

## ZeroErr Pricelist-2024/11/01

Version: V2.4 Made by: Zoe Wu Verified by:

1. 定制低温油脂尾缀C, 根据原价格体系&型号计算标准价格后+10%.
2. 磁编码器的MOQ为10PCS.
3. 客户在生产排单之后变更型号的, 非冷门型号需要加收100美金/个; 冷门型号加收150美金/个, 作为误工费处理.
3. 当客户提出自己安排国际运输, 并要求我们送到国内指定仓库时, 报价表和发票都写EXW. EXW: 我司提供报关资料, 客户货代安排报关, 客户承担报关费用. FCA: 我司委托报关, 并承担报关费用.

## eRob Series Pricelist

Product Series	Model	Retail Price Qty <5	Tiered Prices (销售价格V3.9基础上*1.4/6.5; eRob70F在eRob70I的基础上*1.02; 增加≥2000的报价, 在销售价格5-10区间价的基础上*6.5)						Optional	
			5-10	≥10	≥100	≥500	≥1000	≥2000		
eRob	eRob70F*I-BS-18CN	1,032.00	938.00	893.00	851.00	810.00	772.00	670.00	without brake-15 multiturn+23 EtherCAT+23 torque sensor & high-precision calibration of encoder+46	leaderdrive gear+83
	eRob70H*I-BS-18CN	1,011.00	919.00	876.00	834.00	794.00	756.00	657.00	without brake-15 multiturn+23 EtherCAT+23 T type+77 torque sensor & high-precision calibration of encoder+46	leaderdrive gear+83
	eRob80H*I-BS-18CN	1,072.00	974.00	928.00	884.00	842.00	802.00	696.00	without brake-15 multiturn+23 EtherCAT+23 T type+77 torque sensor & high-precision calibration of encoder+46 eRob80I V6 +78	leaderdrive gear+111
	eRob90H*I-BS-18CN	1,215.00	1,104.00	1,052.00	1,002.00	954.00	908.00	789.00	without brake-15 multiturn+23 EtherCAT+23 T type+77 torque sensor & high-precision calibration of encoder+46	leaderdrive gear+129
	eRob110H*I-BS-18CN	1,272.00	1,156.00	1,101.00	1,049.00	999.00	951.00	826.00	without brake-15 multiturn+23 EtherCAT+23 T type+138 torque sensor & high-precision calibration of encoder+46 eRob110I V6 +92	leaderdrive gear+138
	eRob142H*I-BS-18CN	1,338.00	1,216.00	1,158.00	1,103.00	1,050.00	1,000.00	868.00	without brake-15 multiturn+23 EtherCAT+23 T type+200 torque sensor & high-precision calibration of encoder+46	leaderdrive gear+258
	eRob170H*I-BS-18CN	2,008.00	1,826.00	1,739.00	1,656.00	1,577.00	1,502.00	1,304.00	without brake-15 multiturn+23 EtherCAT+23 torque sensor & high-precision calibration of encoder+46	leaderdrive gear+277

## eCoder Series Pricelist

Product Series	Model	Retail Price Qty <5	Tiered Prices (销售价格V3.9基础上*7)						Note
			5-10	≥10	≥100	≥500			
eCoder	eCoder11S	45.00	36.00	35.00	33.00	31.00			S: singletum M: multiturn MOQ: 10pcs
	eCoder11M	54.00	45.00	43.00	41.00	39.00			
	eCoder18S	82.00	69.00	65.00	62.00	59.00			
	eCoder18M	93.00	77.00	73.00	70.00	66.00			
	eCoder20S	82.00	69.00	65.00	62.00	59.00			
	eCoder20M	93.00	77.00	73.00	70.00	66.00			
	eCoder35S	105.00	87.00	83.00	79.00	75.00			
	eCoder35M	117.00	98.00	93.00	88.00	84.00			
	eCoder35HS	215.00	179.00	170.00	162.00	154.00			
	eCoder35HM	226.00	189.00	179.00	170.00	162.00			
	eCoder45S	122.00	102.00	97.00	92.00	87.00			
	eCoder45M	132.00	110.00	105.00	100.00	95.00			
	eCoder65S	158.00	131.00	125.00	119.00	113.00			
	eCoder65M	180.00	150.00	143.00	135.00	129.00			

### Price for Accessories

Product Series	Model	Price (销售价格V3.9基础上*1.1/6.5)	Price for different quantity			Note
Power Supply	ePower-400-48	266.00				
	ePower-800-48	320.00				
	ePower-1500-48	423.00				
Accessories	eCoder to PC Connector	54.00				
	eRob to PC Connector	66.00				
	eRob Universal Accessories Kit	35.00				
	ePower-Board	118.00				
	I/O STO-24 Accessories Kit	19.00				
	eLine-RJ45 ECAT-30	11.00				
	ePower30 XT30U-F	8.00				
	ePower30 XT30ULW-F A	8.00				Female connector; 10pcs/pack
	ePower30 XT30ULW-F B	8.00				
	eLine-CAN/ECAT-30	17.00				
Communication Cable	eLine-CAN/ECAT-43	17.00				unit of length: cm; 2 cables/pack
	eLine-CAN/ECAT-52	17.00				
	eLine-CAN/ECAT-72	17.00				
	eLine-CAN/ECAT-110	17.00				
Battery	Lithium Battery	10.00				2 units/pack
eRobot Cable	eLine_COM_Cable	69.00				
	eLine_Power_5_Cable	51.00				
	eLine_Power_10_Cable	80.00				
Motion Control	NRC80-COBOT	1,354.00				

### Price for Project Development

Product Series	Model	Price (CNY)		Price (USD)	Actions	Lead Time (Month)		Note
eRob	All models	100000		15,385	Customize eRob with filling in low-temp grease	1-2		
	All models	3700000		569,231	Customize eRob with only two encoders, a brake and no driver.	2-3		The interface layout is different from the current one.
	All models	50000		7,692	Customize eRob with magnetic ring, and without driver board. The magnetic ring is compatible with ichaus, and the brake has corresponding PWM control.	1-2		If the ordered qty is more than 100 sets, there is no development fee.
	eRob70	130000		20,000	Customize eRob70 with DC24V ±20% input voltage.	2-3		Other properties remain unchanged.
	eRob80	170000		26,154	Customize eRob80 with DC24V ±20% input voltage.	2-3		
	eRob90	210000		32,308	Customize eRob90 with DC24V ±20% input voltage.	2-3		
	eRob110	260000		40,000	Customize eRob110 with DC24V ±20% input voltage.	2-3		
	eRob142	320000		49,231	Customize eRob142 with DC24V ±20% input voltage.	2-3		
	eRob170	370000		56,923	Customize eRob170 with DC24V ±20% input voltage.	2-3		
	All models	50000		7,692	Adjust the CANbus communication rate to 500kb.	1-2		
Product Series	Model	Price (CNY) <small>Motor Development</small>	Price (CNY) <small>Driver Development</small>	Total Price(SUD)	Actions	Lead Time (Month)		Note
eRob	eRob70	130000	420000	84,615	Increase the maximum input voltage from 60V to 75V.	2-3		This action is involved in the development of driver and motor.
	eRob80	170000		90,769				
	eRob90	210000	500000	109,231				
	eRob110	260000		116,923				
	eRob142	320000	620000	144,615				
	eRob170	370000		152,308				
	eRob70	130000	800000	143,077	Increase the maximum input voltage from 60V to 80V.			
	eRob80	170000		149,231				
	eRob90	210000	850000	163,077				
	eRob110	260000		170,769				
	eRob142	320000	900000	187,692				
	eRob170	370000		195,385				