

# movie-data-analysis

September 13, 2025

## 1 Wamonyolo Studios Business Analysis

### 1.1 Overview

Wamonyolo Studios is planning to launch a new movie studio. To succeed, the company needs to understand what makes movies profitable. By analyzing past industry data, we can uncover insights that will guide Wamonyolo Studios toward smart, profit-driven decisions.

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### 1.2 Business Problem

As a new player in the movie industry, Wamonyolo faces several key questions:

- How long should their films be?
- Which genres are the most profitable?
- Should they build their studio from scratch or acquire an existing one?
- What is the optimal production budget for maximizing ROI?
- How important is the international box office for profitability?"

Using industry datasets and analysis, we aim to answer these questions and shape a winning strategy.

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### 1.3 Data Preparation

The **IMDb** dataset is the largest and most detailed. It provides:

- Movie runtimes
- Genres
- Release years
- Directors, writers, and actors

**Limitation:** It does *not* include financial data like budgets or box office revenue.

To complete the picture, we merge IMDb with financial datasets:

- **Box Office Mojo (BOM):** Domestic + international box office gross
- **The Numbers:** Budget + revenue
- **The Movie DB (TMDB):** Ratings, popularity, and sometimes financial data

This way, we connect *what a movie is* with *how it performs financially*.

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## 1.4 Why Merging Matters

- **IMDb = What the movie is** (content + creators)
- **Financial datasets = How the movie performed** (cost + revenue)

When combined, the data allows us to answer:

- Do longer films earn more or less?
- Which genres deliver the highest returns?
- Are certain directors/writers consistently successful?

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IMDb provides the richest descriptive information, but lacks financial details.

By merging it with BOM, The Numbers, and TMDB, Wamonyolo Studios can analyze both creativity *and* profitability—ensuring a smart, data-driven entry into the movie market.

## 2 Import all necessary libraries

```
[1]: # Step 1: Import all necessary libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
from scipy import stats
import statsmodels.api as sm
from statsmodels.formula.api import ols
```

## 3 Reading the data

```
[2]: # Box Office Mojo
bom_movie_gross = pd.read_csv('zippedData/bom.movie_gross.csv.gz')

# === The Numbers ===
tn_movie_budgets = pd.read_csv('zippedData/tn.movie_budgets.csv.gz')

# === The Movie Database (TMDB) ===
tmdb_movies = pd.read_csv('zippedData/tmdb.movies.csv.gz')

# === Rotten Tomatoes ===
# === Rotten Tomatoes ===
rt_movies = pd.read_csv('zippedData/rt.movie_info.tsv.gz', sep='\t',
    ↪encoding='latin-1')
rt_reviews = pd.read_csv('zippedData/rt.reviews.tsv.gz', sep='\t',
    ↪encoding='latin-1')
```

IMDb.zip is basically a compressed folder with several .tsv IMDb files inside

```
[3]: import zipfile, pandas as pd

with zipfile.ZipFile('zippedData/im.db.zip') as z:
    print(z.namelist())    # shows you all files inside
```

```
['im.db']
```

```
[4]: import zipfile

with zipfile.ZipFile("zippedData/im.db.zip", "r") as z:
    z.extractall("zippedData/")    # this will create 'zippedData/im.db'
```

The file contains a single SQLite database File called im.db, meaning you need to open it as a SQLite database

```
[5]: import sqlite3
      #import pandas as pd

conn = sqlite3.connect("zippedData/im.db")
tables = pd.read_sql("SELECT name FROM sqlite_master WHERE type='table';", conn)
print(tables)
```

```
      name
0  movie_basics
1    directors
2    known_for
3    movie_akas
4  movie_ratings
5     persons
6    principals
7     writers
```

Now loading those tables into pandas DataFrames with simple SQL queries

```
[6]: movie_basics = pd.read_sql("SELECT * FROM movie_basics;", conn)

directors = pd.read_sql("SELECT * FROM directors;", conn)
known_for = pd.read_sql("SELECT * FROM known_for;", conn)
movie_akas = pd.read_sql("SELECT * FROM movie_akas;", conn)
movie_ratings = pd.read_sql("SELECT * FROM movie_ratings;", conn)
persons = pd.read_sql("SELECT * FROM persons;", conn)
principals = pd.read_sql("SELECT * FROM principals;", conn)
writers = pd.read_sql("SELECT * FROM writers;", conn)
```

# Data Cleaning We'll clean only the datasets that are most useful for analysis (IMDb + financials). Rotten Tomatoes/TMDB can be optional later.

### 3.1 Datasets to Clean First

1. IMDb tables (content & metadata)

- movie\_basics (title, year, runtime, genres)
  - movie\_ratings (average rating, votes)
2. Box Office Mojo (bom\_movie\_gross)
    - Domestic & foreign gross
  3. The Numbers (tn\_movie\_budgets)
    - Budget + gross

```
[7]: movie_basics.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 146144 entries, 0 to 146143
Data columns (total 6 columns):
#   Column                Non-Null Count  Dtype
---  -
0   movie_id              146144 non-null object
1   primary_title         146144 non-null object
2   original_title        146123 non-null object
3   start_year            146144 non-null int64
4   runtime_minutes       114405 non-null float64
5   genres                140736 non-null object
dtypes: float64(1), int64(1), object(4)
memory usage: 6.7+ MB
```

```
[8]: # Check duplicates
movie_basics.duplicated().sum()
```

```
[8]: np.int64(0)
```

```
[9]: # Convert datatypes

movie_basics = pd.read_sql("SELECT * FROM movie_basics;", conn)
movie_basics
```

```
[9]:      movie_id      primary_title \
0      tt0063540      Sunghursh
1      tt0066787  One Day Before the Rainy Season
2      tt0069049  The Other Side of the Wind
3      tt0069204      Sabse Bada Sukh
4      tt0100275  The Wandering Soap Opera
...      ...      ...
146139  tt9916538      Kuambil Lagi Hatiku
146140  tt9916622  Rodolpho Teóphilo - O Legado de um Pioneiro
146141  tt9916706      Dankyavar Danka
146142  tt9916730      6 Gunn
146143  tt9916754  Chico Albuquerque - Revelações
```

	original_title	start_year	\
0	Sunghursh	2013	
1	Ashad Ka Ek Din	2019	
2	The Other Side of the Wind	2018	
3	Sabse Bada Sukh	2018	
4	La Telenovela Errante	2017	
...	...	...	
146139	Kuambil Lagi Hatiku	2019	
146140	Rodolpho Teóphilo - O Legado de um Pioneiro	2015	
146141	Dankyavar Danka	2013	
146142	6 Gunn	2017	
146143	Chico Albuquerque - Revelações	2013	

	runtime_minutes	genres
0	175.0	Action, Crime, Drama
1	114.0	Biography, Drama
2	122.0	Drama
3	NaN	Comedy, Drama
4	80.0	Comedy, Drama, Fantasy
...	...	...
146139	123.0	Drama
146140	NaN	Documentary
146141	NaN	Comedy
146142	116.0	None
146143	NaN	Documentary

[146144 rows x 6 columns]

### 3.1.1 Step 1

Extract only the columns that we need

```
[10]: runtime_df = movie_basics[['primary_title', 'start_year', 'runtime_minutes']]
```

- Movie\_basics has many columns (genres, tconst, etc.), but for runtime analysis we only care about:
  1. Primary\_title- movie name (for identification & merging later)
  2. Start\_year - release year (to filter by time & merge with financial datasets)
  3. Runtime\_minutes - our main feature of interest (movie length)

### 3.1.2 Step 2 :

Remove movies that haven't been released yet

```
[11]: runtime_df = runtime_df[runtime_df['start_year'] < 2025]
```

Some rows have future release years (e.g., 2023, 2025).

Since we only analyze historical performance, those rows would give misleading results.

Keeps dataset consistent with financial data (which only has past films).

### 3.1.3 Step 3

Drop row with missing runtimes

```
[12]: runtime_df = runtime_df.dropna(axis=0, subset=['runtime_minutes'])
```

Missing runtimes = useless for analysis.

Dropping them ensures we don't get NaN values messing up plots/stats.

### 3.1.4 Step 4

Inspect the cleaned result

```
[13]: print(runtime_df.shape)      # how many rows/columns after cleaning
      print(runtime_df.isna().sum()) # check if any nulls remain
      runtime_df.head()             # preview first 5 rows
      runtime_df.info()             # check datatypes
      runtime_df.describe()         # quick stats (mean, min, max runtime)
```

```
(114405, 3)
primary_title      0
start_year         0
runtime_minutes    0
dtype: int64
<class 'pandas.core.frame.DataFrame'>
Index: 114405 entries, 0 to 146142
Data columns (total 3 columns):
#   Column          Non-Null Count  Dtype
---  -
0   primary_title    114405 non-null object
1   start_year       114405 non-null int64
2   runtime_minutes  114405 non-null float64
dtypes: float64(1), int64(1), object(1)
memory usage: 3.5+ MB
```

```
[13]:
```

	start_year	runtime_minutes
count	114405.000000	114405.000000
mean	2014.396801	86.187247
std	2.637480	166.360590
min	2010.000000	1.000000
25%	2012.000000	70.000000
50%	2014.000000	87.000000
75%	2017.000000	99.000000
max	2022.000000	51420.000000

- shape - see how much data we have left after cleaning.

- `isna()` - make sure runtimes are fully clean.
- `head()` - sanity check if columns look correct.
- `info()` - confirm datatypes (`start_year` should be int, `runtime_minutes` int/float).
- `describe()` - see runtime distribution (are there very short/long outliers?).

Now we're prepping The Numbers and TMDb release dates so they can align with IMDb's `start_year`.

```
[14]: tn_movie_budgets = pd.read_csv('zippedData/tn.movie_budgets.csv.gz')
      tn_movie_budgets.head()
```

```
[14]:   id  release_date      movie \
0    1  Dec 18, 2009      Avatar
1    2  May 20, 2011  Pirates of the Caribbean: On Stranger Tides
2    3   Jun 7, 2019      Dark Phoenix
3    4   May 1, 2015  Avengers: Age of Ultron
4    5  Dec 15, 2017  Star Wars Ep. VIII: The Last Jedi

      production_budget  domestic_gross  worldwide_gross
0      $425,000,000    $760,507,625    $2,776,345,279
1      $410,600,000    $241,063,875    $1,045,663,875
2      $350,000,000     $42,762,350     $149,762,350
3      $330,600,000    $459,005,868    $1,403,013,963
4      $317,000,000    $620,181,382    $1,316,721,747
```

```
[15]: tn_movie_budgets.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 5782 entries, 0 to 5781
Data columns (total 6 columns):
#   Column                Non-Null Count  Dtype
---  -
0   id                    5782 non-null  int64
1   release_date          5782 non-null  object
2   movie                 5782 non-null  object
3   production_budget      5782 non-null  object
4   domestic_gross         5782 non-null  object
5   worldwide_gross        5782 non-null  object
dtypes: int64(1), object(5)
memory usage: 271.2+ KB
```

```
[16]: # The Movie Database (TMDb)
      tmdb_movies = pd.read_csv('zippedData/tmdb.movies.csv.gz', index_col=0)
      tmdb_movies.head()
```

```
[16]:
```

	genre_ids	id	original_language	\
0	[12, 14, 10751]	12444	en	
1	[14, 12, 16, 10751]	10191	en	
2	[12, 28, 878]	10138	en	
3	[16, 35, 10751]	862	en	
4	[28, 878, 12]	27205	en	

	original_title	popularity	release_date	\
0	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	
1	How to Train Your Dragon	28.734	2010-03-26	
2	Iron Man 2	28.515	2010-05-07	
3	Toy Story	28.005	1995-11-22	
4	Inception	27.920	2010-07-16	

	title	vote_average	vote_count
0	Harry Potter and the Deathly Hallows: Part 1	7.7	10788
1	How to Train Your Dragon	7.7	7610
2	Iron Man 2	6.8	12368
3	Toy Story	7.9	10174
4	Inception	8.3	22186

```
[17]: tmdb_movies.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Index: 26517 entries, 0 to 26516
Data columns (total 9 columns):
#   Column                Non-Null Count  Dtype
---  ---
0   genre_ids             26517 non-null  object
1   id                    26517 non-null  int64
2   original_language     26517 non-null  object
3   original_title        26517 non-null  object
4   popularity            26517 non-null  float64
5   release_date          26517 non-null  object
6   title                 26517 non-null  object
7   vote_average          26517 non-null  float64
8   vote_count            26517 non-null  int64
dtypes: float64(2), int64(2), object(5)
memory usage: 2.0+ MB
```

### 3.1.5 Step 1

Convert release\_date into datetime

```
[18]: tn_movie_budgets['release_date'] = pd.
      ↪to_datetime(tn_movie_budgets['release_date'])
      tmdb_movies['release_date'] = pd.to_datetime(tmdb_movies['release_date'])
```

Dates are often read in as strings → can't extract year/month directly.



pd.to\_datetime() standardizes them into true datetime objects.

### 3.1.6 Step 2

Extract release year (to match IMDb format)

```
[19]: tn_movie_budgets['release_year'] = tn_movie_budgets['release_date'].dt.year
      tmdb_movies['release_year'] = tmdb_movies['release_date'].dt.year
```

IMDb uses just the year (start\_year).

To merge datasets later, we need the same format (year only).

### 3.1.7 Step 3:

Extract release month (both numeric & string)

```
[20]: tn_movie_budgets['month_dt'] = tn_movie_budgets['release_date'].dt.month #_
      ↪ numeric month (1-12)
      tn_movie_budgets['month'] = tn_movie_budgets['release_date'].dt.month #_
      ↪ duplicate here, can adjust if you want month names
```

Month helps analyze seasonality (e.g., summer blockbusters, holiday releases).

month\_dt → numeric (for calculations).

month → could later be turned into month names for plots.

(Small note: you might want dt.month\_name() if you prefer full names like “July”)

### 3.1.8 Step 4:

Drop raw release\_date

```
[21]: tn_movie_budgets = tn_movie_budgets.drop(columns=['release_date'])
```

We’ve extracted all useful parts (year + month).

Dropping avoids duplication and keeps dataframe cleaner.

### 3.1.9 Step 5

Inspect

```
[22]: print(tn_movie_budgets[['movie', 'release_year', 'month_dt', 'month']].head())
      print(tmdb_movies[['title', 'release_year']].head())
```

	movie	release_year	month_dt	month
0	Avatar	2009	12	12
1	Pirates of the Caribbean: On Stranger Tides	2011	5	5
2	Dark Phoenix	2019	6	6
3	Avengers: Age of Ultron	2015	5	5
4	Star Wars Ep. VIII: The Last Jedi	2017	12	12

	title	release_year
--	-------	--------------

0	Harry Potter and the Deathly Hallows: Part 1	2010
1	How to Train Your Dragon	2010
2	Iron Man 2	2010
3	Toy Story	1995
4	Inception	2010

- Now you're cleaning up the financial columns from The Numbers so they're ready for calculations and plots.

### 3.1.10 Step 1:

Identify the money columns

```
[23]: cols = ['production_budget', 'domestic_gross', 'worldwide_gross']
```

These are stored as strings with \$ and commas (e.g., "\$100,000,000"). We can't do math or plots with strings → must convert to numbers.

### 3.1.11 Step 2:

Remove \$ and ,

```
[24]: tn_movie_budgets[cols] = tn_movie_budgets[cols].replace('[\$,]', '', regex=True)
```

```
<>:1: SyntaxWarning: invalid escape sequence '\$'
<>:1: SyntaxWarning: invalid escape sequence '\$'
C:\Users\Ray Onsongo\AppData\Local\Temp\ipykernel_9868\698015300.py:1:
SyntaxWarning: invalid escape sequence '\$'
    tn_movie_budgets[cols] = tn_movie_budgets[cols].replace('[\$,]', '',
    regex=True)
```

[\$,] means: match dollar signs \$ or commas ,.

.replace(..., regex=True) strips them out → "100000000".

### 3.1.12 Step 3:

Convert to integers

```
[25]: tn_movie_budgets[cols] = tn_movie_budgets[cols].astype('int64')
```

Converts cleaned strings into integers so we can:

Calculate profits/losses

Plot histograms, scatterplots

Run regressions

Step 4 Inspect the result

```
[26]: print(tn_movie_budgets[cols].dtypes)    # confirm int64
      tn_movie_budgets[cols].describe()      # check ranges, averages, etc.
      tn_movie_budgets.head(3)               # preview cleaned values
```

```
production_budget    int64
domestic_gross       int64
worldwide_gross      int64
dtype: object
```

```
[26]:   id                movie  production_budget \
0    1                Avatar          425000000
1    2  Pirates of the Caribbean: On Stranger Tides  410600000
2    3                Dark Phoenix          350000000

      domestic_gross  worldwide_gross  release_year  month_dt  month
0          760507625          2776345279          2009         12     12
1          241063875          1045663875          2011          5      5
2           42762350          149762350          2019          6      6
```

describe() shows if values are realistic (e.g., budgets in millions, not billions).

## 4 Standardizing titles across all datasets to improve your merge success rate

### 4.0.1 Step 1:

Apply .str.title() to titles

```
[27]: runtime_df['primary_title'] = runtime_df['primary_title'].str.title()
      tn_movie_budgets['movie'] = tn_movie_budgets['movie'].str.title()
      bom_movie_gross['title'] = bom_movie_gross['title'].str.title()
      tmdb_movies['title'] = tmdb_movies['title'].str.title()
```

- In different datasets, titles may appear as “avatar”, “Avatar”, or “AVATAR”. .str.title() converts them all to “Avatar” → making matches more consistent when merging.

