

First Quarter 2022 Earnings Results

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The Goldman Sachs Group, Inc. 200 West Street | New York, NY 10282

First Quarter 2022 Earnings Results

Goldman Sachs Reports First Quarter Earnings Per Common Share of \$10.76

"It was a turbulent quarter dominated by the devastating invasion of Ukraine. The rapidly evolving market environment had a significant effect on client activity as risk intermediation came to the fore and equity issuance came to a near standstill. Despite the environment, our results in the quarter show we continued to effectively support our clients and I am encouraged that our more resilient and diversified franchise can generate solid returns in uncertain markets."

- David Solomon, Chairman and Chief Executive Officer

Financial Summary

Net Revenues

\$12.93 billion

Net Earnings

\$3.94 billion

EPS

\$10.76

Annualized ROE¹

15.0%

Annualized ROTE¹

15.8%

Book Value Per Share

\$293.31

NEW YORK, April 14, 2022 – The Goldman Sachs Group, Inc. (NYSE: GS) today reported net revenues of \$12.93 billion and net earnings of \$3.94 billion for the first quarter ended March 31, 2022.

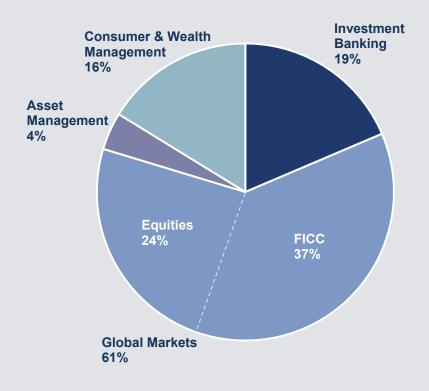
Diluted earnings per common share (EPS) was \$10.76 for the first quarter of 2022 compared with \$18.60 for the first quarter of 2021 and \$10.81 for the fourth quarter of 2021.

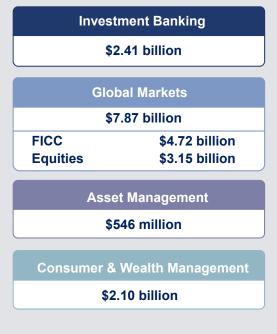
Annualized return on average common shareholders' equity (ROE)¹ was 15.0% and annualized return on average tangible common shareholders' equity (ROTE)¹ was 15.8% for the first quarter of 2022.

Highlights

- During the quarter, the firm supported clients amid an evolving macroeconomic environment and generated strong quarterly net revenues of \$12.93 billion, net earnings of \$3.94 billion and diluted EPS of \$10.76.
- Investment Banking generated quarterly net revenues of \$2.41 billion, including strong net revenues in Financial advisory. The firm ranked #1 in worldwide announced and completed mergers and acquisitions and in worldwide equity and equity-related offerings and common stock offerings for the year-to-date.²
- Global Markets generated quarterly net revenues of \$7.87 billion, reflecting strong performances in Equities and Fixed Income, Currency and Commodities (FICC), including record net revenues in FICC financing.
- Consumer & Wealth Management generated record quarterly net revenues of \$2.10 billion, reflecting continued strength in both Wealth management and Consumer banking.
- Firmwide assets under supervision^{3,4} were \$2.39 trillion and included long-term net inflows of \$24 billion⁵ during the quarter. Firmwide Management and other fees were \$2.03 billion for the first quarter of 2022.
- Book value per common share increased by 3.1% during the quarter to \$293.31.
- At the end of the first quarter of 2022, the firm closed on its acquisition of GreenSky, Inc. and announced its acquisition of NextCapital Group. In the beginning of the second quarter of 2022, the firm closed on its acquisition of NN Investment Partners.

