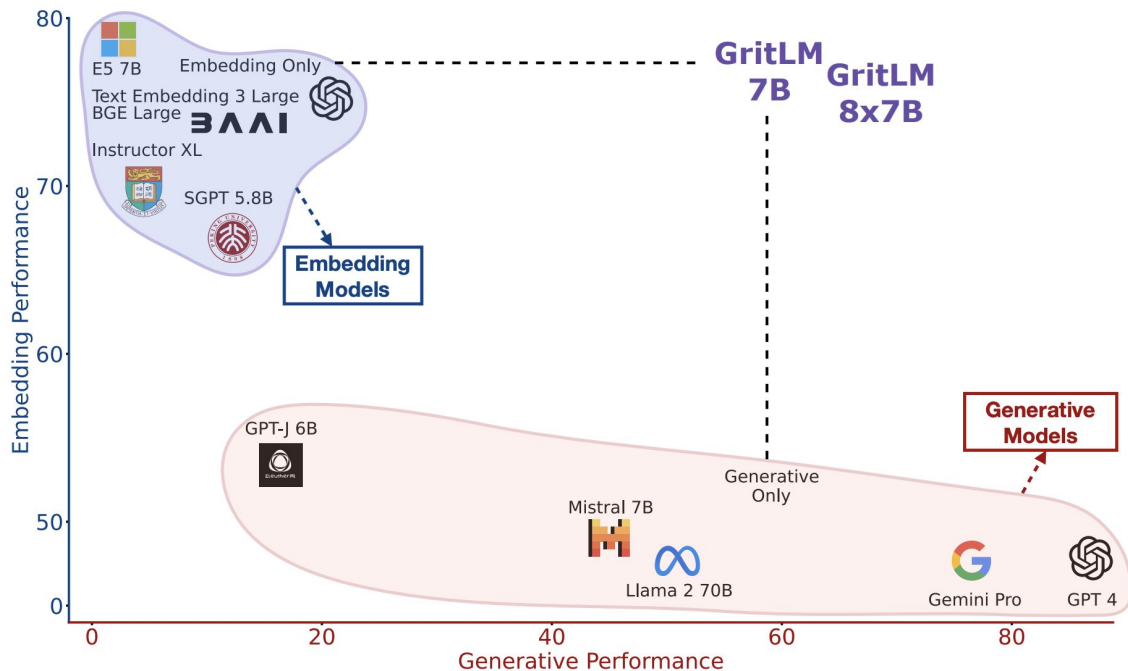
AB

Task (→)	CLF	Clust.
Metric (→)	Acc.	V-Meas.
Dataset # (→)	12	11

OpenAI v3	75.5	49.0
-----------	------	------

Llama 2 70B	60.4	29.0
Mistral 7B	63.5	34.6
Mistral 7B Instruct	67.1	34.6
GPT-J 6B	66.2	39.0
SGPT BE 5.8B	68.1	40.3
Instructor XL 1.5B	73.1	44.7
BGE Large 0.34B	76.0	46.1
E5 Mistral 7B	78.5	50.3

Gen.-only 7B	65.4	32.7
Emb.-only 7B	78.8	51.1
GRITLM 7B	79.5	50.6
GRITLM 8x7B	78.5	50.1



QA	HumanEval	Alpaca	Avg.
GP	0 FS	0 FS, 1.0	
	pass@1	% Win	

86.6 [†]	91.2	84.8
-------------------	------	------

28.5	85.8	44.9
29.9 [‡]	0.0	46.4
19.6 [†]	91.4	40.9
34.3 [†]	94.5	57.0
31.4	78.9	52.4
41.6	86.6	65.1
34.0	75.3	44.1
53.5	94.8	60.3