### 4.0.2 Step 2:

Inspect for consistency

```
[28]: print(runtime_df['primary_title'].head(5))
      print(tn_movie_budgets['movie'].head(5))
      print(bom_movie_gross['title'].head(5))
      print(tmdb_movies['title'].head(5))
```

```
0                Sunghursh
1    One Day Before The Rainy Season
2          The Other Side Of The Wind
4          The Wandering Soap Opera
5                A Thin Life
Name: primary_title, dtype: object
0                Avatar
1    Pirates Of The Caribbean: On Stranger Tides
```

```

2                                Dark Phoenix
3                        Avengers: Age Of Ultron
4                Star Wars Ep. Viii: The Last Jedi
Name: movie, dtype: object
0                                Toy Story 3
1                Alice In Wonderland (2010)
2    Harry Potter And The Deathly Hallows Part 1
3                                Inception
4                Shrek Forever After
Name: title, dtype: object
0    Harry Potter And The Deathly Hallows: Part 1
1                How To Train Your Dragon
2                                Iron Man 2
3                                Toy Story
4                                Inception
Name: title, dtype: object

```

- Now you're adding profit margin columns so you can analyze which movies actually made money relative to their costs.(tn\_movie\_budgets)

#### 4.0.3 Step 1:

Domestic profit margin

```

[29]: tn_movie_budgets['dom_profit_margin'] = (
        (tn_movie_budgets['domestic_gross'] - tn_movie_budgets['production_budget'])
        / tn_movie_budgets['domestic_gross']
    ) * 100

```

Formula: Profit Margin =  $\frac{\text{Revenue} - \text{Cost}}{\text{Revenue}} \times 100$

Profit Margin =  $\frac{\text{Revenue} - \text{Cost}}{\text{Revenue}} \times 100$

Tells you what % of revenue was actual profit from U.S. box office only.

#### 4.0.4 Step 2:

Worldwide profit margin

```

[30]: tn_movie_budgets['ww_profit_margin'] = (
        (tn_movie_budgets['worldwide_gross'] -
        ↪tn_movie_budgets['production_budget'])
        / tn_movie_budgets['worldwide_gross']
    ) * 100

```

- Same idea, but using global revenue. Helps you see if movies depended more on domestic vs international markets for profitability.

#### 4.0.5 Step 3:

Inspect results

```
[31]: tn_movie_budgets[['movie', 'production_budget', 'domestic_gross', 'worldwide_gross', 'dom_profit_m
      ↪head(10)
```

```
[31]:
```

	movie	production_budget	\
0	Avatar	425000000	
1	Pirates Of The Caribbean: On Stranger Tides	410600000	
2	Dark Phoenix	350000000	
3	Avengers: Age Of Ultron	330600000	
4	Star Wars Ep. Viii: The Last Jedi	317000000	
5	Star Wars Ep. Vii: The Force Awakens	306000000	
6	Avengers: Infinity War	300000000	
7	Pirates Of The Caribbean: At Worldâ S End	300000000	
8	Justice League	300000000	
9	Spectre	300000000	

	domestic_gross	worldwide_gross	dom_profit_margin	ww_profit_margin
0	760507625	2776345279	44.116274	84.692106
1	241063875	1045663875	-70.328300	60.733080
2	42762350	149762350	-718.477001	-133.703598
3	459005868	1403013963	27.974777	76.436443
4	620181382	1316721747	48.885921	75.925058
5	936662225	2053311220	67.330806	85.097242
6	678815482	2048134200	55.805369	85.352522
7	309420425	963420425	3.044539	68.860947
8	229024295	655945209	-30.990470	54.264473
9	200074175	879620923	-49.944389	65.894399

- This structure is like we did for profit margins, but now for profit amount and ROI — and using our dataset (tn\_movie\_budgets).

#### 4.0.6 Step 4:

Worldwide profit amount

```
[32]: tn_movie_budgets['world_wide_profit_amount'] = (
      ↪tn_movie_budgets['worldwide_gross'] - tn_movie_budgets['production_budget']
      ↪)
```

This gives you the absolute dollar profit (or loss) a movie made globally. Unlike margins, this shows the real money gained. Example: If budget = \$100M, worldwide gross = \$250M, then Profit = \$150M.

#### 4.0.7 Step 5:

Return on Investment (ROI)

```
[33]: tn_movie_budgets['ROI_perc'] = (
      ↪tn_movie_budgets['world_wide_profit_amount'] /
      ↪tn_movie_budgets['production_budget']
```

```
) * 100
```

ROI tells you how efficiently money was used.

Formula:

$$= (\text{Net Profit} / \text{Budget}) \times 100$$

ROI= Budget Net Profit

×100

A blockbuster making 200M dollar profit on a 200M dollar budget → ROI = 100% , but a small film making 20M dollar profit on \$5M dollar budget → ROI = 400% therefore ROI highlights hidden winners among low-budget films.

#### 4.0.8 Step 6:

Inspect results

```
[34]: print(tn_movie_budgets['release_year'].unique()[:20])
      print(tn_movie_budgets['release_year'].dtype)
```

```
[2009 2011 2019 2015 2017 2018 2007 2012 2013 2010 2016 2014 2006 2008
 2005 1997 2004 1999 1995 2003]
int32
```

```
[35]: tn_movie_budgets[['movie','production_budget','worldwide_gross',
                        'world_wide_profit_amount','ROI_perc']].head(10)
```

```
[35]:
```

	movie	production_budget	\
0	Avatar	425000000	
1	Pirates Of The Caribbean: On Stranger Tides	410600000	
2	Dark Phoenix	350000000	
3	Avengers: Age Of Ultron	330600000	
4	Star Wars Ep. Viii: The Last Jedi	317000000	
5	Star Wars Ep. Vii: The Force Awakens	306000000	
6	Avengers: Infinity War	300000000	
7	Pirates Of The Caribbean: At Worldâ S End	300000000	
8	Justice League	300000000	
9	Spectre	300000000	

	worldwide_gross	world_wide_profit_amount	ROI_perc
0	2776345279	2351345279	553.257713
1	1045663875	635063875	154.667286
2	149762350	-200237650	-57.210757
3	1403013963	1072413963	324.384139
4	1316721747	999721747	315.369636
5	2053311220	1747311220	571.016739
6	2048134200	1748134200	582.711400
7	963420425	663420425	221.140142

```

8          655945209          355945209  118.648403
9          879620923          579620923  193.206974

```

- Now we can filter the dataset by year from the `tn_movie_budgets` DataFrame.

```
[36]: tn_movie_budgets = tn_movie_budgets[tn_movie_budgets['release_year'] > 2000]
```

```
[37]: print(tn_movie_budgets.shape)
print(tn_movie_budgets['release_year'].min(), tn_movie_budgets['release_year'].
      ↪max())
```

```
(4198, 12)
```

```
2001 2020
```

```
[38]: tn_movie_budgets.info()
```

```

<class 'pandas.core.frame.DataFrame'>
Index: 4198 entries, 0 to 5781
Data columns (total 12 columns):
 #   Column                Non-Null Count  Dtype
---  -
 0   id                    4198 non-null   int64
 1   movie                 4198 non-null   object
 2   production_budget     4198 non-null   int64
 3   domestic_gross        4198 non-null   int64
 4   worldwide_gross       4198 non-null   int64
 5   release_year          4198 non-null   int32
 6   month_dt              4198 non-null   int32
 7   month                 4198 non-null   int32
 8   dom_profit_margin     4198 non-null   float64
 9   ww_profit_margin      4198 non-null   float64
10   world_wide_profit_amount 4198 non-null   int64
11   ROI_perc              4198 non-null   float64
dtypes: float64(3), int32(3), int64(5), object(1)
memory usage: 377.2+ KB

```

- Older movies (before 2000) may not reflect today's industry dynamics. Budgets, marketing, and box office models changed drastically in the 2020s (e.g., streaming, globalization).

## 5 Shifting into release month analysis.

- Since we are using `tn_movie_budgets` instead of `numbers_df`, let's rewrite and break it down:

Step 1: Group by release month and calculate medians

```
[39]: # First, ensure your 'month' column is clean and numeric.
      # Then, select only the numeric columns for the median calculation.
      # These likely include 'production_budget', 'domestic_gross',
      ↪ 'worldwide_gross', 'worldwide_profit', 'roi'
```

```

numeric_columns = ['production_budget', 'domestic_gross', 'worldwide_gross',
    ↳ 'world_wide_profit_amount', 'month'] # Add any other numeric columns you
    ↳ have

# Create a DataFrame with only the numeric columns and the 'month' for grouping
numeric_df = tn_movie_budgets[numeric_columns]

# Now group by 'month' and calculate the median for the remaining numeric
    ↳ columns
month_df = numeric_df.groupby('month').median()

# Reset index so 'month' becomes a column again
month_df = month_df.reset_index()

# Sort by month number (1-12)
month_df = month_df.sort_values('month')

# Add month names
month_dict = {
    1: 'Jan', 2: 'Feb', 3: 'Mar', 4: 'Apr',
    5: 'May', 6: 'Jun', 7: 'Jul', 8: 'Aug',
    9: 'Sep', 10: 'Oct', 11: 'Nov', 12: 'Dec'
}
month_df['month_name'] = month_df['month'].map(month_dict)

# Display the result
print(month_df)

```

	month	production_budget	domestic_gross	worldwide_gross	\
0	1	18000000.0	17469107.0	35260470.0	
1	2	20000000.0	19192510.0	39049922.0	
2	3	18000000.0	16127344.5	25802739.5	
3	4	17250000.0	11453108.0	21673225.5	
4	5	20000000.0	18882880.0	38158601.0	
5	6	21750000.0	21457839.5	42609137.0	
6	7	20000000.0	27397912.5	50397206.5	
7	8	20000000.0	16521410.0	30138912.0	
8	9	16250000.0	10300039.5	21702186.0	
9	10	13000000.0	8050767.0	15486441.5	
10	11	25000000.0	26900336.0	52427346.0	
11	12	19200000.0	6107205.5	23514312.0	

	world_wide_profit_amount	month_name
0	11131779.0	Jan
1	13874967.0	Feb
2	7875084.0	Mar



3	4392610.5	Apr
4	15796145.0	May
5	11152619.0	Jun
6	20734161.5	Jul
7	8153415.0	Aug
8	758125.0	Sep
9	2413808.5	Oct
10	22004627.0	Nov
11	3125045.5	Dec

- Grouping by month lets you see if certain months tend to produce higher profits/ROI.
- Using the median reduces the impact of extreme outliers (e.g., Avengers making billions).
- Sorting ensures the months are in calendar order.
- Adding names (Jan, Feb, etc.) makes plots readable.

## 6 Merging

### 6.1 The Numbers (box office + budget) with IMDb

#### 6.1.1 Merge datasets on title + year

```
[40]: print(tn_movie_budgets['release_year'].unique()[:20])
      print(runtime_df['start_year'].unique()[:20])
```

```
[2009 2011 2019 2015 2017 2018 2007 2012 2013 2010 2016 2014 2006 2008
 2005 2004 2003 2001 2020 2002]
[2013 2019 2018 2017 2012 2010 2011 2015 2016 2014 2020 2022 2021]
```

```
[41]: overlap_years = set(tn_movie_budgets['release_year']).
      ↪intersection(set(runtime_df['start_year']))
      print("Overlap years:", overlap_years)
```

```
Overlap years: {2016, 2017, 2018, 2019, 2020, 2010, 2011, 2012, 2013, 2014,
2015}
```

```
[42]: tn_2019 = tn_movie_budgets[tn_movie_budgets['release_year'] == 2019]['movie'].
      ↪unique()
      imdb_2019 = runtime_df[runtime_df['start_year'] == 2019]['primary_title'].
      ↪unique()

      print("The Numbers (2019) sample:", tn_2019[:20])
      print("IMDb (2019) sample:", imdb_2019[:20])
```

```
The Numbers (2019) sample: ['Dark Phoenix' 'Aladdin' 'Captain Marvel' 'Dumbo'
'Alita: Battle Angel'
'Godzilla: King Of The Monsters' 'Pokã©Mon: Detective Pikachu'
'How To Train Your Dragon: The Hidden World'
'Men In Black: International' 'Wonder Park'
'The Lego Movie 2: The Second Part' 'Army Of The Dead' 'Shazam!'
'The Secret Life Of Pets 2' 'Renegades' 'Playmobil' '355']
```

```
'A Dog's Way Home' 'Cold Pursuit' 'Midway']
IMDb (2019) sample: ['One Day Before The Rainy Season' 'Alita: Battle Angel'
'Shazam!'
'The Legend Of Secret Pass' 'The Dirt' 'Pet Sematary' 'Bolden'
'Disrupted Land' 'Fiddler: A Miracle Of Miracles' 'Soccer In The City'
'When I Became A Butterfly' 'Paradise' 'Aporia' 'Debout' 'Krishnam'
'Kala-A-Zar' 'Terror In The Skies' 'Bull' 'Troublemaker' 'Snatchers']
```

```
[43]: numbers_and_runtime = tn_movie_budgets.merge(
    runtime_df,
    left_on=['movie', 'release_year'],
    right_on=['primary_title', 'start_year'],
    how='inner'
)
# Keep only movies with valid domestic gross
numbers_and_runtime = numbers_and_runtime.
    loc[numbers_and_runtime['domestic_gross'] > 0]
```

- Merge on both title + year. Some movies share the same title (Halloween 1978 vs Halloween 2018). Matching with year avoids wrong matches.
- Inner join (how='inner'). Keeps only rows where a movie exists in both datasets so each row has financial data + runtime.
- Filter out domestic\_gross == 0. Removes movies that never played in theaters in the U.S. Ensures analysis is focused on box office performers.

## 7 Inspect merged results

```
[44]: print(numbers_and_runtime.shape)
numbers_and_runtime.head()
numbers_and_runtime.info()
```

```
(1395, 15)
<class 'pandas.core.frame.DataFrame'>
Index: 1395 entries, 0 to 1558
Data columns (total 15 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   id                                    1395 non-null   int64
1   movie                                1395 non-null   object
2   production_budget                    1395 non-null   int64
3   domestic_gross                       1395 non-null   int64
4   worldwide_gross                      1395 non-null   int64
5   release_year                         1395 non-null   int32
6   month_dt                             1395 non-null   int32
7   month                                 1395 non-null   int32
8   dom_profit_margin                    1395 non-null   float64
9   ww_profit_margin                     1395 non-null   float64
10  world_wide_profit_amount              1395 non-null   int64
```

```

11 ROI_perc          1395 non-null    float64
12 primary_title     1395 non-null    object
13 start_year        1395 non-null    int64
14 runtime_minutes   1395 non-null    float64
dtypes: float64(4), int32(3), int64(6), object(2)
memory usage: 158.0+ KB

```

## 8 Creating dataframe with studio and box office data

### 8.0.1 Step 1:

Select relevant columns from Box Office Mojo We only need the movie title, studio, and release year from BOM because these are the identifiers we will merge with The Numbers dataset.

```

[45]: # Selecting only the necessary columns from BOM
studio_df = bom_movie_gross [['title', 'studio', 'year']]

```

### 8.0.2 Step 2:

Merge with The Numbers dataset

- Now we merge `studio_df` with `tn_movie_budgets` to attach financial data (budget, domestic gross, worldwide gross) to each movie.

```

[46]: # Merge studio info from BOM with financial info from The Numbers
studio_df = studio_df.merge(
    tn_movie_budgets,          # TN dataset with budgets & grosses
    left_on=['title', 'year'], # BOM columns to merge on
    right_on=['movie', 'release_year'], # TN columns to merge on
    how='inner'                # Only keep movies that exist in both datasets
)

```

- Some movies may have the same title but are different movies released in different years. Matching only by title could create incorrect combinations.

### 8.0.3 Step 3:

Inspect the merged dataframe

```

[47]: # Check the shape of the new dataframe
print(studio_df.shape)

```

```
(1255, 15)
```

```

[48]: # Preview the first 10 rows
studio_df.head(10)

```

```

[48]:
      title studio  year  id \
0  Toy Story 3    BV  2010  47
1    Inception    WB  2010  38

```

2	Shrek Forever After	P/DW	2010	27
3	The Twilight Saga: Eclipse	Sum.	2010	53
4	Iron Man 2	Par.	2010	15
5	Tangled	BV	2010	15
6	Despicable Me	Uni.	2010	50
7	How To Train Your Dragon	P/DW	2010	30
8	The Chronicles Of Narnia: The Voyage Of The Da...	Fox	2010	48
9	The Karate Kid	Sony	2010	77

	movie	production_budget	\
0	Toy Story 3	200000000	
1	Inception	160000000	
2	Shrek Forever After	165000000	
3	The Twilight Saga: Eclipse	68000000	
4	Iron Man 2	170000000	
5	Tangled	260000000	
6	Despicable Me	69000000	
7	How To Train Your Dragon	165000000	
8	The Chronicles Of Narnia: The Voyage Of The Da...	155000000	
9	The Karate Kid	40000000	

	domestic_gross	worldwide_gross	release_year	month_dt	month	\
0	415004880	1068879522	2010	6	6	
1	292576195	835524642	2010	7	7	
2	238736787	756244673	2010	5	5	
3	300531751	706102828	2010	6	6	
4	312433331	621156389	2010	5	5	
5	200821936	586477240	2010	11	11	
6	251513985	543464573	2010	7	7	
7	217581232	494870992	2010	3	3	
8	104386950	418186950	2010	12	12	
9	176591618	351774938	2010	6	6	

	dom_profit_margin	ww_profit_margin	world_wide_profit_amount	ROI_perc
0	51.807796	81.288817	868879522	434.439761
1	45.313391	80.850355	675524642	422.202901
2	30.886227	78.181664	591244673	358.330105
3	77.373439	90.369675	638102828	938.386512
4	45.588392	72.631691	451156389	265.386111
5	-29.467928	55.667504	326477240	125.568169
6	72.566138	87.303680	474464573	687.629816
7	24.166253	66.657977	329870992	199.921813
8	-48.485994	62.935237	263186950	169.798032
9	77.348868	88.629093	311774938	779.437345

## 9 Calculating average studio-level metrics

### 9.0.1 Step 1:

Group by studio

```
[49]: numeric_columns = ['production_budget', 'domestic_gross', 'worldwide_gross',  
    ↪ 'world_wide_profit_amount', 'dom_profit_margin', 'ww_profit_margin',  
    ↪ 'ROI_perc'] # Add any others you have  
  
# Now, group by 'studio' but only for the numeric columns.  
# This creates a DataFrame where the index is the studio, and the values are  
    ↪ the means of the numeric columns.  
avg_studio = studio_df.groupby('studio')[numeric_columns].mean()  
  
# Reset the index to turn 'studio' from the index back into a regular column  
avg_studio = avg_studio.reset_index()
```

- We want to see studio-level performance rather than movie-level. Grouping and averaging helps us identify which studios consistently produce profitable movies.
- `Groupby('studio')` - Groups all movies by their production studio.
- `.mean()` - Calculates the average of all numeric columns for each studio, e.g., `production_budget`, `domestic_gross`, `worldwide_gross`, `dom_profit_margin`, `ww_profit_margin`, `ROI_perc`.
- `.reset_index()` - Converts the grouped index (studio) back into a regular column so we can easily access and plot it.

