Big Data Applications Mini Project

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Introduction:

The goal of this project is to analyze and derive actionable insights from the Online Retail dataset, which contains transaction data from a UK-based, non-store online retailer. The dataset includes sales transactions between December 1, 2010, and September 9, 2011, from a company that primarily sells unique all-occasion gifts. This analysis aims to provide valuable insights into the company's sales performance, customer behavior, and product demand patterns during this period. The dataset consists of the following columns:

- **Invoice number**: A unique identifier for each purchase.
- **Invoice date**: The date the invoice was generated.
- **Stock code**: The identifier of the products purchased.
- **Description**: A brief description of the products.
- Quantity: The quantity of items purchased.
- Unit price: The price of a single unit of the product.
- Customer ID: The unique identifier for the customer.
- **Country**: The country of the customer.

Methodology:

The Project workflow is as follows:

1. Dataset Selection

As mentioned in the introduction, it is an Online Retail dataset, which contains transaction data from a UK-based, non-store online retailer. The dataset was obtained from <u>Kaggle</u>. The dataset contains various columns which allow for cleaning and also

columns such as quantity, invoice date and unit price, which allow for transformation and aggregation.

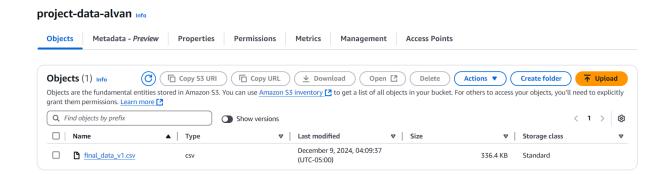
As the free tier had a limited processing capacity, the dataset has been sampled down to fewer rows which help with faster processing. Here's a snippet of the data.

1	Α	В	С	D	Е	F	G	Н	1
1	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	Customerl	Country	
2	543451	22167	OVAL WALL MIRROR DIAMANTE	1	02-08-2011 12:13	19.96		United Ki	ngdom
3	577522	22944	CHRISTMAS METAL POSTCARD WITH BELLS	6	11/20/2011 13:23	0.39	15988	United Kingdom	
4	580367	22284	HEN HOUSE DECORATION	1	12-02-2011 16:39	3.29		United Ki	ngdom
5	576245	23569	TRADTIONAL ALPHABET STAMP SET	4	11/14/2011 13:40	4.95	12553	France	
6	578293	22086	PAPER CHAIN KIT 50'S CHRISTMAS	12	11/23/2011 14:36	2.95	15640	United Ki	ngdom
7	573248	23247	BISCUIT TIN 50'S CHRISTMAS	2	10/28/2011 12:09	2.89	14498	United Ki	ngdom
8	C569985	22617	BAKING SET SPACEBOY DESIGN	-3	10-06-2011 19:51	4.95	15365	United Ki	ngdom
9	C557971	37449	CERAMIC CAKE STAND + HANGING CAKES	-1	6/24/2011 10:15	9.95	18118	United Ki	ngdom
10	549586	21213	PACK OF 72 SKULL CAKE CASES	4	04-11-2011 10:00	2.08		United Ki	ngdom
11	566301	21165	BEWARE OF THE CAT METAL SIGN	1	09-11-2011 16:06	1.69	16474	United Ki	ngdom
12	573277	23419	HOME SWEET HOME BOTTLE	1	10/28/2011 13:18	2.08	14606	United Ki	ngdom
13	559518	22893	MINI CAKE STAND T-LIGHT HOLDER	6	07-08-2011 16:11	0.83		United Ki	ngdom
14	551414	85099B	JUMBO BAG RED RETROSPOT	10	4/28/2011 13:35	2.08	15622	United Ki	ngdom
15	549130	20676	RED RETROSPOT BOWL	6	04-06-2011 15:02	1.25	14701	United Ki	ngdom
16	567461	84030e	ENGLISH ROSE HOT WATER BOTTLE	1	9/20/2011 12:31	8.29		United Ki	ngdom
17	572909	23360	SET 8 CANDLES VINTAGE DOILY	4	10/26/2011 15:48	1.95	15821	United Ki	ngdom
18	546762	22431	WATERING CAN BLUE ELEPHANT	1	3/16/2011 14:12	1.95	17961	United Ki	ngdom
19	567673	21155	RED RETROSPOT PEG BAG	1	9/21/2011 15:43	4.96		United Ki	ngdom
20	571667	22197	POPCORN HOLDER	4	10/18/2011 13:04	0.85	14554	United Ki	ngdom
21	557153	23241	TREASURE TIN GYMKHANA DESIGN	2	6/17/2011 11:07	2.08	13735	United Ki	ngdom
22	553228	21231	SWEETHEART CERAMIC TRINKET BOX	12	5/16/2011 10:48	1.25	16496	United Ki	ngdom
23	578347	23370	SET 36 COLOURING PENCILS DOILY	4	11/24/2011 9:26	2.46		United Ki	ngdom
24	549744	21669	BLUE STRIPE CERAMIC DRAWER KNOB	36	04-12-2011 10:30	1.25	15240	United Ki	ngdom
25	567668	21326	AGED GLASS SILVER T-LIGHT HOLDER	1	9/21/2011 15:29	1.63		United Ki	ngdom
26	563712	23256	CHILDRENS CUTLERY SPACEBOY	4	8/18/2011 15:44	4.15	12680	France	
27	580879	84519B	CARROT CHARLIE+LOLA COASTER SET	1	12-06-2011 12:18	1.25	17346	United Ki	ngdom

2. Environment Setup

- 1. AWS S3 for data storage
- a. Step 1: Create an S3 bucket to store both raw and processed data
- b. Step 2: Upload the raw dataset to the S3 bucket.

After creating the S3 bucket 'project-data-alvan', the raw dataset was uploaded into the bucket.

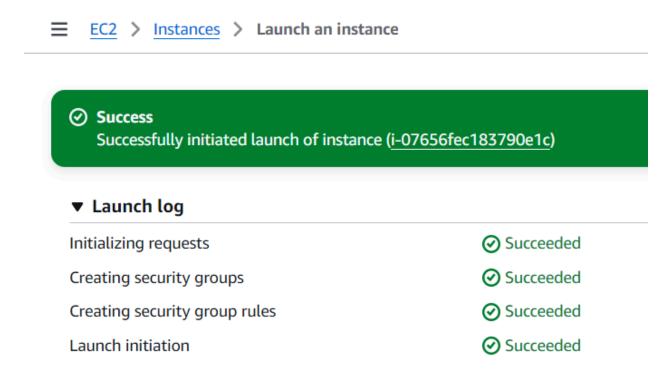


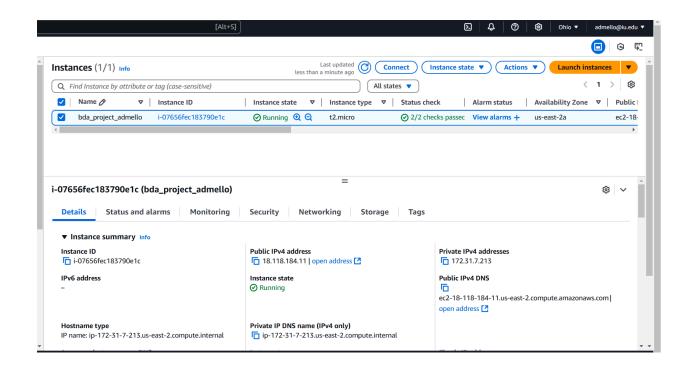
2. Linux Environment with PySpark

a. Step 1: Set up a Linux-based environment, either locally or using an AWS EC2 instance.

