Ben Allwright

Full Stack Web Developer

Image result for email icon blue benallwright11@gmail.com A blue and black phone logo

Description automatically generated 07861 679 981 ![A blue circle with a white circle and a white circle with a white circle and a white circle with a black background

Description automatically generated]() Brighton Related image [Ben Allwright](https://www.linkedin.com/in/ben-allwright-88976560/)

SUMMARY

A full-stack web developer with a strong foundation in web technologies and a passion for design and function. Transitioning from a successful career in sales, I bring a unique blend of technical expertise and a customer-focused mindset to create impactful, user-friendly digital solutions. Passionate about problem-solving, continuous learning, and building applications that improve user experiences. Adept at working in fast-paced environments, meeting deadlines, and collaborating with teams to deliver high-quality results.

PROJECTS

I’m currently working on a simple **code challenge** for beginners thinking about learning to code.

My biggest project to date is a fully functional **ecommerce site** that I built using Python and Django for the back end with user accounts, payment system with Stripe, elegant user-friendly design. The site has over 100 products that can be searched or filtered easily. The site is also easily scalable with the as the site admin (site owner) can easily add/remove/update new products. The site was built with SEO in mind and conforms to best practices and used AWS to host all the media files to improve the performance of the site.

Other projects include, interactive resume, a site for an aesthetics business, a predictive analytics model for a sandwich shop to improve efficiency and cut costs.

EDUCATION

**Diploma in Full Stack Web Development** – Delivered by Code Institute and credit rated by the University of West Scotland (equivalent to a foundation degree).

**CompTIA A+** (computer hardware & software).

I’m fascinated by AI and its endless possibilities. I’m looking to study the **Microsoft Azure AI fundamentals** next.

TECHNICAL SKILLS

**Front-End Web Development:** HTML, CSS, Bootstrap, JavaScript, jQuery, React, UX/UI Design

**Back-End Web Development:** Python, Django, Flask, SQL (MySQL, PostgreSQL)

**Version Control & Deployment:** Git, GitHub, Heroku, AWS

**AI:** ChatGPT, Copilot. I use AI to improve efficiency, trouble shoot solutions and as a learning tool.

**Other Skills:** Agile methodologies, SEO, E-Commerce applications, API integration

CAREER SUMMARY

**The Learning People** *(October 2021 – Present)*  
*Sales Executive (October 2021 – Present)*

* Achieved top-tier sales performance, surpassing targets for over a year.
* Consults with clients to assess their development needs and recommend tailored learning solutions.
* Utilized data-driven decision-making to optimize sales strategies.

*Head of Code Enrolments (January 2017 – October 2021)*

* Led a high-performing sales team, growing it from 2 to 10 members.
* Designed and implemented training programs to enhance team performance.
* Developed a culture of continuous improvement, resulting in consistent revenue growth exceeding £300k per month.

*Senior Sales Consultant (September 2012 – January 2017)*

* 2014 Sales Champion; achieved 204% of target in July 2014.
* Mentored junior consultants on best practices and consultative sales approaches.

**O2, Telefonica** *(March 2011 – August 2012)*  
*Tech Guru*

* Responsible for dealing with all tech-based queries and finding solutions to customer problems.

**RediFun Simulation Inc. (RSI)** *(September 2009 – December 2010)*  
*Hardware Engineer (Flight Simulation)*

* Built high-performance computing systems for flight simulators used in military and commercial aviation.
* Represented RSI at IT/SEC, engaging with high-ranking military officials on simulation training solutions.

PERSONAL DEVELOPMENT

I’ve always believed in a culture of learning, and I love to learn new things. Working for a company that provides online training courses I’ve taken the opportunity to the learn on such subjects as - people management, leadership, Hardware, 3D modelling, psychology, sales, cooking, influencing, negotiation, e-commerce, AI, prompt engineering and more.

**REFERENCES AVAILABLE ON REQUEST**