

# Uganda's Coffee Exports Analysis

Select coffee type

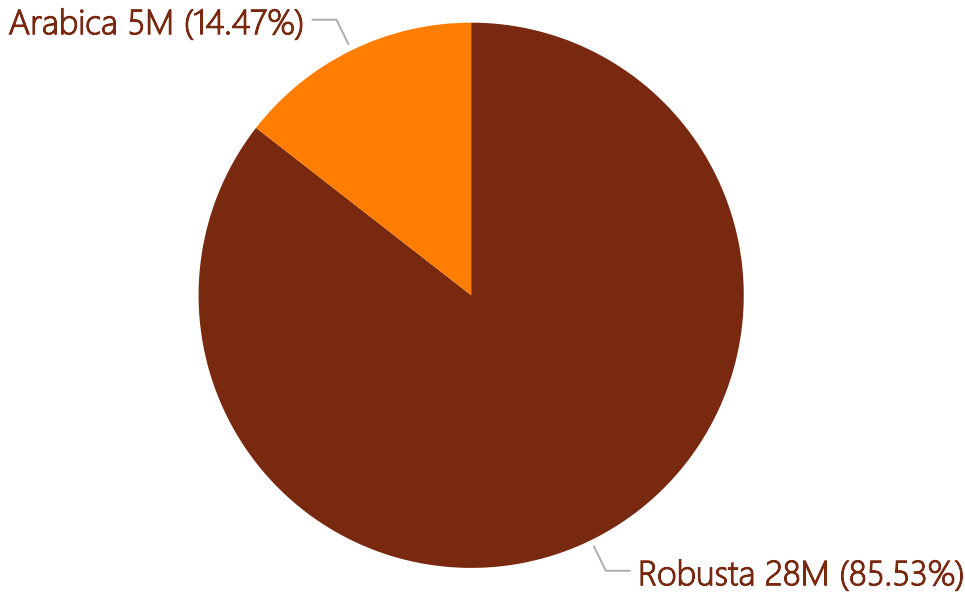
All

Select Year, Quarter, Month

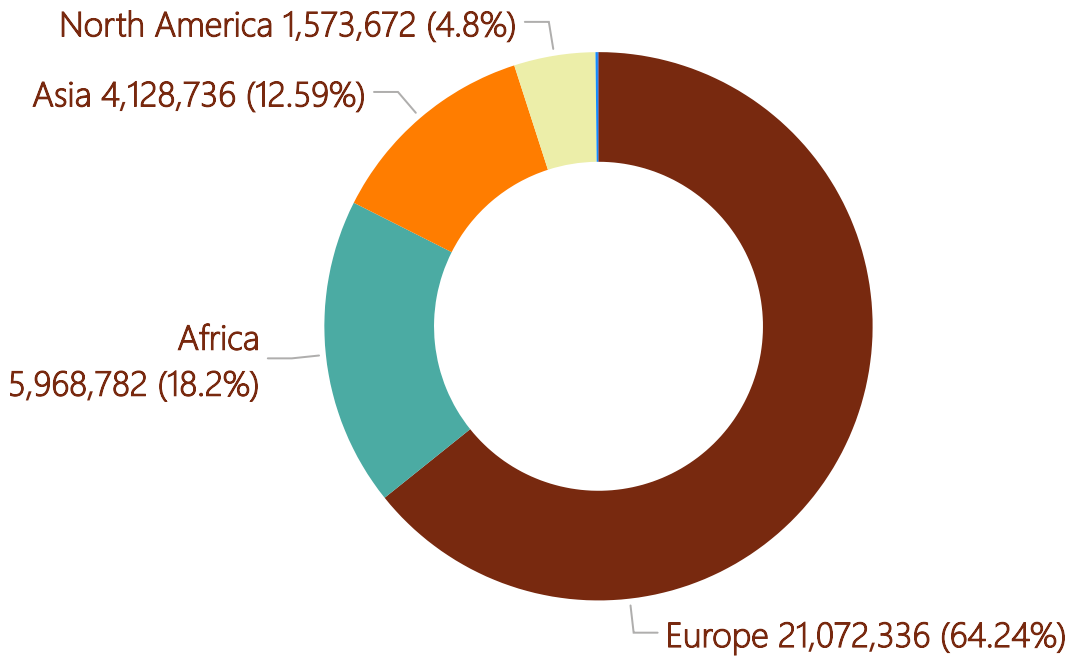
All

Quantity (60kg Bags)	Revenue	Avg Annual Quantity	Avg Annual Revenue	AvgUnitPrice	YOY% Qty. growth	YoY% Revenue
33M	\$5,343.61M	5.47M	890.60M	3.36	27.95%	58.24%

