# Yuhan (Alison) Yao

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## **EDUCATION**

New York University Shanghai, Shanghai, China Expected graduation date: 05/2022 Bachelor of Science in Data Science with a concentration in AI: Minor: Math Cumulative GPA: 3.93/4.0 Study Abroad: New York University Abu Dhabi, United Arab Emirates 09/2021 - 12/2021 Study Abroad: New York University New York, New York City, USA 01/2022 - 05/2022

## WORK EXPERIENCE

## Coopsight, LLC, Shanghai, China

04/2020 - Present

Data Scientist

08/2021 - Present

- Tested business hypotheses and product-market fit by cold-calling 50+ people and interviewing 20+ potential customers and industry experts to propose data-driven solutions for product iteration
- Designed and tested data solutions through web scraping data collection methods and extensive research

Software Developer

04/2020 - 08/2021

- Managed and maintained data extraction and modification of Firebase NoSQL database, ensuring stable and smooth data connection between frontend and backend
- Designed, implemented and tested multiple web pages using React is and Tailwind.css, including embedded Google map, company searching, user matching, enhancing user experience

PayPro Global, Remote 02/2021 - 05/2021

Data Science Intern

- Utilized Python to implement K-means and Hierarchical Clustering to transform customer recency, frequency, and monetary values, which segmented customers into 3 target groups and prepared 8 features for prediction model
- Constructed, tested and finetuned customer lifetime value prediction model with 85%+ accuracy using XGBoost, which assisted marketing team to refine their customer target strategy
- Created and designed Power BI data visualization report featuring 16 plots on webpage template performance, enabling frontend team to debug hidden template errors and optimize template functionality
- Presented results to CEO and team leader and wrote requested executive summary detailing model mechanism and marketing strategy for senior leadership

## Shanghai Hyron Software Co., LTD, Shanghai, China

06/2020 - 08/2020

Artificial Intelligence Intern

- Extracted structural information from document photos using OpenCV, trained a 95%+ accurate CRNN model to recognize typed numbers and 7000+ Japanese characters, and implemented facial verification on ID photos using Insightface
- Utilized Python to implement an automated pose detector of abnormal behavior by using YOLOv5 and Resnet18
- Designed application scenarios and tested VGG and Resnet on classification performance and YOLOv5 on objective detection performance

## **RESEARCH & PUBLICATION**

## Optimization of NYU Shanghai Shuttle Bus Schedule, Shanghai, China

05/2021 - 09/2021

Undergraduate Student Researcher (Received Dean's Undergraduate Research Fund); Advisor: Prof. Zhibin Chen

GitHub

- Proposed a tailored Genetic Algorithm based on Python to solve a black-box optimization problem and devised an improved shuttle bus schedule, which reduced cost by up to 20% while satisfying students' demand
- Formulated a real-life vehicle scheduling problem into 2 variations of Spatio-temporal networks and constructed a non-closed form objective function with various realistic constraints
- Led a team of 2 students and 1 shuttle service supervisor alongside advising professor and presented research outcome as a user-friendly Python Flask web app

#### History Beyond: Approaches to Messy Digitized Archival Documents, Shanghai, China

08/2020 - 09/2020

Research Assistant; Advisor: Prof. Heather Ruth Lee

Project Website | GitHub

- Implemented Optical Character Recognition using Python OpenCV and Google Tesseract to recognize English words in ancient fonts, digitalizing and preserving historical documents
- Utilized Python Pandas package to wrangle and organize tabular data with 18,000+ entries from Chinese Restaurant Database
- Presented research outcome to NYU Shanghai Chancellor, Provost, Dean and Professors

Research Assistant; Advisor: Prof. Rodolfo Cossovich

Hackadav

- Designed, 3D-printed, and tested infrared positioning device of robot "Swarmesh" and built scalable and decentralized swarm intelligent robots from scratch
- Compared Swarmesh with Kilobot, Jasmine and R-one to identify the limitations of existing Swarm robot systems
- Published and presented paper <u>Framework for Present Swarm Robotic Systems and New Implementations to Increase</u>
   <u>Scalability at SWARM 2019: The 3rd International Symposium on Swarm Behavior and Bio-Inspired Robotics</u> in Japan

