

# Tactics to Become an Excellent Team Contributor

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Awareness

Actions

Attitude

# Your Personal Goals

**Cohesive Culture**

**Relationships**

**Cross-training**

**Deliverables**

**Identify new talent**

# Your Personal Goals

Cohesive Culture

**Strengthen your brand**

Relationships

Cross-training

Deliverables

Identify new talent

# Your Personal Goals

Cohesive Culture

Strengthen your brand

Relationships

**Secure future in company**

Cross-training

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# Your Personal Goals

Cohesive Culture

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**Have fun**

Deliverables

Identify new talent

# Your Personal Goals

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Have fun

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**Learn**

Identify new talent

# Your Personal Goals

Cohesive Culture

Strengthen your brand

Relationships

Secure future in company

Cross-training

Have fun

Deliverables

Learn

Identify new talent

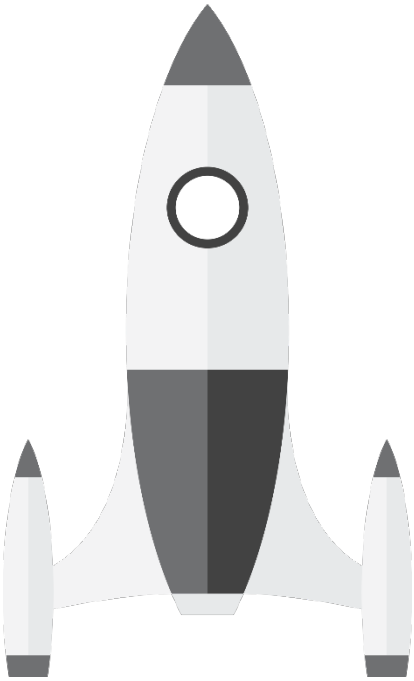
**Have name on something big**



Attitude

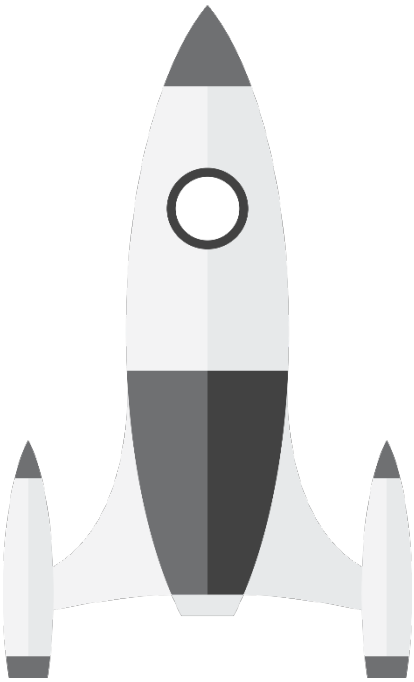
# Be forgiving

Focus on objectives



# Attitude

## Be forgiving

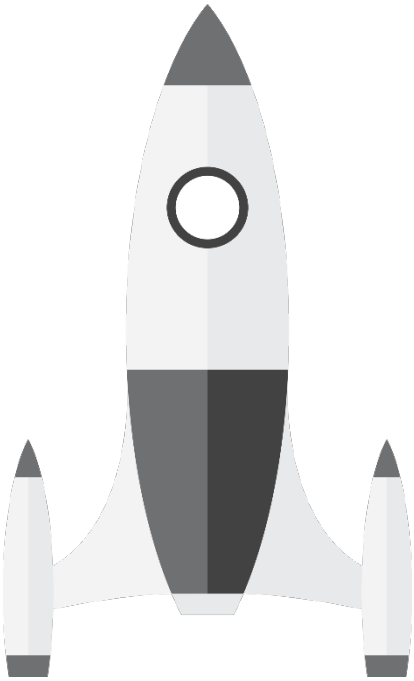


Focus on objectives

Focus on root problems

# Attitude

## Be forgiving



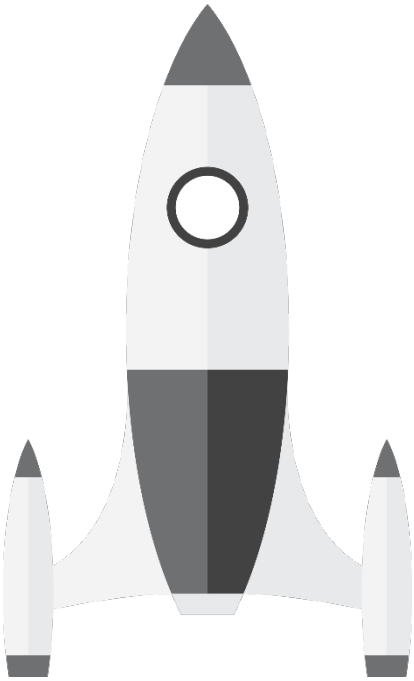
Focus on objectives

Focus on root problems

**Allow failure/mistakes**

# Attitude

## Be forgiving



Focus on objectives

Focus on root problems

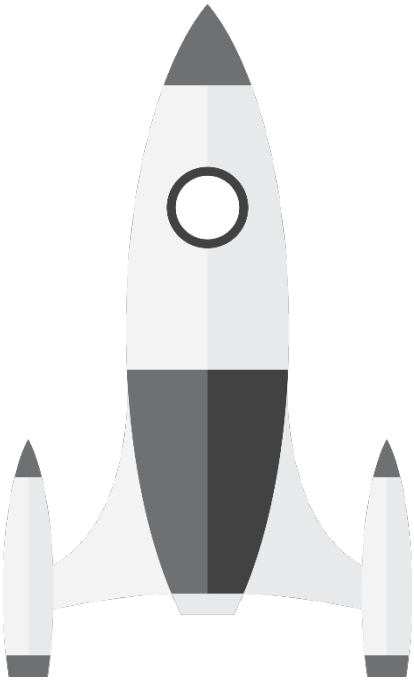
Allow failure/mistakes

**Forgive yourself!**

# Attitude

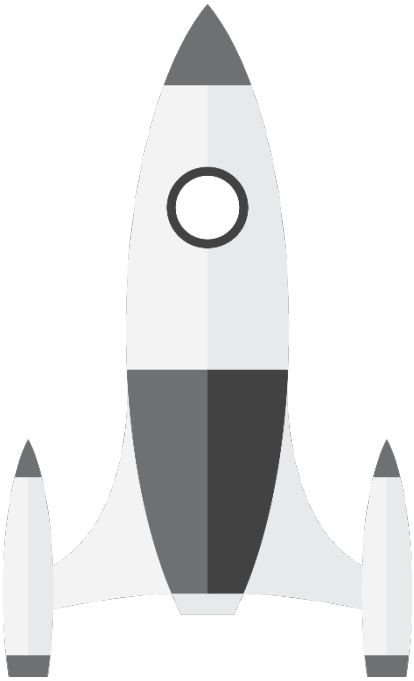
## Be flexible

Specs change



# Attitude

## Be flexible

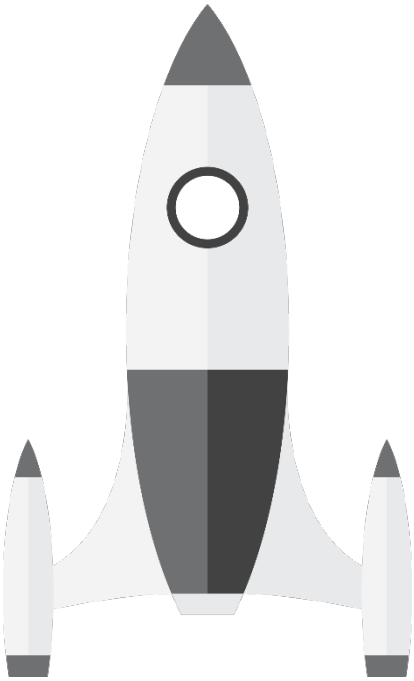


Specs change

Roles change

# Attitude

## Be flexible



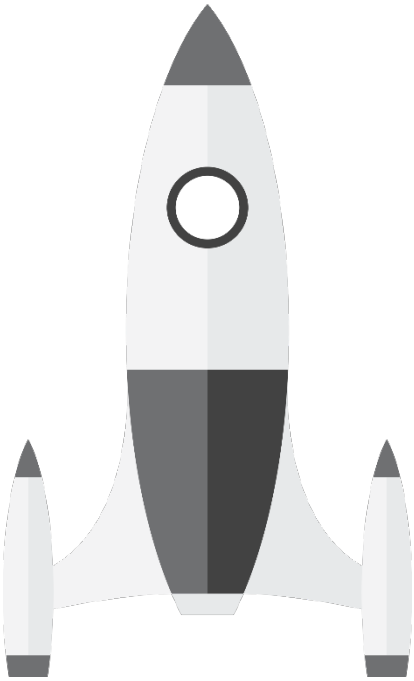
Specs change

Roles change

**Expectations change**

# Attitude

## Be flexible



Specs change

Roles change

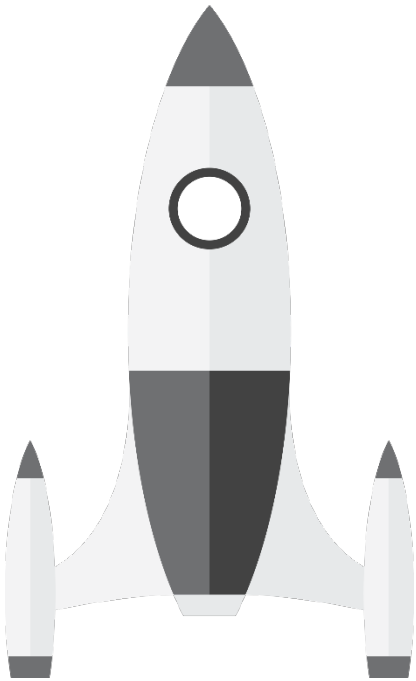
Expectations change

**Projects fail**



Attitude

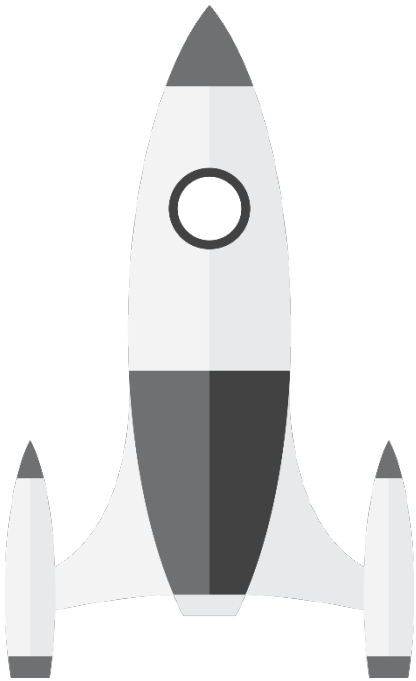
**Stay positive and optimistic**



**You are being evaluated**

# Attitude

## Stay positive and optimistic

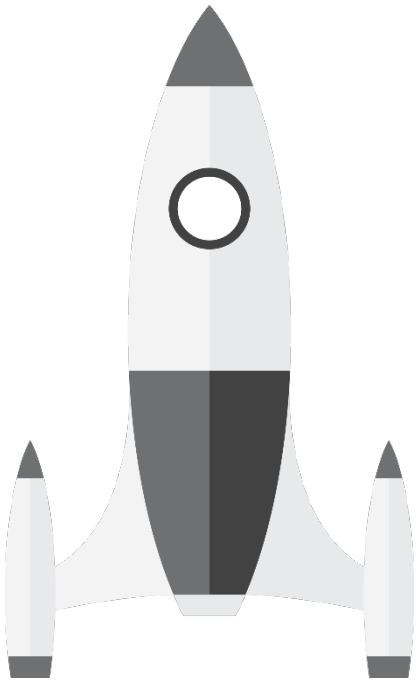


You are being evaluated

**Will be contagious**

# Attitude

## Stay positive and optimistic



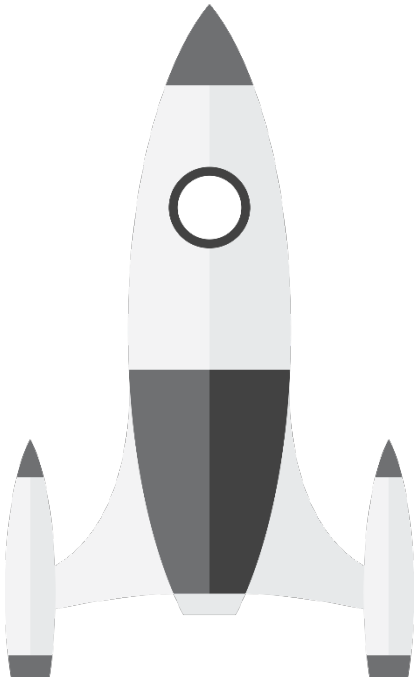
You are being evaluated

Will be contagious

Negative will rob energy

# Attitude

## Stay positive and optimistic



You are being evaluated

Will be contagious

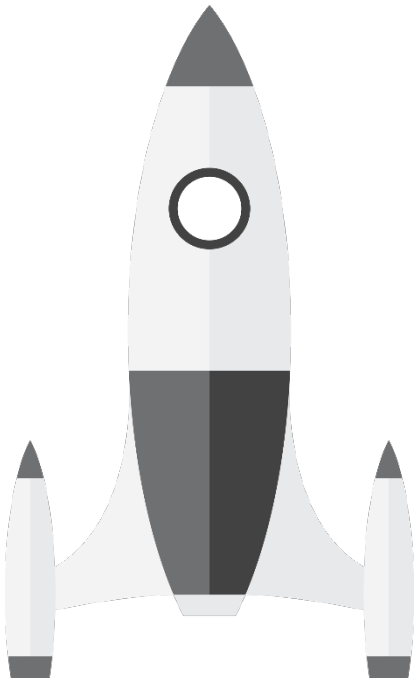
Negative will rob energy

**People will want to work  
with you**

Attitude

