MAN301T: Entrepreneurship & Management functions

Session 11

https://sites.google.com/a/iiitdm.ac.in/sudhirvs/courses/entrepreneurship-management



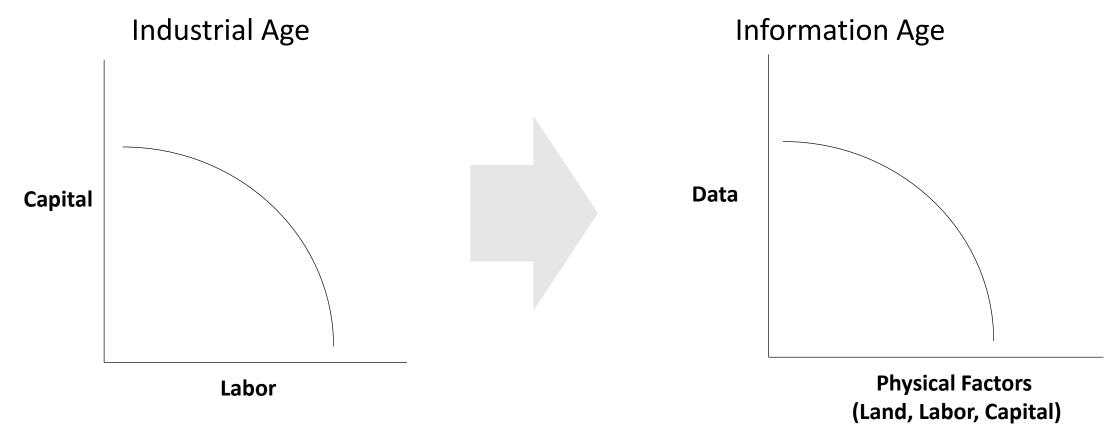
• Sudhir Varadarajan, PhD

Contents

Enterprise Information Systems

Designing Enterprise Information Systems

Growing importance of information in enterprises

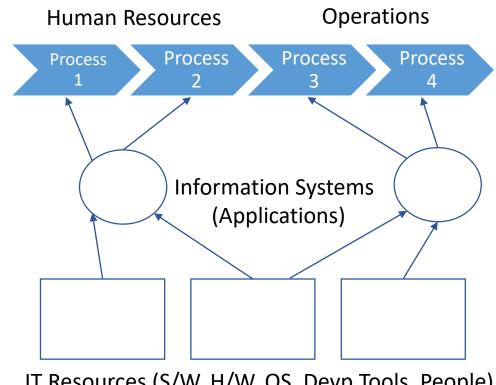


Labor-intensive -> Capital-intensive -> Information/Knowledge-intensive

How do firms manage information?

Using Information Systems:

 An information system is a unique configuration of IT resources and organizational processes whereby the IT resources and the information they provide are applied to support specific business processes



IT Resources (S/W, H/W, OS, Devp Tools, People)

Advances in IT & Enterprise Information Systems

1960s 1970s 2000s 2020s 1980s 1990s **2010s** Maintrames Moore's Law, Mini **Networking** Cloud & Context **Expert** (Centralized Decentralize Computers & & the Digital Aware & Costly d & End User **Systems IO Devices Platforms** Computing Internet MIPS) computing • BYOD Cyber- Electronic Management Decision Strategic Ecommerce Support & Alignment (BI) Physical-Social Data Reporting (Internet, Digital **Processing** (MIS) Expert CRM) Systems – • Enterprise Platforms / Wearables, AR (Payroll) **Systems** Cloud Systems Business (Packaged Process Multi-channel ERP) Management Integration & Workflow User Operational Automation Experience Intelligence (BPM) • IT-OT Supply Chain integration Management (SCM) HR Finance / Operations Multi-user Enterprise-wide & Value Information Digital / (Managerial Decision Making) chain & Stakeholder Multi-functional Integration Distributed engagement

Contents

Enterprise Information Systems

Designing Enterprise Information Systems

Understand information needs of the business and the implicit hierarchy

Information to guide strategic decisions

KNOWLEDGE/INSIGHT

Information to guide managerial decisions

INFORMATION

Information to support operations (customers, compliance & cost)

