



Sales Report

Presented By Meena



FILTERS

| region | All | Customer |
|----------|-----|------------------------------|
| market | All | Net sales Performance |
| division | All | All Values in USD |

| Customers | 2019 | 2020 | 2021 21 vs 20 |
|--------------------------|--------|--------|---------------|
| Acclaimed Stores | 1.4 M | 2.9 M | 10.9 M 278.1% |
| All-Out | | 0.2 M | 0.8 M 395.7% |
| Amazon | 12.2 M | 37.5 M | 82.1 M 118.9% |
| Argos (Sainsbury's) | 0.4 M | 0.7 M | 2.3 M 206.0% |
| Atlas Stores | 0.2 M | 0.7 M | 3.2 M 370.3% |
| Atliq e Store | 7.2 M | 23.7 M | 53.0 M 123.8% |
| AtliQ Exclusive | 9.6 M | 17.7 M | 61.1 M 245.8% |
| BestBuy | 0.9 M | 1.8 M | 6.3 M 256.1% |
| Boulanger | 0.2 M | 0.8 M | 4.1 M 392.9% |
| Chip 7 | 0.6 M | 1.3 M | 5.5 M 316.1% |
| Chiptec | | 0.4 M | 3.0 M 622.0% |
| Control | 0.9 M | 2.2 M | 7.7 M 249.2% |
| Coolblue | 0.5 M | 1.2 M | 4.2 M 260.0% |
| Costco | 1.1 M | 2.8 M | 9.3 M 237.4% |
| Croma | 1.7 M | 2.5 M | 7.5 M 205.1% |
| Currys (Dixons Carphone) | 0.3 M | 0.8 M | 1.9 M 146.9% |
| Digimarket | 0.8 M | 1.7 M | 4.1 M 141.1% |

| Ebay | 2.6 M | 6.3 M | 15.2 M 142.2% | 6 |
|-------------------------|-------|-------|---------------|---|
| Electricalsara Stores | 0.1 M | 0.6 M | 1.9 M 186.0% | 6 |
| Electricalsbea Stores | | 0.1 M | 0.7 M 404.6% | 6 |
| Electricalslance Stores | 0.1 M | 0.7 M | 2.3 M 213.3% | 6 |
| Electricalslytical | 1.8 M | 2.6 M | 11.9 M 357.5% | 6 |
| Electricalsocity | 2.3 M | 3.5 M | 12.4 M 258.8% | 6 |
| Electricalsquipo Stores | 0.2 M | 0.7 M | 3.6 M 435.3% | 6 |
| Elite | 0.4 M | 0.8 M | 4.1 M 395.5% | 6 |
| Elkjøp | 0.5 M | 1.3 M | 5.2 M 291.9% | 6 |
| Epic Stores | 0.4 M | 0.9 M | 4.2 M 346.1% | 6 |
| Euronics | 0.4 M | 0.9 M | 3.9 M 344.7% | 6 |
| Expert | 0.8 M | 1.8 M | 6.4 M 264.0% | 6 |
| Expression | 1.7 M | 3.0 M | 9.8 M 228.2% | 6 |
| Ezone | 1.5 M | 2.0 M | 7.9 M 291.6% | 6 |
| Flawless Stores | 0.1 M | 0.5 M | 1.8 M 296.3% | 6 |
| Flipkart | 2.9 M | 8.3 M | 19.3 M 131.0% | 6 |
| Fnac-Darty | 0.5 M | 0.8 M | 2.9 M 249.8% | 6 |
| Forward Stores | 0.6 M | 1.5 M | 4.1 M 172.0% | 6 |
| Girias | 1.5 M | 2.1 M | 8.7 M 319.3% | 6 |
| Info Stores | 0.1 M | 0.5 M | 1.8 M 284.1% | 6 |
| Insight | 0.4 M | 1.0 M | 2.8 M 171.8% | 6 |
| Integration Stores | | 0.2 M | 1.4 M 787.2% | 6 |
| Leader | 4.7 M | 6.0 M | 18.8 M 214.8% | 6 |
| | | | | |

