



Opportunity

Lead

184.14M
Expected Amount

1443
Total Won

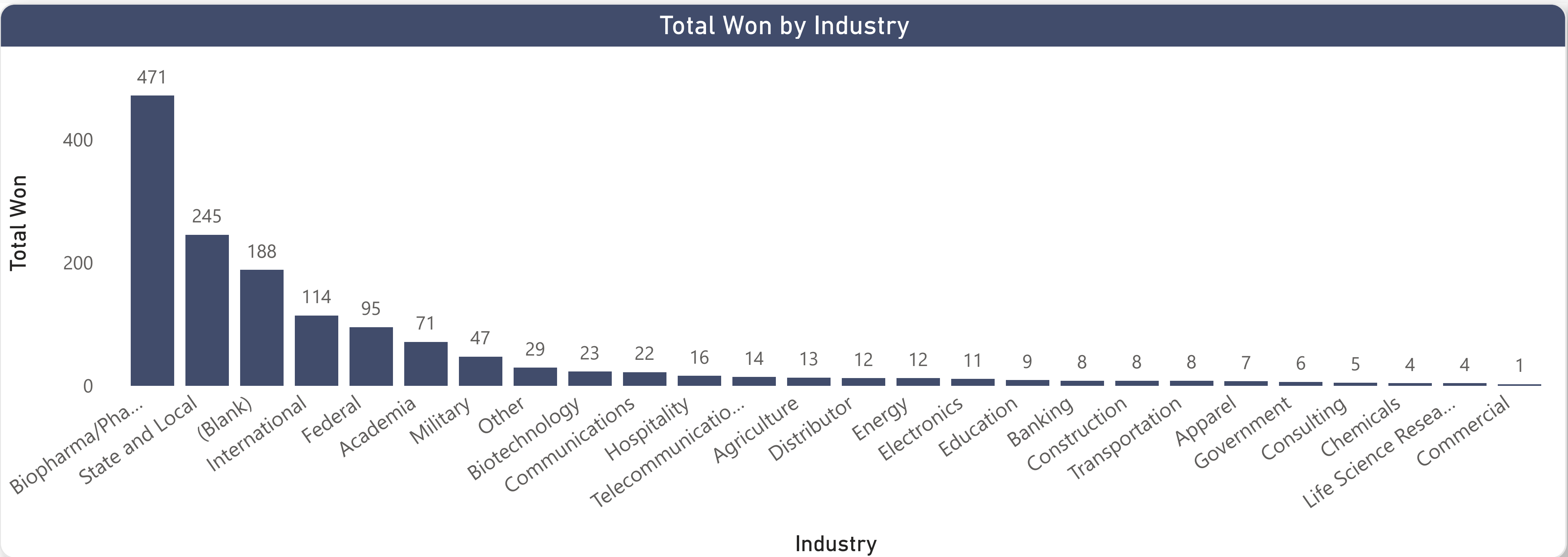
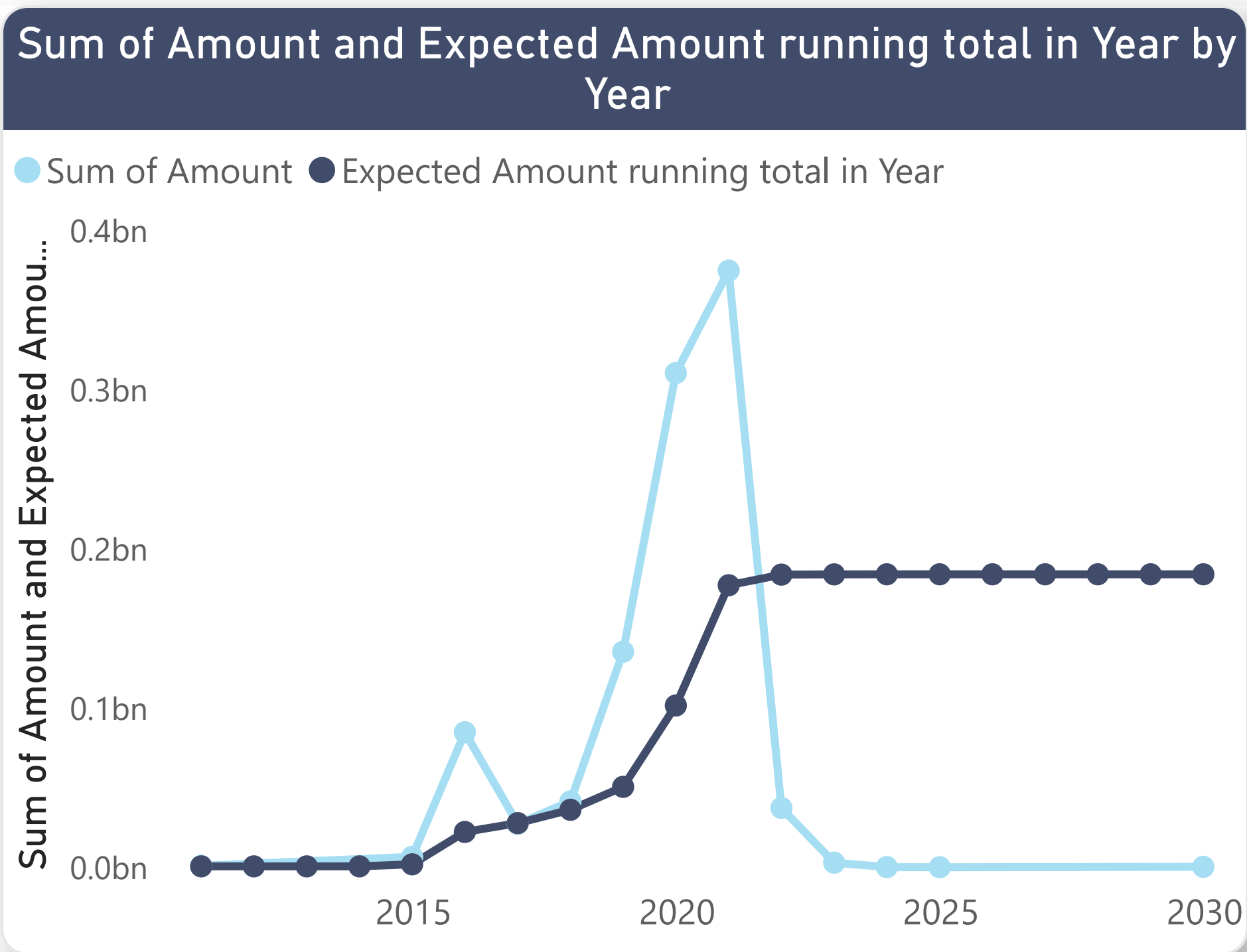