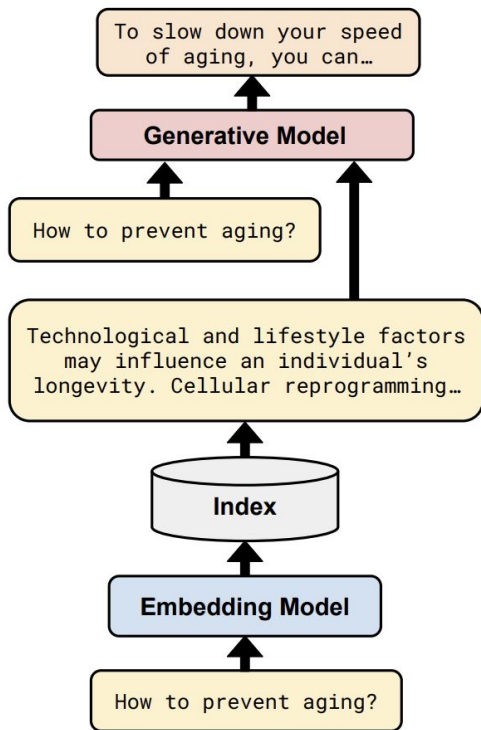
0.0	0.0	7.6
34.5	75.4	55.2
32.8	74.8	55.5
<u>53.4</u>	84.0	65.7

Questions thus far?

