

Overview of BikeStore Database

- The database contains several tables: brands, customers, categories, stores, stocks, staffs, products, orders, and order items.
- NB:
 - Order Status:
 - 1= Pending
 - 2= Processing
 - 3= Rejected
 - 4= Completed
 - category id:
 - 1= Children Bicycles
 - 2= Comfort Bicycles
 - 3= Cruisers Bicycles
 - 4= Cyclocross Bicycles
 - 5= Electric Bikes
 - 6= Mountain Bikes
 - 7= Road Bikes

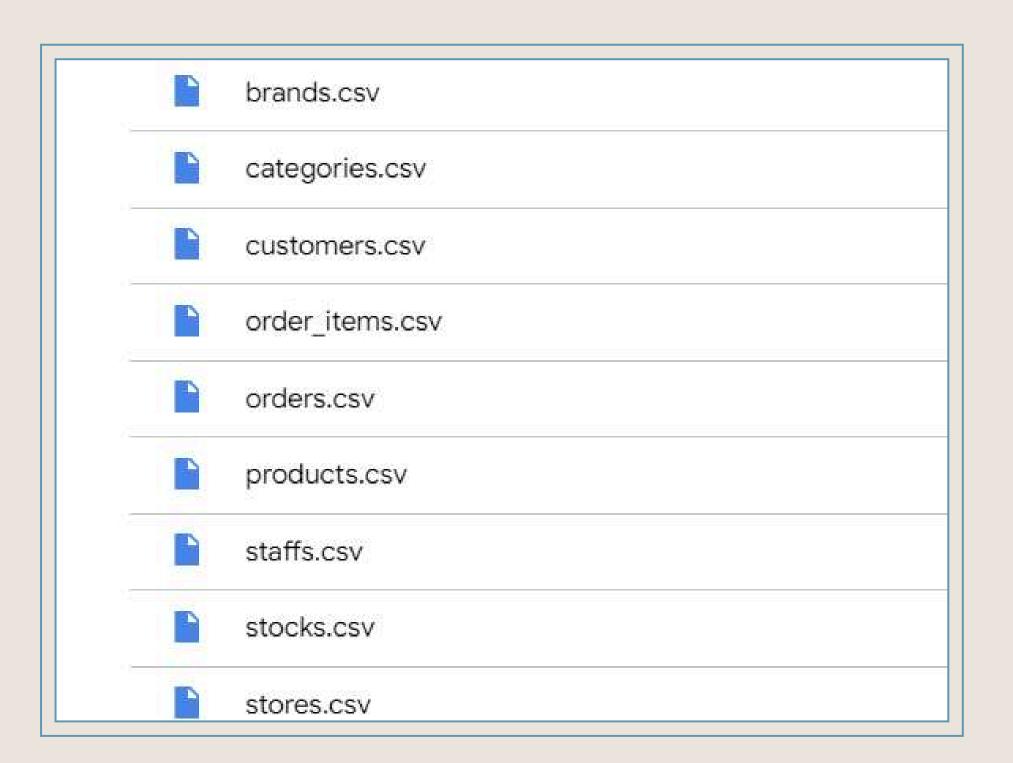


Business Questions

- 1. Which bike is most expensive? What could be the motive behind pricing this bike at the high price?
- 2. How many total customers does BikeStore have?
- 3. How many stores does BikeStore have?
- 4. What is the total price spent per order?
- 5. What's the sales/revenue per store?
- 6. Which category is most sold?
- 7. Which category rejected more orders?
- 8. Which bike is the least sold?
- 9. What's the full name of a customer with ID 259?
- 10. What did the customer on question 9 buy and when? What's the status of this order?
- 11. Which brand is the most liked?
- 12. Which store still have more products of the most liked brand?
- 13. What's the discounted price of product id 259?
- 14. How many states does BikeStore operate in?
- 15. How many orders are still pending?
- 16. What's the names of category and brand does "Electra white water 3i 2018" fall under?

Get data as .csv

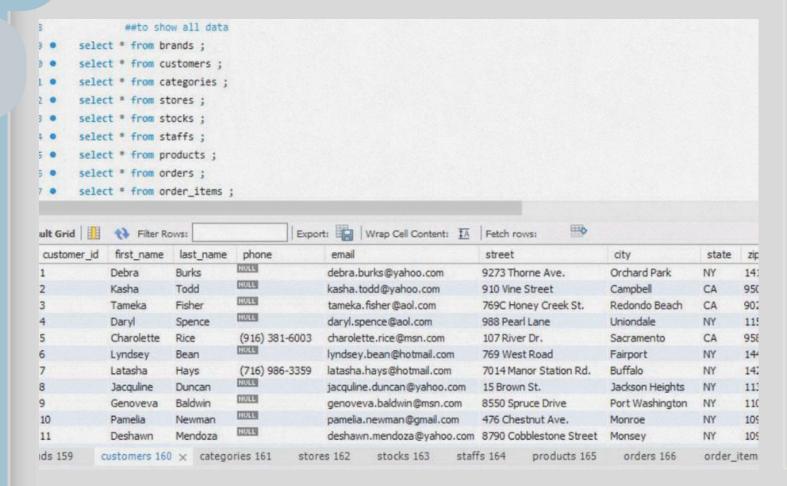
then import from "Table data import" that allows you to easily import csv files