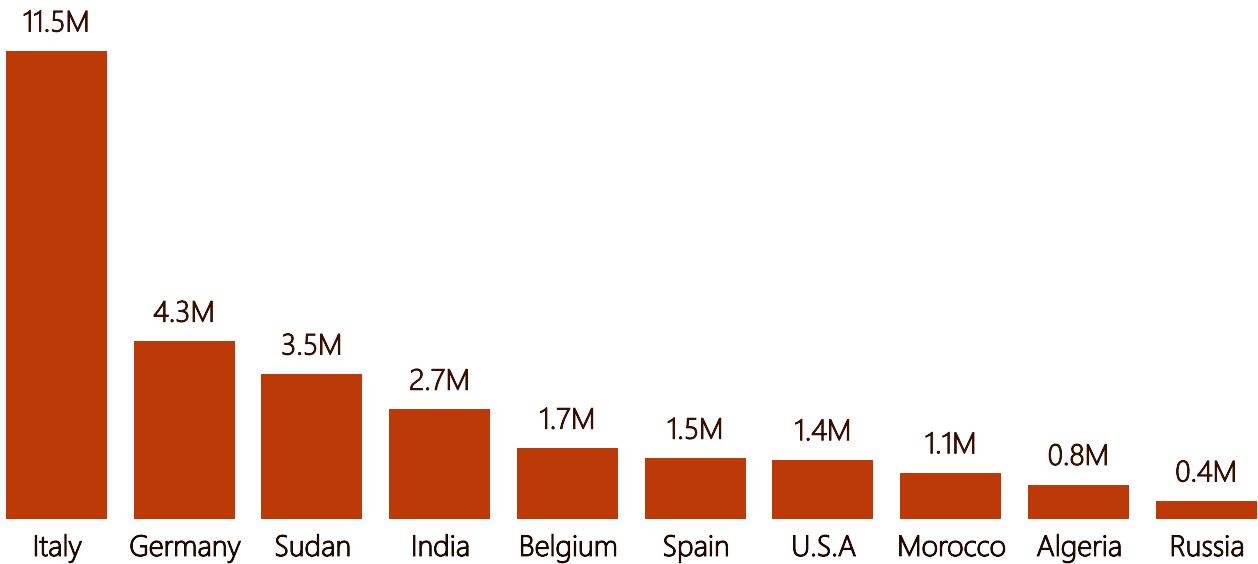
Export Qty (60kg Bags) by Coffee Type



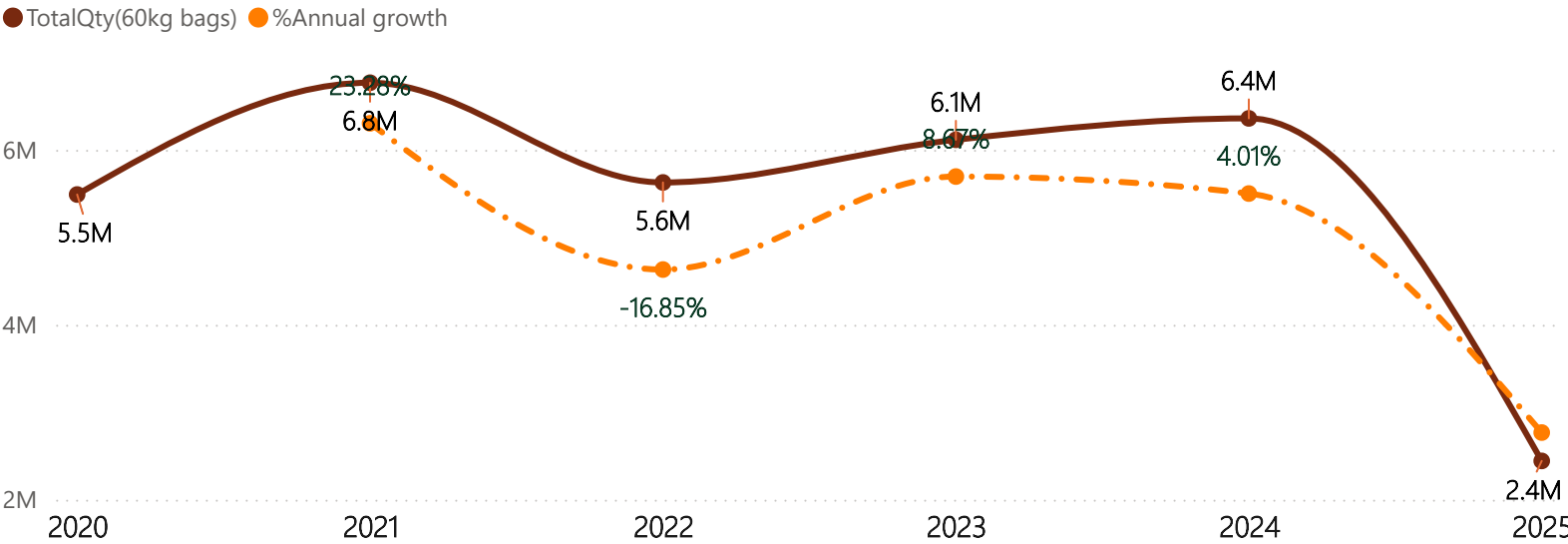
Total quantity of coffee exported by Continent



Top 10 Coffee Destinations by Qty



Total Export quantity (60kg bags) by Year



Current year exports

Type

All

Month

Jan

Feb

Mar

Apr

Year Selection

Current Year

Year:2025

Latest Month Vs Previous Month

694,318✓

Previous Month: 642,981  
(+7.98%)

Volume (60 kg bags)

2,443K

49.28% ↑  
YOY %

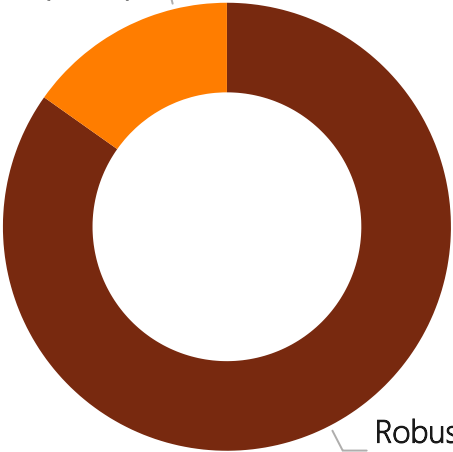
\$737,178K

Revenue

TotalQty(60kg bags) by Type

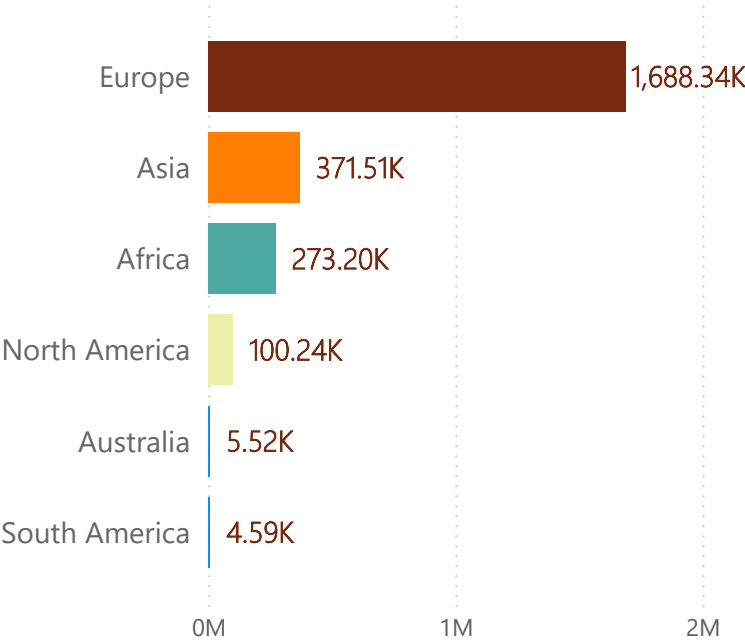
● Robusta ● Arabica

Arabica 371,298 (15.2%)