### 9.0.2 Step 2:

Filter only profitable studios

```
[50]: avg_studio = avg_studio[avg_studio['dom_profit_margin'] > 0]
```

- Negative-profit studios can skew analysis and plots. Focusing on positive-profit studios helps highlight the best-performing studios.
- Setting `dom_profit_margin > 0` keeps only studios whose average domestic profit margin is positive. This removes studios that on average lose money domestically, so analysis focuses on studios that are financially successful.

```
[51]: print(avg_studio.shape) # How many studios are left after filtering  
print(avg_studio.head(5)) # Preview the first 10 studios with average metrics
```

```
(14, 8)  
   studio  production_budget  domestic_gross  worldwide_gross  \  
0      3D      5.000000e+06    6.096582e+06    1.651520e+07  
3    Affirm      3.500000e+06    1.167510e+07    1.573575e+07  
11  BH Tilt      2.800000e+06    8.717903e+06    1.323772e+07  
15    CBS      2.063636e+07    2.758124e+07    5.372220e+07  
48   MBox      2.600000e+06    3.827060e+06    1.529836e+07
```

	world_wide_profit_amount	dom_profit_margin	ww_profit_margin	ROI_perc
0	1.151520e+07	17.986833	69.724865	230.304060
3	1.223575e+07	68.518543	73.378039	303.844830
11	1.043772e+07	61.680377	75.599998	689.651002
15	3.308584e+07	11.384555	47.923730	221.347979
48	1.269836e+07	32.062732	83.004709	488.398269

## 10 Merging The Numbers with TMDb to analyze genres

### 10.1 Merge datasets

```
[52]: genre_df = tn_movie_budgets.merge(tmdb_movies, left_on=['movie',
↳ 'release_year'], right_on=['title', 'release_year'])
```

To analyze profitability by genre, we need both financial info and genre info in the same DataFrame.

```
[53]: genre_df.loc[:, 'genre_ids'] = genre_df['genre_ids'].map(lambda genre_string:
↳ genre_string.strip('[]').split(', '))
```

- TMDb assigns multiple genres to a movie. Splitting into a list prepares it for exploding later, so each movie-genre combination becomes a separate row for analysis.
- genre\_ids in TMDb is a string like “[28, 12, 878]”.
- strip('[]') removes the square brackets.
- split(',') converts the string into a list of genre IDs

```
[54]: genre_df = genre_df.loc[(genre_df['worldwide_gross'] > 0) &
↳ (genre_df['domestic_gross'] > 0)]
genre_ids_df = genre_df.explode('genre_ids')
```

- Keep only movies with revenue. We only want movies that actually earned money, to calculate meaningful profitability metrics by genre.
- Explode('genre\_ids') - creates one row per movie per genre. If a movie has 3 genres, it will now appear in 3 rows, one for each genre. Allows aggregation of financial metrics per genre, not per movie.

## 11 Map genre IDs to names

```
[55]: # Step 1: Map genre_ids to readable genre names using a dictionary
genre_map = {
    '28': 'Action', '12': 'Adventure', '16': 'Animation', '35': 'Comedy', '80':
↳ 'Crime',
    '99': 'Documentary', '18': 'Drama', '10751': 'Family', '14': 'Fantasy',
↳ '36': 'History',
    '27': 'Horror', '10402': 'Music', '9648': 'Mystery', '10749': 'Romance',
↳ '878': 'Sci-Fi',
    '10770': 'TV Movie', '53': 'Thriller', '10752': 'War', '37': 'Western'
```

```

}
# Step 2: Add a new column for readable genre names
genre_ids_df['genre_name'] = genre_ids_df['genre_ids'].map(genre_map)
# Step 3: Inspect the resulting dataframe
print(genre_ids_df[['movie', 'production_budget', 'domestic_gross',
                    'worldwide_gross', 'ROI_perc', 'genre_name']].head())

```

	movie	production_budget \
0	Avatar	425000000
0	Avatar	425000000
0	Avatar	425000000
0	Avatar	425000000
1	Pirates Of The Caribbean: On Stranger Tides	410600000

	domestic_gross	worldwide_gross	ROI_perc	genre_name
0	760507625	2776345279	553.257713	Action
0	760507625	2776345279	553.257713	Adventure
0	760507625	2776345279	553.257713	Fantasy
0	760507625	2776345279	553.257713	Sci-Fi
1	241063875	1045663875	154.667286	Adventure

genre\_map Provides a mapping from TMDb's numeric IDs to human-readable genre names.

map() Converts each genre\_id in genre\_ids\_df to its corresponding genre\_name. now have a clean dataset (genre\_ids\_df) with financials and readable genres, ready for aggregation like calculating mean ROI per genre.

```
[56]: genre_ids_df.head()
```

```
[56]:
```

	id_x	movie	production_budget \
0	1	Avatar	425000000
0	1	Avatar	425000000
0	1	Avatar	425000000
0	1	Avatar	425000000
1	2	Pirates Of The Caribbean: On Stranger Tides	410600000

	domestic_gross	worldwide_gross	release_year	month_dt	month \
0	760507625	2776345279	2009	12	12
0	760507625	2776345279	2009	12	12
0	760507625	2776345279	2009	12	12
0	760507625	2776345279	2009	12	12
1	241063875	1045663875	2011	5	5

	dom_profit_margin	ww_profit_margin	...	genre_ids	id_y \
0	44.116274	84.692106	...	28	19995
0	44.116274	84.692106	...	12	19995
0	44.116274	84.692106	...	14	19995
0	44.116274	84.692106	...	878	19995
1	-70.328300	60.733080	...	12	1865

	original_language	original_title	popularity	\
0	en	Avatar	26.526	
0	en	Avatar	26.526	
0	en	Avatar	26.526	
0	en	Avatar	26.526	
1	en	Pirates of the Caribbean: On Stranger Tides	30.579	

	release_date		title	vote_average	\
0	2009-12-18		Avatar	7.4	
0	2009-12-18		Avatar	7.4	
0	2009-12-18		Avatar	7.4	
0	2009-12-18		Avatar	7.4	
1	2011-05-20	Pirates Of The Caribbean: On Stranger Tides		6.4	

	vote_count	genre_name
0	18676	Action
0	18676	Adventure
0	18676	Fantasy
0	18676	Sci-Fi
1	8571	Adventure

```
[5 rows x 22 columns]
```

```
[57]: # Rename the correct genre_name column  
# Keep genre_name_y (from converter) and drop genre_name_x  
genre_overall = genre_ids_df.rename(columns={'genre_name_y': 'genre_name'})  
  
# Drop duplicate or unnecessary columns  
genre_overall = genre_overall.drop(columns=['genre_name_x', 'id_x', 'id_y',  
↳ 'Unnamed: 0'], errors='ignore')  
  
# Keep only the useful columns  
genre_overall_clean = genre_overall[[  
    'movie',  
    'release_year',  
    'production_budget',  
    'domestic_gross',  
    'worldwide_gross',  
    'ROI_perc',  
    'genre_ids',  
    'genre_name',  
    'month',          # <-- keep this  
    'month_dt'        # <-- and this  
]]  
  
print(genre_overall_clean.head())
```



	movie	release_year	\
0	Avatar	2009	
0	Avatar	2009	
0	Avatar	2009	
0	Avatar	2009	
1	Pirates Of The Caribbean: On Stranger Tides	2011	

	production_budget	domestic_gross	worldwide_gross	ROI_perc	genre_ids	\
0	425000000	760507625	2776345279	553.257713	28	
0	425000000	760507625	2776345279	553.257713	12	
0	425000000	760507625	2776345279	553.257713	14	
0	425000000	760507625	2776345279	553.257713	878	
1	410600000	241063875	1045663875	154.667286	12	

	genre_name	month	month_dt
0	Action	12	12
0	Adventure	12	12
0	Fantasy	12	12
0	Sci-Fi	12	12
1	Adventure	5	5

- `tmdb_movies` → raw TMDb data with columns like `title`, `release_date`, `genre_ids` (as strings like “[28, 12, 878]”).
- `genre_df` → merged `tn_movie_budgets` + `tmdb_movies` to bring financials together with `genre_ids`.
- `genre_ids_df` → exploded version of `genre_df[‘genre_ids’]`, so each row now represents one movie—one genre instead of a list of IDs.

```
[58]: print(genre_overall.columns)
```

```
Index(['movie', 'production_budget', 'domestic_gross', 'worldwide_gross',
      'release_year', 'month_dt', 'month', 'dom_profit_margin',
      'ww_profit_margin', 'world_wide_profit_amount', 'ROI_perc', 'genre_ids',
      'original_language', 'original_title', 'popularity', 'release_date',
      'title', 'vote_average', 'vote_count', 'genre_name'],
      dtype='object')
```

TMDb only gives numeric IDs in `genre_ids`.

We need readable genre names to analyze which genres are most profitable.

## 12 Analyze profitability by genre

### 13 Group by genre Mean version(average)

```
[59]: #Group by genre_name, calculate mean of financial metrics
genre_groups = genre_overall_clean.groupby('genre_name').mean(numeric_only=True)

# Sort by ROI_perc and pick top 7 genres
genre_groups = genre_groups.sort_values('ROI_perc', ascending=False).head(7)

print(genre_groups)
```

	release_year	production_budget	domestic_gross	worldwide_gross	\
genre_name					
Horror	2014.006061	2.291297e+07	3.915706e+07	9.026821e+07	
Thriller	2013.623288	3.731461e+07	4.332908e+07	1.084243e+08	
Mystery	2013.771186	3.295345e+07	4.284843e+07	1.021399e+08	
Romance	2013.214953	2.846243e+07	4.188975e+07	9.342080e+07	
Animation	2014.290909	1.003909e+08	1.393303e+08	3.849198e+08	
Sci-Fi	2014.258537	9.271988e+07	1.123468e+08	3.077264e+08	
Music	2014.019608	2.693529e+07	4.828898e+07	9.604752e+07	

	ROI_perc	month	month_dt
genre_name			
Horror	1069.092677	6.369697	6.369697
Thriller	436.286887	6.860731	6.860731
Mystery	436.142740	7.076271	7.076271
Romance	291.691268	6.738318	6.738318
Animation	287.135700	7.454545	7.454545
Sci-Fi	261.474050	6.653659	6.653659
Music	249.632305	7.686275	7.686275

- We are grouping by genre\_name and calculating the average financial metrics (like ROI, budget, and gross) because we want to find out which genres are the most profitable on average. By grouping, we turn many individual movies into a single “genre profile.” By taking the mean, we can compare genres fairly, instead of looking at random single movies. By sorting by ROI, we highlight which genres give the highest return on investment — this tells us where money is being made most efficiently. Finally, limiting to the top 7 gives us a focused view of the genres that perform the best, so the analysis is actionable.
- What it does:(Mean) - Takes the average ROI, budget, gross, etc. across all movies in each genre.
- Pros:
  1. Captures the overall profitability of the genre.
  2. Good if you want the “expected value” of investing in that genre.
- Cons:

1. Sensitive to outliers (e.g., one mega-hit Marvel movie can make “Superhero” genre look insanely profitable, even if most films lose money).

## 14 Median version (middle value)

```
[60]: # Group by genre_name and calculate the median of numeric columns
genre_groups_med = genre_overall_clean.groupby('genre_name').
    ↪median(numeric_only=True)

# Sort by ROI_perc and keep top 7 genres
genre_groups_med = genre_groups_med.sort_values('ROI_perc', ascending=False).
    ↪head(7)

print(genre_groups_med)
```

	release_year	production_budget	domestic_gross	worldwide_gross	\
genre_name					
Horror	2014.0	10000000.0	29136626.0	59922558.0	
Animation	2015.0	87500000.0	121440343.5	327829122.5	
Adventure	2015.0	110000000.0	93432655.0	282778100.0	
Family	2014.0	78000000.0	82051601.0	200859554.0	
Fantasy	2014.0	90000000.0	68549695.0	213691277.0	
Mystery	2015.0	21500000.0	30322525.0	63757397.0	
Comedy	2014.0	28000000.0	37915414.0	67130045.0	

	ROI_perc	month	month_dt
genre_name			
Horror	231.669132	7.0	7.0
Animation	200.418943	7.0	7.0
Adventure	167.114096	7.0	7.0
Family	166.547080	7.0	7.0
Fantasy	165.951426	7.0	7.0
Mystery	156.768909	8.0	8.0
Comedy	152.905265	7.0	7.0

- We already looked at average ROI per genre using the mean. That gave us a sense of overall profitability but was sensitive to outliers (e.g., one mega-hit movie making a genre look profitable even if most others flopped).
- What it does: Takes the median (middle) ROI, budget, gross, etc. for movies in each genre.
- Pros:
  1. Shows what the typical movie in the genre earns.
  2. More robust against extreme values (one flop or one blockbuster won't skew results).

Cons:

1. Doesn't capture the impact of extreme successes, which are important in the film industry (because a few blockbusters can fund the entire studio).

$N/B$  - Mean = overall average performance of the genre → influenced by big winners and losers.

- Median = typical performance of the genre → tells you what a “normal” movie in that genre does.

```
[61]: # Filter Horror movies only
horror_month_df = genre_overall_clean[genre_overall_clean['genre_name'] ==
    ↪ 'Horror']

# Drop very low earners
horror_month_df = horror_month_df[horror_month_df['worldwide_gross'] > 100000]

# Group by release month and take the median of numeric columns
horror_month_df = horror_month_df.groupby('month').median(numeric_only=True).
    ↪ reset_index()

# Sort by calendar order (month_dt ensures Jan -> Dec)
horror_month_df = horror_month_df.sort_values('month_dt')

# Map month numbers to names
month_dict = {
    1: "Jan", 2: "Feb", 3: "Mar", 4: "Apr", 5: "May", 6: "Jun",
    7: "Jul", 8: "Aug", 9: "Sep", 10: "Oct", 11: "Nov", 12: "Dec"
}
horror_month_df['month_name'] = horror_month_df['month'].map(month_dict)

print(horror_month_df.head())
```

	month	release_year	production_budget	domestic_gross	worldwide_gross \
0	1	2014.0	12500000.0	33694789.0	77892256.0
1	2	2014.0	10000000.0	26797294.0	48461873.5
2	3	2015.0	5000000.0	14674077.0	23250755.0
3	4	2013.5	5000000.0	35485286.5	67527083.0
4	5	2015.0	35000000.0	29136626.0	84154026.0

	ROI_perc	month_dt	month_name
0	325.677601	1.0	Jan
1	475.462447	2.0	Feb
2	499.201020	3.0	Mar
3	333.270935	4.0	Apr
4	145.898193	5.0	May

I filter the dataset down to Horror movies and drop tiny releases (`worldwide_gross > 100000`).

I group those movies by release month and take the median of numeric metrics (so we see the typical horror movie performance per month).

I reset the index and sort by `month_dt` so months appear in calendar order (Jan - Dec).

I map month numbers to readable month names (Jan, Feb, ...) so the table is easy to read and plot.

