

# AMAAN SAIGOL

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## EDUCATION

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**University of Edinburgh**, Edinburgh, UK Sept 2020 — July 2024  
Business with Decision Analytics, MA (Hons), Upper Second-Class Honours (2:1)

- Relevant Modules: *Decision Analysis, Accountancy 1A, Management Science and Operation Analytics, Economics, and Mathematical Programming in Advanced Analytics*

**The Lyceum**, Karachi, Pakistan Aug 2018 — May 2020

- A-levels: AAB (Mathematics, Economics, Psychology)

## EXPERIENCE

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**Artificial Intelligence Automation Agency** Karachi, Pakistan  
*Founder* Sept 2024 — Current

- Developed an automated tax-filing platform for lower-income Pakistani residents through an interactive interface.
- Currently developing an AI-based application to assist students with A-level exam preparation.

**Idenfo** United Kingdom  
*Client Solutions Intern* July 2024 — Aug 2024

- Delivered product demonstrations to prospective clients.
- Monitored marketing and sales trends to promote the company's AML/KYC solutions.

**Standard Chartered Bank** Karachi, Pakistan  
*Summer Rotational Intern* Jun 2023 — Aug 2023

- Aided the Affluent Department in finding three new priority clients generating around PKR 300,000 a year for the bank.
- Analysed customer data to identify a number of clients eligible for priority credit cards but were not utilizing this service and helped orchestrate a campaign to target these clients.

**Adamjee Durabuilt** Karachi, Pakistan  
*Supply Chain and Logistics Intern* June 2022 — Aug 2022

- Developed a modern inventory system to automate the process of tracking inventory levels which led to a 2% reduction in lead time.
- Utilized advanced tracking systems to monitor raw material shipments and employed several cost-cutting techniques to reduce transportation costs by 3%.

## POSITIONS OF LEADERSHIP

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**Edinburgh University Trading and Investment Club (EUTIC)** Sep 2021 — Aug 2023

- Facilitated virtual trading competitions for university students and helped the marketing team secure sponsorships.

**Prefect, The Lyceum School** Sep 2019 — June 2020

- Presented myself as a positive role model for other pupils by establishing and upholding a high standard of behaviour and appearance.
- Undertook various roles and responsibilities around the school guided by the administration.

## CERTIFICATIONS

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- **Online Certificates:** *Big Data Fundamentals, Data Literacy for Business Professionals, Data Analytics Essentials, and Advanced Excel techniques* (issued by **Skillsoft Percipio**)
- **Awards:** *University of Edinburgh Business School: Edinburgh Award for Professional Development* (2022)

## SKILLS

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- **Data Analysis and Interpretation** Advanced Microsoft Excel, SPSS, Python, SQL