Quarterly Net Revenue Mix by Segment





Net Revenues

Net revenues were \$12.93 billion for the first quarter of 2022, 27% lower than the first quarter of 2021 and 2% higher than the fourth quarter of 2021. The decrease compared with the first quarter of 2021 reflected significantly lower net revenues in Asset Management and Investment Banking, partially offset by higher net revenues in Consumer & Wealth Management and Global Markets.

Net Revenues

\$12.93 billion

-Investment Banking-

Net revenues in Investment Banking were \$2.41 billion for the first quarter of 2022, 36% lower compared with both a strong first quarter of 2021 and fourth quarter of 2021. The decrease compared with the first quarter of 2021 reflected significantly lower net revenues in Underwriting.

The decrease in Underwriting was due to significantly lower net revenues in Equity underwriting, reflecting a significant decline in industry-wide activity, and lower net revenues in Debt underwriting, due to lower net revenues from leveraged finance and asset-backed activity. Corporate lending net revenues were higher, primarily due to higher net revenues from relationship lending activities, reflecting net gains from the impact of widening credit spreads on hedges. Net revenues in Financial advisory were essentially unchanged.

The firm's backlog³ decreased compared with the end of 2021 and was essentially unchanged compared with the first quarter of 2021.

\$2.41 billion Financial advisory \$1.13 billion Underwriting \$1.00 billion Corporate lending \$280 million

-Global Markets-

Net revenues in Global Markets were \$7.87 billion for the first quarter of 2022, 4% higher than the first quarter of 2021 and 98% higher than the fourth quarter of 2021.

Net revenues in FICC were \$4.72 billion, 21% higher than the first quarter of 2021, primarily reflecting higher net revenues in FICC intermediation, driven by significantly higher net revenues in currencies and commodities, partially offset by significantly lower net revenues in mortgages and credit products. Net revenues in interest rate products were essentially unchanged. Net revenues in FICC financing were significantly higher, primarily from mortgage lending.

Net revenues in Equities were \$3.15 billion, 15% lower compared with a strong first quarter of 2021, primarily due to lower net revenues in Equities intermediation, reflecting significantly lower net revenues in cash products and lower net revenues in derivatives. Net revenues in Equities financing were also lower, primarily reflecting higher funding expenses, partially offset by higher average client balances.

Global Markets							
\$7.87 billion							
FICC intermediation FICC financing FICC	\$4.04 billion \$685 million \$4.72 billion						
Equities intermediation Equities financing Equities	\$2.16 billion \$988 million \$3.15 billion						

-Asset Management-

Net revenues in Asset Management were \$546 million for the first quarter of 2022, 88% lower than the first quarter of 2021 and 81% lower than the fourth quarter of 2021, primarily reflecting net losses in Equity investments and significantly lower net revenues in Lending and debt investments.

Broad macroeconomic and geopolitical concerns led to volatility in global equity prices and wider credit spreads. As a result, net losses in Equity investments reflected significant mark-to-market net losses from investments in public equities and significantly lower net gains from investments in private equities compared with a strong prior year period. The decrease in Lending and debt investments net revenues primarily reflected net losses from investments. Management and other fees were higher, reflecting the impact of higher average assets under supervision.

Asset Management						
\$546 million						
Management and other fees	\$ 772 million					
Incentive fees	\$ 52 million					
Equity investments	\$(367) million					
Lending and debt investments	\$ 89 million					

Consumer & Wealth Management

Net revenues in Consumer & Wealth Management were \$2.10 billion for the first quarter of 2022, 21% higher than the first quarter of 2021 and 7% higher than the fourth quarter of 2021.

Net revenues in Wealth management were \$1.62 billion, 19% higher than the first quarter of 2021, due to higher Management and other fees, primarily reflecting the impact of higher average assets under supervision, and higher net revenues in Private banking and lending, primarily reflecting higher loan balances.

Net revenues in Consumer banking were \$483 million, 30% higher than the first quarter of 2021, primarily reflecting higher credit card balances.