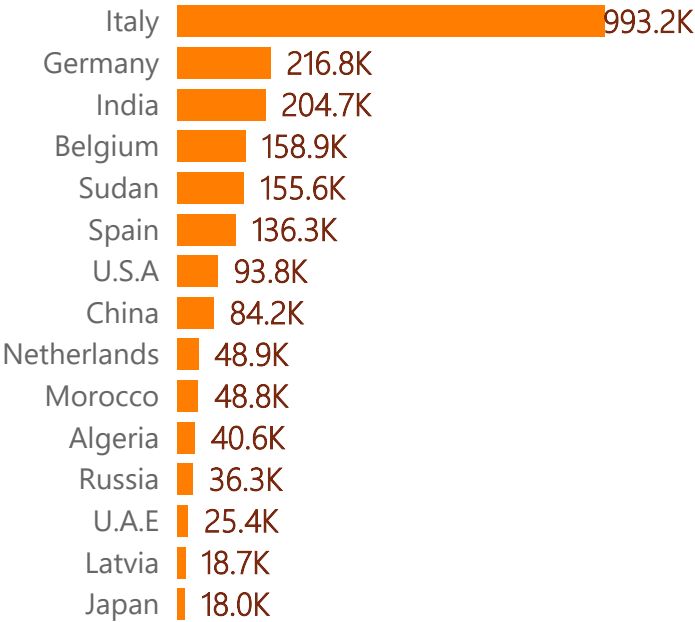


Robusta  
2,072,098 (84.8%)

Total quantity of coffee exported by Continent

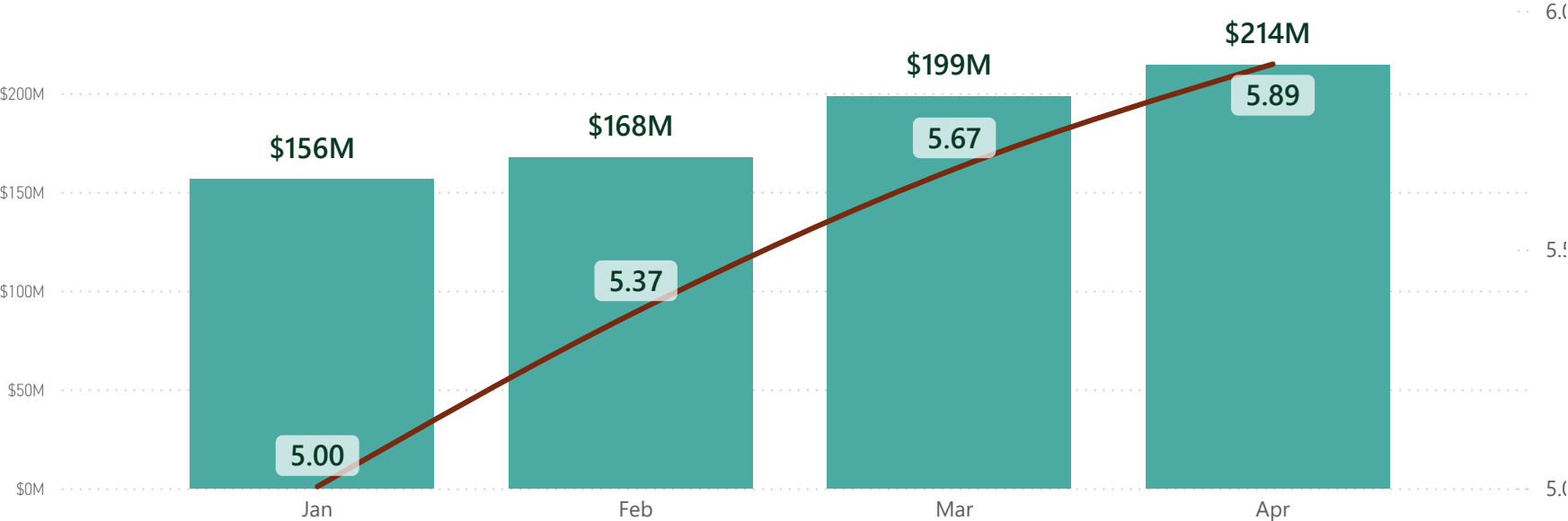


Top 10 Coffee Destinations by Qty



Revenue and Avg Unit Price by Month

● Revenue — Avg Unit Price



	Type	Vol.(60kg bags)	Revenue	Avg Unit Price	Prev unit price	YOY % Unit Price
+	Robusta	2,072,098	\$603,585,820	4.69	3.09	51.63% ↑
+	Arabica	371,298	\$133,591,833	6.03	4.11	46.75% ↑
	Total	2,443,396	\$737,177,653	5.48	3.70	48.10% ↑

