

A Comparative Analysis of Software in Enterprise Information Systems

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Abstract

Enterprise information systems (EIS) are crucial for effective data management and strategic decision-making in today's rapidly business-related world. This research aims to examine the significant role that software plays in EIS and to determine the ways in which it influences decision-making processes, company operations, and competitiveness in general. Software plays a crucial role in EIS by enabling scalable resource management, improving organisational efficiency via automation, and improving worker productivity through the use of modern technologies. Furthermore, it is essential to improve customer satisfaction by providing personalised service. Software in EIS acts as an accelerator for growth and success in today's competitive market by helping organisations optimise workflows, streamline operations, and leverage data-driven insights.

Keywords

Enterprise Information Systems, Software, Integration, Enterprise Resource Planning, Customer Relationship Management, Supply Chain Management, Business Intelligence

1. Introduction

An Enterprise Information System is an integrated information system that is capable of supporting the business processes and functions of large organisations.[2] The main business processes and functions common to enterprises are accounting and finance, procurement and manufacturing, marketing, human resources, customer support, logistics and inventory.[3] The term 'integrated' with Information Systems is used because Enterprise Information Systems are generally a combination of one or more of Enterprise Resource Planning(ERP), Customer Relationship Management (CRM), Supply Chain Management(SCM), Business Intelligence(BI), Knowledge Management(KM), Product Lifecycle Management(PLM) and others. In other words, EIS is a set of large-scale application software that can efficiently manage large

volumes of data and support business processes, information flow, data analytics and reporting at the enterprise level. Enterprise Information Systems (EIS) are a group of interconnected software programmes that are designed to simplify business operations, improve teamwork, and assist with organisational objectives. [2]

This paper's main objective is to provide insight into how EIS software can support effective business operations and decision-making. It also aims to give stakeholders relevant information they can utilise to enhance their EIS infrastructure and guide their businesses towards long-term success in the current competitive environment. The paper is divided into sections that explore the idea of enterprise information systems, explore the importance of software within enterprise information systems, examine the various software types that are used frequently, do a comparative analysis, and provide insights into implementation strategies after this introduction. Every segment contributes to in-depth ways to maximise the use of information systems and understanding of the function and significance of software in EIS.

1.1 Definition

An enterprise's business operations can be supported and optimised by an Enterprise Information System (EIS), which is a broad range of software applications.[3] A few examples of enterprise application software that is used in EIS consist of supply chain management (SCM), business intelligence (BI), customer relationship management (CRM), and enterprise resource planning (ERP) software.[3] These tools provide efficient data administration, analysis, and communication, enabling organisations to make well-informed decisions and accomplish strategic objectives.[3]

2. Comparative Analysis of Previous Studies

In this section, we conduct a comprehensive comparative analysis of previous studies related to software in Enterprise Information Systems (EIS), focusing on ERP,

CRM, SCM, and BI. We highlight the most important conclusions, methods, and insights and point out any gaps or limitations in the content of previous research that need to be addressed. In this paper, we examine the main software categories that are frequently used in enterprise information systems (EIS), such as supply chain management (SCM), business intelligence (BI), ERP, and CRM. We aim to offer a thorough understanding of each software type's role in fostering organisational success by looking at its features and functionalities.

2.1 ERP Systems

ERP (Enterprise Resource Planning) systems are software solutions that are designed for integrating several processes and functions into a single, integrated platform [5]. These systems enhance operational efficiency and productivity by promoting smooth communication and collaboration among departments by integrating data and workflows [4]. Researchers used a case-study methodology in an effort to clarify ERP systems' revolutionary potential. These technologies allow SMEs to automate repetitive procedures, streamline operations, and gain real-time insights into business performance [5]. ERP systems enable SMEs to make well-informed decisions quickly, adjust to market changes, and increase competitiveness within their specific industries by centralising data and procedures [5]. However, a recent study by O. Alaskari et al. (2021) claims that there are some difficulties associated with using ERP systems in SMEs despite their numerous benefits. Resource constraints, limited expertise, resistance to change among employees, and scalability issues are common hurdles that SMEs encounter during ERP implementation.[5] According to O.Alaskari et al), overcoming these challenges requires careful planning, adequate training, and effective change management strategies. This framework was prepared by adapting the procedure used by O.Alaskari et al(2021) for implementing ERP systems in SMEs, consisting of several phases and steps. These include process analysis, preparing the scope of work, creating a project plan, building the system, preparing standard operating procedures, data migration planning, user acceptance testing, user training, and the go-live phase, as shown in Fig 1.[5].

