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Charl Van Der Walt  
Sid Pillarisetty

@charlvdwalt  
@4n0m4l1





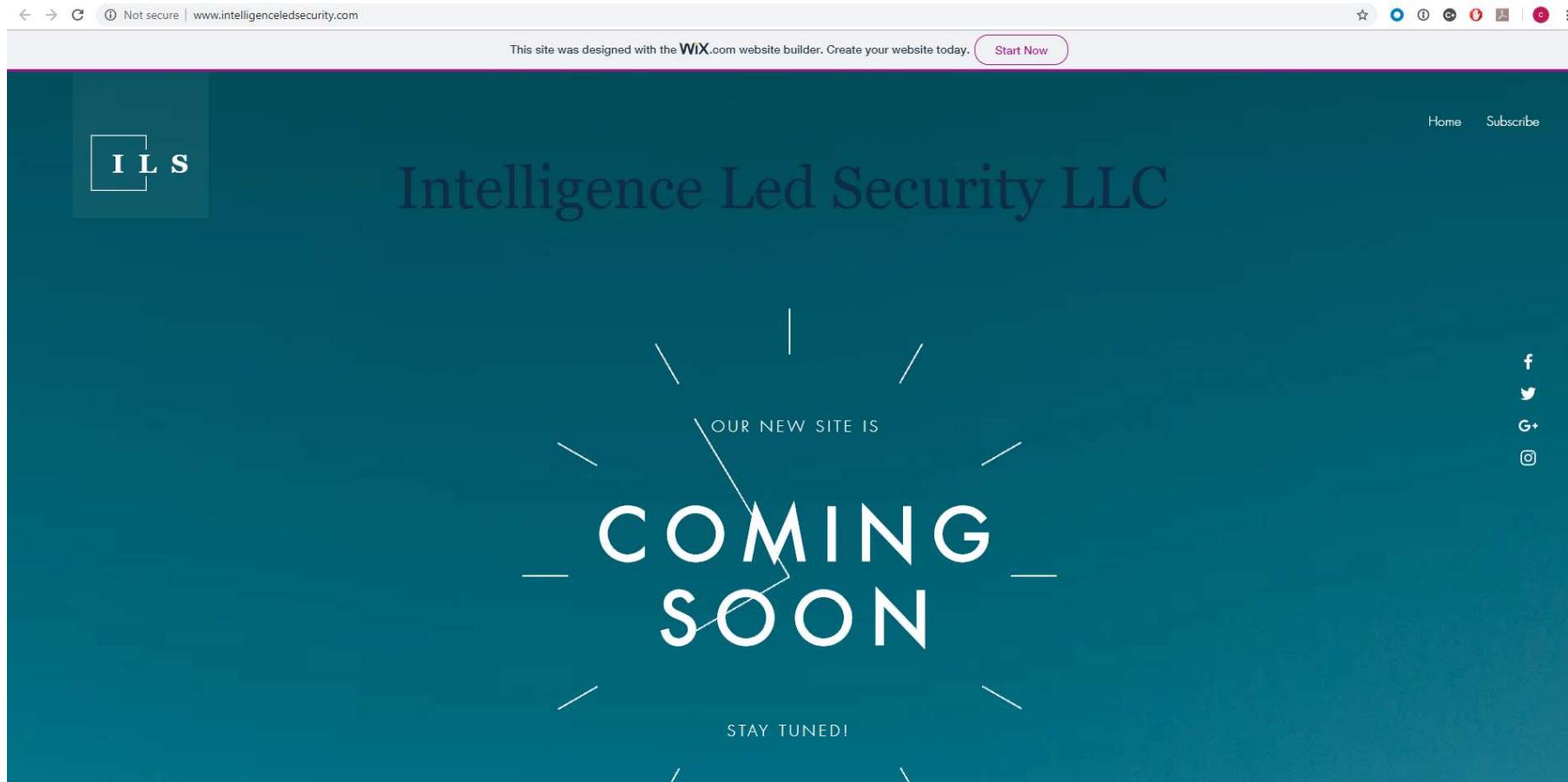
Don't eat  
**Spaghetti**  
with a spoon



# Why this research



**SECURE** DATA  
TRUSTED CYBERSECURITY EXPERTS



A screenshot of a website landing page for "Intelligence Led Security LLC". The page has a dark teal background. In the top left corner, there is a small square icon containing the letters "I L S". In the top right corner, there are links for "Home" and "Subscribe". A navigation bar at the very top includes links for "Not secure | www.intelligenceledsecurity.com", "This site was designed with the Wix.com website builder. Create your website today.", and "Start Now". On the right side of the page, there are social media icons for Facebook, Twitter, Google+, and Instagram. The central content features the text "OUR NEW SITE IS" above a large, bold, white "COMING SOON" text. Below the "COMING SOON" text, the words "STAY TUNED!" are visible. The overall design is minimalist and modern.



**SECURE** DATA  
TRUSTED CYBERSECURITY EXPERTS



**Intelligence led security** is the collection, aggregation, correlation and analysis of both internal and external data to understand risks, identify threat actors, discover and minimize attacks or losses already underway, and understand and **predict the methods and actions of likely adversaries**.



[http://www.centurylink.com/  
business/enterprise/blog/thinkgig/3-major-benefits-  
of-intelligence-led-security/](http://www.centurylink.com/business/enterprise/blog/thinkgig/3-major-benefits-of-intelligence-led-security/)



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## Threat Intelligence Services Spending to Top \$1.4 Billion by 2018: IDC

By Mike Lennon on May 28, 2014

According to new research from International Data Corporation (IDC), worldwide threat intelligence security services spending will increase from \$905.5 million in 2014 to more than \$1.4 billion in 2018.

"A consistent bombardment of unknown, targeted, and adaptive cyber threats are wreaking havoc in the enterprise and driving the expansion of threat intelligence security services (TISS) that are specifically designed to detect advanced persistent threats (APTs), advanced malware, and previously unidentified attacks," IDC said as it released its most recent threat intelligence spending report.

According to IDC's research threat intelligence security consulting services made up roughly 22% of entire threat intelligence security services market revenue in 2013.

IDC explained that the overall TISS market is made up of several components and services, including data feeds and publications, consulting security services, and managed security services (MSS).

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# CYBER THREATSCAPE REPORT 2018

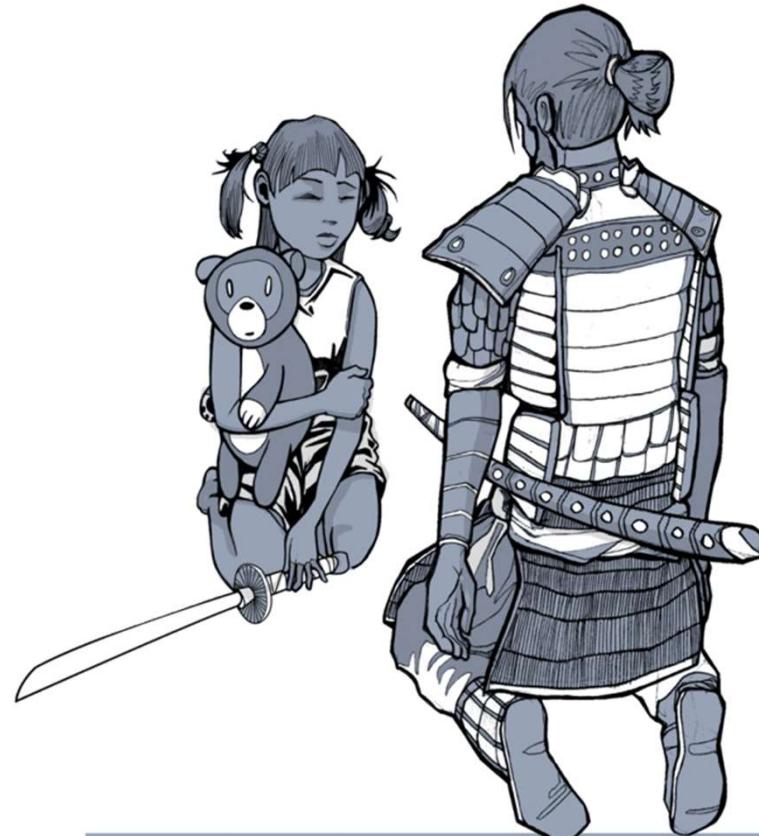


Organizations must focus on building a data-driven approach **fueled by threat intelligence** to better anticipate potential attacks and develop a more proactive security posture for their businesses

- **Strategic**—gaining the intelligence that informs decisions on policy, executive decisions and plans
- **Operational**—creating intelligence that informs decisions on choosing how to handle and respond on a day-to-day basis
- **Tactical**—having the intelligence to inform decisions on **how to technically and specifically execute operations**



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**KNOW THY SELF, KNOW THY ENEMY.  
A THOUSAND BATTLES, A THOUSAND VICTORIES.**

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[https://www.securityweek.com/  
threat-intelligence-services-  
spending-top-14-billion-2018-idc](https://www.securityweek.com/threat-intelligence-services-spending-top-14-billion-2018-idc)



[https://cybersecurityventures.com/  
cybersecurity-market-report/](https://cybersecurityventures.com/cybersecurity-market-report/)

- threat intelligence security services (TISS) that are specifically designed to detect advanced persistent threats (APTs), advanced malware, and previously unidentified attacks
  - TISS offers customers deeper insights into global threat environments than they could achieve themselves.
  - **\$1.4 billion in 2018**
  - *Cybersecurity Ventures predicts global cybersecurity spending will exceed \$1 trillion from 2017 to 2021*
  - made up of several components and services, including data feeds and publications, consulting security services, and managed security services (MSS)
  - consulting services made up roughly 22%
  - Threat intelligence is essentially a community activity
  - Attack information can come from many different sources, and iterative intelligence organizes this chaotic process of information sharing
- IDC  
\$4,500

### TREND: COMPLEX INDICATORS ARE MORE LIKELY TO DETECT UNKNOWN APT-RELATED ACTIVITY

Detecting the APT is incredibly difficult and many organizations are not prepared to effectively identify that they have been compromised. In most cases, initial notification of an APT intrusion originated from a third-party, primarily law enforcement. The primary reason organizations fail to identify the APT is that most of their security devices examine inbound traffic at the perimeter. Most organizations rely solely on anti-virus solutions to provide host-based monitoring. In addition, implementing the ability to monitor internal to internal communications on a network is costly and challenging. In both instances, being able to respond quickly and to deploy APT indicators is difficult, as organizations' security arsenals are not configured to monitor using this methodology.

Host- and network-based signatures used to detect malicious activity have previously consisted of data like MD5, file size, file name, and service name, etc. Although useful, the lifespan of these type of signatures is often short because attackers can routinely modify their malware to avoid detection. Although those signatures will periodically work to identify attacker activity, MANDIANT has found greater success in adapting specific signatures into what are known as **Indicators of Compromise** ("IOC" or "indicators").

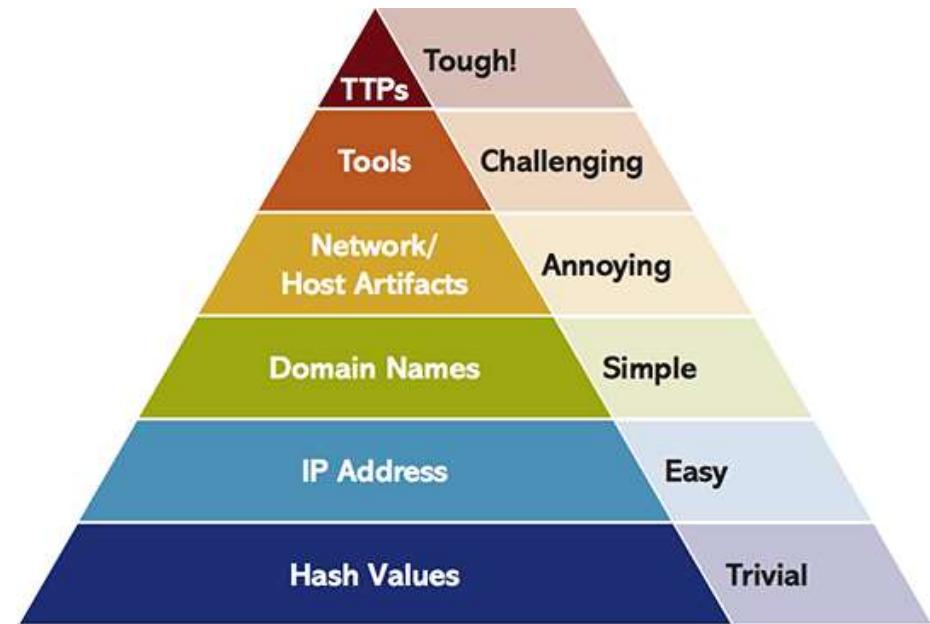
These indicators not only look for specific file and system information, but also use logical statements that characterize malicious activity in greater detail.

MANDIANT has determined that the majority of APT custom-developed tools typically contain code segments from other, similarly developed malware. The code segments could also be upgrades to previously identified malware. Indicators derived from this information remain fairly consistent between the various malware and their subsequent upgrades. Victims are more likely to detect APT-related activity using code segments when it is possible new APT malware might be used. In many cases, previously unidentified malware and backdoors were identified through the use of these indicators in both network traffic and host-based information.

The combination of both host- and network-based indicators continues to be the most reliable way to identify APT-related malware on a network. In two separate investigations, network-based information from a generic packed file transfer revealed suspected malicious activity. Upon further research, the file transfer was identified as malicious activity that was then immediately validated through the use of host-based indicators and forensic analysis.

