# Week 7 Presentation

Tingwen Hua, Bowen Yang, Song(Alice) Zhang, Yilin Sun

### Overview - The Analysis of Rural Business Performance

#### **Objectives:**

- 1. Exploratory analysis of the Rural Canada Business Profiles (RCBP) database.
- 2. Interactive dashboards (RCBP and Overview).
- 3. Cross-analysis of RCBP with other public Statistics Canada data (open ended)

#### **Research questions:**

- 1. How does the Canadian rural business perform according to different dimensions/variables?
- 2. How can the RCBP data be connected with other StatCan data to produce valuable analysis?

# Client Meeting

Wednesday June 8th 9:00am-10:00am

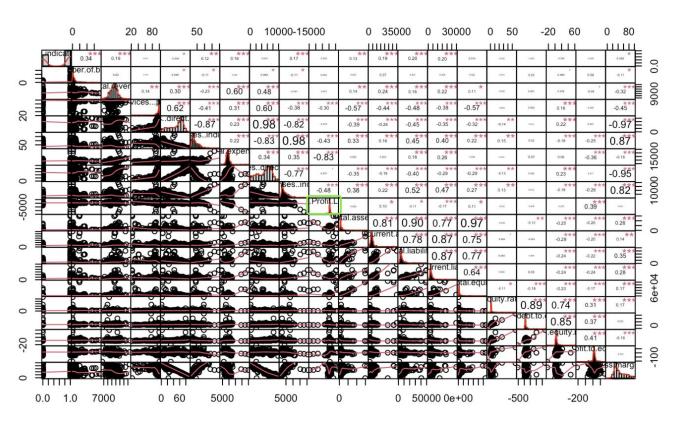
Presentation of Overview Dashboard

Discuss Research Questions and Modeling of RCBP and cross-analysis

### Progress

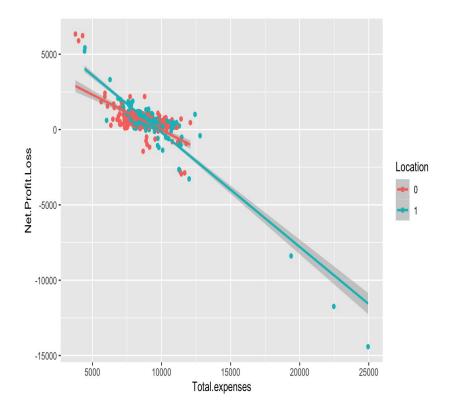
- 1. RCBP Modeling (Research Question 1)
  - Medium Business Modeling Song (Alice)
  - Small Business Modeling Yilin
- 2. Cross Analysis with unemployment rate dataset (Research Question 2)
  - Data wrangling and plotting Bowen
  - Modeling Tingwen
- 3. Start to write final paper

### RCBP Modeling: Medium Business



### RCBP Modeling: Medium Business

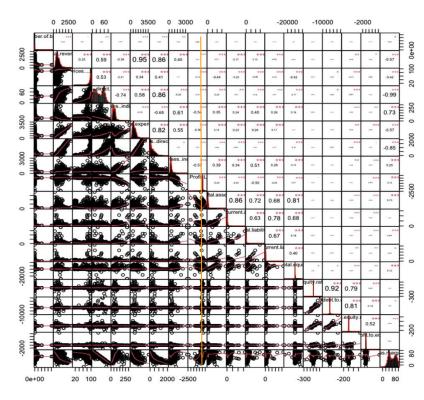
```
Call:
lm(formula = Net.Profit.Loss ~ Total.expenses * Location.indicator...code,
   data = my_data
Residuals:
   Min
          10 Median
-2867.4 -327.7
              37.1 350.5 3588.3
Coefficients:
                                   Estimate Std. Error t value Pr(>|t|)
(Intercept)
                                  4651,4470
                                            321.5956 14.464 < 2e-16 ***
Total.expenses
                                    -0.4679
                                              0.0367 -12.748 < 2e-16 ***
Location.indicator...code
                                  2748.8947 391.6406 7.019 8.19e-12 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 692 on 454 degrees of freedom
Multiple R-squared: 0.722, Adjusted R-squared: 0.7202
F-statistic: 393.1 on 3 and 454 DF, p-value: < 2.2e-16
```



