



Republic of the Philippines
MINDANAO DEVELOPMENT AUTHORITY



12 November 2021

ALAN VELANDRIA

Head of Operations and AVP of
Richmond land Innovations, Inc.
Santos Business Park Lagao,
General Santos City

Dear **Velandria**:

Greetings of peace!

This pertains to the Mindanao Development Authority (MinDA) and Food and Agriculture Organization of the United Nations (FAO) project entitled "Technical Support for the Establishment of an Agricultural Economic Zone (AEZ) in Lanao del Sur". This project aims to conduct a technical study to determine key features and preconditions that will contribute to the success of the establishment of an AEZ. Consultations and workshops with relevant agencies and institutions, including the private sector, are being carried out to agree on the ethnically appropriate mechanisms and its implementing groundworks for the local community with the participation of the private sector and enable them to invest in agribusiness ventures in the Province of Lanao del Sur.

One of the key activities of the project is the conduct of a capacity building training on agriculture economic zone establishment through a cross visit to a successful agriculture economic zone in General Santos City. The proposed cross visit will help enhance the knowledge of the local government units (LGUs) of the project sites (Marawi City, Taraka, and Wao) on the basic information regarding the operation and management of an AEZ. The objectives of this cross visit are to observe and understand the physical operation of various industries inside the economic zone and to enhance the knowledge of the participants on the: 1) organizational structure for the operation and management of an economic zone; 2) challenges encountered and lessons learned in operating an economic zone; and, 3) incentives and benefits in running an economic zone.

In this regard, may we request your office to allow us to **visit the site of Mindanao Economic Development Zone on 17 November 2021, 9:00AM – 12:00PM. We would appreciate it if your team can assist the participants during the visit as well as provide a briefing regarding the ecozone operations and management, support facilities and processes.** If permitted, the group is composed of 25 participants from the LGUs of Marawi City, Wao and Taraka. They will be accompanied by project staff from MinDA and FAO. Attached is the concept note and program of activities for your reference.

For inquiries, you may contact our staff, **Wilson Mabale**, through mobile phone number 0917 803 6156, and email address wilson.mabale@minda.gov.ph and FAO Agribusiness Specialist **Mr. Raymond Cubol**, through mobile phone number 0956 683 1948, and email address .

Thank you very much and we look forward to your favorable response to this request.

Very truly yours,

USEC. JANET M. LOPOZ, CESO I

Executive Director



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