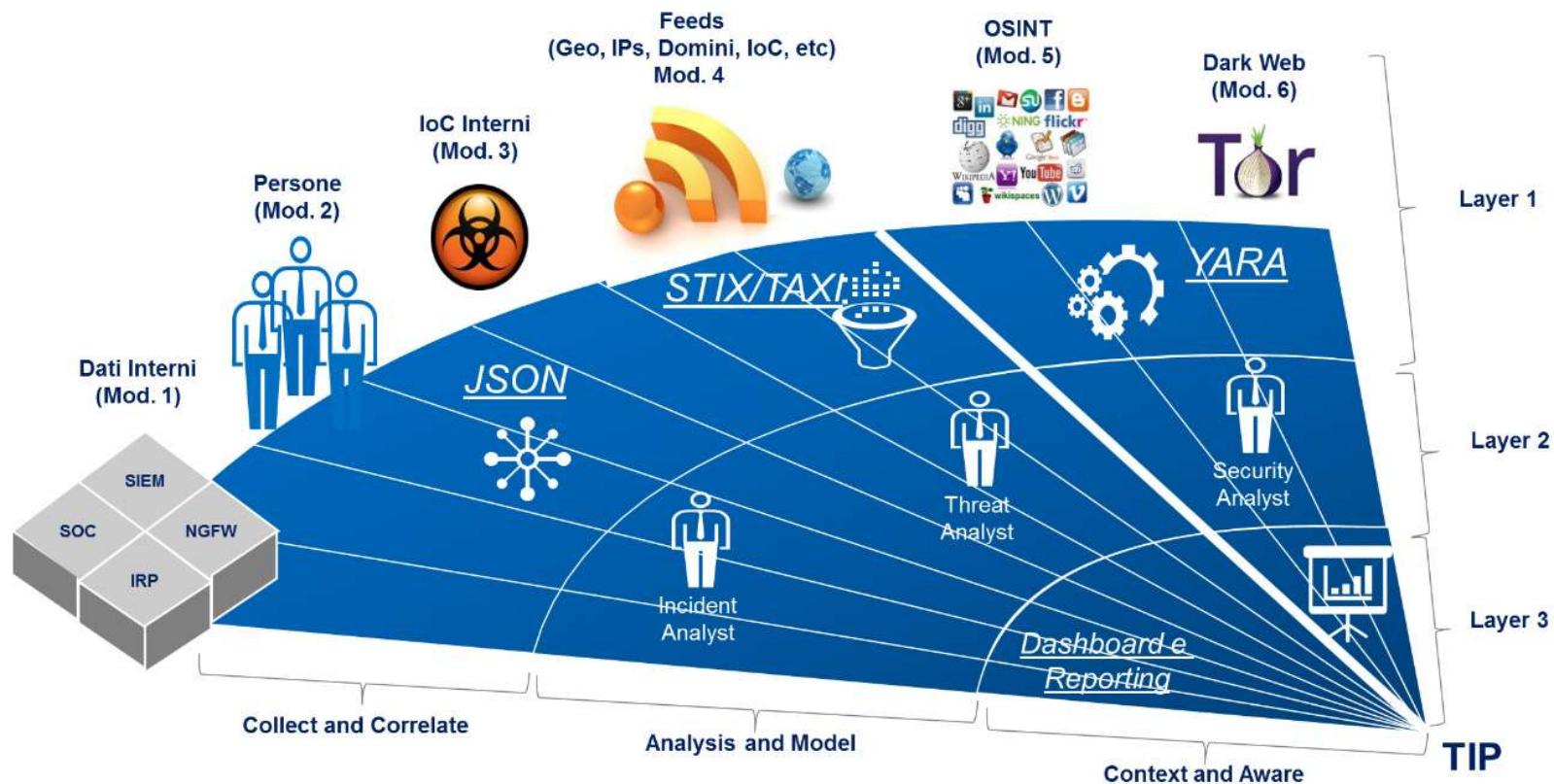


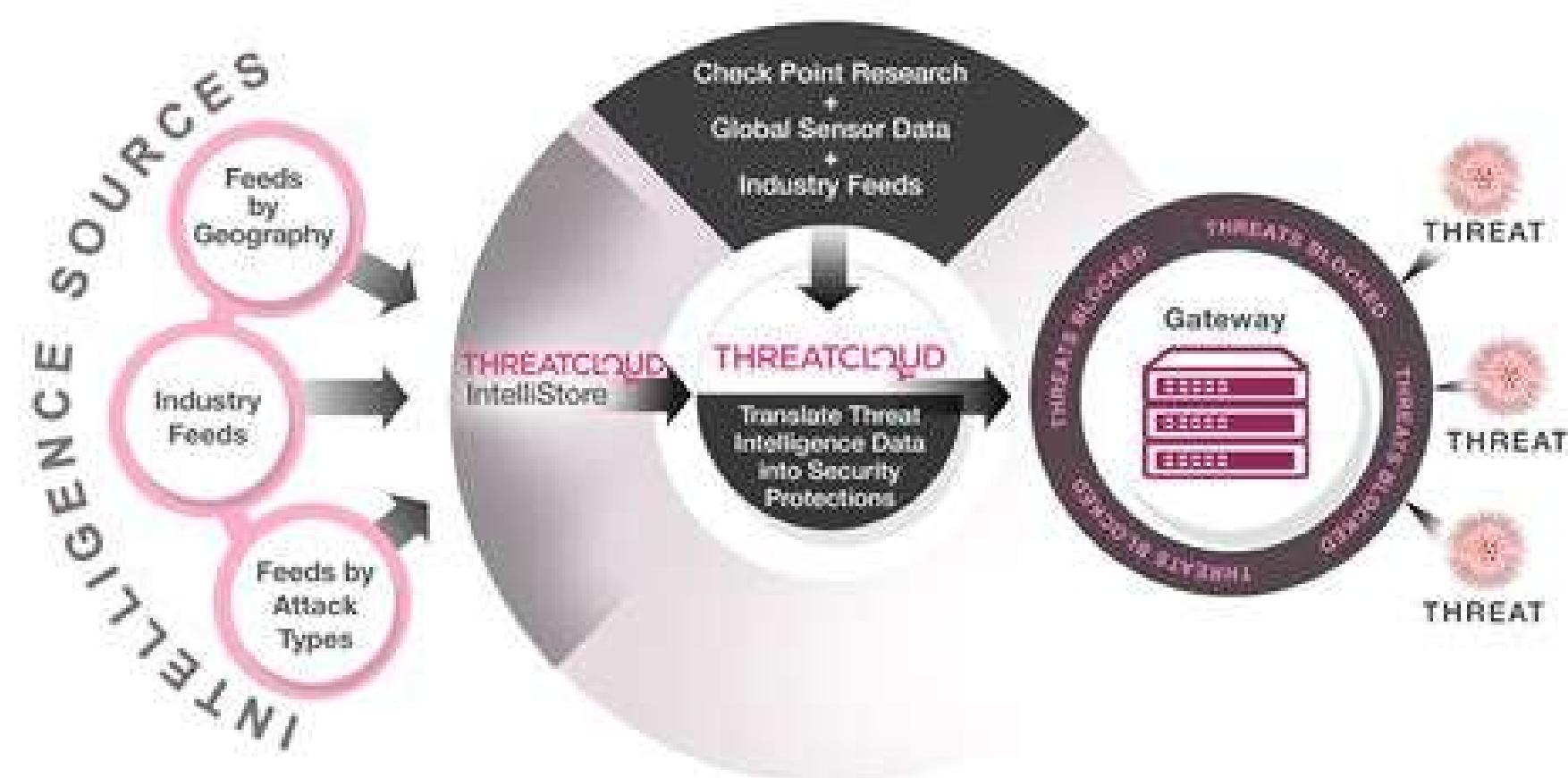
**The first documented appearance of the term indicators of compromise, or IOCs, in the modern context is from the first Mandiant M-Trends report, published on 25 Jan 2010**

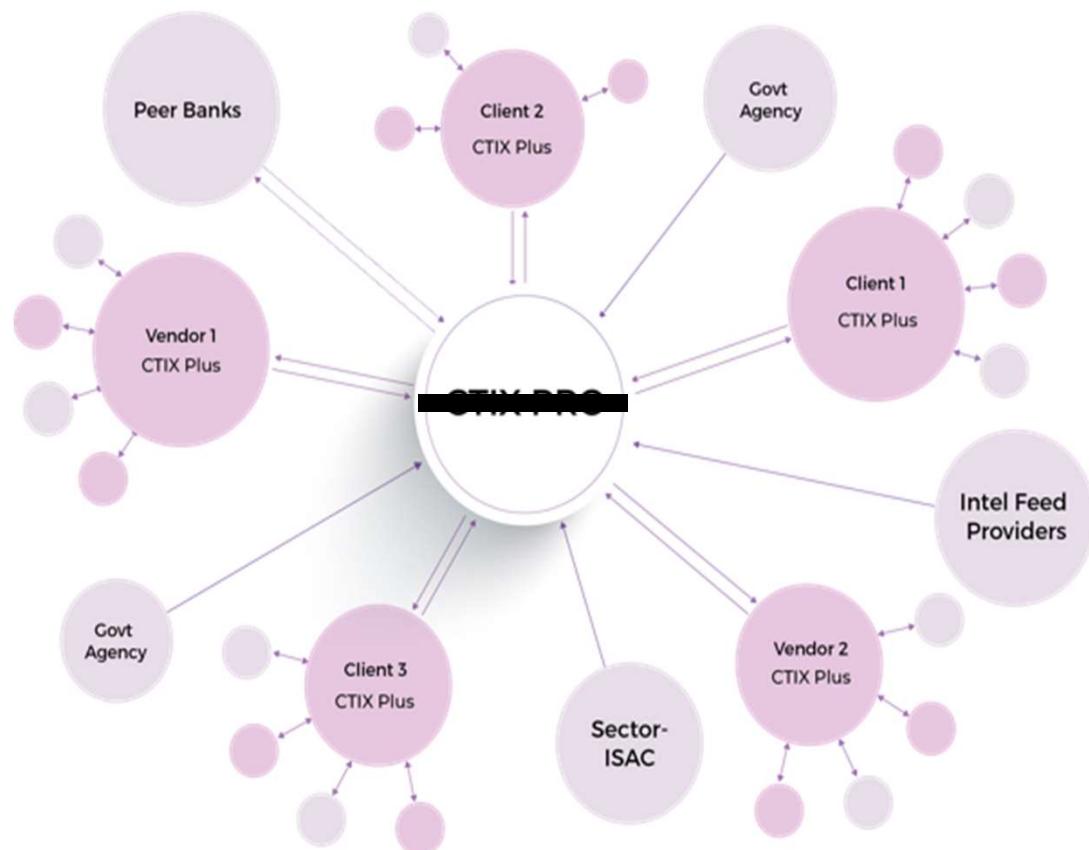


Source: David J. Bianco, personal blog

Source: Gartner, DeepCyber







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#### Tactical Threat Intel Sharing

- Actionable intelligence about potential threats including malicious IP addresses, domains, URLs, file hashes and other data to reduce exposure, help speed time to action.
- Machine-to-machine transfer to build a meticulous database of new and past threats, Tactics, Techniques, and Procedures (TTPs), Indicators of Compromise (IOCs) and more.

“ A Hub and Spoke architecture with central hub (server) combining and anonymizing threat intel from multiple participants (clients), removing duplicates, and enriching with analysis before sharing back with participants (clients). ”



## DATA MONITORED MONTHLY

**12 MILLION**  
Unique URLs

**640 MILLION**  
Unique Users

**1.2 BILLION**  
Unique Devices

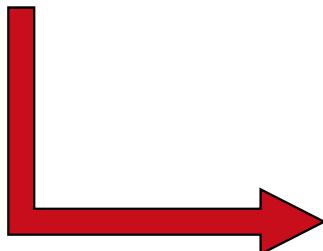
**2 Million Threat Events Every Hour**  
**8 Million Unique Compromised Devices Daily**



This IP list is a composition of other IP lists.

**The objective is to create a blacklist that can be safe enough to be used on all systems, with a firewall, to block access entirely, from and to its listed IPs.**

The key prerequisite for this cause, is to have no false positives. All IPs listed should be bad and should be blocked, without exceptions.



ipset entries	6,801	min: 6,706 max: 6,848
unique IPs	632,286,314	min: 632,286,314 max: 632,811,060
source	(not a url)	
local copy	<a href="#">download local copy</a>	
changesets	<a href="#">github commit log</a>	
check frequency	1 minute	
average update frequency	48 minutes	



6500	207.10.232.16
6501	207.10.232.21
6502	207.22.192.0/18
6503	207.32.128.0/19
6504	207.32.208.0/20
6505	207.45.224.0/20
6506	207.47.71.46
6507	207.58.163.118
6508	207.58.169.91
6509	207.62.24.75
6510	207.107.101.210
6511	207.110.64.0/18
6512	207.110.128.0/18
6513	207.134.189.64
6514	207.140.14.141
6515	207.177.101.10
6516	207.183.192.0/19

**0.2%**



### Intelligence Analysts

Intelligence Analysts face a tremendous workload in combating cyber threats. To improve the odds, they need tools that quickly sort through structured and unstructured information for relevancy; that enable collaboration through a single, centralized workspace; and that eliminate manual and repetitive work.

### EclecticIQ Platform

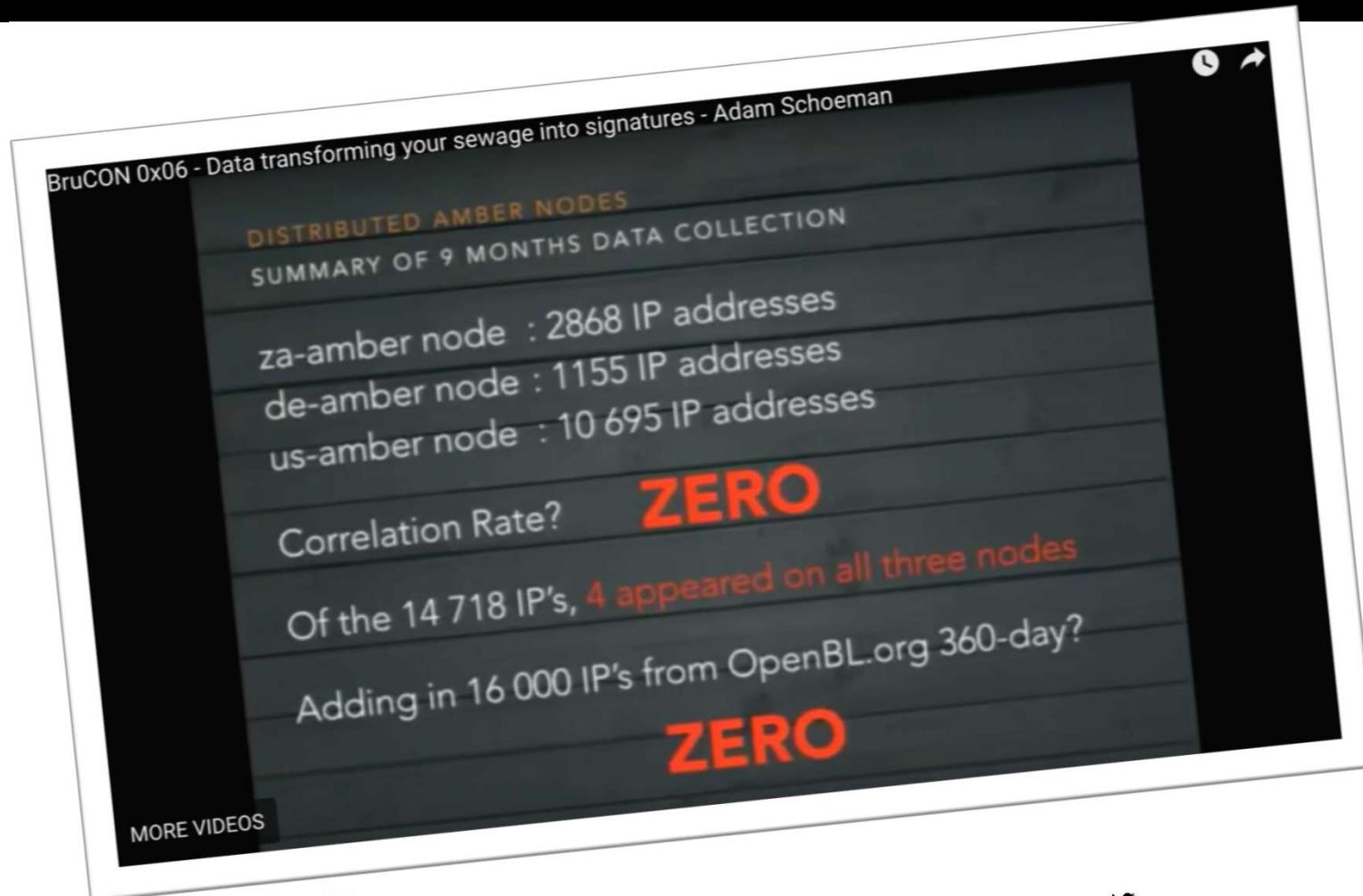
EclecticIQ Platform empowers analysts to optimize their workflow using automation tools based on analytics. Instead of manually crunching through data, analysts can better spend their time on collaboration with peers, working to enrich, qualify, analyze and share threat information to stakeholders.

