

# RSA® Conference 2019

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# BETTER.

SESSION ID: TECH-W02

## Getting Practical with Addressing Risks in OT Networks: Where to Start?

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#RSAC

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## The Clean Slate Strategy

(aka “thank you, IT-OT Asymmetry”)



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- 
1. What you're learned in ITSEC will not serve our mission in securing OT networks
  2. We don't have time to build the wall, we have to leap-frog

# You've Been Investing in IT Security for Decades

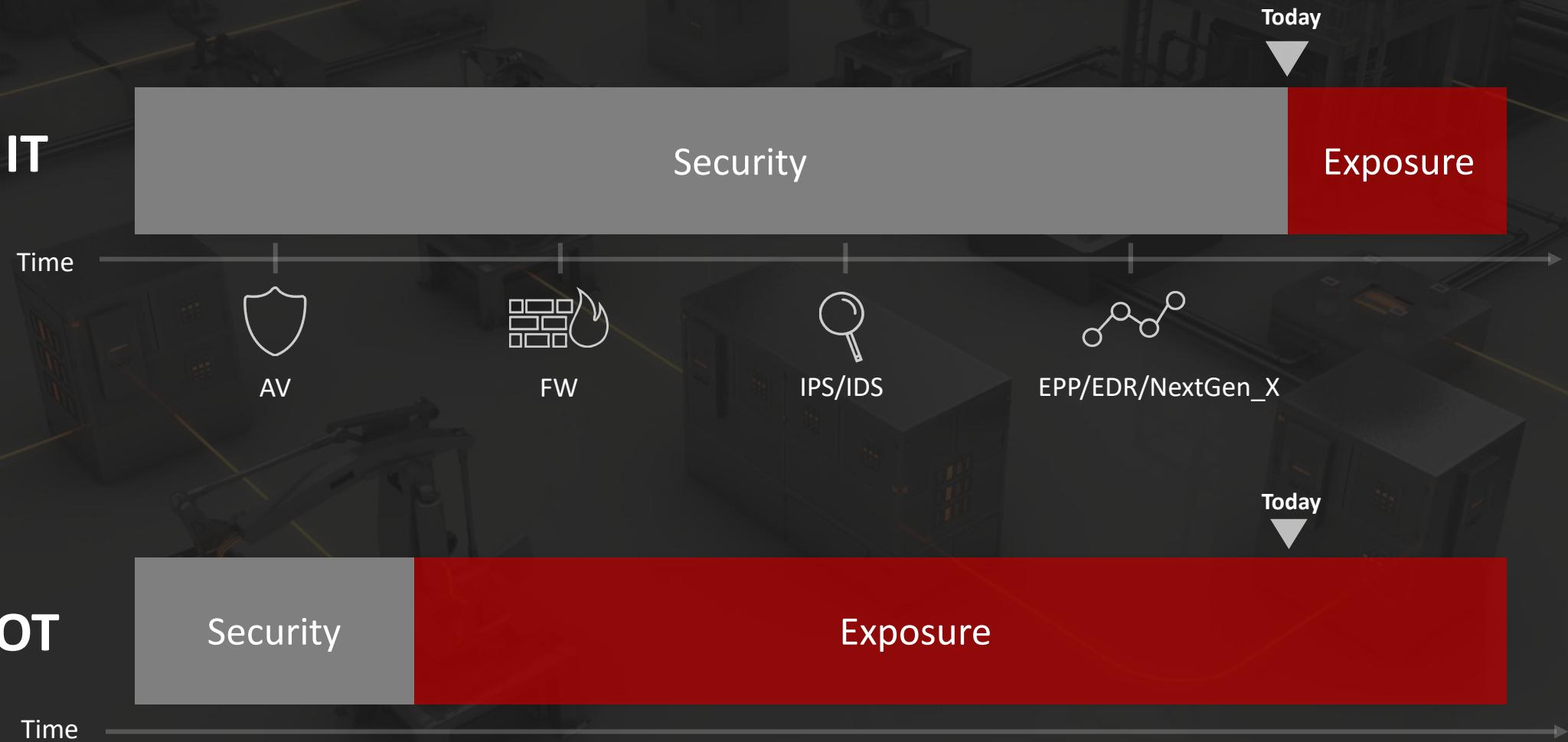
3. Some of the daunting challenges in ITSEC are remarkably simple in OT