### RCBP Modeling: Medium Business

```
Call:
lm(formula = Net.Profit.Loss \sim ... data = mvdata5)
Residuals:
   Min
            10 Median
                            30
                                   Max
                         36.78 515.03
-671.69 -35.44
                  5.26
Coefficients:
                                                         Estimate Std. Error t value Pr(>|t|)
(Intercept)
                                                        1.012e+04 1.229e+02 82.386 < 2e-16
Sales.of.goods.and.services...percent.of.total.revenue. 2.876e+00 7.676e-01
                                                                               3.746 0.000203
                                                       -1.050e+02 1.768e+00 -59.387 < 2e-16
Cost.of.sales..direct.expenses....
Operating.expenses..indirect.expenses....
                                                       -1.017e+02 5.526e-01 -184.059 < 2e-16
Total assets
                                                       -3.072e-03 6.663e-04 -4.611 5.23e-06
Total.current.assets
                                                        2.303e-02 4.546e-03 5.065 5.98e-07
Total.current.liabilities
                                                       -1.703e-02 5.392e-03 -3.157 0.001700
Revenue.to.equity.ratio..times.
                                                        8.487e+00 1.338e+00 6.342 5.54e-10
Net.profit.to.equity....
                                                       -2.539e+00 2.469e-01 -10.284 < 2e-16
Gross.margin....
                                                       -1.921e+00 1.604e+00 -1.198 0.231536
(Intercept)
Sales.of.goods.and.services...percent.of.total.revenue.
Cost.of.sales..direct.expenses.....
Operating.expenses..indirect.expenses....
Total assets
Total current assets
Total.current.liabilities
Revenue.to.equity.ratio..times.
Net.profit.to.equity....
Gross.margin....
Signif. codes:
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 107.8 on 448 degrees of freedom
Multiple R-squared: 0.9933,
                               Adjusted R-squared: 0.9932
F-statistic: 7427 on 9 and 448 DF. p-value: < 2.2e-16
```

# RCBP Modeling: Small Business



# RCBP Modeling: Small Business

```
Call:
lm(formula = Net.Profit.Loss ~ Cost.of.sales..direct.expenses.... +
    Operating.expenses..indirect.expenses.... + Location.indicator...code,
   data = sb1)
Residuals:
    Min
              10 Median
                                       Max
-1132.27 -11.88 -0.21 13.83 462.20
Coefficients:
                                          Estimate Std. Error t value
(Intercept)
                                          583.23391
                                                    3.35586 173.80
Cost.of.sales..direct.expenses.....
                                          -5.48285 0.03595 -152.50
Operating.expenses..indirect.expenses.... -6.21042
                                                    0.03310 - 187.61
Location, indicator,...code
                                           4.03545
                                                     1.09969
                                                                 3.67
                                         Pr(>|t|)
(Intercept)
                                          < 2e-16 ***
                                          < 2e-16 ***
Cost.of.sales..direct.expenses.....
Operating.expenses..indirect.expenses.... < 2e-16 ***
Location.indicator...code
                                         0.000245 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 43.34 on 6268 degrees of freedom
  (4717 observations deleted due to missingness)
Multiple R-squared: 0.8507, Adjusted R-squared: 0.8506
F-statistic: 1.191e+04 on 3 and 6268 DF, p-value: < 2.2e-16
```