| Logic Stores | 0.2 M | 0.9 M | 4.8 M 415.2% |
|------------------|--------|---------|----------------|
| Lotus | 1.5 M | 2.1 M | 8.1 M 282.6% |
| Neptune | 1.0 M | 3.4 M | 16.1 M 371.5% |
| Nomad Stores | 0.5 M | 1.6 M | 4.0 M 146.9% |
| Notebillig | 0.2 M | 0.4 M | 1.1 M 187.4% |
| Nova | | 0.0 M | 0.4 M 2564.9% |
| Novus | 1.9 M | 3.7 M | 9.9 M 164.2% |
| Otto | 0.3 M | 0.4 M | 1.2 M 198.6% |
| Premium Stores | 0.5 M | 1.1 M | 3.9 M 253.1% |
| Propel | 1.6 M | 2.5 M | 10.8 M 340.6% |
| Radio Popular | 0.5 M | 1.5 M | 5.3 M 262.6% |
| Radio Shack | 0.8 M | 1.7 M | 5.4 M 211.5% |
| Reliance Digital | 1.6 M | 2.6 M | 9.7 M 277.9% |
| Relief | 0.4 M | 1.0 M | 4.1 M 303.6% |
| Sage | 4.8 M | 6.4 M | 20.7 M 221.5% |
| Saturn | 0.2 M | 0.4 M | 1.2 M 210.5% |
| Sorefoz | 0.6 M | 1.1 M | 4.7 M 333.6% |
| Sound | 0.6 M | 1.7 M | 4.4 M 160.3% |
| Staples | 1.2 M | 2.9 M | 8.8 M 207.0% |
| Surface Stores | 0.1 M | 0.5 M | 2.1 M 298.8% |
| Synthetic | 1.9 M | 4.4 M | 12.2 M 176.0% |
| Taobao | 0.2 M | 1.3 M | 3.3 M 148.7% |
| UniEuro | 0.6 M | 1.6 M | 7.3 M 357.0% |
| Vijay Sales | 1.7 M | 2.1 M | 8.5 M 297.8% |
| Viveks | 1.6 M | 2.2 M | 7.8 M 248.1% |
| walmart | 1.3 M | 2.6 M | 9.7 M 270.4% |
| Zone | 0.3 M | 1.6 M | 5.3 M 236.2% |
| Grand Total | 87.5 M | 196.7 M | 598.9 M 204.5% |



FILTERS

region All division All Market Performance vs Target

| Market | 2019 | 2020 | 2021 | 2021 - target | % |
|-----------------------|--------|---------|---------|---------------|----------------------|
| Australia | 3.9 M | 10.7 M | 21.0 M | -2.2 M | - <mark>9.5%</mark> |
| Austria | | 0.1 M | 2.8 M | -0.3 M | -10.5% |
| Bangladesh | 0.5 M | 2.3 M | 7.0 M | -0.7 M | -9.3% |
| Canada | 4.8 M | 12.2 M | 35.1 M | -5.1 M | -12.6% |
| China | 1.4 M | 5.4 M | 22.9 M | -2.1 M | -8 <mark>.3%</mark> |
| France | 4.0 M | 7.5 M | 25.9 M | -2.2 M | -7 <mark>.8%</mark> |
| Germany | 2.6 M | 4.7 M | 12.0 M | -1.5 M | -11.3% |
| India | 30.8 M | 49.8 M | 161.3 M | -9.6 M | -5. <mark>6%</mark> |
| Indonesia | 2.5 M | 6.2 M | 18.4 M | -2.4 M | -11.5% |
| Italy | 2.9 M | 4.5 M | 11.7 M | -1.0 M | -8 <mark>.2%</mark> |
| Japan | | 1.9 M | 7.9 M | -0.3 M | -4.0 <mark>%</mark> |
| Netherlands | 0.2 M | 3.4 M | 8.0 M | -0.7 M | -7 <mark>.6%</mark> |
| Newzealand | | 2.0 M | 11.4 M | -1.4 M | -11.0% |
| Norway | | 2.5 M | 13.7 M | -1.4 M | -9.5 <mark>%</mark> |
| Pakistan | 0.6 M | 4.7 M | 5.7 M | -0.5 M | -8 <mark>.5%</mark> |
| Philiphines | 5.7 M | 13.4 M | 31.9 M | -2.5 M | -7 <mark>.3%</mark> |
| Poland | 0.4 M | 2.8 M | 5.2 M | -0.9 M | -15.3% |
| Portugal | 0.7 M | 3.6 M | 11.8 M | -0.5 M | -4.1 <mark>%</mark> |
| South Korea | 12.8 M | 17.3 M | 49.0 M | -4.4 M | -8 <mark>.2%</mark> |
| Spain | | 1.8 M | 12.6 M | -1.8 M | -12.4% |
| Sweden | 0.1 M | 0.2 M | 1.8 M | -0.2 M | -1 <mark>0.0%</mark> |
| United Kingdom | 2.0 M | 8.1 M | 34.2 M | -3.0 M | -8.0% |
| USA | 11.5 M | 31.9 M | 87.8 M | -10.2 M | -1 <mark>0.4%</mark> |
| Grand Total | 87.5 M | 196.7 M | 598.9 M | -54.9 M | -8.4% |



