



Aman Singh <amansinghrajput926@gmail.com>

Interview Result at BYJU's

2 messages

Nidhi Agnihotri <nidhi.agnihotri@byjus.com>
Reply-To: Nidhi Agnihotri <nidhi.agnihotri@byjus.com>
To: amansinghrajput926@gmail.com

12 January 2022 at 19:13



Dear Aman Goutam,

Congratulations!! We are thrilled to inform you that you have been selected for the position of **Business Development Trainee** at **BYJU'S – The Learning App** for a period of 6 weeks, with an opportunity to be offered a permanent position of Business Development Associate at the end of the training period, based upon meeting the company's parameters.

Please reply to this mail to acknowledge and confirm your offer.

Joining Details:**Date of Joining :** 02/01/2022**Role Location :** Ranchi; **Onboarding Location :** Kolkata; **OJT Location :** Kolkata**Fixed CTC during training (not inclusive of incentives):** INR 3 LPA**Annual CTC post successful completion of Training:** INR 10 LPA (7 LPA fixed + 3 LPA variable) for the role of BDA - Direct Sales

Details of Business Development Trainee Program: You will be undergoing Byju's Sales Training for a minimum duration of 6 weeks with an option with the company to extend it up to a maximum of 2 weeks based on performance assessments/evaluations and quality audits, subject to management discretion. The first 2 weeks of this training will be classroom training at the Joining Location itself. It will then be followed by 4 weeks of "On-the-Job Training", to be conducted out of the BDT Training Location. You will be assessed and monitored during this training program. We are also happy to inform you that additional performance incentives will be applicable during your training period.

Upon successful completion of the training and post your conversion you will be confirmed as BDA - Direct Sales (at 10 LPA with 7 LPA fixed + 3 LPA variable) and will be posted in the Role Location assigned to you. You can be moved to the role of Inside Sales temporarily if Covid related restrictions are implemented in the role location. During this temporary period, compensation of 8 LPA (5 LPA fixed + 3 LPA variable) will be applicable as it is for the role of BDA - Inside Sales.

Further details:

Few information regarding your training and onboarding are given below:

1. All your original academic documents are required for verification. You can find the list of documents to upload and submit within the offer letter itself.
2. Please note that without completing the above registration and receiving the offer letter, your onboarding would not happen.
3. You need to have a working broadband connection and laptop at all times during the Training period. Please note that this is a core requirement for you to take part in the Training. Training can't happen without fulfilment of this requirement.
4. Your successful completion of the Program will depend upon fulfilling all the criterias mentioned below individually:

Achieving the minimum criteria of Product Demos and Revenue during the OJT phase of the Program (details of the minimum criteria will be communicated to you at the beginning of the program)

- Satisfactory performance and conduct feedback from your Manager, Trainer and HR Team during the entire Program
- Successfully clearing all capability, performance assessments/evaluations and quality audits conducted during the entire Program

5. Business formals or business casual attire is mandatory during work hours.

6. You are required to have taken at least 1 dose of a COVID-19 vaccination prior to the onboarding date post successful completion of the program. It is a mandatory requirement to be onboarded.

7. We at Byju's or any of our recognized partners do not charge any monetary sum against interviewing/selecting any candidate, please get in touch with your official recruiter or write back to us at recruitment@byjus.com to report any such incident.

About Byju's:

BYJU'S is world's most valuable ed-tech company and the creator of India's most personalised K12 learning app which offers highly adaptive, engaging and effective learning programs for students in classes 4-12 (K-12) and competitive exams like JEE, NEET, CAT, IAS, GRE and GMAT. Launched in 2015, BYJU'S has become the most loved and preferred learning app for students across age groups.

Started by teacher and visionary, Byju Raveendran and his top set of students, BYJU'S aim is to make quality learning accessible, effective, and personalised for everyone. The BYJU'S way of learning provides students a learning platform where they can learn, engage and be excited about charting their own path to discover the world. The learning app brings together the best teachers, technology, content, media for creating a seamless, world-class learning experience for each and every type of learner. Today, BYJU'S has over 50 million registered students and 3.5 million annual paid subscriptions. With an average time of 64 minutes being spent by a student on the app every day from 1700+ cities, the BYJU'S app is making learning enjoyable and effective.

Delivering world class learning experiences, BYJU'S is making learning contextual and visual, and not just theoretical. The app has been designed to adapt itself to the unique learning style of every student, as per the pace, size and style of learning. The learning app is paving the way for new-age, geography-agnostic learning tools that sit at the cross section of mobile, interactive content and personalised learning methodologies.

Till date BYJU'S has raised over USD 700 million from a strong and diverse investor set like - Chan-Zuckerberg Initiative, Naspers, CPPIB, General Atlantic, Tencent, Sequoia Capital, Sofina, Verlinvest, IFC, Aarin Capital, TimesInternet and Lightspeed ventures.

At BYJU'S, we are driven by the motto to encourage students to learn on their own and keep their child-like curiosity alive. So get ready to be a part of the growing family at BYJU'S and be a **BYJUite** officially. We hope your journey with us takes you to greater heights creating the best of memories and milestones along the way.

Please visit <https://youtu.be/2XeGI5RHypQ> for a better insight into the job.

Registration Details: As an initial step of on-boarding formalities, you are required to fill the registration form using the link below. Please follow the below steps to complete registration and to view the offer letter (post offer release)

Step1: Register using the below-mentioned link

Step2: Complete your details in 'Application Page'

Step3: Complete the 'My Candidate Profile' page with education details with documents and previous employment information.

Step4: After filling please 'SAVE' the page and Click 'I am Done' and you will be receiving your Offer Letter.

Registration Link: [Please click here to register.](#)

Regards,

Team BYJU's



LIFE AT BYJU'S

Click here to know
what it means to be a part of the growing BYJU'S family.

AWARDS

ET 40 Under Forty
India's Hottest Business Leaders Award (2016)

Vccircle Awards
Education Company Of The Year 2016

Winner of SuperStartUps 2017

Deloitte.
Winner of Deloitte Technology Fast 50 India and Top 500 Asia Award (2012, 2013, 2014, 2015, 2016)

ET NOW
ET Now Education Excellence Award (2013)

Winner of Established Education App of the Year (2017)

Winner of Google Play's "Best Self Improvement" app in India 2016

Winner of ASSOCHAM SMEs Excellence Award for Start-up of the Year 2016

Winner of CNBC TV18 Young Turks of the year award

GMA Summit Award 2016

Reimagine Education Award 2016
Overall Ed Tech winner
Gold Award for Best Educational App

Aman Singh <amansinghrajput926@gmail.com>
To: rajkumar singh <9471572401s@gmail.com>

23 January 2022 at 10:38

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