# Calls: meetups and status meetings



#### **Backchanneling**

- Hey! I got a new job.
- Where at?
- It's Philip Morris. I'm their HRD.
- I'm thinking of quitting.
- How come (why)?
- -I work about 10 hours a day and I don't think I'm enjoying it a lot.
- -And do you have an offer from somewhere else already?
- -No.

#### **Backchanneling**

BC — это то, как мы реагируем на фразы собеседника. И это, наверное, самый простой способ звучать более естественно в английском: не нужно учить новые слова и грамматику. Мы просто наблюдаем, как люди реагируют на то, что слышат на английском, и делаем так же.

В этом занятии вы познакомитесь с готовой подборкой фраз для разных ситуаций. Вам остается только посмотреть материалы урока, сделать к ним задания и начать применять новый скилл.

Важно: эти фразы НЕ переводятся с/на русский. Нельзя просто взять то, как мы отвечаем на русском, и перевести это на англ. В английском сама культура реакций другая, и именно с ней сегодня попробуем разобраться

#### Как реагировать на хорошие новости

(1) A: I just got a new job.

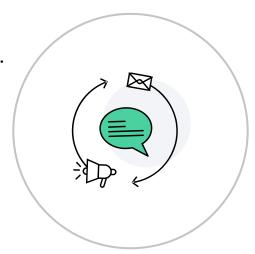
B: Really? Wow! Where at?

( 2 ) A: We fixed all the bugs yesterday, so I can have an extra day off.

B: Oh, that's great! Any plans yet?

(3) A: If you need help, I have a few free hours tonight.

B: Oh, cool! It'd be great if you could come round around 11.



#### Как реагировать на плохие новости

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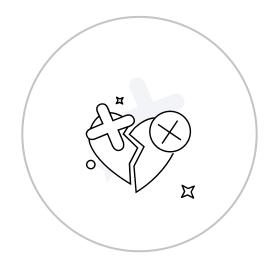
B: Really? That's sad. What are you going to do?

(2) A: I think I'll have to quit because I can't handle both uni and work.

B: I'm sorry to hear that. Can I help you with studies?

A: We were late for the plane so I won't make it to the conference I am afraid.

B: Oh no! How come?



#### Как переспросить, если не поняли

A: And then in case the interview was successful, our HR will reach out to you with all the details regarding the next steps.

B: Do you mean she will contact me if I get the job and say what to do next?

(2) A: What do you think is your biggest weakness?

B: Come again?

(3) A: When works best for you?

B: Pardon me?

(4) A: I'll also send you the roadmap so you know all the tasks and deadlines.

B: Roadmap? What's that?



#### Как согласиться

(1) A: I can never work it out the first time and it pisses me off.

B: <u>I know, right?</u> Remember that last meeting I couldn't do it either?

A: I do speak English, but I'm still worried every time I have to have a call with natives.

B: I can relate! I just find it so embarrassing.

A: If this call doesn't end in 10 minutes max, I swear I'll just fall asleep.

B: I feel you!

(4) A: I think we should hire at least 3 more people if we are still planning to meet the deadline.

B: That's exactly correct!



### Как поддержать разговор

(1) A: And then you'll need to call her to confirm.

B: <u>I see.</u>

 $\left(\begin{array}{c}\mathbf{2}\end{array}\right)$  A: I'll drop you a line if I need more information.

B: Alright!



## Scrum meetings

Есть три основных вопроса, которые вам могут задать на ежедневных скрамах/статус-встречах. Давайте рассмотрим эти вопросы и фразы, которые помогут ответить на них



#### What have you done since we last met?

I wrote test scripts and ran some tests yesterday.

Use past simple with specific time in the past

( ) Since our last meeting I have removed some UX issues and debugged one piece of code.

Use Have + V3 with since or if the time is not mentioned

### What are you planning to work on (today)?

Today I **am going to** work on fixing some bugs.

Use I am going to + V for plans

→ Today I **am meeting** with the designer team to discuss functional requirements.

You can also use Present Continuous to describe what you are going to do: I am meeting with ...later today

# Are you struggling with anything? What is keeping you from doing your job?

Четко опишите проблему, с которой столкнулись и попросите совет

- I'm stuck on... running AB testing.
- I've run into a problem that I don't know how to tackle / I can't seem to solve.
- I've tried running some tests, but it didn't help.
- A thing that may block me is...
- I think there is nothing blocking me at the moment
- I'll try that, thanks for the advice.

# Что такое STAR Technique и как она может помочь вам на колах?

**STAR (Situation, Task, Action, Result)** — это техника, которую часто используют в behavioral интервью, чтобы рассказать о сложностях, с которыми столкнулись в работе. А нам она интересна, потому что ее можно использовать, чтобы рассказывать, как вы решали какую-то рабочую задачу или отчитаться о прогрессе.

**Схема простая:** описываете ситуацию, в которой вы находитесь или находились, говорите, какая перед вами стояла задача, что вы сделали, чтобы ее решить, и к какому в итоге пришли результату.

### **STAR** Technique

1

#### **Situation + Task**

Last week it turned out that our BA made some wrong assumptions when collecting requirements, so I needed to develop a workaround to make sure we don't change our project plans and can still meet the deadline.

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#### **Action**

First, we brainstormed a few ideas on how we could speed up the process.

Next, we updated our roadmap and scheduled a meeting with the client to update and clarify existing requirements. I also suggested some tools that could help us boost productivity.

And finally, I communicated all the changes to the client to make sure the processes were transparent

### **STAR** Technique

Situation + Task

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Result

We managed to meet our initial deadline and release the project on time

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