

## CONTACT ME AT



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[@lisapolo/](https://www.linkedin.com/in/lisapolo/)



[github.com/polymorphismus/analytical\\_projects](https://github.com/polymorphismus/analytical_projects)



[tabsoft.co/3nH7qbU](https://tabsoft.co/3nH7qbU)

## TOOLS & TECH

- Python
- SQL
- Microsoft Excel
- Tableau
- Apache Spark
- GitHub
- Google Data Studio
- Google Analytics
- Adobe Photoshop
- DBeaver

## TECHNICAL COMPETENCIES

- Data Preprocessing and EDA
- Statistical Data Analysis including testing Statistical Hypothesis
- Quantitative Research Methods
- Data Visualization and reports
- Web Mining
- Business Analytics (KPI analytics, cohort analytics, A/B testing, product funnels)
- Machine learning (Forecasts and Predictions)

## EDUCATION & COURSES

- The Ural Federal University Computer science| 2013 - 2014
- Practicum by Yandex: Data Analysis, 2020
- HackerRank: SQL Certificate, 2021
- Stepik: Basic Statistics, 2021
- Coursera: Apache Spark (TM) SQL for Data Analysts, 2021
- Maxim Gorky Institute of Literature and Creative Writing| 2012 - 2017  
M.A. in Literary Translation  
GPA: 3.8 / 4

## LANGUAGES



# LISA POLOTCKAIA

## DATA ANALYST

### PROFILE

Detail- and process-oriented **Data Analyst** with **Python** and **SQL** proficiency. Have **startup** experience, a history of **project presenting**, strong **research & analytical skills**. Hold M.A. in Translation, finished 1 year of **Computer Science** study and 9-month **Data Analyst Yandex100 Program**

### WORK EXPERIENCE

#### Outsourcing data analyst

[Pinsteps](#) | Nov 2020 - present

- Conducted projects on **cohort analysis**, **conversion** evaluation
- Assessed **user activity** and **retention rates**
- Created **user engagement reports** that helped to establish app development direction

#### Interviewer

[Israel Way](#) | Sept 2018 - Feb 2020

- Conducted **surveys** of MASA participants and **highlighted** issues to be modified due to participants experience
- **Created reports, presentations** using Google Workspace tools

#### Video algorithm specialist

[Minute.ly](#) | Nov 2019 - Jan 2020

- Trained **AI Algorithm** for selecting highlights of video materials representing content of customer's websites

#### Program coordinator

Israel StartUp Tour | Sept 2018 - Feb 2020

- Developed and organized tours on Israeli **startups** for foreign entrepreneurs that were focused on **startup networking** and led to **successful business corporations**

### PROJECT EXAMPLES (clickable)

#### [KPI analytics and marketing expansions optimization](#)

- Examined **user behavior**, conducted **cohort analyze** establishing cohorts' KPI and thus indicated the most profitable advertising sources, which helped to develop further advertisement strategy

#### [A/B testing](#)

- Verified **A/B test** conduction correctness and used its results to define **more user engaging website version**. Used **user conversion funnels & statistical hypotheses tests** to confirm the conclusions

#### [Churn forecasting\\_\(machine learning\)](#)

- **Preprocessed** and explored the data, indicated inner **patterns** and **correlation** and used **LogisticRegression**, **RandomForest** and **K-Means** to successfully identify clients prone to churn

#### [Identifying inefficient mobile operators](#)

- Created a **method** to evaluate operators effectiveness. Successfully implemented it, identified ineffective operators and proved conclusions with **statistical tests**