Recommendation: Use an AWS EC2 instance for better scalability and AWS integration.

Created an instance 'bda_project_admello' on EC2





b. Step 2: Install PySpark for distributed data processing.

Before installing PySpark, there were multiple dependencies such as Java and Python

```
ubuntu@ip-172-31-7-213:~$ sudo apt update && sudo apt upgrade -y
Hit:1 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble InRelease
Get:2 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates InRelease [126 kB]
Get:3 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-backports InRelease [126 kB]
Get:4 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/universe amd64 Packages [15.0 MB]
Get:5 http://security.ubuntu.com/ubuntu noble-security InRelease [126 kB]
Get:6 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/universe Translation-en [5982 kB]
Get:7 http://security.ubuntu.com/ubuntu noble-security/main amd64 Packages [498 kB]
Get:8 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/universe amd64 Components [3871 kB]
Get:9 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/universe amd64 c-n-f Metadata [301 kB]
Get:10 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/multiverse amd64 Packages [269 kB]
Get:11 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/multiverse Translation-en [118 kB]
Get:12 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/multiverse amd64 Components [35.0 kB]
Get:13 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble/multiverse amd64 c-n-f Metadata [8328
Get:14 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/main amd64 Packages [675 kB]
Get:15 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/main Translation-en [158 kB]
Get:16 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/main amd64 Components [132 kB]
Get:17 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/universe amd64 Packages [722 kB]
Get:18 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/universe Translation-en [215 kB]
Get:19 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/universe amd64 Components [309 kB]
et:20 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/universe amd64 c-n-f Metadata [19.9 kB]
Get:21 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/restricted amd64 Packages [498 kB]
Get:22 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/restricted Translation-en [95.7 kB]
Get:23 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/restricted amd64 Components [212 B]
et:24 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/multiverse amd64 Packages [16.0 kB]
Get:25 http://us-east-2.ec2.archive.ubuntu.com/ubuntu noble-updates/multiverse Translation-en [3844 B]
```

Installing Python:

```
dbuntu@ip-172-31-7-213-$ sudo apt install -y python3 python3-pip
teading package lists... Done
teading package lists... Done
teading state information... Done
teading state information... Done
teading state information... Done
ython3 is already the newest version (3.12.3-Oubuntu2).
ython3 set to manually installed.
the following additional packages will be installed:
binutils binutils-common binutils-x86-64-linux-gnu bild-essential bzip2 cpp cpp-13 cpp-13-x86-64-linux-gnu cpp-x86-64-linux-gnu dpkg-dev fakeroot
fontconfig-config fonts-dejavu-core fonts-dejavu-mono g4+ g4+-13 g4+-13-x86-64-linux-gnu gcg-x86-64-linux-gnu gcg-cc-13 gcc-13-base gcc-13-x86-64-linux-gnu
gcc-x86-64-linux-gnu javascript-common libalgorithm-diff-perl libalgorithm-diff-xs-perl libalgorithm-merge-perl libang3 libasan8 libatomic1 libbinutils
libc-dev-bin libc-dev-tools libcf-de-dev libccl-0 libcrypt-dor libcrypt-lobfd3 libcgmpl libpgrofng0 libheif-plugin-aomdec libheif-plugin-aomenc libheif-plugin-libde265 libheif1
libbwasan0 libisl23 libitma1 libjbig0 libjpeg-pt-turbo8 libjpeg8 libjs-jquery libjs-java-underscore liblerc4 liblsan0 libmg3 libpdrom3-dev
libpython3.12-dev libquadmath0 libsframe1 libsharpyuv0 libstde+-13-dev libtiff6 libtsan2 libubsan1 libwebp7 libxpm4 linux-libc-dev lto-disabled-list make
mannages-dev python3-dev python3-wheel python3.12-dev rpcsvc-proto zliblg-dev
uggested packages:
libutils-doc approfng-qui bzip2-doc cpp-doc gcc-13-locales cpp-13-doc debian-keyring g++-multilib g++-13-multilib gcc-13-doc gcc-multilib autoconf automake libtool
flox bison gdb gcc-doc gcc-13-multilib gdb-x86-64-linux-gnu apache2 | lighttpd | httpd glibc-doc bzr libgd-tools libheif-plugin-svtenc libstdc+++-13-doc make-doc
he following NEW packages will be installed:
binutils-binutils-common binutils-x86-64-linux-gnu upache2 | lighttpd | httpd glibc-doc bzr libgd-tools libheif-plugin-svtenc libstdc+++-13-doc make-doc
he following NEW packages will be installed:
binutils binutils-common binutils-x86-64-linux-gnu upache2 | lighttpd | httpd glibc-do
```

```
ubuntu@ip-172-31-7-213:~$ python3 --version
pip3 --version
Python 3.12.3
pip 24.0 from /usr/lib/python3/dist-packages/pip (python 3.12)
ubuntu@ip-172-31-7-213:~$
```

Installing Java:

```
ubuntu@ip-172-31-7-213:-$ sudo apt install -y openjdk-8-jdk
Reading package lists... Done
Reading state information... Done
Reading state information... Done
Reading state information... Done
The following additional packages will be installed:
advaita-icon-theme alsa-topology-conf alsa-ucm-conf at-spi2-common at-spi2-core ca-certificates-java dconf-gsettings-backend dconf-service fontconfig
fonts-dejavu-extra gsettings-desktop-schemas gtk-update-icon-cache holeoior-icon-theme humanity-icon-theme java-common libasound2-data libasound2t64 libastyncps0
libatk-bridge2.0-ott64 libatk-vrapper-java-li libatk-vrapper-java-li libatk-obe di libatk-vrapper-java-li libatk-bridge2.0-ott64 libavahl-client3 libavahl-commondata libavahl-commonn3
libcairo-gobject2 libcairo2 libcups2t64 libdatrie1 libdconf1 libdrm-andpul libdrm-intell libdrm-nouveau2 libdrm-radeon1 libflac12t64 libgail-common libgail8t64
libgdk-pixbur-2.0-o libpdy-pixbuf2.0-otni libgdk-pixbuf2.0-common libgif7 libglal-pix-deper-dri libgli-mesa-dri libglapar-pixasa libglav0
libgraphite2-3 libgtk2.0-ott64 libgtk2.0-obin libgtk2.0-common libptraphite2-0 libixcond2-2 liblymapsa libprapper-java-jnl-0-0 libpangocairo-1.0-0 libpangocairo-1.0-0 libpangocairo-1.0-0 libpangot2-1.0-0 libpangot3-0t64 libvc0-brid2-0 libvc0-brid2-1.0-0 libvc0-brid
```

```
ubuntu@ip-172-31-7-213:~$ java -version
openjdk version "1.8.0_432"
OpenJDK Runtime Environment (build 1.8.0_432-8u432-ga~us1-0ubuntu2~24.04-ga)
OpenJDK 64-Bit Server VM (build 25.432-bga, mixed mode)
ubuntu@ip-172-31-7-213:~$
```

I also created a virtual environment to install Pyspark

Installing PySpark within Virtual Environment:

```
ubuntu@ip-172-31-7-213:-$ python3 -m venv venv
ubuntu@ip-172-31-7-213:-$ source venv/bin/activate
(venv) ubuntu@ip-172-31-7-213:-$ source venv/bin/activate
(venv) ubuntu@ip-172-31-7-213:-$ source venv/bin/activate
(venv) ubuntu@ip-172-31-7-213:-$ source venv/bin/activate
Reading package lists... Done
Building dependency tree... Done
Reading patch in the server of the server of
```

Running PySpark

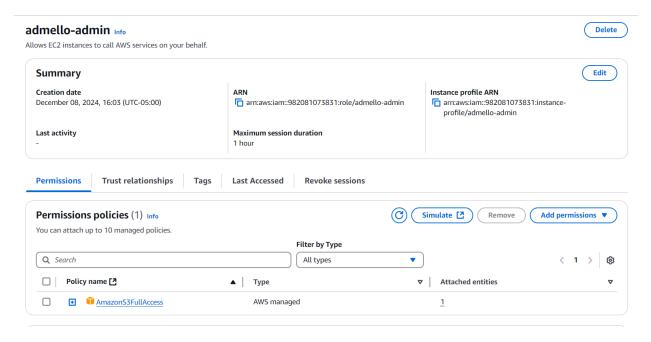
c. Step 3: Configure AWS CLI to interact with S3 buckets.

