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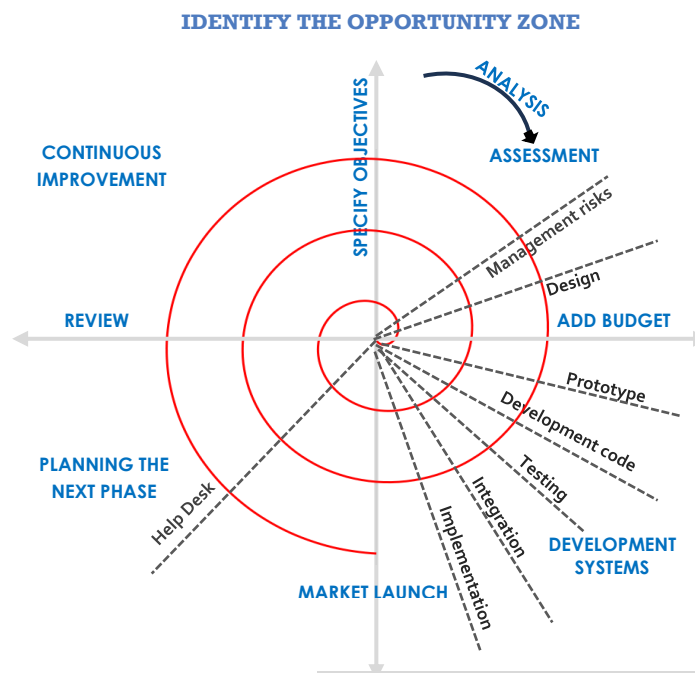
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R E S U M E N

My professional career takes me through all stages of an end-to-end ICT project where I have been trained in a variety of skills including in the fases of technological innovation.

Each of the moments lived in the different companies that have given me the opportunity to develop as a professional, give me a continuous demand to continue learning new topics about technology at the forefront of the national and international market, taking courses, certifications and complementary subjects in every stage of my life so that the satisfaction of my services are reflected in my growth achievements inside and outside the companies I work for.

To take positions with greater responsibility, leadership and organization of the work entrusted, recognizing my effort to add value in each activity carried out.



SKILLS



EDUCATION

MASTER DEGREE EN GESTION E INNOVATION TECHNOLOGY.

UNIVERSIDAD DE GUANAJUATO
2016-2018

COMPUTER ENGINEER

UNIVERSIDAD UNITEC
2004-2008.

EXPERIENCE

Consulting, Account Management, Project Manager.

IoT AgroFood/Mexico/2022-

Remote Work

- Prospecting, coordination, and execution of projects in digital transformation and data science for the agri-food industry in Mexico.
- Integration and application to methodologies Agiles, PMI, CMMI, and Machine learning, Sensors, Phyton, Science Data and sustainable

- Use of tools such as HTML, Java, PLC's, R, Jira, Canva, Desyner, Visio, ClickUp, Oracle and SQL Server, ICloud Amazon. Leading internal and external teams for the integration of interconnected technology and sustainable technology for agricultural and food processing companies.

Project Manager/Business Consultant/Account Manager

Stratus Technologies/Zona Bajío/2016 -2021

Remote Work

- My responsibility is to open the market in the Bajío area as a consultant and commercial agent for prospecting, advising and captation the areas opportunities into customers on the zone about offert products and services in our portfolio.
- Coordination about the projects in execution application to PMI and Scrum Methodologies in each of the projects that were sold, integrated and updated.
- Commercial consultant to explore, capture and achieve a sale of a technological project tailored to the customer's needs, satisfying the quality and permanence of the clients as its technological partners.
- We are a group of Technology companies, which is dedicated to specialized solutions in online payments for financial companies, Retail, telecommunications, and Banking with problems of availability of information online, problems with cyber-attacks, problems of information leakage, change to digital transformation, lack of user experience, etc.
- Our star product are Servers that have 99.9999% high availability and information security, unique NCR in Latin America, transactional switch, Big Data, Fraud prevention software, Kal, FacePhi, Revelock, Oracle, Inetco. These are some of the products.
- I made to tools carps, RFI, RFQ, CRM and Budget plan and job plan tasks.