Consumer &					
Wealth Management					
\$2.10 billion					
Wealth management	\$1.62 billion				
Consumer banking	\$483 million				

Provision for Credit Losses

Provision for credit losses was \$561 million for the first quarter of 2022, compared with a net benefit of \$70 million in the first quarter of 2021 and net provisions of \$344 million in the fourth quarter of 2021. Provisions for the first quarter of 2022 primarily reflected portfolio growth (primarily in credit cards), the impact of macroeconomic and geopolitical concerns, and individual impairments on wholesale loans. The net benefit for the first quarter of 2021 reflected reserve reductions as the broader economic environment continued to improve following the initial impact of the COVID-19 pandemic, partially offset by portfolio growth.

The firm's allowance for credit losses was \$4.75 billion as of March 31, 2022.

Provision for Credit Losses

\$561 million

Operating Expenses

Operating expenses were \$7.72 billion for the first quarter of 2022, 18% lower than the first quarter of 2021 and 6% higher than the fourth quarter of 2021. The firm's efficiency ratio³ for the first quarter of 2022 was 59.7%, compared with 53.3% for the first quarter of 2021.

The decrease in operating expenses compared with the first quarter of 2021 was primarily due to significantly lower compensation and benefits expenses. In addition, expenses related to consolidated investments and charitable contributions to GS Gives and the firm's foundation were lower. These decreases were partially offset by higher technology expenses, market development expenses and professional fees.

Net provisions for litigation and regulatory proceedings for the first quarter of 2022 were \$125 million compared with \$74 million for the first quarter of 2021.

Headcount increased 3% compared with the end of 2021, primarily reflecting the acquisition of GreenSky, Inc.

Operating Expenses

\$7.72 billion

Efficiency Ratio

59.7%

Provision for Taxes

The effective income tax rate for the first quarter of 2022 was 15.4%, down from the full year rate of 20.0% for 2021, primarily due to the impact of tax benefits on the settlement of employee share-based awards in the first quarter of 2022 compared with the full year of 2021.

Effective Tax Rate

15.4%

Other Matters

- On April 13, 2022, the Board of Directors of The Goldman Sachs Group, Inc. declared a dividend of \$2.00 per common share to be paid on June 29, 2022 to common shareholders of record on June 1, 2022.
- During the quarter, the firm returned \$1.21 billion of capital to common shareholders, including \$500 million of common share repurchases (1.4 million shares at an average cost of \$363.53) and \$711 million of common stock dividends.³
- Global core liquid assets³ averaged \$375 billion⁴ for the first quarter of 2022, compared with an average of \$353 billion for the fourth quarter of 2021.

Declared Quarterly Dividend Per Common Share

\$2.00

Common Share Repurchases

1.4 million shares for \$500 million

Average GCLA

\$375 billion

The Goldman Sachs Group, Inc. is a leading global financial institution that delivers a broad range of financial services across investment banking, securities, investment management and consumer banking to a large and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

-Cautionary Note Regarding Forward-Looking Statements-

This press release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts or statements of current conditions, but instead represent only the firm's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the firm's control. It is possible that the firm's actual results, financial condition and liquidity may differ, possibly materially, from the anticipated results, financial condition and liquidity in these forward-looking statements. For information about some of the risks and important factors that could affect the firm's future results, financial condition and liquidity, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2021.

Information regarding the firm's assets under supervision, capital ratios, risk-weighted assets, supplementary leverage ratio, balance sheet data, global core liquid assets and VaR consists of preliminary estimates. These estimates are forward-looking statements and are subject to change, possibly materially, as the firm completes its financial statements.