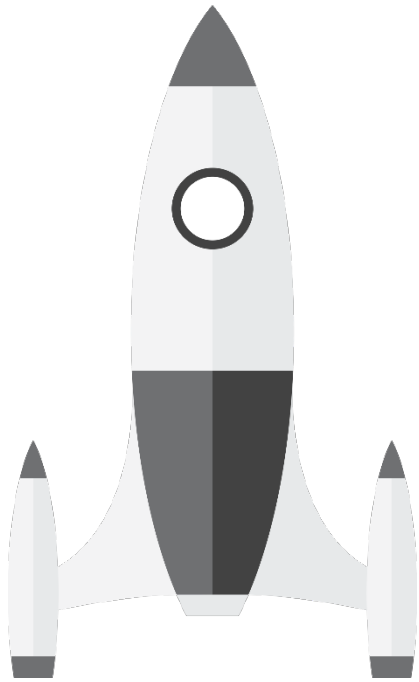
# Leave it all on the field

This might be last chance



# Attitude

## Leave it all on the field

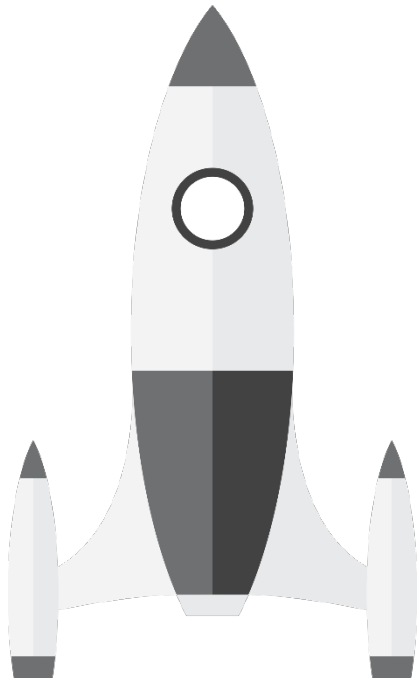


This might be last chance

**Prove your best work**

# Attitude

## Leave it all on the field



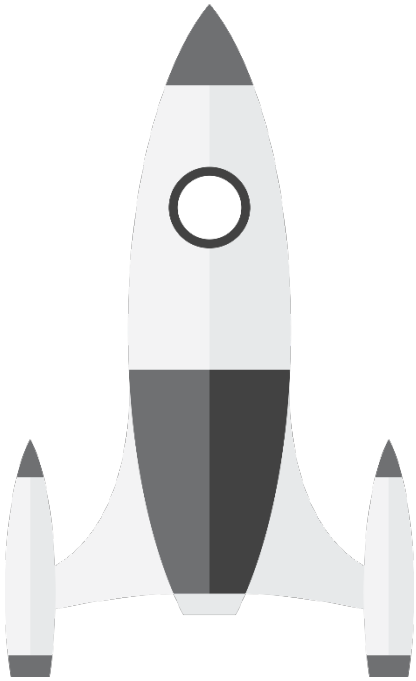
This might be last chance

Prove your best work

**No regrets**

# Attitude

## Leave it all on the field



This might be last chance

Prove your best work

No regrets

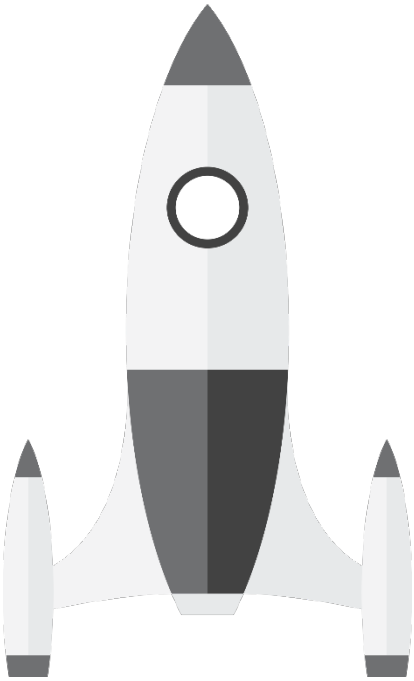
**Integrity, pride and brand**



# Attitude

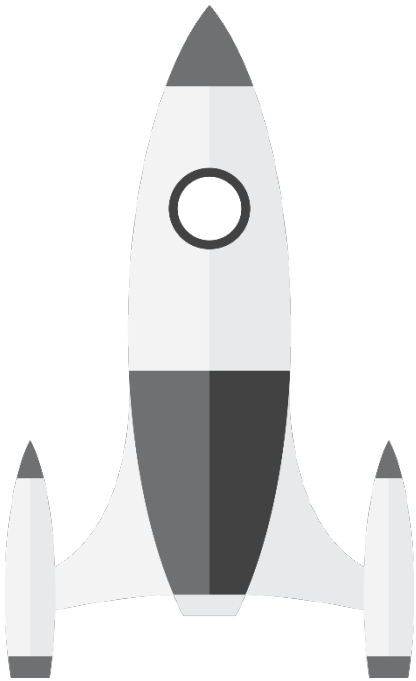
## Be open to growth

Volunteer for challenges



# Attitude

## Be open to growth

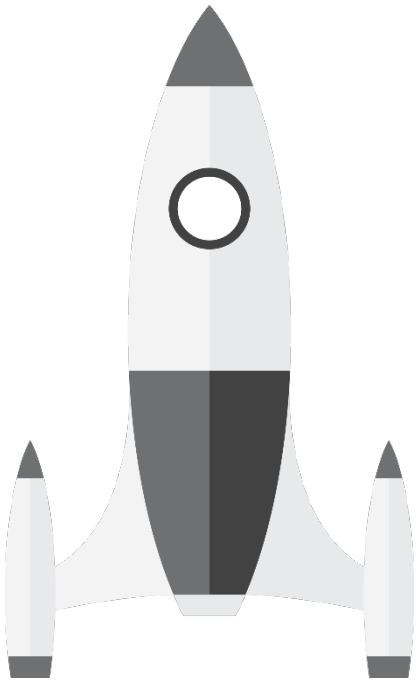


Volunteer for challenges

**Learn from opportunities**

# Attitude

## Be open to growth



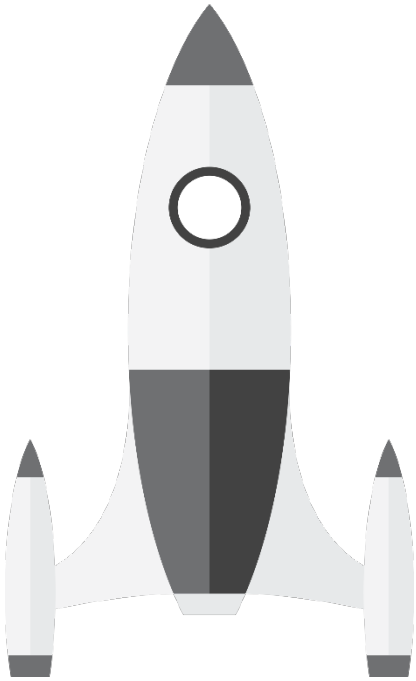
Volunteer for challenges

Learn from opportunities

**Breadth & depth**

# Attitude

## Be open to growth



Volunteer for challenges

Learn from opportunities

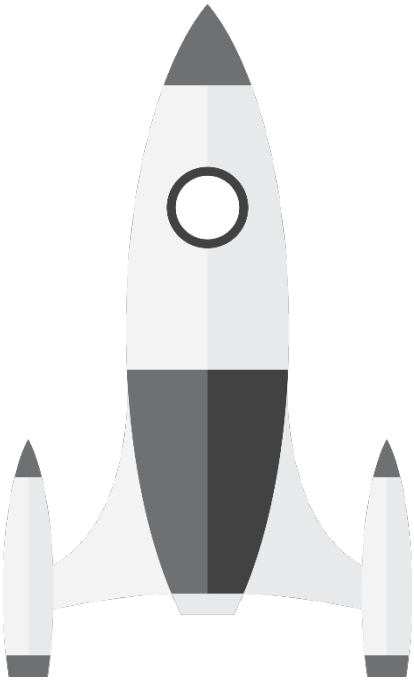
Breadth & depth

**Learning curve = patience**

Attitude

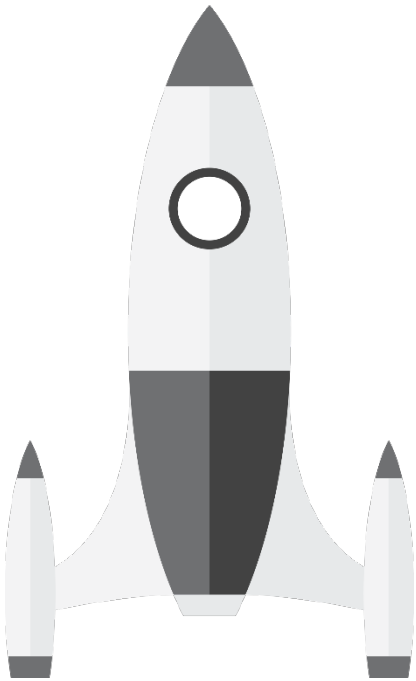
# Reevaluate trust

Trust your skills



# Attitude

## Reevaluate trust

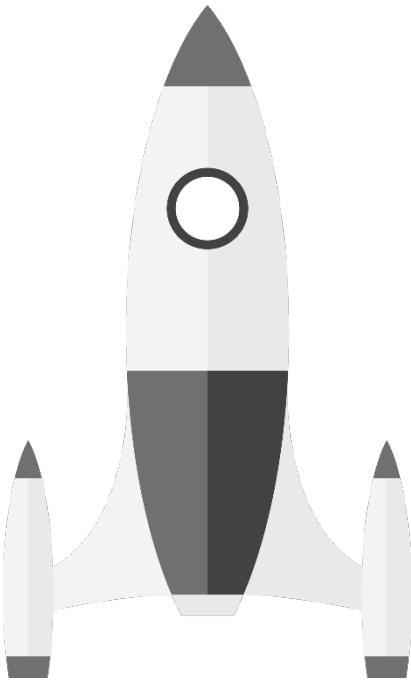


Trust your skills

Trust your leader

# Attitude

## Reevaluate trust



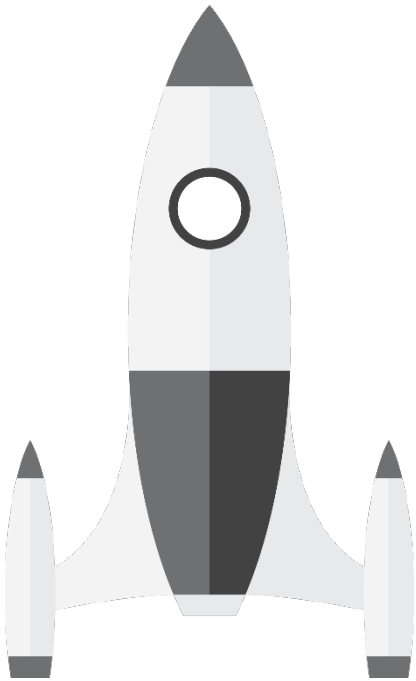
Trust your skills

Trust your leader

**Trust your teammates**

# Attitude

## Reevaluate trust



Trust your skills

Trust your leader

Trust your teammates

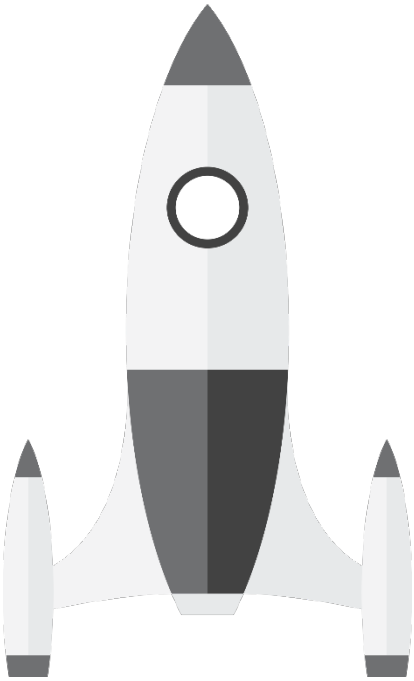
**Trust the process**



Attitude

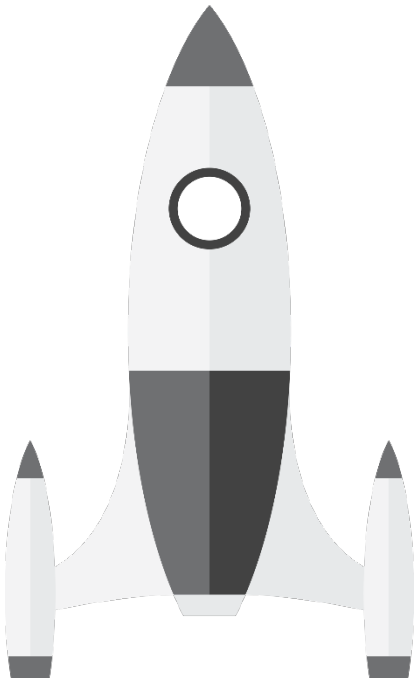
**Own your role**

**Every role is important**



# Attitude

## Own your role

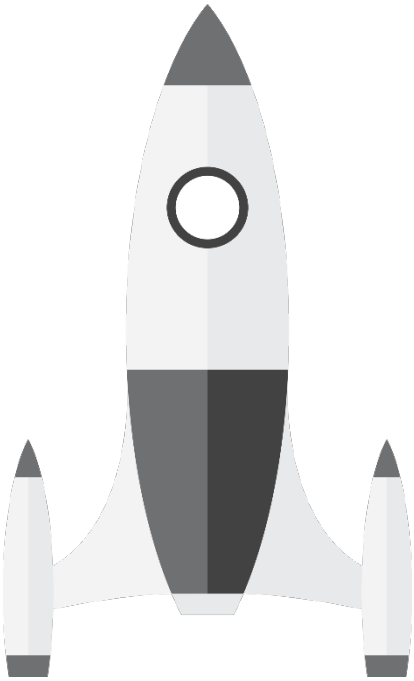


Every role is important

**You are responsible for you**

# Attitude

## Own your role



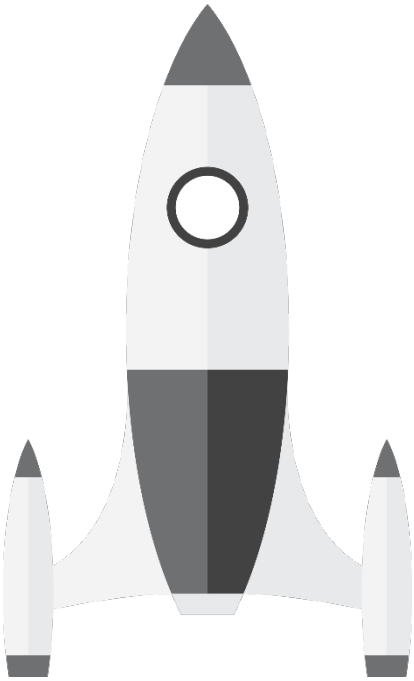
Every role is important

You are responsible for you

**Have pride in your part**

# Attitude

## Own your role



Every role is important

You are responsible for you

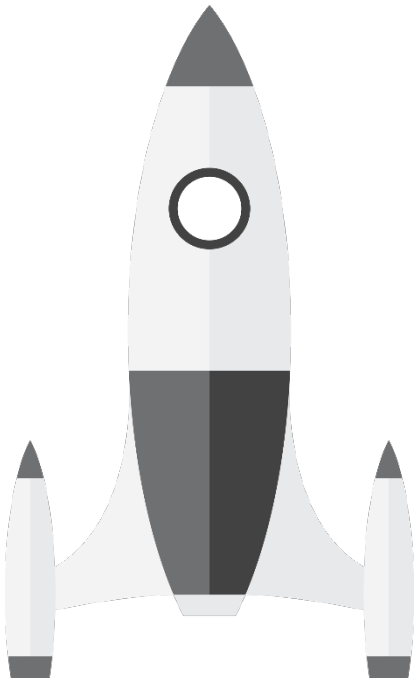
Have pride in your part

**Support others in their role**

Attitude

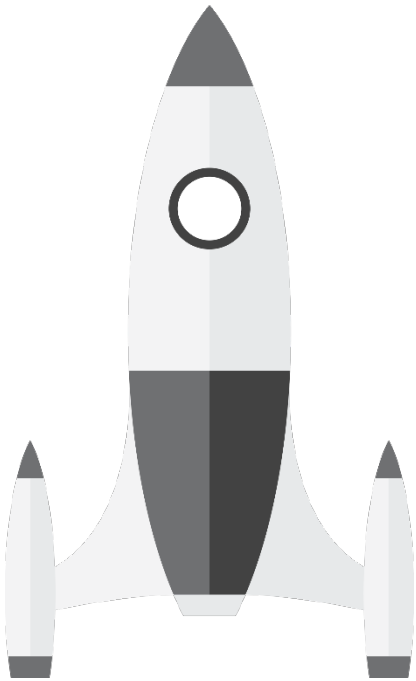
# Understanding winning

Define success criteria



# Attitude

## Understanding winning

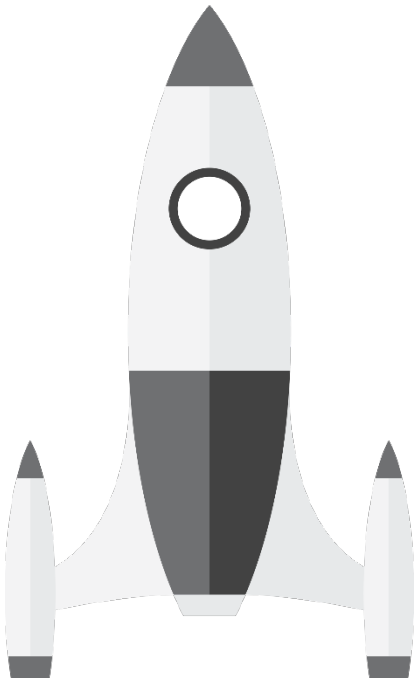


Define success criteria

**Will winning make losers?**

# Attitude

## Understanding winning



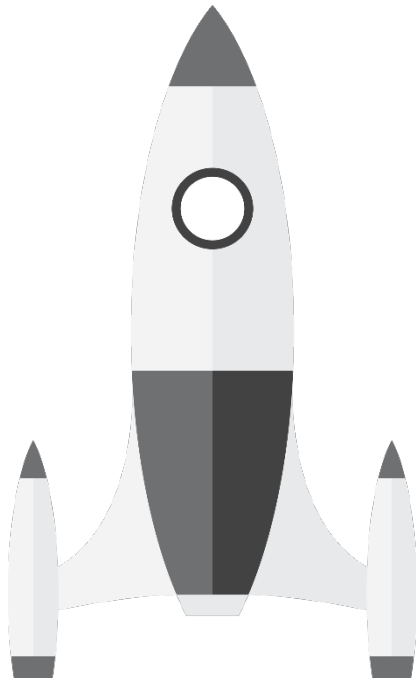
Define success criteria

Will winning make losers?

**Will you step on toes?**

# Attitude

## Understanding winning



Define success criteria

Will winning make losers?

Will you step on toes?