PROJECT MANAGER DE LADA ENLACES EN ZONA METROPOLITANA

TELMEX/Ciudad de México/2013-2015

Hybrid Work

- Coordinate and manage the work with personnel in my own jurisdiction and suppliers in the Telecommunications Network at the Metropolitan level in construction of fiber trunks in the street, carrier routing, transport and uninet, protocols and IP for Nec, Huawei equipment, Ericsson, Tellabs and Rad.
- Manager, coordinate and control unionized personnel in the work of Mobile and Fixed Telephony services for the different clients of the Financial, Commercial, Telephone and Government markets.
- Manage activities dependent on other areas to install hardware and Software (Network equipment, Reuters, Switch, Microwave radios, engineering, and infrastructure for different customer needs.

- *Scrum Certification / 2023 in course*
- *Science Datas Machine Learning- Coursera- 2020*
- *Scrum-Coursera - 2019*
- *Efective Sells- Tec. Monterrey- 2016*
- *Sistemas De Calidad- Ipn - 2015*
- *Pmo -Ica Fluor - 2013*
- *Leadership – Icafluor - 2012*
- *CiberSecurity – Icafluor - 2012*
- *Cmmi – Softtek- 2011*
- *Sdlc – Softtek . 2011*
- *People Soft – Tata Consultancy -2010*
- *PMO – Ericsson- 2008*
- *Rational Rose – Unictec Ibm - 2007*
- *Dbd2 - Unitec Ibm - 2006*
- *Cna –Unitec Cisco - 2005*
- *Object-oriented programming -UNITEC JAVA - 2004*

DATA BASE:

- *ORACLE 11!, SQL Server 2008, SyBase 15.5,SQL Server.*
- *ERP ORACLE 12! TOAD 11!, Oracle PLS-SQL.*
- *ERP People Soft,*
- *SAP Business Intelligent y SAP Management.*

OPERATION SYSTEM:

- *Linux kernel, Unix, Windows XP, Widows Vista, Windows 7 , 8 y 10.*

PROGRAM LANGUAGE:

- *VISUAL BASIC.NET C# 2008, Java Script J2EE, J2ME, Phyton, IOS, Machine Learning*
- *Ajax, PL/SQL Oracle 11!, web login, AIX, HTML, XML Y PHP.*

SISTEMAS ADMINISTRACION:

- *Remedy, Spring, Clear Case, Citrix, Primavera, Project Microsoft, FileNet, Edraw, Jira, ClickUp, Canva, Desyner.*
Visio, UML, OFFICE 2010, Material Manager y CMSi.

- *Database management, reporters, and administration of activities to generate levels of economic, human, and material productivity invested to obtain the profit of the investment.*
- *Manage, control, and plan the services of the Telcel account in the base station infrastructure, for the fourth generation of mobile telephony in Mexico, coordinating a working group in the hardware installation and software management of the sites.*
- *Manager the fiber installation project in Mexico City to plan and control the development of fiber rings*

PROJECT CONTROL LEADER

ICA FLUOR/Ciudad de México e interior de la RPMx/2012-2013

Hybrid Work

- *Integration for the implementation of Oracle ERP V12! At the national level within the clients and different offices of ICA FLUOR.*
- *Manage, control and planning of ERP Oracle 12! In its different Modules such as: Inventory, Purchasing, HR, Payroll, AP, PA, GL, AR, Oracle Time & Labor and Project Costing.*
- *Provide support to the operational functional areas and implement supervision, improvements, migrations and new projects for the needs of the company.*
- *Create the Training plan for the use of the ERP at the national level*
- *Use software such as Material Manager, Primavera 6, FileNet, Opus Planet, @Ris, Prism, TOAD Oracle, CMSi, CMMi, Citrix, Visio, UML, Office 2010 and FTP and development in Web Focus and databases in oracles 12!*
- *Applying Scrum methodology in project management. To assign human, financial and material resources to projects. Unit price estimates for the cost area of industrial civil works projects.*

