

Andres Mayer Alfaro

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✓ ELIGIBLE FOR U.S. SECRET SECURITY CLEARANCE

SUPPLY CHAIN & LOGISTICS SPECIALIST

Field-deployed logistics operations professional with 8+ years managing end-to-end hardware logistics across 5 countries (U.S., Mexico, Canada, Brazil, Argentina). Built cross-border logistics infrastructure from scratch and executed 2,500+ shipments with 98%+ OTIF performance. Expert at navigating ambiguous situations, unblocking systemic issues on-site, and delivering mission-critical solutions on compressed timelines. Deep proficiency in ERP/CRM systems (Salesforce, Odoo, Oracle, Turvo, Project44, Excel, JIRA & Slack). Fluent in English, Spanish, and Portuguese.

PROFESSIONAL EXPERIENCE

Reibus International - Industrial Metals Marketplace

Atlanta, GA

Logistics & Cross-Border Operations Manager (LATAM) | Nov. 2022 – Oct. 2024

- Designed and deployed integrated U.S.-Mexico-LATAM logistics platform across 5 countries in 8 months, conducting on-site assessments at manufacturing facilities, distribution centers, ocean ports, and customs points of entry throughout the U.S., Mexico, Canada, Brazil, and Argentina to build automated compliance workflows and carrier networks.
- Executed 2,500+ domestic and international shipments totaling \$47M in steel inventory, maintaining 98.4% OTIF performance while navigating specialized transportation requirements (flatbed, heavy haul, ocean freight and specialty equipment).
- Owned post-sale deployment lifecycle: managed stakeholder discovery, coordinated EDI/ERP system integrations, and resolved delivery discrepancies in real-time for 35+ active enterprise accounts.
- Ensured trade compliance across USMCA regulations through on-site coordination with customs brokers, freight forwarders, and border officials at U.S.-Mexico-Canada customs points of entry, managing documentation for tariff classification, duty calculation, and physical inspection of cross-border shipments.
- Traveled extensively throughout North and South America to customer sites, supplier facilities, warehouses, and transportation yards, conducting in-person site evaluations, troubleshooting delivery challenges on-site, and building direct carrier relationships

Hall Farmstead - High-Complexity Fulfillment Operations

Atlanta, GA

Head of Fulfillment & Supply Chain Solutions | Oct. 2024 – Dec 2025

- Managed end-to-end cold-chain logistics and fulfillment planning for high-complexity perishable operations, maintaining 99.2% SLA compliance across 55+ recurring wholesale accounts with zero temperature failures.
- Authored SOPs for 3PL warehouse partners to eliminate execution bottlenecks in pick/pack/ship workflows, reducing fulfillment errors 67% and cutting average order processing time from 48hrs to 18hrs.
- Forecasted shipping capacity and coordinated with FedEx/UPS to meet volatile demand surges during product launches and seasonal peaks (Thanksgiving, Christmas), handling 400% volume spikes without service degradation.
- Conducted field visits to 3PL facilities, supplier locations, and customer delivery sites across the Eastern U.S. to troubleshoot fulfillment issues on-site, optimize cold-chain handling procedures, and maintain direct relationships with wholesale accounts.

Mayer Group Inc. - 3PL & Distribution Services

San Diego, CA

Director of Logistics & Implementation | Oct. 2020 – Nov. 2022

- Launched white-label transportation platform from concept to deployment, owning end-to-end planning for warehousing, last-mile delivery, and systems integration across 4 distribution centers.
- Planned warehouse capacity, storage layouts, and throughput requirements to support forecasted demand, optimizing for cost efficiency and OTIF delivery targets.
- Improved distribution center performance: increased throughput 140%, reduced cost-per-order 22%, and elevated on-time shipment rate from 83% to 96%.

Warehouse & Distribution Manager | Jan. 2017 – Oct. 2020

- Managed daily warehouse operations for multi-SKU, high-volume distribution serving retail and wholesale customers across U.S.
- Designed and reorganized warehouse layouts and fulfillment processes, doubling weekly order capacity (350 to 700 orders/week) while improving pick/pack accuracy from 88% to 99%.

EDUCATION & SKILLS

Bachelor of Architecture - NewSchool of Architecture & Design, San Diego, CA

- **Certifications:** Developing Innovative Ideas for Product Leaders (University of Maryland)
- **Core Skills:** International Cross-Border Logistics & Trade Compliance, Forward-Deployed Inventory Management, 3PL/Carrier Relations, Warehouse Optimization, Reverse Logistics, OTIF Management, Customs Documentation & Freight Forwarding.