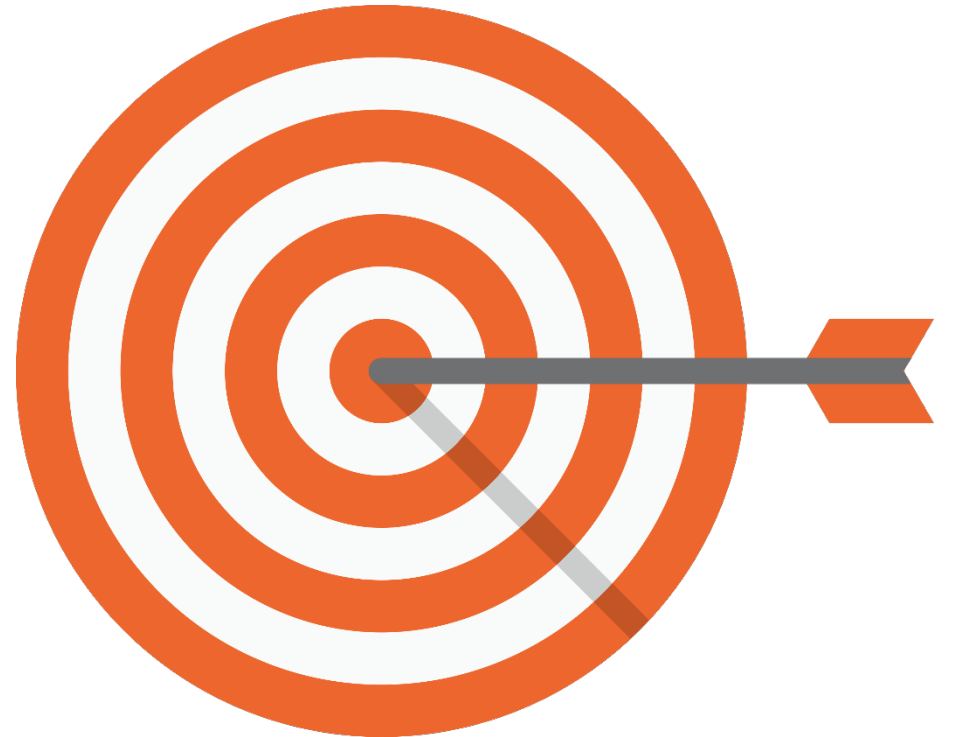
**Long-term impact of winning**



Actions

# Bedside manners

How you treat customers

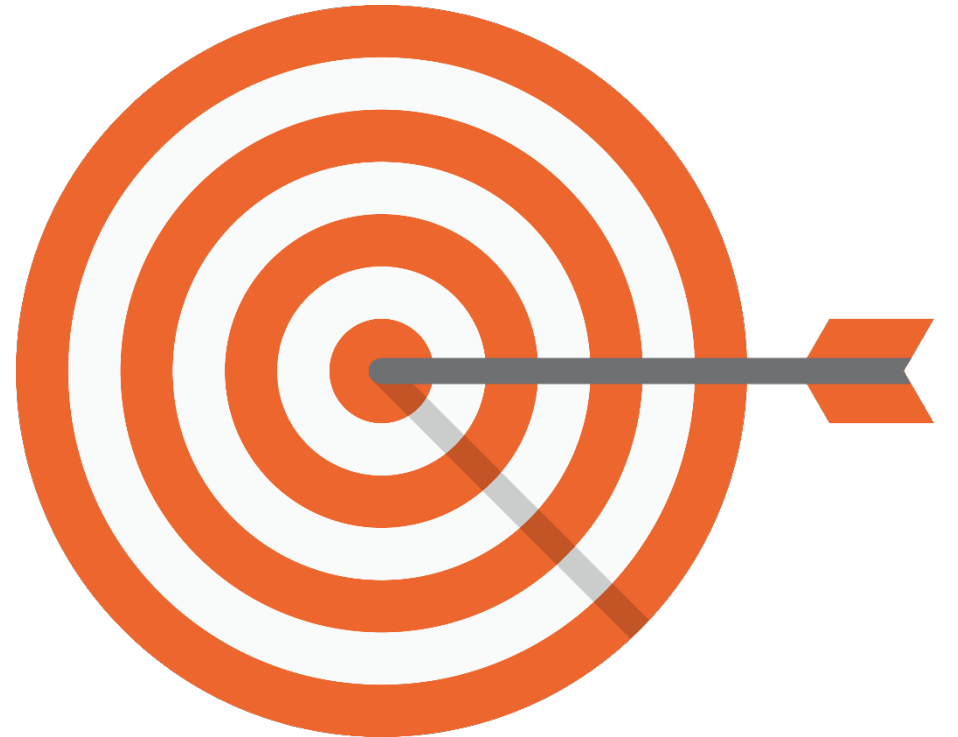


# Actions

## Bedside manners

How you treat customers

How you treat coworkers



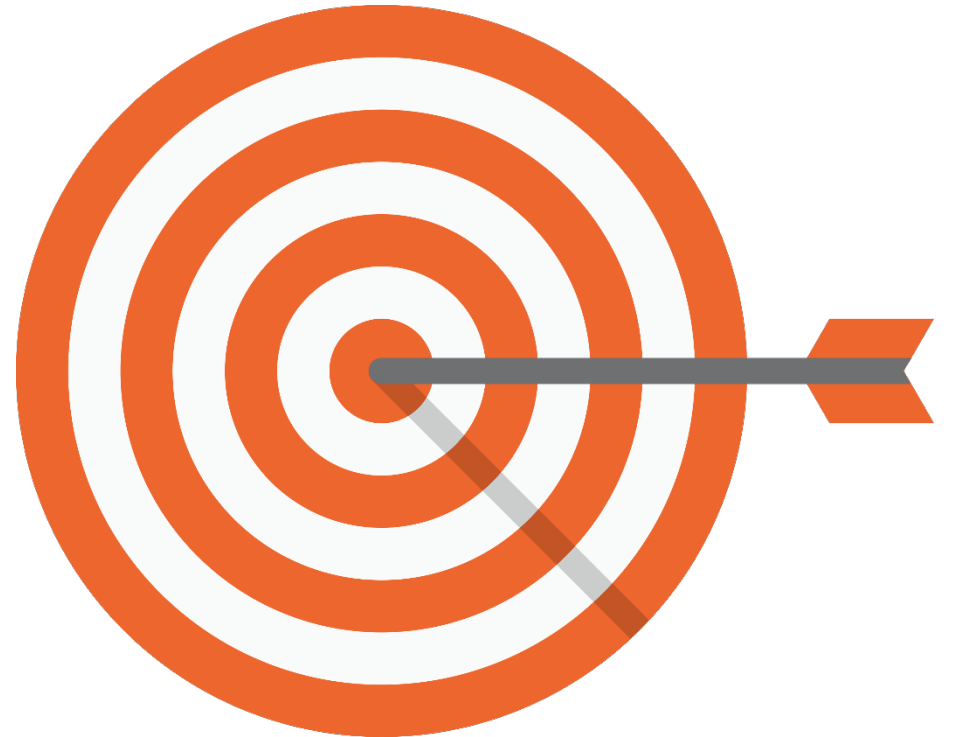
# Actions

## Bedside manners

How you treat customers

How you treat coworkers

**Genuine kindness**



# Actions

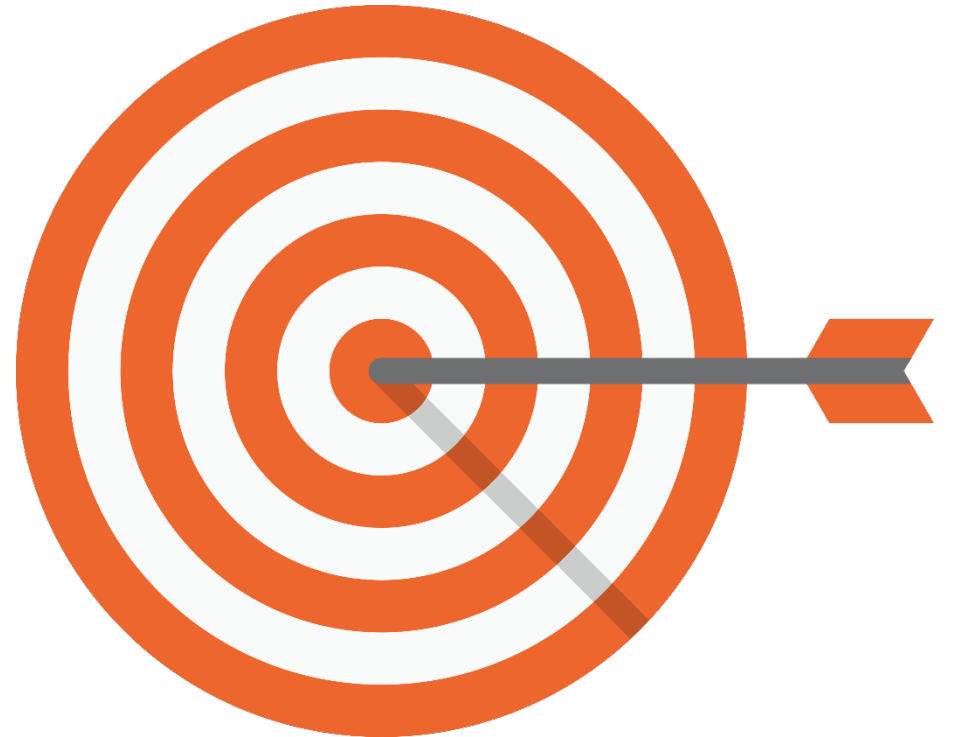
## Bedside manners

How you treat customers

How you treat coworkers

Genuine kindness

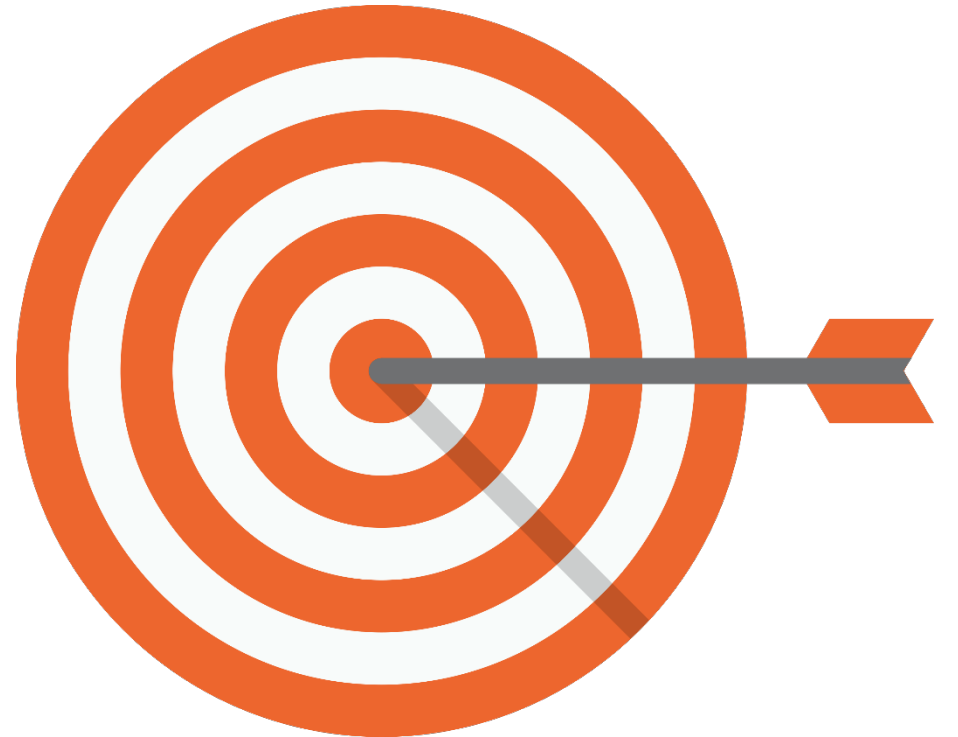
**Honest and sincere**



# Actions

## Lead by following

When your role is not to lead

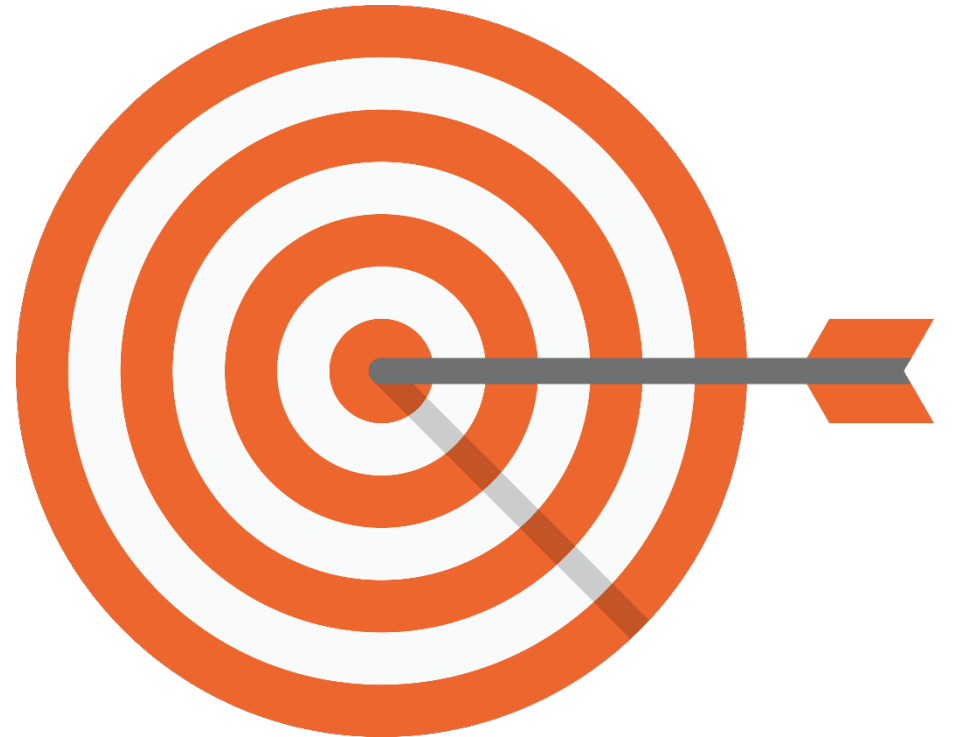


# Actions

## Lead by following

When your role is not to lead

Support your leader



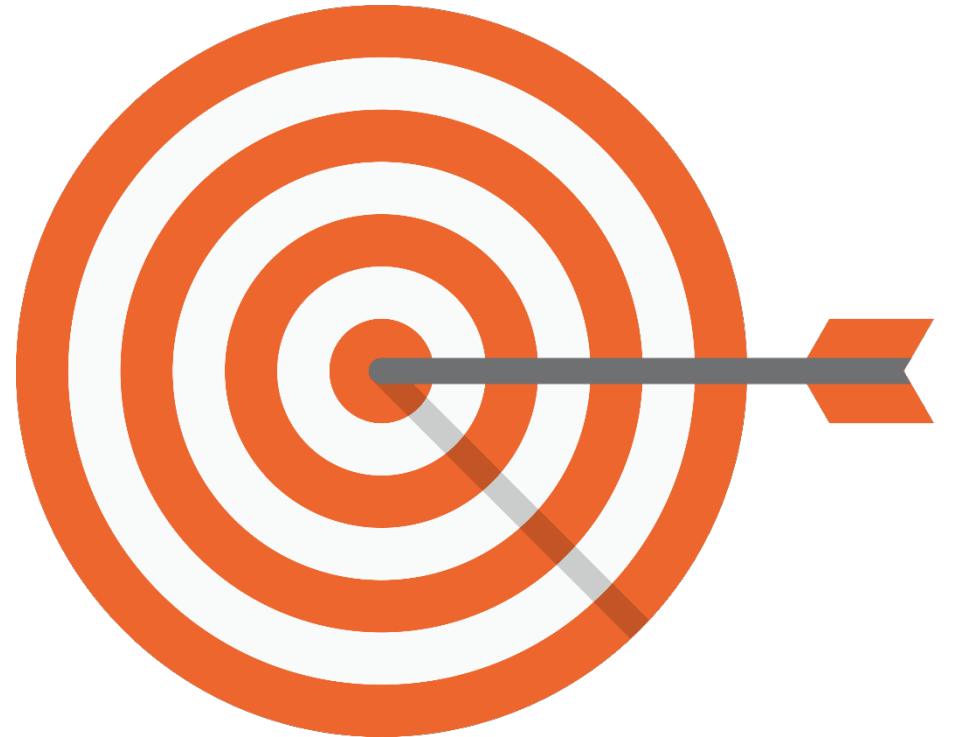
# Actions

## Lead by following

When your role is not to lead

Support your leader

Creates cohesive culture



# Actions

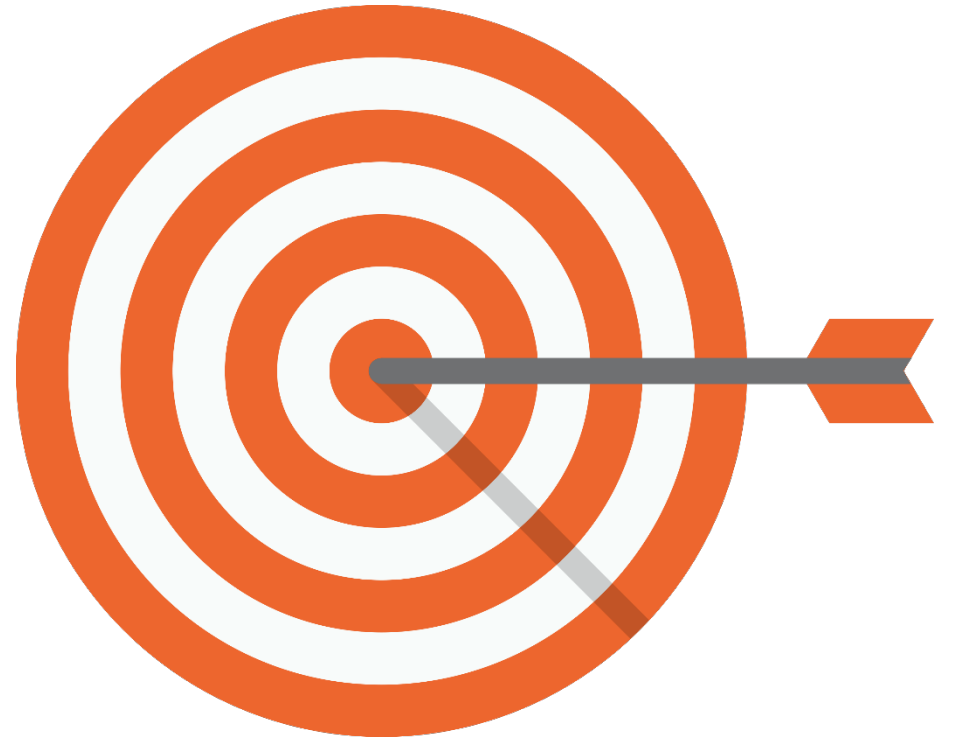
## Lead by following

When your role is not to lead

Support your leader

Creates cohesive culture

No gossip or murmuring

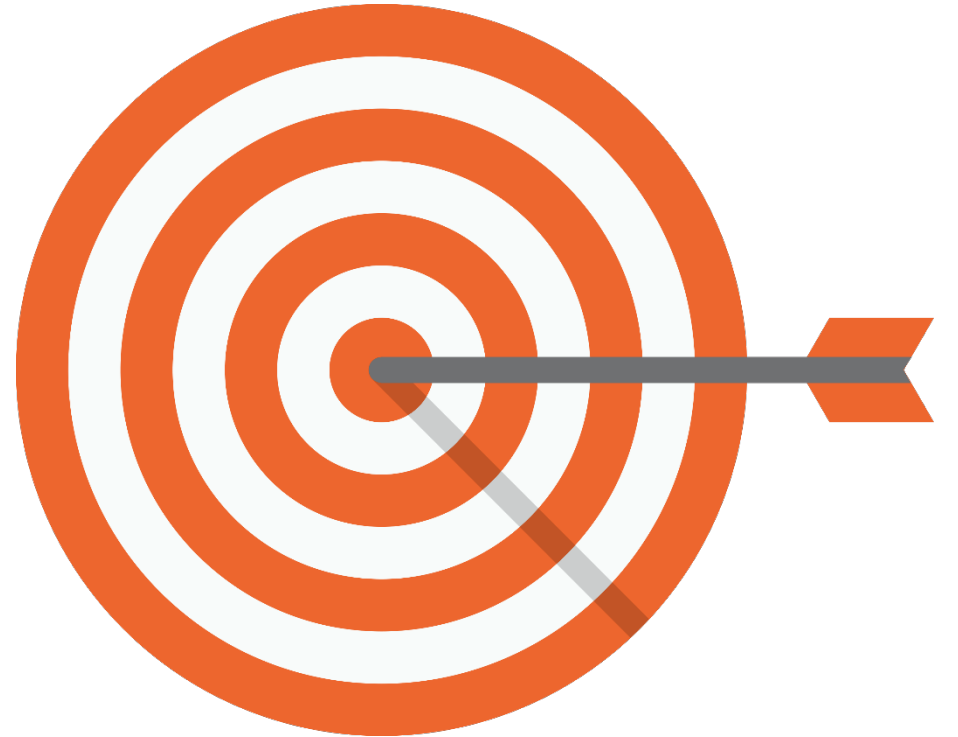




# Actions

## Be reliable

Identify deadlines

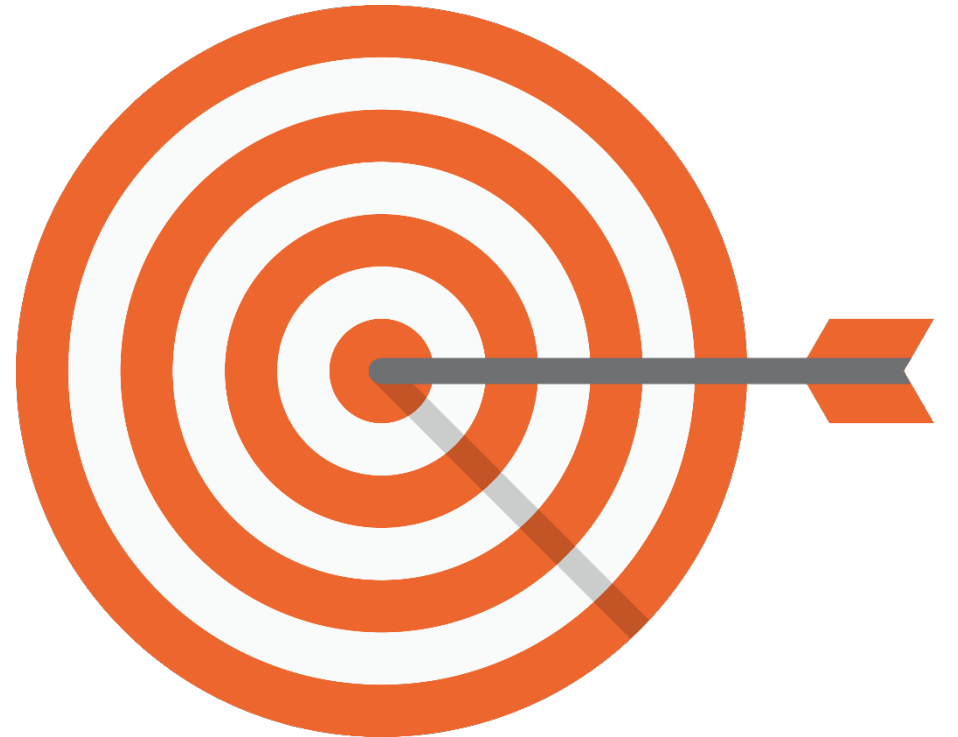


# Actions

## Be reliable

Identify deadlines