Statements about the firm's investment banking transaction backlog and future results also may constitute forward-looking statements. Such statements are subject to the risk that transactions may be modified or may not be completed at all and related net revenues may not be realized or may be materially less than expected. Important factors that could have such a result include, for underwriting transactions, a decline or weakness in general economic conditions, an outbreak or worsening of hostilities, including the escalation or continuation of the war between Russia and Ukraine, continuing volatility in the securities markets or an adverse development with respect to the issuer of the securities and, for financial advisory transactions, a decline in the securities markets, an inability to obtain adequate financing, an adverse development with respect to a party to the transaction or a failure to obtain a required regulatory approval. For information about other important factors that could adversely affect the firm's investment banking transactions, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2021.

Statements regarding the firm's announced acquisition of NextCapital Group are forward-looking statements. These statements are subject to the risk that the transaction may not close on the anticipated timeline or at all, including due to a failure to obtain requisite regulatory approval, as well as the risk that the firm may be unable to realize the expected benefits of the acquisition and the risk that integrating NextCapital Group into the firm's business may be more difficult, time-consuming or expensive than expected.

Conference Call—

A conference call to discuss the firm's financial results, outlook and related matters will be held at 9:30 am (ET). The call will be open to the public. Members of the public who would like to listen to the conference call should dial 1-888-281-7154 (in the U.S.) or 1-706-679-5627 (outside the U.S.). The number should be dialed at least 10 minutes prior to the start of the conference call. The conference call will also be accessible as an audio webcast through the Investor Relations section of the firm's website, www.goldmansachs.com/investor-relations. There is no charge to access the call. For those unable to listen to the live broadcast, a replay will be available on the firm's website or by dialing 1-855-859-2056 (in the U.S.) or 1-404-537-3406 (outside the U.S.) passcode number 64774224 beginning approximately three hours after the event. Please direct any questions regarding obtaining access to the conference call to Goldman Sachs Investor Relations, via e-mail, at gs.investor-relations@gs.com.

Goldman Sachs Reports First Quarter 2022 Earnings Results

The Goldman Sachs Group, Inc. and Subsidiaries

Segment Net Revenues (unaudited) \$ in millions

1,127 261 743 1,004 280 2,411 4,038 685		1,631 1,025 948 1,973 192 3,796		1,117 1,569 880 2,449 205 3,771	DECEMB 202
1,127 261 743 1,004 280 2,411		1,631 1,025 948 1,973 192 3,796		1,117 1,569 880 2,449 205	202
\$ 261 743 1,004 280 2,411	\$	1,025 948 1,973 192 3,796	\$	1,569 880 2,449 205	
743 1,004 280 2,411 4,038		948 1,973 192 3,796		880 2,449 205	
1,004 280 2,411 4,038		1,973 192 3,796		2,449 205	
280 2,411 4,038		192 3,796		205	
2,411 4,038		3,796			
4,038				3,771	
•		1 204			
•		1 204			
685		1,304		3,451	
		559		442	
4,723		1,863		3,893	
2,161		1,303		2,586	
988		819		1,102	
3,149		2,122		3,688	
7,872		3,985		7,581	
772		739		693	
52		218		42	
(367)		1,417		3,120	
89		517		759	
546		2,891		4,614	
1,255		1,282		1,077	
27		16		26	
339		293		264	
1,621		1,591		1,367	
 483		376		371	
2,104		1,967		1,738	
\$ 12,933	\$	12,639	\$	17,704	
\$	2,161 988 3,149 7,872 772 52 (367) 89 546 1,255 27 339 1,621 483 2,104	2,161 988 3,149 7,872 772 52 (367) 89 546 1,255 27 339 1,621 483 2,104	2,161 1,303 988 819 3,149 2,122 7,872 3,985 772 739 52 218 (367) 1,417 89 517 546 2,891 1,255 1,282 27 16 339 293 1,621 1,591 483 376 2,104 1,967	2,161 1,303 988 819 3,149 2,122 7,872 3,985 772 739 52 218 (367) 1,417 89 517 546 2,891 1,255 1,282 27 16 339 293 1,621 1,591 483 376 2,104 1,967	2,161 1,303 2,586 988 819 1,102 3,149 2,122 3,688 7,872 3,985 7,581 772 739 693 52 218 42 (367) 1,417 3,120 89 517 759 546 2,891 4,614 1,255 1,282 1,077 27 16 26 339 293 264 1,621 1,591 1,367 483 376 371 2,104 1,967 1,738

