

APEX TOOL GROUP
2023 OPERATING BUDGET
(\$ Millions)

	2023 Plan				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Full Year
Revenues	\$ 322.5	\$ 377.1	\$ 371.8	\$ 369.8	\$ 1,441.2
Cost of sales	230.1	272.3	257.4	254.5	1,014.4
Selling, general & administrative expenses	81.8	83.5	80.6	76.0	321.9
Restructuring charges	1.4	0.7	0.9	-	2.9
Operating Income	9.2	20.6	32.9	39.3	102.0
Interest expense, net	36.2	36.6	36.7	37.4	146.9
Other expense, net	14.2	14.3	14.2	14.2	56.8
Loss before income taxes	(41.1)	(30.3)	(18.0)	(12.2)	(101.7)
Income tax expense	4.0	3.2	3.1	6.0	16.4
Net Loss	(45.2)	(33.5)	(21.1)	(18.3)	(118.0)
Add Back:					
Tax, Interest, Depreciation & Amortization	61.0	60.7	60.7	64.4	246.9
Pro Forma EBITDA Adjustments	3.9	11.8	6.4	1.1	23.2
Restructuring (GAAP Only)	1.4	0.7	0.9	-	2.9
Pro Forma Adjusted EBITDA	\$ 21.2	\$ 39.7	\$ 46.9	\$ 47.3	\$ 155.0

Balance Sheet

	2023 Plan			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
Assets				
Cash and cash equivalents	\$ 55.4	\$ 49.8	\$ 50.1	\$ 51.9
Accounts receivable, less allowances	169.7	217.2	201.0	177.0
Inventories, net	391.6	367.4	353.9	348.2
Prepaid expenses and other current assets	46.1	46.1	46.1	46.1
Total current assets	662.8	680.4	651.2	623.2
Property plant and equipment, net	117.3	119.1	120.2	118.9
Goodwill, net	347.7	332.7	317.7	302.8
Other intangibles, net	126.8	126.5	126.2	125.9
Other assets	101.5	101.5	101.5	101.5
Total assets	1,356.1	1,360.3	1,316.8	1,272.2
Liabilities and members' deficit				
Current maturities of long-term debt	8.6	8.6	8.6	8.6
Accounts payable	150.8	168.7	161.0	145.2
Accrued expenses and other current liabilities	175.1	176.2	182.2	197.8
Total current liabilities	334.5	353.4	351.7	351.6
Long-term debt, net of current maturities	1,340.6	1,363.5	1,346.4	1,324.2
Postretirement benefit obligations	54.4	54.4	54.4	54.4
Deferred taxes	9.6	5.6	2.0	(2.0)
Other noncurrent liabilities	78.3	78.3	78.3	78.3
Total liabilities	1,817.4	1,855.2	1,832.8	1,806.5
Share Capital	381.1	381.1	381.1	381.1
Additional paid-in capital	261.0	261.0	261.0	261.0
Accumulated deficit	(950.9)	(984.5)	(1,005.6)	(1,023.8)
Accumulated other comprehensive loss	(152.6)	(152.6)	(152.6)	(152.6)
Total members' deficit	(461.4)	(494.9)	(516.0)	(534.3)
Total liabilities and members' deficit	\$ 1,356.1	\$ 1,360.3	\$ 1,316.8	\$ 1,272.2

Cash Flow Statement

	2023 Plan				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Full Year
Operating activities					
Net loss	\$ (45.2)	\$ (33.5)	\$ (21.1)	\$ (18.3)	\$ (118.0)
Non-cash charges and credits:					
Depreciation / Amortization	20.9	20.8	20.9	21.0	83.7
Deferred income tax benefit	-	-	-	-	-
Changes in selected working capital items:					
Accounts receivable	(1.4)	(47.5)	16.2	24.0	(8.7)
Inventories	10.2	24.3	13.5	5.7	53.7
Accounts payable	14.0	17.9	(7.7)	(15.8)	8.4
Other current assets and liabilities	(2.7)	(3.0)	2.4	11.6	8.3
Other assets and liabilities	-	-	-	-	-
Cash flow (used in)/provided by operating activities	(4.2)	(21.1)	24.2	28.4	27.3
Investing activities					
Acquisition, net of cash	-	-	-	-	-
Capital expenditures	(6.4)	(7.5)	(6.7)	(4.5)	(25.0)
Proceeds from disposals of assets	-	-	-	-	-
Proceeds from sale of business	-	-	-	-	-
Cash flow used in investing activities	(6.4)	(7.5)	(6.7)	(4.5)	(25.0)
Financing activities					
Proceeds/(repayment) on revolving credit facilities	25.0	15.0	(20.0)	(15.0)	5.0
(Repayments)/proceeds on receivable securitization	(13.5)	10.0	5.0	(5.0)	(3.5)
Repayments of term loan facility	(2.1)	(2.1)	(2.1)	(2.1)	(8.6)
Cash flow provided by/(used in) financing activities	9.4	22.9	(17.1)	(22.1)	(7.1)
Effect of exchange rate changes on cash	-	-	-	-	-
(Decrease)/increase in cash and cash equivalents	\$ (1.2)	\$ (5.7)	\$ 0.4	\$ 1.7	\$ (4.8)
Cash and cash equivalents at beginning of period	56.7	55.4	49.8	50.1	
Cash and cash equivalents and end of period	55.4	49.8	50.1	51.9	