# Predicting Home Values Through Random Forest

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# Introduction

### Goal

Build a Predictive Model System for Home Prices

### Client

- Keller Williams Realty, Inc.
- Other Real Estate Investment Companies



# Exploratory Data Analysis(EDA)

### **Housing Dataset**

### Categorical(Qualitative) data:

- 23 nominal (There was no natural order, e.g. Type of house)
- 23 ordinal (Order do exist, e.g. Property condition; bad, fair, good excellent)

### Numerical data:

- 14 discrete(Integers, e.g. Number of rooms)
- 20 continuous(Can take on any value, e.g. Square Feet)

### **Weather Dataset**

- Subtracted from the National Center for Environmental Information Webpage.
- Includes daily, monthly and yearly records from different weather stations in the city.

# Exploratory Data Analysis(EDA)

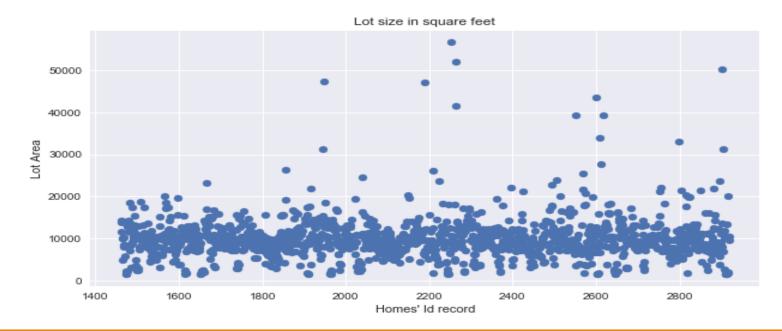
### **Bad Data and Outliers**

### Random Forest:

Different people, different arguments weather to keep all data or not

### Ideas

- Not sensitive to outliers
- Sensitive



# **Exploratory Data Analysis**

### MONTHLY HOMES' SALES

# Houses Sold Between 2006 and 2009 \*\*Thouse Sold Between 2006 and 2009 \*\*Though the sold is the so

# ABOVE GROUND LIVING AREA IN RELATIONSHIP TO SALE PRICE

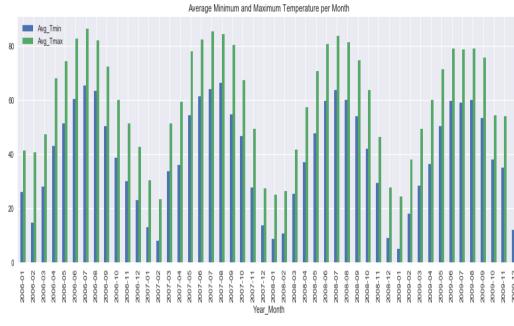


# **Exploratory Data Analysis**

HOME'S LOT AREA IN RELATIONSHIP TO PRICE

YEARLY WEATHER TEMPERATURE





# Inferential Analysis

Alpha set at .05

Significant price difference analysis about population.

### Central unit vs not a central unit

P-value: 0.010090621217186681 (**Significant**)

One story houses vs Two story houses

P-value: 3.5535259636604621e-13 (Significant)

Good privacy fence vs minimum privacy fence

P-value: 0.37003494954970051 (Needs further research)

# Data Challenges

### **Missing Data**

N/A Values

### **Corrupted Data**

• Present as (-999) values

### **Categorical to Numerical**

Transforming values to be able to use in predictive model(scikit-learn)

### **Fixed Values**

Mean, Median, Mode, and dummy variables indexing(from train to test)

# Technology

### **Pandas**

- To open and merge files
- To filter and drop cells
- To group by cells
- Etc..

### **Numpy**

- To fill in Not a number values(NaN)
- Etc..

### **Datetime**

• To fix and edit date times

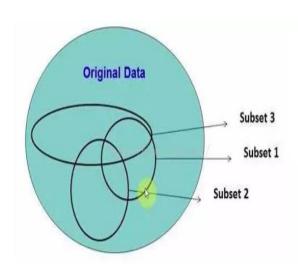
### **Scipy**

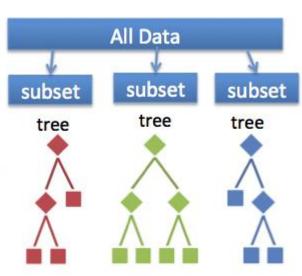
• T-test for inferential analysis

# Modeling and Analysis

### Random Forest Predictive Algorithm

- Continues Target variable(Regression)
- Based on Decision Trees Models
- Bootstrapping
- Root Mean Square Error Accuracy
- Feature Importance





# Modeling and Analysis

Main packages and libraries

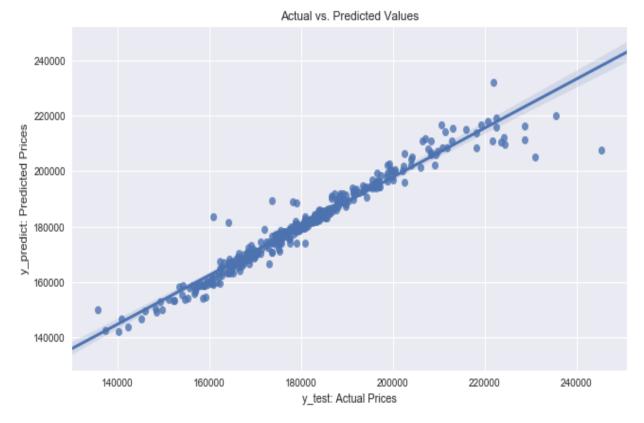
Scikit-learn and math

- RandomForestRegressor()
- Param\_grid(GridSearchCV)
- Fit()
- Best\_estimators()
- Predict()
- RMSE = sqrt(mean\_squared\_error(y\_test, y\_predict)

# Results

### Root Mean Square Error = \$4,202

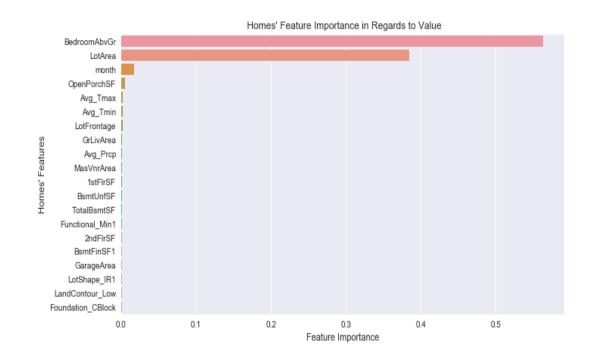
- Low Value
- Small variance
- •Fitted line is close to data
- Small average distance from data points to line
- Strong predictive outcome



# Modeling and Analysis

### FEATURE IMPORTANCE IN RELATIONSHIP TO DETERMINE PRICE

	Features	Importance
20	BedroomAbvGr	5.67e-01
2	LotArea	3.81e-01
34	month	1.72e-02
38	Avg_Tmax	2.60e-03
28	OpenPorchSF	2.22e-03
39	Avg_Tmin	1.96e-03
1	LotFrontage	1.77e-03
12	1stFIrSF	1.55e-03
215	Functional_Min1	1.42e-03
36	Avg_Prcp	1.35e-03



# Business Value

### Sharper report analyses to help:

- Negotiation of sales
- Purchases
- Other strategic agreements related to real estate properties.

# Thank you!