Next: RAG with GRIT

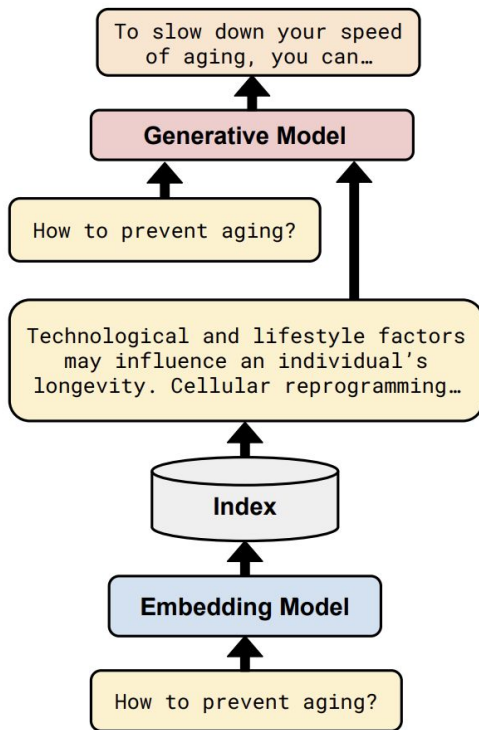
RAG with GRIT

Traditional RAG

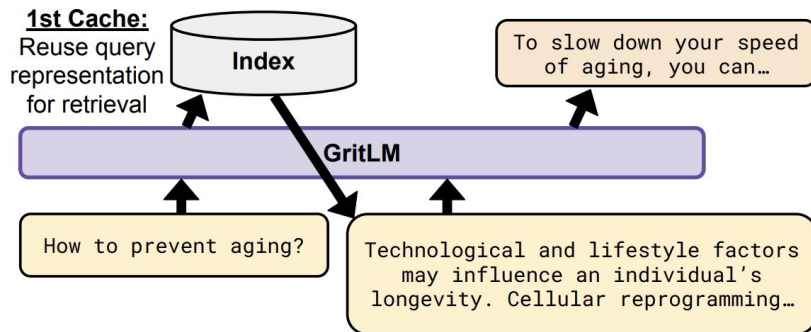


RAG with GRIT

Traditional RAG

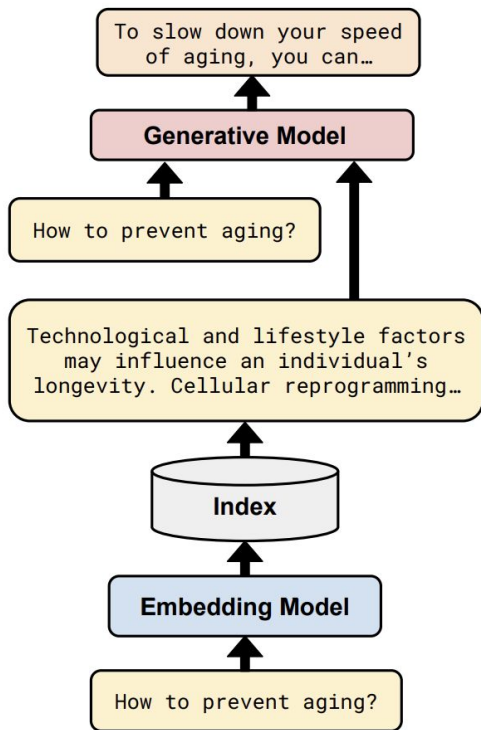


Query Caching

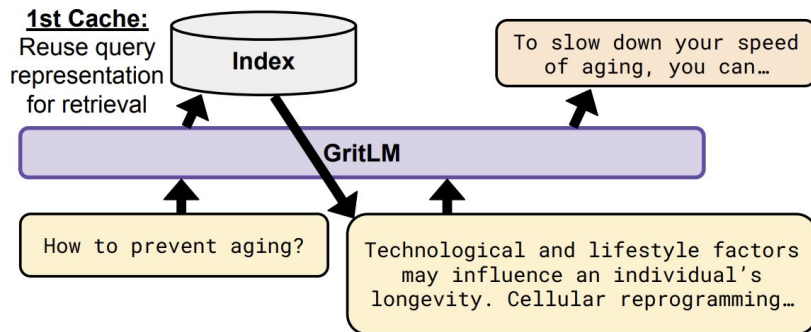


RAG with GRIT

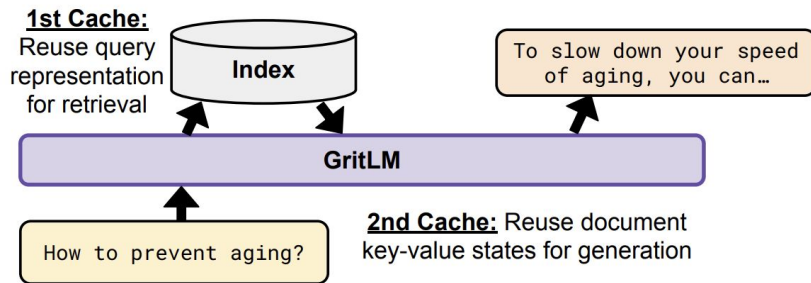
Traditional RAG



Query Caching

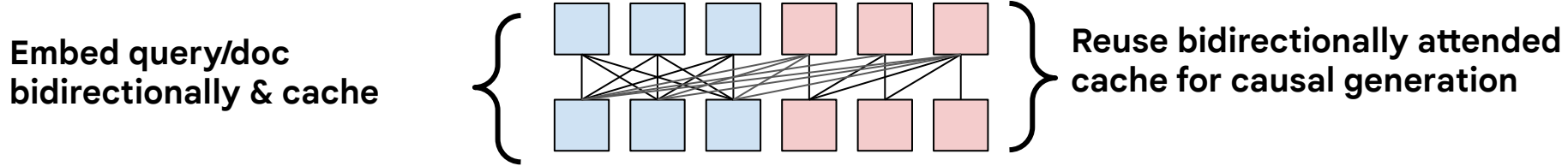


Query-Doc Caching

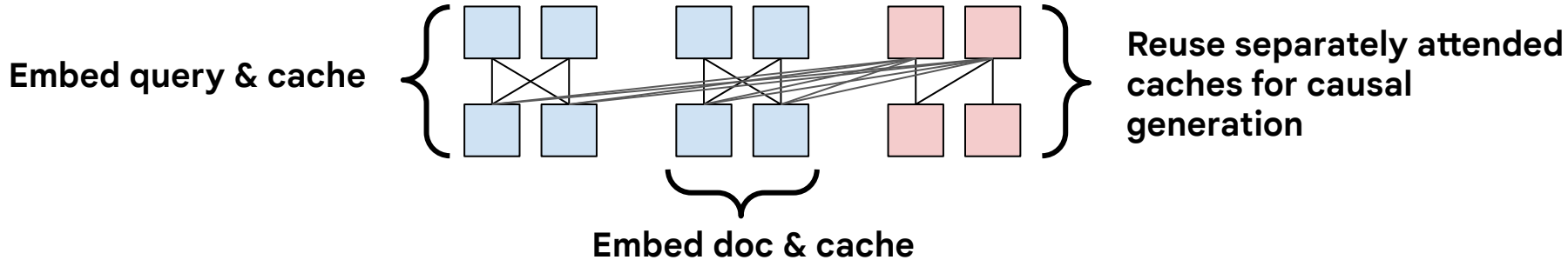


Attention mismatch problem

1) Combining bidirectional & causal attention



2) Combining separately attended texts (only if caching both, query-doc/doc-query)



Caching Performance

Query Caching Generation Prompt

`<|user|>`
GRIT is...
Optionally using the prior
context answer the query
prior to it
`<|assistant|>....`

