## Leveraged Agile methodology at scale and digital engineering skills to launch a new mobile banking platform - "Finn" for a US based Financial Services corporation

## Challenges

- Bank does not have physical presence in 23 states due to regulatory restrictions and could not tap into this market which impacted revenue growth
- Customer acquisition rates have stagnated and Engagement with millennials is low

## **Solution**

- Specialist mobile engineering team created reusable assets and frameworks to accelerate delivery
- Demonstrated multi-location agile at scale, reconfigured scrum teams, created portfolios, scrum of scrums
- Implemented global DevOps and CI/CD environment for mobile automation
- Launched a digital innovation lab to accelerate experimentation and delivery
- Setup a top-notch innovation team focused solely on accelerating the innovation velocity through ideation/ rapid prototyping
- Established personalized metric dashboards, leader boards and gamification to enable higher productivity

## Value delivered

- 70%+ Selection rate with 3levels of interviews & coding challenges
- Launched initial next gen mobile banking platform in 13 months, with 3 major releases in Mar, May, Aug 2017
- Created highest performing global scrum teams in the history of the bank, delivering 12,000+ story points
- Through Mobile banking platform Finn, Bank was able to acquire customers in 23 states which were not accessible earlier. This helped Bank increase customer base/ revenues.