% CHANGE	FROM
DECEMBER 31, 2021	MARCH 31, 2021
2021	2021
(31) %	1 %
(75)	(83)
(22)	(16)
(49)	(59)
46	37
(36)	(36)
210	17
23	55
154	21
104	21
66	(16)
21	(10)
48	(15)
98	4
4	11
(76)	24
N.M.	N.M.
(83)	(88)
(81)	(88)
(2)	17
69	4
16	28
2	19
28	30
7	21
2	(27)

Geographic Net Revenues (unaudited)³ \$ in millions

\$ III Millions	 THREE MONTHS ENDED						
	MARCH 31, DECEMBER 2022 2021			I, MARCH 31, 2021			
Americas	\$ 7,386	\$	8,428	\$	10,825		
EMEA	3,850		2,787		4,713		
Asia	1,697		1,424		2,166		
Total net revenues	\$ 12,933	\$	12,639	\$	17,704		
Americas	57%		67%		61%		
EMEA	30%		22%		27%		
Asia	13%		11%		12%		
Total	100%		100%		100%		

Goldman Sachs Reports

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The Goldman Sachs Group, Inc. and Subsidiaries

Consolidated Statements of Earnings (unaudited) In millions, except per share amounts and headcount

	THREE MONTHS ENDED					
_	MARCH 31, DECEMBER 31,			MARCH 31,		
		2022	2	021		2021
REVENUES						
Investment banking	\$	2,131	\$	3,604	\$	3,566
Investment management		2,064		2,219		1,796
Commissions and fees		1,011		853		1,073
Market making		5,990		2,256		5,893
Other principal transactions		(90)		1,912		3,894
Total non-interest revenues		11,106		10,844		16,222
Interest income		3,212		3,010		3,054
Interest expense		1,385		1,215		1,572
Net interest income		1,827		1,795		1,482
Total net revenues		12,933		12,639		17,704
Provision for credit losses		561		344		(70)
OPERATING EXPENSES						
Compensation and benefits		4,083		3,246		6,043
Transaction based		1,244		1,190		1,256
Market development		162		193		80
Communications and technology		424		430		375
Depreciation and amortization		492		488		498
Occupancy		251		254		247
Professional fees		437		511		360
Other expenses		623		958		578
Total operating expenses		7,716		7,270		9,437
Pre-tax earnings		4,656		5,025		8,337
Provision for taxes		717		1,090		1,501
Net earnings		3,939		3,935		6,836
Preferred stock dividends		108		126		125
Net earnings applicable to common shareholders	\$	3,831	\$	3,809	\$	6,711
EARNINGS PER COMMON SHARE						
Basic ³	\$	10.87	\$	10.96	\$	18.80
Diluted	\$	10.76	\$	10.81	\$	18.60
AVERAGE COMMON SHARES	<u> </u>					. 5.55
Basic		351.2		346.6		356.6
Diluted		355.9		352.3		360.9
SELECTED DATA AT PERIOD-END						
Common shareholders' equity	\$	104,536	\$	99,223	\$	88,461
Basic shares ³	•	356.4	Ψ	348.9	Ψ	352.7
Book value per common share	\$	293.31	\$	284.39	\$	250.81
Headcount		45,100	•	43,900		40,300
roudoodiit		70,100		+5,500		+0,000

