



Chuprynski Mikhail

29 years (27 April 1985) · **Male** gender

Minsk, not willing to relocate · Willing to go on business trips

+375 29 6502498

mikhail.chuprynski@gmail.com preferred method of communication

Skype: mikhail.chuprynski

Desired position and salary

CTO/Technical director

IT, Internet, Telecom

- Software Development
- Business Development
- CTO, CIO, IT Director

Full time, Full time

Education

2006 [Belarusian State University of Informatics and Radioelectronics, Minsk](#)

Faculty of Computer Systems and Networks, Systems Engineer

Languages

Belarusian — native

English — I am a fluent speaker

German — basic knowledge

Tests, examinations

2013 TOEFL, 101

TOEFL, English

Work experience 9 years 3 months

October 2010 — December 2013 (3 years 3 months)

GER SIS SOFTWARE, LLC (Minsk, gersis-software.com/ru/career/vacancies-list/) — IT, System Integration, Internet

CEO

Full authority / full responsibility - financial issues, team formation, projects, customers, shareholders, legal issues.

Working with customers all over the world - New Zealand, Australia, Arabic countries, Europe, USA, Canada, Russia, Belarus

Team size: 35-55 specialists.

September 2008 — September 2010 (2 years 1 month)

UE Furniture production (Mogilev) — Timber Industry

CEO

Stabilizing company, smoothing production process, termination of exceeding delivery time limits, reducing production time, amount of finished goods and spares, increasing profit. Creation of retail trade and export departments.

Team size: 12 specialists.

July 2007 — July 2008 (1 year 1 month)

Military service, Airborne force (Vitebsk) — Government Organizations

Rifleman

Military service

September 2004 — July 2007 (2 years 11 months)

ITC-M (Minsk) — IT, System Integration, Internet

Sales manager, product manager

Product manager of Servers, Storage Systems and Data Centers division.

Distribution channel organization and development, the main stream – Fujitsu Siemens Computers server and storage solutions. Finding and training new partners, technical, marketing and organizational support, articles publication, ensuring the success of vendor marketing campaigns.

Working with clients in all sectors – state and private organizations, industry, banking, telecommunications, etc.

Successful cooperation with related departments (service, logistics, law, etc.) and organizations.

Complete management of deals - starting from finding the customer to delivery, payment and re-sales.

Average lifetime of the project (from the first meeting to delivery and settlement) - 8 months.

Key skills

Administration Management; IT; Project management; Sales Management;

Software Development;

About me

Hardware assembly, traveling

Recommendations

-

I will provide recommendations on demand (-)

-

Citizenship, travel time to work

Citizenship: Belarus

Permission to work: Belarus

Desired travel time to work: doesn't matter

-