

Xomato

Aim: to provide food / deliver food right in front of your doorstep.

SWOT

Strength :
→ Quick delivery
→ Reach right in front of the door step
→ more offers

Weakness

→ platform fees and many other charges
→ Have to pay online only for certain restaurants.
→ Costs more than eating in restaurant

Opportunity :

→ Less payment Jobs.
→ Connection with restaurants
→ Has more ~~than~~ Events and gathering Bookings.

Threat

→ swiggy, snack, Zepto Bistro, provide better or equal opportunities.

17/10/2025

- Name: Lahari P
- Course: BTech IT (AR/VR)
- Section: 22

PERSONAL DEVELOPMENT PLAN

Section -1

TITLE - WHO AM I?

I am Lahari p, currently pursuing my
BTECH at Alliance university for
Internet of Things (AR/VR)

• SWOT Analysis TABLE

i) Strengths:

Good listener - help build relationship

Socializing communication skills
makes it easier to learn from others

Analytical skills enjoy solving complex
interesting problems.

ii) Weakness

- Tendency to learn a lot of things, which leads me to over-procrastination.
- Less practical exposure in my field of study

iii) Opportunities

- Growing demand for skills in Data Science, software development etc.
- Access to internships and networking events through our University.

iv) Threats

- High competitive corporate world for graduate jobs in my chosen field.
- Rapid technological changes requiring constant upskilling
- Potential economic downturn affecting job availability.

• Reflection Note :

One key insight from this data analysis is the direct link between my greatest strength and my most hindering weakness: my tendency to learn more & know more etc. When the fear of not meeting my own level causes me to delay starting tasks altogether.

These awareness will profoundly influence my future choices. Academically & professionally, I need such a environment that seeks value precision but also encourage progress over first attempts etc. By Reframing my perfection, me turning a potential weakness into a more controlled and productive strength.

Section - 2 : Goal Setting (Where Am I Going?)

Academic SMART Goals

- 1) To maintain a CGPA between 8 and 9 by studying regularly, attending all classes, & taking mentor guidance
- 2) To learn cybersecurity & java, python within 6-8 months and complete one personal project.
- 3) To complete course certifications in python within 3 months starting from December.

• Personal and professional smart Goals :-

- 1) To overcome my fear of decision making by taking part in 3 to 4 presentation by this semester.
- 2) To learn AI through online courses and guidance from seniors within 14-16 months, completing a project.

Goal	Why it is Important	Type	Timeline
CPA 8	Show consistency & supports Internships	Short term	Oct 25 - May 26
Python	Improves technical & project skills	Mid term	Oct 25 - May 26
GitHub	Strengthens backend skills	Short term	Dec 25 - Feb 26
Decision Making	Builds confidence and leadership	Short term	Jan - Apr 26
Earn AI	Adds advanced IT career skills	Long term	Dec-25 - Apr 27

Section - 3 : Aligning Self and system (Using university Resource effectively)

Goal	University Resource	Planned Action	Timeline
CPA 8	Mentor Learning Centre, Library	Attend lectures, use resources meet mentor monthly	Oct 25 - May 26
Python	Coding clubs, Seniors, online platforms	Follow roadmap & complete one project	Oct 25 - May 26
GitHub	Online courses, Peer Mentors	Complete courses apply in a mini project	Dec-25 - Feb-26
Decision Making	CAN, Mentors, Clubs etc	Learn & build & participate in events	Dec-25 - Apr-27
Earn AI	Mentors, MOOCs	Learn & build AI project	Jan - Apr 26

anned follow-up actions

- Join coding & AI clubs to gain exposure & interact with seniors for guidance
- Schedule monthly progress checks with mentor to stay on track with learning goals & projects.

Section - 4

- Co-curricular & Extra curricular Engagement
Learning beyond the classroom

Month	Focus area	Activities & goals	Expected outcome
Oct 25	Python	Continue learning python	Strong foundation in python
Nov 25	GitHub	Learn python, CSS, JS; build basic Frontend	Frontend module complete
Dec 25	AI	Start python, github, AI basics	Understanding DB & AI basics