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BADAN NASIONAL SERTIFIKASI PROFESI

INDONESIAN PROFESSIONAL CERTIFICATION AUTHORITY

## SERTIFIKAT KOMPETENSI CERTIFICATE OF COMPETENCE

No. 21490 2149 6 0000115 2019

Dengan ini menyatakan bahwa, This is to certify that,

## Ardy Indra Lekso Wibowo

No. Reg. C. 197.13 0000115 2019

Telah kompeten pada bidang: Is competent in the area of:

Usaha Industri Kapal Ship Industry Business

Dengan Kualifikasi/Kompetensi: With Qualification/Competency:

Pembuat Proposal Proyek Kapal Ship Project Proposal Maker

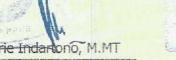
Sertifikat ini berlaku untuk : 3 (tiga) tahun This certificate is valid for : 3 (three) years

Surabaya, 21 Oktober 2019

Atas nama (On Behalf of) BNSP Indonesia Professional Certification Authority Lembaga Sertifikasi Profesi PPNS PPNS Professional Certification Body

Ir. Arie Indartono, M.MT

Ketua Chairman





## **Daftar Unit Kompetensi**

List of Unit(s) of Competency

KODE UNIT KOMPETENSI CODE OF COMPETENCY UNIT	JUDUL UNIT KOMPETENSI TITLE OF COMPETENCY UNIT
C.301110.008.01	Mempersiapkan Dokumen Tender
C.301110.009.01	Melakukan Komunikasi Pemasaran
C.301110.010.01	Memasarkan Produk dan Jasa Internasional
C.301110.011.01	Membuat Kontrak Penjualan
C.301110.012.01	Melakukan Tinjauan Pemasaran, Pelayanan Pelanggan dan Hubungar dengan Rekanan
C.301110.013.01	Melakukan Perhitungan Biaya Pembangunan Kapal
C.301110.014.01	Melaksanakan Penutupan Dokumen pada Serah Terima Kapal Baru
C.301110.015.01	Melaksanakan Negosiasi Pemasaran



Ardy Indra Lekso Wibowo

Tanda tangan pemilik Signature of holder Surabaya, 21 Oktober 2019 Atas nama (On Behalf Of) BNSP Indonesia Professional Certification Authority Lembaga Sertifikasi Profesi PPNS PPNS Professional Certification Body

Usman Dinata, ST., MM

Manager Sertifikasi Certification Manager