-  Automation based on analytics
-  Analyze and share threat information to stakeholders



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**Spaghetti**  
with a spoon





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But does it work

?

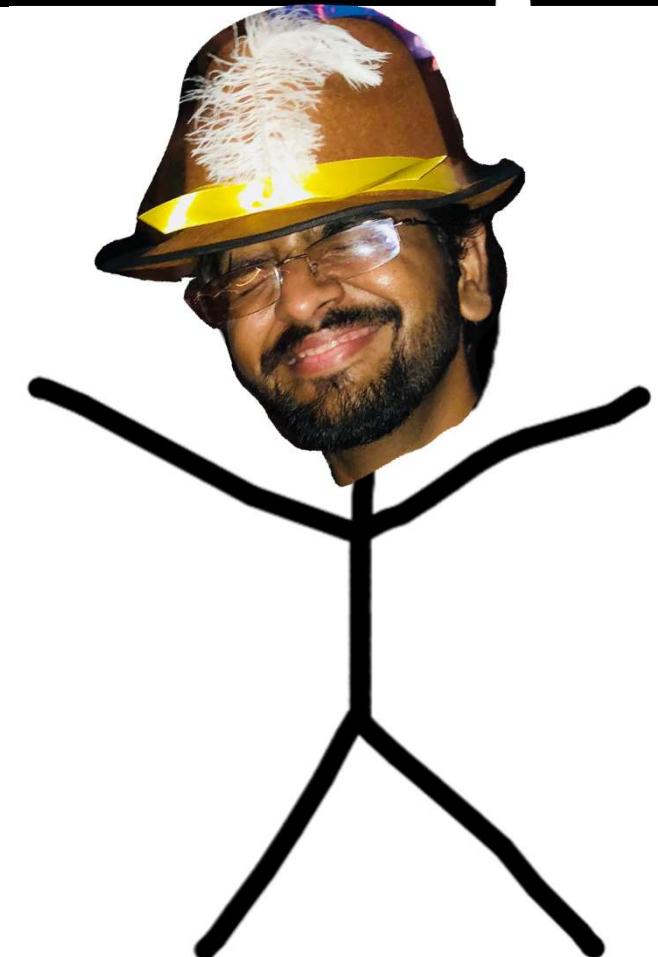
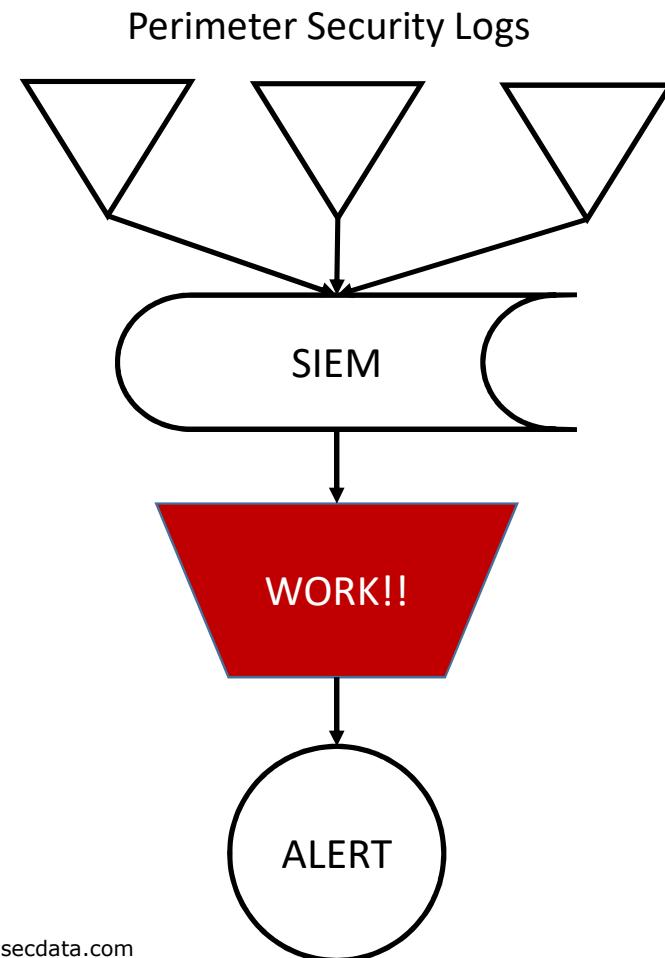


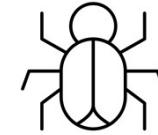
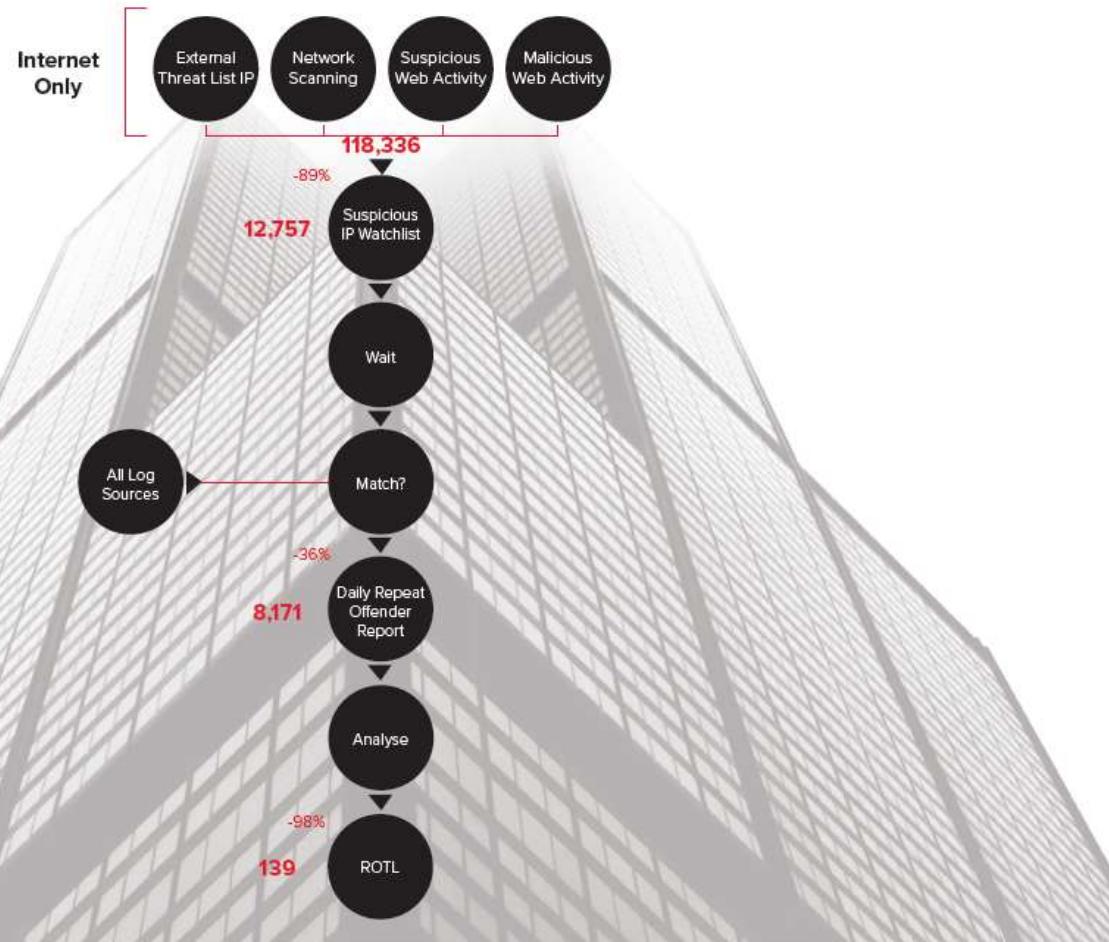
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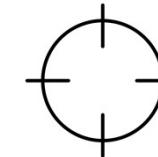
**As luck would have it,  
we may be able to confuse this  
issue with some facts.**







**9 'Sensors'**  
SIEM Alarms on  
Internet-facing log  
sources



**41 'Entities'**  
Separate customers  
or customer locations



Day 1	Finance	Suspicious Internet Activity
Day 2	Insurance	Suspicious and persistent
Day 7	HoneyNet	Suspicious Internet Activity

## **Threat Intelligence**



# Introducing the data



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Rule Name	Category
Repeat Offender	Suspicious and persistent
Network Anomaly: Ext : Threat List IP - Allow	External Threat Intelligence
Arbor Blocked IP Then seen on ASM	Malicious Web Activity
F5 WAF Alarm Triggered	Malicious Web Activity
External IPS high severity Alert	Malicious Internet Activity
Recon - Port Scan	Suspicious Internet Activity
Suspect - URL Request Rate	Suspicious Web Activity
Suspicious Web Activity	Suspicious Web Activity
Suspecious - HTTP Error Code Rate	Suspicious Web Activity
Sucuri WAF Alerts	Malicious Web Activity



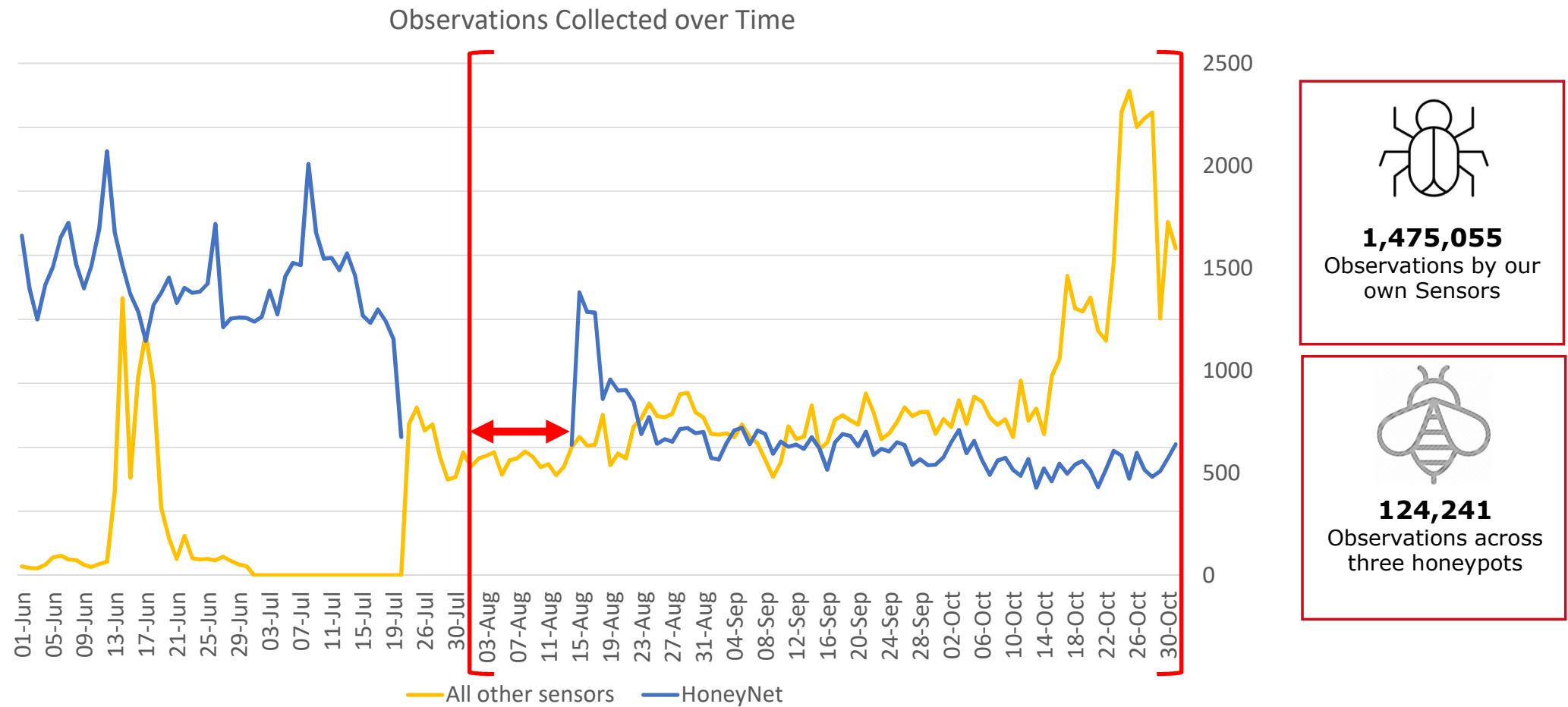
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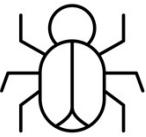
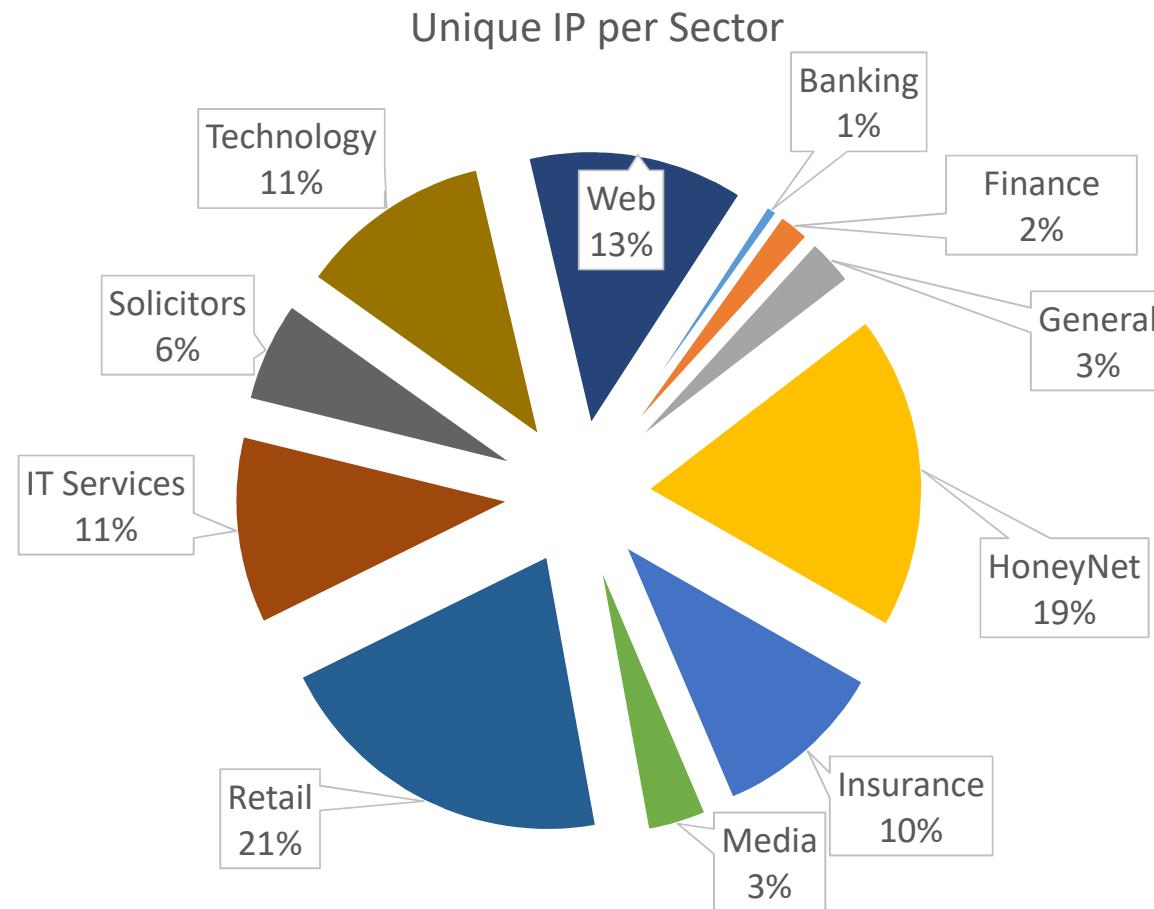


