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translation of this cover

1

90837



908375



NEW ZEALAND QUALIFICATIONS AUTHORITY
MANA TOHU MĀTAURANGA O AOTEAROA

QUALIFY FOR THE FUTURE WORLD
KIA NOHO TAKATŪ KI TŌ ĀMUA AO!

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Mātauranga Pakihi, Kaupae 1, 2016

90837 Te whakaatu māramatanga ki ngā āhuatanga ā-roto o tētahi pakihi iti

9.30 i te ata o te Rāmere, te 25 o Whiringa-ā-rangi, 2016
Ngā whiwhinga: E whā

Paetae	Kaiaka	Kairangi
Te whakaatu māramatanga ki ngā āhuatanga ā-roto o tētahi pakihi iti.	Te whakaatu māramatanga taipitopito ki ngā āhuatanga ā-roto o tētahi pakihi iti.	Te whakaatu māramatanga matatau ki ngā āhuatanga ā-roto o tētahi pakihi iti.

Tirohia mēnā e rite ana te Tau Ākonga ā-Motu (NSN) kei runga i tō puka whakauru ki te tau kei runga i tēnei whārangi.

Me whakamātau koe i ngā tūmahi KATOĀ kei roto i tēnei pukapuka.

Kōrerohia ngā mātauranga pakihi e hāngai ana me ngā ariā pakihi Māori, tētahi rānei o ēnei, i roto i ō tuhinga.

Mēnā ka hiahia whārangi atu anō mō ō tuhinga, whakamahia ngā whārangi wātea kei muri o tēnei pukapuka.

Tirohia mēnā e tika ana te raupapatanga o ngā whārangi 2–24 kei roto i tēnei pukapuka, ka mutu, kāore tētahi o aua whārangi i te takoto kau.

ME HOATU RAWA KOE I TĒNEI PUKAPUKA KI TE KAIWHAKAHAERE Ā TE MUTUNGA O TE WHAKAMĀTAUTAU.

TE TAPEKE

MĀ TE KAIMĀKA ANAKE

Nō muri mai i ētahi umanga tēnehi angitu, i whakatau a Tāwhiri rāua ko tōna tino hoa, ko Eli ki te whakatinana i tō rāua ngākaunui me tō rāua mātauranga ki te tēnehi mā te whakatū i tētahi pakihi ko tāna mahi he waihanga, he hoko anō hoki i tētahi rākete tēnehi hou, e whai ana i ngā āhuatanga hangarau kounga. Ko *Tennis Tech* te ingoa o te pakihi, ā, he hinonga pātuitanga.

After successful careers in tennis, Tāwhiri and his best mate Eli decided to use their passion and knowledge of tennis by creating a business to develop and market a new hi-tech tennis racket. The business is called *Tennis Tech*, and operates as a partnership.

(b) Fully explain the impacts on Tāwhiri and Eli of *Tennis Tech* changing from a partnership to a registered company.

- explain ONE difference between a partnership and a registered company
- fully explain TWO advantages and ONE disadvantage of *Tennis Tech* becoming a registered company.

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Me kouna te whakawhitiwhiti kōrero a ngā pakihi e nui rawa atu ai tō rātou whai wāhitanga atu ki ngā kaupapa e wātea ana ki a rātou.

- tautohua kia RUA ngā tūāhua e whakawhitiwhiti kōrero ai pea a *Tennis Tech* ki ana kiritaki, ki ana kiritaki rānei o anamata, e nui rawa atu ai tōna whai wāhitanga atu ki ngā kaupapa e wātea ana ki a ia.
- āta whakamāramatia i IA tūāhua tētahi huarahi whakawhitiwhiti kōrero rerekē, me tā taua huarahi āwhina i te āhei o *Tennis Tech* kia whaihua tana whakawhitiwhiti kōrero ki ana kiritaki, ki ana kiritaki rānei o anamata.

Businesses require good communication if they are to maximise their opportunities.

- In your answer:

- identify TWO situations where *Tennis Tech* may communicate with its customers/potential customers to maximise its opportunities
- for EACH situation, fully explain a different communication method and how it would enable *Tennis Tech* to communicate effectively with its customers/potential customers.

- Matapakihia kia KOTAHI te taupā whakawhitiwhiti kōrero ka tū pea i tētahi pakihi iti (kāore e neke atu i te 20 ngā kaimahi, e whaitake ana hoki ki te hāpori, tētahi rānei o ēnei) kua oti i a koe te āta rangahau.

I tō tuhinga:

- tautohua, whakamāramatia anō hoki kia KOTAHI te taupā whakawhitiwhiti kōrero
- āta whakamāramatia te āhua o te pānga kinotanga o te taupā whakawhitiwhiti kōrero ka puta pea ki te pakihi
- āta whakamāramatia tētahi huarahi whakawhitiwhiti kōrero hei whakatau i te raru.

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Discuss ONE barrier to communication that may exist for a small business (maximum of 20 workers and/or with local or community significance) that you have studied in depth.

- identify and explain ONE barrier to communication
- fully explain how the barrier to communication may affect the business negatively
- fully explain a method of communication which would solve the problem.

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He mea whai tikanga ki te angitu o te pakihi te hononga i waenga i te kaituku mahi me te kaimahi. Ka pāngia kinotia pea te whakahaere a te pakihi ki te kore e pai te hononga i waenga i te kaituku mahi me te kaimahi.

- tautohua kia KOTAHI te taurira o te hononga pai i waenga i te kaituku mahi me te kaimahi
- āta whakamāramatia kia RUA ngā pānga ki a *Tennis Tech* ka hua mai i te hononga pai i waenga i te kaituku mahi me te kaimahi.

Good employer/employee relationships are important for the success of any business. Poor employer/employee relationships can impact negatively on the performance of a business.

- In your answer:

- whakamāramatia kia KOTAHI te pānga kino ki ngā kaimahi nā ngā tamōnga o David, ā, kia KOTAHI anō te pānga kino ki a *Tennis Tech*
- āta whakamāramatia kia RUA ngā rongoā kē atu e taea ai pea e *Tennis Tech* te whakamahi hei whakatau i te raru.

(b) Discuss how a failure to deal with David's unexplained absences may affect *Tennis Tech*.
In your answer:

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**He whārangi anō ki te hiahiatia.
Tuhia te tau tūmahi mēnā e hāngai ana.**

TE TAU
TŪMAHI

MĀ TE
KAIMĀKA
ANAKE

Extra space if required.
Write the question number(s) if applicable.

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QUESTION
NUMBER

He whārangi anō ki te hiahiatia.
Tuhia te tau tūmahi mēnā e hāngai ana.

MĀ TE
KAIMĀKA
ANAKE

TE TAU
TŪMAHI

Extra space if required.
Write the question number(s) if applicable.

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QUESTION
NUMBER

English translation of the wording on the front cover

Level 1 Business Studies, 2016

90837 Demonstrate an understanding of internal features of a small business

9.30 a.m. Friday 25 November 2016
Credits: Four

90837

Achievement	Achievement with Merit	Achievement with Excellence
Demonstrate an understanding of internal features of a small business.	Demonstrate a detailed understanding of internal features of a small business.	Demonstrate a comprehensive understanding of internal features of a small business.

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

You should attempt ALL the questions in this booklet.

Refer to relevant business knowledge and/or Māori business concepts in your answers.

If you need more room for any answer, use the extra space provided at the back of this booklet.

Check that this booklet has pages 2–24 in the correct order and that none of these pages is blank.

YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.