

Kamelah Fields

Mansfield, TX

-Email me on Indeed: <http://www.indeed.com/r/Kamelah-Fields/556599ed92db250a>

Work Experience

Credit Analyst

Santander - Dallas, TX

August 2015 to Present

- Conduct underwriting assessments, making credit decisions and assessing risk factors.
- Accomplished a 98% submission rate for the book of business, including contract submissions.
- Achieve or surpass company expectations by optimizing and securing competitive rates.
- Quickly and accurately assess credit applications based on internal lending criteria.
- Possess in-depth knowledge of credit underwriting principles.
- Achieve or surpass company expectations by optimizing and securing competitive rates.

Inside Dealer Account Manager / Underwriter

Westlake Financial Service - Dallas, TX

October 2014 to August 2015

- Maintain consistent communication with Independent and Franchise dealers, sharing updates on current promotions, marketing materials, and training resources.
- Create and deliver compelling presentations and proposals tailored to different levels of management within Franchise dealerships.
- Conduct training sessions for dealers, educating them on the proper documentation required for swift contract funding.

Education

Some College in Accounting and Finance

Kaplan University

2009 to 2011

Skills

- 10+ years of proven experience in a underwriting and account management revenue generated role
- Excellent verbal and written communication and interpersonal skills for maintaining effective business relationships with peers, senior management, customer, and vendors
- Ability to adapt to the ever changing high volume environment with positivity, while working in a cross-functional team environment
- Takes initiative for making appropriate decisions, and strong analytical and problem solving skills
- Financial Analysis
- Inside Sales
- Credit Analysis

- Account Reconciliation
- General Ledger Accounting
- Financial Report Writing
- Accounts Receivable
- Pricing
- Forecasting
- Accounting
- Financial Statement Preparation
- Accounts Payable
- Financial Modeling
- Profit & Loss