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# The IT-OT Asymmetry

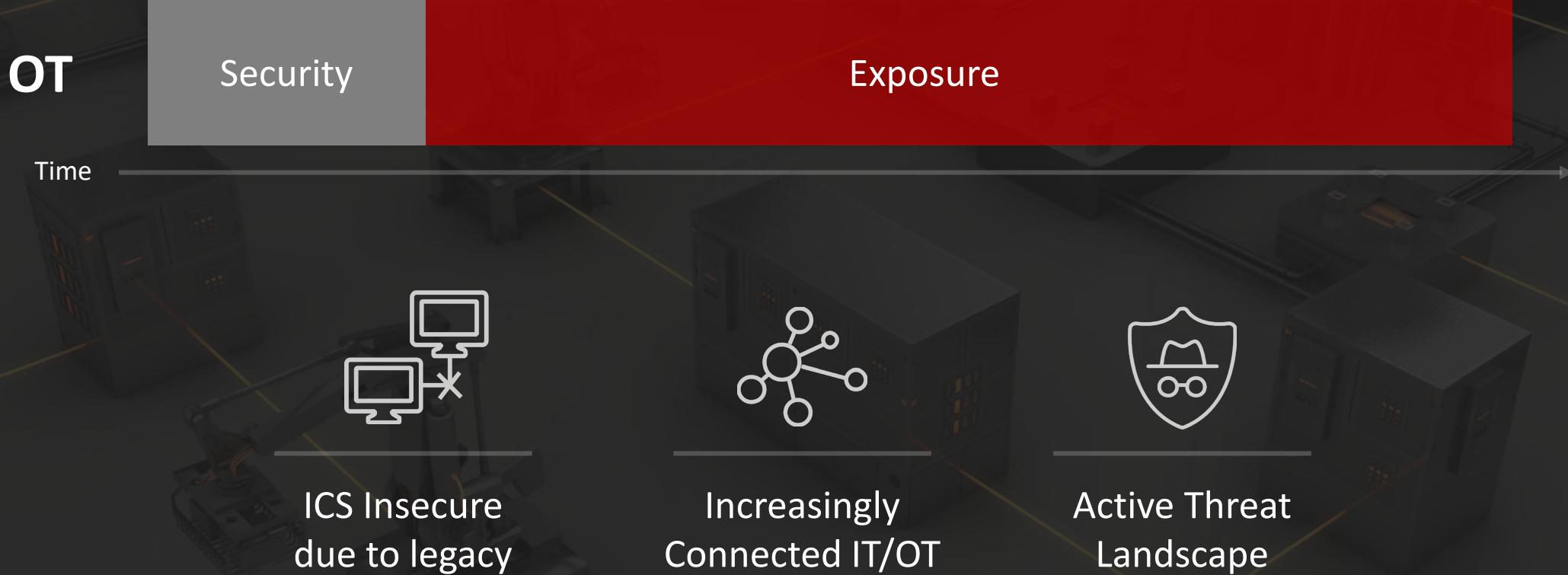




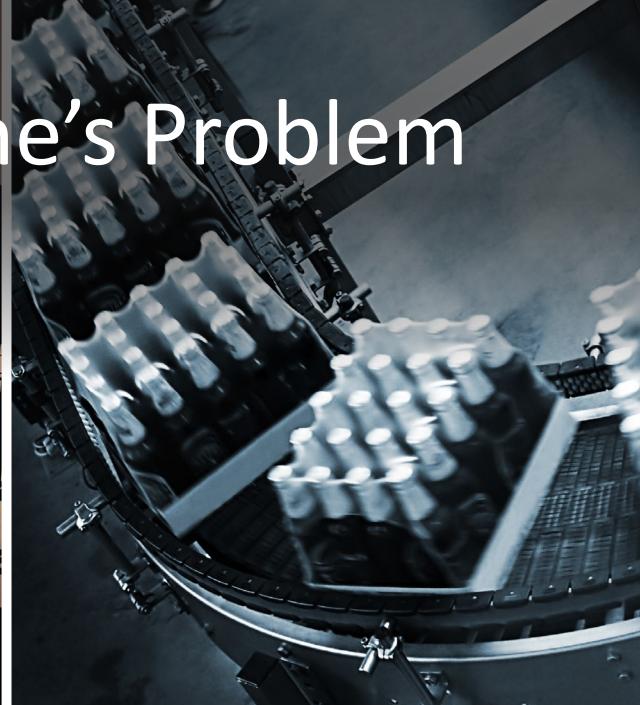
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# The Perfect Storm



# OT is Everyone's Problem





# Making the Impossible Jump



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The background image shows a complex network of large, polished metal pipes and structural supports in an industrial setting, likely a factory or refinery. The pipes are arranged in a dense, overlapping pattern, creating a sense of depth and complexity.