RAG
Query Caching
Query-Doc Caching

Match
(0-shot, ↑)

21.00

30.50

25.46

21.63

Doc Caching Generation Prompt

`<|user|>`
What is "GRIT"?
Answer the prior query while
optionally using the context
prior to it
`<|assistant|>....`

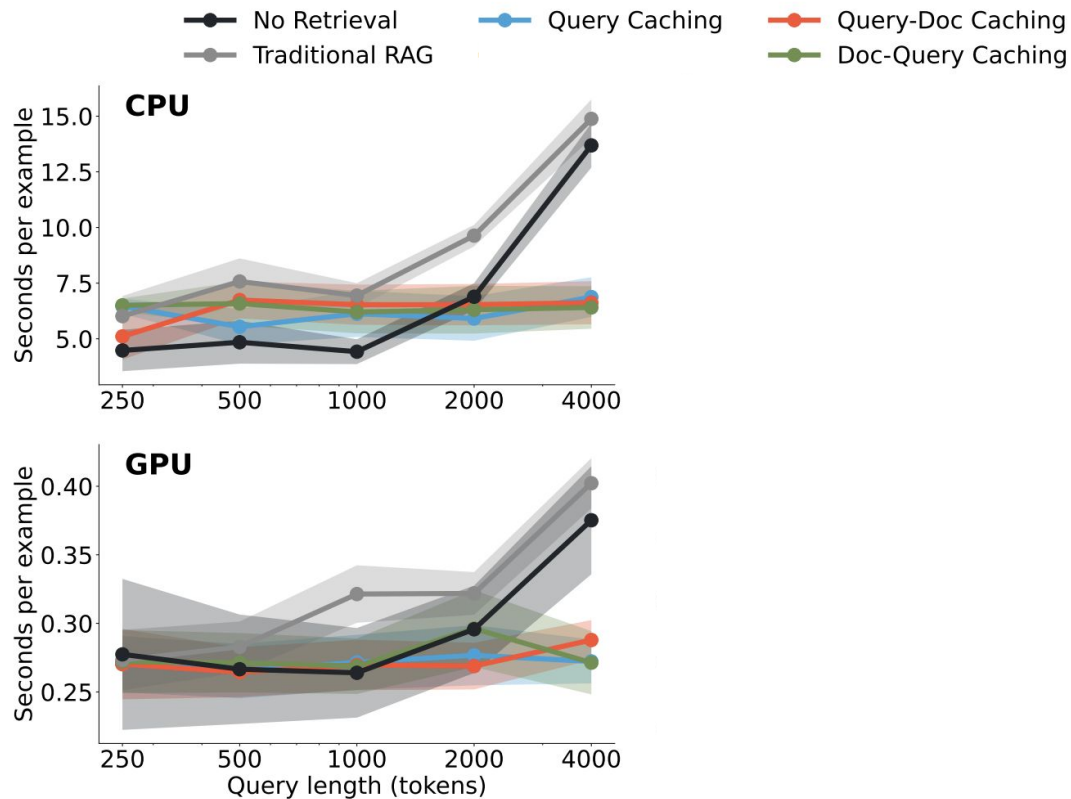
RAG
Doc Caching
Doc-Query Caching

30.47

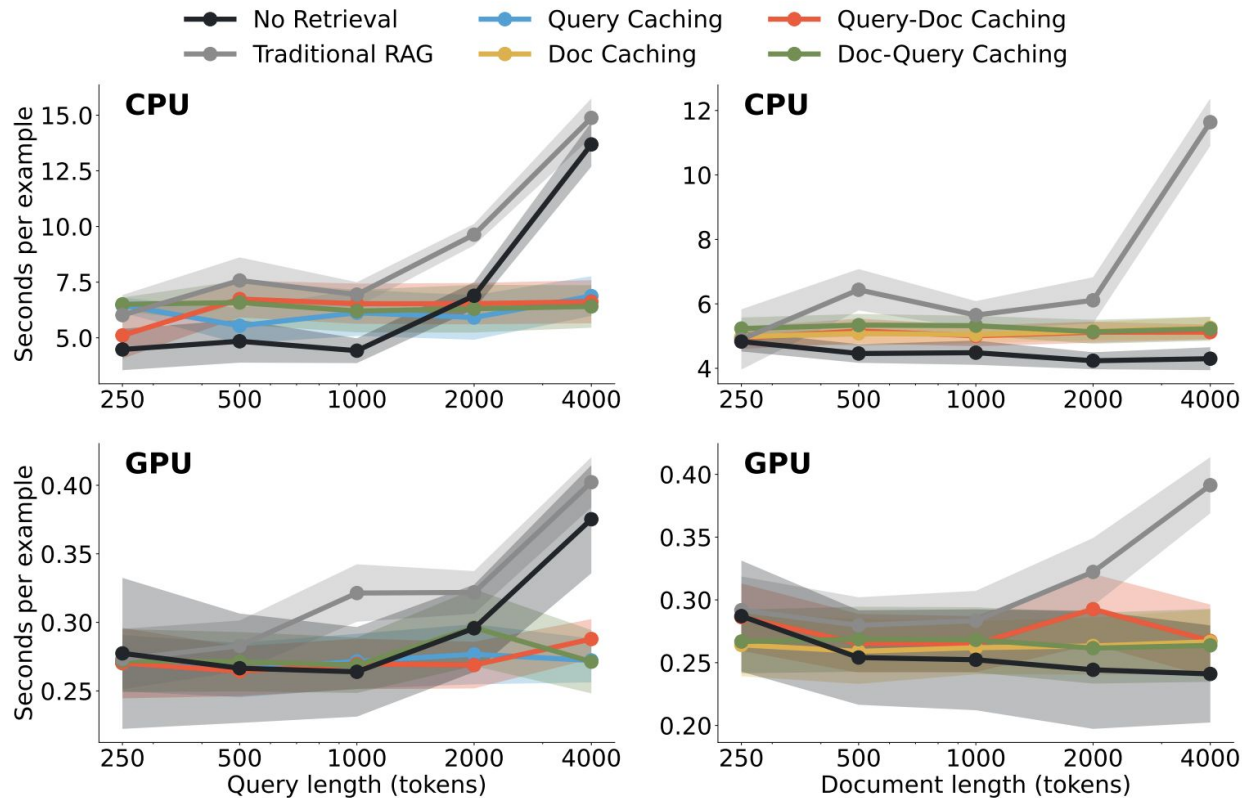
33.38

18.39

Scaling Query Length



Scaling Document Length



Questions thus far?

Next: GRIT Ablations

Ablations: Attention & Pooling

1 2
3 4

AB

Attention Emb		Attention Gen		Pooling	Emb	Gen
Instruction	Sample	Instruction	Sample			
<i>Embedding Only</i>						
Causal				Wmean	60.0	-
Causal	Bidirectional			Mean	61.0	-
Bidirectional				Mean	61.8	-

Ablations: Attention & Pooling

1 2
3 4

AB

Attention Emb		Attention Gen		Pooling	Emb	Gen
Instruction	Sample	Instruction	Sample			
Embedding Only						
Causal				Wmean	60.0	-
Causal	Bidirectional			Mean	61.0	-
Bidirectional				Mean	61.8	-
Generative Only						
		Causal			-	55.2
		Bidirectional	Causal		-	50.7

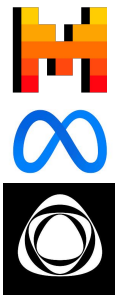
Ablations: Attention & Pooling

1 2
3 4

AB

Attention Emb		Attention Gen		Pooling	Emb	Gen
Instruction	Sample	Instruction	Sample			
Embedding Only						
Causal				Wmean	60.0	-
Causal	Bidirectional			Mean	61.0	-
Bidirectional				Mean	61.8	-
Generative Only						
		Causal			-	55.2
		Bidirectional	Causal		-	50.7
Unified						
Causal		Causal		Last token	61.2	53.0
Causal		Causal		Wmean	62.8	52.8
Bidirectional		Causal		Mean	64.0	52.9

Ablations: Base Model




	<div>12 34</div>	<div>AB</div>
Variant	Emb	Gen
Mistral 7B	54.6	22.4
Llama 2 7B	48.2	20.8
GPT-J 6B	51.9	14.0





