# evolwe

Al personal coach

### Digital coaching is an affordable way to cope with anxiety and improve productivity



#### **EVOLWE - AI PLATFORM**

Personal coaching based on user's personality and mood to fulfill their potential

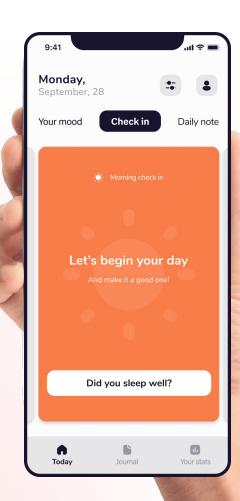
Natural language understanding

+

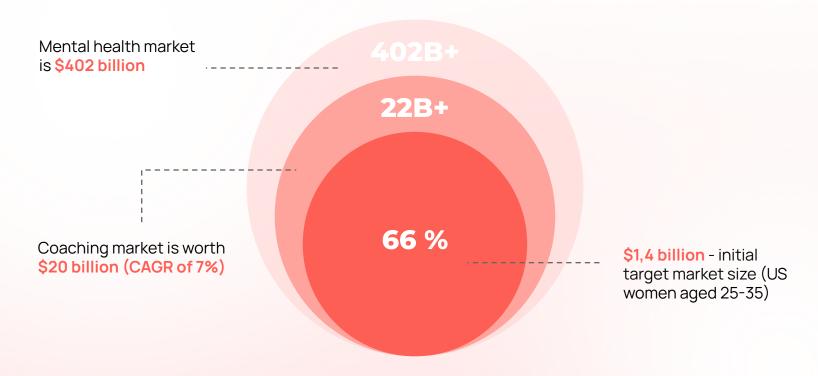
Emphatic artificial intelligence

+

Most reliable personal growth methodologies



## Coaching and mental wellness market are booming and we are willing to take part of it



## **Evolwe** covers all steps to personal growth from current state to personal development plan

#### **Evolwe**

- An **intelligent**, **EMPATHIC AI chatbot** that engages like a human based on neurophysiology, thought analysis, emotional intelligence
- Our own **neural network** which generates responses that are emotionally sensitive and have 'personality' (using GPT2, GPT3, BERT, T5, XLnet, etc.)
- Smooth switching of skills to adapt to the emotional context of engagement with the user
- 'Awareness' of the surrounding world
- Out-of-the-box, customized dialogue solutions designed to automate wellbeing processes
- Easily integrated into online platforms.
- Full GDPR and international privacy protection

#### Technologies used

NATURAL LANGUAGE UNDERSTANDING (NLU)

NAMED ENTITY RECOGNITION (NER)

**CONVERSATIONAL AI** 

**SENTIMENT ANALYSIS** 

**VARIOUS AI TRAININGS** 

**AI-BASED ANALYTICS** 

# We target to reach 930k new subscriptions in the 2024



# Our go-to-market strategy focus on specific customer segment and creating a virality

As a first target audience we target US women age 25-35

### Our go-to-market strategy will focus on:

- Collaborations with relevant influencers focusing on self-development and productivity
- Community development in the social medias such as Instagram and Facebook
- Engaging coaches into using Evolwe as an assistant to their work
- ✓ Partnerships

#### **Product traction**

\$750K

TOTAL INVESTED BY FOUNDERS IN PRODUCT DEVELOPMENT

March 2022 TEST - App 1.0 personal forecasts



### March 2023 TEST - App 2.0 digital life coach

- emotions recognition in text
- behavior traction
- conversational Al
- MVP of chat bot created



#### **TECHNOLOGY TRACTION**

- Recognition of the emotional and contextual content of the text
- Conclusions and recommendations
- Maintaining conversation and smalltalk
- Recognition of emotional coloring and user intent
- Trained on 150k+ datasets

### Our technology has been successfully

**PRACTICES** 

AND TOOLS
COLLECTING

2020

#### **TESTED SCIENTIFICALLY**

The results from five years work **HAS BEEN VALIDATED THROUGH EXPERIMENTS** 







THE METHODOLOGY WAS TESTED ON 420 USERS\* BETA LAUNCH

2022

2021

PSYCHOLOGY
AND
NEUROPSYCHOLOGY
EXPERTS INVOLVEMENT

Q4 2019

BUDDHISM

AND COACHING

**EXPERTS** 

INVOLVEMENT

FIRST
METHODOLOGY
DEVELOPMENTS

Q2 20<u>1</u>9

Q1 2019 93%\* of users tested improved their

sleep cycle, reduced anxiety and felt happier and more fulfilled

### 75%\* of them reached their goals

within 3 month of engaging with our technology



## We offer a subscription model with recurrent monthly or annual fees



#### **Team**



Aliya Grig Founder & CEO

- Launched a space tech startup Lin Industrial (small launch vehicle for satellites) and made a successful exit with a 2X ROI
- Attracted \$22 mln in investments
- Contributor for Forbes, L'Officiel magazines.
- Trinity college Dublin, Bocconi & HEC alumni



Mikhail Chinov Chief data scientist & Al

More than 15 years of experience as a Chief Data Scientist in ML and Al in leading european banks (Gazprombank, Sberbank)
PhD in math Moscow State University

#### 18 FTE | 12 PTE



Igor Shatalin NLP Specialist

More than 12 years in NLP and Conversational AI (Skolkovo)
PhD in math St Petersburg State University

### **Advisory board**



Ruchika Sikri

- 15+ years at Google HQ
- Created and launched numerous well-being and mindfulness programs for over 120,000 employees
- Founder of Mandala Ventures
- International mindfulness consultant, writer



Milo Sprague

- Silicon Valley Bank CTO
- Technology executive and Board Advisor
- Over 25 years of leadership experience focused on Emerging Technology and Innovation
- Harvard alumni



Violetta Chekan

- 7+ years experience in Venture Capital working for the biggest funds of Portugal
- €40M+ in investment contracts
- Founded Vis Caeli Startup
   Studio
- Alumni of Stanford's executive program in Venture Capital

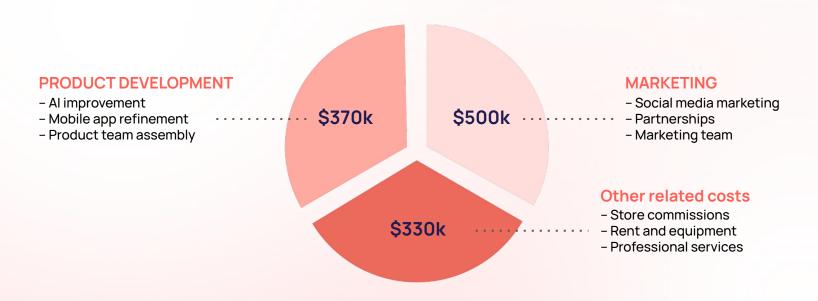


Anastasia Zdoroviak

- Director CX, DoorDash
- Head of Consumer Experience & Strategic Initiatives at DoorDash, ex-management consultant

### We are fundraising \$1 200 000

Our goal is to create the **best in class Al coach** that will serve more than **350K users on a monthly basis** 



### Thank you



Aliya Grig Founder Evolwe

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