

1. Job Profile and Credit Risk Analysis

- **High-Risk Job Categories:**
 - **Sales** and **Self-employed** individuals show the **highest default rates**.
 - **Office** and **Prof Exe** roles have the **lowest default risk**.
 - **Default Volume:**
 - The **"Other"** category contributes the most to total defaults, indicating potential risk ambiguity in undefined job categories.
 - **Loan Amounts:**
 - **Self-employed** individuals receive the **highest average loan amounts**, despite high default rates — a red flag for risk exposure.
 - **Tenure Insight:**
 - Defaults are concentrated among those with **less than 8 years** on the job, indicating lower employment stability increases risk.
 - **Key Insight:**

High-risk profiles often combine **low job tenure**, **undefined job roles**, and **high loan volume** — suggesting the need for **job-based segmentation in risk scoring**.
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2. Debt Burden Analysis

- **Mortgage & Property Value:**
 - Defaults are more **dense among lower-value properties**, especially below **\$200K**, suggesting economic vulnerability in that segment.
 - **Loan vs Property Value:**
 - Many defaults happen when **loan amounts are high** relative to **property value**, indicating over-leverage.
 - **Debt-to-Income Ratio (DTI):**
 - $DTI > 50$ correlates with **~100% default probability**, clearly marking this as a **critical threshold**.
 - **Delinquency & Derogatory Behavior:**
 - Both delinquent and derogatory incidents rise with DTI — reinforcing that **DTI is a key predictive feature**.
 - **Key Insight:**

Strong **non-linear threshold effects** around DTI and **value-risk mismatches** suggest the need for tighter **debt caps** and **underwriting criteria**.
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3. Credit Maturity and Behavior

- **Open Credit Lines:**
 - Default risk rises **non-linearly** after **~30 open credit lines**, signaling **overextension**.
- **Credit Inquiries:**
 - Default rate increases with **more recent inquiries**, especially **beyond 10 inquiries**, indicating **credit-seeking behavior** as a red flag.
- **Credit History Age:**

- Shorter credit histories (under 100 months) are associated with **higher defaults**.
- **Interaction Heatmaps:**
 - High default clusters occur where **recent inquiries are high** and **credit history is short**, pointing to **immature and risky borrowers**.
- **Key Insight:**

Risk flags should combine **credit maturity** (history length), **behavioral triggers** (inquiries), and **exposure** (credit lines) for better borrower profiling.