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Where Do  
We Even Start?



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# Get Management On-Board

**90%**

it's already a boardroom  
issue

**F500**

Companies already  
have an OT strategy

For most, OT is a  
**Top 5** priority

All started with an **assessment**:  
how big is the OT gap?



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# Lessons Learned

A photograph showing several oil pump jacks operating in a field. The pumps are silhouetted against a sky filled with scattered, lit-up clouds, likely from a sunset or sunrise. The perspective is from ground level, looking across the equipment.

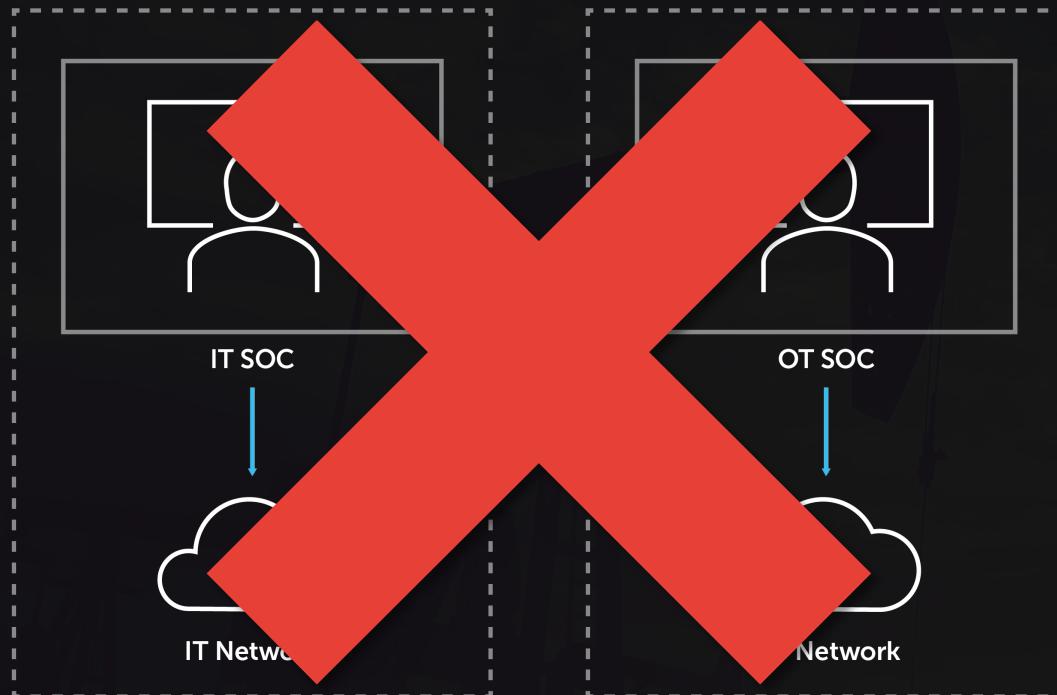
# Case Study #1



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# Case Study #1



- Energy company, highly sophisticated in ITSEC , initially wanted to recreate the process for OT SEC
- Conclusion reached: Impractical and not cost-effective across tech stack, people, process
- Invest in best practices that leverage existing infrastructure
- Leverage technology to "translate" niche domains

# Use What You Already Have

A photograph showing several industrial oil or gas pump jacks in silhouette against a dramatic, cloudy sky at sunset or sunrise. The pumps are arranged in a row, with one prominent in the foreground and others receding into the distance. The scene is bathed in warm, golden light from behind the clouds.