Growth Patterns

Choose Type of Coffee

All

Year, Quarter, Month

All

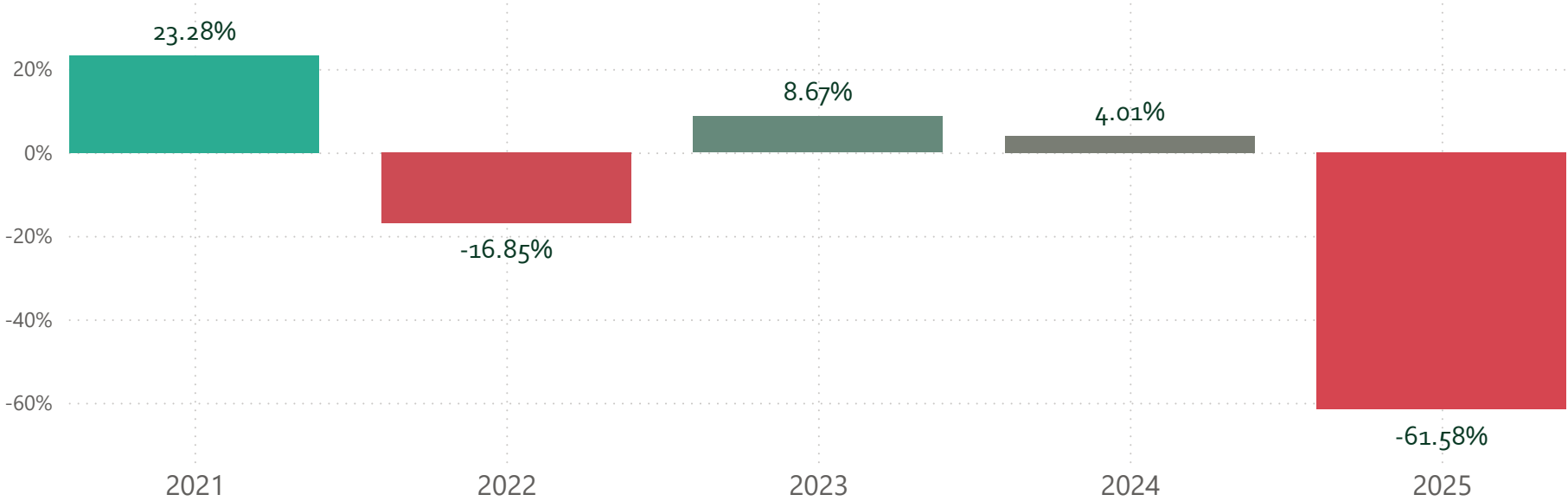
This Year Vs Prev Year qty

2,443,396!  
Prev Year: 6,359,552 (-61.58%)

This Yr Vs Prev Yr Revenue

\$737,177,653!  
Prev Year: 1,547,139,240 (-52.35%)

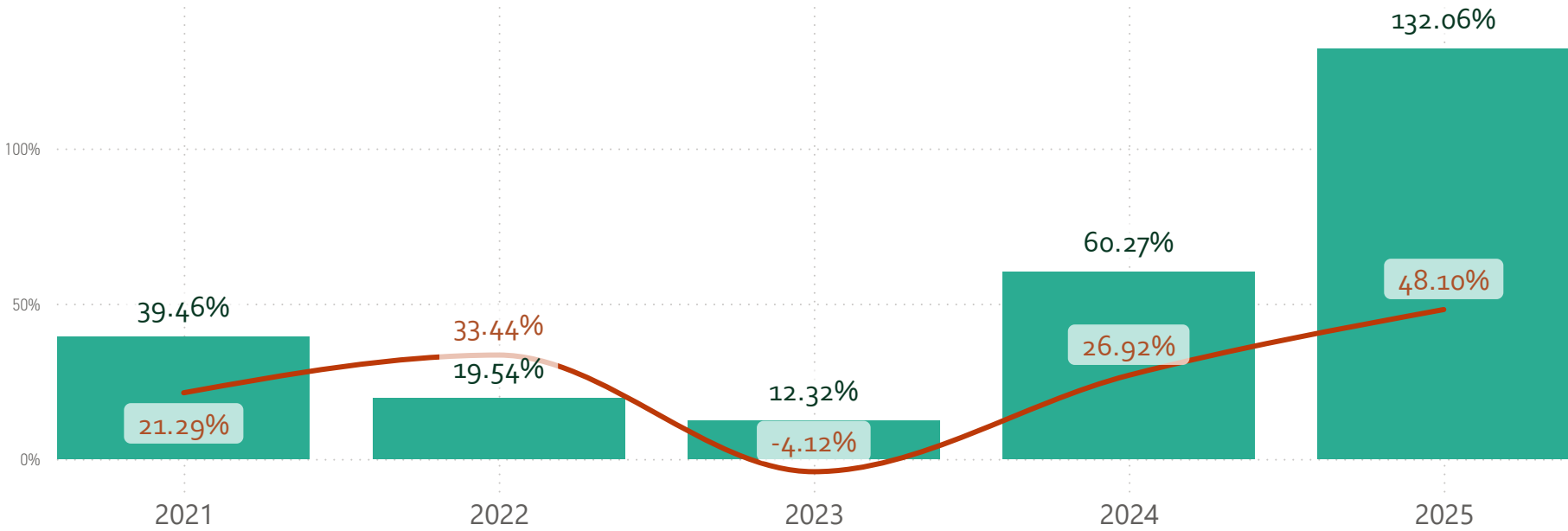
%Annual growth by Year



Year	Total export qty	YoY % growth
2020	5,489,114	
2021	6,767,064	23.28%
2022	5,626,937	-16.85%
2023	6,114,644	8.67%
2024	6,359,552	4.01%
2025	2,443,396	49.28%
Total	32,800,707	27.95%

YoY% Revenue and % Unit Price Change by Year

● YoY% Revenue ● % Unit Price Change



Year	Revenue	YoY% Revenue
2020	\$515,533,908	
2021	\$718,958,512	39.46%
2022	\$859,473,110	19.54%
2023	\$965,326,723	12.32%
2024	\$1,547,139,240	60.27%
2025	\$737,177,653	132.06%
Total	\$5,343,609,146	58.24%

