

**Week 53 (31st Dec)**

**Week Over Week Revenue Change:**

Revenue decreased by -0.99%.

Total Transaction Amount and Count increased.

Customer count increased.

**Overview YTD**

Overall Revenue: \$57M

Total Interest: \$8M

Total Transaction Amount: \$46M

Revenue by Gender:

Male customers: \$31M

**Female customers: \$26M**

**Revenue by Card Category:**

Blue: \$47M

Silver: \$6M

Gold: \$3M

Platinum: \$1M

State Contribution to Revenue:

TX, NY, and CA: 68%

Activation Rate: 57.5%

Delinquent Rate: 6.06%

**Additional Insights from Dashboard**

Revenue by Week: There is a noticeable drop in revenue at the beginning of 2024, followed by a recovery.

Revenue by Age Group: The highest revenue is from the age group 30-40.

**Revenue by Income Group:**

High: \$7M

Medium: \$8M

Low: \$10M

**Revenue by Marital Status:**

Married: \$13M

Single: \$11M

**Revenue by Dependent Count:**

4M: \$4M

6M: \$6M

7M: \$7M

9M: \$9M

**Revenue by Educational Level:**

Graduate: \$10M

High School: \$5M

Unknown: \$4M

Uneducated: \$4M

Post-Graduate: \$2M

Doctorate: \$1M

**Revenue by Expenditure Type:**

- Bills: \$14M
- Entertainment: \$10M
- Fuel: \$10M
- Grocery: \$9M
- Food: \$8M
- Travel: \$6M

**Revenue by Card Use Type:**

- Swipe: \$36M
- Chip: \$17M
- Online: \$4M

**Revenue by Customer Job:**

- Businessman: \$18M
- White-collar: \$10M
- Self-employed: \$9M
- Govt: \$8M
- Blue-collar: \$7M
- Retirees: \$5M