

Key Partners	Key Activities	Value Proposition	Customer Relationships	Customer Segments
Local dog walkers	Understanding app's feature extent	Our app connects travelling pet owners with hosts who want to take care of their pets	Close relationships with our first hosts	People who own pets and frequently travel
Local pet shops	Market research to measure app's potential	Search for a host near your house	Word of mouth generation	People who want to earn some extra income by petsitting animals
Pet niche influencers	Developing Website & App prototype	Cheaper than animal hotels	Dedicated service support for pet owners	
	Signing up first beta testers (dog walkers) for our app	Certified hosts and appartments		
	Developing Website & App Alpha version	Statistics based on user reviews		
	Marketing our service using our key channels			
	Key Resources		Channels	
	Pet Nanny Website		Local pet shops	
	Pet Nanny App		Local advertising websites	
	Customer reviews		Facebook groups	
			Facebook ads	
			Google ads	
			Pet owner blogs	
Cost Structure		Revenue Streams		
Startup costs: Website design & Development			10-15% service fee	
App design & Development				
			Income from niche-based advertising and affiliates	
Monthly costs: Website and app hosting & Maintenance				
Employee salaries				
Marketing costs				