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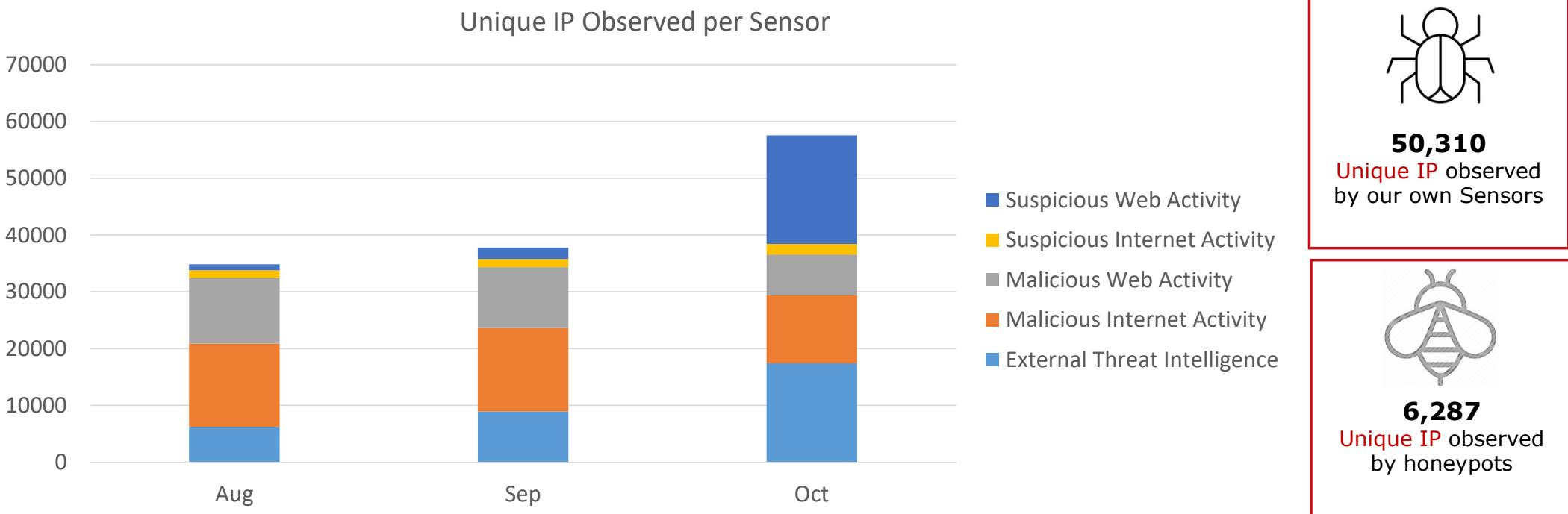




**222,437**  
observations by our  
own Sensors

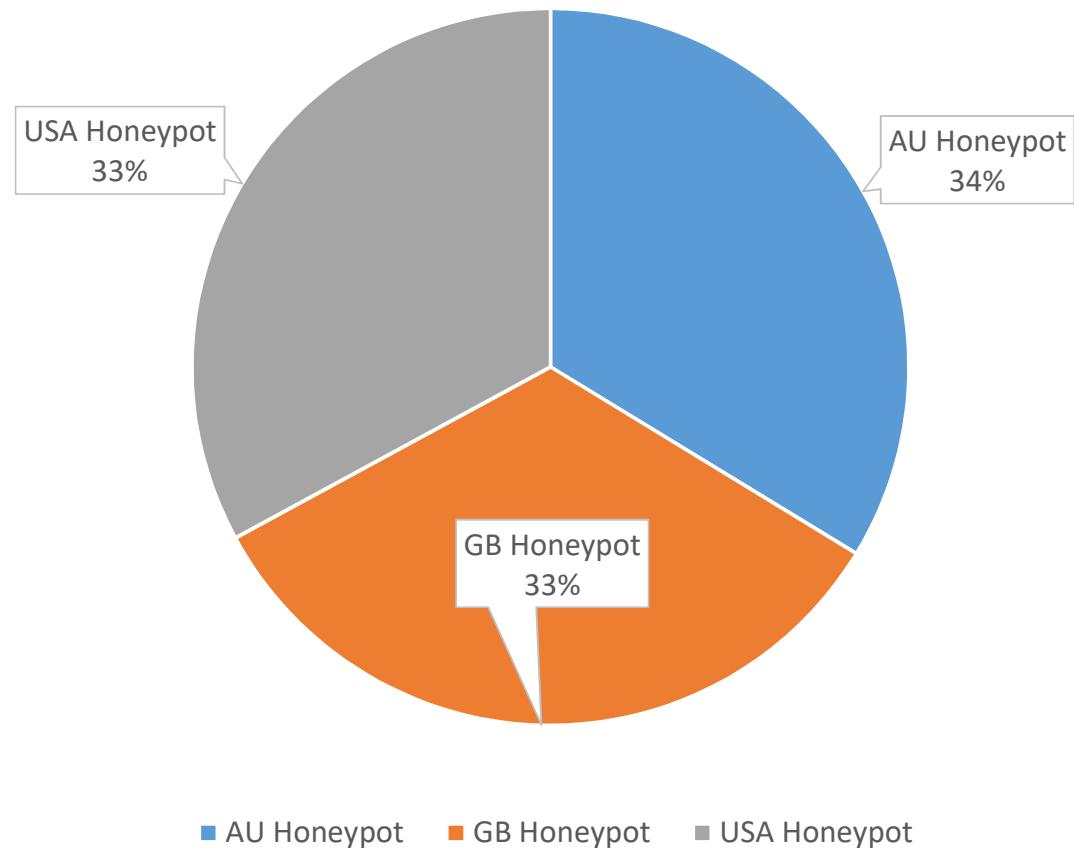


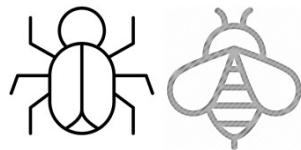
**51,065**  
observations by  
honeypots





Proportion of Unique IP Observations per Honeypot



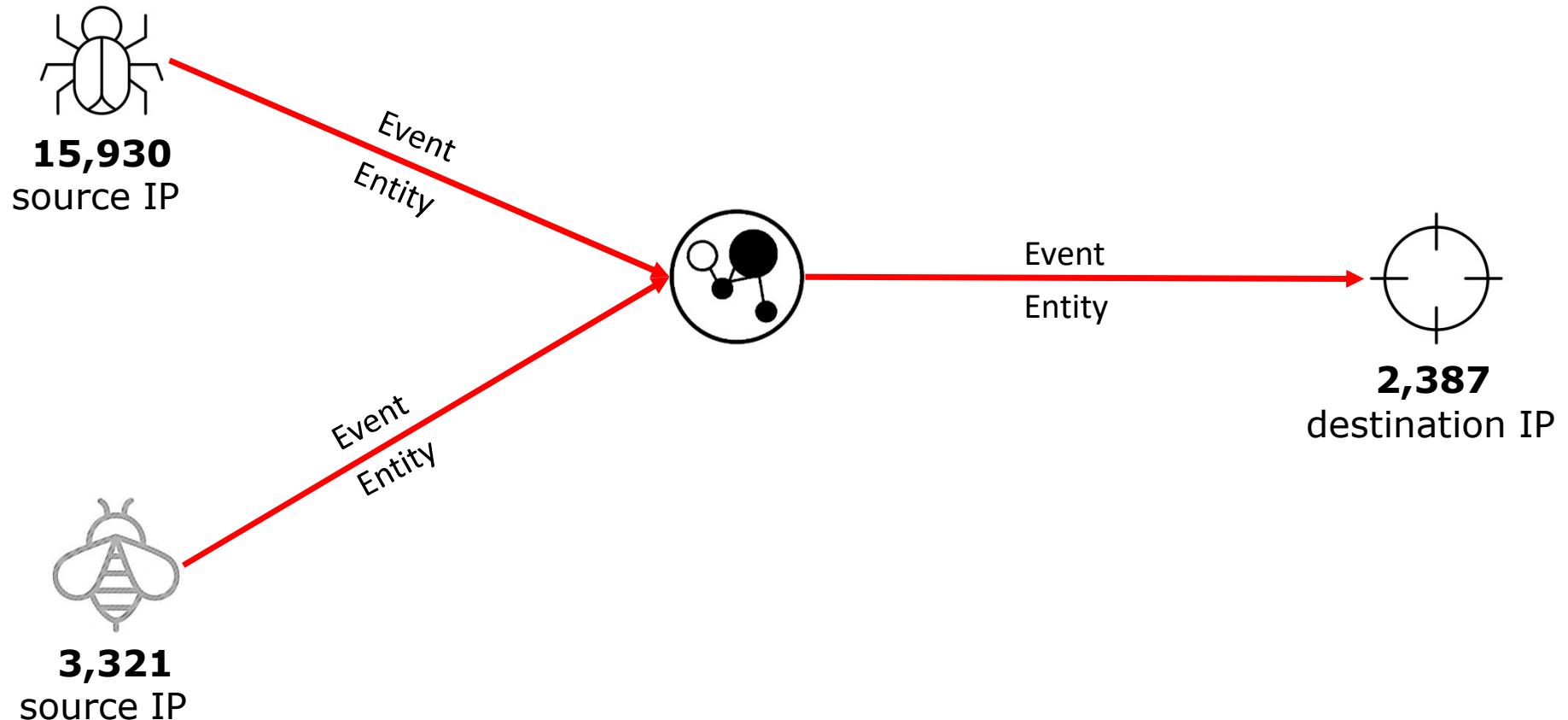


## Example *Observation*.

ID	Timestamp	Entity	Event	oIP	dIP
1723823	01/06/2018 11:07	General G 1	Suspicious Web Activity	159.xxx.yyy.70	
1723825	01/06/2018 11:07	Web service A 1	Malicious Web Activity	77.xxx.yyy.108	
1723830	01/06/2018 11:18	Media A 1	External Threat Intelligence	209.xxx.yyy.4	195.xxx.yyy.196

**oIP** is detected by **Sensor**[x] at an **Entity**[x] at **Time**[x]

## ***Observations by the Number.***





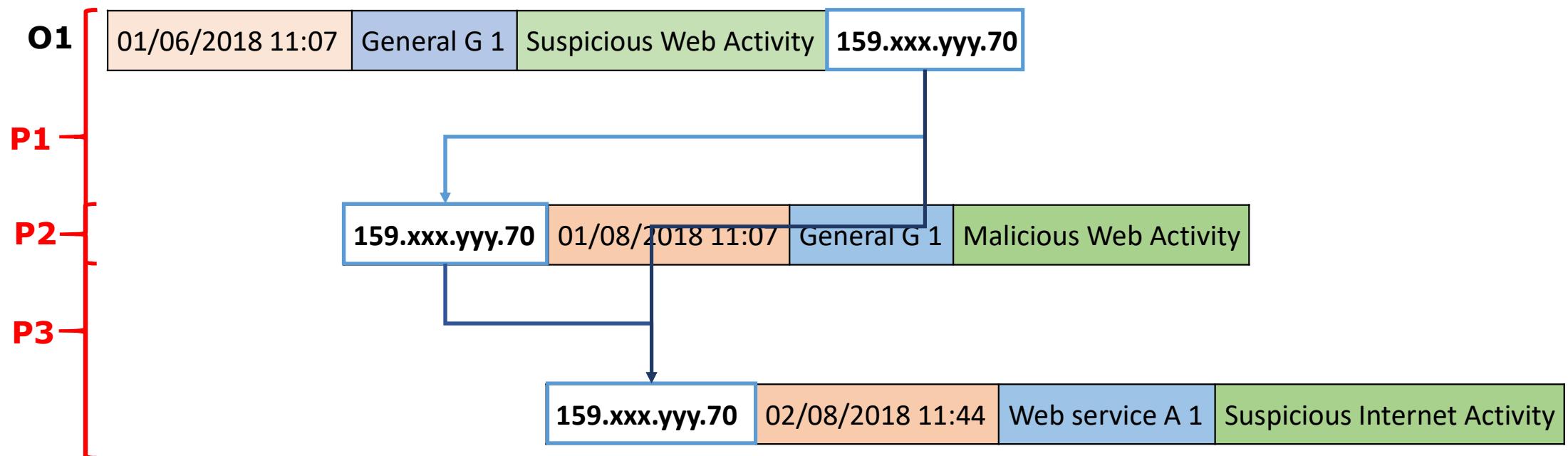
## Example Prediction.