Manage expectations



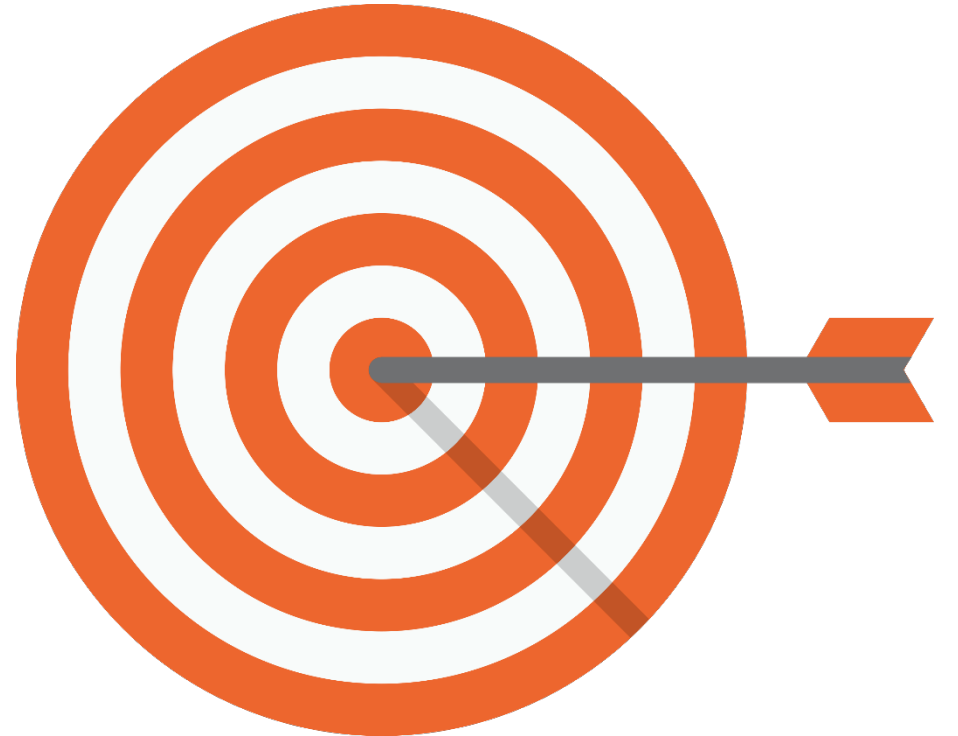
# Actions

## Be reliable

Identify deadlines

Manage expectations

Know your personal limits



# Actions

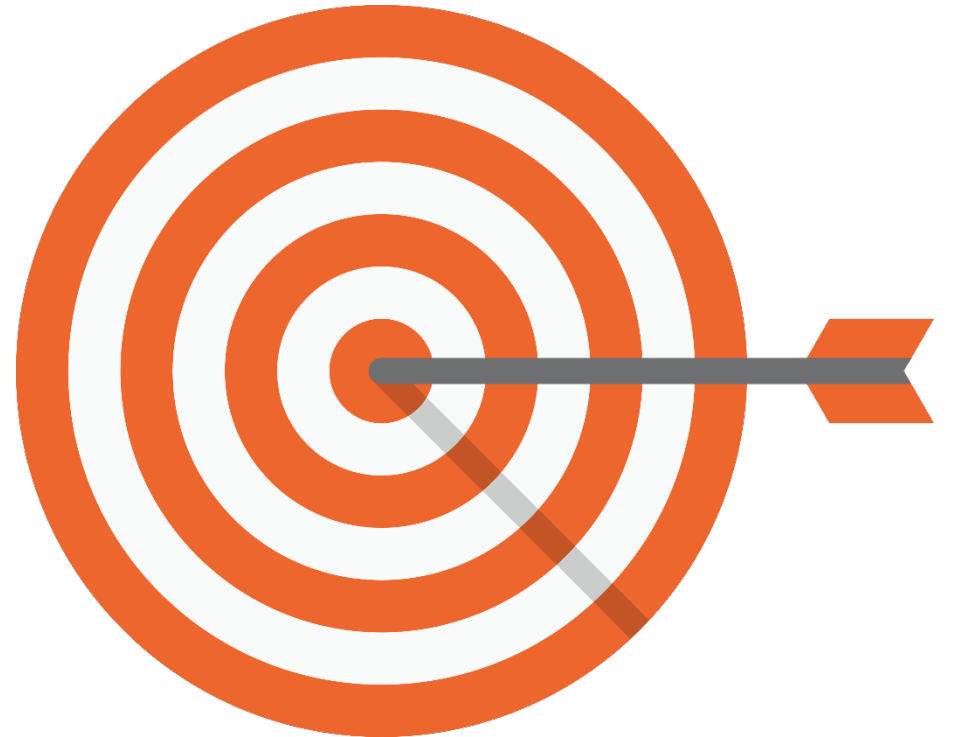
## Be reliable

Identify deadlines

Manage expectations

Know your personal limits

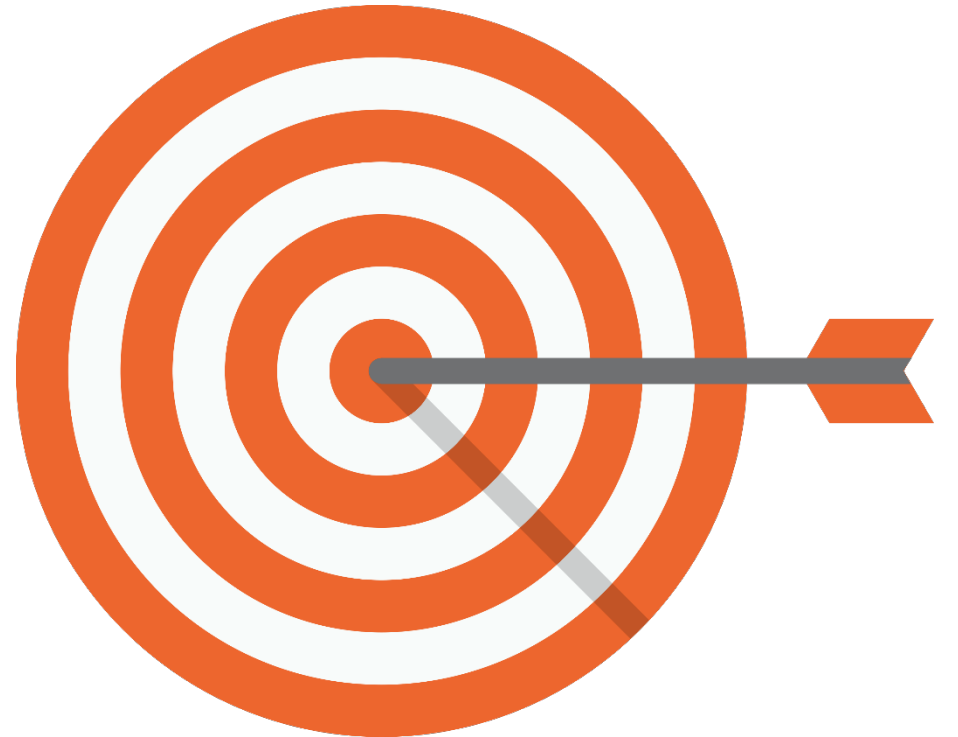
**Even if requires overtime**



# Actions

## Criticize and praise

Criticize in private

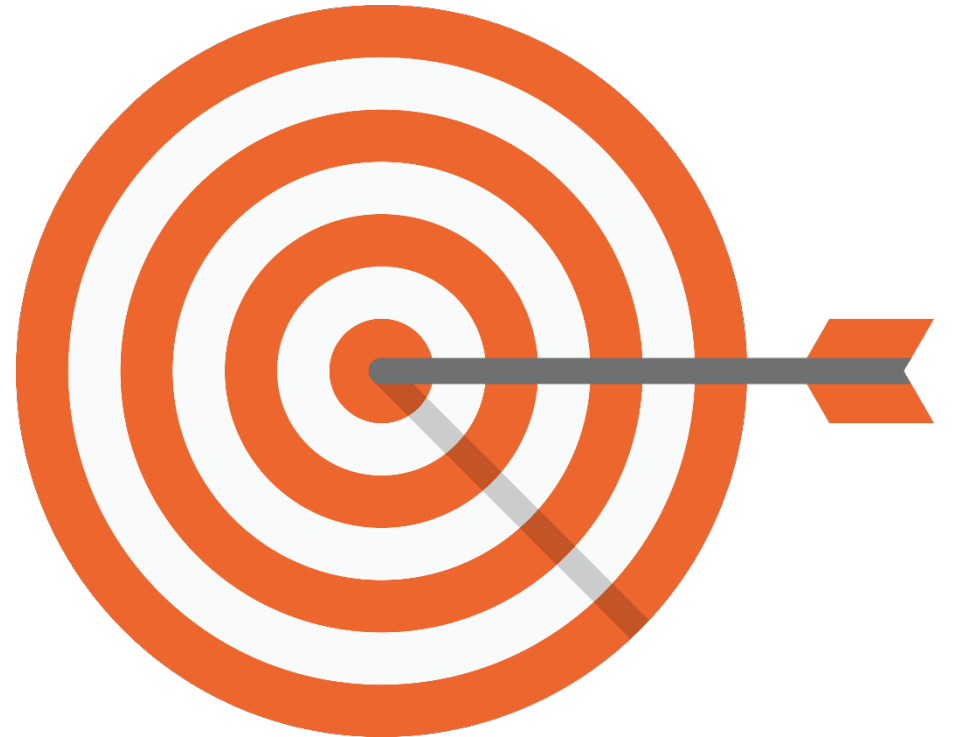


# Actions

## Criticize and praise

Criticize in private

Constructive criticism



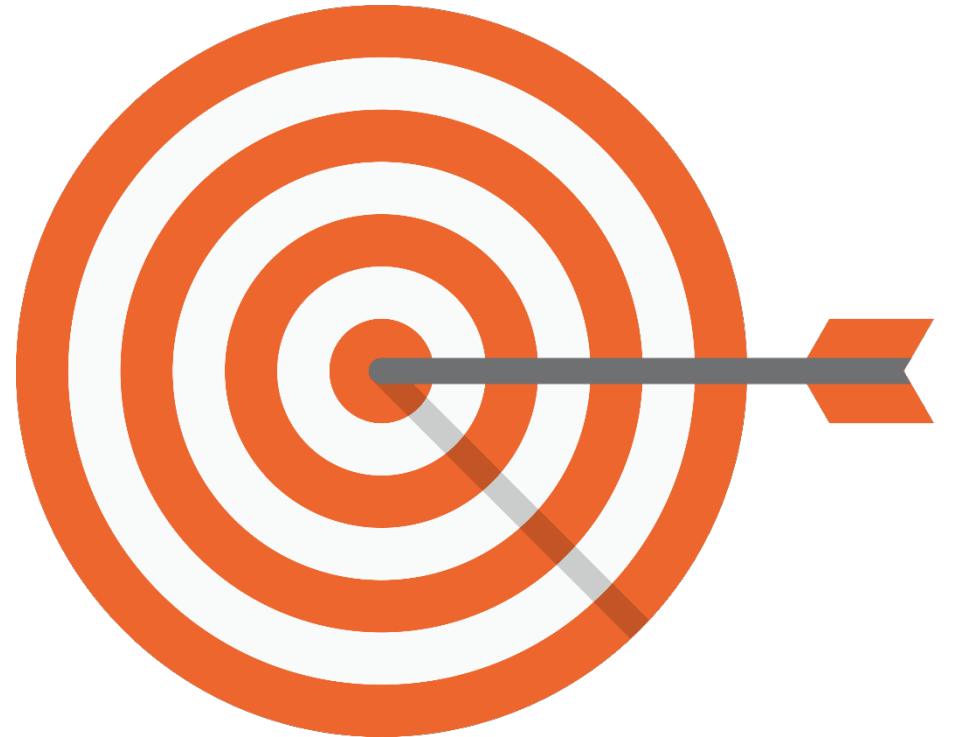
# Actions

## Criticize and praise

Criticize in private

Constructive criticism

Praise in public



# Actions

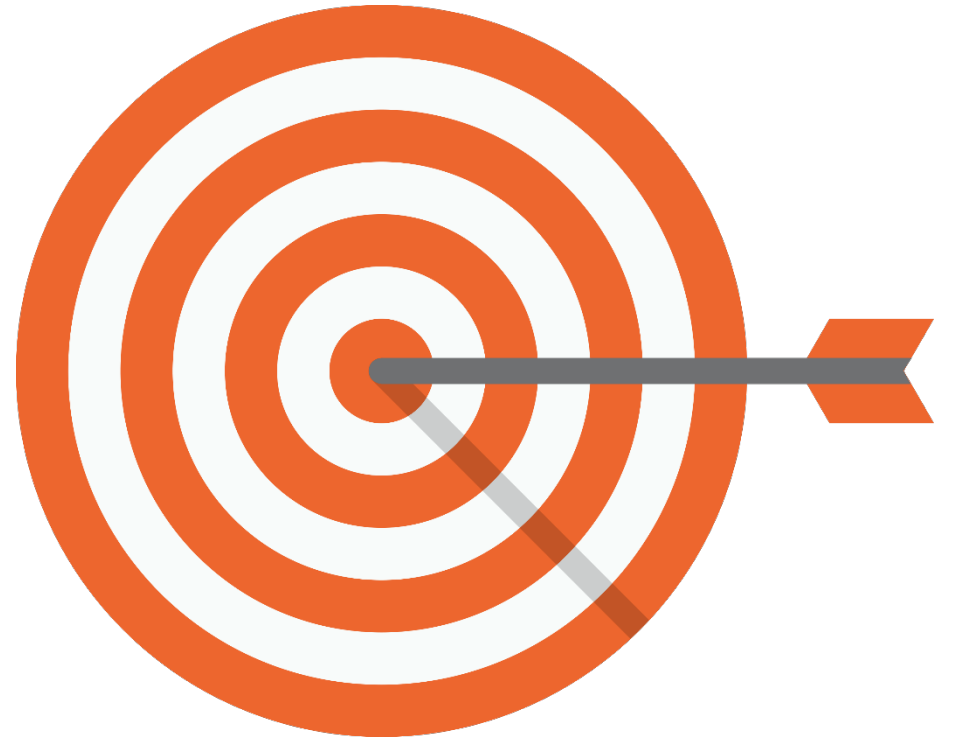
## Criticize and praise

Criticize in private

Constructive criticism

Praise in public

Genuine and sincere

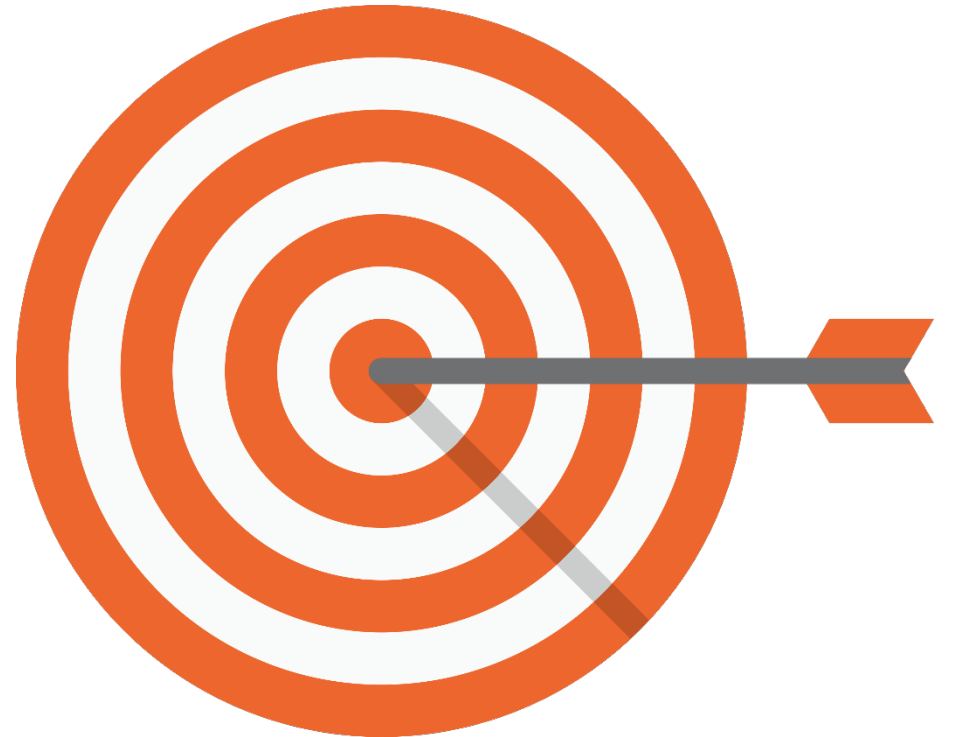




# Actions

## Share the credit

Graciously accept praise

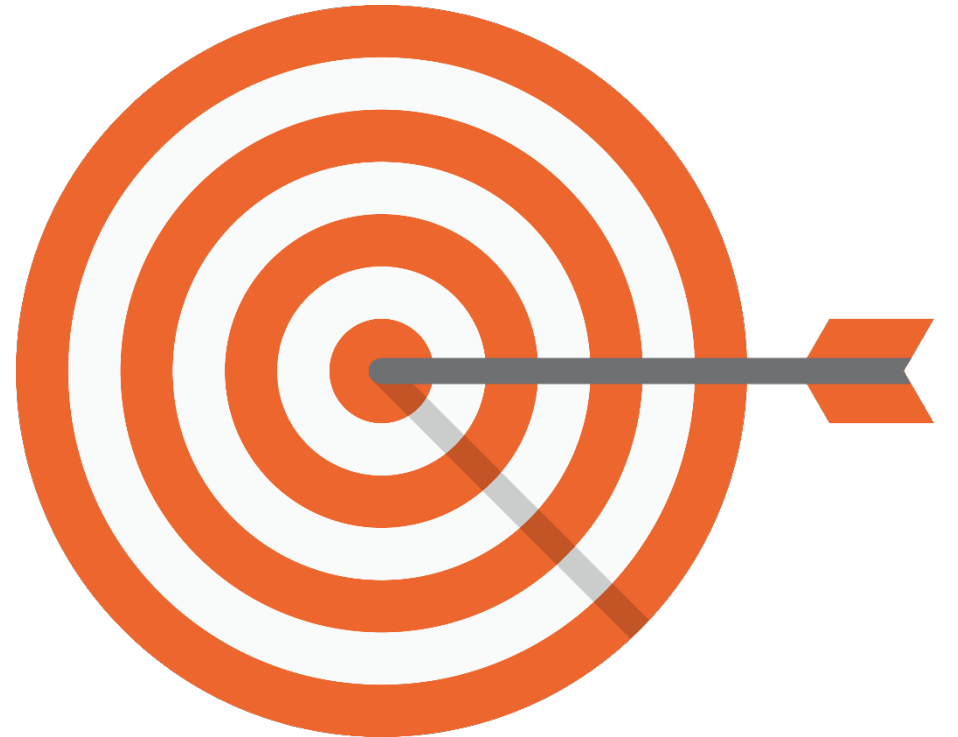


# Actions

## Share the credit

Graciously accept praise

Shows appreciate of team



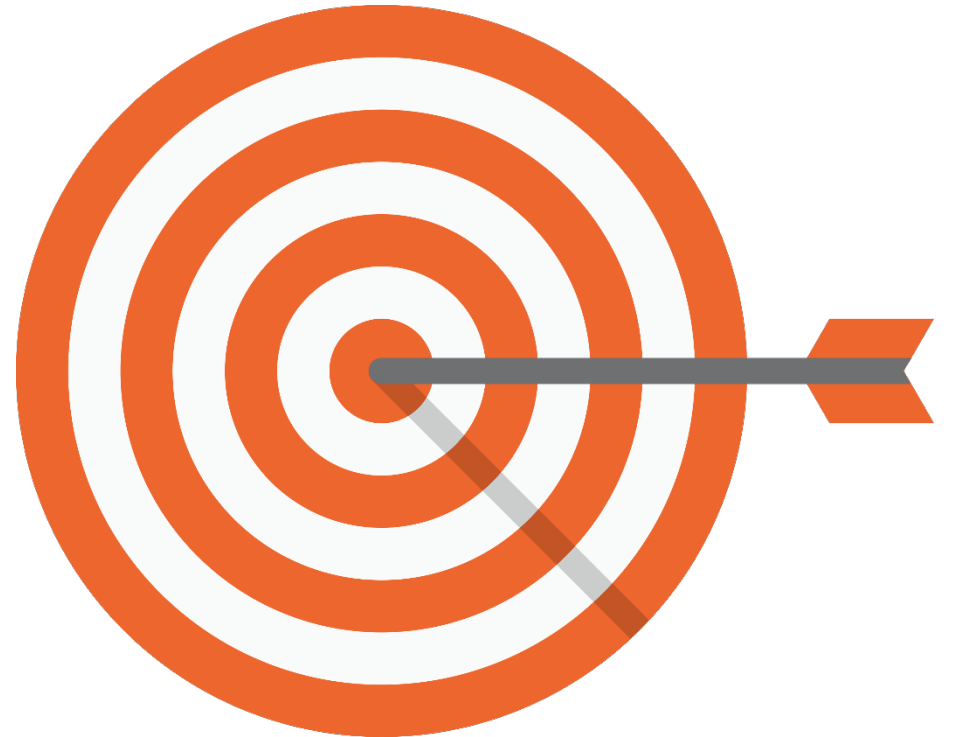
# Actions

## Share the credit

Graciously accept praise

Shows appreciate of team

Build trust with others



# Actions

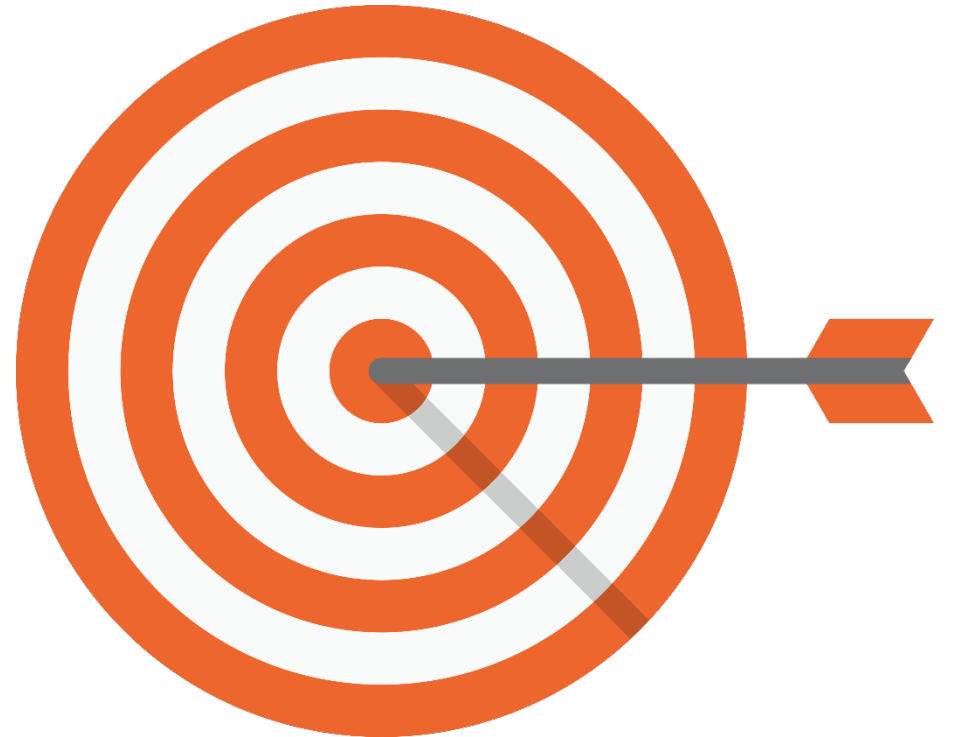