FILTERS

| region | All | Division Level Report |
|----------|-----|-----------------------|
| customer | All | All Values in USD |

| Division | 2020 | 2021 | 21 vs 20 |
|--------------------|---------|---------|----------|
| N & S | 51.4 M | 94.7 M | 84.4% |
| P & A | 105.2 M | 338.4 M | 221.5% |
| PC | 40.1 M | 165.8 M | 313.7% |
| Grand Total | 196.7 M | 598.9 M | 204.5% |



FILTERS

| region | All |
|----------|-----|
| division | All |
| customer | All |

Top 10 ProductsAll Values in USD

| Product | 2020 | 2021 | 21 vs 20 |
|--------------------------------------|-------|--------|----------|
| AQ Electron 4 3600 Desktop Processor | 3.0 M | 19.4 M | 541.3% |
| AQ GT 21 | 0.8 M | 4.4 M | 461.1% |
| AQ Home Allin1 | 0.7 M | 5.2 M | 669.0% |
| AQ LION x1 | 0.0 M | 0.8 M | 1619.5% |
| AQ LION x2 | 0.1 M | 0.9 M | 1668.9% |
| AQ LION x3 | 0.1 M | 1.2 M | 1692.3% |
| AQ Mx NB | 0.0 M | 1.4 M | 5623.5% |
| AQ Pen Drive DRC | 0.6 M | 3.8 M | 487.7% |
| AQ Smash 2 | 0.4 M | 11.2 M | 2489.5% |
| AQ Zion Saga | 0.7 M | 3.6 M | 428.5% |
| Grand Total | 6.4 M | 52.0 M | 708.0% |



FILTERS

| region | All |
|----------|-----|
| division | All |
| customer | All |

| Product | Qty Sold |
|--------------------------|----------|
| AQ Gamers | 3.4 M |
| AQ Gamers Ms | 4.0 M |
| AQ Master wired x1 Ms | 4.2 M |
| AQ Master wireless x1 | 3.4 M |
| AQ Master wireless x1 Ms | 4.1 M |
| Grand Total | 19.0 M |

Top 5 Products



FILTERS

| region | All | • |
|----------|-----|---|
| division | All | • |
| customer | All | • |

| Product | Qty Sold |
|----------------------|-----------------|
| AQ Gamer 1 | 51.7 K |
| AQ GEN Z | 63.1 K |
| AQ Home Allin1 | 15.2 K |
| AQ HOME Allin1 Gen 2 | 8.9 K |
| AQ Smash 2 | 36.0 K |
| Grand Total | 174.9 K |

Bottom 5 Products



FILTERS

| region | All |
|----------|-----|
| division | All |
| customer | All |

| Product | 2021 |
|--------------------------------------|---------|
| AQ Clx3 | 4.4 M |
| AQ Electron 3 3600 Desktop Processor | 14.2 M |
| AQ Gen Y | 19.5 M |
| AQ GEN Z | 11.7 M |
| AQ HOME Allin1 Gen 2 | 3.5 M |
| AQ Lumina Ms | 4.2 M |
| AQ Marquee P3 | 4.9 M |
| AQ Marquee P4 | 1.7 M |
| AQ Maxima Ms | 13.7 M |
| AQ MB Lito | 2.8 M |
| AQ MB Lito 2 | 2.3 M |
| AQ Qwerty | 22.0 M |
| AQ Qwerty Ms | 15.4 M |
| AQ Trigger | 20.7 M |
| AQ Trigger Ms | 17.9 M |
| AQ Wi Power Dx3 | 17.2 M |
| Grand Total | 176.2 M |

New Products -2021



FILTERS

| region | All |
|----------|-----|
| customer | All |

| Country | 2021 |
|-----------------------|---------|
| Canada | 35.1 M |
| India | 161.3 M |
| South Korea | 49.0 M |
| United Kingdom | 34.2 M |
| USA | 87.8 M |
| Grand Total | 367.2 M |

Top 5 Country - 2021