Customer Sentimental Analysis

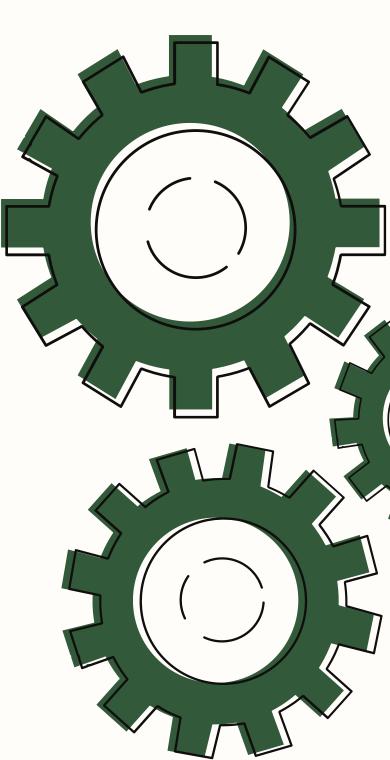
(Reporting)



#### Reporting: Problem Statement

Summarize the findings in a clear, concise report with the following sections:

- Overview of the data collection and cleaning process.
- Sentiment Analysis Results: Distribution of positive/negative reviews, average sentiment per rating, etc.
- Insights: Key trends from the sentiment analysis, such as common issues with the product or positive highlights.
- Recommendations: Based on customer sentiment, suggest improvements for the iPhone 15 128GB model or potential areas Flipkart can focus on for marketing.

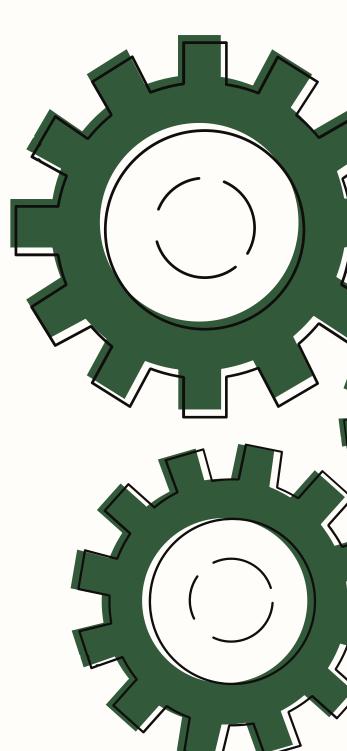


- 1. Overview of Data Collection and Cleaning
  - Data Source: Flipkart reviews for iPhone 15 128GB model.
  - Tools Used: Selenium and BeautifulSoup for scraping; Pandas for cleaning.
  - Data Collected:
    - 320+ reviews
    - Fields: Username, City, Date of Purchase, Rating, Review Text
  - Cleaning Process:
    - Removed duplicates and missing entries
    - Standardized text (lowercase, removed punctuation, extra spaces)
    - Tokenization, stop word removal, and lemmatization applied to review text



#### 2. Sentiment Analysis Results

- Tool Used: TextBlob
- Sentiment Classification Rule:
  - Positive: Polarity ≥ 0.1
  - Negative: Polarity < 0.1</li>
- Overall Distribution:
  - Positive Reviews: ~X%
  - Negative Reviews: ~Y%
  - (Replace X and Y with actual values from your output)



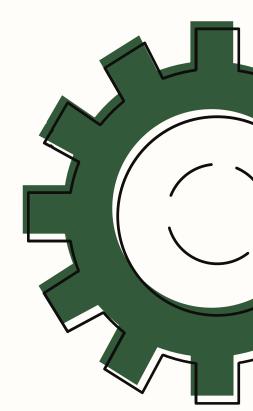
- 3. Insights from Sentiment Analysis
  - Rating vs Sentiment:
    - Higher ratings generally aligned with more positive polarity scores
    - Some low-rated reviews showed neutral polarity due to short or unclear text
  - Common Positive Themes:
    - Performance, camera quality, display, and brand reliability
  - Common Negative Themes:
    - Heating issues, battery life, and price concerns
  - Review Length Observation:
    - Longer reviews tended to express more detailed sentiment (both positive and negative)



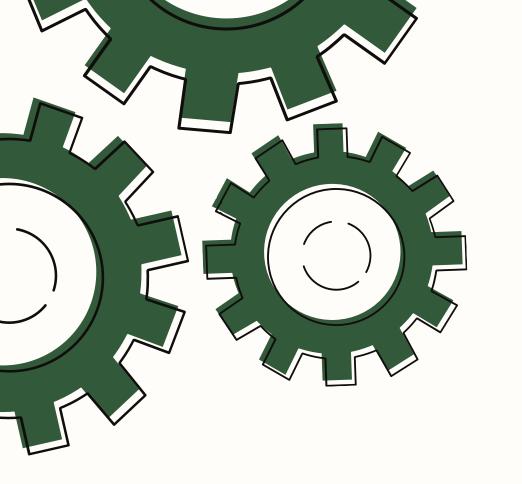


#### 4. Recommendations

- For Apple:
  - Address consistent user concerns like heating and battery
  - Emphasize positive feedback in marketing (camera, display, brand trust)
- For Flipkart:
  - Improve visibility of verified purchase reviews
  - Consider prompting users to leave detailed reviews for better feedback quality
  - Highlight recurring positive themes in product descriptions







#### Thank you!

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