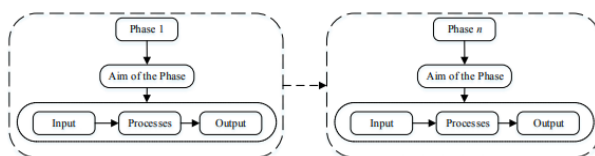


Fig. 1. The basic conceptual structure of the framework [5]

Each phase is meticulously designed to address the unique needs and challenges faced by SMEs during ERP implementation.[5] While many studies emphasise the benefits of ERP systems for SMEs, they also highlight challenges, such as resource constraints and resistance to change.[5] A small number of ERP system examples exist that demonstrate the ability to handle a wide range of business operations. ERP is used, for instance, in the finance industry to manage spending, keep track of expenditures, and find wasteful practices. This has a significant effect on businesses because it can shorten team time and improve financial transparency. To sum up, ERP systems are essential for improving SMEs' competitiveness, decision-making procedures, and operational effectiveness. A significant advantage of using a case study approach is that SMEs are able to gain important insights into the ERP implementation process and build strategies to effectively navigate obstacles through the case study analysis and framework presented in this paper. SMEs may prepare themselves for long-term success in today's changing business environment by adopting ERP systems successfully.

2.2 CRM Systems

Businesses use customer relationship management (CRM) to improve their interactions with customers and use data analysis to understand their needs. This helps them to make wise decisions about potential new clients and provide better experiences to current ones. A major advantage of CRM is that Businesses may improve relationships, accelerate sales pipelines, and personalise communications by compiling data about current and potential customers. Furthermore, financial planning and general operational efficiency are improved by the integration of data from other departments.[1] Variables, including communication-distribution infrastructure, company dynamics, customer relations, and innovation quality, greatly impact CRM deployment in tourism SMEs(Ş.Özgener,2006). The study began with assistance from relevant government agencies, SMEs in Cappadocia were given a structured questionnaire to complete as part of the study. Regression analysis was utilised to evaluate the factor's ability to predict customer relations, while factor analysis was performed to examine correlations between variables. The results show that business dynamics and communication-distribution infrastructure have a significant positive relationship with customer relations in the tourism sector.[6] Hence, this is why CRMs are crucial to businesses in order to maintain and expand current relationships with customers. The research's main

emphasis is on small and medium-sized enterprises (SMEs) in the tourist sector within a particular geographic area, which may limit the implications of the findings to other industries or situations(Ş.Özgener & Rifat I'raz,2006). According to Ş.Özgener & Rifat I'raz the main disadvantages of the experimental method to CRM implementation, such as lack of funding, a lack of support from upper management, a lack of complementary skills, poor communication, and inefficient business procedures. [6]

2.3 SCM Systems

Supply chain management uses an information management system to connect all of the relationships and business operations in the supply chain. This can enhance an organisation's capacity to meet market demands and cut operating costs, which will improve overall operational efficiency.[7] The major advantages of using the SCM system is shortens the capital turnover period for the business, lowers enterprise risks, and increases profit growth are the objectives of supply chain management.[7] Supply chain activities are automated, and decision-making powers are reinforced when SCM modules are integrated with EIS. H.Lin, J.Lin and F.Wang proposed a system with several modules, such as order management, purchasing, production, inventory management, distribution, and transportation. Each module handles specific business functions related to the supply chain, as shown in Fig.2. [7]