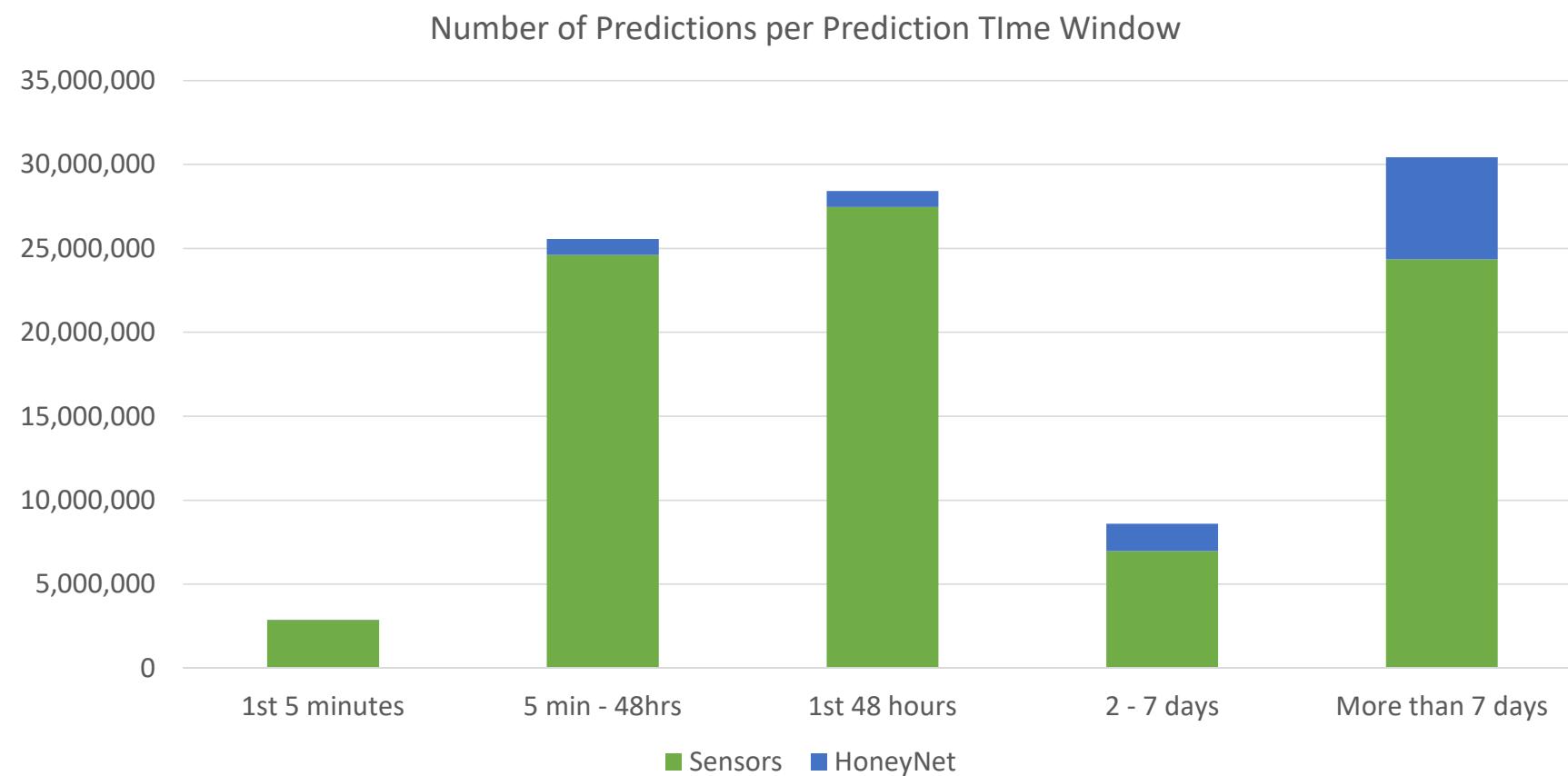
oIP	oTimeStamp	oEventClass	oEntity	pTimeStamp	pEventClass	pEntity	deltaT
159.xxx.yyy.70	01/08/2018 11:07	Suspicious Web Activity	General G 1	01/09/2018 11:06	Suspicious Web Activity	General G 1	2678341
159.xxx.yyy.70	02/08/2018 11:44	Suspicious and persistant	General G 1	12/10/2018 06:53	Suspicious and persistant	Banking A 1	6116949

*oIP* is observed by **Sensor[x]** at an **Entity[x]** at **Time[x]** before being observed by another **Sensor[y]** at **Entity[y]** at **Time[y]** within **Delta[t]**



## Predictions growth to the order of Factorial.

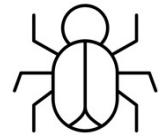
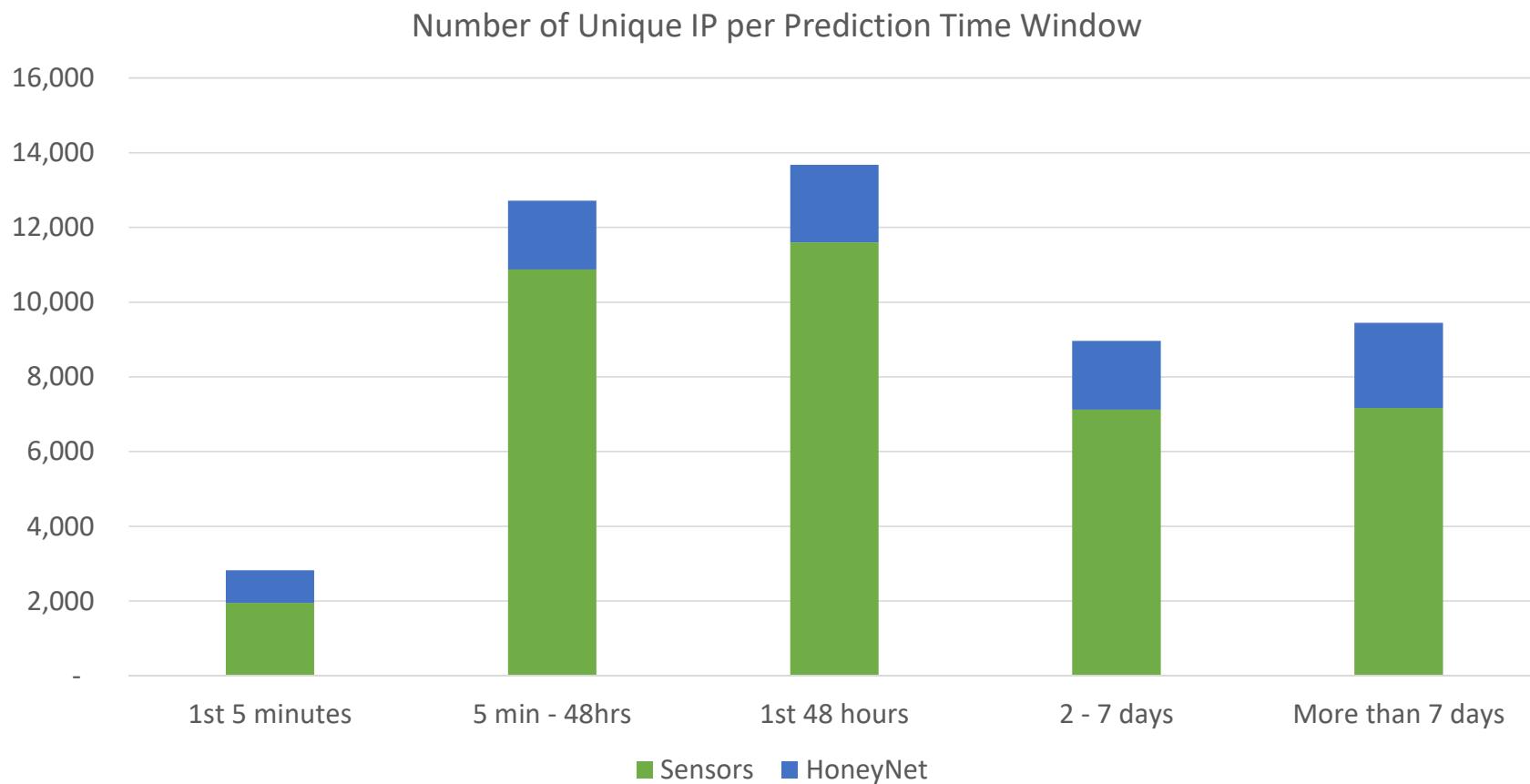




**1,3 billion**  
Predictions from  
1,599,296  
Observations in our  
raw data set.



**95,911,086**  
Predictions from  
1,599,296  
Observations in our  
cleaned, working set



**15,932**

Unique Source IP  
predicted by Petri  
Dish Sensors



**3,321**

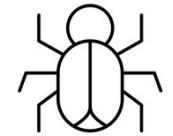
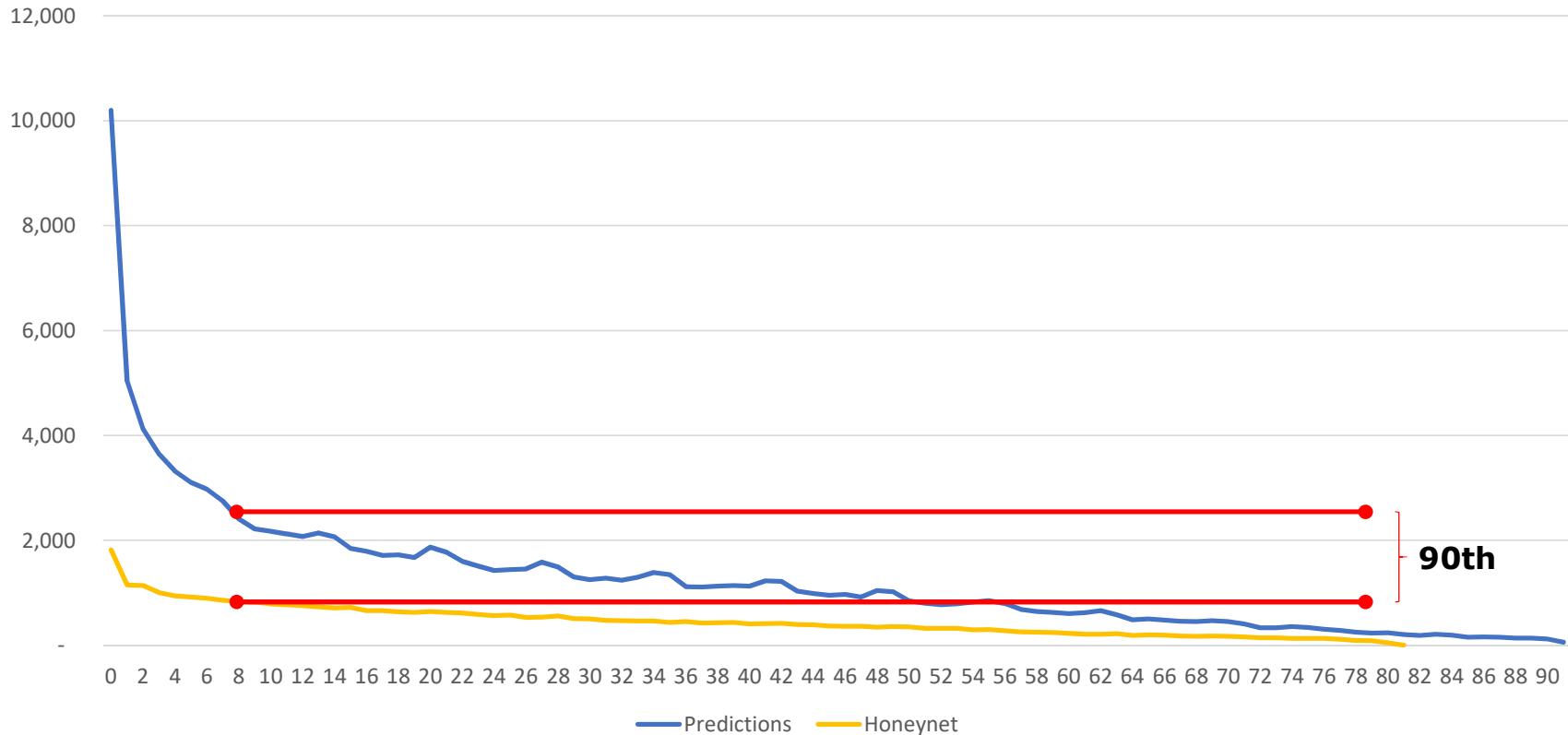
Unique Source IP  
predicted by  
HoneyNet