DATA

Align the IT Strategy with the Business Strategy

Strategic Alignment Framework

Illustrative

Business Strategy

Process

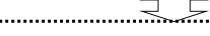
3usiness

- Refocus business on I&C / new houses
- National footprint
- Move to a position of multiple customers
- Retain easy domestic work
- Coordination role & offer bundled services
- Compliance to regulatory obligations of customers

- Improve scalability to support changing business size
- Reduce Total costs to business
- Flexibility to meet regulatory, customer/market
- Time to market (speed to develop, quick & concurrent)
- Improve Resilience and performance
- Maintain independence (keep the options open 75%)
- Scope (Identify & focus on core systems, Focus on design / implementation of change)



- Reduced jobs but higher workload per job
- Integrated end-to-end processes
- Reduce disruptions to users in the shortterm
- Re-engg processes to suit new realities



- Option A: Upgrade Existing System & exploit it for all processes
- Option B: Upgrade System for existing & a strategic solution for new requirements
- Option C: Re-engineer non-std System & new requirements into a strategic solution (modest change)
- Option D1: Build a new bespoke solution (significant changes)
- Option D3 + C: Shift to a BPM type of solution (an integrated workflow across core systems)

IT Strategy

IT Architecture

duced jobs egrated end

Define the IT sourcing strategy

	Strategy	Change the Business (Development, Implementation & Testing)	Run the Business (Maintenance & Support)
In-House			
External (Outsourced)			

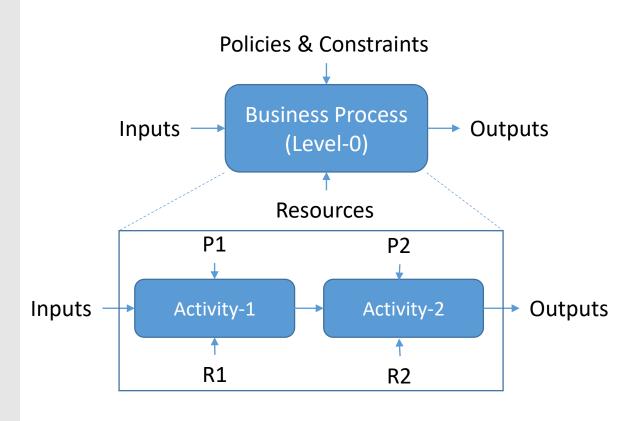
Variable Cost Approx 35% Fixed Cost Approx 65%

Define the business requirements

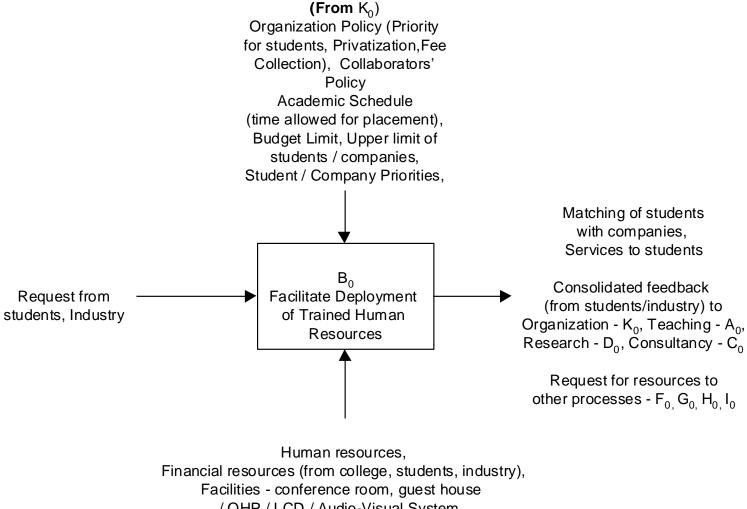
- Different methods used to model requirements at each level
- Initially dominated by software methods like SSADM. Example,
 - Entity-Relationship Diagrams, Data Flow Diagrams
- Later shifted to using management frameworks & organizational models.
 Example
 - Operations: Business Process Modeling / Enterprise Modeling using IDEF / Swim Lanes
 - Managerial Decision Making: Financial ratios, ABC, Business Process Metrics, OR Models
 - Strategy: Strategic Alignment Framework (Operations & Strategy integration), BSC