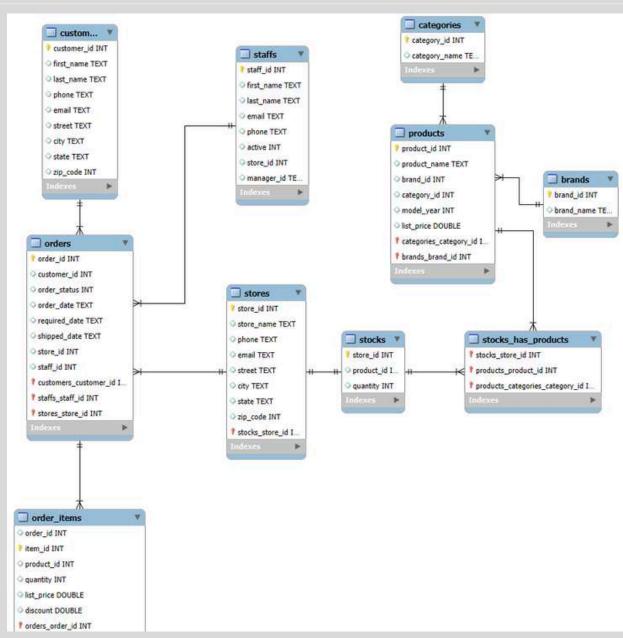


Data exploration Why?

- To understand the structure and relationships between tables
- by Database Diagram
- Then display all tables

Some table:





Key insights:

Most expensive bike

The most expensive bike is 'Trek Domane SLR 9 Disc - 2018'

Customer count

The total number of customers= 1445

Categories

- category most sold is
 - "'Cruisers Bicycles"
- category rejected more orders is
 - "Cruisers Bicycles"

```
##1- Which bike is most expensive?
select product_name, max(list_price) as price from products
group by product_name
ORDER BY price DESC
limit 1;
```

```
##2- How many total customers does BikeStore have?

SELECT

COUNT(customer_id) AS total_customer

FROM

customers;
```

```
Cate.category_name, SUM(order_items.quantity) AS total_quantity

FROM order_items

INNER JOIN products AS pd ON order_items.product_id = pd.product_id

INNER JOIN categories AS cate ON cate.category_id = pd.category_id

GROUP BY cate.category_name ORDER BY total_quantity DESC LIMIT 1;
```

```
Cate.category_name, COUNT(od.order_id) AS rejected_orders, od.order_status

FROM categories AS cate

INNER JOIN products AS pd ON cate.category_id = pd.category_id

INNER JOIN order_items AS it ON pd.product_id = it.product_id

INNER JOIN orders AS od ON it.order_id = od.order_id

WHERE od.order_status = 3 GROUP BY cate.category_name ORDER BY rejected_orders DESC LIMIT 1;
```

Business insights

Sales revenue per store

the most store is "Santa Cruz Bikes"

Most popular category

the most category is Cruisers Bicycles based on more sales is 2063

Better state

the better state is New York

```
st.store_name,ROUND(SUM(list_price * quantity * (1 - discount)),3) AS Sales_reve
       FROM order_items AS order_items
               INNER JOIN orders AS od ON order_items.order_id = od.order_id
               INNER JOIN stores AS st ON st.store_id = od.store_id
       GROUP BY st.store_name;
                                         Export: Wrap Cell Content: IA
Sales_revenue
 Santa Cruz Bikes
                5215751.277
                867542.244
 Rowlett Bikes
        SELECT c.category_name, SUM(o.quantity) AS more_sales
        FROM categories c
                 INNER JOIN products p ON c.category_id = p.category_id
                 INNER JOIN order_items o ON p.product_id = o.product_id
                 GROUP BY c.category_name ORDER BY more_sales DESC LIMIT 1
                                                   Export: Wrap Cell Content:
sult Grid
              Filter Rows:
 category_name
                   more sales
Cruisers Bicycles
          st.store_name,ROUND(SUM(list_price * quantity * (1 - discount)),3) AS Sales_reve
      FROM order_items AS order_items
             INNER JOIN orders AS od ON order_items.order_id = od.order_id
             INNER JOIN stores AS st ON st.store_id = od.store_id
      GROUP BY st.store_name;
                                        Export: Wrap Cell Content: TA
            Filter Rows:
               Sales_revenue
               1605823.036
               5215751.277
```

867542.244

Rowlett Bikes

Business insights

store still have more products of the most liked brand

The store is Santa Cruz Bikes has more product of most liked brand based on more sales

bikes were sold in the last 8 months but children category = 365

```
SELECT
             SUM(it.quantity) AS Total_sold_last_8 months
224
225
         FROM
             products AS pd
226
227
                 INNER JOIN
             order_items AS it ON it.product_id = pd.product_id
228
229
                 INNER JOIN
             orders AS od ON od.order_id = it.order_id
230
231
         WHERE
             category_id = 1
232
                 AND order_date BETWEEN '2017-05-01' AND '2017-12-31'
233
         GROUP BY category_id;
234
235
```

Conclusion

The BikeStore database efficiently manages and organizes essential business information—including products, customers, sales, and operations—through structured tables such as brands, products, customers, orders, and stocks. These insights enable the store to optimize pricing strategies, inventory management, and customer relationships, leading to improved overall business performance.

Thank You!