# Key findings



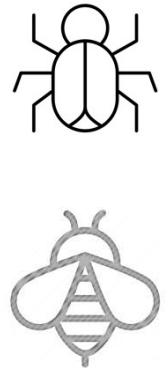
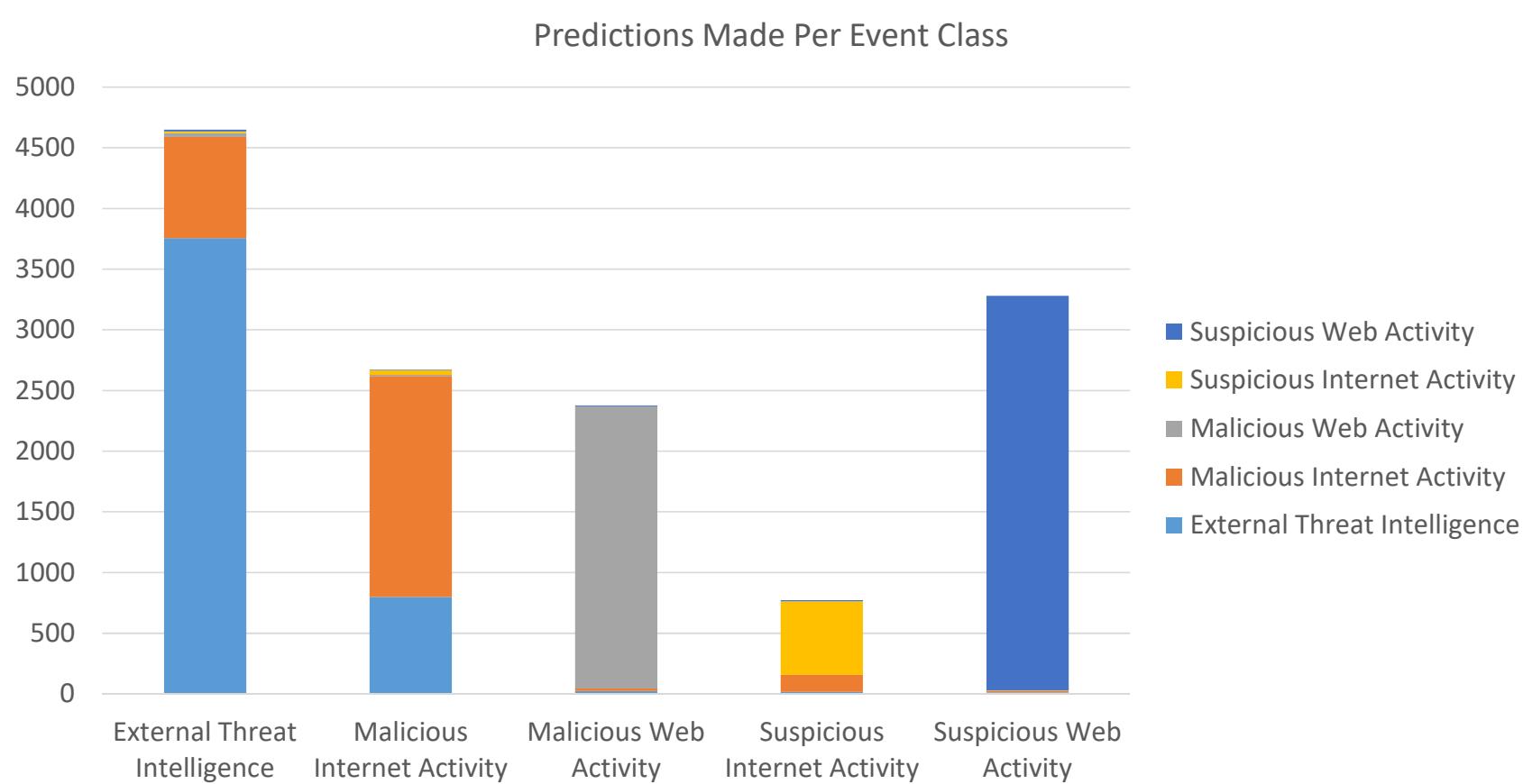
Prediction Timeframes Distribution in Days



**68%**  
of all Unique  
Predictions occurred  
within the **1<sup>st</sup> 48hrs**



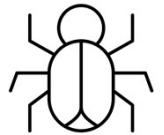
**55%**  
of all Unique  
Predictions occurred  
within the **1<sup>st</sup> 48hrs**



On average  
**87%**  
of all Predictions  
predicted a similar  
event



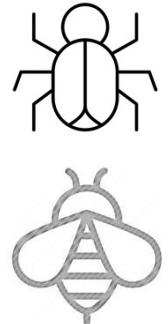
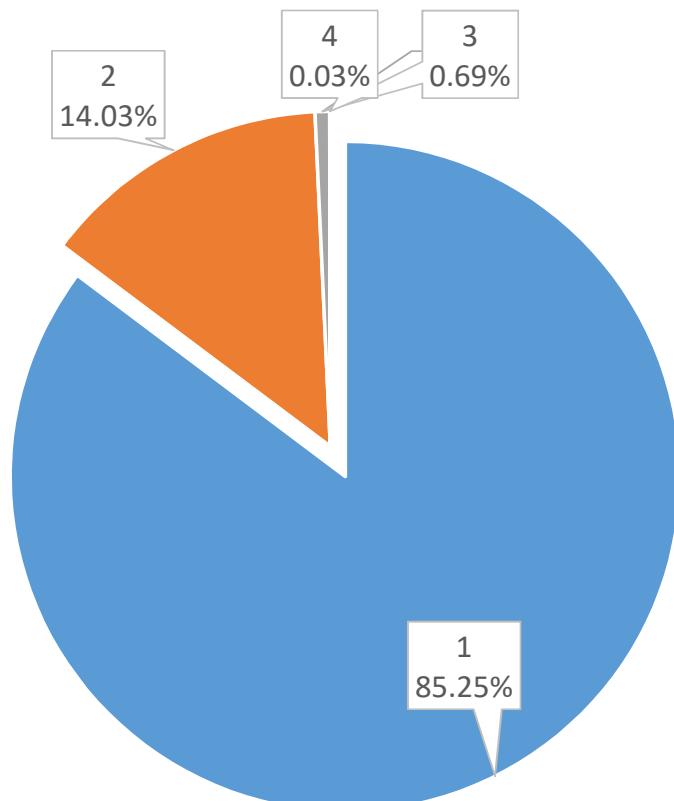
	External Threat Intelligence	Malicious Internet Activity	Malicious Web Activity	Suspicious Internet Activity	Suspicious Web Activity
External Threat Intelligence	80.76%	17.97%	0.67%	0.28%	0.32%
Malicious Internet Activity	29.85%	68.16%	0.34%	1.50%	0.15%
Malicious Web Activity	0.97%	0.97%	97.81%	0.00%	0.25%
Suspicious Internet Activity	2.07%	18.22%	0.00%	78.29%	1.42%
Suspicious Web Activity	0.40%	0.30%	0.09%	0.09%	99.12%



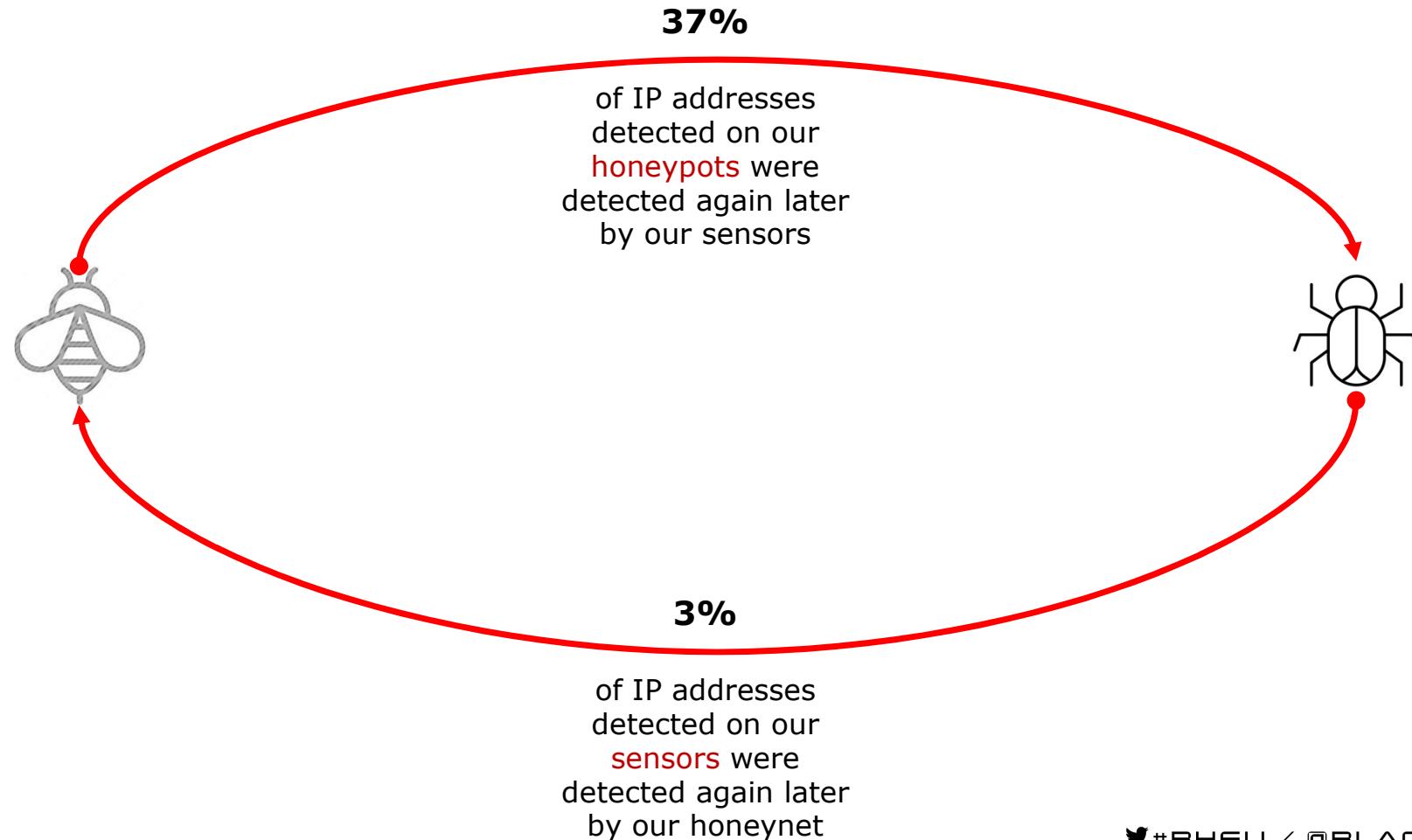
On average  
**87%**  
of all Predictions  
predicted a similar  
event



Summary of Diversity Events Predicted per IP



In  
**85%**  
of cases an IP that  
was observed acting  
suspiciously more  
than once, was still  
observed doing the  
same kind of thing.





## Observation

A suspicious security event detected and reported by a sensor  
*oIP* is detected by *Sensor*[x] at an *Entity*[x] at *Time*[x]

## Prediction

A suspicious security event by an IP that serves as an early warning of another event by the same IP  
*oIP* is observed by *Sensor*[x] at an *Entity*[x] at *Time*[x] before being observed by another *Sensor*[y] at *Entity*[y] at *Time*[y] within *Delta*[t]

## Predictive Value

Given that an IP is observed behaving suspiciously, with what *Precision* does it predict future suspicious behavior by the same IP  
**Pv** = Meaningful Predictions / Observations



	PREDICTED = 1	PREDICTED = 0
SUSPICIOUS = 1	TRUE POSITIVE	FALSE NEGATIVE
SUSPICIOUS = 0	FALSE POSITIVE	TRUE NEGATIVE

## TRUE POSITIVE

**Joint probability, given Observations**

$$pV = \frac{\text{Unique Predictions}}{\text{Unique Observations}}$$

*Using maximum likelihood*

## FALSE POSITIVE

**Joint probability, given Observations**

$$C = \frac{\text{Observations} - \text{Predictions}}{\text{Observations}}$$



## Precision.

*P(correctly predicted = 1 | observed = 1)*

Given that a specific IP is given to be acting suspiciously by a Threat Intelligence source, what is the **probability** that the IP will be observed acting suspiciously elsewhere?

3.59%

---

**Threat  
Intelligence Lab**  
Our T.I. petri dish  
environment

9.23%

---

**Honeynet Lab**  
Our honeynet petri  
dish environment



The probability that an IP will be observed acting suspiciously by a sensor at one Entity will be observed again later acting suspiciously at a different Entity

**3.59%**

---

**Threat  
Intelligence Lab**  
Our T.I. petri dish  
environment

The probability that an IP will be observed acting suspiciously by our Honeynet will be observed again later acting suspiciously by a Sensor at a different Entity

**9.23%**

---

**Honeynet Lab**  
Our honeynet petri  
dish environment



## Overhead.

Given that an IoA False Positive represents wasted work, no matter how small, what is the relative cost of Threat Intelligence, normalized for comparison.

0.81

---

**Threat  
Intelligence Lab**  
Our T.I. petri dish  
environment

0.11

---

**Honeynet Lab**  
Our honeynet petri  
dish environment



The estimated amount of time, in man-days, over the 90 day experiment period, that would be required to deal with all the False Positives generated by our sensor feed.

**48.6 DAYS**

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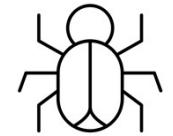
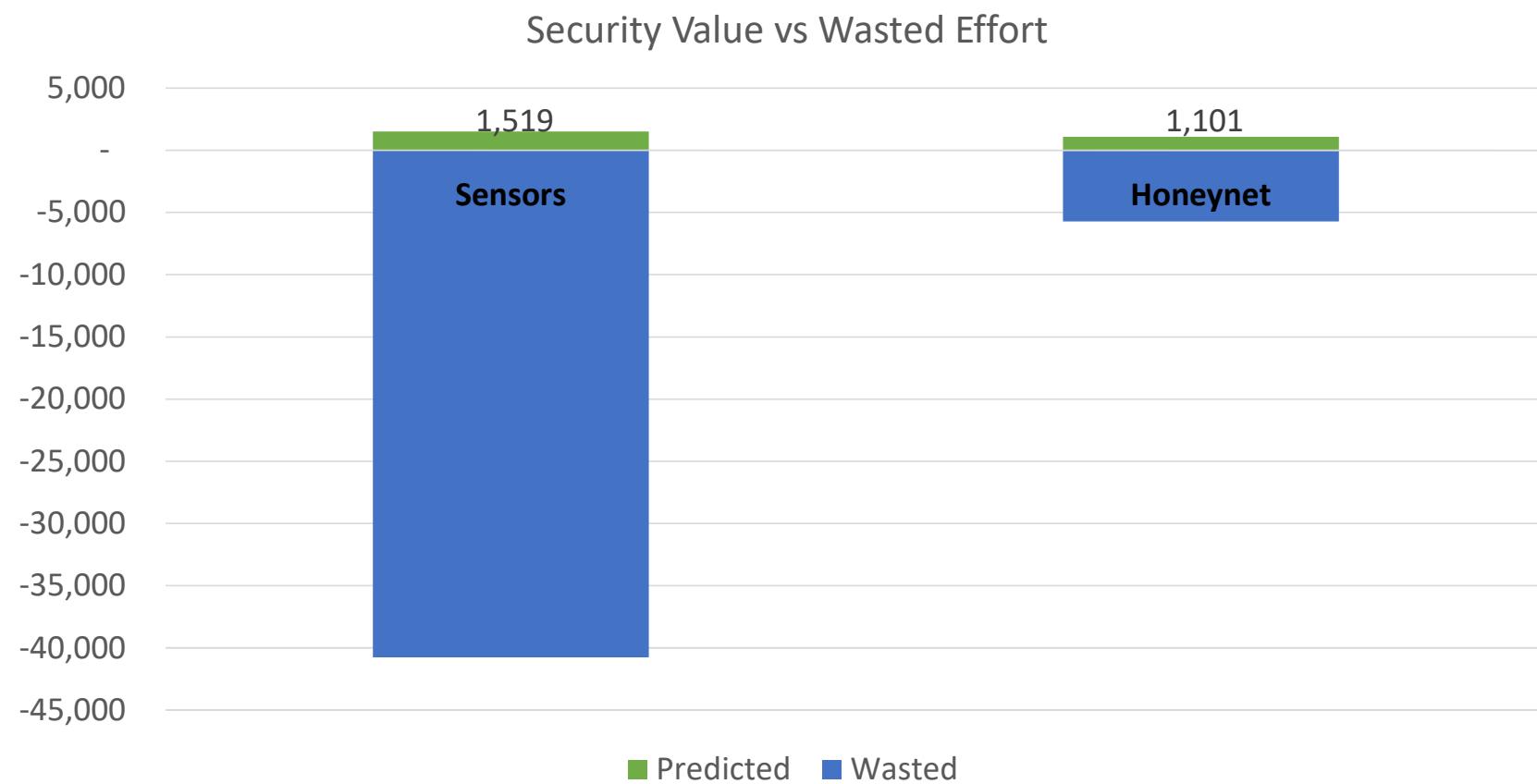
**Threat  
Intelligence Lab**  
Our T.I. petri dish  
environment

The estimated amount of time, in man-days, over the 90 day experiment period, that would be required to deal with all the False Positives generated by our honeynet feed.