Top Coffee grades, & Averages

3.36

Avg Unit Price

512.67K

Avg Monthly quantity

83.49M

Avg Monthly Revenue

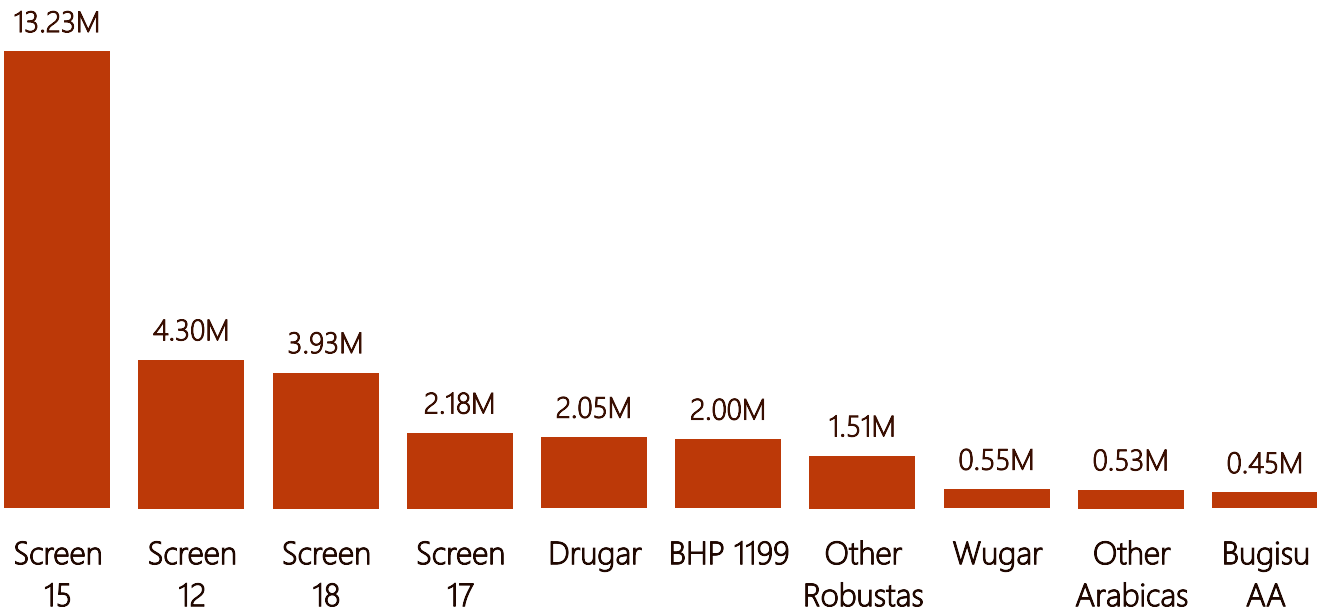
Select coffee type

All

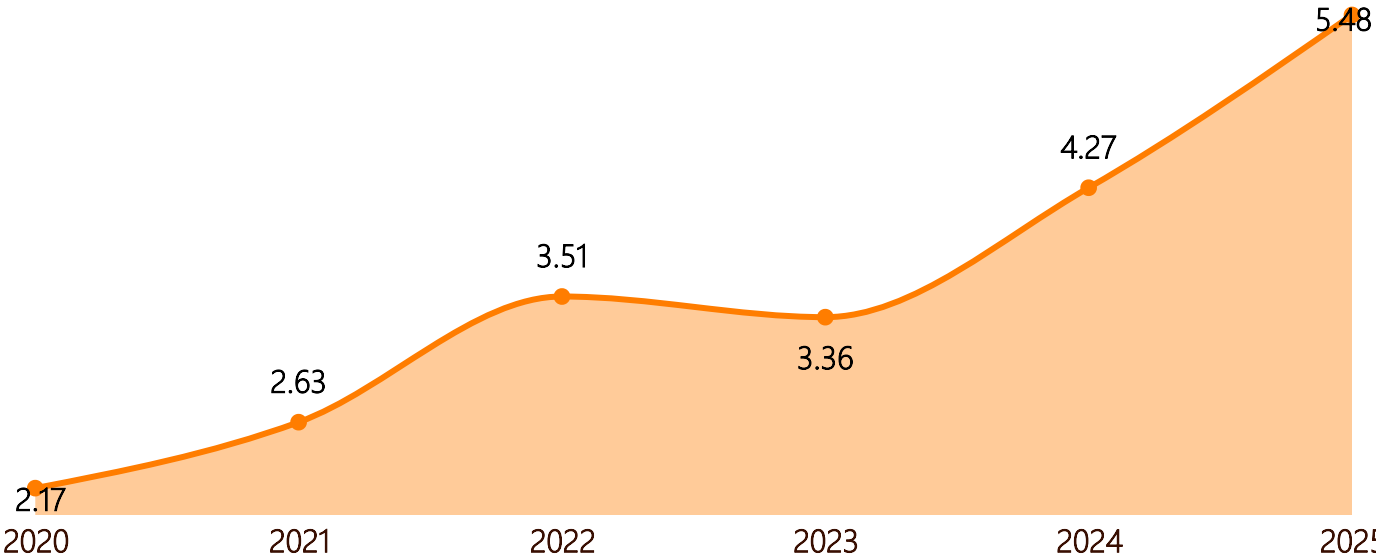
Select year

All

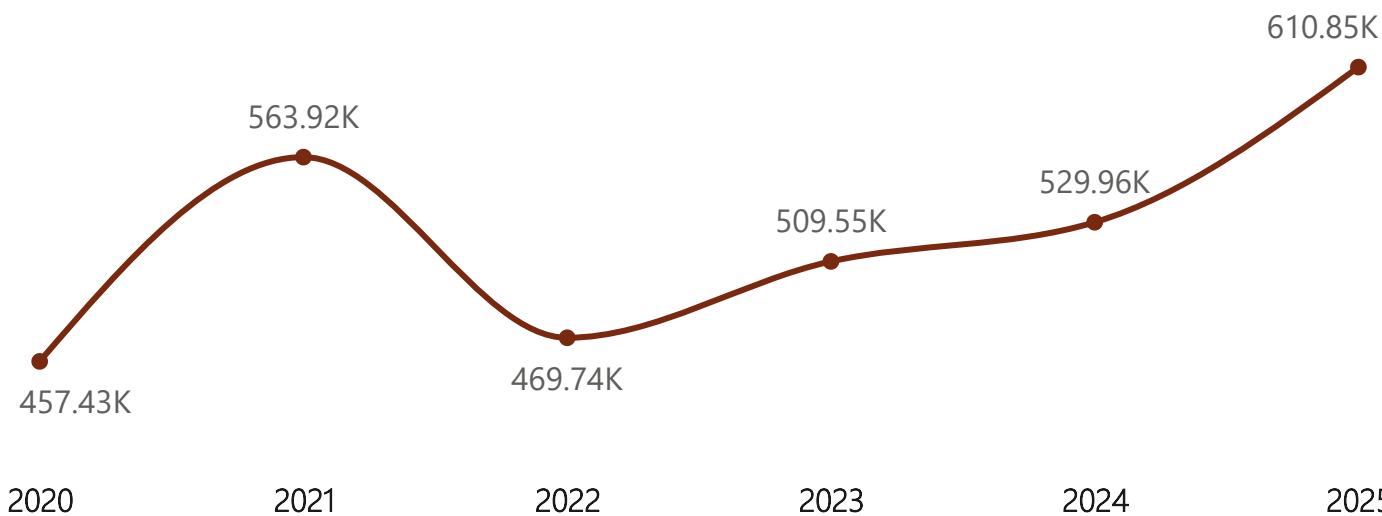
TotalQty (60kg bags) by Top 10 grades



Average unit price by year



Average monthly export quantity by year



	Type	Qty (60 Kg Bags)	Avg Unit Price	Revenue
☐	Robusta	28,052,887	2.55	\$4,315,027,898
	Screen 15	13,346,507	2.67	\$2,087,586,757
	Screen 18	3,949,572	2.73	\$674,370,450
	Screen 12	4,301,530	2.58	\$655,236,073