Performed the steps below to establish connection between EC2 instance and S3 buckets.

```
(venv) ubuntu@ip-172-31-7-213:~$ sudo ./aws/install
You can now run: /usr/local/bin/aws --version
(venv) ubuntu@ip-172-31-7-213:~$
```

```
(venv) ubuntu@ip-172-31-7-213:~$ aws --version
aws-cli/2.22.12 Python/3.12.6 Linux/6.8.0-1018-aws exe/x86_64.ubuntu.24
(venv) ubuntu@ip-172-31-7-213:~$
```

Created role in IAM:



Granted EC2 instance access to role and checking if the instance can access S3

```
ubuntu@ip-172-31-7-213:~$ aws s3 ls
2024-12-02 03:19:03 project-data-alvan
```

Bucket name showing up confirms that the instance now has access to S3

3. Data Pipeline Tasks

Task 1: Data Ingestion from S3

- Steps:
- 1. Use AWS CLI or PySpark's built-in S3 support to load the dataset directly.
- 2. Confirm successful ingestion by inspecting the dataset.

For this task, I configured and used a Jupyter notebook to perform data preprocessing I used the following command to access the Jupyter notebook:

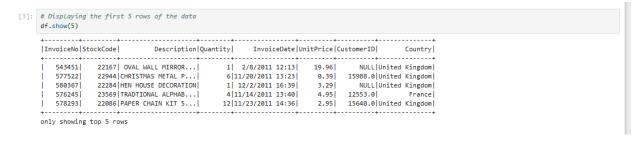
```
uproad: ./sqL.py to s3://project-data-arvan/code_rries/sqL.py
(venv) ubuntu@ip-172-31-7-213:~/code_files$ jupyter notebook --no-browser --ip=0.0.0.0 --port=8888
```

After this command, the Jupyter notebook could be accessed in a different tab/browser using the instance's Public IP

Next, I utilized PySpark's built-in support to load dataset directly:

```
□ ↑ ↓ 占 무 ■
      Data Ingestion
[1]: from pyspark.sql import SparkSession
      spark = SparkSession.builder \
          .appName("Data Preprocessing Online Store UK") \
          .config("spark.jars.packages", "org.apache.hadoop:hadoop-aws:3.3.1") \
          .config("spark.sql.legacy.timeParserPolicy", "LEGACY") \
          .getOrCreate()
      hadoop_conf = spark._jsc.hadoopConfiguration()
      hadoop_conf.set("fs.s3a.endpoint", "s3.anazonaws.com")
      s3 path = f"s3a://project-data-alvan/final data v1.csv
         df = spark.read.csv(s3_path, header=True, inferSchema=True)
          print("Dataset loaded successfully!")
      except Exception as e:
          print(f"Error loading dataset: {e}")
          spark.stop()
          exit()
      print("Schema of the dataset:")
     df.printSchema()
      :: loading settings :: url = jar:file:/home/ubuntu/venv/lib/python3.12/site-packages/pyspark/jars/ivy-2.5.1.jar!/org/apache/ivy/core/settings/ivysetti
      ngs.xml
     Ivy Default Cache set to: /home/ubuntu/.ivy2/cache
The jars for the packages stored in: /home/ubuntu/.ivy2/jars
      org.apache.hadoop#hadoop-aws added as a dependency
      :: resolving dependencies :: org.apache.spark#spark-submit-parent-f1b3bc02-247f-428e-8471-e8e689cb0f47;1.0
              confs: [default]
              found org.apache.hadoop#hadoop-aws;3.3.1 in central
              found com.amazonaws#aws-java-sdk-bundle;1.11.901 in central
              found org.wildfly.openssl#wildfly-openssl;1.0.7.Final in central
      :: resolution report :: resolve 597ms :: artifacts dl 25ms
               :: modules in use:
              com.amazonaws#aws-java-sdk-bundle;1.11.901 from central in [default]
              org.apache.hadoop#hadoop-aws;3.3.1 from central in [default] org.wildfly.openssl#wildfly-openssl;1.0.7.Final from central in [default]
                                                modules
                                   | number | search | dwnlded | evicted | | number | dwnlded |
                                 | 3 | 0 | 0 | 0 || 3 | 0
      :: retrieving :: org.apache.spark#spark-submit-parent-f1b3bc02-247f-428e-8471-e8e689cb0f47
              confs: [default]
              0 artifacts copied, 3 already retrieved (0kB/16ms)
      24/12/14 21:27:38 MARN NativeCodeLoader: Unable to load native-hadoop library for your platform... using builtin-java classes where applicable Setting default log level to "WARN".
      To adjust logging level use sc.setLogLevel(newLevel). For SparkR, use setLogLevel(newLevel).
      24/12/14 21:27:54 MARN MetricsConfig: Cannot locate configuration: tried hadoop-metrics2-s3a-file-system.properties, hadoop-metrics2.properties
      Dataset loaded successfully!
      Schema of the dataset:
       |-- InvoiceNo: string (nullable = true)
       -- StockCode: string (nullable = true)
       |-- Description: string (nullable = true)
|-- Quantity: integer (nullable = true)
       -- InvoiceDate: string (nullable = true)
       -- UnitPrice: double (nullable = true)
        -- CustomerID: double (nullable = true)
       |-- Country: string (nullable = true)
```

Displayed the first five rows to confirm successful ingestion



Task 2: Data Processing with PySpark

Data Cleaning

For cleaning, I checked if there were any null values in the dataset.

```
from pyspark.sql import functions as F

# Count null values in each column
null_counts = df.select([F.sum(F.col(c).isNull().cast("int")).alias(c) for c in df.columns])
null_counts.show()

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```

Since there were a few rows with null values, I decided the best strategy would be to drop these rows since they belonged to the customer ID column.

```
[2]: # Drop rows with any null values in any column
df = df.dropna()
```

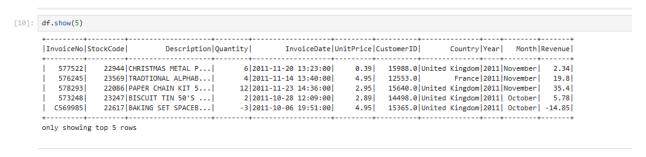
Data Transformation

I created 3 new columns from the existing columns. From the invoice date column, I created the columns 'Month' and 'Year'. From the columns, Unit Price and Quantity, I created the column 'Revenue'

```
[5]: # Extract Month and Year
    df = df.withColumn('Month', month(col('InvoiceDate')))
    df = df.withColumn('Year', year(col('InvoiceDate')))

[9]: # Creating column revenue
    df = df.withColumn("Revenue", round(col("Quantity") * col("UnitPrice"),2))
```

The final preprocessed data looks like this with 3 additional columns:



Data Aggregation

The following metrics have been created using aggregate functions

1. Total Revenue by Country

This metric calculates the total revenue generated by sales in each country. By summing up the revenue column for each country and sorting the results in descending order, it highlights the regions that contribute the most to the overall sales performance.

1. Total Revenue by Country