**8.26 DAYS**

---

**Honeynet Lab**  
Our honeynet petri  
dish environment



**3.59%**

precision, with  
normalized wastage  
of **0.81**.



**9.23%**

precision, with  
normalized wastage  
of **0.11**.



**SECURE**DATA  
TRUSTED CYBERSECURITY EXPERTS



**SUMMARY OF ALL FINDINGS HERE**

**T:** +44 (0)1622 723400 | **E:** info@secdatal.com | **W:** www.secdatal.com

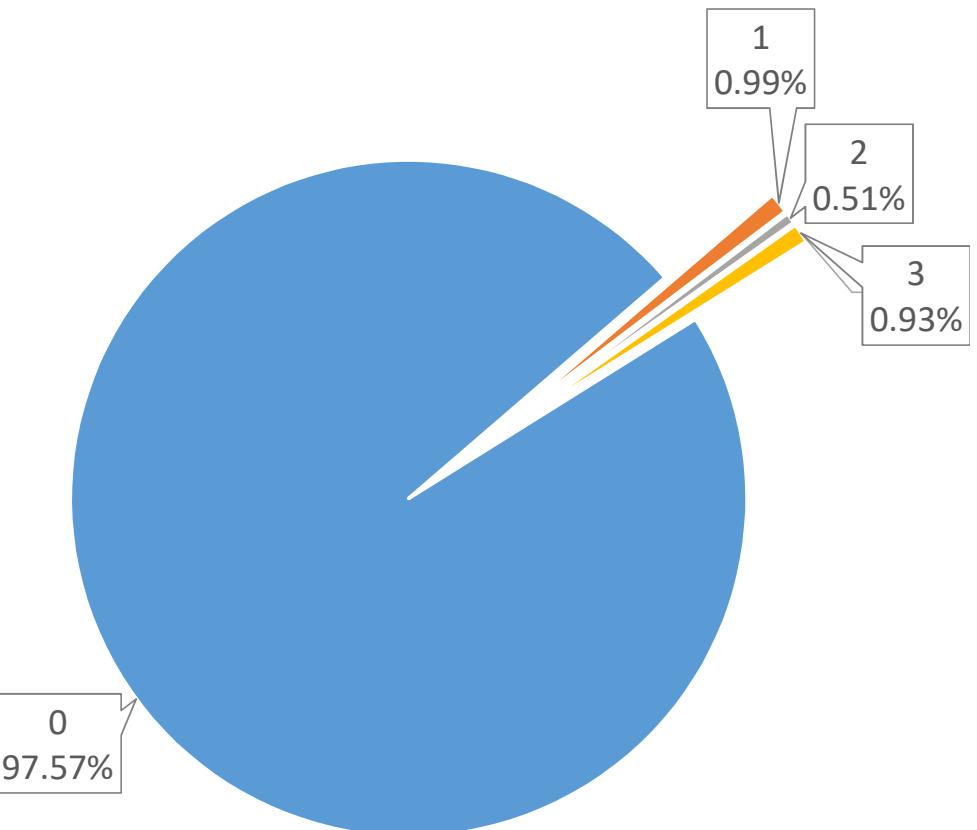
**#BHEU / @BLACK HAT EVENTS**



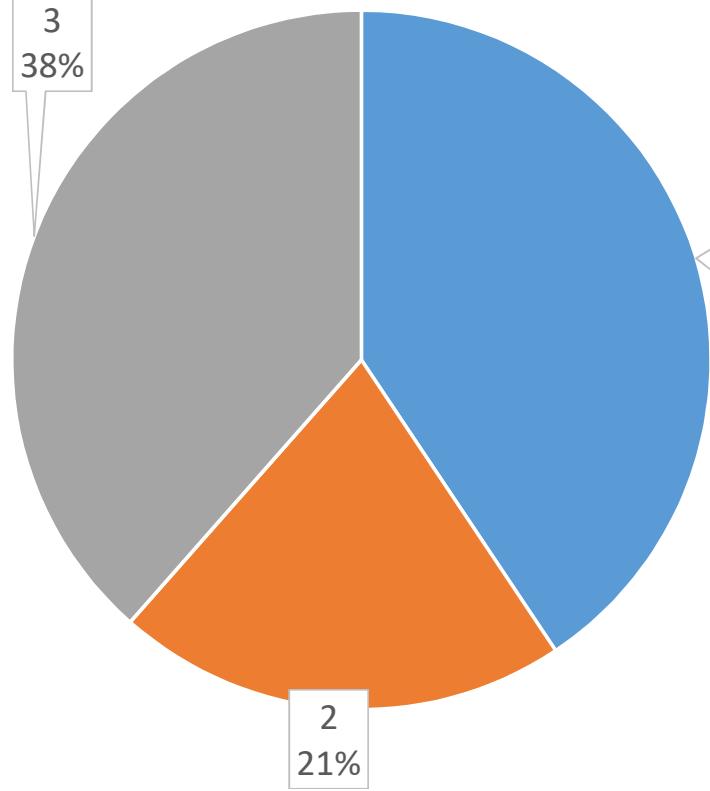
# Additional Observations



Honeynet Effectiveness



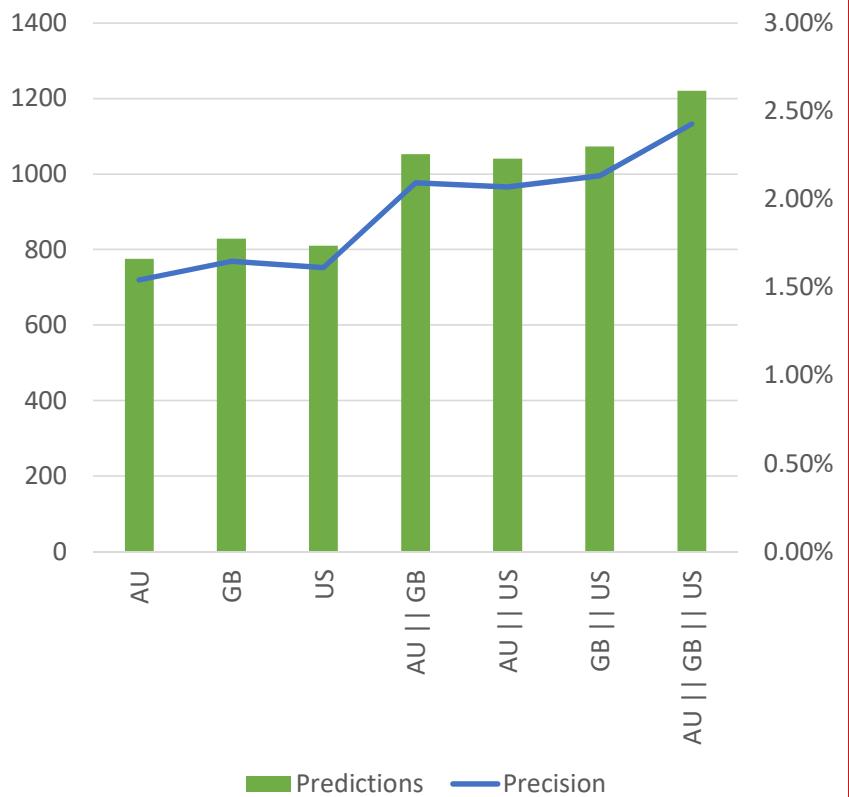
Honeypot Correlation Summary



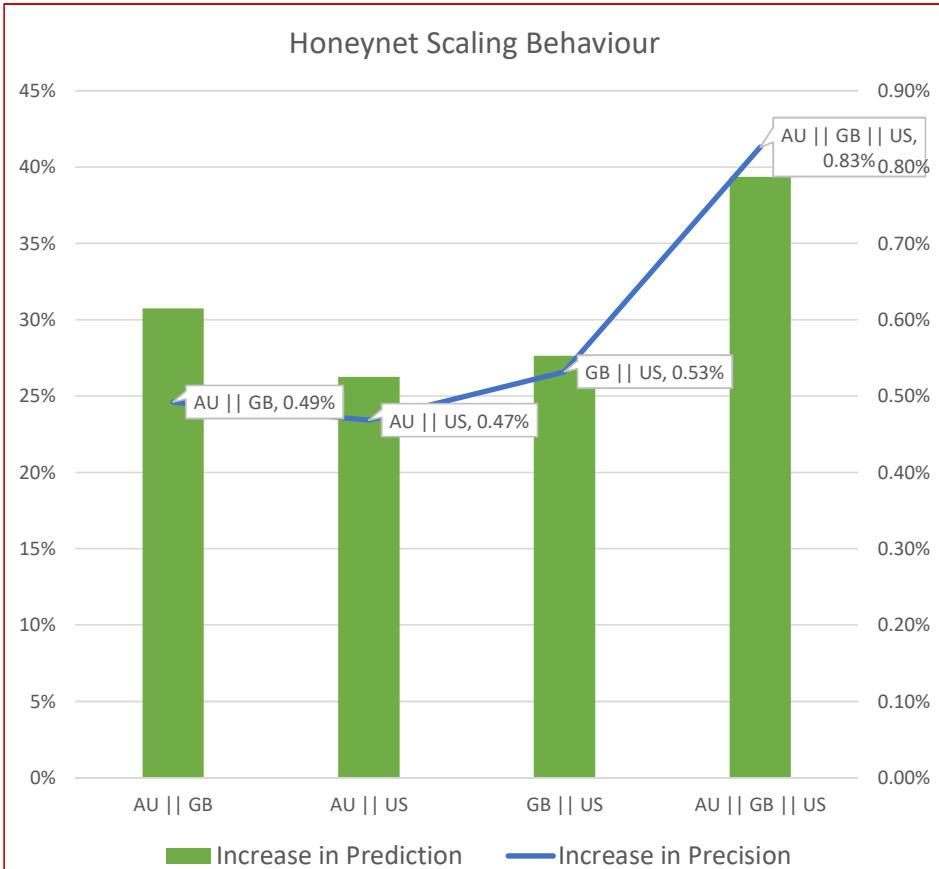
Only **2.5%** of IPs observed in this experiment were **observed by our honeynet**.  
Of those, **41%** were only **observed by only one honeypot**.



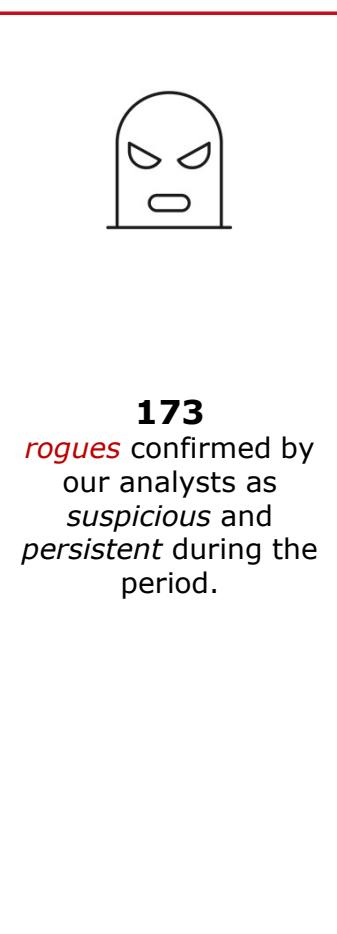
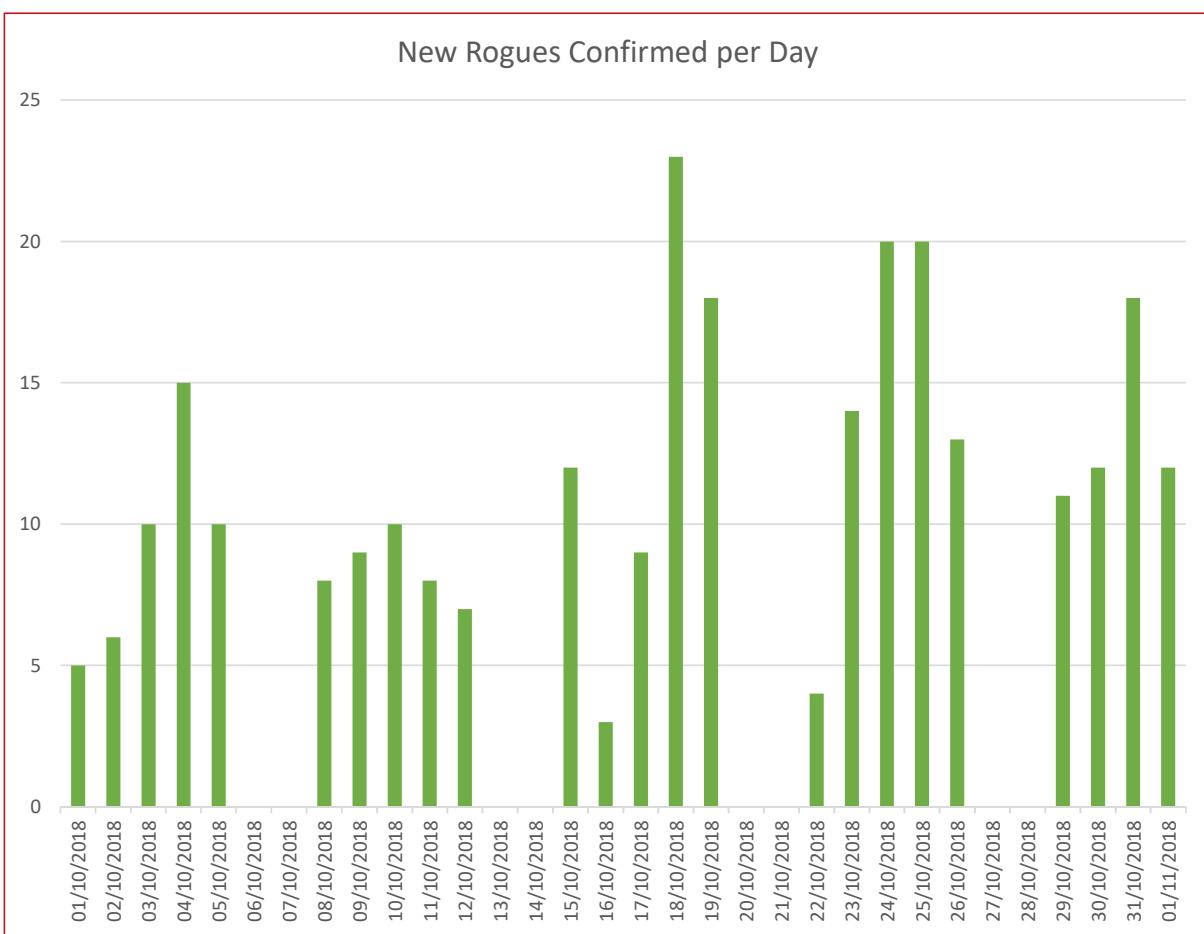
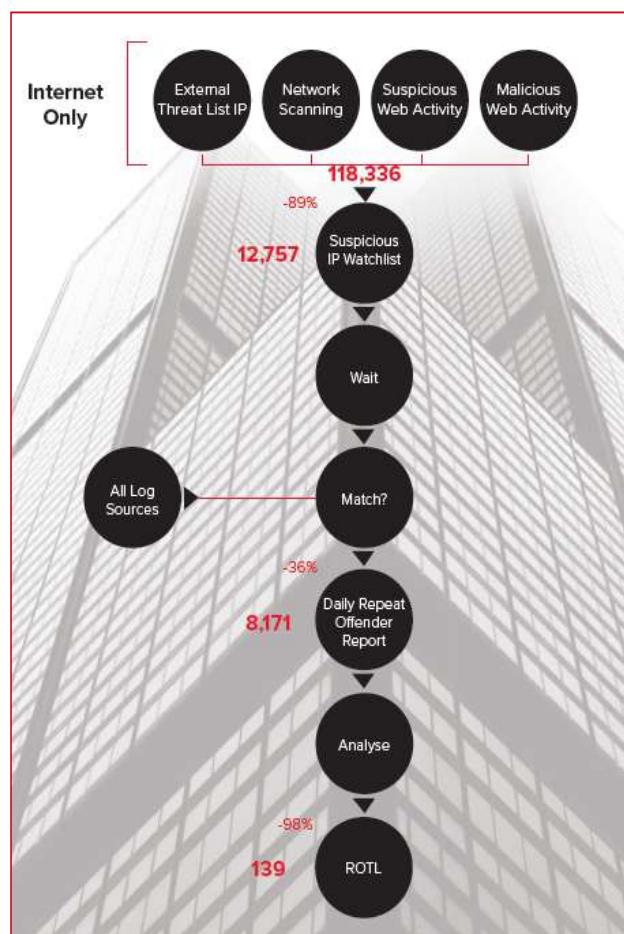
Honeynet Scaling Behaviour