	Screen 17	2,175,690	2.62	\$344,111,778
	BHP 1199	1,998,401	1.84	\$228,982,122
	Other Robusta	1,554,634	2.03	\$197,755,752
	Wugar	550,000	2.55	\$140,250,000
	Other Arabicas	530,000	2.55	\$1,350,000
	Bugisu AA	450,000	2.55	\$1,147,500
	Total	32,800,707	3.36	\$5,343,609,146

Trend

Volume (60Kg Bags)

33M

Export Revenue

\$5,344M

%growth (2020-2024)

15.86%

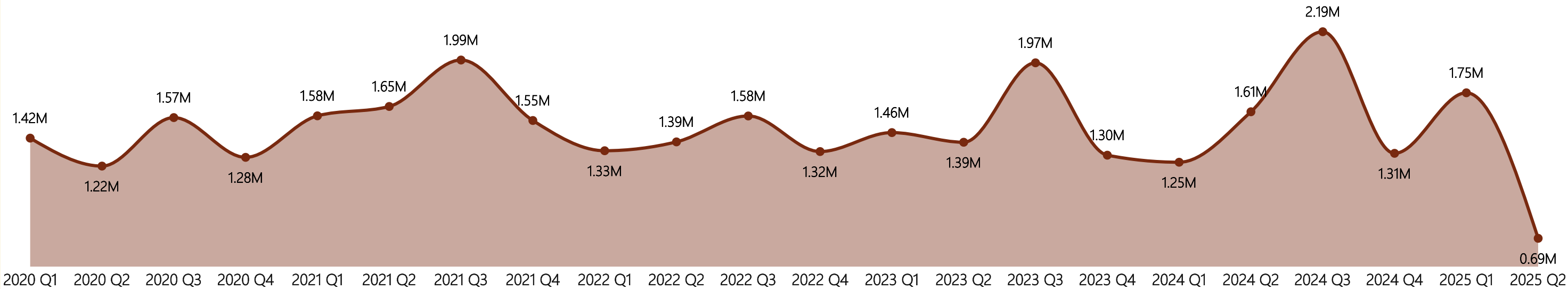
Select year

All

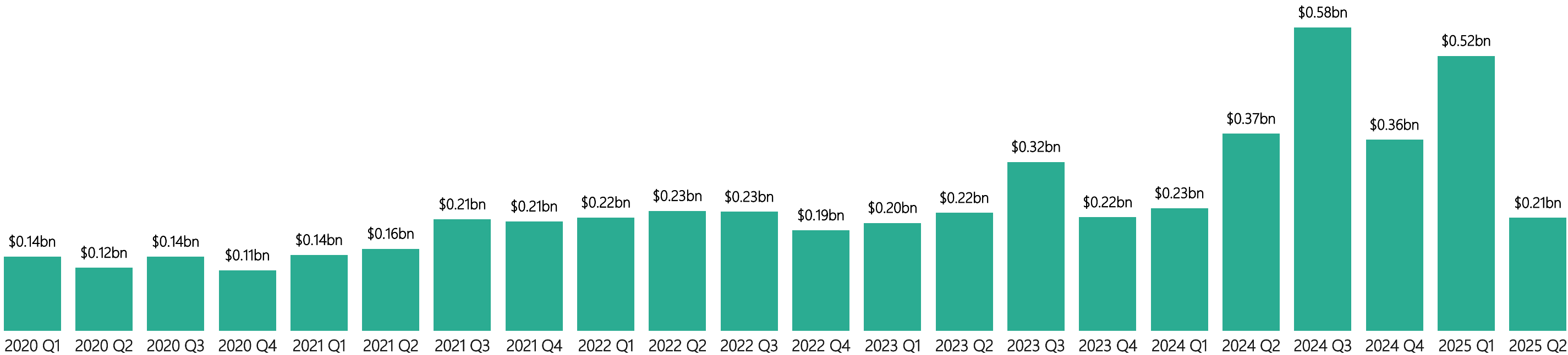
Select Type

All

Total Export quantity (60kg bags) by Year and Quarter



Export Revenue by Year and Quarter



Coffee Exports Destination

33M  
Export Volumes (60 Kg Bags)

