

## 1. Job Profile Analysis

- **High-Risk Job Categories:**
    - **Sales** and **Self-employed** individuals show the **highest default rates**.
    - **Office** and **Prof Exe** roles have the **lowest default risk**.
  - **Default Volume:**
    - The **"Other"** category contributes the most to total defaults, indicating potential risk ambiguity in undefined job categories.
  - **Loan Amounts:**
    - **Self-employed** individuals receive the **highest average loan amounts**, despite high default rates — a red flag for risk exposure.
  - **Tenure Insight:**
    - Defaults are concentrated among those with **less than 8 years** on the job, indicating lower employment stability increases risk.
  - **Key Insight:**

High-risk profiles often combine **low job tenure**, **undefined job roles**, and **high loan volume** — suggesting the need for **job-based segmentation in risk scoring**.
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## 2. Debt Burden Analysis

- **Mortgage & Property Value:**
    - Defaults are more **dense among lower-value properties**, especially below **\$200K**, suggesting economic vulnerability in that segment.
  - **Loan vs Property Value:**
    - Many defaults happen when **loan amounts are high** relative to **property value**, indicating over-leverage.
  - **Debt-to-Income Ratio (DTI):**
    - **DTI > 50** correlates with **~100% default probability**, clearly marking this as a **critical threshold**.
  - **Delinquency & Derogatory Behavior:**
    - Both delinquent and derogatory incidents rise with DTI — reinforcing that **DTI is a key predictive feature**.
  - **Key Insight:**

Strong **non-linear threshold effects** around DTI and **value-risk mismatches** suggest the need for tighter **debt caps** and **underwriting criteria**.
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## 3. Credit Maturity Analysis

- **Open Credit Lines:**
  - Default risk rises **non-linearly after ~30 open credit lines**, signaling **overextension**.
- **Credit Inquiries:**

- Default rate increases with **more recent inquiries**, especially **beyond 10 inquiries**, indicating **credit-seeking behavior as a red flag**.
- **Credit History Age:**
  - Shorter credit histories (under 100 months) are associated with **higher defaults**.
- **Interaction Heatmaps:**
  - High default clusters occur where **recent inquiries are high** and **credit history is short**, pointing to **immature and risky borrowers**.
- **Key Insight:**

To introduce early-stage screening and **reduce exposure to default**, adding scoring penalties for applicants with **10 inquiries in the past year** and **more than 30 active credit lines** would be beneficial.