Use What You Already Have

Lesson Learned #1



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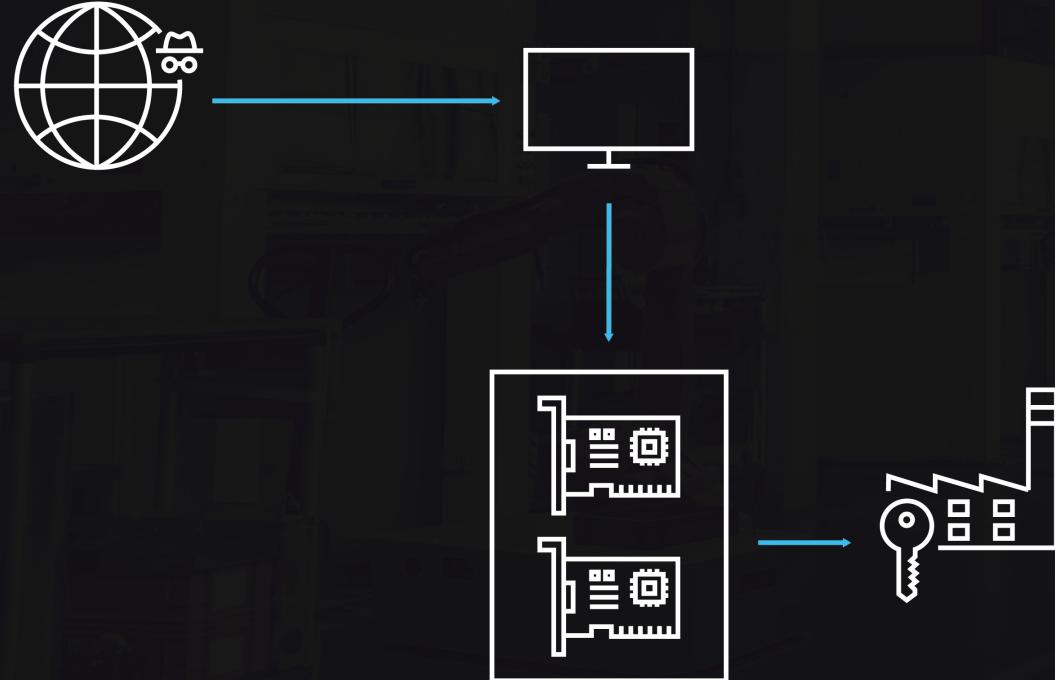
# Case Study #2



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# Case Study #2



- Connectivity is needed and when not provided, people get creative
- OT network was a black box – no way to identify lateral movement
- No visibility into potential attack vectors
- No way to identify abnormal process-related behavior from the network



Visibility First.  
It's the Investment  
with the Highest ROI

Lesson Learned #2



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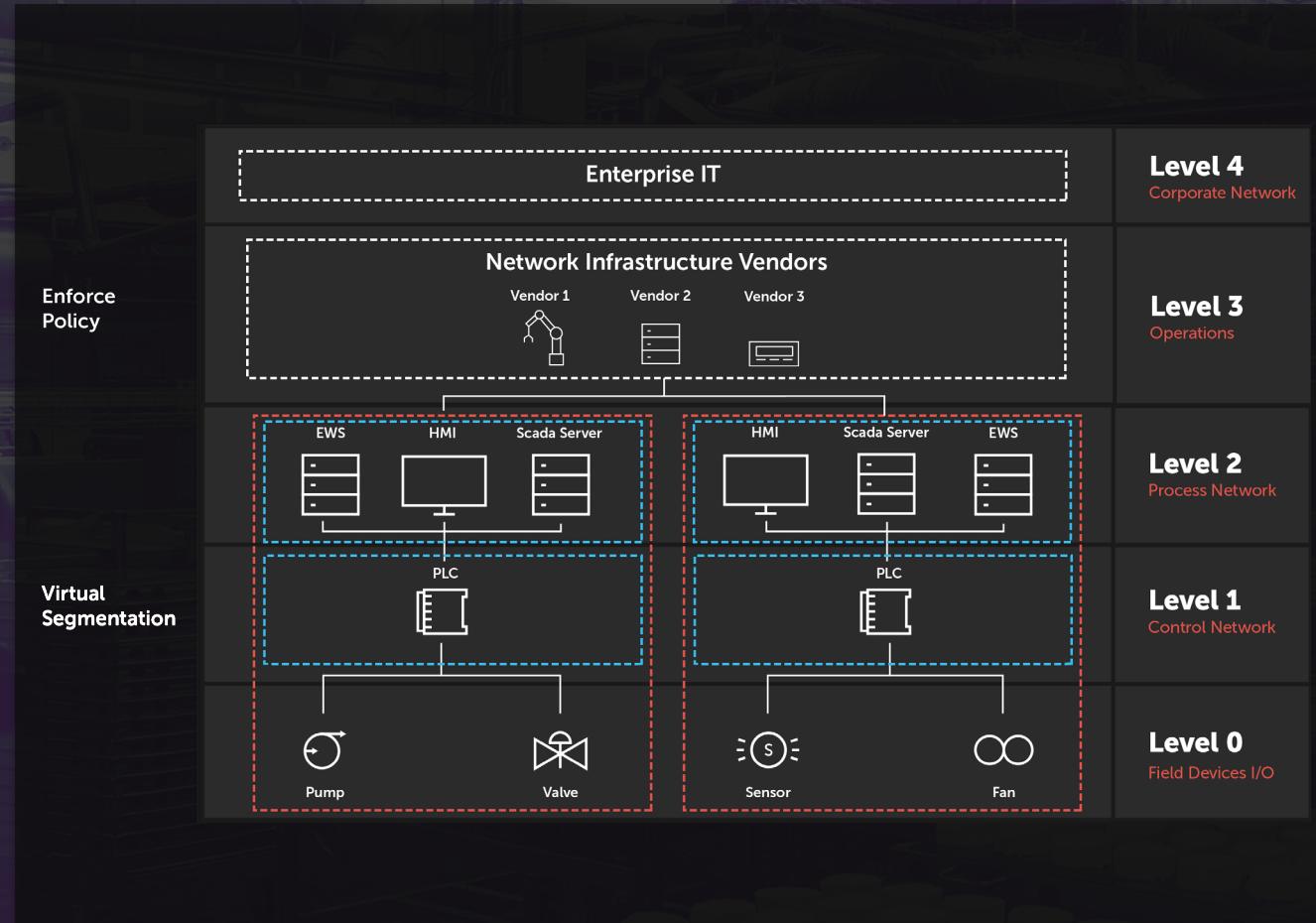
# Case Study #3