Select Type of Coffee

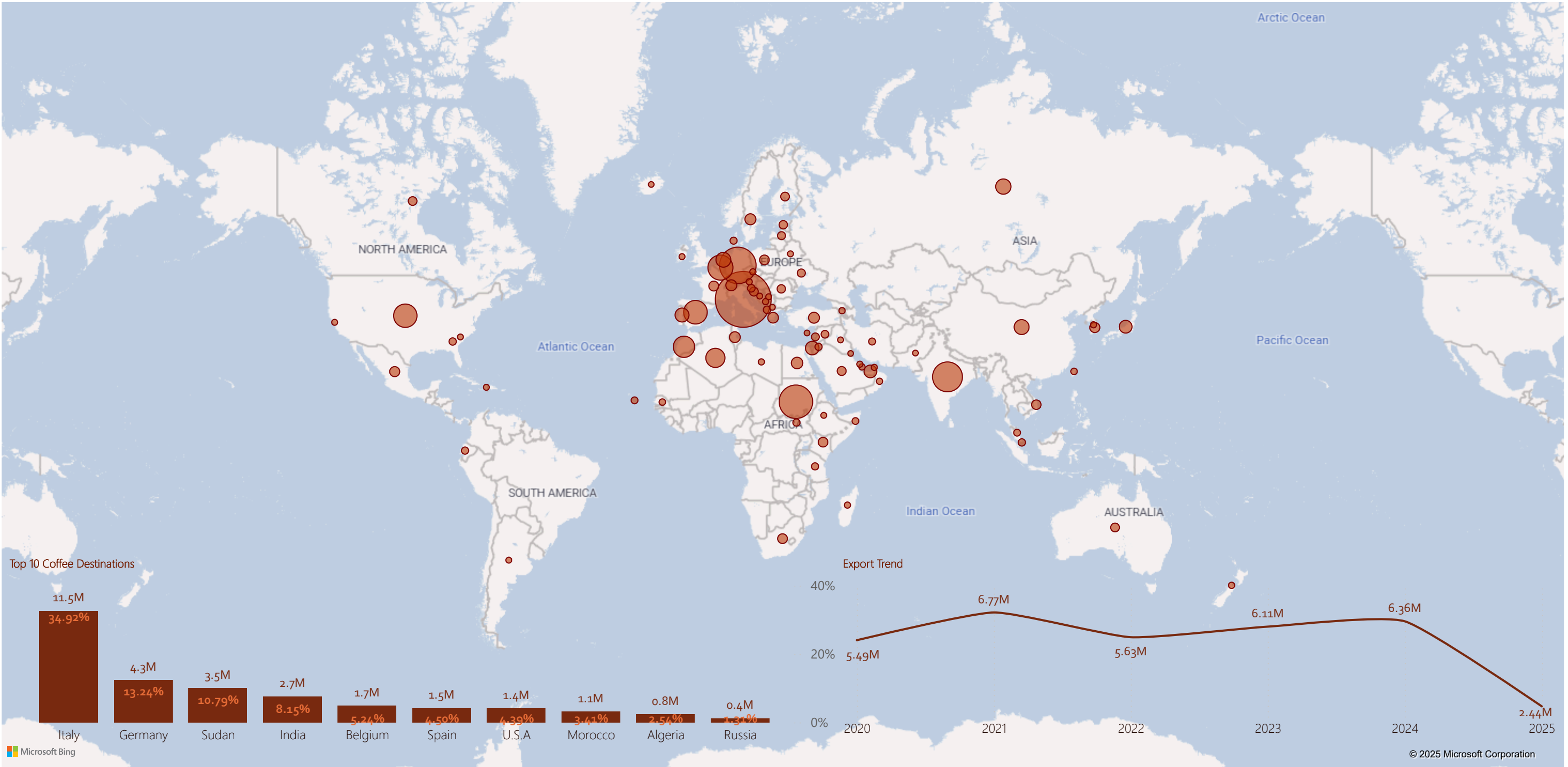
All

Select Continent

All

Year, Quarter, Month

All



Coffee Exports by Buyers

100K

Export Volume (60 Kq Baqs)