## Share the credit

Graciously accept praise

Shows appreciate of team

Build trust with others

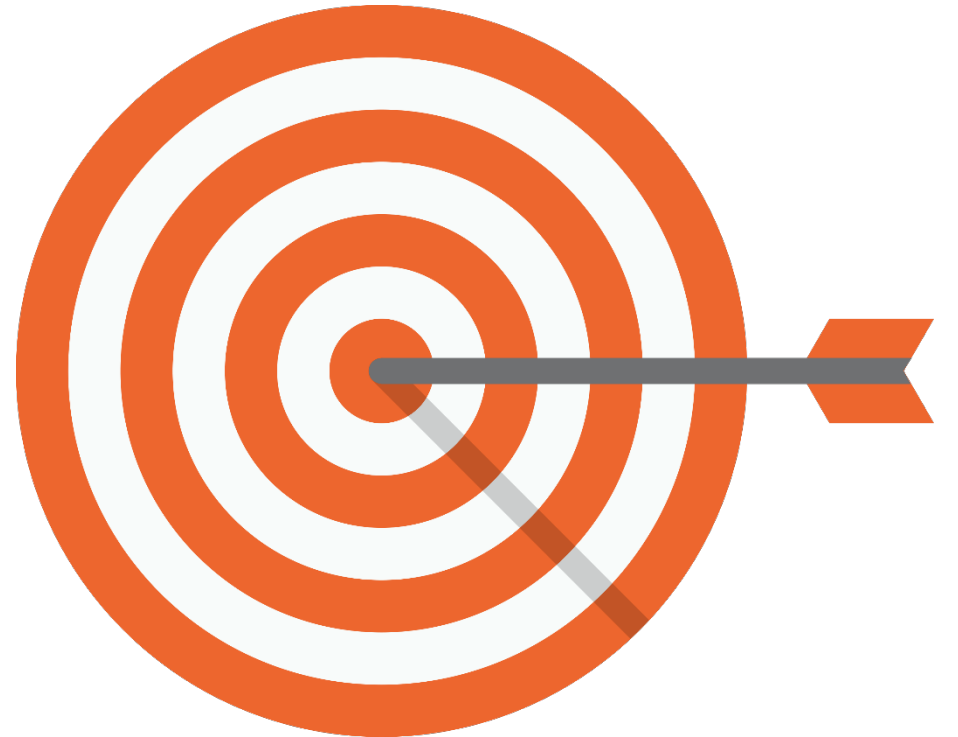
No “i” in team



# Actions

## Accept help graciously

Welcome offers of help

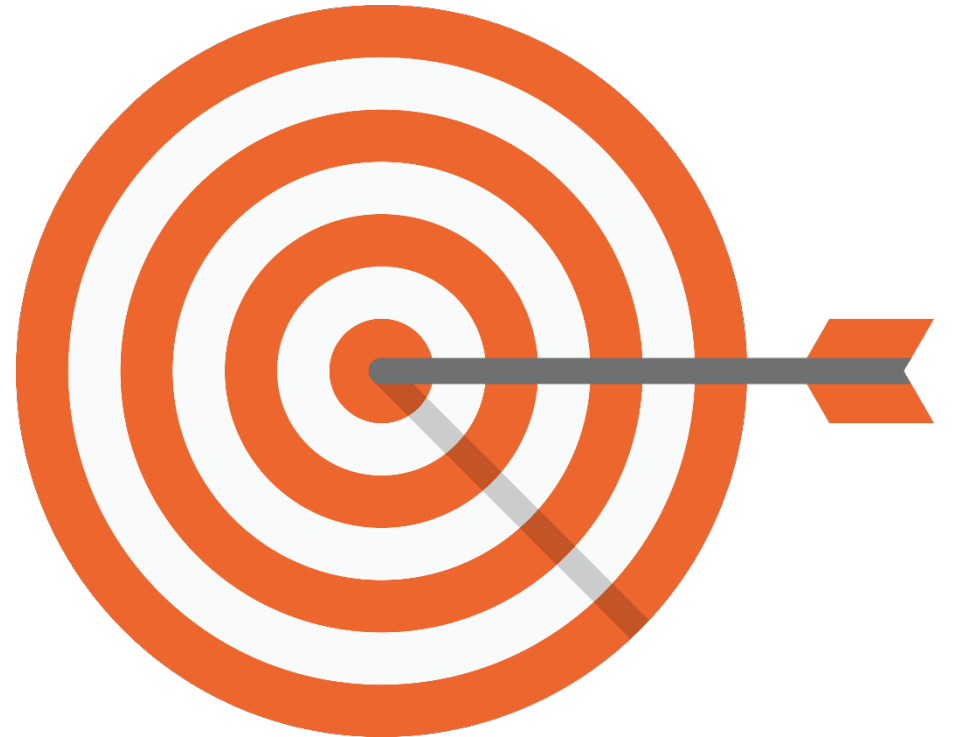


## Actions

# Accept help graciously

Welcome offers of help

Ask for help



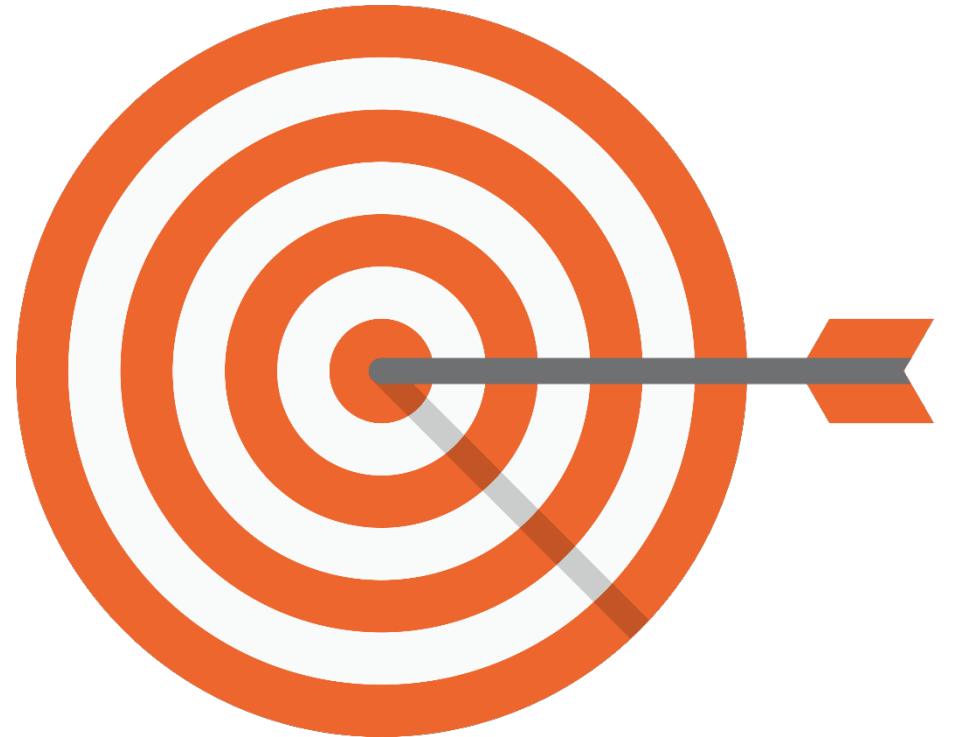
## Actions

# Accept help graciously

Welcome offers of help

Ask for help

Extend gratitude



# Actions

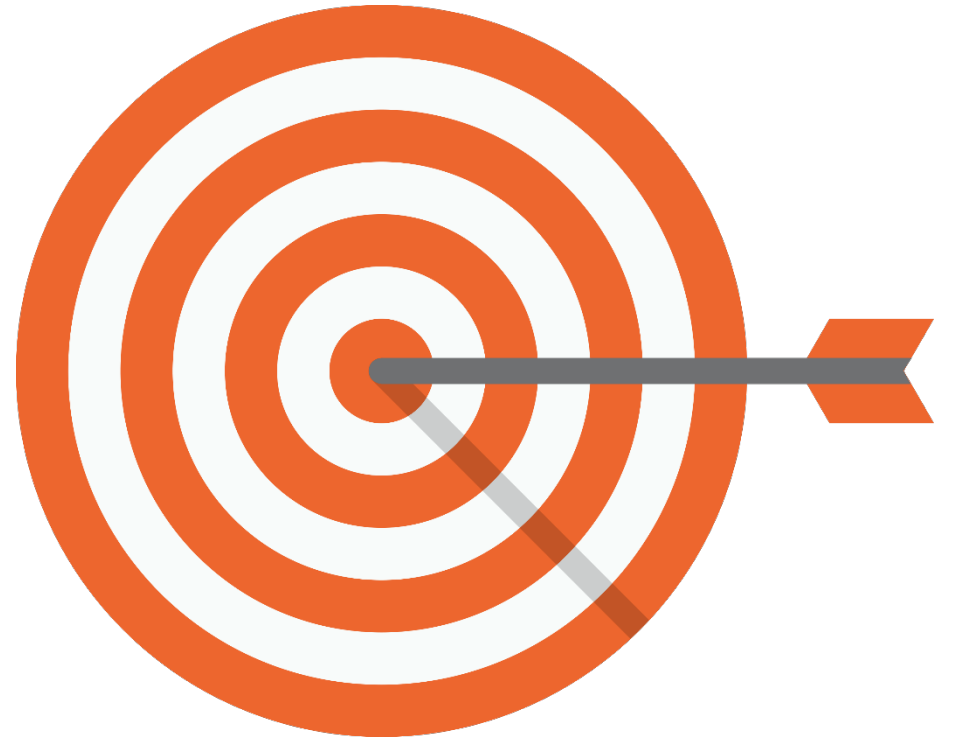
## Accept help graciously

Welcome offers of help

Ask for help

Extend gratitude

Listen for unspoken messages

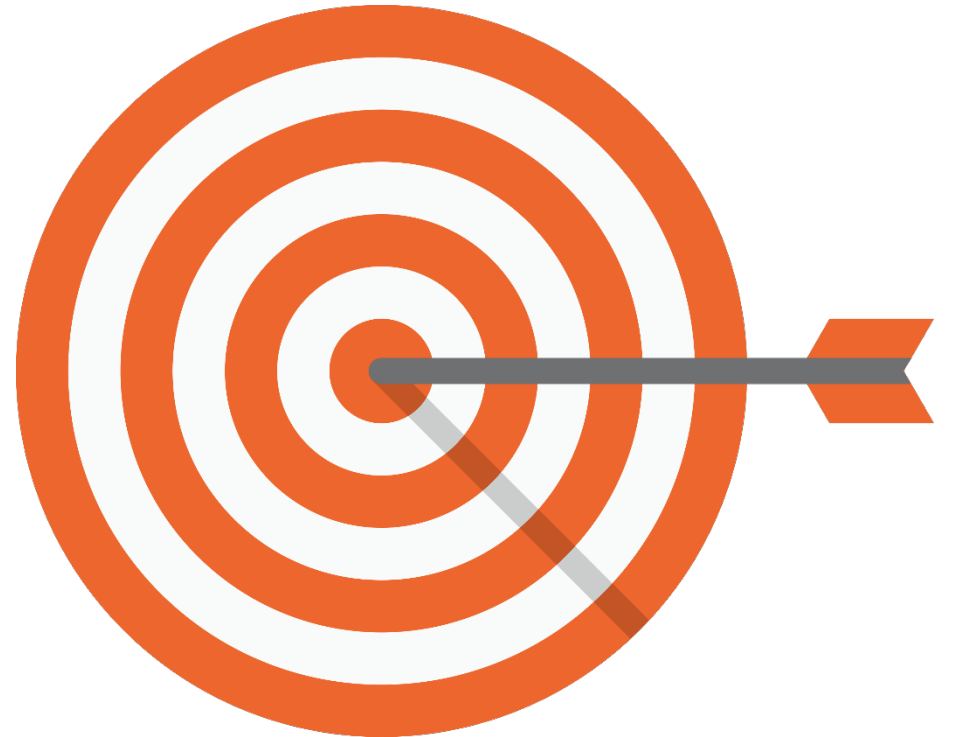




Actions

# Don't assume hate

Assumptions are bad

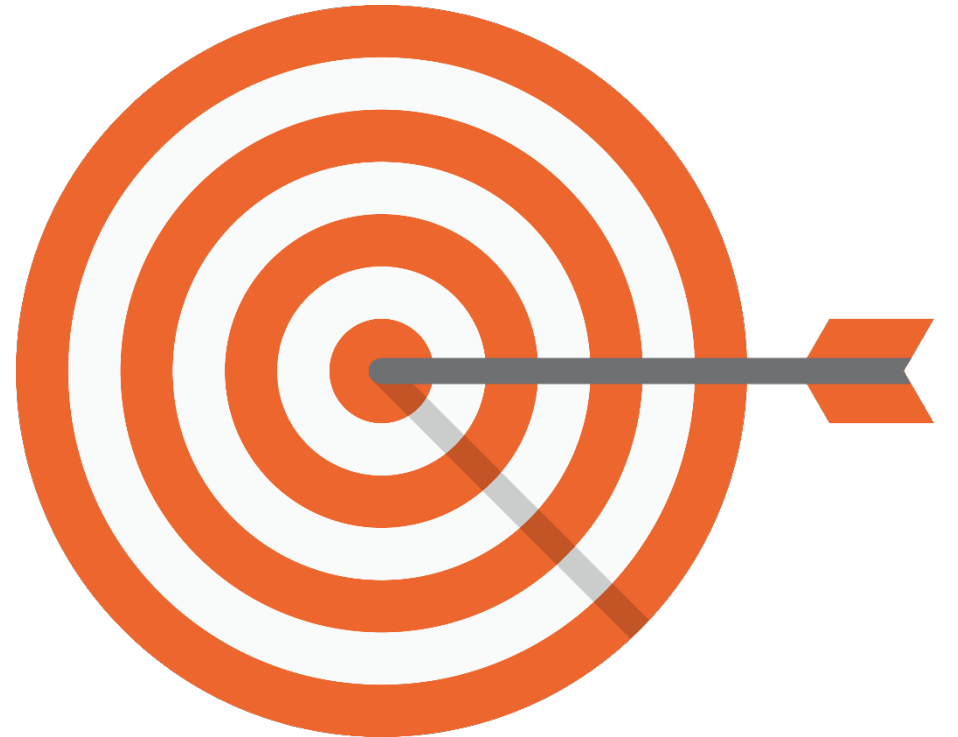


# Actions

## Don't assume hate

Assumptions are bad

Clarify with communication



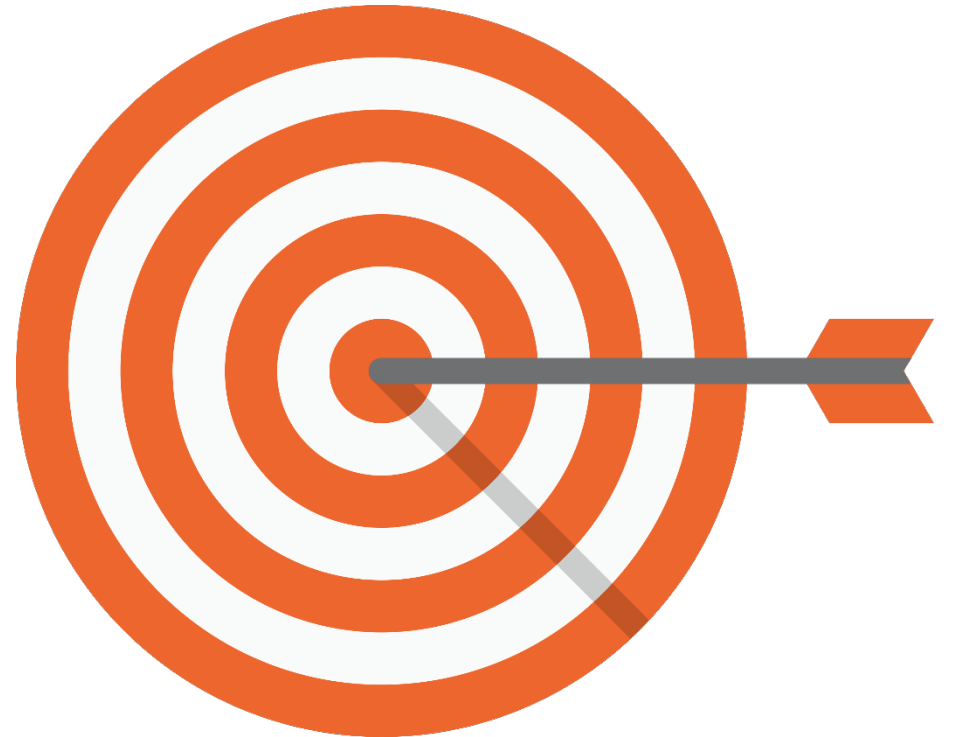
# Actions

## Don't assume hate

Assumptions are bad

Clarify with communication

Don't let feelings fester



# Actions

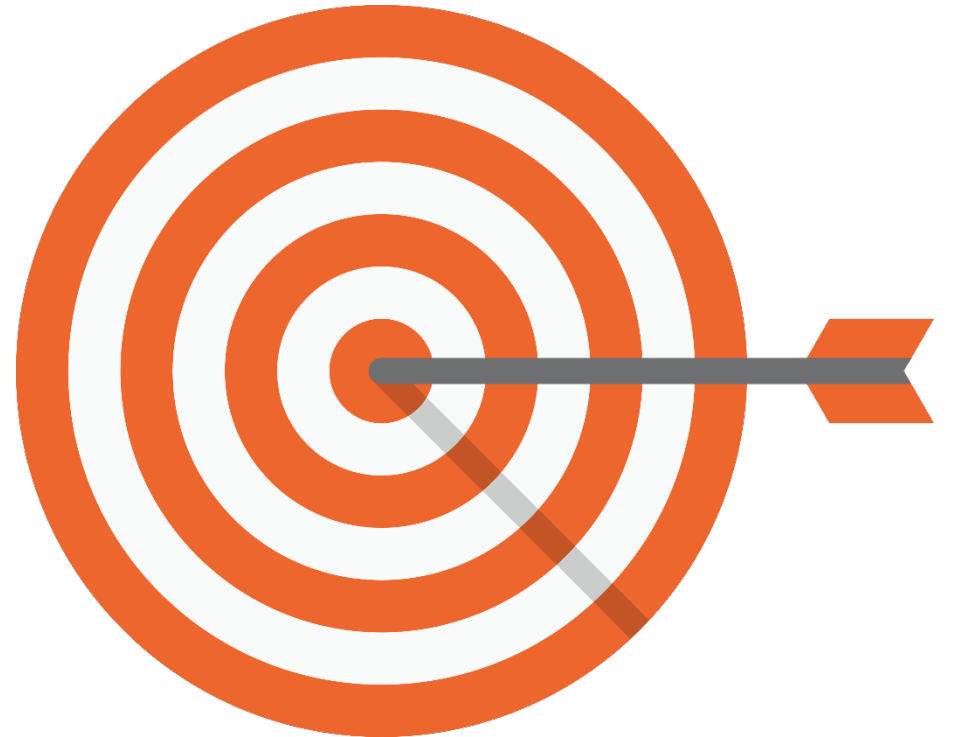
## Don't assume hate

Assumptions are bad

Clarify with communication

Don't let feelings fester

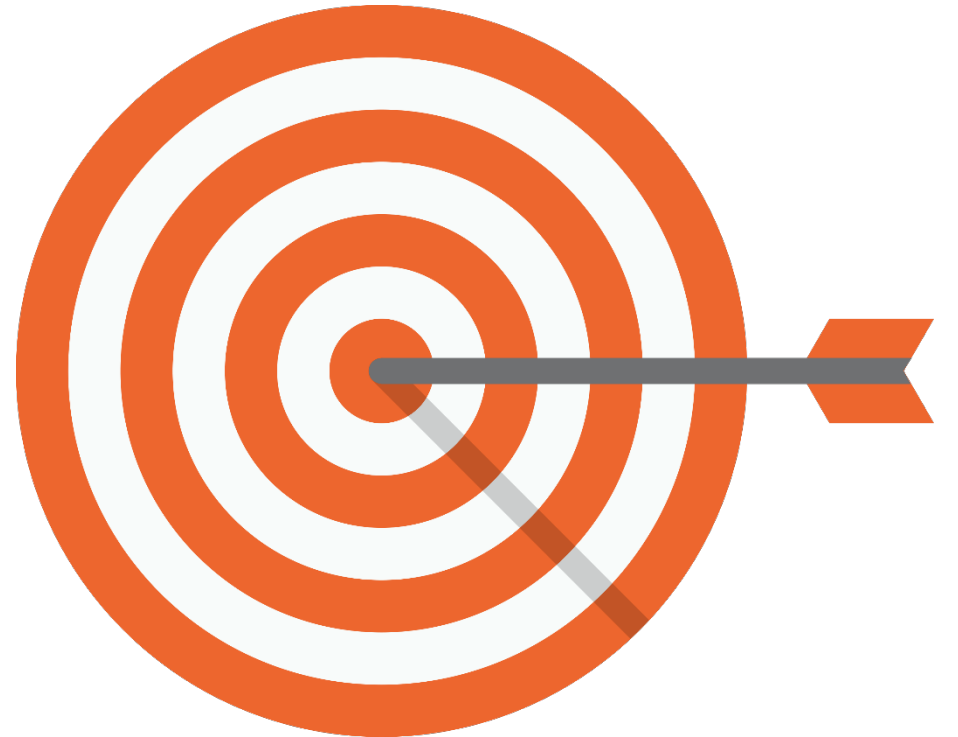
**Focus on core tasks**



# Actions

## Help others share ideas

Allow others to talk