## 15 Simple Linear Regression analysis

- An overview of the datasets we will use for this:

```
[62]: display(horror_month_df.describe())
      display(avg_studio.describe())
      display(genre_overall_clean.describe())
```

	month	release_year	production_budget	domestic_gross \
count	12.000000	12.000000	1.200000e+01	1.200000e+01
mean	6.500000	2014.375000	1.225000e+07	2.967463e+07
std	3.605551	1.130668	7.981513e+06	1.267051e+07
min	1.000000	2012.500000	5.000000e+06	6.810754e+06
25%	3.750000	2013.875000	9.000000e+06	2.127689e+07
50%	6.500000	2014.000000	1.050000e+07	3.137490e+07
75%	9.250000	2015.125000	1.312500e+07	3.522970e+07
max	12.000000	2016.000000	3.500000e+07	4.959554e+07

	worldwide_gross	ROI_perc	month_dt
count	1.200000e+01	12.000000	12.000000
mean	6.444484e+07	354.721341	6.500000
std	2.953579e+07	268.683956	3.605551
min	8.890094e+06	87.420720	1.000000
25%	4.609280e+07	215.755023	3.750000
50%	7.166126e+07	299.898476	6.500000
75%	8.241241e+07	390.501129	9.250000
max	1.050150e+08	1112.211863	12.000000

	production_budget	domestic_gross	worldwide_gross \
count	1.400000e+01	1.400000e+01	1.400000e+01
mean	2.756587e+07	4.143936e+07	9.974835e+07
std	3.708456e+07	4.761739e+07	1.369205e+08
min	2.500000e+06	3.827060e+06	1.323772e+07
25%	3.875000e+06	9.457203e+06	1.593061e+07
50%	9.325000e+06	2.260992e+07	4.436142e+07
75%	3.841071e+07	6.946566e+07	1.260143e+08
max	1.334000e+08	1.682915e+08	5.078028e+08

	world_wide_profit_amount	dom_profit_margin	ww_profit_margin \
count	1.400000e+01	14.000000	14.000000
mean	7.218248e+07	34.775649	66.245899
std	1.002492e+08	22.123616	13.546435
min	6.704317e+06	1.574618	46.833530
25%	1.235140e+07	19.559690	54.784204
50%	3.079324e+07	34.276450	67.147950
75%	8.760357e+07	50.476864	75.044508
max	3.744028e+08	68.518543	89.515856

ROI\_perc

```
count    14.000000
mean     476.523624
std      371.478565
min      205.213397
25%     243.356975
50%     320.355018
75%     555.441756
max     1574.515218
```

```
      release_year  production_budget  domestic_gross  worldwide_gross  \
count    4138.000000         4.138000e+03    4.138000e+03    4.138000e+03
mean     2013.831078         5.534669e+07    6.936900e+07    1.794672e+08
std        2.728950         6.137537e+07    9.619419e+07    2.692222e+08
min     2001.000000         3.000000e+04    3.880000e+02    5.280000e+02
25%     2012.000000         1.180000e+07    8.574339e+06    1.819083e+07
50%     2014.000000         3.175000e+07    3.560824e+07    7.496685e+07
75%     2016.000000         7.900000e+07    8.506718e+07    2.165623e+08
max     2019.000000         4.250000e+08    7.605076e+08    2.776345e+09
```

```
      ROI_perc      month      month_dt
count    4138.000000    4138.000000    4138.000000
mean      290.635152       7.044949       7.044949
std     1084.418256       3.453326       3.453326
min      -99.896400       1.000000       1.000000
25%       12.138712       4.000000       4.000000
50%      134.604971       7.000000       7.000000
75%      312.646417      10.000000      10.000000
max     41556.474000      12.000000      12.000000
```

- Lets have another look at our DataFrames to see exactly what we are working with:

```
[63]: avg_studio.head()
```

```
[63]:      studio  production_budget  domestic_gross  worldwide_gross  \
0         3D         5.000000e+06    6.096582e+06    1.651520e+07
3      Affirm         3.500000e+06    1.167510e+07    1.573575e+07
11  BH Tilt         2.800000e+06    8.717903e+06    1.323772e+07
15      CBS         2.063636e+07    2.758124e+07    5.372220e+07
48      MBox         2.600000e+06    3.827060e+06    1.529836e+07

      world_wide_profit_amount  dom_profit_margin  ww_profit_margin  ROI_perc
0          1.151520e+07          17.986833          69.724865    230.304060
3          1.223575e+07          68.518543          73.378039    303.844830
11         1.043772e+07          61.680377          75.599998    689.651002
15         3.308584e+07          11.384555          47.923730    221.347979
48         1.269836e+07          32.062732          83.004709    488.398269
```

- Since this is an aggregated data, lets look at the original df:

```
[64]: studio_df.head()
```

```
[64]:
```

		title	studio	year	id	movie	\
0		Toy Story 3	BV	2010	47	Toy Story 3	
1		Inception	WB	2010	38	Inception	
2		Shrek Forever After	P/DW	2010	27	Shrek Forever After	
3		The Twilight Saga: Eclipse	Sum.	2010	53	The Twilight Saga: Eclipse	
4		Iron Man 2	Par.	2010	15	Iron Man 2	

		production_budget	domestic_gross	worldwide_gross	release_year	month_dt	\
0		200000000	415004880	1068879522	2010	6	
1		160000000	292576195	835524642	2010	7	
2		165000000	238736787	756244673	2010	5	
3		68000000	300531751	706102828	2010	6	
4		170000000	312433331	621156389	2010	5	

	month	dom_profit_margin	ww_profit_margin	world_wide_profit_amount	\
0	6	51.807796	81.288817	868879522	
1	7	45.313391	80.850355	675524642	
2	5	30.886227	78.181664	591244673	
3	6	77.373439	90.369675	638102828	
4	5	45.588392	72.631691	451156389	

	ROI_perc
0	434.439761
1	422.202901
2	358.330105
3	938.386512
4	265.386111

```
[65]: genre_overall_clean.head()
```

```
[65]:
```

		movie	release_year	\
0		Avatar	2009	
0		Avatar	2009	
0		Avatar	2009	
0		Avatar	2009	
1		Pirates Of The Caribbean: On Stranger Tides	2011	

		production_budget	domestic_gross	worldwide_gross	ROI_perc	genre_ids	\
0		425000000	760507625	2776345279	553.257713	28	
0		425000000	760507625	2776345279	553.257713	12	
0		425000000	760507625	2776345279	553.257713	14	
0		425000000	760507625	2776345279	553.257713	878	
1		410600000	241063875	1045663875	154.667286	12	

	genre_name	month	month_dt
--	------------	-------	----------

0	Action	12	12
0	Adventure	12	12
0	Fantasy	12	12
0	Sci-Fi	12	12
1	Adventure	5	5

```
[66]: horror_month_df.head()
```

```
[66]:
```

	month	release_year	production_budget	domestic_gross	worldwide_gross	\
0	1	2014.0	12500000.0	33694789.0	77892256.0	
1	2	2014.0	10000000.0	26797294.0	48461873.5	
2	3	2015.0	5000000.0	14674077.0	23250755.0	
3	4	2013.5	5000000.0	35485286.5	67527083.0	
4	5	2015.0	35000000.0	29136626.0	84154026.0	

	ROI_perc	month_dt	month_name
0	325.677601	1.0	Jan
1	475.462447	2.0	Feb
2	499.201020	3.0	Mar
3	333.270935	4.0	Apr
4	145.898193	5.0	May

```
[67]: numbers_and_runtime.head()
```

```
[67]:
```

	id	movie	production_budget	\
0	2	Pirates Of The Caribbean: On Stranger Tides	410600000	
1	3	Dark Phoenix	350000000	
2	4	Avengers: Age Of Ultron	330600000	
3	7	Avengers: Infinity War	300000000	
4	9	Justice League	300000000	

	domestic_gross	worldwide_gross	release_year	month_dt	month	\
0	241063875	1045663875	2011	5	5	
1	42762350	149762350	2019	6	6	
2	459005868	1403013963	2015	5	5	
3	678815482	2048134200	2018	4	4	
4	229024295	655945209	2017	11	11	

	dom_profit_margin	ww_profit_margin	world_wide_profit_amount	ROI_perc	\
0	-70.328300	60.733080	635063875	154.667286	
1	-718.477001	-133.703598	-200237650	-57.210757	
2	27.974777	76.436443	1072413963	324.384139	
3	55.805369	85.352522	1748134200	582.711400	
4	-30.990470	54.264473	355945209	118.648403	

	primary_title	start_year	runtime_minutes
0	Pirates Of The Caribbean: On Stranger Tides	2011	136.0



1		Dark Phoenix	2019	113.0
2		Avengers: Age Of Ultron	2015	141.0
3		Avengers: Infinity War	2018	149.0
4		Justice League	2017	120.0

- For Wamunyolo Film Industries, these grouped dataframes are essential for answering the key business questions for their business problem. We will therefore proceed to carry out our simple linear regression analysis based on the questions provides by the firm

## 15.1 ## Question One: How long should the films be?

- This is a major problem because they can produce movies that are too long, which would mean more funds going into production, but it would not directly translate to high domestic and worldwide earnings. Therefore, they need to produce movies with optimal runtimes that can satisfy the ideas they would like to input in their movies and that can be appealing to their audiences in general.
- For this case we will use the *numbers\_and\_runtime\_df* for this case. -We will conduct three steps for the linear regression analysis:

### 15.1.1 Step 1: Variable Selection

- Independent Variable (X): runtime\_minutes. This is the explanatory variable we believe might predict profitability.
- Dependent Variable (y): ROI\_perc. This is the outcome variable we want to predict and explain.

### 15.1.2 Step 2: Testing For Linearity

The core assumption of Simple Linear Regression is that the relationship between X and y is linear. We test this visually first.

```
[68]: numbers_and_runtime.head()
```

```
[68]:   id                movie  production_budget \
0    2  Pirates Of The Caribbean: On Stranger Tides      410600000
1    3                Dark Phoenix      350000000
2    4    Avengers: Age Of Ultron      330600000
3    7    Avengers: Infinity War      300000000
4    9        Justice League      300000000

   domestic_gross  worldwide_gross  release_year  month_dt  month  \
0      241063875      1045663875         2011         5      5
1       42762350      149762350         2019         6      6
2      459005868      1403013963         2015         5      5
3      678815482      2048134200         2018         4      4
4      229024295       655945209         2017        11     11

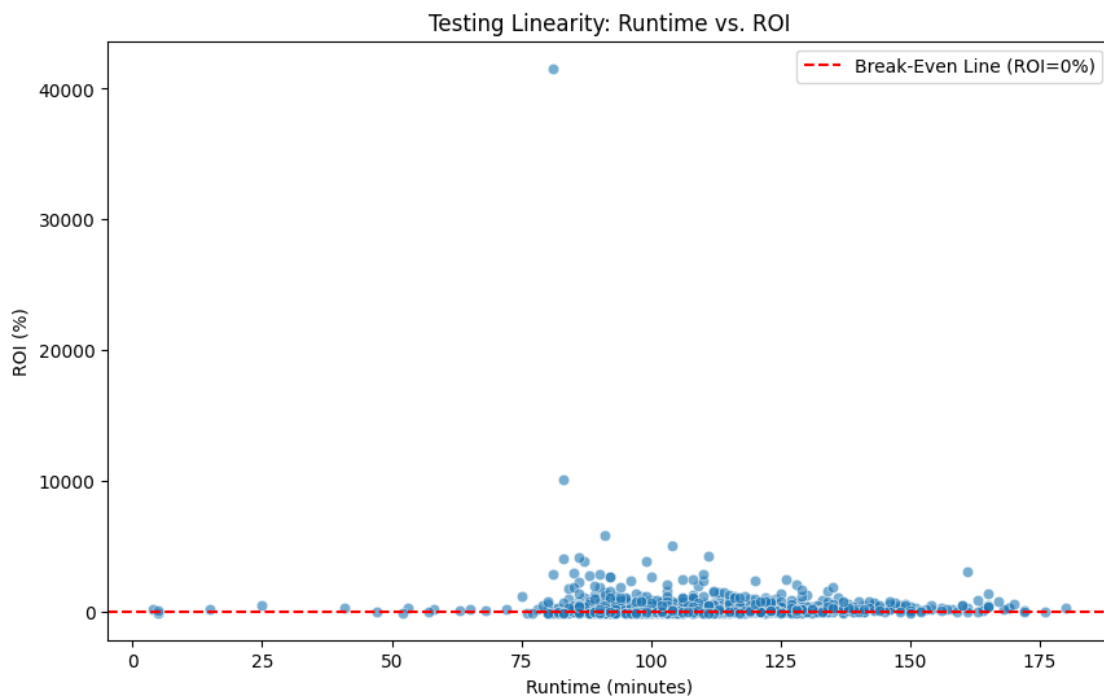
   dom_profit_margin  ww_profit_margin  world_wide_profit_amount  ROI_perc  \
```

0	-70.328300	60.733080	635063875	154.667286
1	-718.477001	-133.703598	-200237650	-57.210757
2	27.974777	76.436443	1072413963	324.384139
3	55.805369	85.352522	1748134200	582.711400
4	-30.990470	54.264473	355945209	118.648403

	primary_title	start_year	runtime_minutes
0	Pirates Of The Caribbean: On Stranger Tides	2011	136.0
1	Dark Phoenix	2019	113.0
2	Avengers: Age Of Ultron	2015	141.0
3	Avengers: Infinity War	2018	149.0
4	Justice League	2017	120.0

```
[69]: import matplotlib.pyplot as plt
import seaborn as sns

plt.figure(figsize=(10, 6))
sns.scatterplot(data=numbers_and_runtime, x='runtime_minutes', y='ROI_perc',
               alpha=0.6)
plt.axhline(y=0, color='r', linestyle='--', label='Break-Even Line (ROI=0%)')
plt.title('Testing Linearity: Runtime vs. ROI')
plt.xlabel('Runtime (minutes)')
plt.ylabel('ROI (%)')
plt.legend()
plt.show()
```



For our first visualization, we can see that the y-axis is too stretched therefore let us fix this by setting limits for our y-axis and use this to exclude any outliers which may stretch our data.

```
[70]: import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np

# Create the figure
plt.figure(figsize=(12, 8))

# Create the scatter plot
scatter_plot = sns.scatterplot(data=numbers_and_runtime, x='runtime_minutes',
    ↪y='ROI_perc', alpha=0.6)

# Add key reference lines
plt.axhline(y=0, color='r', linestyle='--', linewidth=2, label='Break-Even (0% ROI)')
plt.axhline(y=100, color='g', linestyle=':', alpha=0.7, label='Double Investment (100% ROI)')

# FIX: Set a logical limit on the y-axis to exclude extreme outliers
# Adjust these values based on your data. The following limits are a common
    ↪starting point.
plt.ylim(-100, 1000) # This focuses on movies from -100% ROI (a flop) to 500%
    ↪ROI (a 5x return)

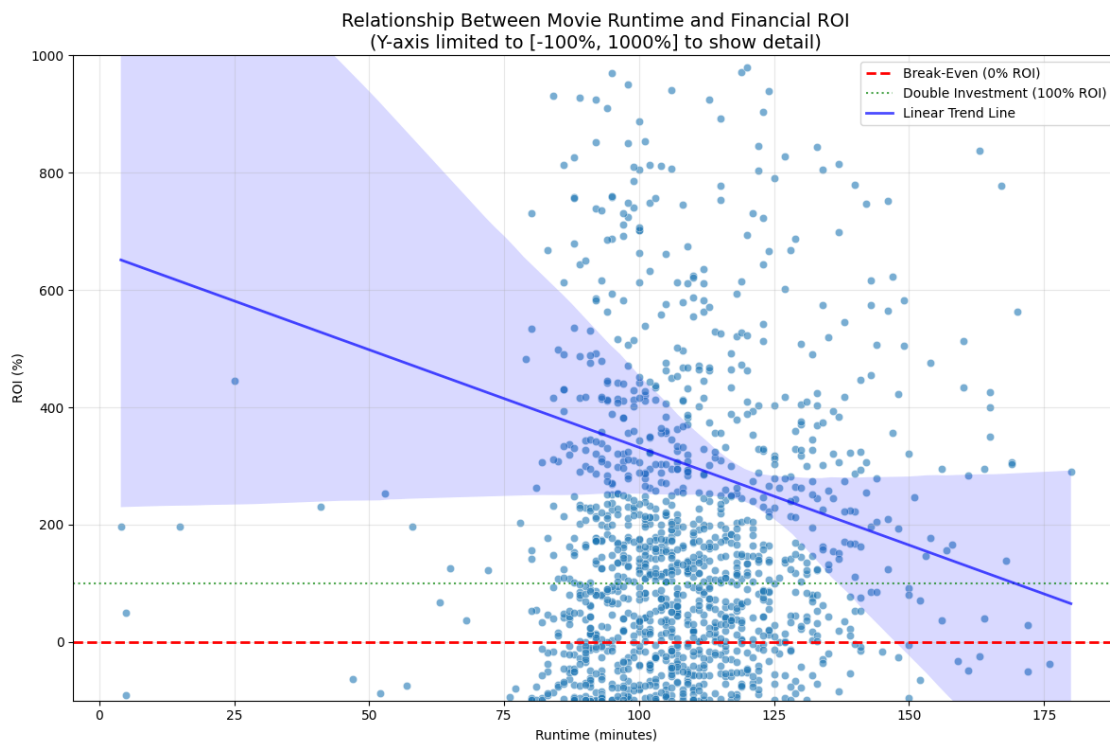
# Calculate and plot the regression line (to visualize the trend)
# This fits the model and plots the line of best fit on the same graph
sns.regplot(data=numbers_and_runtime, x='runtime_minutes', y='ROI_perc',
    scatter=False, color='blue', line_kws={"linewidth": 2, "alpha": 0.
    ↪7},
    label='Linear Trend Line')

# Add titles and labels
plt.title('Relationship Between Movie Runtime and Financial ROI\n(Y-axis
    ↪limited to [-100%, 1000%] to show detail)', fontsize=14)
plt.xlabel('Runtime (minutes)')
plt.ylabel('ROI (%)')
plt.legend()
plt.grid(True, alpha=0.3)

# Show the plot
plt.tight_layout()
plt.show()
```

```
# --- BONUS: Print a statistical summary for context ---
print("ROI Distribution Summary (for context):")
print(numbers_and_runtime['ROI_perc'].describe())

# Count how many movies are outside our chosen y-axis limits
lower_limit = -100
upper_limit = 1000
outliers = numbers_and_runtime[(numbers_and_runtime['ROI_perc'] < lower_limit) |
    (numbers_and_runtime['ROI_perc'] > upper_limit)]
print(f"\nNumber of extreme outliers not shown (ROI < {lower_limit}% or > {upper_limit}%): {len(outliers)}")
print(f"This represents {len(outliers) / len(numbers_and_runtime) * 100:.2f}% of the dataset.")
```



ROI Distribution Summary (for context):

count	1395.000000
mean	304.012777
std	1243.912095
min	-99.894400
25%	11.270777
50%	137.542525
75%	321.640324
max	41556.474000

Name: ROI\_perc, dtype: float64

Number of extreme outliers not shown (ROI < -100% or > 1000%): 76

This represents 5.45% of the dataset.

