CURRICULUM VITAE

Name, Surname: Kamran Shikhaliyev

Date of Birth: 1981 Citizenship: Azerbaijan Marital Status: Married

Languages Skills: Azeri, Russian (native);

English (good);

Turkish (good in oral).



CONTACT:

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WORK EXPERIENCE:

COMPANY: "ATRABANK" OJSC (Baku, Azerbaijan)

2005 - 25/04/2011 Head of POS-terminals and Marketing Division

"ATABANK" OJSC (Baku, Azerbaijan)

25/04/2011 - 12/04/2016 Head of Products and Payment Systems Division,

Deputy Director of Bank Cards and Electron Services Department

"ATABANK" OJSC (Baku, Azerbaijan)

12/04/2016 - up to now *Head of Products and Payment Systems Division*,

Bank Cards and Electron Services Department

The job holder is responsible for:

- Taking an active participation in control and monitoring of plastic cards business: issuing, acquiring;
- Co-ordination with the international payment systems, international organizations and the companies, rendering accompanying services, bonus and loyalty programs, Priority Pass, IAPA; Conducting the correspondence with appropriate Managers;
- Monitoring and control of invoices, reports, notices and information materials from MasterCard and Visa, analysis and representation to the Management of Bank;
- Taking part in preparation of new projects, products, plans and forecasts to the Bank's Management;
- Work with the remote application "Telescope" (OpenWay4), tracking of ATM's, POS-terminals and the issued cards, carrying out various authorized operations (unblocking of the PIN, change of the card status, authorization of the blocked amounts, authorization of credit limits, etc.);
- Preparation and leading the trainings and seminars for branches' staff; Participation in preparation of materials and presentations for Bank's Management, branches and sections;
- Taking part in submitting mandatory monthly and quarterly reports to payment systems MasterCard International and Visa International, to the Bank's Management and Central Bank of Azerbaijan Republic;
- Experience in management of more than 25 000 cards, 20 000 POS-terminals and 80 ATMs;
- Participation in Bank's tariff policy development;
- Experience of carrying out of meetings, conferences, forums and etc.

ACADEMIC DETAILS:

University: Dagestan State University, Makhachkala, RF.

Period: 1998 - 2003 Faculty: Finances & credit

Qualification: Economist, Specialist's degree

2003 – 2004 Military Service

Kamran Shikhaliyev _CV

University: Moscow State Regional University, Moscow, RF.

Period: 2011 - 2013

Faculty: Management, "Project Management" Master's degree program

Qualification: Economist, Master's degree

TRAINING COURSES:

12 March - 13 March 2008 Certificate of **Azerbaijan Bank Training Centre**

"Plastic Cards Operations" course

2007 – 2008, EF Course Diploma of the **EF ENGLISH FIRST school**

Jan. 2010 – March 2010 English Language course, Level 10

November 2010 - Jan. 2011 Certificate of **AzeriConsultingService LLC** / "Accounting" course

10 March - 11 March 2011 Certificate of **Azerbaijan Bank Training Centre** / "Retail Banking" course

10 April 2011 Certificate of ISET (International School of Economics at Tbilisi State University),

1st Place Award Certificate

Student Conference of the ISET 2011 Economics Olympiad, essay presentation

4 February - 5 February 2013 Certificate of **Visa Business School, Visa Inc.**

The Business of Fraud Risk Management Training

15 Nov. 2012 – 04 April 2013 Certificate of **GRBS** / English Language course, Intermediate Level

14 May - 15 May 2013 Certificate of **Azerbaijan Bank Training Centre** / "Customer Retention" course

3 February - 7 February 2014 Certificate of **Visa Business School, Visa Inc.** / Visa First Workshop

13 March - 14 March 2014 Certificate of Azerbaijan Bank Training Centre

"Payment Systems (SWIFT, AZIPS, XOHKS, KOMIS and others)" course

30 September 2014 Certificate of **GUARCCESS LLC**

"Effective Sales Technologies and Client Communications in Promoting and

Implementing Card Products for Corporate Clients" course

26 – 27 January 2015 Certificate of **Visa Business School, Visa Inc.** / Card Profitability Workshop

08 June - 09 June 2015 Certificate of Azerbaijan Bank Training Centre

"Anti-Money Laundering Measures" course

12 September 2015 Certificate of IELTS / IELTS Overall Band Score 5.5 / CEFR Level B2

23 December 2015 Certificate of Visa Business School, Visa Inc.

Boost Your Authorization Approval Rates, Customer Satisfaction and Profitability

28 January 2016 Certificate of Visa Business School, Visa Inc.

Understanding Visa Claims Resolution

16 February 2016 Certificate of **Visa Business School**, **Visa Inc.**

Diving Into Visa Billing Statements

18 February 2016 Certificate of Visa Business School, Visa Inc.

Visa Debit Product Manager Certification Program

COMPUTER LITERATE: Windows & MS Office; Internet Explorer; Outlook Express;

Progress, GNI, Telescope-Way4 (Banking Programs)

PERSONAL QUALITIES: Hard working – Quick learner – Easily adapting to new environment.

Ability to work in team.

INTERESTS: Sport: football, run in the mornings, swimming. / Music: Pop, Jazz, Classic.

REFERENCE: Available upon request