```
[10]: from pyspark.sql.functions import sum
       # Calculate total revenue by Country
       total_revenue_by_region = df.groupBy("Country") \
           .agg(sum("Revenue").alias("TotalRevenue")) \
.orderBy(col("TotalRevenue").desc())
       {\tt total\_revenue\_by\_region.show()}
                                                                                   (0 + 1) / 1]
                Country| TotalRevenue|
        | United Kingdom| 51720.96000000006|
                    EIRE | 2108.0899999999997 |
                 Germany 1674.2599999999998
                  France | 1625.35000000000006 |
            Netherlands | 1615.0799999999997 |
            Australia | 1277.53 |
Switzerland | 360.97999999999996 |
                   Spain 286.659999999999997
        |Channel Islands|
                 Belgium
                   Italy 138.2900000000000000
                  Norway
                Portugal
                 Denmark
                                        123.0
                 Finland
                                        83.58
                  Cyprus
                  Poland
                   Japan 48.6500000000000000
         Czech Republic
       only showing top 20 rows
```

2. Revenue Growth by Year

This metric aggregates the total revenue for each year in the dataset. By grouping transactions by year and summing up the revenue, it provides a clear view of the business's revenue growth or decline over time.

2. Revenue Growth Over the years

3. Average Monthly Revenue by Region

This metric calculates the average revenue per month for each country. It first computes the monthly revenue by summing up the revenue for each country, year, and month. Then, it calculates the average across all months for each country, offering insight into the regions with consistent revenue generation.

3. Average Revenue by Month

```
[12]: from pyspark.sql.functions import avg
      # Calculate average monthly revenue by region
      avg_monthly_revenue_by_region = df.groupBy("Country", "Year", "Month") \
          .agg(sum("Revenue").alias("MonthlyRevenue")) \
           .groupBy("Country") \
          .agg(avg("MonthlyRevenue").alias("AvgMonthlyRevenue")) \
          .orderBy(col("AvgMonthlyRevenue").desc())
      {\tt avg\_monthly\_revenue\_by\_region.show()}
               Country | AvgMonthlyRevenue
       | United Kingdom|3978.5353846153853|
           Netherlands 230.72571428571428
                 EIRE| 162.1607692307692|
             Australia 159.691250000000003
               Germany 128.78923076923078
                France 125.02692307692307
           Switzerland 51.568571428571424
        Czech Republic
                                     45.9
       |Channel Islands|
               Denmark
                                     41.0
             Lithuania
                                     35.4
                  USA
                                     32.4
              Portugal|
                                   32.345
               Belgium 28.93666666666667
                 Spain 28,666000000000000004
                 Italy 27.6580000000000005
                Norway 27.377999999999997
                Canada
                                    26.52
                Sweden
                                  23.1475
      only showing top 20 rows
```

4. Average Transaction Value by Customer

This metric computes the average value of a transaction for each customer. By dividing the total revenue generated by a customer by the number of invoices they have, it helps identify customers who make high-value purchases on average, which can be crucial for customer segmentation and targeted marketing.

4. Average transaction value per customer

```
[13]: from pyspark.sql.functions import count
      avg_transaction_value = df.groupBy("CustomerID") \
          .agg((sum("Revenue") / count("InvoiceNo")).alias("AvgTransactionValue")) \
          .orderBy(col("AvgTransactionValue").desc())
      avg_transaction_value.show()
       |CustomerID|AvgTransactionValue|
          14145.01
                                594.01
          18102.0
                               562.66
          17389.01
                               414.48
          15769.0
                                358.0
          14031.0
                               343.76
          13629.0
                                330.0
          17396.0
                                246.1
          14154.0
          16684.0 | 186.42399999999998 |
          18092.0
                                180.0
          14607.01
                                179.01
          13093.0
          13798.0
                                172.5
          16553.0
                                169.5
          16029.0
                                163.2
          14680.0
                              154.375
      only showing top 20 rows
```

5. Top 10 Products by Quantity Sold

This metric identifies the top 10 most popular products based on the quantity sold. By summing up the quantities sold for each product and sorting in descending order, it provides a view of the best-performing products, helping in inventory management and product strategy.

5. Total Quantity Sold per product



Task 3: Store Processed Data Back to S3

Steps:

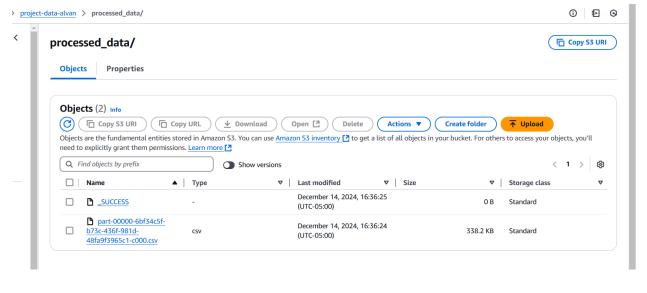
- 1. Export data in CSV or Parquet format.
- 2. Upload the processed data to a designated S3 location for easy access

The data was directly pushed into the S3 buckets. First I pushed the preprocessed data and then I pushed each of the individual metrics obtained using aggregate functions.

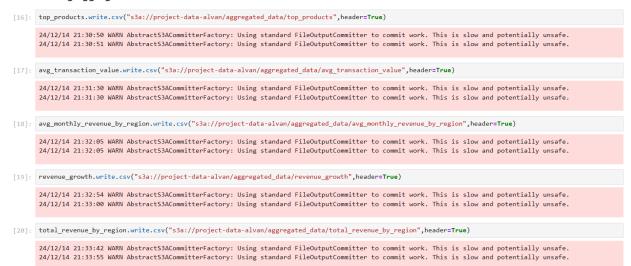
```
Storing preprocessed data in S3

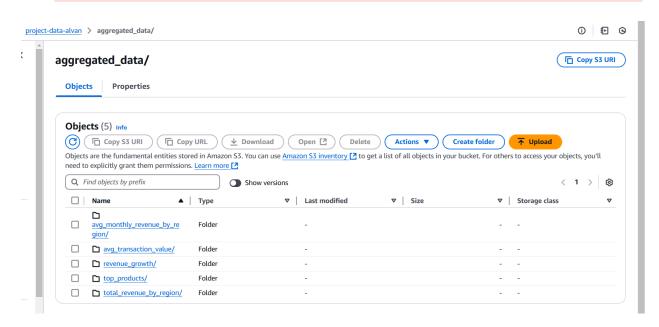
*[21]: df.write.csv("s3a://project-data-alvan/processed_data",header=True)

24/12/14 21:36:21 WARN AbstractS3ACommitterFactory: Using standard FileOutputCommitter to commit work. This is slow and potentially unsafe. 24/12/14 21:36:22 WARN AbstractS3ACommitterFactory: Using standard FileOutputCommitter to commit work. This is slow and potentially unsafe.
```



Storing aggregated data in S3





Task 4: Data Analysis Using Spark SQL

The queries and their insights are as follows

#1. Total Revenue by Country

This query calculates the total revenue generated in each country by summing up the Revenue column for each country. The results are sorted in descending order to highlight the top-performing regions. We can see that the UK generates a very large revenue compared to all the other countries.