Modeling a business process

- A business process can be presented in a hierarchical way (Level 0, level-1, level-2)
 - Process->Activity->Task
 - Level-3 models become inputs for information systems design
- Methodologies like IDEF and related tools can be used to model business processes
- Once you have defined the process, assign process measures and estimate resource requirements ... Very similar to project management

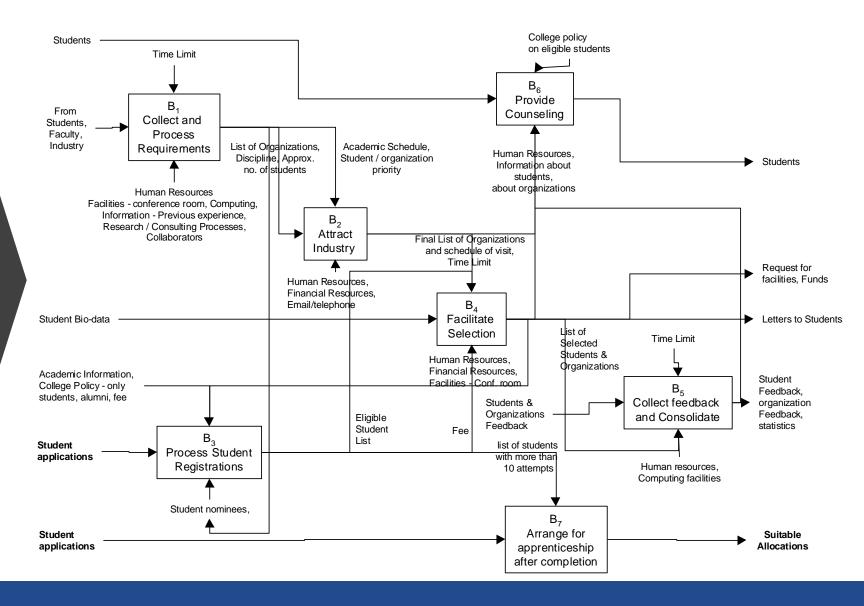


Example: Placement in a CFTI (level 0)

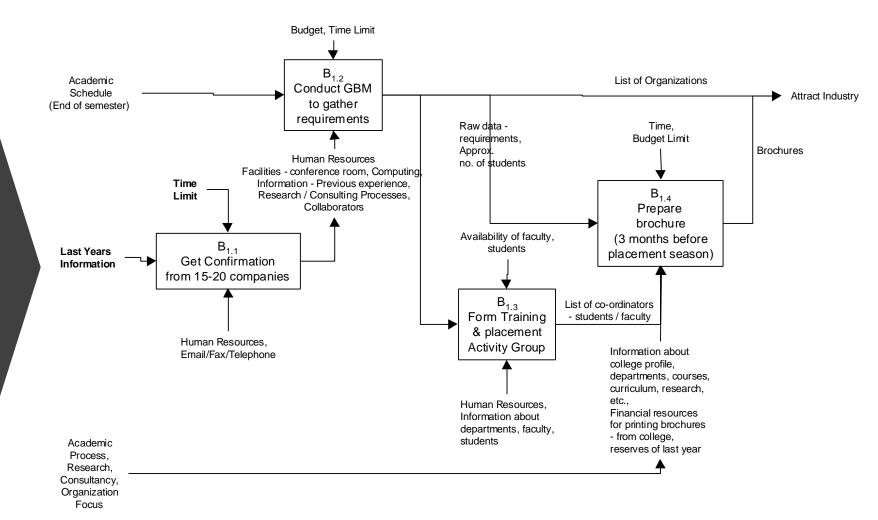


/ OHP / LCD / Audio-Visual System, Information about companies / students / college-focus and operational processes Competitor Analysis

