

**Filters**

region All
country All
division All
customer All
FY 2019

P&L By Fiscal Year**All Values Are In USD****Note: Do not modify the pivot table or structure**

Quarter	net_sales	COGS	Gross margin	GM%
Q1				
Sep	6.46m	3.82m	2.64m	40.87%
Oct	8.04m	4.66m	3.37m	41.97%
Nov	10.74m	6.28m	4.45m	41.49%
Q2				
Dec	11.44m	6.70m	4.73m	41.39%
Jan	6.52m	3.86m	2.67m	40.87%
Feb	6.08m	3.53m	2.55m	41.94%
Q3				
Mar	6.41m	3.75m	2.66m	41.45%
Apr	6.32m	3.71m	2.62m	41.39%
May	6.49m	3.84m	2.65m	40.79%
Q4				
Jun	6.18m	3.59m	2.60m	42.00%
Jul	6.48m	3.79m	2.69m	41.48%
Aug	6.31m	3.70m	2.61m	41.39%
Grand Total	87.48m	51.24m	36.24m	41.43%

region All
country All
division All
customer All
FY 2020



























All Values Are In USD

Quarter	net_sales	COGS	Gross margin	GM%
Q1				
Sep	17.10m	10.64m	6.46m	37.77%
Oct	20.63m	12.83m	7.79m	37.78%
Nov	28.69m	18.07m	10.63m	37.04%
Q2				
Dec	29.90m	18.89m	11.01m	36.81%
Jan	17.13m	10.67m	6.47m	37.75%
Feb	15.93m	9.92m	6.01m	37.74%
Q3				
Mar	2.11m	1.34m	0.77m	36.68%
Apr	7.76m	4.83m	2.93m	37.73%
May	9.93m	6.21m	3.72m	37.49%
Q4				
Jun	14.88m	9.34m	5.55m	37.27%
Jul	16.08m	10.18m	5.90m	36.68%
Aug	16.54m	10.45m	6.08m	36.79%
Grand Total	196.69m	123.37m	73.32m	37.28%

region All **All Values Are In USD**
 country All
 division All
 customer All
 FY 2021

Quarter	net_sales	COGS	Gross margin	GM%
Q1				
Sep	44.82m	28.39m	16.43m	36.65%
Oct	54.59m	34.65m	19.94m	36.52%
Nov	74.34m	47.36m	26.98m	36.29%
Q2				
Dec	78.06m	49.76m	28.30m	36.26%
Jan	44.79m	28.36m	16.43m	36.68%
Feb	41.82m	26.54m	15.28m	36.53%
Q3				
Mar	43.95m	27.97m	15.98m	36.37%
Apr	43.54m	27.72m	15.82m	36.33%
May	44.40m	28.13m	16.27m	36.63%
Q4				
Jun	41.47m	26.35m	15.11m	36.45%
Jul	44.05m	28.03m	16.02m	36.37%
Aug	43.05m	27.44m	15.61m	36.26%
Grand Total	598.88m	380.71m	218.16m	36.43%

Net Sales Comparison

2021 vs 2020		2020 vs 2019	
Q1		Q1	
	162%		165%
	165%		157%
	159%		167%
Q2		Q2	
	161%		161%
	161%		163%
	162%		162%
Q3		Q3	
	1982%		-67%
	461%		23%
	347%		53%
Q4		Q4	
	179%		141%
	174%		148%
	160%		162%
Grand Total		Grand Total	
	204%		125%