Finetuned with GRIT

Embedding Performance after GRIT \neq Raw performance



Task (\rightarrow)	CLF	Clust.	...	Avg.
Metric (\rightarrow)	Acc.	V-Meas.		
Dataset # (\rightarrow)	12	11		56
Llama 2 70B	60.4	29.0		35.6
Mistral 7B	63.5	34.6		40.5
Mistral 7B Instruct	67.1	34.6		43.7
GPT-J 6B	66.2	39.0		45.2



 Only pretrained

Ablations: Base Dataset

1 2
3 4

Dataset	Emb
MEDI	64.0
MEDI2	64.7
E5	66.0

Includes GPT-4 generated samples

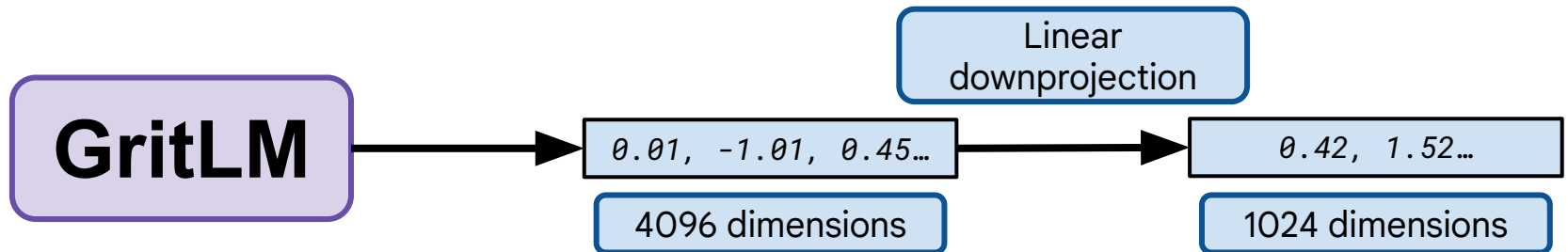
Dataset	Gen
Tülu 2	55.2
OASST	37.7
UltraChat	47.4

Collection of many instruction datasets



Ablations: Embedding Head

	<div>12 34</div>	<div>AB</div>
Variant	Emb	Gen
No head	62.7	49.2
-> 1024	62.1	48.0



Ablations: Batch Size (BS)

	<div>12 34</div>	<div>AB</div>
BS Emb:Gen	Emb	Gen
256:256	63.2	53.4
4096:256	64.2	53.3

 **Increases M**
→ more negatives

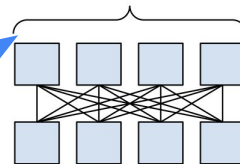
$$\mathcal{L}_{\text{Rep}} = -\frac{1}{M} \sum_{i=1}^M \log \frac{\exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(i)})))}{\sum_{j=1}^M \exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(j)})))}$$

Ablations: Precision

	<div>12 34</div>	<div>AB</div>
Precision	Emb	Gen
FP32	66.3	52.4
BF16*	66.5	55.0

*Pooling & cosine similarity still in FP32 i.e. cast BF16->FP32 here

Mean Pooling



`<s><|user|>`
`{instruction}`
`<|embed|>`
`{sample to represent}`

Ablations: In-Batch-Negatives (IBN)

	<div>12 34</div>	<div>AB</div>
IBN origin	Emb	Gen
Any dataset	66.0	50.9
Same dataset	66.0	51.1

Massive boost on
Retrieval though:

Retrieval
nDCG

54.9
56.2

12
34

Ablations: Format

Format	Gen
Tülu 2	55.2
Zephyr β	49.0



Additional end-of-sequence
token after user utterance

Ablations: Loss

1 2
3 4

AB

Gen loss type	$\mathcal{L}_{\text{Rep}}/\mathcal{L}_{\text{Gen}}$	Emb	Gen
Token	2.4	66.1	54.4
Token	6.0	66.5	55.0
Mix (32 -> 8)	4.1	66.7	55.4



