



GROUP DISCUSSION

Interview Process

- **Aptitude**
- **GD**
- **Personal Interview**
- **HR**

Definition

- ❖ A Group Discussion is a methodology used by an organization to estimate whether the candidate has certain personality traits and/or skills that it desires in its members.
- ❖ It is a useful tool to screen a candidate's potential as well as their skills.
- ❖ It helps to arrive at a solution.



Group Discussion (GD)

- **Initiation**

Ex: To my knowledge, According to me, In my opinion, in today' world

- **Agreeing**

Ex: I agree with my friend, I do feel the same with my friend, I agree with your opinion



Group Discussion (GD)

- **Disagree**

Ex: I oppose your point of view, I cannot agree with your point

- **Interruption**

Sorry, I would interrupt you,

- **Partial Agreement**

You are right, however, I will partially agree with you, you are correct but I would like to add few things



Do's of Group Discussion

- ❖ Make original points.
- ❖ Support them by substantial reasoning.
- ❖ Be an active listener.
- ❖ Be logical and coherent in your approach.
- ❖ Quote factually right information.
- ❖ Modulate the volume, pitch and tone.
- ❖ Be considerate to the ideas of the others.



Do's of Group Discussion

- ❖ Be assertive
- ❖ Be a patient listener
- ❖ Be analytical and fact oriented
- ❖ Use Right language
- ❖ Accept Criticism



Don'ts of Group Discussion

- ❖ Being shy /nervous
- ❖ Interrupting others
- ❖ Being Aggressive
- ❖ Engaging into sub-group conversation





THANK YOU