```
Query:

print("Total Revenue by Country:")

query = """

SELECT

Country,

SUM(Revenue) AS TotalRevenue

FROM

sales_data

GROUP BY

Country

ORDER BY

TotalRevenue DESC

"""

result = spark.sql(query)

result.show()
```

```
Total Revenue by Country:
         Country |
  United Kingdom | 51720.96000000006 |
             EIRE | 2108.0899999999997 |
         Germany | 1674.2599999999998 |
           France | 1625.3500000000006 |
     Netherlands | 1615.0799999999997 |
       Australia|
     Switzerland | 360.97999999999996 |
            Spain | 286.65999999999997 |
 Channel Islands|
         Belgium|
                                173.621
            Italy|138.290000000000002|
          Norway
                                136.891
        Portugal|
                                129.38|
         Denmark|
                                 123.01
           Swedenl
                                 92.591
         Finland|
                                 83.581
           Cyprus |
                                  53.61
           Poland|
            Japan | 48.650000000000006 |
 Czech Republic|
only showing top 20 rows
```

#2. Top 5 Customers by Revenue

This query identifies the top 5 customers based on the total revenue they have generated. It groups data by CustomerID, sums the revenue for each customer, and sorts the results in descending order. We can see that the customer with ID 18102 purchases comparatively more than the remaining customers and generates a lot of revenue for the store.

```
Query:
print("Top 5 Customers by Revenue")
query = """
SELECT
```

```
CustomerID,
SUM(Revenue) AS TotalRevenue
FROM
sales_data
GROUP BY
CustomerID
ORDER BY
TotalRevenue DESC
LIMIT 5
"""
result = spark.sql(query)
result.show()
```

```
Top 5 Customers by Revenue
+-----+
|CustomerID| TotalRevenue|
+-----+
| 18102.0| 2250.64|
| 14031.0| 1718.8|
| 14646.0|1594.79999999997|
| 14911.0|1246.090000000001|
| 17389.0| 1243.44|
+-----+
```

#3. Monthly Revenue Trends

This query analyzes revenue changes over time by calculating the total revenue for each year and month. It includes MonthOrder to ensure months are correctly sorted chronologically. Here we can see that October and November have a very high revenue, which can be indicative of seasonal activity.

```
Query:
print("Monthly Revenue Trends")
query = """
SELECT
  Year,
  Month,
  SUM(Revenue) AS MonthlyRevenue
FROM
  sales_data
GROUP BY
  Year, Month, MonthOrder
ORDER BY
  Year, MonthOrder
111111
result = spark.sql(query)
result.show()
```

```
Monthly Revenue Trends
         Month
                   MonthlyRevenue
2010 | December | 3955.940000000002
       January | 3177.48999999999993 |
      February | 2827.4900000000002 |
[2011]
         March | 3130.5600000000004 |
         April | -113.3000000000002|
120111
[2011]
           May | 4805.099999999997|
20111
          June I
          July| 6149.689999999997|
[2011]
        August | 4683.939999999998
|2011|September|
       October | 8192.519999999993|
|2011| November| 8303.30000000001|
```

#4. Average Transaction Value by Month

This query calculates the average value of a transaction for each month by dividing the total revenue by the number of unique invoices (InvoiceNo). The months are sorted using MonthOrder to ensure proper order. This is almost the same over the months, indicating that people prefer buying products that have a price in that particular range.

Query:

```
print("Average Transaction Value by Month")
query = """
SELECT
    Month,
    SUM(Revenue) / COUNT(DISTINCT InvoiceNo) AS AvgTransactionValue
FROM
```

```
sales_data
GROUP BY
    Month, MonthOrder
ORDER BY
    MonthOrder
"""
result = spark.sql(query)
result.show()
```

```
Average Transaction Value by Month
    Month | AvgTransaction Value |
  January | 26.260247933884294
 February | 20.944370370370358 |
    March | 17.888914285714282 |
    April | -0.8648854961832031 |
       May | 22.143317972350232 |
             30.371750000000011
      July|
             33.97618784530386
   August | 27.232209302325586|
September | 20.872641509433958 |
  October|
             24.97719512195121
 November | 20.603722084367234 |
 December | 23.290894039735072|
```

#5. Top 5 Products by Quantity Sold

This query finds the 5 most sold products by summing up the quantities sold (Quantity) for each product. The results are sorted in descending order based on total quantity sold. The product with stock code 23309 sells the most