PROJECT MANAGER OBJECT/BUSINESS ANALYST

SOFTTEK CONSULTORIA/Ciudad de México/2011-2012

Hybrid Work

- *Business Analyst, Raise the requirements of the needs of the business area to translate them into SRS for the development area for the automated systems that the client needs in the different software programming languages.*
- *Read and interpret with technical words, use case diagrams, activities, analysis, sequences, relationship entity, hardware and software architecture, technical and functional user manuals for development by IT areas in programming languages and database ERP as required by the system.*
- *Participate in all the survey and analysis of the Migration of Visual Basic C # systems with databases in SyBase 15.5 to Java.web with Oracle 10! For the legal area of Banco Banamex.*
- *Coordinate, lead the administration of the control of human and financial resources of the project business with 10 people under my charge for development, migration, analysis, design, prototype, development, testing and implementation, etc. stages of the SDLC, CMMi, PMO, RUP and SCRUM methodologies. Using UML, Visio, Office 2010 and Project tools.*

TELECOMUNICACIONES.

- *Servidores SUN, Dell, Cisco, HP y Stratus. Redes LAN y WAN, Equipos Ericsson, Nec, Huawei, Tellabs, Rad*
- *Tarjetas de red, Switch, Router, radios, GSM, TDMA, 3G y gabinetes de Aire Cool.*
- *Infraestructura de un sitio celular de transmisión y lada enlaces Fibra Optica, end to end de un flujo de telefonía celular.*

PLATAFORMAS DE VIDEO CONFERENCIAS.

- *WebeX, Zoom, TEAMS Microsoft e Skype.*

LENGUAGE.

Ingles

- *Write 80%.*
- *Read 80%.*
- *Speak 50%.*

German.

- *Basic.*

French.

- *Basic.*

ANALYSTIC DE TRAFIC E INTERCONEXIÓN.

NEXTEL outsourcing/Ciudad de México/2010-2011

In-Person Work

- Carry out successful analysis reports of billable traffic of the Nextel Network for the Revenue Assurance area of the department. Finance.
- Automation of processes and systems for the needs of the area. Applied on platforms (Kernel, Oracle 10 !, Java script).
- Exploit the information by consulting and creating Queries, Procedures, Triggers and Entity Relationship Diagrams in Oracle and Unix databases for the area of telephony and risks and income.
- Planning the migration from Radio Frequency Telephony to 3G migration.

DEVELOPMENT SYSTEM

TATA CONSULTANCY/Ciudad de México/2008-2010

In-Person Work

- Web page developer and maintenance analyst (IMSSS SAP System) in Visual Basic.Net C #, DB Oracle 9! and ERP PeopleSoft.
- Coordinate and manage the Business Analysts of the IMSS national institutional help desk using Remedy, Project, Visio, UML and Clear Case for requirements gathering, development, planning and implementation of these.
- Oracle 9 Data base Management!

SERVICES DELIVERY MANAGER and PROJECT MANAGER

ERICSSON/Ciudad de México, Interior de la RPMX y Latinoamérica/2005-2009.

Hybrid Work.

- To automate the administrative process and control of maintenance projects in cell sites with technological platforms to generate savings in time, material resources and investment recovery of each project executed satisfactorily.
- Telcel Account (Site maintenance infrastructure, Transmission, Air-Cool, Support to radios, antennas, and networks) Administratively, operatively and financially coordinate projects related to cell sites for the investment of material, monetary and human resources, as well as the recovery of the investment of each project.
- Participate in decision-making to negotiate at the management level for the benefit of the company or the project with the assigned clients, coordinating this at the national and Latin American level.
- Manage, coordinate, plan and control our own fleets, suppliers and clients for the annual attention of the requested projects.
- Using SAP systems. E-Business, Visio, Project, Office 2007, Digital Onboarding for remote project control, TDMA, GSM AND 3G, Cisco Layers (CORE, Distribution, and accesses) in the 9 regions of the country National and Latin America of mobile telephony in the Telcel account with 60 people under my charge. Used PMI and CMMI Methodologies.

CONDUCTOR

SISTEMA DE TRANSPORTE COLECTIVO METRO/Ciudad de México/2001-2005

Trabajo Presencial

- Responsible for driving the train and technical support of the operative