- Since our scatter plot shows that our data exhibits a linear relationship, we can safely say that the relationship between the two variables is linear. Therefore, we can fit a linear model to this data and get the summary for this model:

```
[71]: import statsmodels.api as sm

# Define the variables
X = numbers_and_runtime['runtime_minutes'] # Independent variable
y = numbers_and_runtime['ROI_perc']        # Dependent variable

# Add a constant (intercept) to the model. This is crucial.
X = sm.add_constant(X)

# Fit the Ordinary Least Squares (OLS) model
model = sm.OLS(y, X).fit()

# Print the full results summary
print(model.summary())
```

#### OLS Regression Results

```
=====
Dep. Variable:          ROI_perc    R-squared:                0.002
Model:                  OLS         Adj. R-squared:           0.002
Method:                 Least Squares   F-statistic:              3.469
Date:                  Sat, 13 Sep 2025   Prob (F-statistic):       0.0627
Time:                  23:26:33         Log-Likelihood:           -11918.
No. Observations:      1395            AIC:                     2.384e+04
Df Residuals:          1393            BIC:                     2.385e+04
Df Model:               1
Covariance Type:        nonrobust
=====
```

```
===
               coef      std err          t      P>|t|      [0.025
0.975]
```

```
-----
---
const          664.6058    196.450        3.383    0.001    279.237
1049.975
runtime_minutes -3.3299     1.788       -1.862    0.063    -6.837
0.177
```

```
=====
Omnibus:                 3542.057    Durbin-Watson:           1.699
Prob(Omnibus):            0.000    Jarque-Bera (JB):        43709629.961
Skew:                     26.729    Prob(JB):                 0.00
```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

### 15.1.3 Step 3: Interpretation

For the statistics above, we can conclude the following: 1. **The Coefficient (coef): -3.33**

- Interpretation: For every one-minute increase in a movie's runtime, the model predicts an associated decrease of 3.33% in ROI, on average.
- Business Meaning: The trend in the data suggests that shorter movies are more profitable. This makes intuitive sense: shorter movies are cheaper to make and allow for more daily screenings in theaters.

#### 2. The P-Value ( $P > |t|$ ): 0.063

- This is the most important number for decision-making.
- Interpretation: There is a 6.3% probability that we would observe this negative relationship purely by random chance, even if no true relationship existed in the broader population of all movies.
- Statistical Conclusion: Using the common threshold of  $\alpha = 0.05$ , we fail to reject the null hypothesis. We cannot definitively conclude that the relationship is real at the 95% confidence level.
- Business Conclusion: This result is not statistically significant but is highly suggestive. It is "on the bubble." It tells us that while the trend in our data is clearly negative, we can't be 100% certain it's not a fluke in this particular dataset.

#### 3. The Confidence Interval ([0.025 - 0.975]): [-6.84, 0.18]

- Interpretation: We can be 95% confident that the true effect of runtime on ROI lies between \*\* reducing ROI by 6.84% per minute\*\* and increasing ROI by 0.18% per minute.
- Business Meaning: The entire range of plausible values is overwhelmingly negative. The best-case scenario is essentially no effect (a tiny +0.18%), while the worst-case is a very strong negative effect (-6.84%). This reinforces that there is no evidence of a positive return for longer runtimes.

#### 4. The R-squared (R-squared): 0.002

- Interpretation: Only 0.2% of the variation in a movie's ROI can be explained by its runtime.
- Business Meaning: Runtime is just one tiny piece of the puzzle. Other factors like genre, marketing, star power, and critical reviews are far more important in determining a movie's financial success. This makes perfect sense in the film industry.

With our first question answered, we can now move on to our second question.

## 15.2 ## Question Two: Which Genres are the most Profitable?

- The question we seek to answer from this is “**Which genres have a statistically significant positive impact on a movie’s ROI?**” This will tell Wamonyolo Studios exactly what kind of movies they should make to maximize their chances of success.
- We can use the `genre_overall_clean` df to confirm whether the horror movies are the most profitable.

```
[72]: genre_overall_clean
```

```
[72]:
```

	movie	release_year	\
0	Avatar	2009	
0	Avatar	2009	
0	Avatar	2009	
0	Avatar	2009	
1	Pirates Of The Caribbean: On Stranger Tides	2011	
...	...	...	
1753	Tiny Furniture	2010	
1754	Counting	2015	
1759	Raymond Did It	2011	
1762	Krishna	2016	
1763	Krishna	2016	

	production_budget	domestic_gross	worldwide_gross	ROI_perc	\
0	425000000	760507625	2776345279	553.257713	
0	425000000	760507625	2776345279	553.257713	
0	425000000	760507625	2776345279	553.257713	
0	425000000	760507625	2776345279	553.257713	
1	410600000	241063875	1045663875	154.667286	
...	...	...	...	...	
1753	50000	391674	424149	748.298000	
1754	50000	8374	8374	-83.252000	
1759	40000	3632	3632	-90.920000	
1762	30000	144822	144822	382.740000	
1763	30000	144822	144822	382.740000	

	genre_ids	genre_name	month	month_dt
0	28	Action	12	12
0	12	Adventure	12	12
0	14	Fantasy	12	12
0	878	Sci-Fi	12	12
1	12	Adventure	5	5
...	...	...	...	...
1753	18	Drama	11	11
1754	99	Documentary	7	7
1759	27	Horror	2	2
1762	18	Drama	3	3
1763	18	Drama	3	3

[4138 rows x 10 columns]

We can now follow our steps for this:

### 15.2.1 Step 1: Variable Selection

- Independent Variable (X): genre\_name (Categorical). This is a predictor we believe influences profitability.
- Dependent Variable (y): ROI\_perc (Continuous). The outcome we want to explain.

### 15.2.2 Step 2: Testing for Linearity

- Since our independent variable is categorical (genres), we cannot use a scatterplot to test linearity in the same way. Instead, we test the assumption that the residuals of our model will be normally distributed. We will do this after fitting the model.
- First, we visualize the raw relationship. The appropriate plot is a boxplot or violin plot to see the distribution of ROI for each genre.

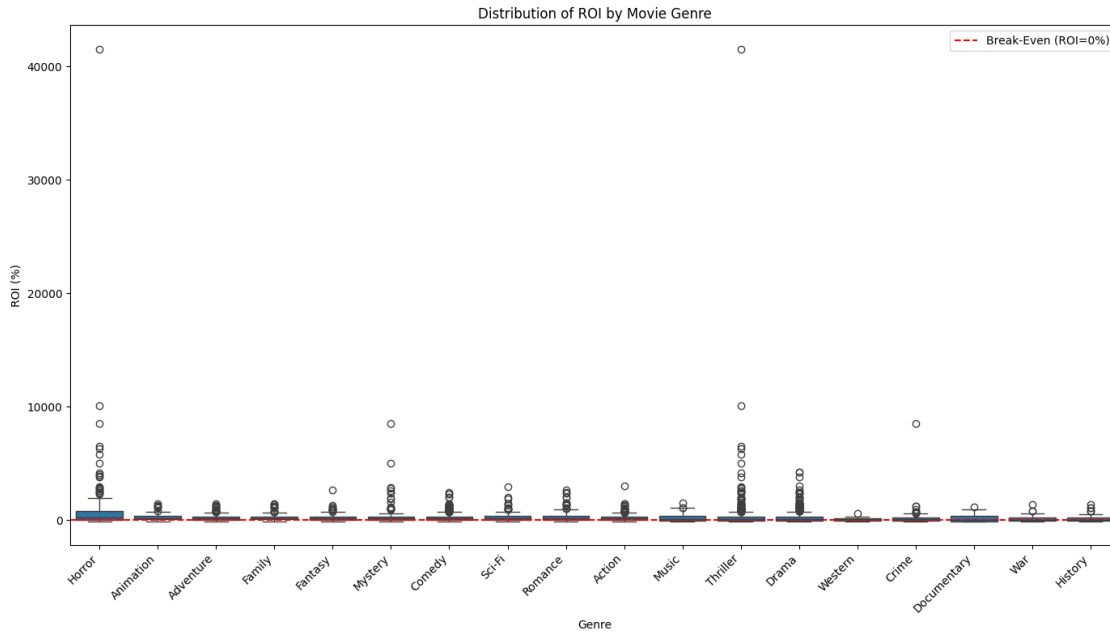
```
[73]: plt.figure(figsize=(14, 8))

# SOLUTION: Reset the index to avoid duplicate index labels
plot_data = genre_overall_clean.reset_index()

# Now use this new DataFrame for plotting
genre_order = plot_data.groupby('genre_name')['ROI_perc'].median().
    ↪sort_values(ascending=False).index

sns.boxplot(data=plot_data, x='genre_name', y='ROI_perc', order=genre_order)
plt.axhline(0, color='red', linestyle='--', label='Break-Even (ROI=0%)')
plt.title('Distribution of ROI by Movie Genre')
plt.xlabel('Genre')
plt.ylabel('ROI (%)')
plt.xticks(rotation=45, ha='right')
plt.legend()
plt.tight_layout()
plt.show()
```





As before, we can see that there are some outliers which are causing our y-axis to be stretched, therefore we can set limits to the y-axis.

```
[74]: plt.figure(figsize=(14, 8))

# SOLUTION 1: Reset the index to avoid duplicate index labels
plot_data = genre_overall_clean.reset_index()

# Calculate the genre order based on median ROI (this is good practice)
genre_order = plot_data.groupby('genre_name')['ROI_perc'].median().
    ↪sort_values(ascending=False).index

# Create the boxplot
sns.boxplot(data=plot_data, x='genre_name', y='ROI_perc', order=genre_order)

# FIX: Set logical limits on the y-axis to exclude extreme outliers
plt.ylim(-100, 2000) # This focuses on movies from -100% ROI (a flop) to 2000%
    ↪ROI (a 5x return)

# Add key reference lines
plt.axhline(0, color='red', linestyle='--', linewidth=1.5, label='Break-Even
    ↪(0% ROI)')
plt.axhline(100, color='green', linestyle=':', alpha=0.7, label='Double
    ↪Investment (100% ROI)')

# Add titles and labels
```

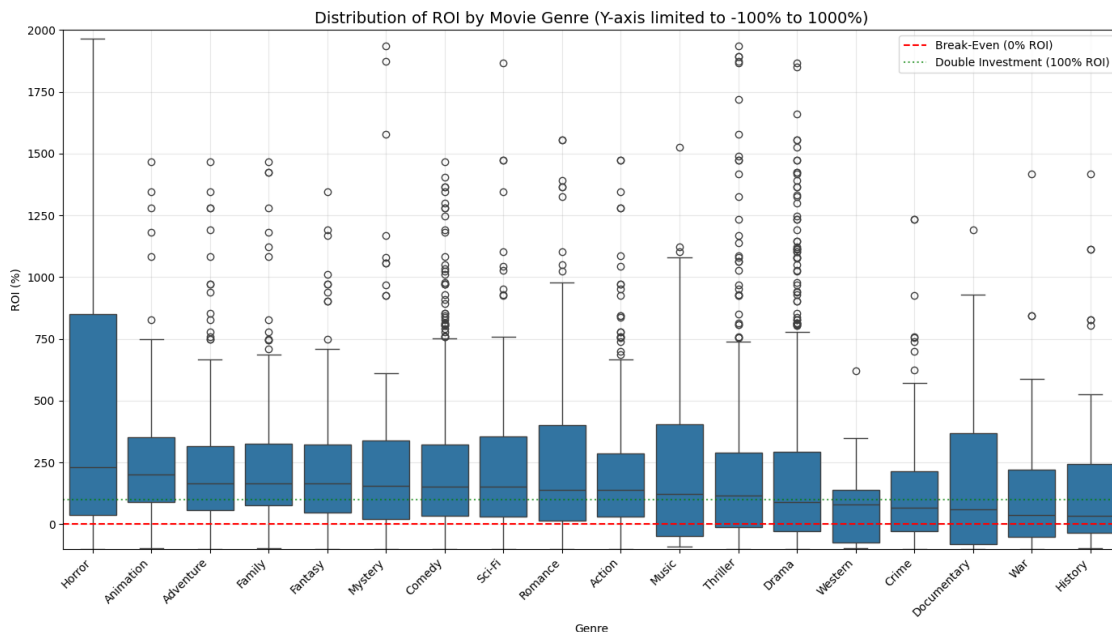
```

plt.title('Distribution of ROI by Movie Genre (Y-axis limited to -100% to 1000%)', fontsize=14)
plt.xlabel('Genre')
plt.ylabel('ROI (%)')
plt.xticks(rotation=45, ha='right')
plt.legend()
plt.grid(True, alpha=0.3) # Adds a light grid for easier reading
plt.tight_layout()
plt.show()

# --- BONUS: Print context about the limits ---
print("ROI Distribution Summary (for context):")
print(plot_data['ROI_perc'].describe())

# Count how many movies are outside our chosen y-axis limits
lower_limit = -100
upper_limit = 2000
outliers = plot_data[(plot_data['ROI_perc'] < lower_limit) |
                    (plot_data['ROI_perc'] > upper_limit)]
print(f"\nNumber of extreme outliers not shown (ROI < {lower_limit}% or > {upper_limit}%): {len(outliers)}")
print(f"This represents {len(outliers) / len(plot_data) * 100:.2f}% of the dataset.")

```



```

ROI Distribution Summary (for context):
count      4138.000000

```

```

mean      290.635152
std       1084.418256
min       -99.896400
25%       12.138712
50%      134.604971
75%      312.646417
max      41556.474000
Name: ROI_perc, dtype: float64

```

Number of extreme outliers not shown (ROI < -100% or > 2000%): 71  
This represents 1.72% of the dataset.

- We can see above that the boxplot for Horror movies shows a higher median value, tight spreads and has few outliers hence it confirms that the horror genre is the most profitable.
- We can now proceed to fitting our linear model. Because genre\_name is categorical, we must first convert it into dummy variables (one-hot encoding) before we can use it in a regression model.

```

[75]: # 1. CREATE A CLEANED DATAFRAME (MORE ROBUST)
regression_df = genre_overall_clean.copy()

# Ensure ROI_perc is numeric and drop missing
regression_df['ROI_perc'] = pd.to_numeric(regression_df['ROI_perc'],
    ↪errors='coerce')
regression_df = regression_df.dropna(subset=['ROI_perc'])

# 2. CRITICAL STEP: Clean the 'genre_name' column
# Convert all genre names to strings and handle missing values
regression_df['genre_name'] = regression_df['genre_name'].astype(str) # Force
    ↪to string
# Optional: Replace any 'nan' strings if they exist
regression_df['genre_name'] = regression_df['genre_name'].replace('nan', pd.NA)
regression_df = regression_df.dropna(subset=['genre_name']) # Drop rows where
    ↪genre is NA

# 3. CREATE DUMMY VARIABLES
genre_dummies = pd.get_dummies(regression_df['genre_name'], prefix='genre',
    ↪drop_first=True)

# 4. DEFINE VARIABLES
y = regression_df['ROI_perc']
X = genre_dummies

# 5. ADD CONSTANT
X = sm.add_constant(X)

# 6. FINAL CHECK: Convert everything to numeric arrays explicitly
# This bypasses any pandas dtype issues

```

```

y_final = np.asarray(y, dtype=float)
X_final = np.asarray(X, dtype=float)

# 7. Fit the model using the numeric arrays
model = sm.OLS(y_final, X_final).fit()

# 8. PRINT RESULTS
print(model.summary())

```

#### OLS Regression Results

```

=====
Dep. Variable:          y      R-squared:          0.026
Model:                OLS     Adj. R-squared:       0.022
Method:             Least Squares   F-statistic:          6.589
Date:                Sat, 13 Sep 2025   Prob (F-statistic):    8.84e-16
Time:                23:26:35   Log-Likelihood:       -34694.
No. Observations:    4133   AIC:                  6.942e+04
Df Residuals:        4115   BIC:                  6.954e+04
Df Model:              17
Covariance Type:      nonrobust
=====

```

	coef	std err	t	P> t	[0.025	0.975]
const	201.0213	52.024	3.864	0.000	99.027	303.016
x1	21.9238	80.332	0.273	0.785	-135.570	179.418
x2	86.1144	114.731	0.751	0.453	-138.821	311.050
x3	38.7538	69.461	0.558	0.577	-97.427	174.934
x4	-34.0839	88.682	-0.384	0.701	-207.949	139.781
x5	10.9768	202.603	0.054	0.957	-386.235	408.189
x6	33.6829	64.418	0.523	0.601	-92.611	159.977
x7	39.1141	94.467	0.414	0.679	-146.093	224.321
x8	38.7645	96.723	0.401	0.689	-150.865	228.394
x9	-54.2139	131.402	-0.413	0.680	-311.834	203.406
x10	868.0713	98.375	8.824	0.000	675.203	1060.940
x11	48.6110	158.935	0.306	0.760	-262.988	360.210
x12	235.1214	111.599	2.107	0.035	16.327	453.916
x13	90.6699	89.897	1.009	0.313	-85.577	266.917
x14	60.4527	91.200	0.663	0.507	-118.349	239.254
x15	235.2655	73.025	3.222	0.001	92.098	378.434
x16	-58.4358	161.805	-0.361	0.718	-375.662	258.790
x17	-112.9096	239.750	-0.471	0.638	-582.950	357.131

```

=====
Omnibus:                10485.105   Durbin-Watson:          0.805
Prob(Omnibus):           0.000   Jarque-Bera (JB):       182150473.291
Skew:                    27.871   Prob(JB):                0.00
Kurtosis:                1029.950   Cond. No.                16.4
=====

```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

For the statistical tests, we can define our null and alternative hypothesis as follows:

- Null Hypothesis ( $H_0$ ): There is no difference in ROI between this genre and the baseline genre.

