

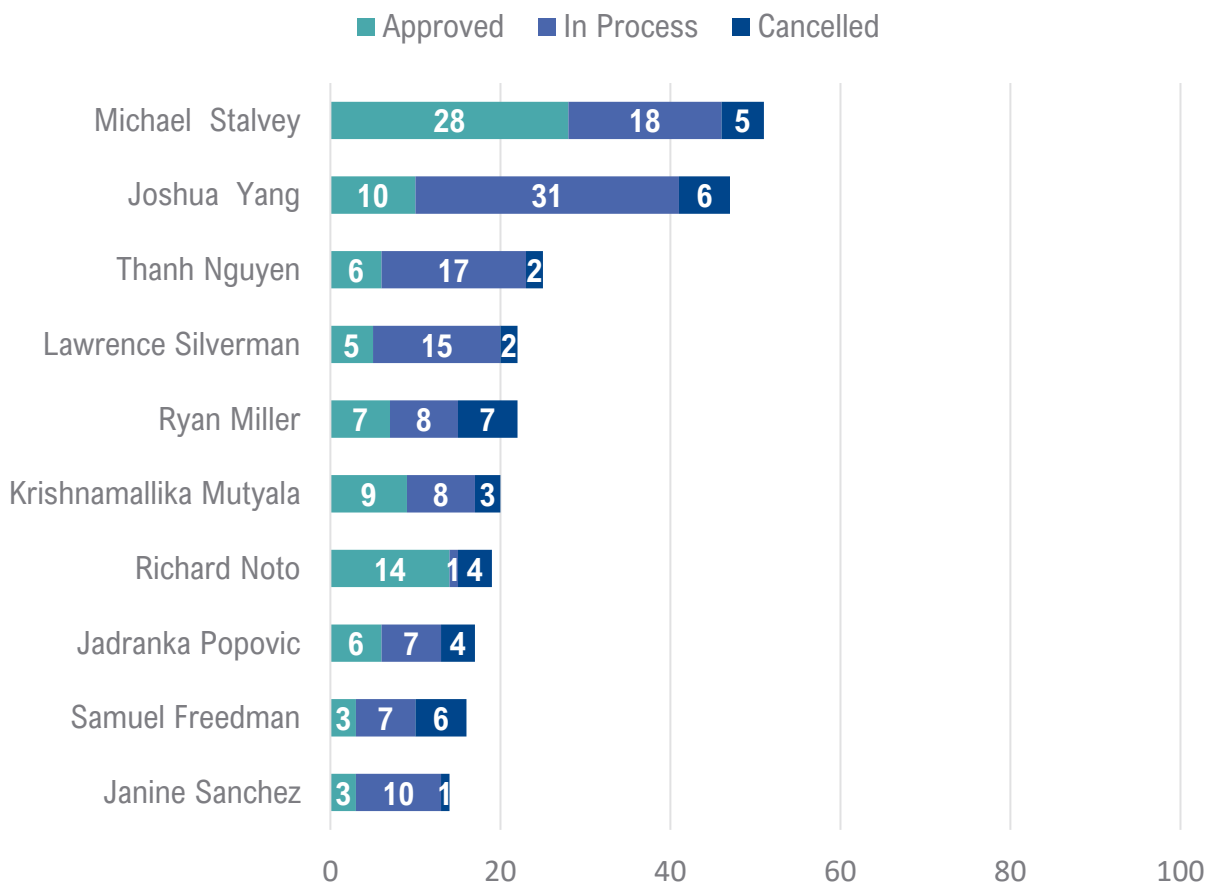
# Prescriber Driven Insights

Pharmaceuticals

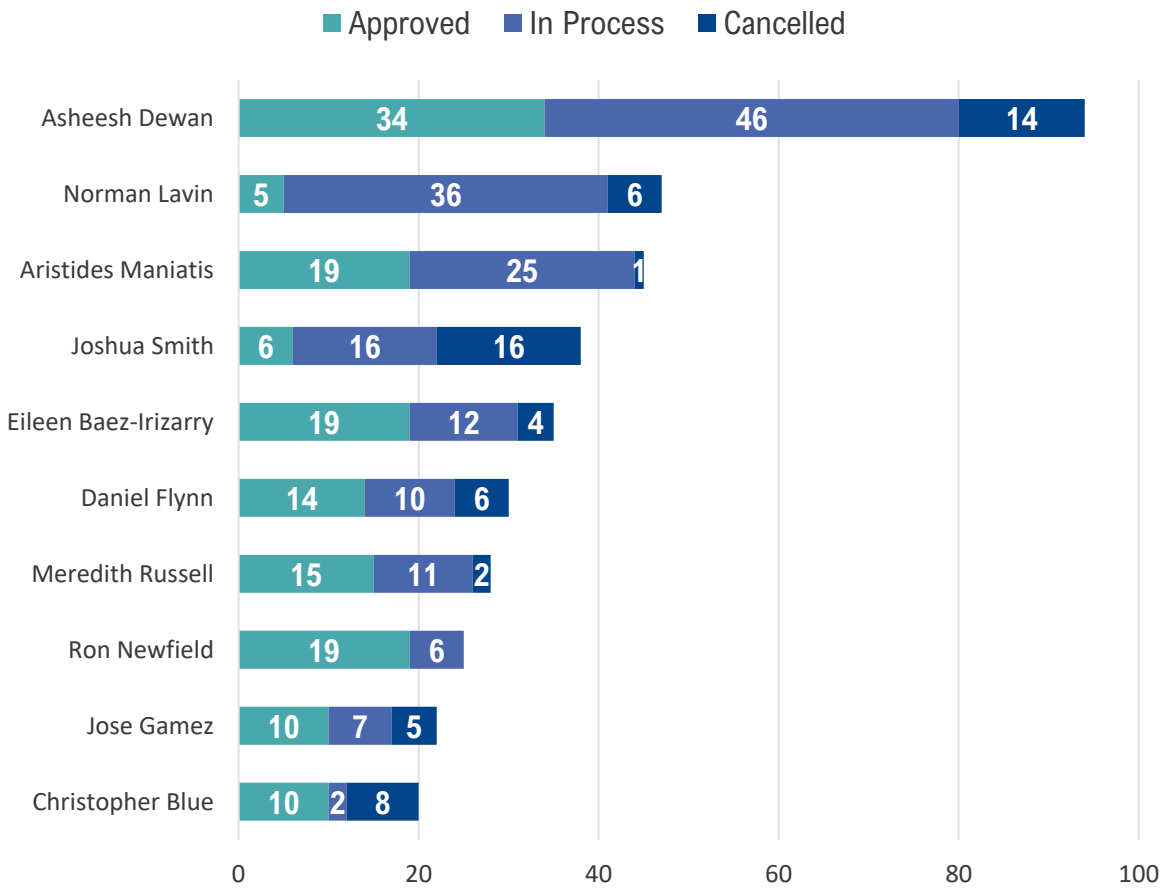
# Prescriber Driven Insights

*665 Prescribers average 4 unique patients Launch - October 2022*

