

# QUOTATION & SCOPE OF WORK

**By**

KASPER INFOTECH  
PRIVATE LIMITED  
(KISHOR KUMAR)

**To**

TAN AIR  
INVESTMENT  
LIMITED  
(HAMIDA LUBUVA)

**25TH MARCH, 2025**

**QUOTATION NO**  
**QTN-KAS-20250325-01**

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# **Quotation & Scope of Work**

Client:

**Hamida Lubuva (Tanzania)**

Company :

**Tan Air Investment Limited**

Address :

**Dar es salam-Kariakoo, Chui & kariakoo**

Project:

**MUN-C Business Management Suite**

**Module 1-HRMS Feature Updates & Enhancements + Customized  
CRM and ERP Integration**

Prepared By:

**Kasper Infotech Private Limited**

**214 Tower-B , Ithum Tower , Sector-62, Noida ,  
Uttar Pradesh, India-201301**

**QTN-KAS-20250325-01**

Date: 25th March, 2025

## **1. Module :: 1 HRMS (Active)**

### **Employee Type Management:**

Add support for both permanent and commission-based employees. Differentiate between employee types for payroll, attendance, and reports.

### **Calendar & Task Management:**

Implement an Agenda Calendar for each employee.  
Enable pop-up task reminders for employees and departments.

### **Authorization for Notice Board:**

Add role-based permissions so managers can authorize notice board updates.

### **Daily Report & Data Storage:**

Store at least one year of reports.  
Implement custom data storage settings based on wage structure.

### **Direct Employee Request to CEO:**

Feature for employees to send requests directly to the CEO (Hamida).

## **2. Module : Sales & Customer**

**Sales Tracking & Customer Management:**

**Urgent Customer Requests:**

**Notes : Detailed requirement needed**

## **3. Module : Logistics and Tracking**

**Team Connectivity:**

**Logistics Management:**

**Notes : Detailed requirement needed**

# Quotation

Feature	Description	Cost (\$ USD)
HRMS Enhancements	Employee management, Task calendar, Report storage, Notice Board updates	\$3,000
CRM Features	Sales tracking, Customer management, Urgent request pop-ups	\$4,000
ERP & Logistics	Team connectivity, Delivery tracking	\$5,000
Testing & Deployment	Bug fixes, Optimization, Deployment	\$2,000
Total Cost	Includes development, testing, and deployment	\$14,000

Exclusive of all taxes \*

Notes : The costing outlined in this quotation is based on the latest discussion held on Sunday, March 23, 2025. Any changes in requirements or the addition of new features may result in a revision of the quoted cost.

Additionally, the cost of the domain, server, and database is not included in this quotation and will be solely borne by the client.

## Project Timeline

Feature	Tasks	Description
R A P	U API a	W
UI UX A	U a a	W
Ba D	E Sa A a D P Da a	W
F I	I C UI a a	W

Feature	Tasks	Description
Testing & Bug Fixes	<ul style="list-style-type: none"><li>- Functionality testing.</li><li>- UI/UX testing.</li><li>- Performance optimization.</li><li>- Security checks.</li></ul>	2 Weeks
Deployment & Client Review	<ul style="list-style-type: none"><li>- Deploying on the live server.</li><li>- Fixing any client-reported issues.</li><li>- Final testing and optimization.</li></ul>	1.5 Weeks

**Total Duration Time: 10 - 12 Weeks (~2.5 to 3 Months)**

Notes : The project timeline is subject to change based on evolving requirements. The current timeline is estimated based on the latest discussion held on Sunday, March 23, 2025. Any additions to the scope, features, or requirements may result in adjustments to the delivery schedule.



## Payment Details

Beneficiary Name	Kasper Infotech Private Limited
Beneficiary Bank Name	Kotak Mahindra Bank
Beneficiary Bank Branch	SHALIMAR BAGH, NEW DELHI
Account Number	0148096125
SWIFT Code	VYSAINBBNDL
IFSC Code	KKBK0004571
Currency	₹ INR

## Terms & Conditions:

Payment:

**50% Advance | 25% After Testing | 50% after completion.**

Support: 3 months of free support / training after deployment.

Revisions: Up to 2 free revisions included.



A Product by Kasper Infotech Private Limited



Please review the quotation and confirm your approval to proceed.  
Let me know if any modifications are needed.

Best Regards,

**Kishor Kumar**

**Kasper Infotech Private Limited**

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