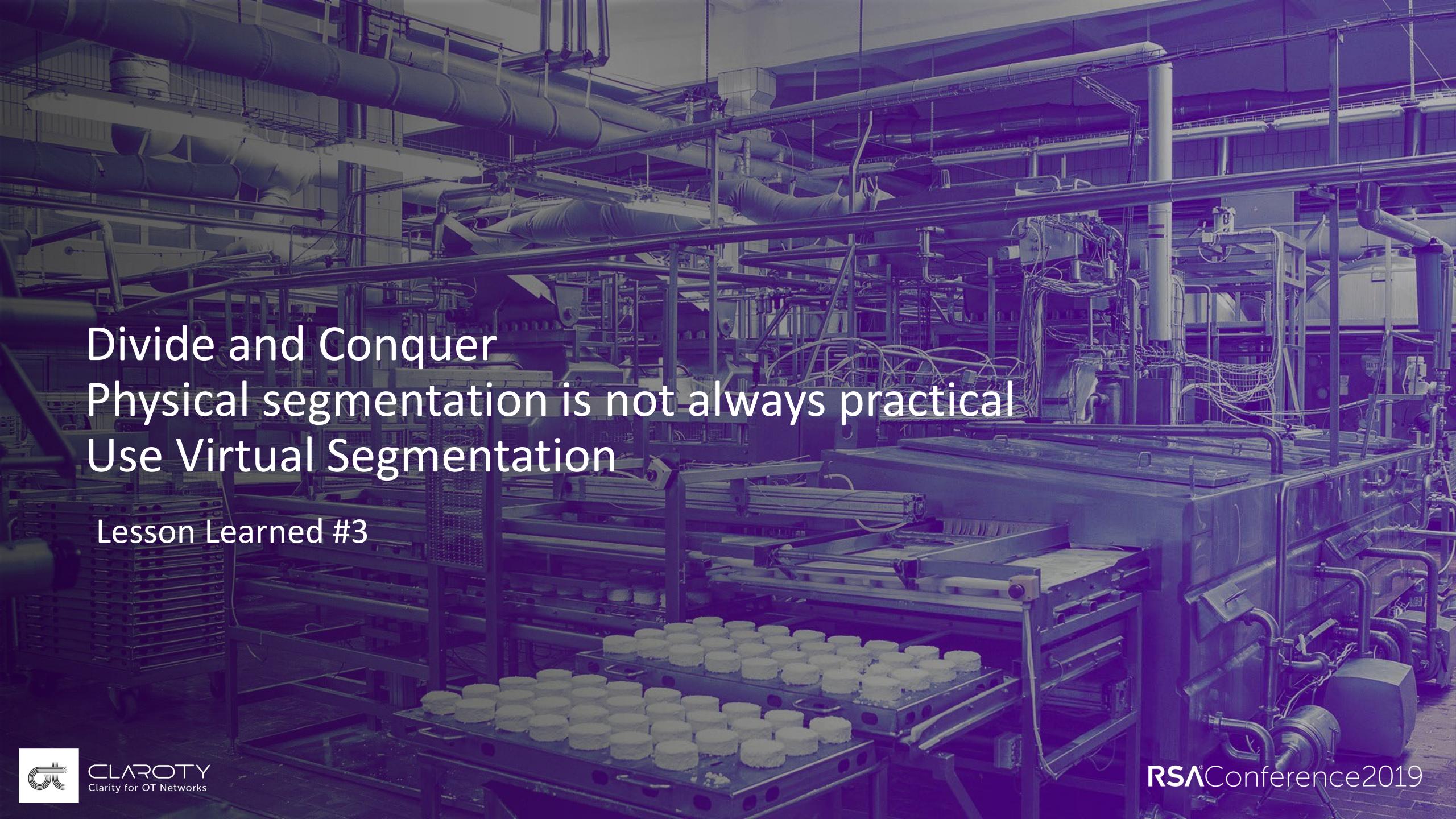
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# Case Study #3