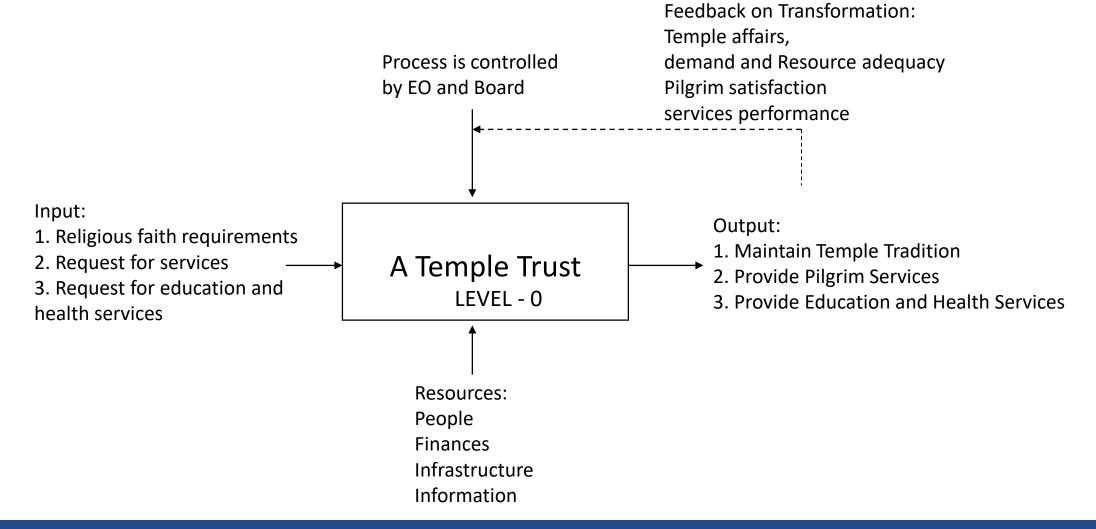
Example: Placement in a CFTI (level 1)



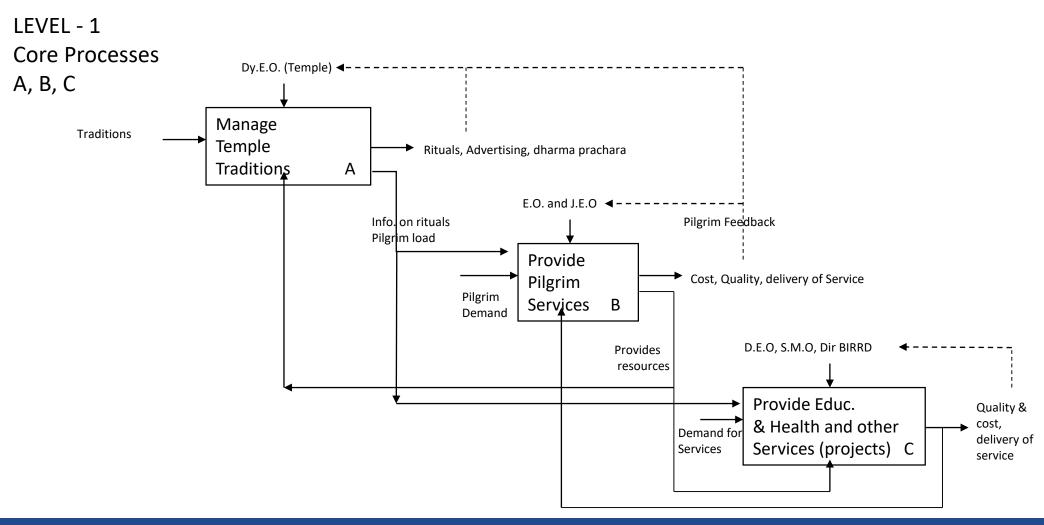
Example: Placement in a CFTI (level 2)



