



# *High Impact Leadership*

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## **LEADERSHIP**

The ability to help people and organizations surpass themselves

1. **Self-Mastery:** maximizing personal potential  
*You must first master yourself before you can lead others.*
2. **Stewardship:** the deployment of resources  
*Most people try to put more time in their life, but leaders put more life in their time.*
3. **Visioning:** designing the future  
*The only thing more powerful than a good idea is a good idea well implemented.*
4. **Persuasive Communication:** selling the vision  
*No matter how good the idea, product or service is, it must still be sold.*
5. **Teamwork:** understanding, enabling and encouraging team members  
*You accomplish more cooperating with than competing against teammates.*
6. **Service:** fulfillment through contribution  
*Leaders go beyond achieving to contributing.*

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