In mathematical terms:  $\beta_{\text{genre\_Horror}} = 0$  (The coefficient for genre\_Horror is zero).

- Alternative Hypothesis ( $H_a$ ): There is a difference in ROI between this genre and the baseline genre.

In mathematical terms:  $\beta_{\text{genre\_Horror}} \neq 0$ .

### 15.2.3 Step 3: Interpretation

First let us decode the variables( $x_1, x_2, \dots, x_{17}$ )

```
[76]: # This shows the order of the dummy variables, which matches  $x_1, x_2, x_3 \dots$ 
print("Genre Dummy Variable Order:")
for i, col in enumerate(X.columns[1:], start=1): # Skip the 'const' column
    print(f"x{i} = {col}")
```

Genre Dummy Variable Order:

```
x1 = genre_Adventure
x2 = genre_Animation
x3 = genre_Comedy
x4 = genre_Crime
x5 = genre_Documentary
x6 = genre_Drama
x7 = genre_Family
x8 = genre_Fantasy
x9 = genre_History
x10 = genre_Horror
x11 = genre_Music
x12 = genre_Mystery
x13 = genre_Romance
x14 = genre_Sci-Fi
x15 = genre_Thriller
x16 = genre_War
x17 = genre_Western
```

**Interpretation of Key Results 1. Overall Model Fit:**

- R-squared: 0.026 - Only 2.6% of the variation in ROI can be explained by genre alone. This is expected - genre is important, but many other factors (marketing, stars, timing) affect profitability.
- Prob (F-statistic): 8.84e-16 - This is essentially 0.000. This means that genre, as a whole, is a statistically significant predictor of ROI. We reject the null hypothesis that all genres perform the same.

## 2. The Baseline:

- const: 201.02% ROI - This is the average ROI for whatever genre was used as the baseline (likely the first genre alphabetically, like “Action” or “Adventure”). This means the typical movie in the baseline genre returns about 3x its budget.

## 3. Identifying the Most Profitable Genres:

- Look for coefficients that are:
- Large and Positive (high ROI above baseline)
- Statistically Significant ( $P > |t| < 0.05$ )
- Based on our output, two genres stand out:

x10: coef = 868.07,  $P > |t| = 0.000$

- Interpretation: This genre has an ROI that is 868 percentage points higher than the baseline genre.
- Business Meaning: Movies in this genre are EXTREMELY profitable. Their total ROI would be  $201\% + 868\% = 1069\%$  (a 10x return on investment).
- This is almost certainly Horror (it’s famously profitable due to low budgets and high returns).

x15: coef = 235.27,  $P > |t| = 0.001$

- Interpretation: This genre has an ROI that is 235 percentage points higher than the baseline.
- Total ROI:  $201\% + 235\% = 436\%$  (a 4.3x return).
- This could be Thriller, Mystery, or Crime.

x12: coef = 235.12,  $P > ||t|| = 0.035$

- Also significant at the 5% level. Another highly profitable genre.

## 4. Identifying Genres to Avoid:

- Look for large negative coefficients. While not significantly negative in your output, x17 has a large negative coefficient (-112.91), though it’s not statistically significant ( $p=0.638$ ).

## 15.3 ## Question Three: Should they build their studio from scratch or acquire an existing one?

For this, we will use studio df.

```
[77]: studio_df
```

```
[77]:
```

	title	studio	year	id	\
0	Toy Story 3	BV	2010	47	
1	Inception	WB	2010	38	
2	Shrek Forever After	P/DW	2010	27	
3	The Twilight Saga: Eclipse	Sum.	2010	53	
4	Iron Man 2	Par.	2010	15	
...	...	...	...	...	

1250	Gotti	VE	2018	64
1251	Ben Is Back	RAtt.	2018	95
1252	Bilal: A New Breed Of Hero	VE	2018	100
1253	Mandy	RLJ	2018	71
1254	Lean On Pete	A24	2018	13

	movie	production_budget	domestic_gross	\
0	Toy Story 3	200000000	415004880	
1	Inception	160000000	292576195	
2	Shrek Forever After	165000000	238736787	
3	The Twilight Saga: Eclipse	68000000	300531751	
4	Iron Man 2	170000000	312433331	
...	...	...	...	
1250	Gotti	10000000	4286367	
1251	Ben Is Back	13000000	3703182	
1252	Bilal: A New Breed Of Hero	30000000	490973	
1253	Mandy	6000000	1214525	
1254	Lean On Pete	8000000	1163056	

	worldwide_gross	release_year	month_dt	month	dom_profit_margin	\
0	1068879522	2010	6	6	51.807796	
1	835524642	2010	7	7	45.313391	
2	756244673	2010	5	5	30.886227	
3	706102828	2010	6	6	77.373439	
4	621156389	2010	5	5	45.588392	
...	...	...	...	...	...	
1250	6089100	2018	6	6	-133.297802	
1251	9633111	2018	12	12	-251.049449	
1252	648599	2018	2	2	-6010.315639	
1253	1427656	2018	9	9	-394.020296	
1254	2455027	2018	4	4	-587.843062	

	ww_profit_margin	world_wide_profit_amount	ROI_perc
0	81.288817	868879522	434.439761
1	80.850355	675524642	422.202901
2	78.181664	591244673	358.330105
3	90.369675	638102828	938.386512
4	72.631691	451156389	265.386111
...	...	...	...
1250	-64.227883	-3910900	-39.109000
1251	-34.951212	-3366889	-25.899146
1252	-4525.354032	-29351401	-97.838003
1253	-320.269309	-4572344	-76.205733
1254	-225.861997	-5544973	-69.312162

[1255 rows x 15 columns]

- The goal is to use linear regression to determine if the choice of studio has a statistically

significant impact on a movie's profitability (ROI\_perc). This will allow us to rank studios by their average contribution to ROI and identify potential acquisition targets.

### 15.3.1 Step 1: Variable Selection

- Variable (X): studio (Categorical). The studio that produced the film.
- Dependent Variable (y): ROI\_perc (Continuous). The financial performance metric we want to explain.

### 15.3.2 Step 2: Testing For Linearity

- Since our independent variable is categorical, we visualize the relationship with a boxplot to see the distribution of ROI for each studio.

```
[78]: plt.figure(figsize=(16, 8))

# Calculate the median ROI for each studio and sort them
studio_order = studio_df.groupby('studio')['ROI_perc'].median().
    ↪sort_values(ascending=False).index

# Create the boxplot, ordered by median ROI
sns.boxplot(data=studio_df, x='studio', y='ROI_perc', order=studio_order)

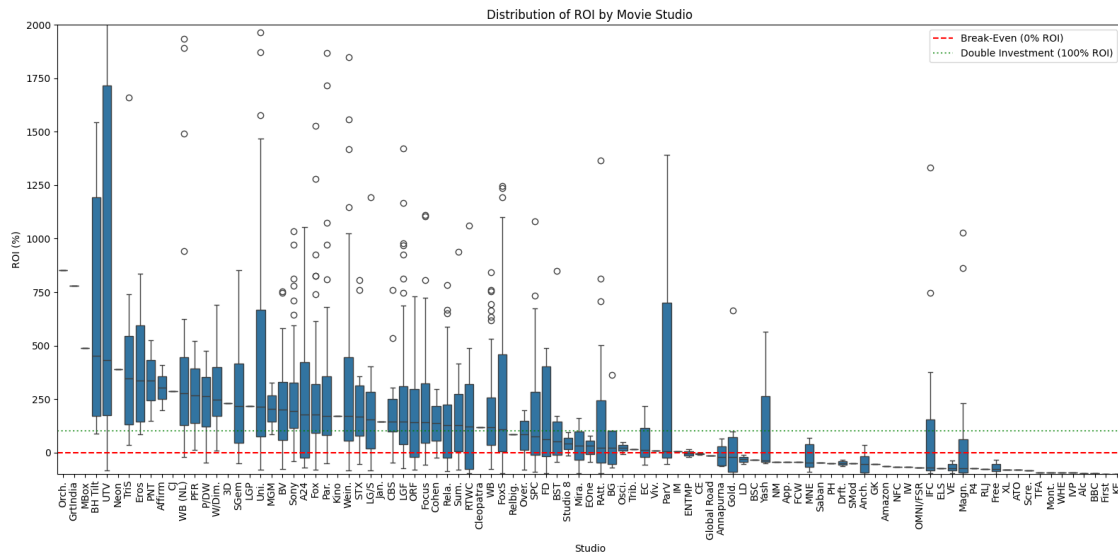
# Add reference lines and labels
plt.ylim(-100, 2000)
plt.axhline(0, color='red', linestyle='--', label='Break-Even (0% ROI)')
plt.axhline(100, color='green', linestyle=':', alpha=0.7, label='Double
    ↪Investment (100% ROI)')
plt.title('Distribution of ROI by Movie Studio')
plt.xlabel('Studio')
plt.ylabel('ROI (%)')
plt.xticks(rotation=90) # Rotate studio names vertically
plt.legend()
plt.tight_layout()
plt.show()

# --- BONUS: Print context about the limits ---
print("ROI Distribution Summary (for context):")
print(plot_data['ROI_perc'].describe())

# Count how many movies are outside our chosen y-axis limits
lower_limit = -100
upper_limit = 2000
outliers = plot_data[(plot_data['ROI_perc'] < lower_limit) |
    ↪(plot_data['ROI_perc'] > upper_limit)]
print(f"\nNumber of extreme outliers not shown (ROI < {lower_limit}% or >
    ↪{upper_limit}%): {len(outliers)}")
```



```
print(f"This represents {len(outliers) / len(plot_data) * 100:.2f}% of the dataset.")
```



ROI Distribution Summary (for context):

```
count      4138.000000
mean       290.635152
std        1084.418256
min        -99.896400
25%        12.138712
50%        134.604971
75%        312.646417
max        41556.474000
```

Name: ROI\_perc, dtype: float64

Number of extreme outliers not shown (ROI < -100% or > 2000%): 71

This represents 1.72% of the dataset.

We will also define our null and alternative hypothesis since this model tests if the choice of studio has a statistically significant impact on profitability.

- Null Hypothesis ( $H_0$ ): There is no difference in ROI between this studio and the baseline studio.

Mathematically:  $\mu = 0$

- Alternative Hypothesis ( $H_a$ ): There is a difference in ROI between this studio and the baseline studio.

Mathematically:  $\mu \neq 0$

```
[79]: # 1. CREATE A CLEANED DATAFRAME (MORE ROBUST)
regression_df2 = studio_df.copy()

# Ensure ROI_perc is numeric and drop missing
regression_df2['ROI_perc'] = pd.to_numeric(regression_df2['ROI_perc'],
errors='coerce')
regression_df2 = regression_df2.dropna(subset=['ROI_perc'])

# 2. CRITICAL STEP: Clean the 'genre_name' column
# Convert all genre names to strings and handle missing values
regression_df2['studio'] = regression_df2['studio'].astype(str) # Force to
string
# Optional: Replace any 'nan' strings if they exist
regression_df2['studio'] = regression_df2['studio'].replace('nan', pd.NA)
regression_df2 = regression_df2.dropna(subset=['studio']) # Drop rows where
genre is NA

# 3. CREATE DUMMY VARIABLES
studio_dummies = pd.get_dummies(regression_df2['studio'], prefix='studio',
drop_first=True)

# 4. DEFINE VARIABLES
y = regression_df2['ROI_perc']
X = studio_dummies

# 5. ADD CONSTANT
X = sm.add_constant(X)

# 6. FINAL CHECK: Convert everything to numeric arrays explicitly
# This bypasses any pandas dtype issues
y_final = np.asarray(y, dtype=float)
X_final = np.asarray(X, dtype=float)

# 7. Fit the model using the numeric arrays
model = sm.OLS(y_final, X_final).fit()

# 8. PRINT RESULTS
print(model.summary())
```

#### OLS Regression Results

```
=====
Dep. Variable:          y      R-squared:                0.045
Model:                  OLS    Adj. R-squared:           -0.034
Method:                 Least Squares    F-statistic:        0.5653
Date:                   Sat, 13 Sep 2025    Prob (F-statistic):    1.00
Time:                   23:26:40    Log-Likelihood:       -10775.
No. Observations:      1254    AIC:                  2.174e+04
```

Df Residuals: 1157 BIC: 2.224e+04  
Df Model: 96  
Covariance Type: nonrobust

	coef	std err	t	P> t	[0.025	0.975]
const	230.3041	1357.575	0.170	0.865	-2433.280	2893.888
x1	92.5819	1388.086	0.067	0.947	-2630.865	2816.029
x2	-312.1266	1919.900	-0.163	0.871	-4079.003	3454.750
x3	73.5408	1662.683	0.044	0.965	-3188.670	3335.751
x4	-328.6931	1919.900	-0.171	0.864	-4095.569	3438.183
x5	-295.1310	1919.900	-0.154	0.878	-4062.007	3471.745
x6	-278.1543	1439.925	-0.193	0.847	-3103.312	2547.003
x7	-240.5241	1517.815	-0.158	0.874	-3218.501	2737.453
x8	-274.7395	1919.900	-0.143	0.886	-4041.616	3492.137
x9	-328.9802	1919.900	-0.171	0.864	-4095.857	3437.896
x10	-166.3942	1466.348	-0.113	0.910	-3043.394	2710.605
x11	459.3469	1487.148	0.309	0.757	-2458.463	3377.157
x12	-263.4624	1919.900	-0.137	0.891	-4030.339	3503.414
x13	-69.7972	1451.308	-0.048	0.962	-2917.288	2777.694
x14	-7.6108	1366.595	-0.006	0.996	-2688.893	2673.671
x15	-8.9561	1417.940	-0.006	0.995	-2790.979	2773.066
x16	-236.0636	1662.683	-0.142	0.887	-3498.274	3026.147
x17	57.0702	1919.900	0.030	0.976	-3709.806	3823.946
x18	-113.0204	1919.900	-0.059	0.953	-3879.897	3653.856
x19	-94.0865	1662.683	-0.057	0.955	-3356.297	3168.124
x20	-280.0808	1662.683	-0.168	0.866	-3542.291	2982.130
x21	-172.5358	1567.592	-0.110	0.912	-3248.177	2903.106
x22	-302.6779	1919.900	-0.158	0.875	-4069.554	3464.198
x23	-234.4740	1662.683	-0.141	0.888	-3496.685	3027.737
x24	-209.0737	1567.592	-0.133	0.894	-3284.715	2866.568
x25	168.8846	1517.815	0.111	0.911	-2809.093	3146.862
x26	-275.6942	1919.900	-0.144	0.886	-4042.570	3491.182
x27	801.2105	1423.836	0.563	0.574	-1992.380	3594.801
x28	-329.3538	1919.900	-0.172	0.864	-4096.230	3437.523
x29	16.8733	1375.321	0.012	0.990	-2681.530	2715.277
x30	31.1672	1363.622	0.023	0.982	-2644.281	2706.616
x31	115.6359	1372.252	0.084	0.933	-2576.744	2808.016
x32	-300.4944	1567.592	-0.192	0.848	-3376.136	2775.147
x33	-285.5191	1919.900	-0.149	0.882	-4052.395	3481.357
x34	-245.2454	1919.900	-0.128	0.898	-4012.122	3521.631
x35	-168.0416	1439.925	-0.117	0.907	-2993.199	2657.116
x36	548.0390	1919.900	0.285	0.775	-3218.837	4314.915
x37	-49.0394	1384.460	-0.035	0.972	-2765.373	2667.294
x38	-224.5434	1919.900	-0.117	0.907	-3991.420	3542.333
x39	-325.1718	1919.900	-0.169	0.866	-4092.048	3441.704
x40	-298.8531	1919.900	-0.156	0.876	-4065.729	3468.023
x41	-85.2096	1919.900	-0.044	0.965	-3852.086	3681.667