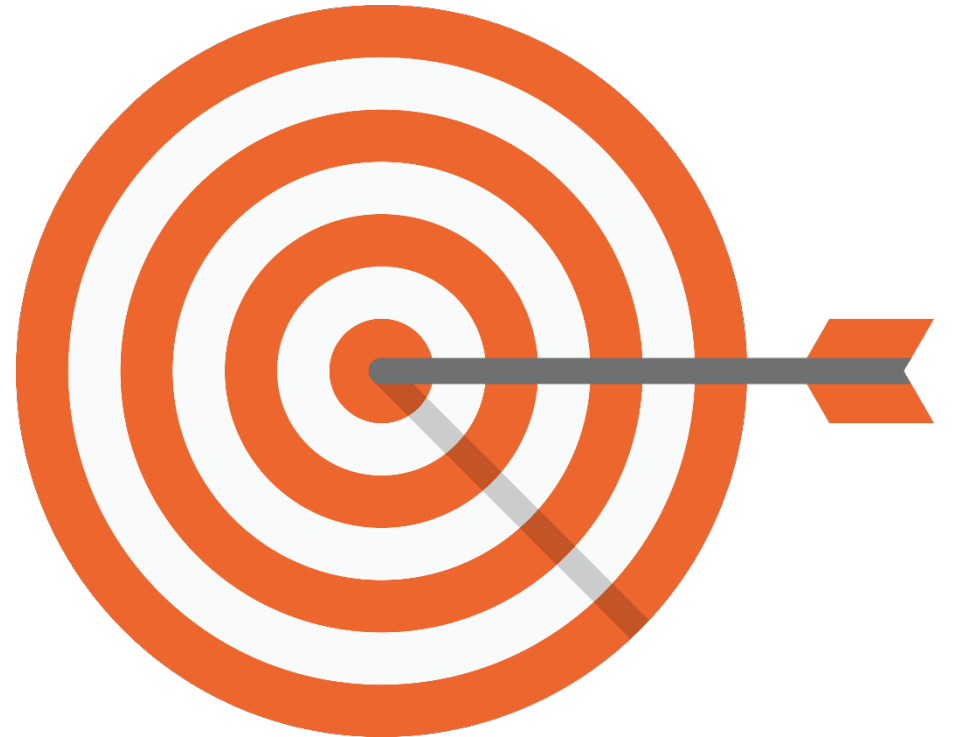


## Actions

# Help others share ideas

Allow others to talk

Fish ideas out of people



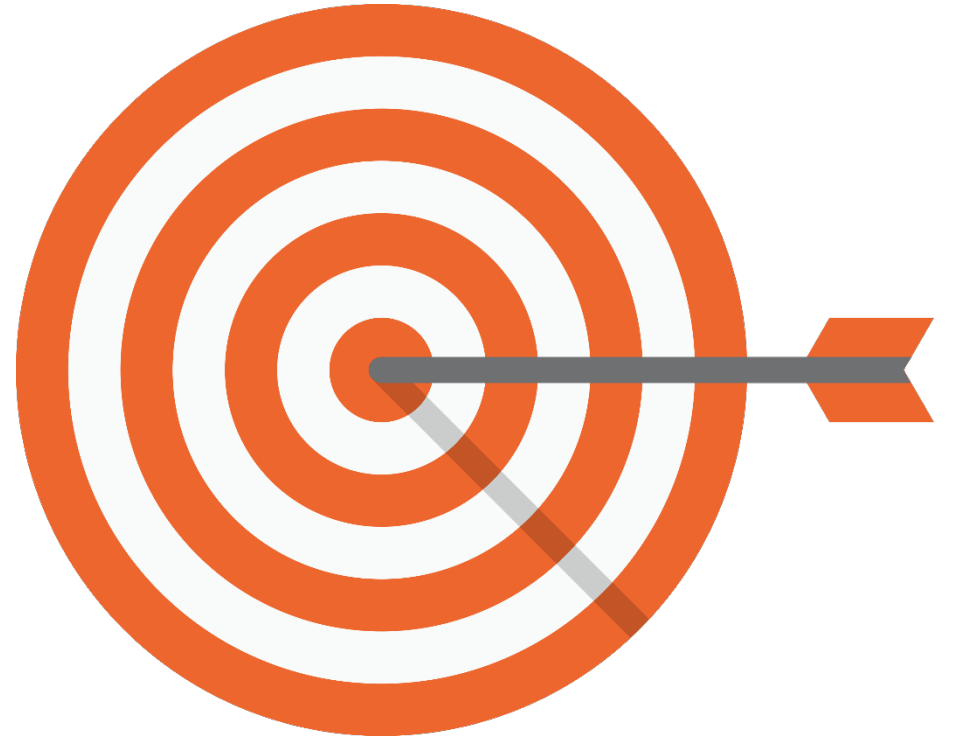
## Actions

# Help others share ideas

Allow others to talk

Fish ideas out of people

Don't discount right away



## Actions

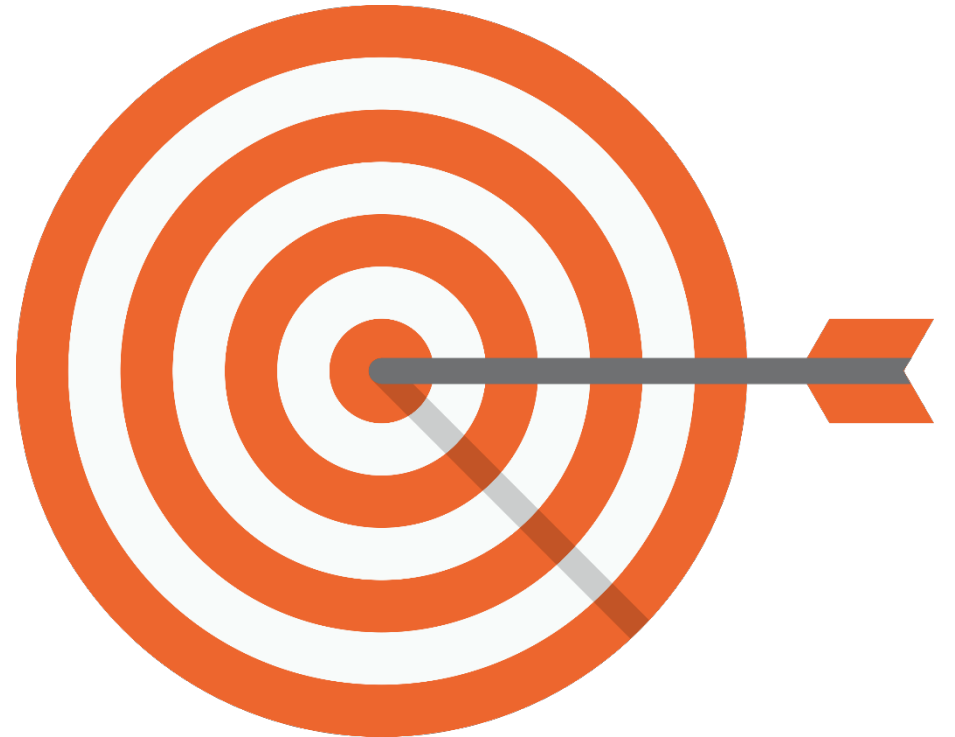
# Help others share ideas

Allow others to talk

Fish ideas out of people

Don't discount right away

Encourages open contribution

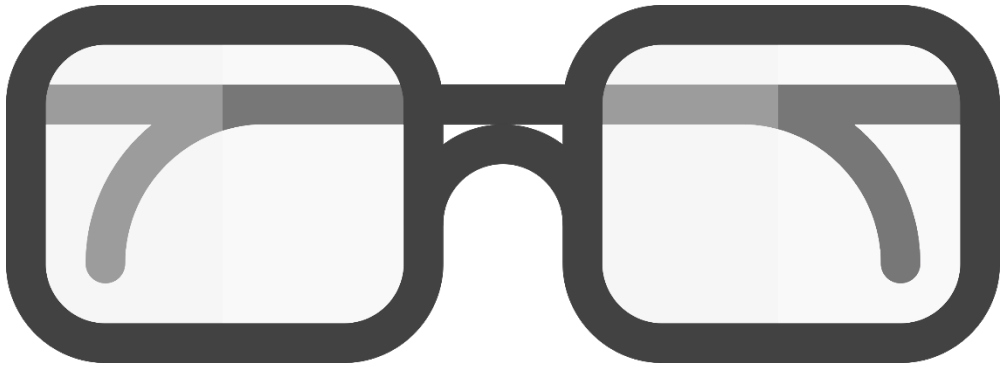




Awareness

# Understand different roles

Leader

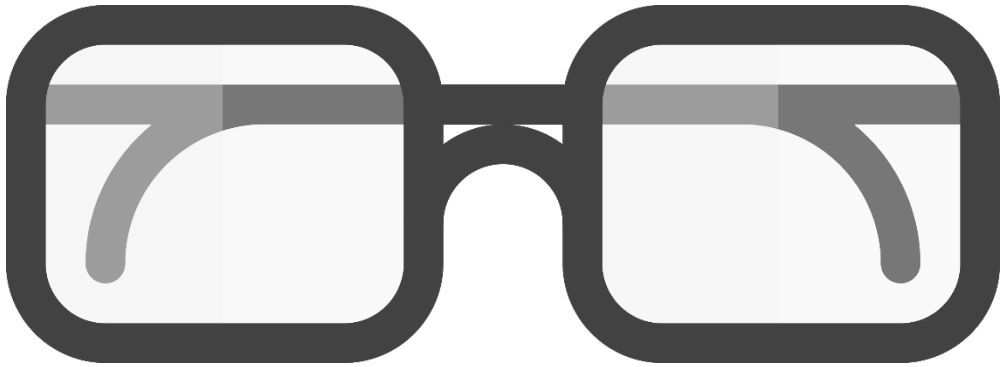


# Awareness

## Understand different roles

Leader

De facto leaders



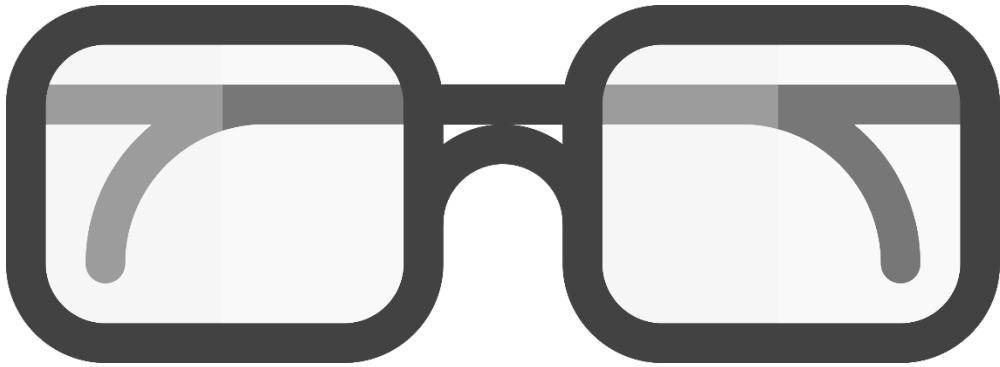
# Awareness

## Understand different roles

Leader

De facto leaders

Recognize value of all roles



# Awareness

## Understand different roles



Leader

De facto leaders

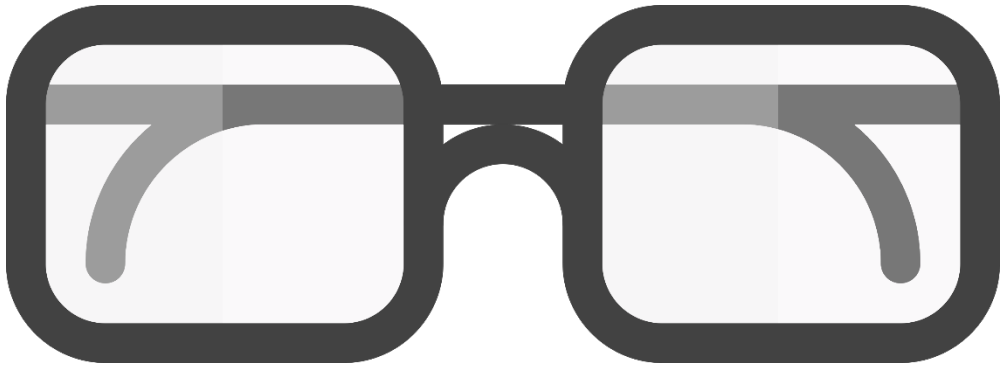
Recognize value of all roles

**Appreciation for non-technical**

Awareness

Good team player

Attitude

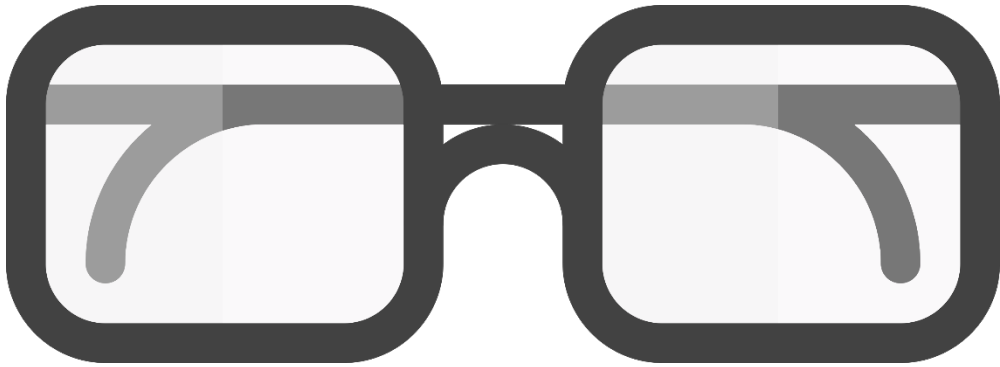


Awareness

Good team player

Attitude

No ego-driven friction



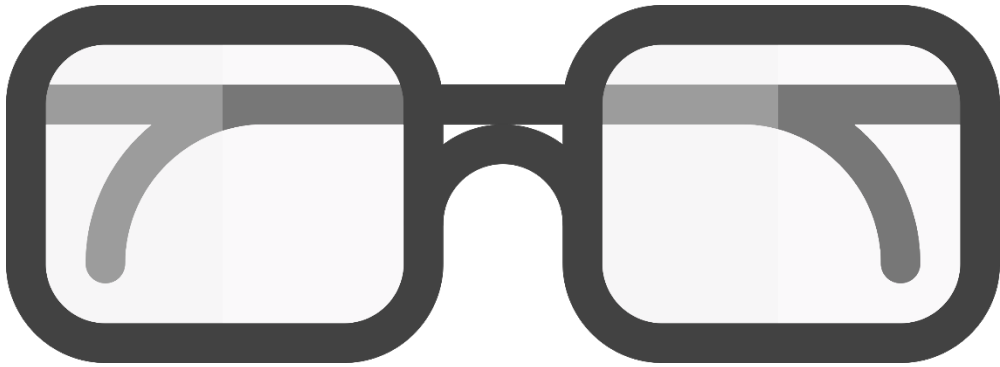
Awareness

Good team player

Attitude

No ego-driven friction

Helpful



# Awareness

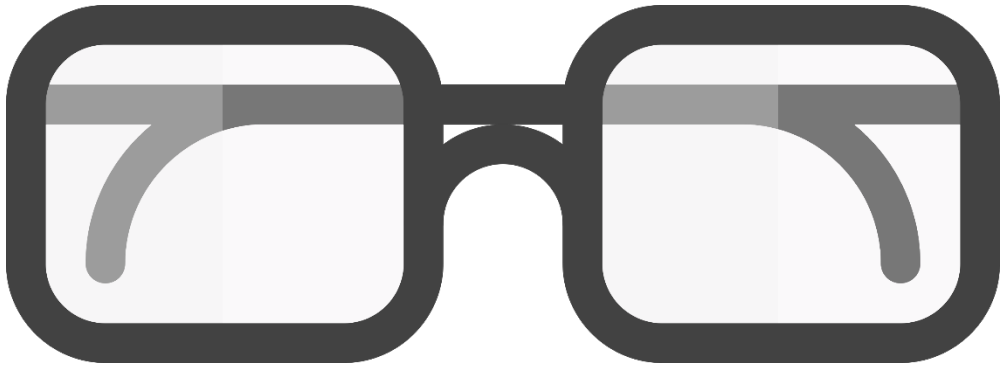