```
Query:
print("Top 5 Products by Quantity Sold")
query = """
SELECT
  StockCode,
  Description,
  SUM(Quantity) AS TotalQuantitySold
FROM
  sales data
GROUP BY
  StockCode, Description
ORDER BY
  TotalQuantitySold DESC
LIMIT 5
111111
result = spark.sql(query)
```

result.show()

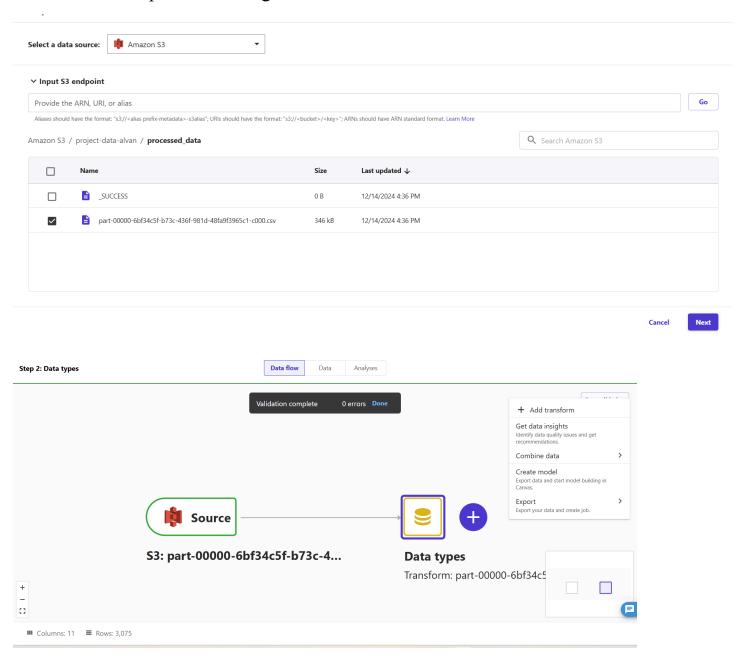
```
Top 5 Products by Quantity Sold
+-----+
|StockCode| Description|TotalQuantitySold|
+-----+
| 23309|SET OF 60 I LOVE ...| 537|
| 850998|JUMBO BAG RED RET...| 448|
| 23207|LUNCH BAG ALPHABE...| 392|
| 20719|WOODLAND CHARLOTT...| 310|
| 23284|DOORMAT KEEP CALM...| 306|
+-----+
```

Task 5: Machine Learning with AWS SageMaker Autopilot

Steps:

1. Import Processed Data: Load the processed dataset from S3 into SageMaker Autopilot.

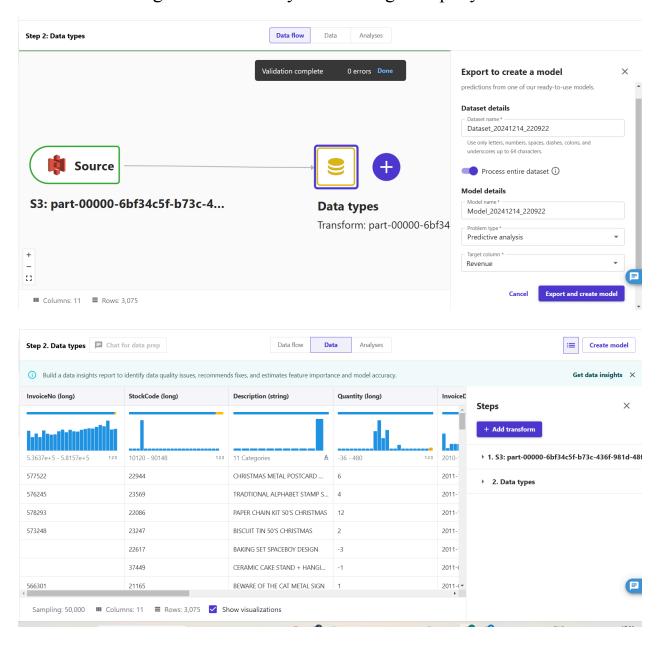
Data has been imported into Sagemaker from S3 buckets

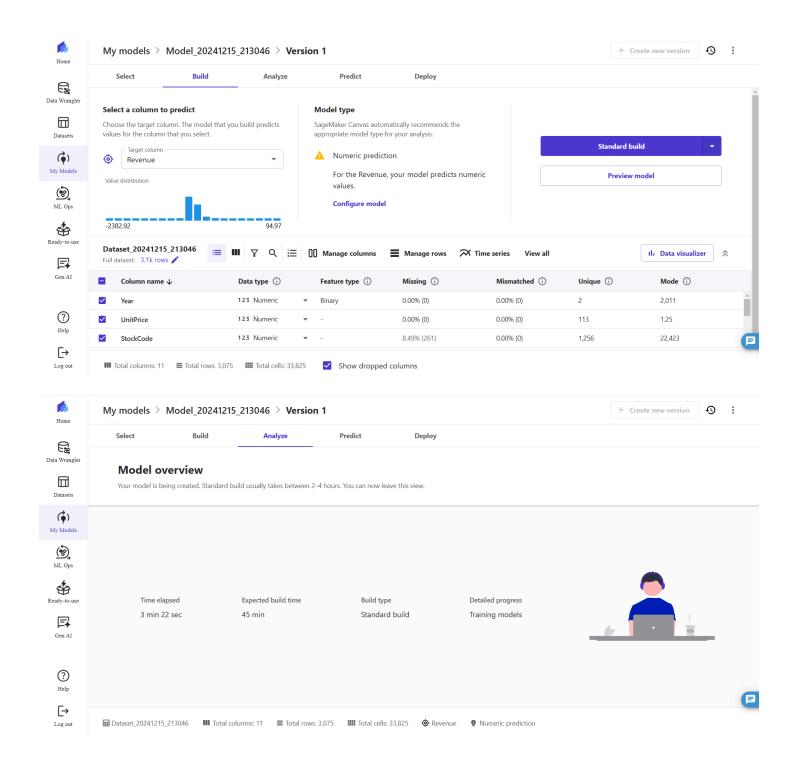


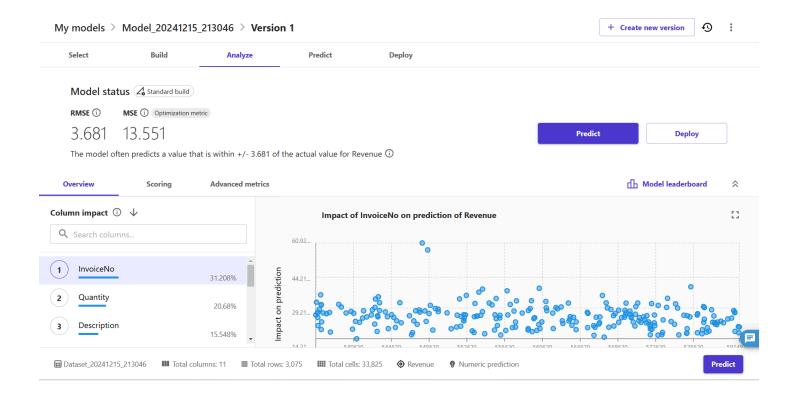
2. Run Autopilot Experiment:

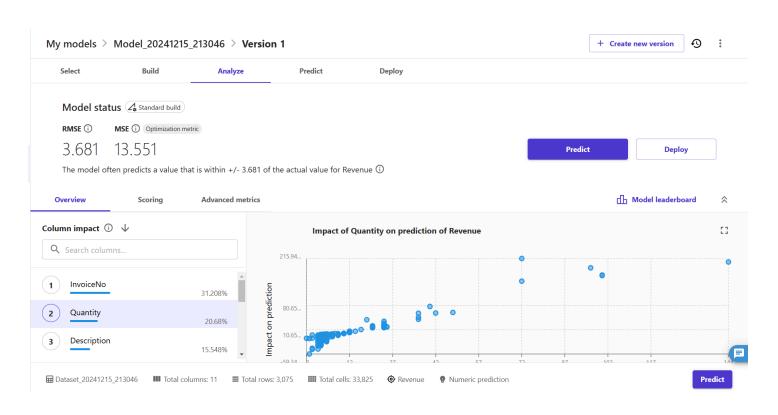
I ran the autopilot experiment on target column Revenue

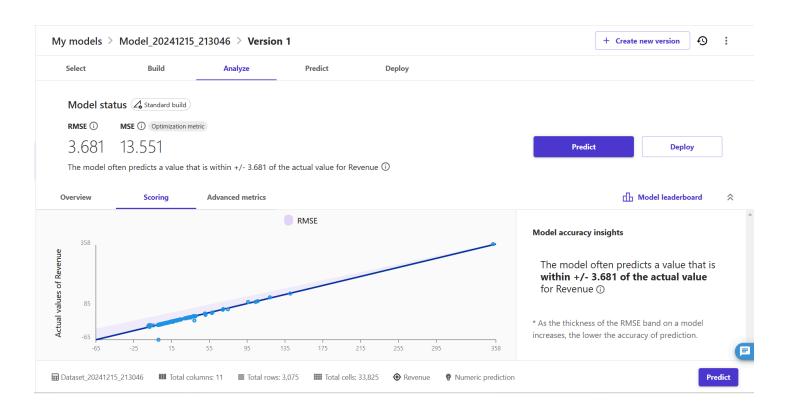
3. Consider taking screenshots of your working and query results.

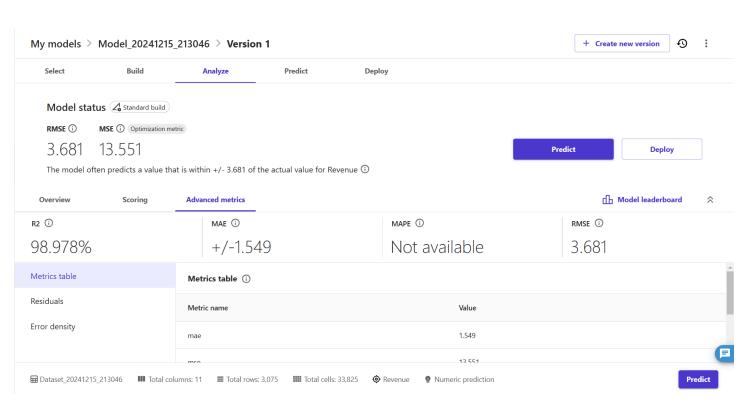


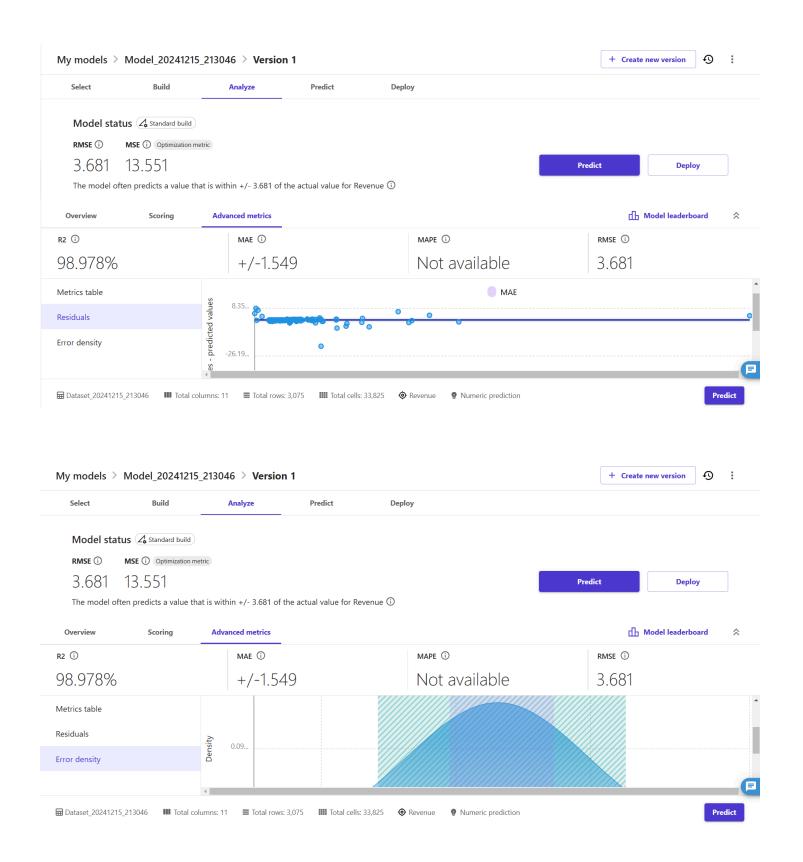


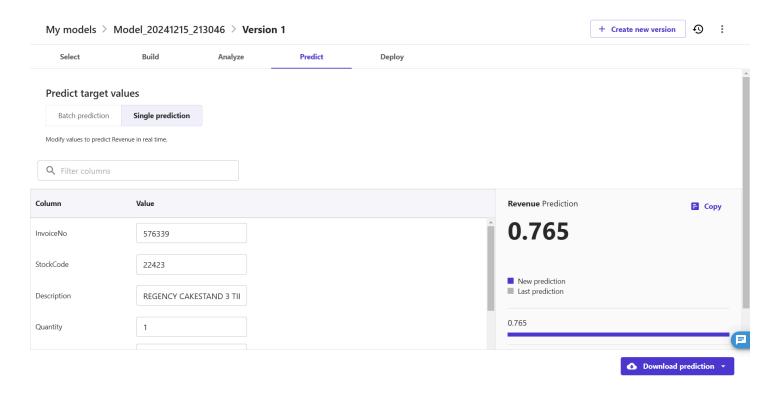




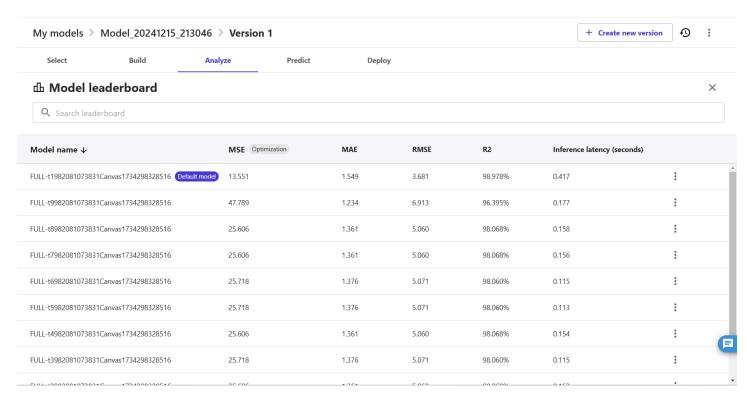








Model Leaderboard:



4. Review Results: Analyze the model leaderboard and performance metrics.

Performance Metrics Review:

MAE (Mean Absolute Error):

The MAE is 13.551, which signifies the average absolute difference between the predicted and actual revenue values. Given the average revenue of 17.39, this MAE represents approximately 78% of the average revenue. This is a relatively low error, indicating that the model's predictions are fairly close to the actual values and that it performs with good precision in predicting revenue.

RMSE (Root Mean Squared Error):

The RMSE is 3.681, which indicates how much larger errors are impacting the model's predictions. Since RMSE penalizes larger errors more heavily, this relatively low value suggests that the model does not have large outliers skewing the predictions. The fact that the RMSE is significantly lower than the MAE further confirms the model's consistency and that errors are evenly distributed across predictions without excessively large deviations.

R² Score:

The R² score of 98.978% is a strong indication that the model explains nearly 99% of the variance in the revenue data. This high R² score shows that the model does an excellent job of capturing the underlying patterns and trends in the dataset, providing a highly accurate fit for predicting revenue.

Insights:

The performance metrics suggest that the model is performing exceptionally well. The low MAE demonstrates that the model's revenue predictions are quite accurate, while the low RMSE reflects that the model is stable and free from major prediction outliers. With an R² score of nearly 99%, the model explains nearly all of the variance in revenue,

making it a highly effective tool for predicting future revenue. These results highlight the model's potential for practical, real-world applications in business analytics and forecasting.

Model Leaderboard:

The model at the top of the leaderboard has the lowest MAE of 13.551, suggesting it has the most accurate predictions. The subsequent models show slightly higher MAE values, which indicates a slight drop in prediction accuracy as you move down the leaderboard.

The top model in the leaderboard has an RMSE of 3.681, which is relatively low, indicating that large errors are not significantly skewing predictions. The models lower down on the leaderboard show slightly higher RMSE values, but they are still relatively low, reflecting a generally consistent performance in terms of error distribution.

The top model on the leaderboard has an R² score of 98.978%, which means that it successfully explains nearly 99% of the variance in the data, suggesting a highly accurate and well-fitting model. The other models show R² values in the range of 96% to 98%, which still reflects a strong ability to explain the data but with slightly less predictive power compared to the top model.