#### **SCHOLARSHIPS & HONORS**

Good Wood Global Scholar, NYU Shanghai	2021 - 2022
Dean's Undergraduate Research Fund, NYU Shanghai	05/2021
Dean's List 2019-2021, NYU Shanghai	2019 - 2021
Recognition Award 2019-2020, NYU Shanghai	2019 - 2020
Presentation at Academic Conference (PAC) Grant, NYU Shanghai	11/2019
Global Quintessence Scholarship (\$39,000 awarded for top 1%), NYU Shanghai	2018 - 2022

#### **ACTIVITIES**

around 1.5 minutes.

Technical Writer, Towards AI (Medium Publication)	07/2021 - Present
Open-source Dataset Contributor, Kaggle	08/2020 - Present
Senior Student Worker, Career Development Center, NYU Shanghai, Shanghai, China	09/2019 - 05/2020
Treasurer, MUBOtics Club, NYU Shanghai, Shanghai, China	03/2019 - 12/2019
Marketing Leader of Yanghuo Project, Match Edu (NGO), Shanghai, China	06/2019 - 08/2019

## **DATA SCIENCE COMPETITION & PROJECTS**

1st Place in Eleme Delivery Analytics Under COVID-19, Kaggle Data Science Competition Kaggle | GitHub Built, compared, and optimized various Machine Learning models such as logistic regression and XGBoost to pinpoint relevant factors conducive to predicting couriers' decisions and behavior. Narrowed down the error of delivery time prediction to

Bechdel Test: Comparing Female Representation Metrics in Movies, Human-centered Data Science Final Project GitHub Analyzed Bechdel Test scores of 9,300+ movies over about 150 years and summarized the trend of female representation evolution using data visualization; Compared the Bechdel Test with other metrics such as director gender, cast and crew female ratio through statistical analysis; Use Thick Data to qualitatively criticize the limitations of the Bechdel Test and provide improvement advice on creating a superior metric.

NL2SQL: BERT-based Model for SQL Generation, Natural Language Processing Final Project

GitHub

Designed and built a BERT-based slot-filling classification model that converted questions in Chinese into SQL statements, which enabled non-programmers to interact with SQL databases effortlessly in Q&A scenarios.

SAC Bias Reduction: Clipped Double Q vs Multi-Step Method, Reinforcement Learning Final Project GitHub
Tested and compared clipped double Q, multi-step method, and the combination of them in terms of SAC bias reduction efficacy for algorithm optimization.

Chinese Traffic Sign Recognition Based on Annotated Street View Images, Machine Learning Final Project GitHub
Created and trained a self-designed artificial neural network on 6000+ images and tested it against VGG16 and Resnet50 to accurately classify 58 categories of Chinese traffic signs.

Video Streaming Platform: Which Has Better Shows, Regression & Multivariate Data Analysis Report

Utilized Minitab to conduct a two-way ANOVA multiple regression analysis on ratings of different genres from major video streaming platforms such as Netflix, Amazon Prime, Hulu, Disney+, and Apple TV+, which identified the relationship between ratings and two categorical variables: platform and genre.

## Online Air Ticket Reservation System, Databases Final Project

GitHub

Designed and implemented a relational database using MySQL and created a frontend user interface using HTML, CSS, Bootstrap, and JavaScript to connect with the backend Python Flask app.

#### **SKILLS**

**Data Science:** Python (NumPy, Pandas, Matplotlib, Plotnine, Scikit-learn), R (ggplot2, tidyverse), SQL, Firebase NoSQL **AI:** Python (Pytorch, OpenCV), Machine Learning, Computer Vision, Reinforcement Learning, Natural Language Processing **Software Development:** HTML, CSS (SASS/SCSS, Tailwind), JavaScript (React.js), Python Flask **Language:** Chinese (Native), English (Professional Work Proficiency, TOEFL: 112/120, GRE: 328/340)