Amanda Tomita

Salt Lake City, UT | amndtomita@gmail.com | (801) 884-6338 | [LinkedIn](#) | [Github](#)

Ambitious professional who thrives on problem-solving, working with a team, and is always looking for new innovative processes. Detail-oriented with 5+ years of work experience and proven knowledge of Sales, Marketing, and Operations giving a diverse background.

TECHNICAL SKILLS

Spring Boot, Java, PostgreSQL, HTML, CSS, JavaScript, Vue.js, Responsive Design, IntelliJ, Git, Unit Testing (JUnit), E/R diagrams, Integration Testing, Unix

TECHNICAL EXPERIENCE

1 Rep Max & RPE - still in progress
Command line application that will estimate your 1 rep max for weight lift training and a Rated Perceived Exertion (RPE) chart with respected pounds for number of reps and RPE per lift.

Income Tax and Budget Breakdown
Application that takes in your income, removes pre-taxed deductions, tax rate based on income, and then breaks down your monthly income by preset categories with specific percentages.

Tenmo
Created a RESTful API server-side application that focuses on the CRUD operations and SQL postgres of a relational database.

Vending Machine
Created a Vending Machine application to vend a variety of products with a focus on File IO and OOP.

Stone Cap Games
Full stack web application that allows users to save, post and befriend others to talk about board games. Pulling from an API to search from any board game you can think of

EDUCATION

Tech Elevator,   National Live Remote, Java   **October 2022 – February 2023**
Currently attending a 14-week full-stack coding boot camp learning how to create dynamic web-based software systems using Java providing 700+ hours of development education and application.

University of Utah, Salt Lake City, UT
Bachelor of Science in Health Promotion and Education

WORK EXPERIENCE

Better Being Co. (formerly Nutraceutical), Salt Lake City, UT   **OCTOBER 2016 – MARCH 2022**
Sales Development and Trade Planning Manager
- Represented Sales to plan and execute Marketing and Operations projects appropriately.
- Sourced and synchronized various vendors and internal departments for Trade Show Events (Natural Products Expo West had an ROI of roughly 4 million and the East show 2.5 million) , Retailer Events (2/year), and National Sales Meetings (1/year) to meet all deadlines
- Implemented procedures and timelines for quarterly promotions and sales events with Marketing plans in mind.
- Compiled data and verified ROI after quarterly promotions.
- Processed quarterly marketing aids in Optiva to run through the M3 operations workflow.

Intermountain Health Care, Murray, UT   **OCTOBER 2013 – JUNE 2016**
Client Services, Specialist II
- Lab Customer Service for; Patients, Doctors, and Health Care teams throughout all of Utah and Idaho
- Exceptional customer service and problem solving regarding lab results and lab questions
- Provided efficient services to drive a faster healthcare plan for the patient