- Large manufacturing operation, initiated a physical segmentation project (Level 2 and below)
- Impractical to achieve – cost, downtime, personnel
- Virtual zones provide what's needed (alert, not block) without the downtime
- Enforcement policy implemented at a higher level
- Doesn't apply to every industry segment



Divide and Conquer  
Physical segmentation is not always practical  
Use Virtual Segmentation

Lesson Learned #3



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A large industrial facility, likely a refinery or chemical plant, is shown in the background. The image is dominated by various large metal structures, including pipes, tanks, and towers, all interconnected by a complex network of piping. The sky above the plant is clear and blue.

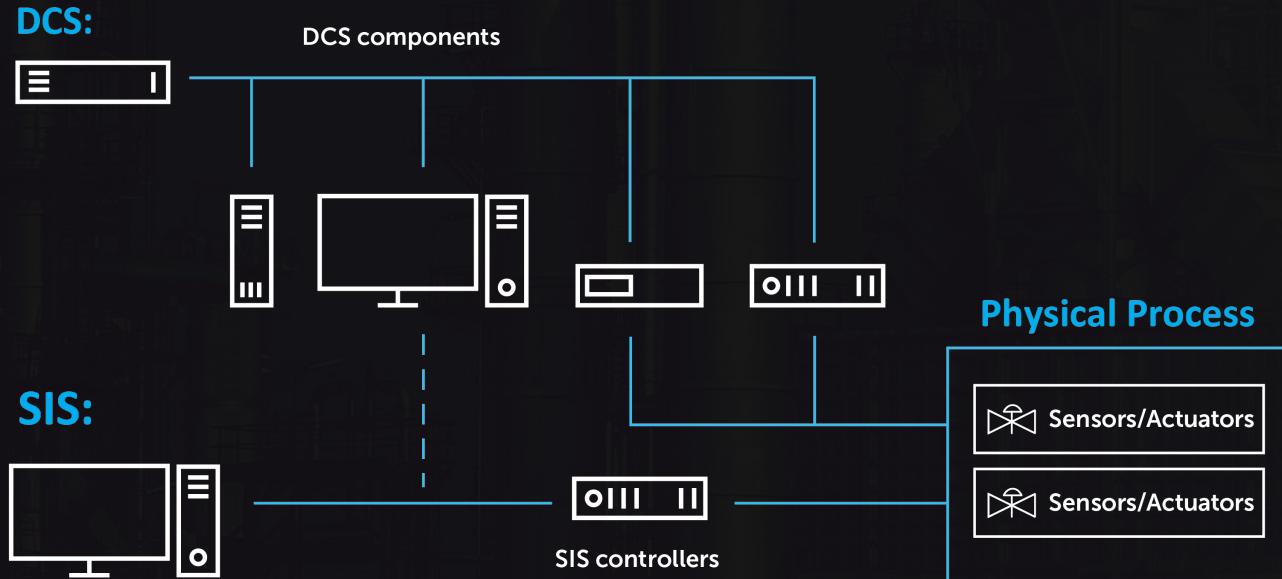
# Case Study #4



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# Case Study #4



- Known case of Triton, applies to any critical infrastructure network
- No physical segmentation, no virtual segmentation
- Changing programming of Safety Instrumented System (SIS) is a different category of alert
- Measure everything through lenses of potential impact – that will inform prioritization

A large, complex industrial facility, likely a refinery or chemical plant, with numerous tall metal structures, pipes, and walkways against a clear sky.

