

## QUERY 01:-

$$D = 980 - 15p \Rightarrow \frac{15p}{15} = \frac{980 - D}{15}$$

$$C_F = \$1800$$

$$C_v = \$45$$

$$\Rightarrow p = 65.3 - 0.066D$$

Comparing with

$$p = a - bD$$

$$\boxed{a = 65.3}, \boxed{b = 0.066}$$

(i) number of products for max profit.

$$D_{\text{profit max}} = \frac{a - C_v}{2b}$$

Putting values

$$D_{\text{profit max}} = \frac{65.3 - 45}{2(0.066)} = \boxed{153.78}$$

(ii) For profit, two conditions must be verified.

(a)  $a - C_v > 0 \Rightarrow \boxed{65.3 - 45 > 0}$  holds true ✓

(b)  $TR > TC$

$$\Downarrow TR = P \times D_{\text{profit max}}$$

$$TR = (a - b D_{\text{profit max}}) \times D_{\text{profit max}}$$

Putting values

$$TR = (65.3 - (0.066)(153.78)) \times 153.78$$

$$TR = (65.3 - 10.14948) \times 153.78$$

$$\boxed{TR = 8481.046}$$

Now  $T_c = C_f + c_v D_{\text{profit max}}$

$$T_c = 1800 + (45)(153.78)$$

$$T_c = \$8720.1$$

Now in this case,  $T_R \neq T_c$  i.e.  
 $T_R < T_c$

So, we are in loss scenario.

(iii) Number of products for max. revenue.

$$D_{T_{\text{max}}} = \frac{a}{2b} = \frac{65.3}{2(0.066)} = 494.69$$

$$T_{R_{\text{max}}} = a \cdot D_{T_{\text{max}}} - b \cdot D_{T_{\text{max}}}^2$$

$$T_{R_{\text{max}}} = (65.3)(494.69) - (0.066)(494.69)^2$$

$$T_{R_{\text{max}}} = 32303.257 - 16151.40$$

$$T_{R_{\text{max}}} = \$16,151.856$$





(V) As our total cost is higher than total revenue, there is no breakeven point.

(Vi) The net profit/loss is given by:

$$\text{Profit/Loss} = T_R - T_C$$

putting values

$$\text{Profit/loss} = 8481.046 - 8720.1$$

$$\text{Profit/loss} = -239.054$$

QUERY 02:-

Ans:-  $C_F = \$1450$

$$C_v = \$5.5$$

$$a = \$5.6, b = \$0.0125$$

(i) Volume for max profit = ?

$$D_{\text{max Profit}} = \frac{a - C_v}{2b} = \frac{5.6 - 5.5}{2(0.0125)} = 4$$

Now for profit case, two conditions must be satisfied.

$$(a) \quad a - C_v > 0 \Rightarrow 5.6 - 5.5 > 0 \quad \checkmark$$

Holds true

$$(b) \quad T_R > T_C$$

$$T_R = a D_{\text{max profit}} - b D_{\text{max profit}}^2$$

$$T_R = (5.6)(4) - (0.0125)(4)^2$$

$$T_R = 22.4 - 0.2 = \boxed{\$22.2}$$

$$T_c = C_f + c_v D_{\text{max profit}}$$

$$T_c = 1450 + (5.5)(24)$$

$$T_c = 1450 + 22$$

$$T_c = \$1472$$

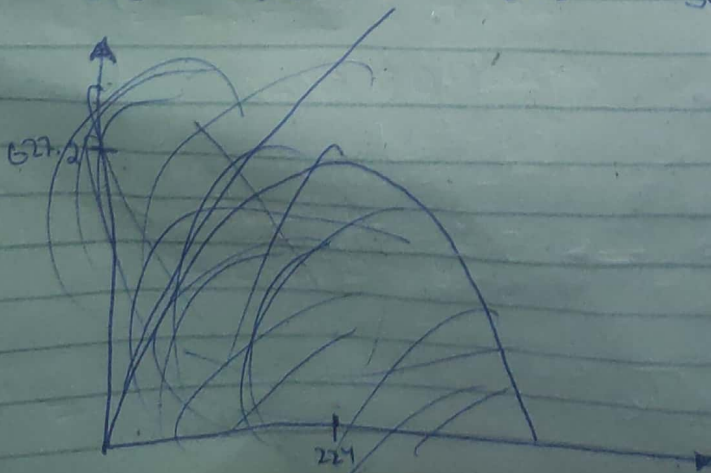
Now in this case,  $T_R \neq T_c$  i.e.  
 $T_R < T_c$   
 So, we are in the loss scenario.