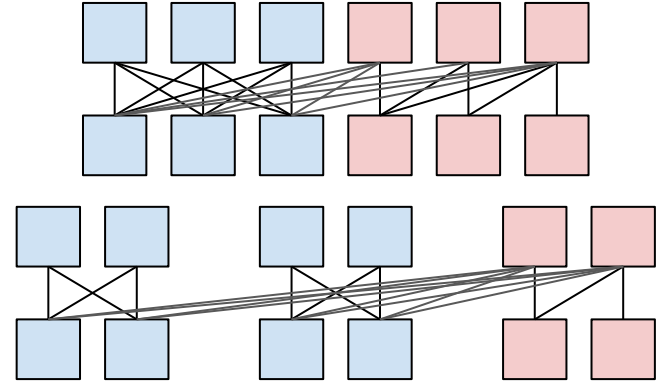
Ratio adjusted via weights:

$$\mathcal{L}_{\text{GRIT}} = \lambda_{\text{Rep}}\mathcal{L}_{\text{Rep}} + \lambda_{\text{Gen}}\mathcal{L}_{\text{Gen}}$$

Future Directions

1) Solving the attention mismatch issues

Simple finetuning may suffice?



2) GritLM Agents

Teaching the model to invoke its own embedding capabilities, maybe via finetuning

3) GRIT Doc Caching with multiple documents

Likely solved once the attention mismatch issue is solved

Thanks!

More about GRIT:



[Paper](#)

Open-source code:
[ContextualAI/gritlm](#) 

Open-source models:
[hf.co/GritLM](#) 



Niklas Muennighoff (Twitter: [@Muennighoff](#))

Hongjin Su, Liang Wang, Nan Yang, Furu Wei, Tao Yu, Amanpreet Singh, Douwe Kiela



Reranking with GritLM further boosts performance

Table 3: **Reranking (Rerank) using GRITLM as both Bi- and Cross-Encoder.**

MTEB DS (↓)	No Rerank	Rerank top 10
ArguAna	63.24	64.39
ClimateFEVER	30.91	31.85
CQADupstack	49.42	50.05
DBPedia	46.60	47.82
FiQA2018	59.95	60.39
FEVER	82.74	82.85
HotpotQA	79.40	80.46
NFCorpus	40.89	41.23
NQ	70.30	71.49
MSMARCO	41.96	42.47
QuoraRetrieval	89.47	88.67
SCIDOCS	24.41	24.54
SciFact	79.17	79.28
TRECCOVID	74.80	75.24
Touche2020	27.93	28.41
Average	57.4	57.9

Few-shot embedding does not work

Table 4: **Few-shot embedding.** The 12 MTEB datasets (“DS”) are grouped by the 7 main MTEB tasks in the same order as in Table 1.

Train DS (\rightarrow) MTEB DS (\downarrow)	E5S		MEDI2	
	0 FS	1 FS	0 FS	1 FS
Banking77	88.5	88.3	88.1	87.9
Emotion	52.8	51.0	52.5	51.9
IMDB	95.0	93.9	94.3	92.2
BiorxivS2S	39.8	39.4	37.6	37.4
SprintDup.	93.0	94.9	95.2	95.7
TwitterSem	81.1	77.9	76.8	73.9
TwitterURL	87.4	87.1	85.9	86.1
ArguAna	63.2	51.7	53.5	53.2
SCIDOCS	24.4	19.7	25.5	25.5
AskUbuntu	67.3	64.7	66.6	66.0
STS12	77.3	78.0	76.6	73.5
SummEval	30.4	29.5	29.1	31.5

GRIT + KTO

Table 5: **Aligning GRITLM with KTO after GRIT.** The upper table depicts embedding performance while the lower depicts generative performance.

Task (→) Metric (→) Dataset # (→)	CLF Acc. 12	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
GritLM-7B	79.5	50.6	87.2	60.5	57.4	83.4	30.4	66.8
GritLM-7B-KTO	79.6	50.1	87.1	60.5	57.1	83.5	30.5	66.7
GritLM-8x7B	78.5	50.1	85.0	59.8	55.1	83.3	29.8	65.7
GritLM-8x7B-KTO	78.7	50.0	84.4	59.4	54.1	82.5	30.8	65.2

Dataset (→) Setup (→) Metric (→)	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, CoT EM	TyDi QA 1 FS, GP F1	HumanEval 0 FS pass@1	Alpaca 0 FS, 1.0 % Win	Avg.
GritLM-7B	57.6	57.5	54.8	55.4	32.8	74.8	55.5
GritLM-7B-KTO	57.6	57.5	55.4	55.8	31.5	86.7	57.4
GritLM-8x7B	66.7	61.5	70.2	58.2	53.4	84.0	65.7
GritLM-8x7B-KTO	66.8	79.5	67.1	31.4	56.8	95.3	66.2