% CHANGE FROM						
DECEMBER 31,	MARCH 31,					
2021	2021					
(41) %	(40) %					
(7)	15					
19	(6)					
166	2					
N.M.	N.M.					
2	(32)					
7	5					
14	(12)					
2	23					
2	(27)					
63	N.M.					
26	(32)					
5	(1)					
(16)	103					
(1)	13					
1	(1)					
(1)	2					
(14)	21					
(35)	8					
6	(18)					
(7)	(44)					
(34)	(52)					
-	(42)					
(14)	(14)					
1	(43)					
	,					
(1) %	(42) %					
-	(42)					
1	(2)					
1	(1)					
5	18					
2	1					
3	17					
3	12					

Goldman Sachs Reports First Quarter 2022 Earnings Results

The Goldman Sachs Group, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets (unaudited)⁴

\$ in billions

	AS OF				
	MARCH 31, 2022			MBER 31, 2021	
ASSETS					
Cash and cash equivalents	\$	274	\$	261	
Collateralized agreements		453		384	
Customer and other receivables		175		161	
Trading assets		392		376	
Investments		92		89	
Loans		166		158	
Other assets		37		35	
Total assets	\$	1,589	\$	1,464	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Deposits	\$	387	\$	364	
Collateralized financings		227		231	
Customer and other payables		293		252	
Trading liabilities		233		181	
Unsecured short-term borrowings		58		47	
Unsecured long-term borrowings		258		254	
Other liabilities		18		25	
Total liabilities		1,474		1,354	
Shareholders' equity		115		110	
Total liabilities and shareholders' equity	\$	1,589	\$	1,464	

Capital Ratios and Supplementary Leverage Ratio (unaudited)^{3,4}

\$ in billions						
	AS OF					
	MARCH 31,		DECE	MBER 31,		
	20)22	2	2021		
Common equity tier 1 capital	\$	98.3	\$	96.3		
STANDARDIZED CAPITAL RULES						
Risk-weighted assets	\$	682	\$	677		
Common equity tier 1 capital ratio		14.4%		14.2%		
ADVANCED CAPITAL RULES						
Risk-weighted assets	\$	674	\$	648		
Common equity tier 1 capital ratio		14.6%		14.9%		
SUPPLEMENTARY LEVERAGE RATIO						
Supplementary leverage ratio		5.6%	·	5.6%		

Average Daily VaR (unaudited)^{3,4}

\$ in millions							
	THRE	THREE MONTHS ENDED					
		MARCH 31, 2022		BER 31, 21			
RISK CATEGORIES							
Interest rates	\$	74	\$	58			
Equity prices		33		34			
Currency rates		25		15			
Commodity prices		49		32			
Diversification effect		(83)		(56)			
Total	\$	98	\$	83			

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The Goldman Sachs Group, Inc. and Subsidiaries

Assets Under Supervision (unaudited)^{3,4} § in billions

	AS OF					
	MARCH 31, 2022		DECEMBER 31, 2021		CH 31, 021	
SEGMENT						
Asset Management	\$ 1,656	\$	1,719	\$	1,567	
Consumer & Wealth Management	738		751		637	
Total AUS	\$ 2,394	\$	2,470	\$	2,204	
ASSET CLASS						
Alternative investments	\$ 240	\$	236	\$	197	
Equity	592		613		516	
Fixed income	887		940		885	
Total long-term AUS	1,719		1,789		1,598	
Liquidity products	675		681		606	
Total AUS	\$ 2,394	\$	2,470	\$	2,204	