$$(ii) D_{TrMax} = \frac{5.6}{2(0.0125)} = 224$$

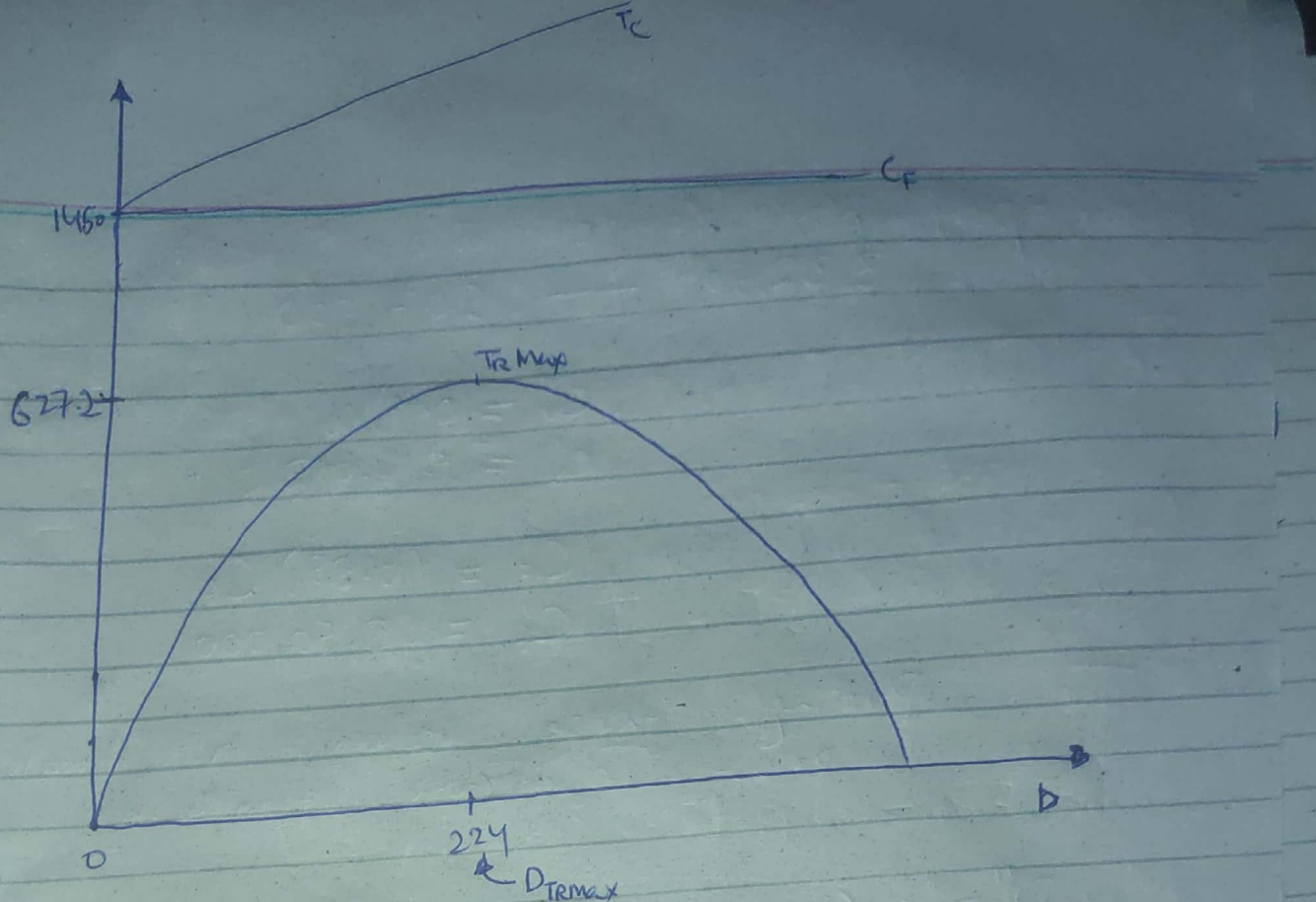
$$T_{Rmax} = (5.6)(224) - (0.0125)(224)^2$$

$$T_{Rmax} = 1254.4 - 627.2 = \boxed{\$627.2}$$

(iii) There are no breakeven points and max prof.  
 as we are in loss scenario.







