

Hollis Blake

Houston, TX

-Email me on Indeed: <http://www.indeed.com/r/Hollis-Blake/aa5ff87bb7edf628>

Work Experience

Senior Financial Analyst

Wells Fargo Bank – (Mid-Corporate) - Houston, TX

May 2022 to April 2023

- Managed a portfolio of 15 clients in central region states with revenues exceeding \$500MM - \$15Bn.
- Responsible for analyzing key drivers, creating & implementing strategies to secure contracts with new clients.
- Built & maintained three-statement modeling to support credit, financial, investments & capital structuring.
- Prepared underwriting memos, credit/finance agreements, equity industry reports, & SEC Filings(10-Ks,10-Qs,8-Ks)
- Conducted quarterly portfolio review to identify any key issues pertaining to credit, & financial hygiene, including potential risk & mitigants.
- Assisted in preparation of bridge financing, syndicated loans, collateralized loan obligations, derivative hedging, merger & acquisition services.
- Supported the growth of services within various existing client accounts such as Oil & Gas, Manufacturing Industry, Real Estate Industry & Renewable Energy.
- Reviewed financials to ensure accuracy of assigned risk rating, exercise independent judgement, present recommendations for approval & prepare financial analysis.
- Maintained credit & financial approval authority between \$10MM - \$50MM depending on need, managing primary responsibilities & processes for aggregate direct credit exposure of \$2.5Bn.
- Performed annual review, which included company research, identifying borrower performance drivers, creating projections, performance interest, & assessing the anticipated ability to repay debt.

Financial Advisor

Merrill Lynch/Bank of America – (Wealth Management) - Oakland, CA

March 2020 to April 2022

- Generated new business, building & managing client relationships providing white glove service.
 - Hands-on experience assisting high net worth clients receive 100% SBA/PPP Federal loan forgiveness.
 - Prepared quarterly/annual statutory NAIC state financial reporting & audited annual financial statements.
 - Performed credit underwriting and provided support to 10+ Financial Advisors in Sacramento & the Bay Area.
 - Met quotas & deadlines underwriting loans with aggregate credit exposure based upon bank credit approval limits.
 - Provided budget, ad-hoc, business & financial analysis for a portfolio of clients with a net-worth of \$1MM - \$5MM
- & business credit exposure ranging from \$5MM to \$20MM+ (for revenues up to \$250MM).

Junior Financial Analyst

Mt. Diablo Lending - Walnut Creek, CA

January 2020 to March 2020

- Reviewed complex companies and completed loan write-ups for approval.
- Conducted annual reviews and recommended changes to grade as needed.
- Prepared monthly budget & financial projections; model projections to see loan amortization to future cash flows.
- Monthly closed procedures, including any required journal entries, account reconciliations and other schedules related to areas assigned.

Junior Financial Analyst

River City Solar LLC - Sacramento, CA

January 2019 to December 2019

- Developed forecasting tools to automate financial data analysis for over 15 accounts, in excess of \$500K monthly revenue.
- Analyzed complex deals & presented CAPs to manager with a clear and consistent approach to mitigate financial & credit risks.
- Reviewed legal documentation including credit agreements, notes and security agreements to confirm the terms are implemented adequately and reflect the subject credit approval.
- Analyzed asset classification change requests & available data points to ensure proper identification of classifications, accrual status, impairment status & proper calculation of reserves.

Formal Finance Training Completed

- Moody's Analytics Training | Financial Statement Analysis
- Moody's Analytics Training | Financial Accounting For Business Lenders

Education

Master of Business in Administration

University of Phoenix

June 2021

Bachelor of Business in Administration

Hampton University - Hampton, VA

December 2018

Skills

- Financial Planning & Analysis Underwriting P&L Reports Renewable Energy Asset Management Corporate Finance Forecast Projections Portfolio Management Financial Modeling Pro Forma Modeling GAAP Accounting 3-Statement Modeling Credit & Operational Risk Financial Reporting KPI analysis/ROI Metrics REC & PPAs Technical Accounting Asset Management Advanced: Alteryx, ERP (SAP), DAX, FDS, Hyperion, JavaScript, FactSet, MATLAB, SPLUS, SQL, Python, Workday & VBA.
- Microsoft Office: Access, Excel (VBA/V-Look Ups/Pivot Tables), Outlook, Power BI, Power Query, PowerPoint, Teams & Word.
- Hyperion
- iSupplier
- NetSuite

- PeopleSoft
- Salesforce (SaaS). Proficient: Alteryx
- Bloomberg
- IBM Cognos Analytics
- OneStream Software LLC
- R
- RAW
- QuickBooks
- SAS
- SOP
- Spore