Prioritize Based on Risk  
Understand the real risk based on  
OT-Specific Threat Monitoring

Lesson Learned #4



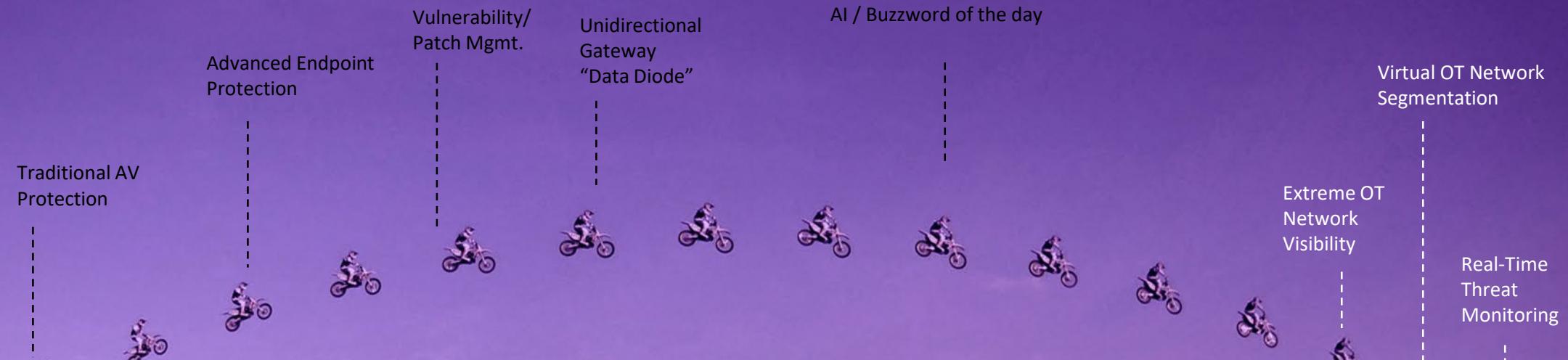
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Ultimately, It's All About  
Investing Smart

# Prioritize Measures Based on the Highest ROI



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# In Summary

## Best Visibility Yields Better Security:

- See and monitor nested devices that others cannot see
- Expedite alert triage with OT-related details for improved risk-based decisions
- Efficiently respond to threats with OT-specific context your existing SOC team can understand and act on
- Pinpoint the vulnerable devices in your OT network by identifying firmware versions, model

## Ability to Detect Targeted OT Attacks

- Detect attacks Triton-style (0-Day) – without requiring signatures or
- The only way to efficiently detect hackers manipulating your data is by automatically monitoring which device allows altering specific tags

## Ability to Prevent Attacks

- Eliminate a key OT attack vector – unmanaged remote access by employees and contractors
- Vitaly segment OT network for early detection of likely malicious task
- Enable network segmentation - understand your current segmentation, assess weak points, and building mitigation plan

## Improved TCO

- Integrated platform and integration with your technology stack reduces deployment and operational costs
- Capabilities that have no impact on existing headcount, process, and technology

# “Apply” Slide – What you can do immediately

## Establish clear ownership

- Communicate who owns OT network security
- Budget allocations and project timelines

## Assess the current status

- Understand the true extent of the exposure
- Discover the blind spots and quantify the implications

# “Apply” Slide – What you can do in the next 6-9 months

- Goal is to optimize Total Cost of Ownership (TCO)
  - Leverage existing technology stack
  - Plug and play with existing processes
  - Min impact on teams/habits
- Transform Opacity into Transparency
  - Leverage all available methods to get to 100% visibility: passive monitoring, active querying, config files dissection, etc.
- Enable network segmentation - understand your current segmentation, assess weak points, and building mitigation plan
  - Implement virtual segmentation for lower levels of the OT network
  - Leverage implementations with existing network infrastructure to implement policy and alert-based segmentation
- Deploy threat detection technology
  - Contextual OT-specific tech with the ability to detect the full spectrum of OT-relevant threats

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Thank you!

Questions?



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