## East Top 10 Prescribers



## West Top 10 Prescribers

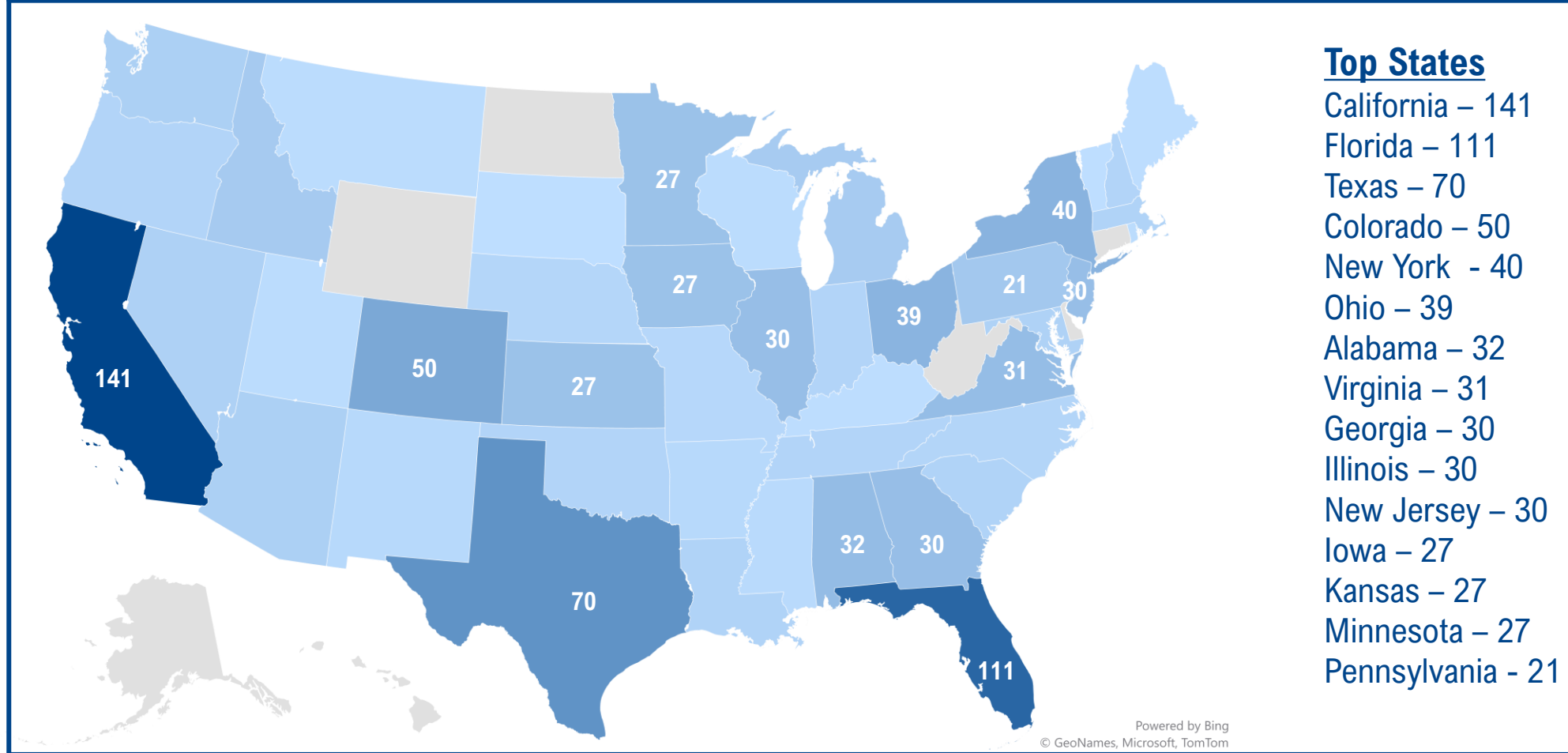


\*Data source is 10/7/21 through 10/31/22, PCJ. Top ten prescribers since program