

# Beyond the 90 Day Plan

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**pluralsight**   
hardcore developer training

# 90 Days: Check!

## Now what???

# Goals for Year One

Your network?

Your brand?

Your role in the company?

Positioning yourself for the future?



# Systems

“Create the system, honor the system”

**Calendar** system, especially repeat **tasks**

Don't underestimate the power of honoring the system!

Have meaningful objectives

Write down goals

Schedule time to meet with yourself and stay on track



# Continuing Education

Career courses

Depth in your expertise

Breadth near your expertise

Passions and interests

Out of your comfort zone

Learning Paths

{ Goal: one new course each month }

#Pluralsight





# Networking Venues





# Networking Tips

Actively participate

Be known

Go for: more than the food

Meet new people

Renew/nurture relationships

Make introductions

Volunteer (speaking, behind scenes, etc.)



# Level II Networking

**Create Your  
Own Events**

**Become a  
Power  
Connector  
(Ferrazzi)**

**Storm Starter  
Calls  
(LeBlanc)**

**95% Follow-up  
(Ferrazzi)**

**Help Others  
(Sonmez)**

**Consistency  
(LeBlanc)**

# What Impact Will This Have

Relationships

?

Brand

?



# Volunteer

## Why?

- Expand network
- Expand skills
- Help others
- Brand your company

## Where?

- Internally
- Externally
- Youth, church, neighborhood

## When?

- As you have time
- Consider long-term commitment
- During work hours?
- After hours commitment?





# Preparing for the One Year Review

Ask boss what to expect

Ask coworkers what to expect

Glassdoor research

Documentation and dollar amounts

Growth and accomplishments

Plan for improvement



# Wrap-up

# Personal Onboarding and Beyond

- Own your onboarding process
- Become more valuable to your company and coworkers
- Strengthen your personal offering and grow
- Become well-known (doesn't mean extrovert)
- Create systems
- Continue personal growth with Pluralsight courses
- Network, nurture relationships
- Seek opportunities
- Own your career management!