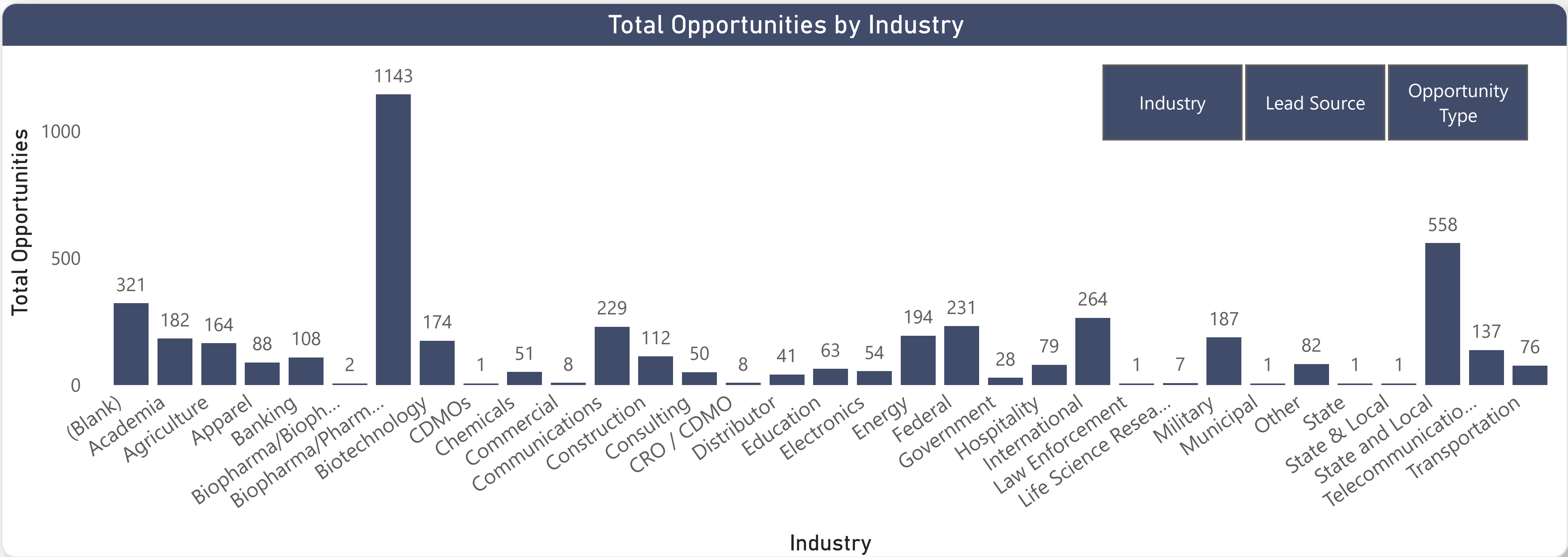
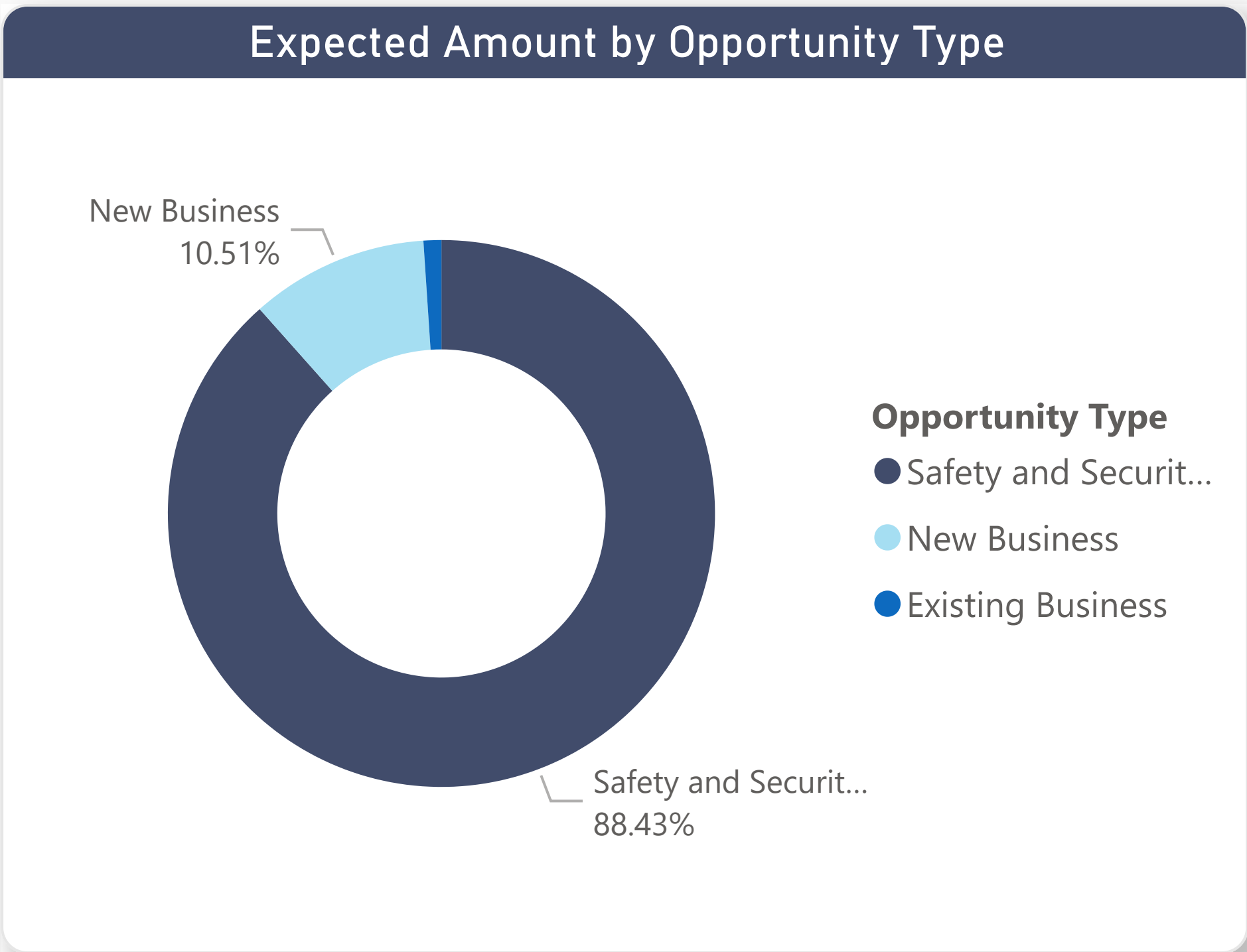
4646
Total Opportunities

1272
Active Opportunities

31.06%
Conversion Rate

42.77%
Win Rate

57.23%
Loss Rate





Opportunity

Lead

36.62M
Expected Amount

10K
Total leads

10.33%
Lead conversion

1016
Converted accounts

411
Converted opportunities