A new metric inference latency is present here. This metric indicates the amount of time the model takes to make a prediction. A lower latency is generally preferred for real-time applications. The top model has an inference latency of 0.417 seconds, which is reasonable, but models further down the leaderboard show lower latencies, with the fastest model taking 0.113 seconds to make predictions.

Insights:

The top model has the best performance with the lowest MAE, RMSE, and the highest R² score. It is the most accurate model in terms of prediction, while still having a reasonable inference latency.

Overall, the leaderboard showcases that while inference speed can be improved, the primary focus should remain on optimizing for accuracy, as evidenced by the strong performance of the top-ranked model.

Address ethical issues like bias in training data and privacy concerns.

In this dataset, geographical bias may arise due to the over-representation of UK transactions, potentially leading to reduced accuracy for other regions. Similarly, product or customer segment bias could favor more frequently occurring categories or customer types, leaving under-represented groups underserved. Temporal bias is another concern, as the dataset spans a specific period (2010–2011), and the trends it reflects may not align with current or future consumer behavior. To mitigate these biases, balanced sampling techniques should be employed to ensure fair representation of all groups.

The risk of customer identification or revealing private business behaviors increases if data is not adequately anonymized. For instance, predictions based on revenue or quantity might inadvertently expose individual spending habits or operational details of wholesalers. To address these risks, data should be anonymized by removing or masking unique identifiers and presenting results at an aggregated level, such as by country or product category. Strict adherence to data protection standards, such as GDPR, ensures compliance with privacy regulations by minimizing data usage, obtaining explicit consent, and defining clear data handling policies. Secure model deployment practices, including robust access controls, are essential to safeguarding the model and its associated datasets against unauthorized access or misuse.

Stakeholders should also have a clear understanding of the model's purpose, the data used for training, and how predictions are generated

4. Visualization

Task 1: Connect QuickSight to the processed data in S3

Summary Refresh	Permissions Usage	
About		
SPICE Size: 543.4KB		
REFRESH		
Status Completed 2679 rows	imported, 317 rows skipped (89.42% success)	
 Last successful refresh Decemine 	ber 14, 2024 at 4:07 PM EST	
CCESS SETTINGS		
Sharing	Row-level security	Column-level security
Owners (1) Viewers (0)	= No restrictions Set.up	No restrictions Set up
SCHEMA		
Inique key Learn more		

Task 2: Design a dashboard with at least 4 insightful visualizations

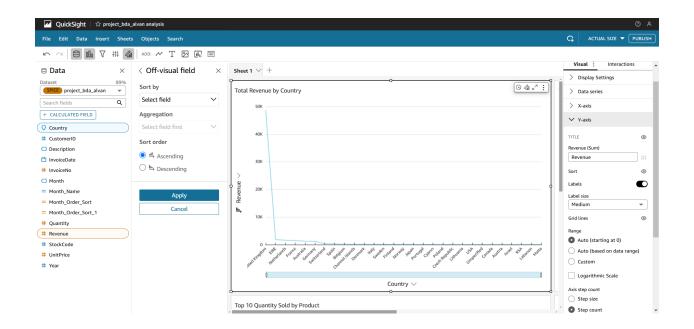
1. Total Revenue by Country

Purpose of the Visualization- This chart highlights the total revenue contributed by each country, helping to identify key markets for the store's operations.

Insights Derived from the Data:

- a. The UK generates the highest revenue, which aligns with expectations since the store is based in the UK.
- b. Neighboring countries like France, Germany, and Switzerland also contribute significantly to the revenue.
- c. Australia stands out as an outlier among the top contributors, suggesting the store offers products that resonate well with Australian customers.

Filters or Parameters Applied - No specific filters were applied. The data represents all countries contributing to the revenue.



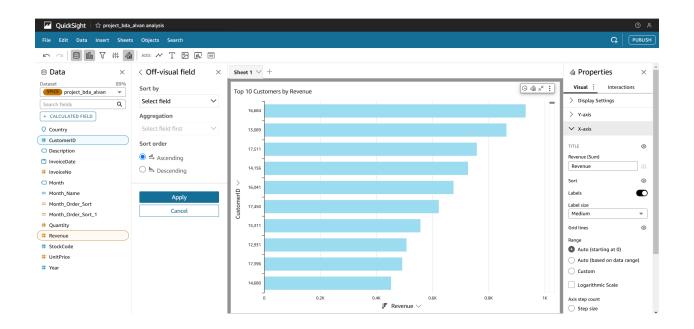
2. Top 10 Customers by Revenue

Purpose of the Visualization- This chart identifies the top 10 customers based on the revenue they generated, helping to focus on high-value customers.