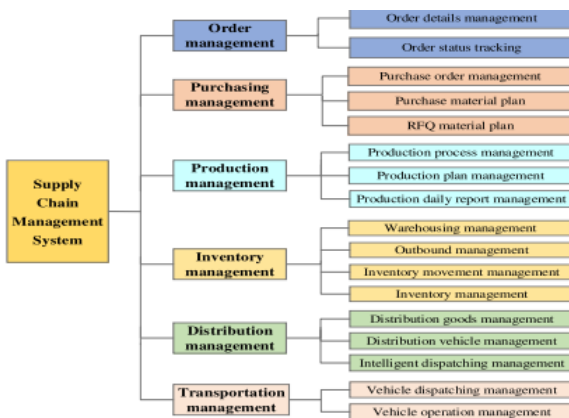


Fig. 2. Function diagram of SCM system[7]

H.Lin, J.Lin and F.Wang have argued that optimising SCM software capabilities and promoting operational excellence requires using modern technologies like cloud computing, AI, and data analytics.[7] The benefit of this approach is how important SCM software is to EIS's ability to assist efficient company operations and decision-making. According to H.Lin, J.Lin and F.Wang, through the

implementation of real-time data utilisation and predictive analytics, insights show how SCM software within EIS may transform organisations, allowing operational excellence and competitive differentiation.[7] Aside, the limitation of this approach is that regarding data integration, interoperability, scalability, and cybersecurity[7]

2.4 BI Systems

This study looks at how business operations, decision-making, and competitiveness in modern organisations are improved by Business Intelligence (BI) software within Enterprise Information Systems (EIS). Important discoveries show that BI competency assessments greatly enhance decision-support settings, which raises organisational competitiveness. Methodologically, the study uses a systematic approach involving surveys, statistical analysis, and a review of the literature to uncover six important elements influencing BI appraisal. [8]According to M. Ghazanfari, M. Jafari, S. Rouhani, these elements, which include "Analytical Decision-support" and "Stakeholders' Satisfaction," highlight how diverse the effects of BI are. By creating an effective tool for evaluation based on insights from factor analysis, companies can maximise their BI competencies by having access to actionable insights. [8]The limitations, however, are the lack of the possibility of sampling bias and gaps in the tool functions discussed, indicating areas requiring further study to improve robustness and applicability. The study's overall findings highlight the revolutionary potential of BI inside EIS, providing businesses with strategic insights that drive long-term growth and a competitive edge in fast-moving markets.

3. Opinions

3.1 Competitiveness

The presence of Enterprise Information Systems (EIS) has helped modern businesses stay competitive in the market. To expand and maintain its competitive edge in the market, a modern business needs to put in place an Enterprise Information System (EIS). Data-driven decision-making is made possible by EIS, which also facilitates departmental cooperation, expedites processes, and offers real-time business performance insights. Without Enterprise Information Systems (EIS), a company may not only lag behind competitors who leverage data effectively but also encounter process inefficiencies and struggle to adapt to the rapidly changing market conditions. Therefore, I suggest every business in this modern era start investing in an EIS

because it is necessary for maintaining competitiveness in today's business landscape.

3.2 Cost Outweighs the Benefits

When implementing an Enterprise Information System (EIS), several studies stated that the expenses of EIS implementation will outshadow its benefits. Any business implementing EIS is certain to face significant upfront expenditures, although these are frequently outweighed by the long-term advantages. It is true that the company will benefit much from the deployment of EIS since it can increase productivity, optimize workflows, strengthen decision-making skills, and give it a competitive advantage in the marketplace. Additionally, an EIS can provide a significant return on investment since it can save costs through automation, fewer errors, and more efficient use of resources. Although implementing EIS can be expensive for a firm, it may be well worth the investment for those looking to stay competitive and prosper in the current digital landscape.

4. Conclusion

To sum up, enterprise information systems (EIS) are an essential component of any modern business architecture, providing a wide range of advantages that have a big impact on decision-making, organizational effectiveness, and overall competitiveness. EIS helps organizations optimize resource allocation, streamline operations, and adjust to changing market conditions by integrating several business units and offering real-time access to data and insights. Even though an organization may need to make a large initial investment in EIS, the benefits over time and increased ability to plan strategically will make the expense justified. In order to maintain competitiveness in the current digital world, businesses must embrace and utilize the power of EIS in order to continue growth and achieve long-term success in the global marketplace.

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