## Good team player

Attitude

No ego-driven friction

Helpful

Competent (a given?)

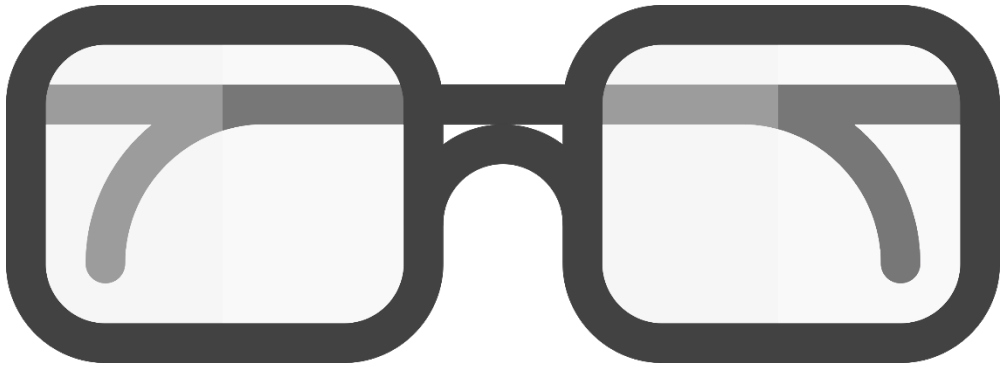




Awareness

# Mission/vision of team

Do you believe in them?

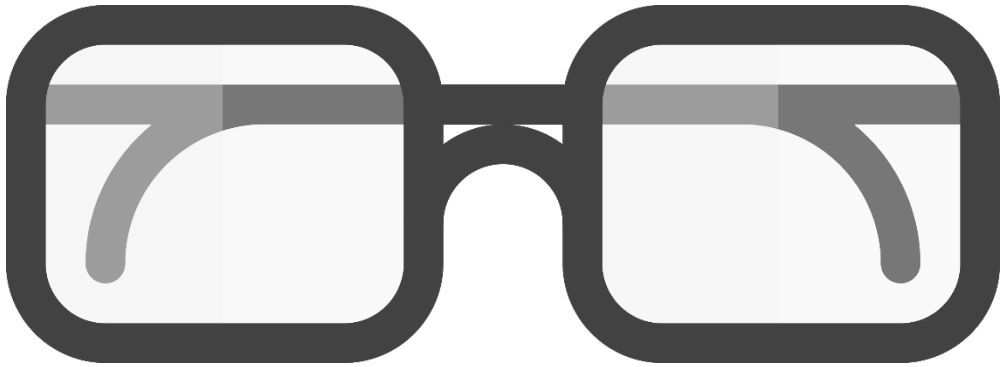


# Awareness

## Mission/vision of team

Do you believe in them?

Is your vision aligned?



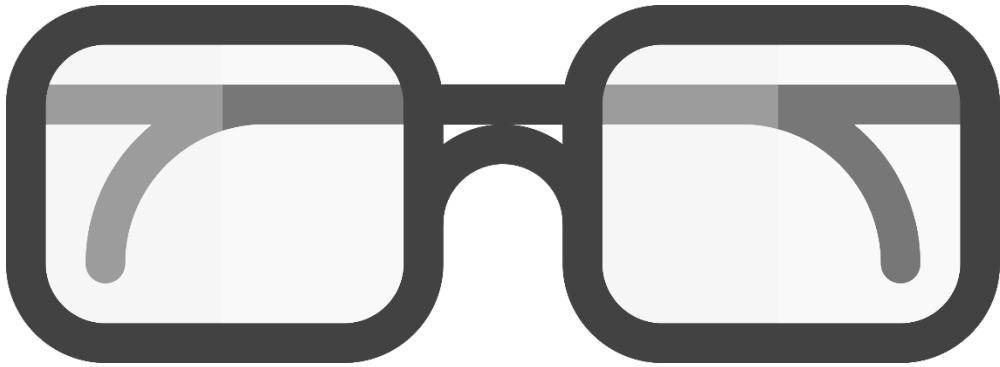
# Awareness

## Mission/vision of team

Do you believe in them?

Is your vision aligned?

Is misalignment a problem?



# Awareness

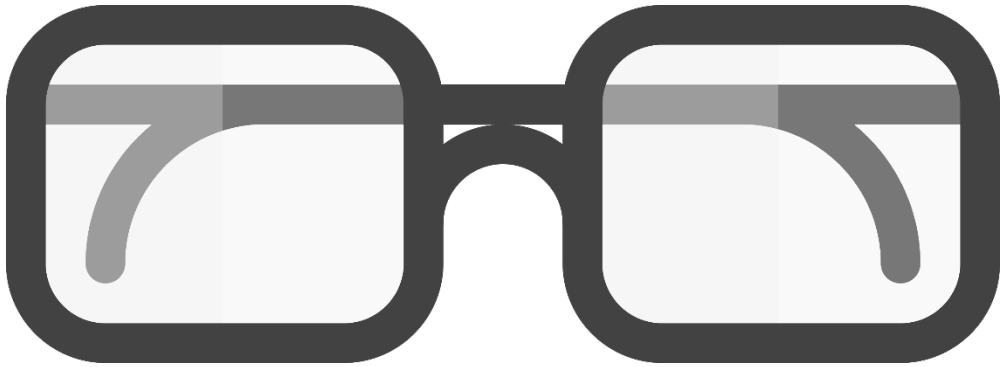
## Mission/vision of team

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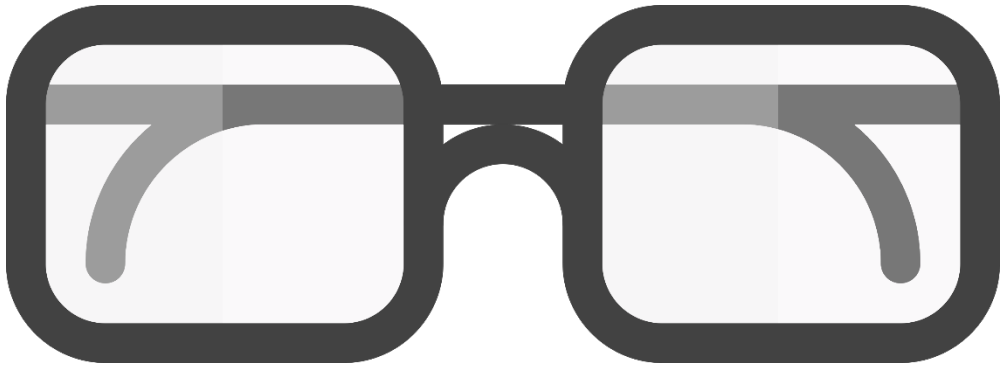
Remind others regularly



# Awareness

## Know what team success is

How is success defined?

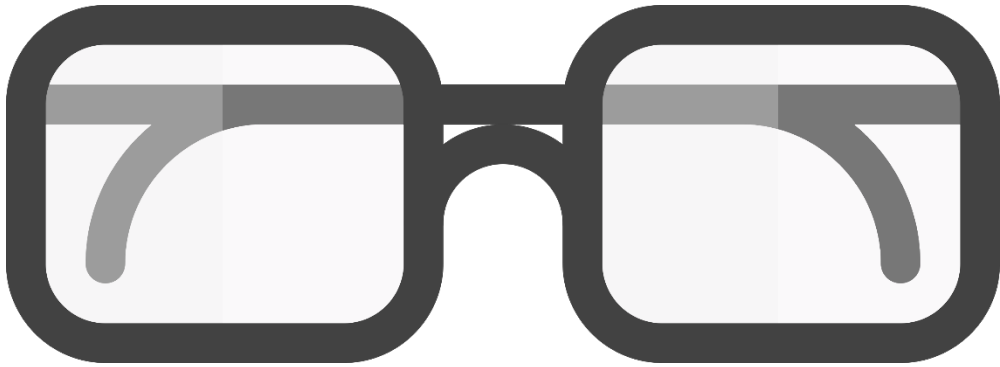


# Awareness

## Know what team success is

How is success defined?

Does everyone understand this?



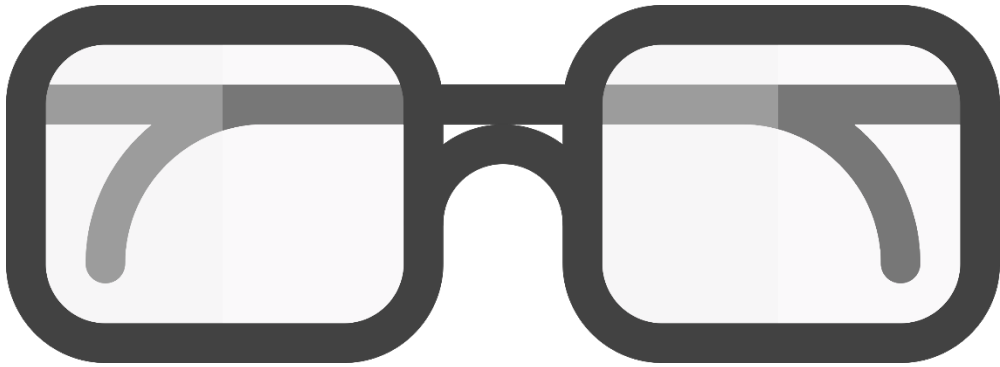
# Awareness

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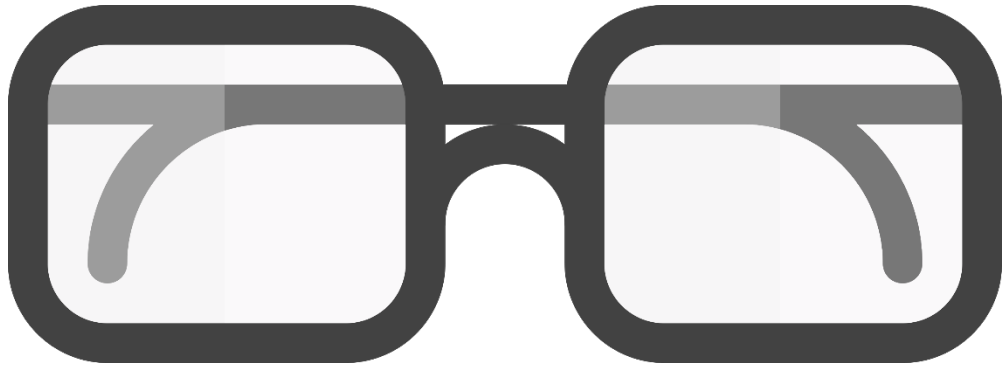
Does everyone understand this?

What constitutes failure?



# Awareness

## Know what team success is



How is success defined?

Does everyone understand this?

What constitutes failure?

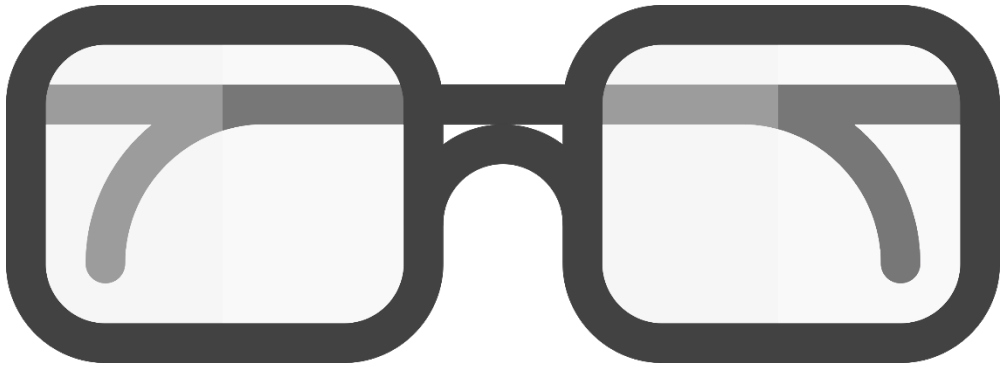
Should you redefine success?