Insights Derived from the Data:

- a. The highest revenue was generated by Customer ID 16,684, followed by 13,089, 17,511, 14,156, and 16,041.
- b. The revenue range for these top customers is between 600 and 1,000.
- c. These insights can guide personalized marketing campaigns and customer loyalty initiatives.

Filters or Parameters Applied - The chart is limited to the top 10 customers by total revenue for better focus and clarity.



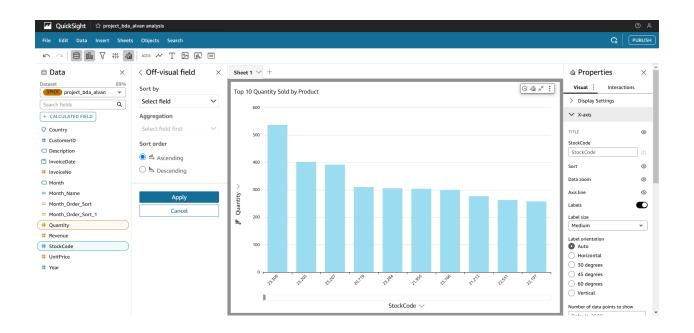
3. Top 10 Quantities Sold by Product

Purpose of the Visualization- This chart showcases the products with the highest quantities sold, helping to identify the store's most popular items.

Insights Derived from the Data:

- a. The product associated with StockCode 23,309 has the highest quantity sold, followed by 23,203, 23,207, 20,719, and 23,284.
- b. The quantities for these products range between 300 and 550.
- c. These products likely drive significant sales volume, emphasizing the need to maintain adequate stock levels and consider promotional strategies for these items.

Filters or Parameters Applied- The chart focuses on the top 10 products by quantity sold for actionable insights.



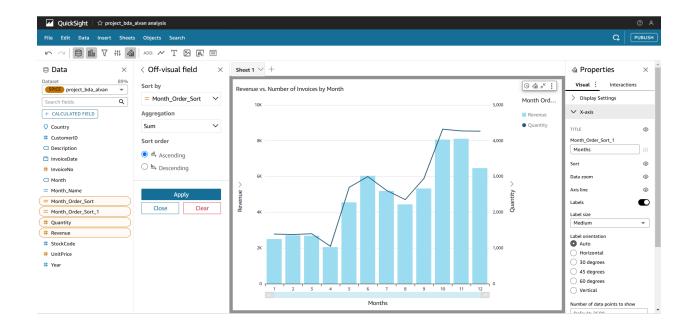
4. Revenue vs Number of Invoices by Month

Purpose of the Visualization- This dual-axis clustered bar combo chart compares revenue with the number of invoices over the months, revealing seasonal trends and purchase behaviors.

Insights Derived from the Data:

- a. Revenue shows a progressive increase over the months, peaking in October and November.
- b. Despite a decline in revenue in December, the number of invoices remains high, indicating a high volume of smaller-value orders during the holiday season.
- c. These trends can inform inventory planning and marketing strategies during peak seasons.

Filters or Parameters Applied A calculated field was used to assign numeric values to months (e.g., January = 1, February = 2), ensuring correct chronological sorting. The chart covers all transactions for the available months in the dataset.



Results:

The analysis and modeling of the online retail dataset yielded significant insights. Using QuickSight, visualizations revealed that the United Kingdom contributed the highest revenue, followed by neighboring countries like France and Germany, with Australia emerging as an outlier. Key customers and top-selling products were identified, while trends showed peak revenues in October and November, likely influenced by seasonal demand.

The predictive model for revenue, built using Amazon SageMaker, showed promising results. The model achieved an R² of 92.19%, indicating that it explains a substantial portion of the variance in the revenue data. The RMSE of 10.18 suggests a reasonable prediction error, while the MAE of 103.57 shows the model's average deviation from the actual revenue values. Despite being a strong model, these metrics indicate room for improvement in accuracy.

Conclusion:

Utilizing AWS services such as Amazon SageMaker and QuickSight created a powerful and adaptable framework for analyzing the online retail dataset and constructing predictive models. These services streamlined the entire process, offering seamless data preparation, meaningful visualizations, and efficient model building, all while maintaining a high standard of scalability and security.

AWS delivered an integrated ecosystem that supported every stage of the workflow, from data cleaning to advanced analytics and model deployment. Its versatility, robust performance, and strong security measures made it a standout platform for deriving actionable insights and implementing scalable solutions tailored to the online retail dataset.

Link to Video Demonstration:

https://drive.google.com/file/d/1OJIKzEjkIGaIKkK5mxsyjjgNNXnJ2PWl/view?usp = sharing

References:

https://chatgpt.com/

https://docs.aws.amazon.com/ec2/?nc2=h_ql_doc_ec2

https://docs.aws.amazon.com/s3/?icmpid=docs homepage featuredsvcs

https://docs.aws.amazon.com/sagemaker/?icmpid=docs_homepage_ml

https://docs.aws.amazon.com/iam/?icmpid=docs_homepage_security