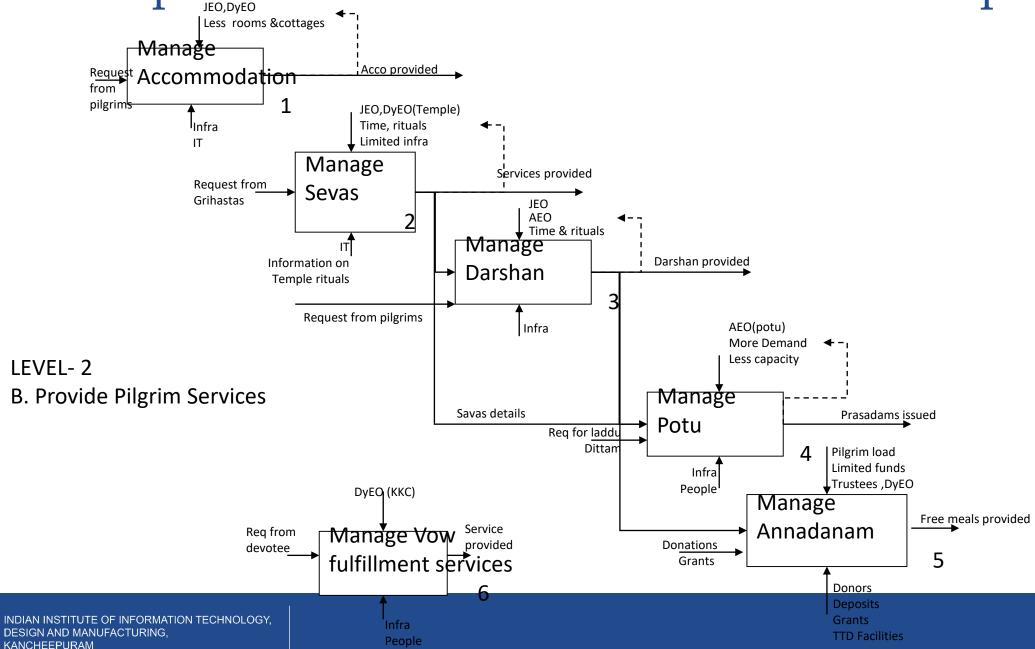
Example: ERP for one of the Richest Temples



Example: ERP for one of the Richest Temples



Example: ERP for one of the Richest Temples



ENTERPRISE ARCHITECTURE:



PHONE (810) 231-0531 FAX: (810) 231-6631

www.zifa.com

10895 Lakepointe Drive Pinckney, MI 48169

A FRAMEWORK TM

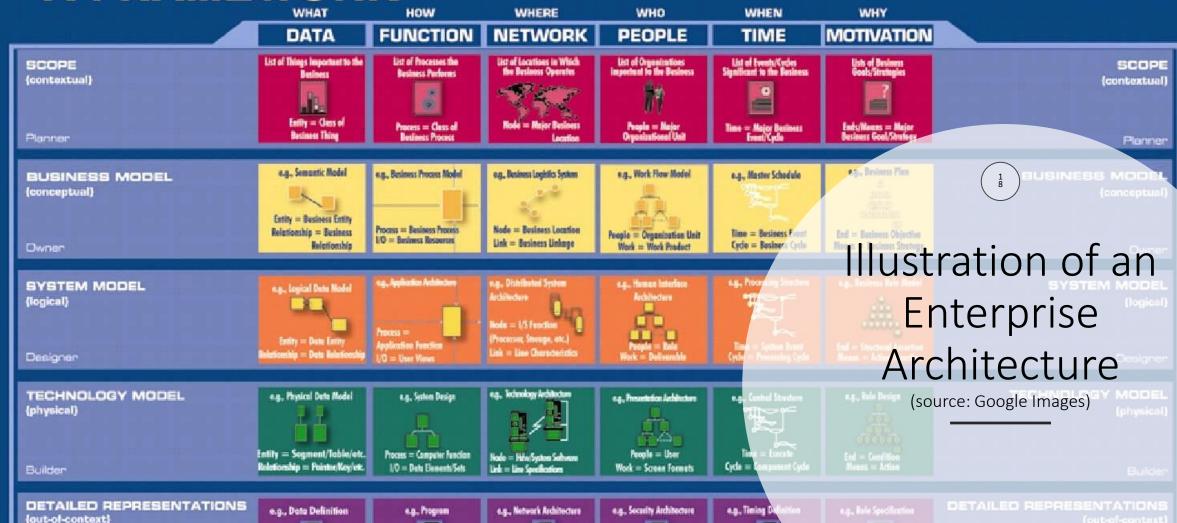
Process = Language Statemen

1/0 = Control Block

Entity = Field

Relationship = Address

Subcontractor



Node = Address

Link = Protoco

People = Identifi

Work = Jeb

Time = Interrupt Cycle = Mechine Cycle

Implementation and Change Management is extremely important for Enterprise Applications



A BIG CHALLENGE



TRAINING USERS
AND ENSURING
COMPLIANCE



MANAGERS
MAKING IT A
DISCIPLINE TO
USE THE SYSTEM
AND REDUCE
DEVIATIONS



ENSURING DATA
QUALITY
(INTEGRITY,
ACCURACY,
TIMELINESS)



AVOIDING THE TRAP OF LEGACY SYSTEMS