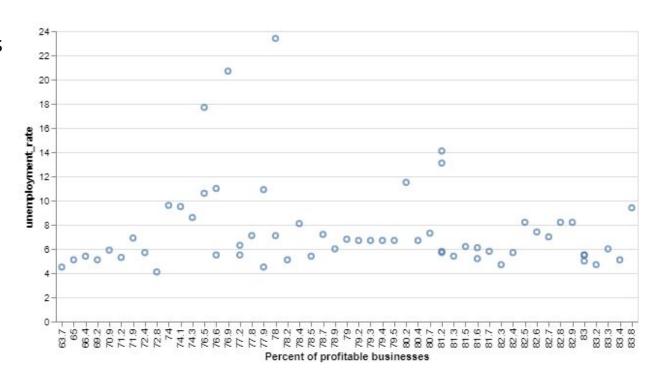
# RCBP Modeling: Small Business

```
Call:
lm(formula = Net.Profit.Loss ~ ., data = my data9)
Residuals:
   Min
             10 Median
-629.27 -11.90
               -0.72
                       12.28 458.88
Coefficients:
                                            Estimate Std. Error t value
(Intercept)
                                           5.651e+02 2.648e+00 213.39
Cost.of.sales..direct.expenses.....
                                          -5.334e+00 3.124e-02 -170.72
Operating.expenses..indirect.expenses.... -5.868e+00 3.102e-02 -189.13
Total.current.assets
                                           2.228e-02 1.362e-03 16.36
Total.liabilities
                                          -2.759e-02 5.548e-04 -49.73
Total.current.liabilities
                                           3.042e-02 1.363e-03 22.32
                                          Pr(>|t|)
                                            <2e-16 ***
(Intercept)
Cost.of.sales..direct.expenses.....
                                            <2e-16 ***
Operating.expenses..indirect.expenses.... <2e-16 ***
Total.current.assets
                                            <2e-16 ***
Total, liabilities
                                            <2e-16 ***
Total.current.liabilities
                                            <2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 36.25 on 6264 degrees of freedom
  (4719 observations deleted due to missingness)
Multiple R-squared: 0.8956, Adjusted R-squared: 0.8955
F-statistic: 1.074e+04 on 5 and 6264 DF, p-value: < 2.2e-16
```

### Cross-Analysis

#### Scatter plot and outliers

Unemployment rate higher than 10.5% came from the rural area of "Newfoundland and Labrador", "Prince Edward Island" and "New Brunswick" over 3 years.



### Cross-Analysis

#### Outlier investigation

"Newfoundland and Labrador" and "New Brunswick" had highest population / number of businesses rate. This result partially implied the lack of job opportunities.

	Geography	Reference year	population	Total number of businesses	rate
0	Newfoundland and Labrador	2017	240942	9082	26.529619
1	Newfoundland and Labrador	2018	240942	9305	25.893821
2	Newfoundland and Labrador	2019	240942	9356	25.752672
9	New Brunswick	2017	285560	11163	25.580937
10	New Brunswick	2018	285560	11310	25.248453
11	New Brunswick	2019	285560	11327	25.210559
18	Manitoba	2017	376441	15648	24.056812
20	Manitoba	2019	376441	15779	23.857089
19	Manitoba	2018	376441	15871	23.718795
15	Ontario	2017	1424102	64260	22.161562

### Cross-Analysis

#### Small rural business (remove outliers)

Unemployment rate higher than 10.5% came from the rural area of "Newfoundland and Labrador", "Prince Edward Island" and "New Brunswick" over 3 years.

```
# load data
new_rural_small_rm <- read.csv('sb_merged_unemployment_rate_rm_rural_new.csv')
# linear regression model

unemployment_model2 <- lm(unemployment_rate ~ Percent.of.profitable.businesses*Total.number.of.businesses + Total.equity
+ Debt.to.equity.ratio..times., data= new_rural_small_rm)
summary(unemployment_model2)
```

### result

```
Call:
lm(formula = unemployment_rate ~ Percent.of.profitable.businesses *
    Total.number.of.businesses + Total.equity + Debt.to.equity.ratio..times.,
    data = new_rural_small_rm)
Residuals:
    Min
              10 Median
                                30
                                       Max
-1.38642 -0.27186 0.05894 0.33291 1.13014
Coefficients:
                                                            Estimate Std. Error t value Pr(>|t|)
(Intercept)
                                                          -1.935e+01 1.926e+01 -1.005 0.33096
                                                          3.978e-01 2.261e-01 1.759 0.09887 .
Percent.of.profitable.businesses
Total.number.of.businesses
                                                          7.548e-04 2.619e-04 2.882 0.01141 *
Total.equity
                                                          -2.138e-03 4.807e-03 -0.445 0.66282
Debt.to.equity.ratio..times.
                                                          -3.045e+00 1.975e+00 -1.542 0.14389
Percent.of.profitable.businesses:Total.number.of.businesses -9.962e-06 3.330e-06 -2.992 0.00912 **
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.7392 on 15 degrees of freedom
Multiple R-squared: 0.7651, Adjusted R-squared: 0.6868
F-statistic: 9.77 on 5 and 15 DF, p-value: 0.0002629
```