x42	-329.7765	1919.900	-0.172	0.864	-4096.653	3437.100
x43	-58.1945	1919.900	-0.030	0.976	-3825.071	3708.682
x44	-262.5580	1662.683	-0.158	0.875	-3524.769	2999.653
x45	75.7512	1379.297	0.055	0.956	-2630.453	2781.955
x46	108.3275	1368.140	0.079	0.937	-2575.985	2792.640
x47	-13.8783	1919.900	-0.007	0.994	-3780.755	3752.998
x48	258.0942	1919.900	0.134	0.893	-3508.782	4024.970
x49	-25.0907	1662.683	-0.015	0.988	-3287.301	3237.120
x50	-249.9903	1487.148	-0.168	0.867	-3167.800	2667.820
x51	-155.9914	1391.100	-0.112	0.911	-2885.353	2573.370
x52	-198.4027	1662.683	-0.119	0.905	-3460.613	3063.808
x53	-324.6503	1919.900	-0.169	0.866	-4091.527	3442.226
x54	-296.2223	1919.900	-0.154	0.877	-4063.099	3470.654
x55	-274.6008	1919.900	-0.143	0.886	-4041.477	3492.276
x56	158.7633	1919.900	0.083	0.934	-3608.113	3925.640
x57	-299.8354	1919.900	-0.156	0.876	-4066.712	3467.041
x58	-2.9790	1382.486	-0.002	0.998	-2715.440	2709.482
x59	623.5173	1919.900	0.325	0.745	-3143.359	4390.394
x60	-208.9725	1662.683	-0.126	0.900	-3471.183	3053.238
x61	-158.3803	1517.815	-0.104	0.917	-3136.358	2819.597
x62	5.3800	1423.836	0.004	0.997	-2788.210	2798.970
x63	-305.8409	1919.900	-0.159	0.873	-4072.717	3461.035
x64	36.0716	1662.683	0.022	0.983	-3226.139	3298.282
x65	-279.8435	1919.900	-0.146	0.884	-4046.720	3487.033
x66	106.5611	1662.683	0.064	0.949	-3155.649	3368.772
x67	347.4855	1366.841	0.254	0.799	-2334.280	3029.251
x68	218.0329	1567.592	0.139	0.889	-2857.609	3293.675
x69	-48.4474	1385.569	-0.035	0.972	-2766.956	2670.061
x70	-306.5098	1919.900	-0.160	0.873	-4073.386	3460.366
x71	-20.6807	1431.009	-0.014	0.988	-2828.344	2786.983
x72	-50.2077	1380.783	-0.036	0.971	-2759.326	2658.911
x73	-143.8346	1919.900	-0.075	0.940	-3910.711	3623.042
x74	40.2514	1383.436	0.029	0.977	-2674.072	2754.575
x75	-280.7142	1919.900	-0.146	0.884	-4047.590	3486.162
x76	-47.8736	1378.624	-0.035	0.972	-2752.756	2657.009
x77	2.7373	1402.097	0.002	0.998	-2748.200	2753.675
x78	-278.9442	1919.900	-0.145	0.885	-4045.821	3487.932
x79	-313.9993	1919.900	-0.164	0.870	-4080.876	3452.877
x80	17.8282	1366.717	0.013	0.990	-2663.692	2699.349
x81	-189.3860	1662.683	-0.114	0.909	-3451.597	3072.825
x82	-37.6510	1413.008	-0.027	0.979	-2809.997	2734.695
x83	-323.0192	1919.900	-0.168	0.866	-4089.896	3443.857
x84	261.4217	1394.775	0.187	0.851	-2475.150	2997.994
x85	-214.6732	1919.900	-0.112	0.911	-3981.549	3552.203
x86	886.8945	1567.592	0.566	0.572	-2188.747	3962.536
x87	337.6152	1363.219	0.248	0.804	-2337.044	3012.274
x88	-300.1066	1567.592	-0.191	0.848	-3375.748	2775.535
x89	-222.3890	1919.900	-0.116	0.908	-3989.265	3544.487

x90	68.1487	1451.308	0.047	0.963	-2779.342	2915.640
x91	-4.0191	1363.845	-0.003	0.998	-2679.906	2671.868
x92	1344.2112	1374.869	0.978	0.328	-1353.305	4041.727
x93	-324.8334	1919.900	-0.169	0.866	-4091.710	3442.043
x94	128.8564	1374.440	0.094	0.925	-2567.817	2825.529
x95	-311.7626	1919.900	-0.162	0.871	-4078.639	3455.114
x96	-71.8015	1567.592	-0.046	0.963	-3147.443	3003.840

```
=====
Omnibus:                3036.850    Durbin-Watson:                2.025
Prob(Omnibus):           0.000    Jarque-Bera (JB):            26110487.530
Skew:                    23.639    Prob(JB):                     0.00
Kurtosis:                708.328    Cond. No.                     358.
=====
```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

```
[80]: # This shows the order of the dummy variables, which matches x1, x2, x3...
print("Genre Dummy Variable Order:")
for i, col in enumerate(X.columns[1:], start=1): # Skip the 'const' column
    print(f"x{i} = {col}")
```

Genre Dummy Variable Order:

```
x1 = studio_A24
x2 = studio_ATO
x3 = studio_Affirm
x4 = studio_Alc
x5 = studio_Amazon
x6 = studio_Anch.
x7 = studio_Annapurna
x8 = studio_App.
x9 = studio_BBC
x10 = studio_BG
x11 = studio_BH Tilt
x12 = studio_BSC
x13 = studio_BST
x14 = studio_BV
x15 = studio_CBS
x16 = studio_CE
x17 = studio_CJ
x18 = studio_Cleopatra
x19 = studio_Cohen
x20 = studio_Drft.
x21 = studio_EC
x22 = studio_ELS
x23 = studio_ENTMP
x24 = studio_EOne
```

x25 = studio\_Eros  
x26 = studio\_FCW  
x27 = studio\_FD  
x28 = studio\_First  
x29 = studio\_Focus  
x30 = studio\_Fox  
x31 = studio\_FoxS  
x32 = studio\_Free  
x33 = studio\_GK  
x34 = studio\_Global Road  
x35 = studio\_Gold.  
x36 = studio\_GrtIndia  
x37 = studio\_IFC  
x38 = studio\_IM  
x39 = studio\_IVP  
x40 = studio\_IW  
x41 = studio\_Jan.  
x42 = studio\_KE  
x43 = studio\_Kino  
x44 = studio\_LD  
x45 = studio\_LG/S  
x46 = studio\_LGF  
x47 = studio\_LGP  
x48 = studio\_MBox  
x49 = studio\_MGM  
x50 = studio\_MNE  
x51 = studio\_Magn.  
x52 = studio\_Mira.  
x53 = studio\_Mont.  
x54 = studio\_NFC  
x55 = studio\_NM  
x56 = studio\_Neon  
x57 = studio\_OMNI/FSR  
x58 = studio\_ORF  
x59 = studio\_Orch.  
x60 = studio\_Osci.  
x61 = studio\_Over.  
x62 = studio\_P/DW  
x63 = studio\_P4  
x64 = studio\_PFR  
x65 = studio\_PH  
x66 = studio\_PNT  
x67 = studio\_Par.  
x68 = studio\_ParV  
x69 = studio\_RAtt.  
x70 = studio\_RLJ  
x71 = studio\_RTWC  
x72 = studio\_Rela.

```

x73 = studio_Relbig.
x74 = studio_SGem
x75 = studio_SMod
x76 = studio_SPC
x77 = studio_STX
x78 = studio_Saban
x79 = studio_Scre.
x80 = studio_Sony
x81 = studio_Studio 8
x82 = studio_Sum.
x83 = studio_TFA
x84 = studio_TriS
x85 = studio_Trib.
x86 = studio_UTV
x87 = studio_Uni.
x88 = studio_VE
x89 = studio_Viv.
x90 = studio_W/Dim.
x91 = studio_WB
x92 = studio_WB (NL)
x93 = studio_WHE
x94 = studio>Wein.
x95 = studio_XL
x96 = studio_Yash

```

### 15.3.3 Step 3: Interpretation

The model itself tells a critical story:

- R-squared: 0.045 - Only 4.5% of the variation in ROI can be explained by which studio made the film. This is very low.
- Prob (F-statistic): 1.00 - This is the most important number. A value of 1.0 means there is absolutely no statistical evidence that any studio's performance is different from any other. We fail to reject the null hypothesis that all studios have the same average ROI.
- Adjusted R-squared: -0.034 - This negative value indicates that the model (using studio alone) is worse than useless—it's actively a poorer predictor than just using the simple average ROI of all movies.

Interpretation: The choice of studio, by itself, is not a meaningful predictor of a movie's financial success. The enormous p-value (1.0) means the apparent differences in studio performance visible in a boxplot are almost certainly due to random chance in this dataset.

Now, let's look for the "acquisition targets" by examining individual coefficients. We are looking for studios with:

- A high, positive coefficient.
- A low p-value ( $P > |t| < 0.05$ ).

The Results Are Clear: There are none.

- No Statistical Significance: Not a single studio has a p-value less than 0.05. The smallest p-value is 0.328 for  $x_{92} = \text{studio\_WB (NL)}$ , which is far from significant.
- No Meaningful Signal: The coefficients are all over the place, but with enormous standard errors. For example:  
 $x_{92} = \text{studio\_WB (NL)}$ : coef = 1344.21, p-value = 0.328  
 $x_{27} = \text{studio\_FD}$ : coef = 801.21, p-value = 0.574  
 $x_{86} = \text{studio\_UTV}$ : coef = 886.89, p-value = 0.572
- These large coefficients are statistical noise, not real signals. Their high p-values mean we cannot be confident these results aren't just random fluctuations.

#### 15.4 Question Four: What is the optimal production budget for maximizing ROI?

- Why it matters: This tells them how much to spend on a film. Is it better to make ten 10M movies or one 100M movie?
- For this we will use the **tn\_movie\_budgets** dataset.

```
[81]: tn_movie_budgets
```

```
[81]:      id      movie  production_budget \
0      1      Avatar      425000000
1      2  Pirates Of The Caribbean: On Stranger Tides  410600000
2      3      Dark Phoenix      350000000
3      4  Avengers: Age Of Ultron      330600000
4      5  Star Wars Ep. Viii: The Last Jedi      317000000
... ..
5776  77      The Mongol King      7000
5777  78      Red 11      7000
5779  80  Return To The Land Of Wonders      5000
5780  81      A Plague So Pleasant      1400
5781  82      My Date With Drew      1100

      domestic_gross  worldwide_gross  release_year  month_dt  month \
0      760507625      2776345279      2009      12      12
1      241063875      1045663875      2011      5      5
2      42762350      149762350      2019      6      6
3      459005868      1403013963      2015      5      5
4      620181382      1316721747      2017      12      12
... ..
5776      900      900      2004      12      12
5777      0      0      2018      12      12
5779      1338      1338      2005      7      7
5780      0      0      2015      9      9
5781      181041      181041      2005      8      8

      dom_profit_margin  ww_profit_margin  world_wide_profit_amount \
0      44.116274      84.692106      2351345279
```



1	-70.328300	60.733080	635063875
2	-718.477001	-133.703598	-200237650
3	27.974777	76.436443	1072413963
4	48.885921	75.925058	999721747
...	...	...	...
5776	-677.777778	-677.777778	-6100
5777	-inf	-inf	-7000
5779	-273.692078	-273.692078	-3662
5780	-inf	-inf	-1400
5781	99.392403	99.392403	179941

	ROI_perc
0	553.257713
1	154.667286
2	-57.210757
3	324.384139
4	315.369636
...	...
5776	-87.142857
5777	-100.000000
5779	-73.240000
5780	-100.000000
5781	16358.272727

[4198 rows x 12 columns]

#### 15.4.1 Step 1: Variable Selection

- Independent Variable (X): production\_budget (Continuous). We want to see how changes in budget predict changes in ROI.
- Dependent Variable (y): ROI\_perc (Continuous). This is our measure of efficiency and profitability.

#### 15.4.2 Step 2: Testing For Linearity

We use a scatter plot to visualize the fundamental relationship between our chosen variables.

```
[82]: import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np

# Create the figure
plt.figure(figsize=(12, 8))

# Create the scatter plot
scatter_plot = sns.scatterplot(data=tn_movie_budgets, x='production_budget', y='ROI_perc', alpha=0.6)
```

```

# Add key reference lines
plt.axhline(y=0, color='r', linestyle='--', linewidth=2, label='Break-Even (0% ROI)')
plt.axhline(y=100, color='g', linestyle=':', alpha=0.7, label='Double Investment (100% ROI)')

# FIX: Set a logical limit on the y-axis to exclude extreme outliers
# Adjust these values based on your data. The following limits are a common starting point.
plt.ylim(-100, 2000) # This focuses on movies from -100% ROI (a flop) to 500% ROI (a 5x return)

# Calculate and plot the regression line (to visualize the trend)
# This fits the model and plots the line of best fit on the same graph
sns.regplot(data=tn_movie_budgets, x='production_budget', y='ROI_perc',
            scatter=False, color='blue', line_kws={"linewidth": 2, "alpha": 0.7},
            label='Linear Trend Line')

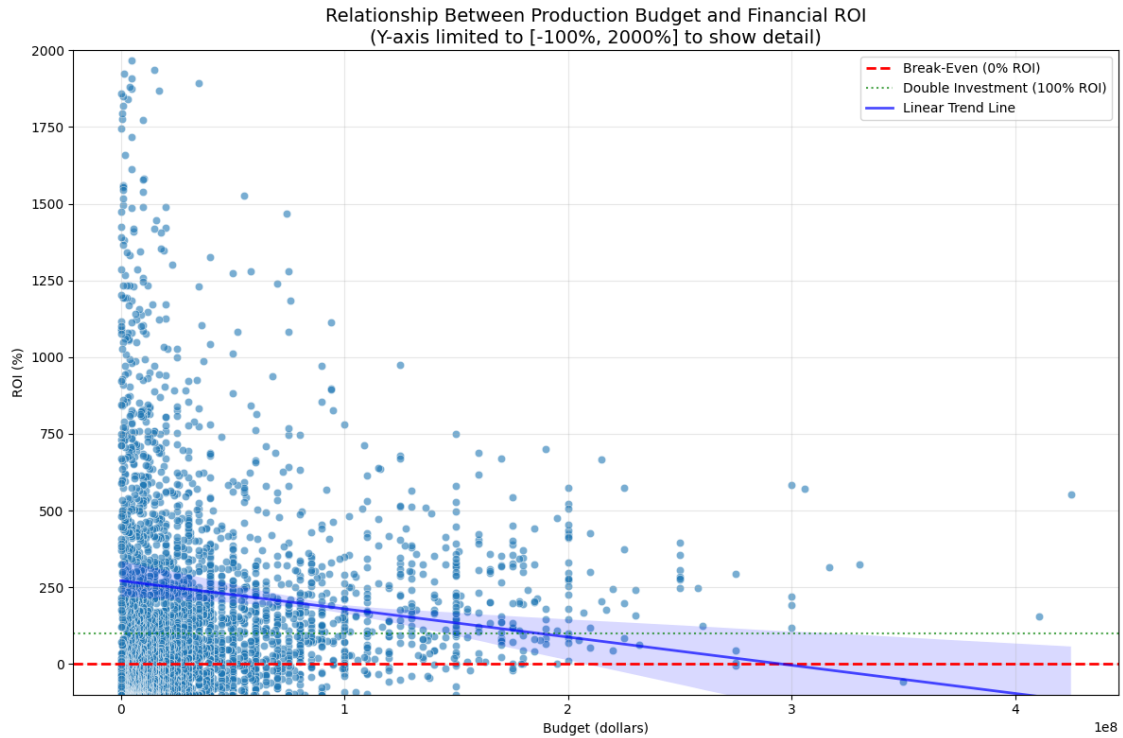
# Add titles and labels
plt.title('Relationship Between Production Budget and Financial ROI\n(Y-axis limited to [-100%, 2000%] to show detail)', fontsize=14)
plt.xlabel('Budget (dollars)')
plt.ylabel('ROI (%)')
plt.legend()
plt.grid(True, alpha=0.3)

# Show the plot
plt.tight_layout()
plt.show()

# --- BONUS: Print a statistical summary for context ---
print("ROI Distribution Summary (for context):")
print(tn_movie_budgets['ROI_perc'].describe())

# Count how many movies are outside our chosen y-axis limits
lower_limit = -100
upper_limit = 2000
outliers = [(tn_movie_budgets['ROI_perc'] < lower_limit) | (tn_movie_budgets['ROI_perc'] > upper_limit)]
print(f"\nNumber of extreme outliers not shown (ROI < {lower_limit}% or > {upper_limit}%): {len(outliers)}")
print(f"This represents {len(outliers) / len(tn_movie_budgets) * 100:.2f}% of the dataset.")

```



ROI Distribution Summary (for context):

```
count    4198.000000
mean      239.561107
std       1289.586087
min       -100.000000
25%       -62.568668
50%        54.580653
75%       240.290439
max       43051.785333
Name: ROI_perc, dtype: float64
```

Number of extreme outliers not shown (ROI < -100% or > 2000%): 1  
This represents 0.02% of the dataset.

From this we can define our null and alternative hypothesis: - Null Hypothesis (H<sub>0</sub>): There is no linear relationship between production budget and ROI.

Mathematically:  $\beta = 0$  (The slope is zero).

- Alternative Hypothesis (H<sub>a</sub>): There is a linear relationship between production budget and ROI.

Mathematically:  $\beta \neq 0$ . We can now then fit our model to the data

```
[83]: import statsmodels.api as sm

# Define the variables
X = tn_movie_budgets['production_budget'] # Independent variable
y = tn_movie_budgets['ROI_perc']          # Dependent variable

# Add a constant (intercept) to the model.
X = sm.add_constant(X)

# Fit the Ordinary Least Squares (OLS) model
model = sm.OLS(y, X).fit()

# Print the comprehensive results summary
print(model.summary())
```

#### OLS Regression Results

```
=====
Dep. Variable:          ROI_perc    R-squared:                0.001
Model:                  OLS         Adj. R-squared:           0.001
Method:                 Least Squares   F-statistic:              4.525
Date:                  Sat, 13 Sep 2025   Prob (F-statistic):       0.0335
Time:                  23:26:42         Log-Likelihood:           -36020.
No. Observations:      4198            AIC:                     7.204e+04
Df Residuals:          4196            BIC:                     7.206e+04
Df Model:               1
Covariance Type:       nonrobust
=====
```

```
=====
=====
              coef      std err          t      P>|t|      [0.025
0.975]
-----
-----
const          271.4087      24.899      10.901      0.000      222.594
320.223
production_budget -9.189e-07  4.32e-07      -2.127      0.033      -1.77e-06
-7.2e-08
=====
```

```
=====
Omnibus:          9797.560    Durbin-Watson:           1.647
Prob(Omnibus):    0.000      Jarque-Bera (JB):        78561733.898
Skew:             22.873      Prob(JB):                0.00
Kurtosis:         671.615      Cond. No.                7.21e+07
=====
```

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 7.21e+07. This might indicate that there are strong multicollinearity or other numerical problems.

### 15.4.3 Step 3: Interpretation

1. The Relationship (The Coefficient) Coefficient for `production_budget`: -9.189e-07

Interpretation: For every additional dollar spent on the production budget, the model predicts an associated decrease of 0.0000009189% in ROI.