QUERY 03:-

$$D_{max} = 3,000,000$$

$$P = 19.25 - 0.0000002D$$

$$C_v = \$15.57$$

$$C_F = \$1,000,000$$

(i) Breakeven Points

$$D' = \frac{-(a - c_v) \pm \sqrt{(a - c_v)^2 - 4(-b)(-C_F)}}{2(-b)}$$

Putting values

$$D' = \frac{-(3.68) \pm \sqrt{(3.68)^2 - 4(2)}}{-0.0000004}$$

$$D' = \frac{-3.68 \pm 2.35}{-0.0000004}$$

$$D'_1 = 3,32,500 \quad , \quad D'_2 = 1,507,500$$

Hence, profitable range is:  
 $3,32,500 \text{ --- } 1,507,500$

$$C_v \text{ reduced by } 10\%, C'_v = (0.9) C_v$$

$$C'_v = \$14.013$$

$$C_f \text{ reduced by } 15\%, C'_f = (0.85) C_f$$

$$C'_f = \$8,50,000$$

Putting these values in breakeven point quadratic formula.

$$D'' = \frac{-(19.25 - 14.013) \pm \sqrt{(19.25 - 14.013)^2 - 4(-0.000002)(8,50,000)}}{2(-0.000002)}$$

$$D'' = \frac{-5.237 \pm \sqrt{(5.237)^2 - 4(1.7)}}{-0.000002}$$

$$D'' = \frac{-5.237 \pm \sqrt{27.426169 - 6.8}}{-0.000002}$$

$$D'' = \frac{-5.237 \pm 4.542}{-0.000004}$$

$$D_1'' = \frac{-5.237 + 4.542}{-0.000004}, D_2'' = \frac{-5.237 - 4.542}{-0.000004}$$

$$D_1'' = 1,73,750, D_2'' = 2,44,750$$



Now the new range is

$$1,73,750 \text{ --- } 2,44,750$$

The first breakeven point is reduced by 47.7% while the 2nd is increased by 62.1%. Hence by reducing the variable and fixed cost, the profitable range has increased. (Approximately by 100%).

QUERY 04:-

$$C_F = \$1000$$

$$C_V = \$25$$

$$D = 500 - 5P$$

OR

$$P = 100 - 0.2D$$

ii) Optimal number of services for max profit = ?

$$D_{\text{max Profit}} = \frac{a - C_V}{2b} = \frac{100 - 25}{2(0.2)} = \frac{75}{0.4}$$

$$D_{\text{max Profit}} = 187.5$$

Now for profit scenario,

$$(a) \quad a - C_V > 0 \Rightarrow 100 - 25 > 0 \Rightarrow 75 > 0 \quad \checkmark$$

Holds true

$$(b) \quad T_R > T_C$$

$$TR = aD_{\text{max profit}} - bD_{\text{max profit}}^2$$

$$TC = C_f + c_v D_{\text{max profit}}$$

$$TR = (100)(187.5) - (0.2)(187.5)^2$$

$$TC = 1000 + (25)(187.5)$$

$$TR = 18750 - 7031.25$$

$$TC = 5687.5$$

$$TR_{\text{(max profit)}} = 11,718.75$$

The second condition is also satisfied here because  $TR > TC$ . So we are in the profit scenario.

(ii) Max Profit = ?

$$\cancel{TR_{\text{max profit}}} = \cancel{TC}$$

$$\text{Max Profit} = TR_{\text{(max profit)}} - TC$$

$$\text{Max Profit} = 11,718.75 - 5687.5$$

$$\boxed{\text{Max Profit} = \$6031.25}$$

(iii) Profitable range = ?

$$D' = \frac{-(a - c_v) \pm \sqrt{(a - c_v)^2 - 4(-b)(-C_f)}}{2(-b)}$$

$$D' = \frac{-(100 - 25) \pm \sqrt{(100 - 25)^2 - 4(-0.2)(-1000)}}{2(-0.2)}$$

$$D' = \frac{-75 \pm \sqrt{75^2 - 4(200)}}{-0.4}$$



$$D' = \frac{-75 \pm \sqrt{5625 - 800}}{-0.4}$$

$$D' = \frac{-75 \pm 69.46}{-0.4}$$

$$D_1' = \frac{-75 + 69.46}{-0.4}, \quad D_2' = \frac{-75 - 69.46}{-0.4}$$

$$D_1' = 13.85, \quad D_2' = 361.15$$

The profitable range is 13.85 — 361.15