Honeynet Scaling Behaviour

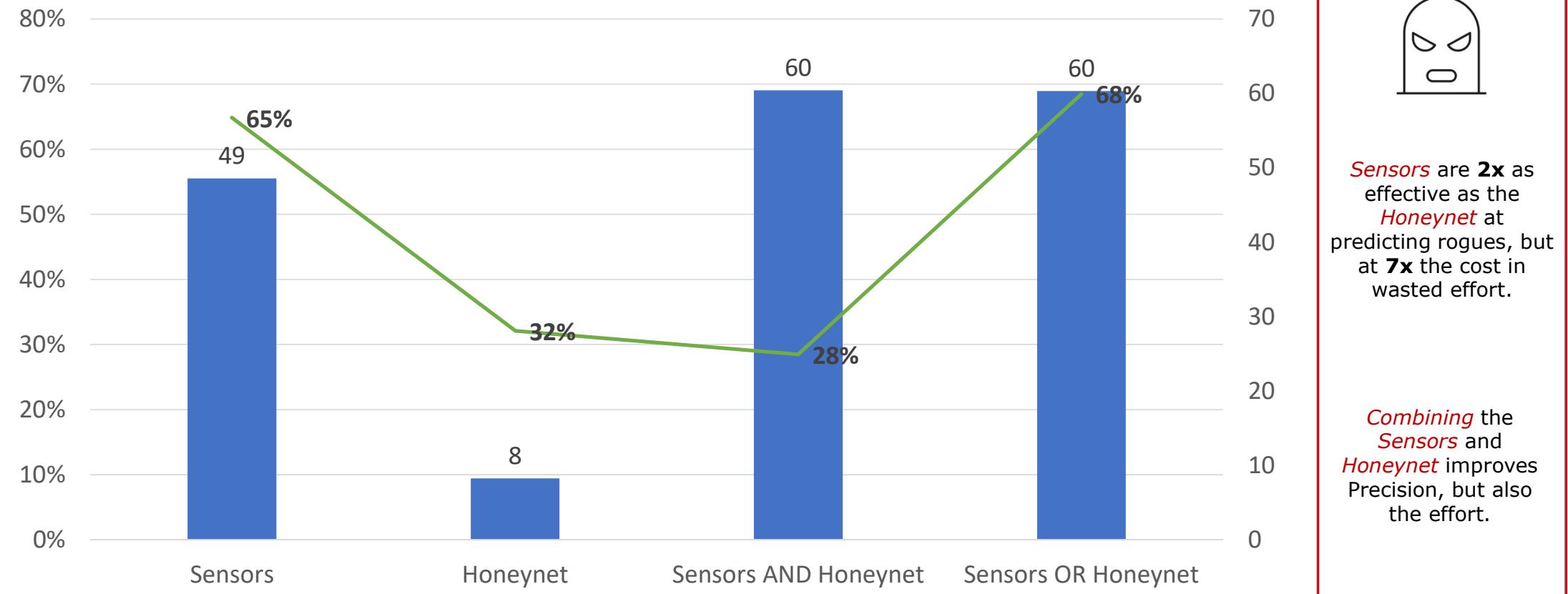


Effectiveness grows with additional honeypots, but Precision only increases by **0.33%** on average





Performance against Rogue List





## Precision on Rogue List.

*P(correctly predicted = 1 | observed = 1)*

Given that a specific IP is given to be acting suspiciously by a Threat Intelligence source, what is the probability that the IP will finally be **confirmed by our analysts** as a **rogue**

0.25%

---

**Threat  
Intelligence Lab**  
Our T.I. petri dish  
environment

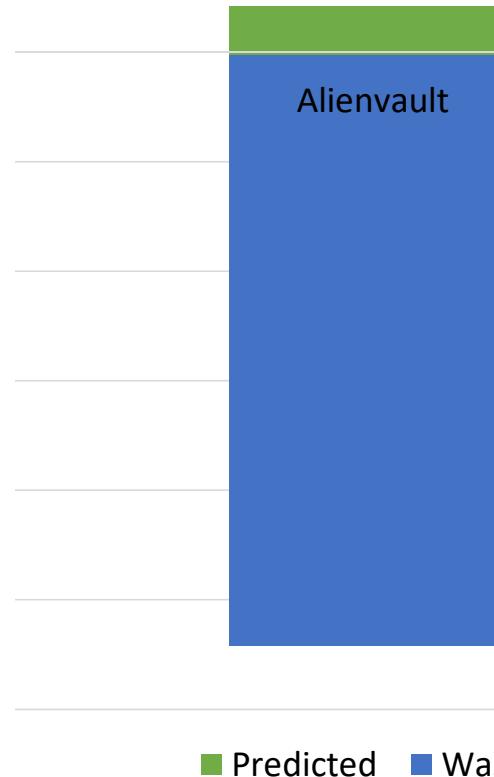
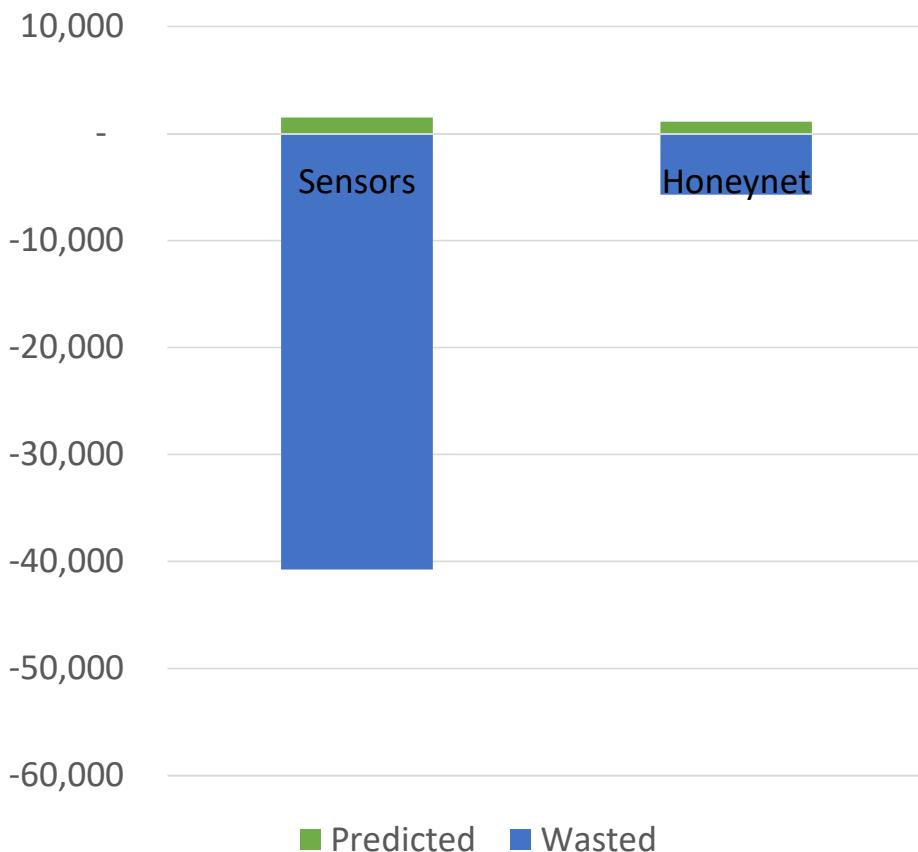
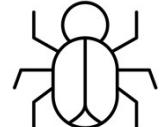
0.84%

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**Honeynet Lab**  
Our honeynet petri  
dish environment



### Security Value vs Wasted Effort

Threat List predicted **three times** as much as our **sensors**, but at **33%** more wasted effort.



Threat List predicted **seven times** as much as our **honeynet**, but at **9x** more wasted effort.



# The digestive



## A question of philosophy.

All forms of intelligence-led security suffer from the same tension between three factors – **False Positives, Limited Resources & Unknown Unknowns.**

At what levels do these come into balance and, given that **we will never know** the Unknown Unknowns, is there any real logic in pursuing it?

Would our limited resources not be **better spent in proactively engineering robust systems?**

This dilemma holds not only for Threat Intelligence, but also for **Threat Detection, Bug Hunting, Vulnerability Scanning** and other domains.





## Parting thoughts.

So what to make of all of this...?



### Honeypot appear much more effective

Our simple Honeynet faired twice as well as our Sensor petri dish, and at a quarter the 'effort'



### But all the systems tested basically suck

Less than 10% of all the IPs we produced as 'intelligence' were involved in other suspicious behavior.



### This was just an experiment

These are the results of a staged and limited experiment, not an evaluation of any commercial project



### More work is needed to test these results with actual Threat Lists

This work arguably offers more questions than answers.

A large, white, rounded rectangular shape resembling a speech bubble or light bulb is centered in the image. It contains the following text:

Thank You  
**Questions?**  
@charlvdwalt

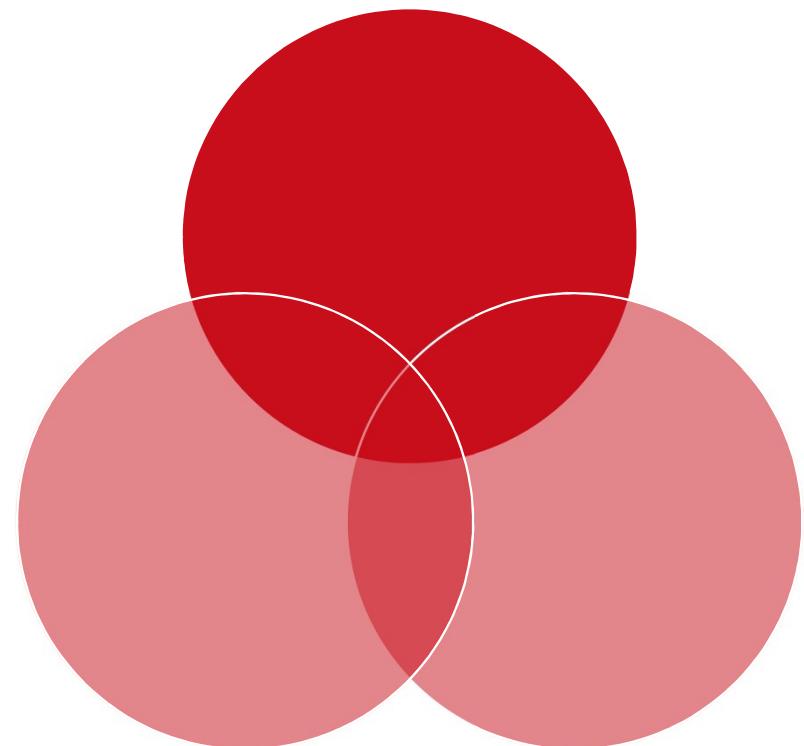
A large, stylized red question mark is positioned on the left side of the image. It has a thick, black, curved outline and a solid red fill. The question mark is oriented diagonally, pointing upwards and to the right.

A large, stylized red question mark is positioned on the right side of the image. It has a thick, black, curved outline and a solid red fill. The question mark is oriented diagonally, pointing upwards and to the left.



## Diagram Slide.

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## Body Slide.

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## Section Intro.



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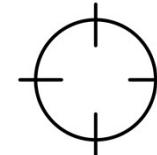
### Threat 1

Lorem ipsum dolor sit amet, vis ad



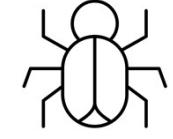
### Threat 2

Lorem ipsum dolor sit amet, vis ad



### Threat 3

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### Threat 4

Lorem ipsum dolor sit amet, vis ad



## Diagram Slide.

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