		THREE MONTHS ENDED						
	MARCH 31, 2022		DECEMBER 31, 2021		MARCH 31, 2021			
ASSET MANAGEMENT				<u></u>				
Beginning balance	\$	1,719	\$	1,678	\$	1,530		
Net inflows / (outflows):								
Alternative investments		2		6		3		
Equity		6		4		3		
Fixed income		2		(1)		16		
Total long-term AUS net inflows / (outflows)		10	5	9		22		
Liquidity products		(7)		20		29		
Total AUS net inflows / (outflows)		3		29		51		
Net market appreciation / (depreciation)		(66)		12		(14)		
Ending balance	\$	1,656	\$	1,719	\$	1,567		
CONSUMER & WEALTH MANAGEMENT								
Beginning balance	\$	751	\$	694	\$	615		
Net inflows / (outflows):								
Alternative investments		3		5		2		
Equity		11		8		11		
Fixed income		-		-		2		
Total long-term AUS net inflows / (outflows)		14		13		15		
Liquidity products		1		22		(6)		
Total AUS net inflows / (outflows)		15		35		9		
Net market appreciation / (depreciation)		(28)		22		13		
Ending balance	\$	738	\$	751	\$	637		
FIRMWIDE								
Beginning balance	\$	2,470	\$	2,372	\$	2,145		
Net inflows / (outflows):								
Alternative investments		5		11		5		
Equity		17		12		14		
Fixed income		2		(1)		18		
Total long-term AUS net inflows / (outflows)		24	5	22		37		
Liquidity products		(6)		42		23		
Total AUS net inflows / (outflows)		18		64		60		
Net market appreciation / (depreciation)		(94)		34		(1)		
Ending balance	\$	2,394	\$	2,470	\$	2,204		

Footnotes

1. Annualized ROE is calculated by dividing annualized net earnings applicable to common shareholders by average monthly common shareholders' equity. Annualized ROTE is calculated by dividing annualized net earnings applicable to common shareholders by average monthly tangible common shareholders' equity (tangible common shareholders' equity is calculated as total shareholders' equity less preferred stock, goodwill and identifiable intangible assets). Management believes that ROTE is meaningful because it measures the performance of businesses consistently, whether they were acquired or developed internally, and that tangible common shareholders' equity is meaningful because it is a measure that the firm and investors use to assess capital adequacy. ROTE and tangible common shareholders' equity are non-GAAP measures and may not be comparable to similar non-GAAP measures used by other companies.

The table below presents a reconciliation of average common shareholders' equity to average tangible common shareholders' equity:

	AVERAGE FOR THE		
Unaudited, \$ in millions	THREE MONTHS ENDED MARCH 31, 2022		
Total shareholders' equity	\$	112,581	
Preferred stock		(10,703)	
Common shareholders' equity		101,878	
Goodwill		(4,532)	
Identifiable intangible assets		(634)	
Tangible common shareholders' equity	\$	96,712	

- 2. Dealogic January 1, 2022 through March 31, 2022.
- 3. For information about the following items, see the referenced sections in Part II, Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the firm's Annual Report on Form 10-K for the year ended December 31, 2021: (i) investment banking transaction backlog see "Results of Operations Investment Banking" (ii) assets under supervision see "Results of Operations Assets Under Supervision" (iii) efficiency ratio see "Results of Operations Operations Operating Expenses" (iv) share repurchase program see "Capital Management and Regulatory Capital Capital Management" (v) global core liquid assets see "Risk Management Liquidity Risk Management" (vi) basic shares see "Balance Sheet and Funding Sources Balance Sheet Analysis and Metrics" and (vii) VaR see "Risk Management Market Risk Management."

For information about the following items, see the referenced sections in Part II, Item 8 "Financial Statements and Supplementary Data" in the firm's Annual Report on Form 10-K for the year ended December 31, 2021: (i) risk-based capital ratios and the supplementary leverage ratio – see Note 20 "Regulation and Capital Adequacy" (ii) geographic net revenues – see Note 25 "Business Segments" and (iii) unvested share-based awards that have non-forfeitable rights to dividends or dividend equivalents in calculating basic EPS – see Note 21 "Earnings Per Common Share."

- 4. Represents a preliminary estimate for the first quarter of 2022 and may be revised in the firm's Quarterly Report on Form 10-Q for the period ended March 31, 2022
- 5. Includes \$7 billion of inflows in Asset Management long-term assets under supervision (substantially all in fixed income and equity assets) in connection with the acquisition of the assets of Bombardier Global Pension Asset Management Inc.