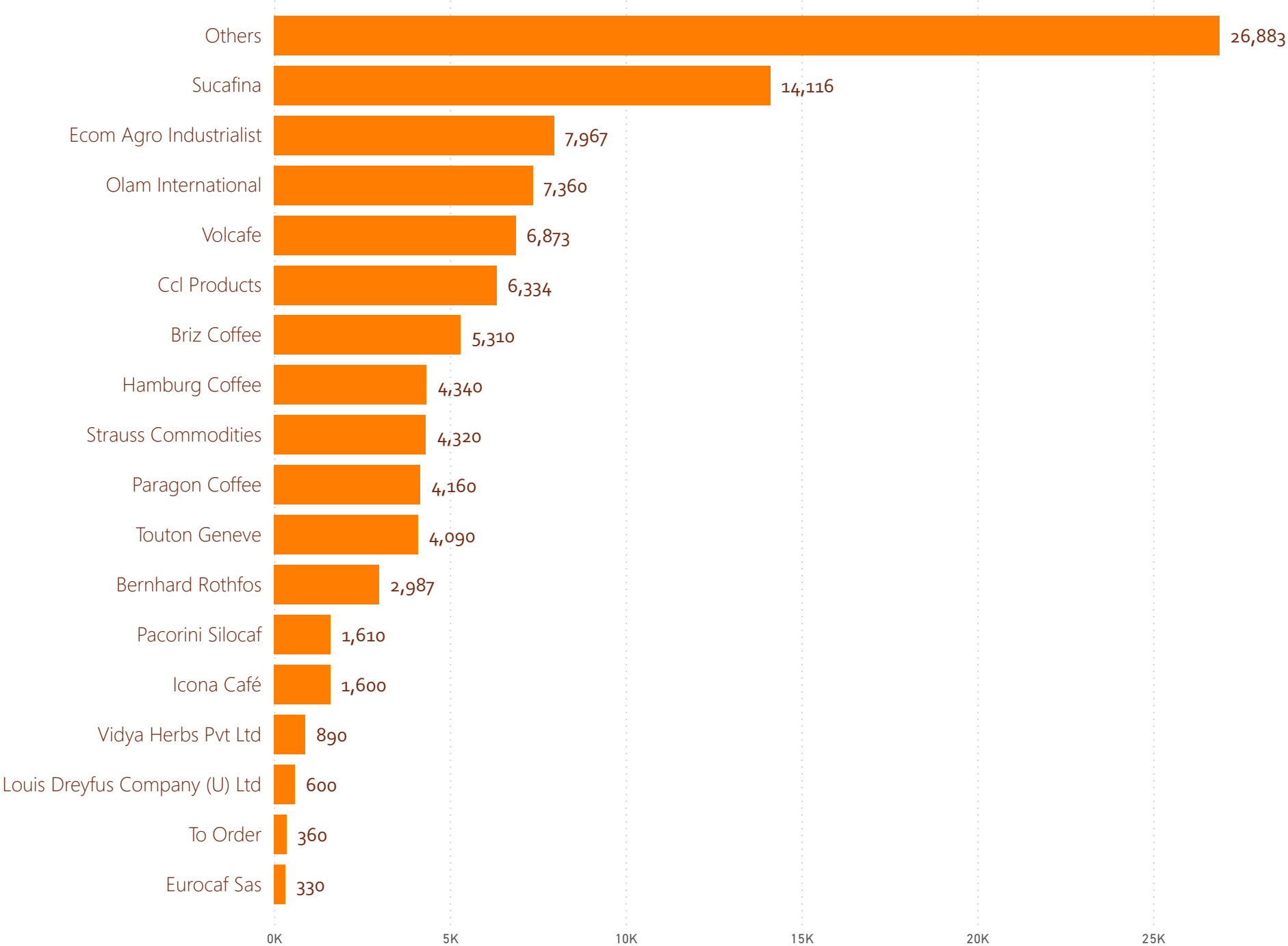
Select Month

Apr

Select Quarter

All

Total quantity of coffee (60kg bags) exported by Buyer



Year Selection

- ☐ 2020
- ☐ 2021
- ☐ 2022
- ☐ 2023
- ☐ 2024
- ☒ Current Year

Type

- ☒ Arabica
- ☐ Robusta

Buyer	%Exports Share - Buyers
Others	26.85%
Sucafina	14.10%
Ecom Agro Industrialist	7.96%
Olam International	7.35%
Volcafe	6.86%
Ccl Products	6.33%
Briz Coffee	5.30%
Hamburg Coffee	4.33%
Strauss Commodities	4.31%
Paragon Coffee	4.15%
Touton Geneve	4.08%
Total	100.00%

Coffee Exports by Exporting Companies

371K  
Export Volumes (60 Kg Bags)

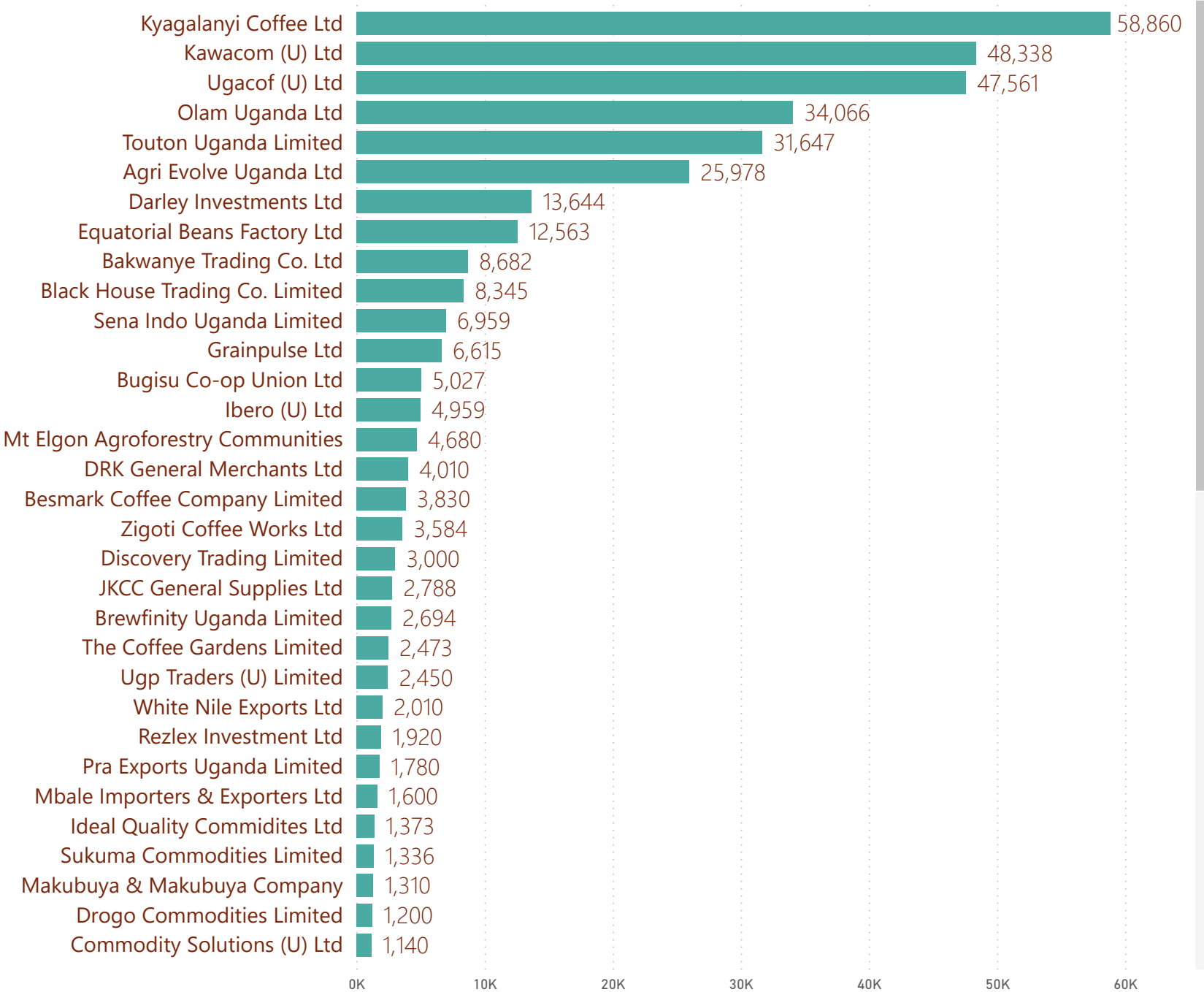
Select coffee type

All

Select quarter, month

All

Total quantity of coffee (60kg bags) exported by Exporting Company



Year Selection

☐ 2020  
☐ 2021  
☐ 2022  
☐ 2023  
☐ 2024  
☒ Current Year

Type

☒ Arabica  
☐ Robusta

Exporting Company	%Company Export share
Kyagalanyi Coffee Ltd	15.85%
Kawacom (U) Ltd	13.02%
Ugacof (U) Ltd	12.81%
Olam Uganda Ltd	9.17%
Touton Uganda Limited	8.52%
Agri Evolve Uganda Ltd	7.00%
Darley Investments Ltd	3.67%
Equatorial Beans Factory Ltd	3.38%
Bakwanye Trading Co. Ltd	2.34%
Black House Trading Co. Limited	2.25%
Sena Indo Uganda Limited	1.87%
Total	100.00%