# Awareness

## How boss will be measured

Have their interest in mind

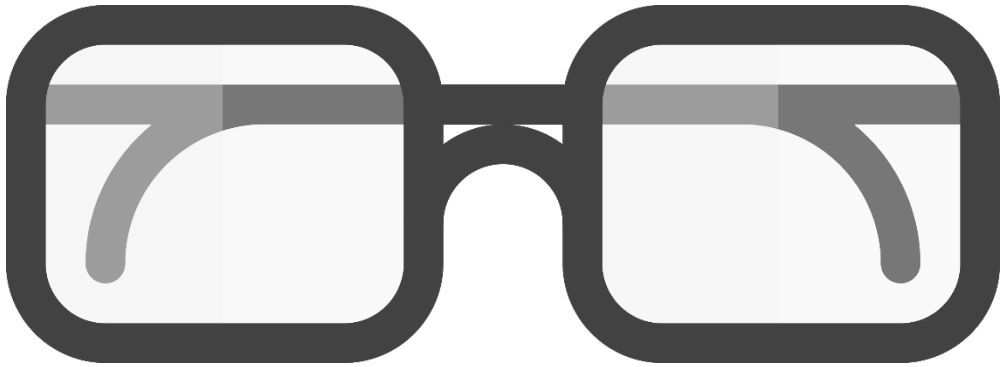


# Awareness

## How boss will be measured

Have their interest in mind

Ask what success is for them



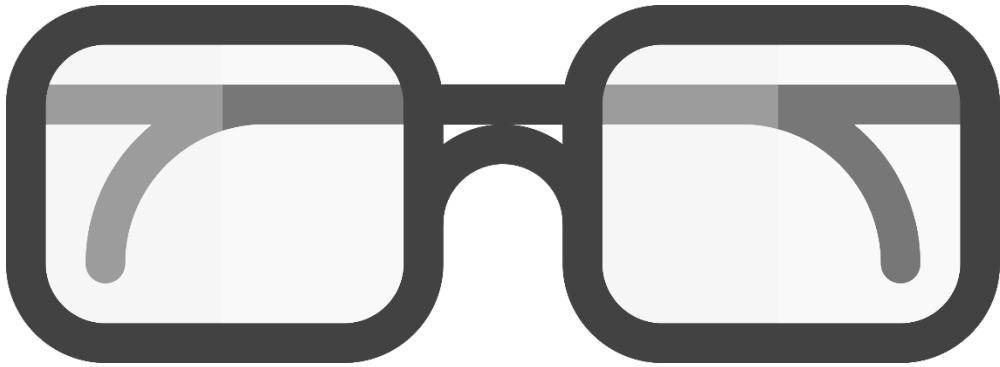
# Awareness

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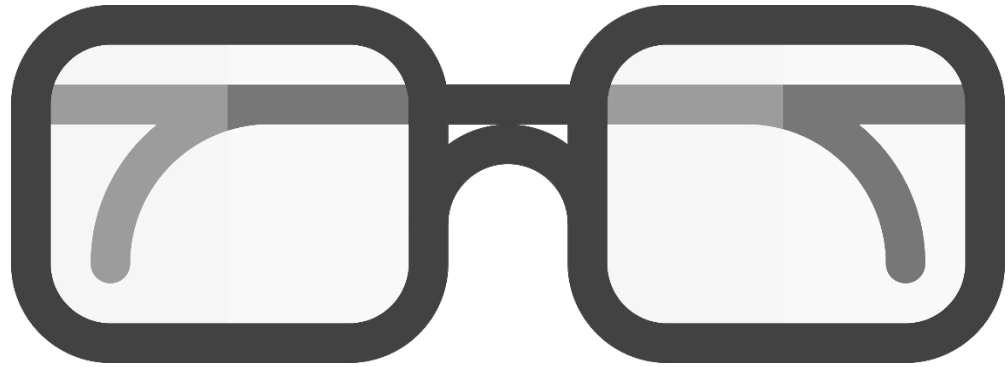
Ask what success is for them

Work towards their success



# Awareness

## How boss will be measured



Have their interest in mind

Ask what success is for them

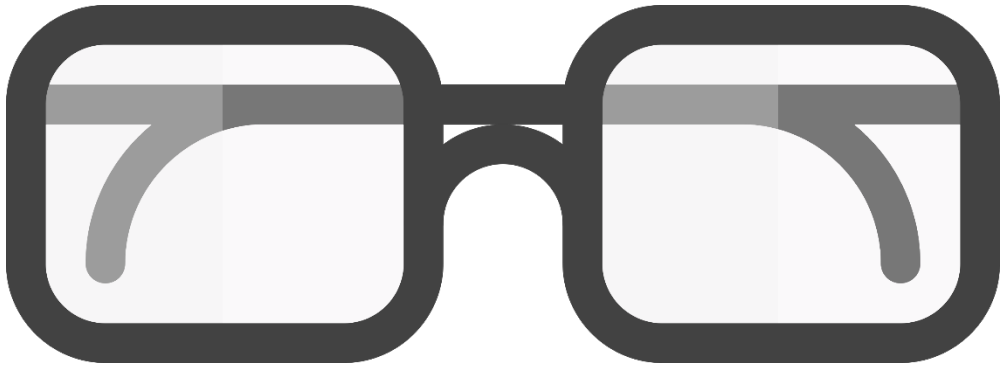
Work towards their success

**Might impact how you will be measured**

Awareness

# Team politics

Who fits where

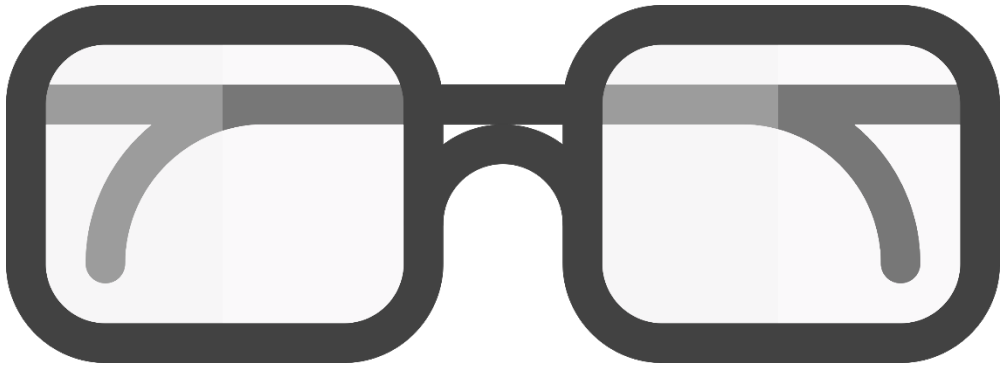


Awareness

# Team politics

Who fits where

Who has influence (A&P)



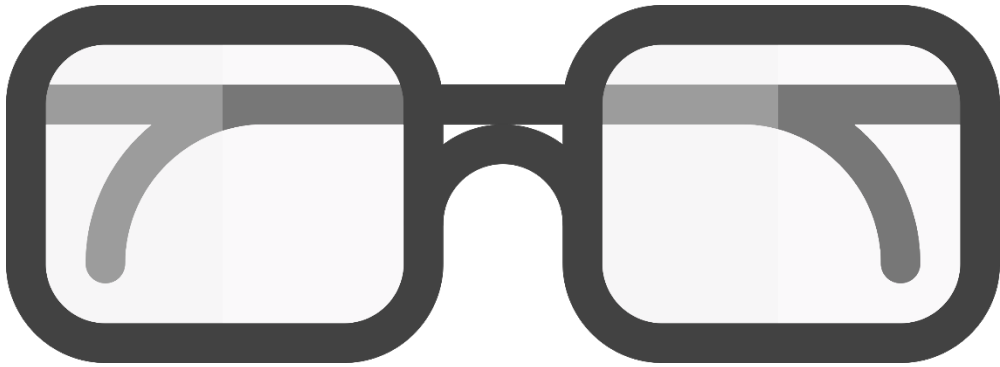
# Awareness

## Team politics

Who fits where

Who has influence (A&P)

Personal agendas



# Awareness

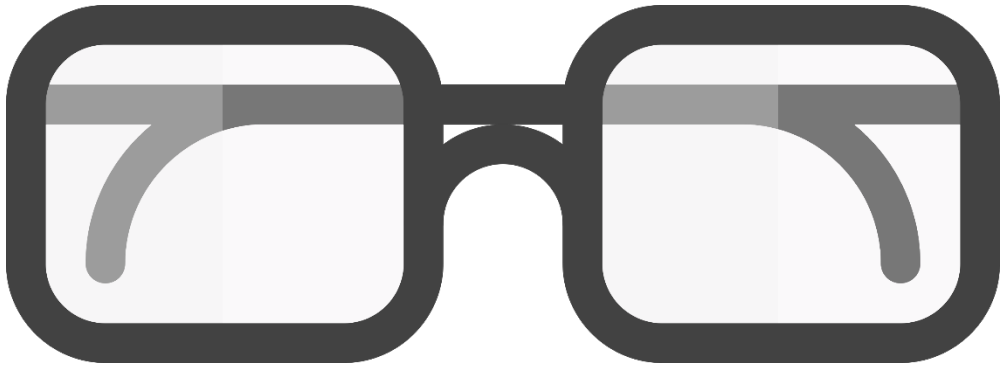
## Team politics

Who fits where

Who has influence (A&P)

Personal agendas

How to communicate

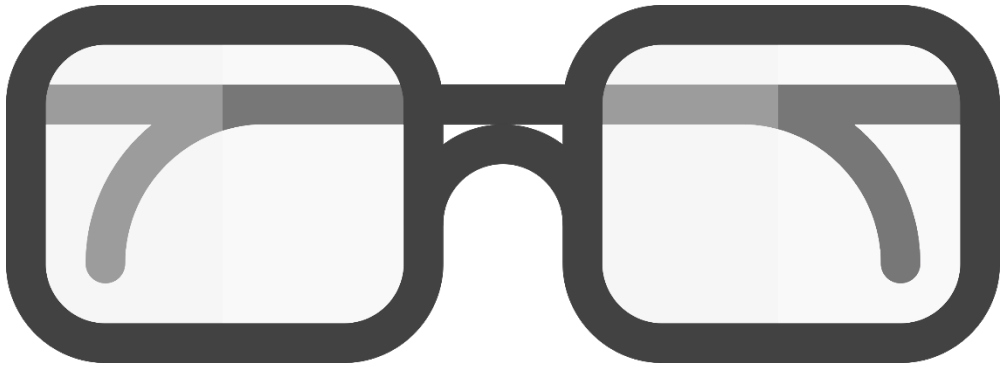




# Awareness

## Impact on career

Bragging rights

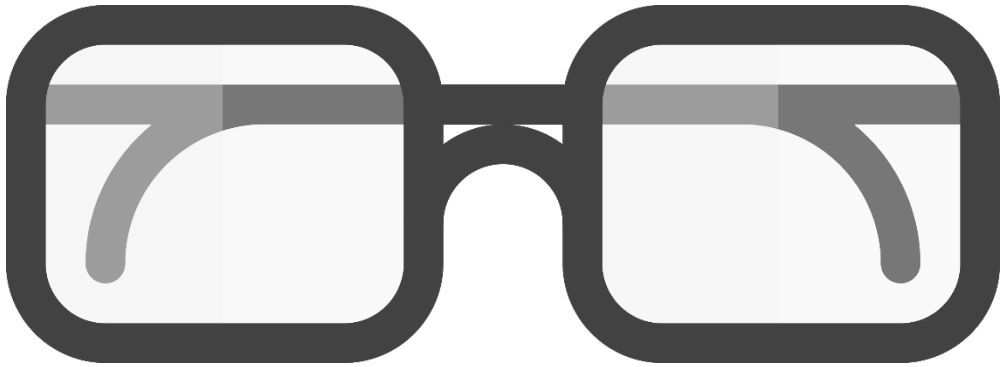


# Awareness

## Impact on career

Bragging rights

Your brand



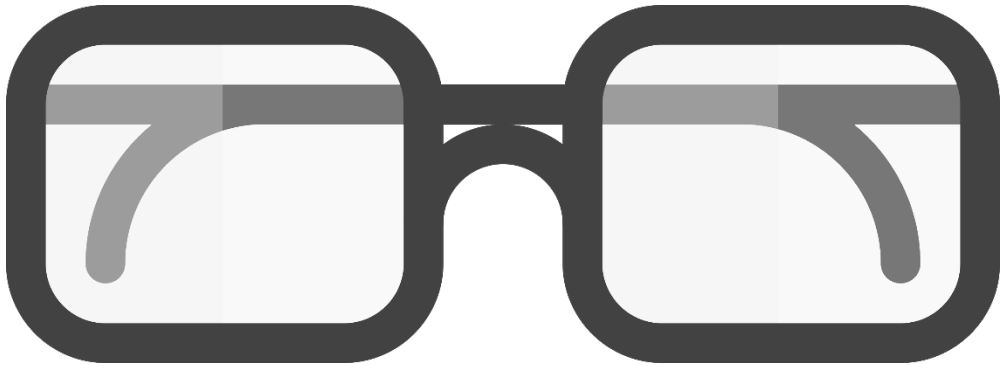
# Awareness

## Impact on career

Bragging rights

Your brand

Will this hurt you?



# Awareness

## Impact on career



Bragging rights

Your brand

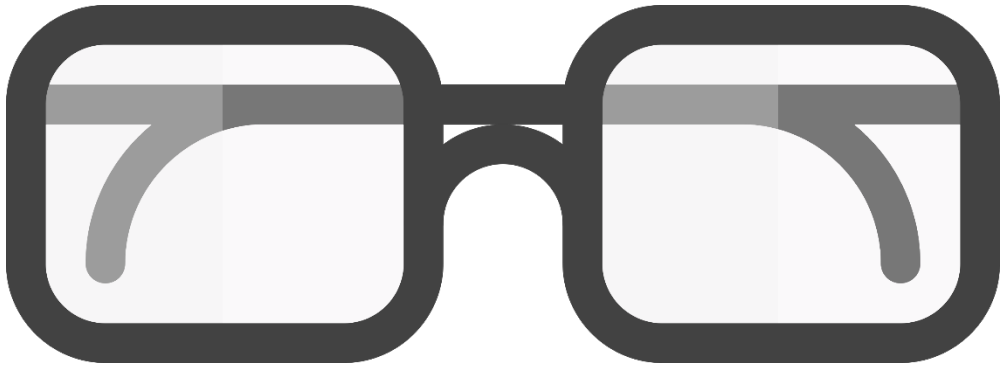
Will this hurt you?

**How do you frame what  
happened?**

Awareness

# Power of the underdog

Power of whole team

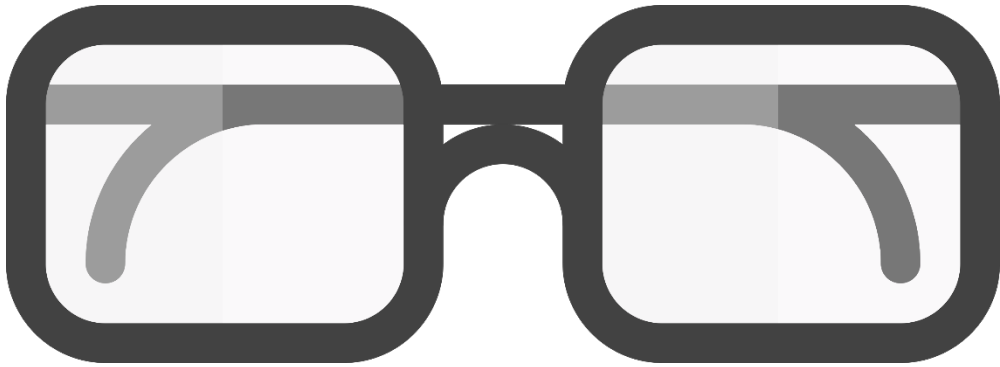


Awareness

# Power of the underdog

Power of whole team

Ambition and attitude



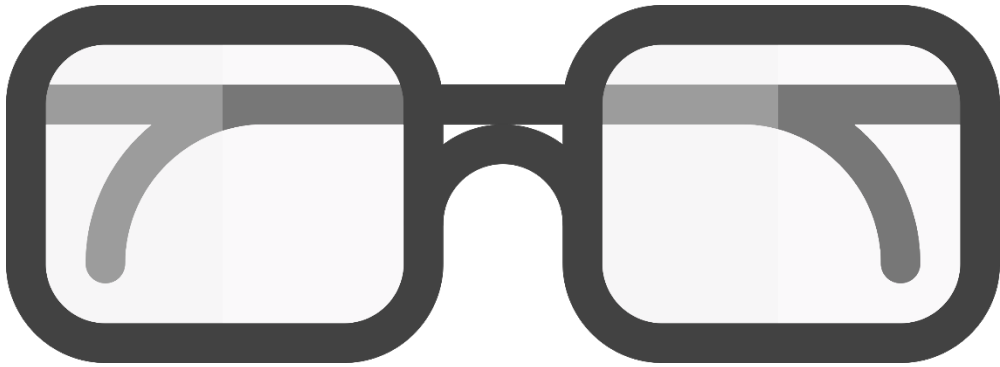
# Awareness

## Power of the underdog

Power of whole team

Ambition and attitude

Focus and determination



# Awareness

## Power of the underdog



Power of whole team

Ambition and attitude

Focus and determination

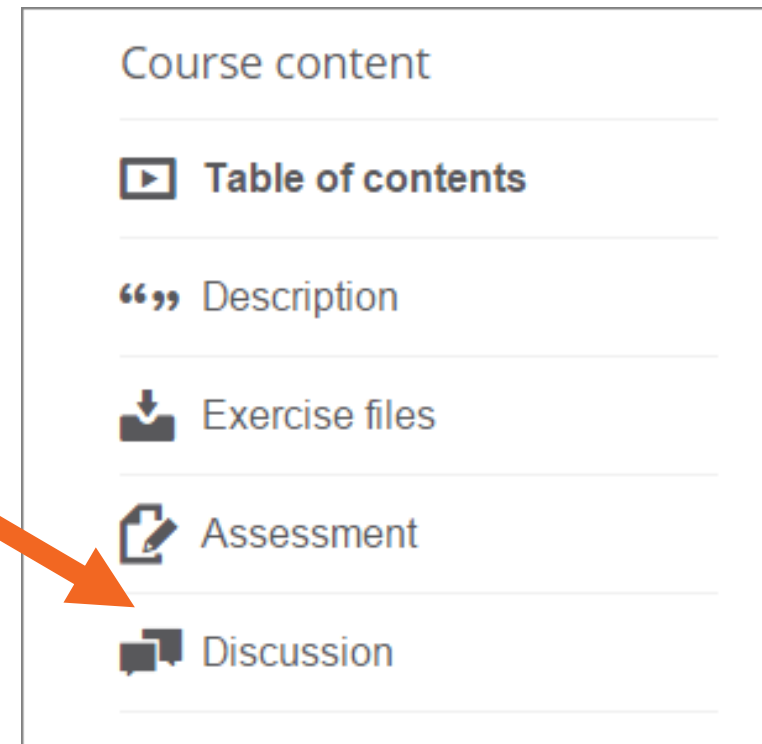
**Alternatively: strong doesn't  
guarantee win**



# What Did I Miss?

What teamwork  
tactics can you  
share?

Share in the  
“Discussion”  
section...



# Wrap-up

Excellent Team Contributor

What's Next?

Working with  
difficult people

Attitude