

Aileen Zhang

-Email me on Indeed: <http://www.indeed.com/r/Aileen-Zhang/e5e9eb3e2a2de738>

Work Experience

Investment Banking Analyst Intern

CITI APAC Virtual

March 2022 to March 2022

- Researched, analyzed and recommended Citi investment in Zeta Inc., a leading IP-based game operator and publisher; reviewed financial statements, industry markets and trends, and company news events to evaluate investment risk
- Developed Excel-based financial analysis of pertinent balance sheet ratios and reviewed operating model to determine market share potential, and sales and revenue growth compared to competitors; Presented investment reports

Bond Research Intern, Fixed Income Division

CAITONG FUND MANAGEMENT CO., LTD. - Shanghai, China

September 2020 to November 2020

- Provided insights of investment portfolio for investment team consideration in daily trading activities; tracked key performance indicators such changes in bond prices, credit ratings, potentially market news and regulatory changes
- Supported daily trading activities by identifying newly issued bonds from targeted companies and built financial models to analyze existing bonds' changes to predict future bond prices
- Collated third-quarter financial reports of bond-issued companies, extracted key takeaways, including price, interest rate and yield, maturity, and redemption to support bond analysis and the development and enhancement of financial models

Fund Manager Assistant, Personal Banking Department

CHINA BOHAI BANK - Taiyuan, China

August 2020 to September 2020

- Supported bank's credit risk management efforts by examining application forms, credit analysis, and contracts for personal loans; reviewed and certified anticipated loan usage to aid the bank in making final lending decisions
- Earned a final loan conversion rate 2.5% above the expected target by providing consulting services to individual borrowers and guiding clients through Chinese-LPR conversions for more favorable rates
- Evaluated and documented the profitability of a Shanxi Jinhua CVS (7-11 type convenience stores), support commercial lending with insights into stores that meet established borrowing criteria; analyzed financial statements, conducted on-site investigations of account discrepancies, meeting and interview with borrowers and created field evaluation reports

Intern, Group Financial Center

HANBANG TECHNOLOGY - Beijing, China

July 2019 to August 2019

- Consolidated monthly and quarterly financial reports, performed invoice and business case reviews for accuracy with the

Sales Team, and analyzed variance to support senior financial analyst for earnings

- Collated commercial instruments of 2018 Q3/Q4, and audited taxation of 2019 Q1/Q2 as reported in financial statements
- Determined 2018 financials compliance with partner's requirements, supporting negotiations for interest rates and maintain cooperative partnerships

Education

Master of Professional Studies in Applied Economics and Management

Cornell University, SC Johnson College of Business Ithaca - Ithaca, NY

May 2023

Bachelor's Degree in Agricultural Economics and Management

China Agricultural University Beijing

June 2022

Agribusiness

Oklahoma State University Stillwater - Stillwater, OK

August 2020 to December 2021

Skills

- Excel (macros, VBA, Pivot Tables, SOLVER, Regression analysis)
- PowerPoint
- R
- Python
- STATA
- SPSS
- Interests: Music
- Chorus performance
- Drama performance
- Video editing
- Photography
- Social media operation

Links

<https://www.linkedin.com/in/aileen-zhang-5247251a7>