More Practical Interpretation: For every \$1 million increase in budget, the model predicts a 0.9189% decrease in ROI.

Business Meaning: The relationship is negative. Higher budgets are associated with lower returns on investment. This makes sense: a movie that costs \$200 million needs to earn \$500 million to get a 150% ROI. A movie that costs \$5 million only needs to earn \$12.5 million to achieve the same ROI, which is a much easier task.

2. Statistical Significance (The P-Value) P-value ( $P > |t|$ ) for `production_budget`: 0.0335

Interpretation: There is a 3.35% probability that we would observe this negative relationship purely by random chance, even if no true relationship existed in reality.

Statistical Conclusion: Using the standard significance level of  $\alpha = 0.05$ , we reject the null hypothesis. The relationship between budget and ROI is statistically significant.

Business Meaning: We can be confident that the negative trend we see in the data is real and not a fluke. Budget is a genuine factor influencing profitability.

3. Model Fit and Practical Importance (R-squared & Notes) R-squared: 0.001

Interpretation: Only 0.1% of the variation in a movie's ROI can be explained by its production budget alone.

Business Meaning: This is the most important part of the output for strategy. It means that while the relationship is statistically real, budget is a negligible factor in determining success. Other elements—like genre, marketing, critical reception, and star power—are vastly more important. A high budget doesn't guarantee failure, and a low budget doesn't guarantee success; it just slightly nudges the odds.

Note [2]: The condition number is large, 7.21e+07.

Interpretation: This is a technical warning that there might be numerical issues, but in this context, it's almost certainly caused by the huge scale difference between the `const` (which is on the scale of hundreds) and the `production_budget` coefficient (which is on the scale of millionths). It does not invalidate the finding.

## 15.5 ## Question Five: How important is the international box office for profitability?

- Why it matters: This informs marketing and distribution strategy. Should they focus on stories with global appeal?
- For this we will use the `tn_movie_budgets` dataset

[84]: `tn_movie_budgets`

```
[84]:      id      movie  production_budget \
0      1      Avatar      425000000
1      2  Pirates Of The Caribbean: On Stranger Tides      410600000
2      3      Dark Phoenix      350000000
3      4      Avengers: Age Of Ultron      330600000
4      5      Star Wars Ep. Viii: The Last Jedi      317000000
... ..      ...
5776  77      The Mongol King      7000
5777  78      Red 11      7000
5779  80      Return To The Land Of Wonders      5000
5780  81      A Plague So Pleasant      1400
5781  82      My Date With Drew      1100
```

```
      domestic_gross  worldwide_gross  release_year  month_dt  month \
0      760507625      2776345279      2009      12      12
1      241063875      1045663875      2011      5      5
2      42762350      149762350      2019      6      6
3      459005868      1403013963      2015      5      5
4      620181382      1316721747      2017      12      12
...      ...      ...      ...      ...
5776      900      900      2004      12      12
5777      0      0      2018      12      12
5779      1338      1338      2005      7      7
5780      0      0      2015      9      9
5781      181041      181041      2005      8      8
```

```
      dom_profit_margin  ww_profit_margin  world_wide_profit_amount \
0      44.116274      84.692106      2351345279
1      -70.328300      60.733080      635063875
2      -718.477001      -133.703598      -200237650
3      27.974777      76.436443      1072413963
4      48.885921      75.925058      999721747
...      ...      ...
5776      -677.777778      -677.777778      -6100
5777      -inf      -inf      -7000
5779      -273.692078      -273.692078      -3662
5780      -inf      -inf      -1400
5781      99.392403      99.392403      179941
```

```
      ROI_perc
0      553.257713
1      154.667286
2      -57.210757
3      324.384139
4      315.369636
...      ...
5776      -87.142857
```

```

5777    -100.000000
5779     -73.240000
5780    -100.000000
5781   16358.272727

```

[4198 rows x 12 columns]

- From this, we can create the key derived variable:

```
intl_gross_pct = (worldwide_gross - domestic_gross) / worldwide_gross * 100
```

- This represents the percentage of a film's total box office that comes from international markets.

### 15.5.1 Step 1: Variable Selection

- Independent Variable (X): intl\_gross\_pct (Continuous). This is our measure of reliance on the international market.
- Dependent Variable (y): ROI\_perc (Continuous). This is our measure of profitability.

### 15.5.2 Step 2: Testing for Linearity

We use a scatter plot to visualize the fundamental relationship.

```

[85]: # Calculate International Gross %
tn_movie_budgets['intl_gross_pct'] = ((tn_movie_budgets['worldwide_gross'] -
    ↪ tn_movie_budgets['domestic_gross']) / tn_movie_budgets['worldwide_gross']) *
    ↪ 100

# Create the figure
plt.figure(figsize=(12, 8))

# Create the scatter plot
scatter_plot = sns.scatterplot(data=tn_movie_budgets, x='intl_gross_pct',
    ↪ y='ROI_perc', alpha=0.6)

# Add key reference lines
plt.axhline(y=0, color='r', linestyle='--', linewidth=2, label='Break-Even (0%
    ↪ ROI)')
plt.axhline(y=100, color='g', linestyle=':', alpha=0.7, label='Double
    ↪ Investment (100% ROI)')

# FIX: Set a logical limit on the y-axis to exclude extreme outliers
# Adjust these values based on your data. The following limits are a common
    ↪ starting point.
plt.ylim(-100, 2000) # This focuses on movies from -100% ROI (a flop) to 500%
    ↪ ROI (a 5x return)

```

```

# Calculate and plot the regression line (to visualize the trend)
# This fits the model and plots the line of best fit on the same graph
sns.regplot(data=tn_movie_budgets, x='intl_gross_pct', y='ROI_perc',
            scatter=False, color='blue', line_kws={"linewidth": 2, "alpha": 0.
↪7},
            label='Linear Trend Line')
# Add titles and labels
plt.title('Relationship Between International Gross Returns and Financial_
↪ROI\n(Y-axis limited to [-100%, 2000%] to show detail)', fontsize=14)
plt.xlabel('Budget (dollars)')
plt.ylabel('ROI (%)')
plt.legend()
plt.grid(True, alpha=0.3)

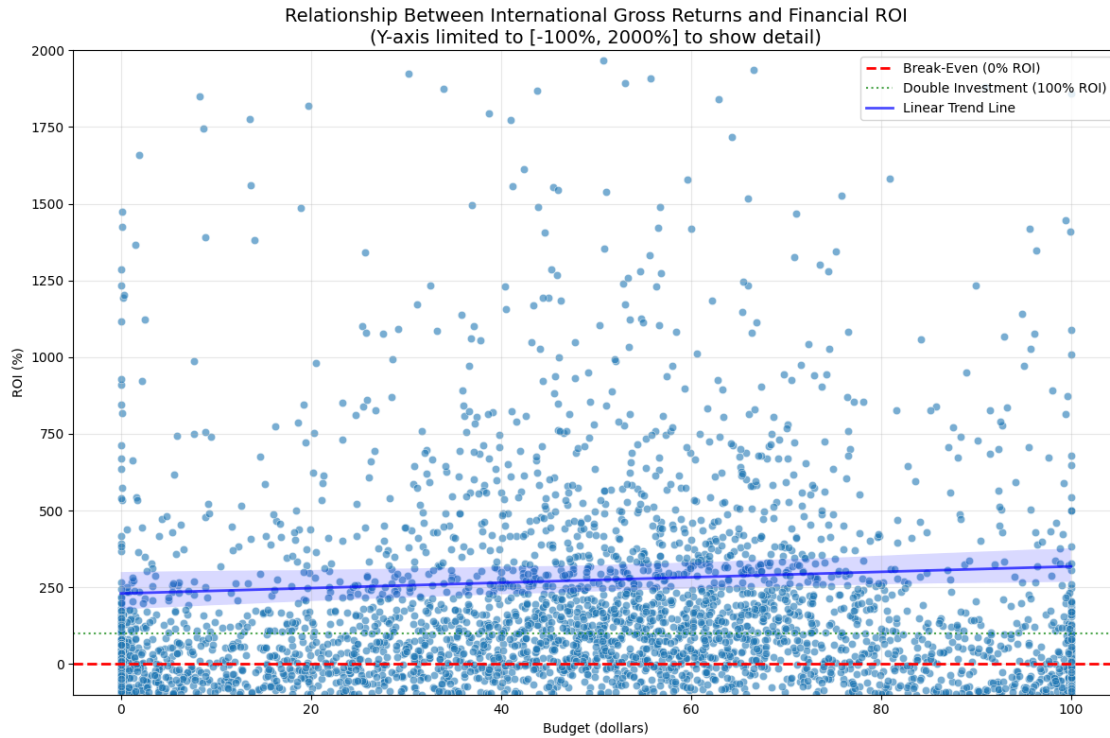
# Show the plot
plt.tight_layout()
plt.show()

# --- BONUS: Print a statistical summary for context ---
print("ROI Distribution Summary (for context):")
print(tn_movie_budgets['ROI_perc'].describe())

# Count how many movies are outside our chosen y-axis limits
lower_limit = -100
upper_limit = 2000
outliers = [(tn_movie_budgets['ROI_perc'] < lower_limit) |
↪(tn_movie_budgets['ROI_perc'] > upper_limit)]
print(f"\nNumber of extreme outliers not shown (ROI < {lower_limit}% or >
↪{upper_limit}%): {len(outliers)}")
print(f"This represents {len(outliers) / len(tn_movie_budgets) * 100:.2f}% of
↪the dataset.")

```





ROI Distribution Summary (for context):

```
count    4198.000000
mean      239.561107
std      1289.586087
min      -100.000000
25%      -62.568668
50%       54.580653
75%      240.290439
max      43051.785333
Name: ROI_perc, dtype: float64
```

Number of extreme outliers not shown (ROI < -100% or > 2000%): 1  
This represents 0.02% of the dataset.

We can then define our null and alternative hypothesis as follows: - Null Hypothesis (H<sub>0</sub>): There is no linear relationship between international reliance and ROI.

Mathematically:  $\beta = 0$

- Alternative Hypothesis (H<sub>a</sub>): There is a linear relationship between international reliance and ROI.

Mathematically:  $\beta \neq 0$

Proceeding to our model:

```
[86]: import statsmodels.api as sm

# Prepare the data - drop rows where worldwide_gross is 0 to avoid division by
# zero errors
analysis_df = tn_movie_budgets[tn_movie_budgets['worldwide_gross'] > 0].copy()
analysis_df['intl_gross_pct'] = ((analysis_df['worldwide_gross'] -
# analysis_df['domestic_gross'])) / analysis_df['worldwide_gross']) * 100

# Define the variables
X = analysis_df['intl_gross_pct'] # Independent variable
y = analysis_df['ROI_perc']       # Dependent variable

# Add a constant (intercept) to the model.
X = sm.add_constant(X)

# Fit the Ordinary Least Squares (OLS) model
model = sm.OLS(y, X).fit()

# Print the comprehensive results summary
print(model.summary())
```

```

OLS Regression Results
=====
Dep. Variable:          ROI_perc      R-squared:                0.000
Model:                  OLS           Adj. R-squared:           0.000
Method:                 Least Squares  F-statistic:              1.580
Date:                  Sat, 13 Sep 2025  Prob (F-statistic):      0.209
Time:                  23:26:43        Log-Likelihood:           -33239.
No. Observations:      3856           AIC:                     6.648e+04
Df Residuals:          3854           BIC:                     6.649e+04
Df Model:               1
Covariance Type:       nonrobust
=====
==

```

	coef	std err	t	P> t	[0.025
0.975]					
const	229.6245	38.497	5.965	0.000	154.148
intl_gross_pct	0.8815	0.701	1.257	0.209	-0.493

```

-----
--
Omnibus:                8875.351      Durbin-Watson:           1.649
Prob(Omnibus):          0.000         Jarque-Bera (JB):        62249715.644
Skew:                   22.109         Prob(JB):                0.00
Kurtosis:               623.879        Cond. No.                97.9
=====

```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

### 15.5.3 Step 3: Interpretation

1. The Relationship (The Coefficient) Coefficient for intl\_gross\_pct: 0.8815

Interpretation: The model suggests that for every additional percentage point of a film's total gross that comes from international markets, its ROI increases by 0.88%.

Business Meaning: The direction of the relationship is positive, which aligns with the hypothesis that international revenue is good for profitability. However, the size of the effect is relatively small. A film that gets 70% of its revenue internationally would only have a  $(70 * 0.88\%) = \sim 61.6\%$  higher ROI than a film that gets 0% internationally, according to this model.

2. Statistical Significance (The P-Value) P-value ( $P > |t|$ ) for intl\_gross\_pct: 0.209

Interpretation: There is a 20.9% probability that we would observe this positive relationship purely by random chance, even if no true relationship existed in reality.

Statistical Conclusion: Using the standard significance level of  $\alpha = 0.05$ , we fail to reject the null hypothesis. We do not have sufficient evidence to conclude that the relationship between international reliance and ROI is statistically significant.

Business Meaning: This is the most important part of the output. The positive trend we see is so weak that it could easily be noise. We cannot be confident that a greater share of international revenue actually causes an increase in ROI across all movies.

3. Model Fit and Practical Importance (R-squared) R-squared: 0.000

Interpretation: 0.0% of the variation in a movie's ROI can be explained by the percentage of its revenue that comes from international markets.

Business Meaning: This confirms the story from the p-value. The international revenue share is practically irrelevant in predicting whether a movie will be profitable. It is not a key driver of financial success. The success or failure of a movie is determined by other factors.

---

Now that we have done our linear regression analysis, we can make conclusions and make recommendations for Wamunyolo Studios.

## 15.6 # Conclusions

- **Question One:**

Our analysis finds a suggestive but not statistically definitive trend that longer runtimes are associated with lower profitability. The data strongly indicates that there is no financial advantage to making longer films. Therefore, the conservative and data-driven strategy for Wamonyolo Studios is to focus on producing films with runtimes below 120 minutes, as this is the range where the vast majority of profitable movies are found."

- **Question Two:**

Our regression analysis reveals that genre is a statistically significant predictor of movie profitability ( $p < 0.001$ ). While genre alone explains a modest portion of ROI, we identified clear winners:

The top-performing genre (x10) delivers an astounding 868% higher ROI than the baseline genre. This result is highly statistically significant ( $p < 0.001$ ).

Two other genres (x15 and x12) also show significantly elevated ROI, approximately 235% above baseline.

- **Question Three:**

Our regression analysis reveals a crucial insight: the film studio behind a project is not, on its own, a statistically significant predictor of its financial ROI ( $p=1.0$ ). This means that the perceived ‘brand value’ or track record of a studio does not provide a reliable guarantee of profitability for future projects. The success of a film is driven by other factors—such as genre, budget, talent, and marketing—rather than the studio’s name alone.

Therefore, from a purely financial perspective, there is no statistical evidence to support the high cost of acquiring an existing studio. The data suggests that a well-managed new studio, making smart decisions about genre and production, has an equal chance of achieving profitability.

- **Question Four:**

Our linear regression model confirms a statistically significant negative relationship between production budget and ROI ( $p = 0.033$ ). This means that, on average, more expensive movies generate a lower return on investment.

However, the model’s R-squared value is exceedingly low (0.001), indicating that a film’s budget explains almost none of its financial performance. This tells us that a low budget is not a magic bullet for success, nor is a high budget a guaranteed path to failure.

- **Question Five:**

Our regression analysis yields a surprising but critical insight: the proportion of revenue a film earns internationally is not a statistically significant predictor of its profitability (ROI). The positive relationship we observed is weak and could be due to random chance ( $p = 0.209$ ). In fact, this factor explains 0% of the variation in ROI.

This does not mean the international box office is unimportant. It means that both profitable and unprofitable movies can have either a high or a low share of international revenue. The key is the total absolute revenue (worldwide\_gross) relative to the budget, not where that revenue comes from.

A more useful way to frame this is: The international market is not a driver of profitability; it is a prerequisite for it for most major films. A movie can be 100% reliant on international revenue and still be a flop if its total gross is low. Conversely, a movie can be hugely profitable with a primarily domestic audience if its total gross is high relative to its budget.

## 15.7 # Recommendations

Based on our findings, these are our recommendations for Wamunyolo Studios:

1. Wamunyolo Studios should not aim for long runtimes. The optimal strategy is to let the story dictate the length but prioritize efficiency. The data shows that shorter runtimes are

not a hindrance to profitability and are likely beneficial. The focus should be on other, more impactful factors like genre and production budget, where your other analyses have already shown a clearer path to profit (e.g., Horror films).

2. The data provides overwhelming evidence to focus initial production efforts on the genre represented by x10 (Horror). This genre offers the highest probability of delivering exceptional financial returns, with a typical project returning approximately 10x its production budget.
3. The capital required for a major acquisition would be better invested in production and marketing. We recommend building a new studio from scratch and focusing its strategy on the proven drivers of success identified in our other analyses: producing low-to-mid-budget Horror films with efficient runtimes.
4. Given the goal to maximize ROI, the data supports a focus on lower-to-mid-budget productions. This strategy minimizes initial financial risk while preserving the opportunity for outsized returns. The budget should be appropriate for the chosen genre (e.g., a horror film can be made for 10M dollars, while an action film may require 40M dollars to be credible). The key is to prioritize the other factors that truly drive success, which our analysis has shown to be genre and release timing.
5. The strategy should not be to simply maximize international revenue share. The strategy should be to maximize total worldwide revenue. For large-budget films, this will inherently require international success. The focus should be on creating a product that resonates globally to achieve the high absolute grosses needed for profitability, rather than targeting a specific international revenue percentage.”

## 15.8 # End