#### Small Urban Businesses

```
Call:
lm(formula = unemployment_rate ~ Percent.of.profitable.businesses *
   Total.number.of.businesses + Total.equity + Debt.to.equity.ratio..times.,
   data = new_urban_small)
Residuals:
    Min
              10 Median
                                30
                                        Max
-1.07083 -0.47806 -0.09972 0.26081 1.78974
Coefficients:
                                                            Estimate Std. Error t value Pr(>|t|)
(Intercept)
                                                            3.155e+01 5.644e+00 5.590 9.41e-06 ***
Percent.of.profitable.businesses
                                                          -2.731e-01 6.768e-02 -4.036 0.000481 ***
Total number of businesses
                                                           3.844e-05 4.521e-05 0.850 0.403529
Total.equity
                                                          -4.443e-03 2.899e-03 -1.533 0.138436
Debt.to.equity.ratio..times.
                                                          -2.579e-01 1.134e+00 -0.227 0.822020
Percent.of.profitable.businesses:Total.number.of.businesses -4.918e-07 5.545e-07 -0.887 0.383910
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.7442 on 24 degrees of freedom
Multiple R-squared: 0.7129,
                               Adjusted R-squared: 0.6531
F-statistic: 11.92 on 5 and 24 DF, p-value: 7.171e-06
```

### Final Paper

- 1. Executive summary
- 2. Introduction
- 3. Background and related work
- 4. Data
  - Data description
  - Data manipulation

- 5. Tools, Methodology, Techniques
  - RCBP Analysis
  - Cross Analysis
- 6. Analysis and Interpretation
  - Investigate several dimensions in RCBP
  - Cross Analysis -- Unemployment Model
- 7. Conclusion

# Compare to original plan

6 (08 – 14 June)		Explore other related public StatCan data, do the cross-analysis with RCBP
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Explore other related public StatCan data



Do the cross-analysis with RCBP 🗼



We are on the track of our original timeline in order to finish the project tasks.

### Team Minutes

Meeting: Team + Clients 11 hr

- 1. 6/07 Team: Adjust cross analysis part plan 1 hr
- 2. 6/08 Client: Overview Dashboard presentation 1 hr
- 3. 6/08 Team: Distribute modeling and cross-analysis work 1 hr
- 4. 6/09 Team: Discuss the results of modeling and cross-analysis work 3 hr
- 5. 6/10 Team: Discuss final paper structure and review requirements 3 hr
- 6. 6/13 Team: Discuss how to modify the final paper 2hr

Tingwen: 25 hr + 11 hr (team)

- Final Report Written: 10 hr
- 2. Modelling: 5 hr
- 3. Cross analysis written: 5 hr
- 4. Presentation slides and preparation: 2 hr
- 5. Model adjustment: 3 hr

Bowen Yang: 43 hr + 11 hr (team)

- 1. Prepare presentation: 2.5 hr
- 2. RCBP dashboard Polish: 4 hr
- 3. Cross analysis: 18.5 hr
- 4. Write final report: 18 hr

Song(Alice) Zhang: 37.5 hr+11 hr (team)

- 1. RCBP Modelling: 15hr
- 2. Final Report: 19.5hr
- 3. Update weekly slides: 2hr
- 4. Take minutes and personal logs: 1hr

Yilin Sun: 26 hr + 11 hr (team minutes)

- RCBP Small Business Modeling: 10 hr
- 2. Final Paper Draft: 12 hr
- 3. Make presentation slides and practice presentation: 3 hr
- 4. Update team and personal logs: 1 hr

### Next Week Plan

Finish Final Paper

Finish Final Presentation Slides

Modify dashboards, analytical paper based on client suggestions