start. First patient case displayed.

# Prescriber Driven Insights

*CA and FL account for 25% of all referral volume over 4 months*

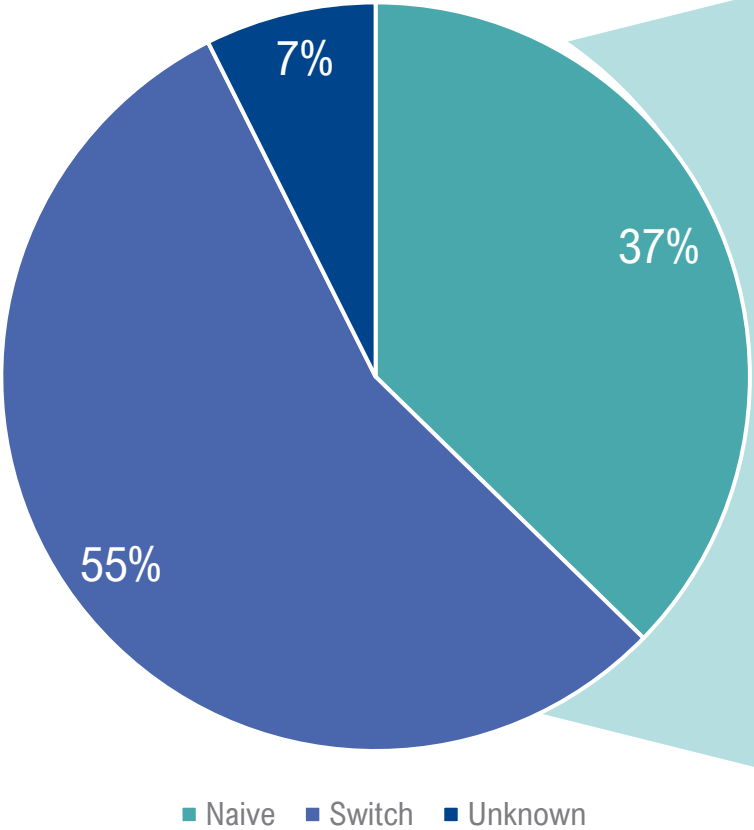
## Case Volume July – October 2022



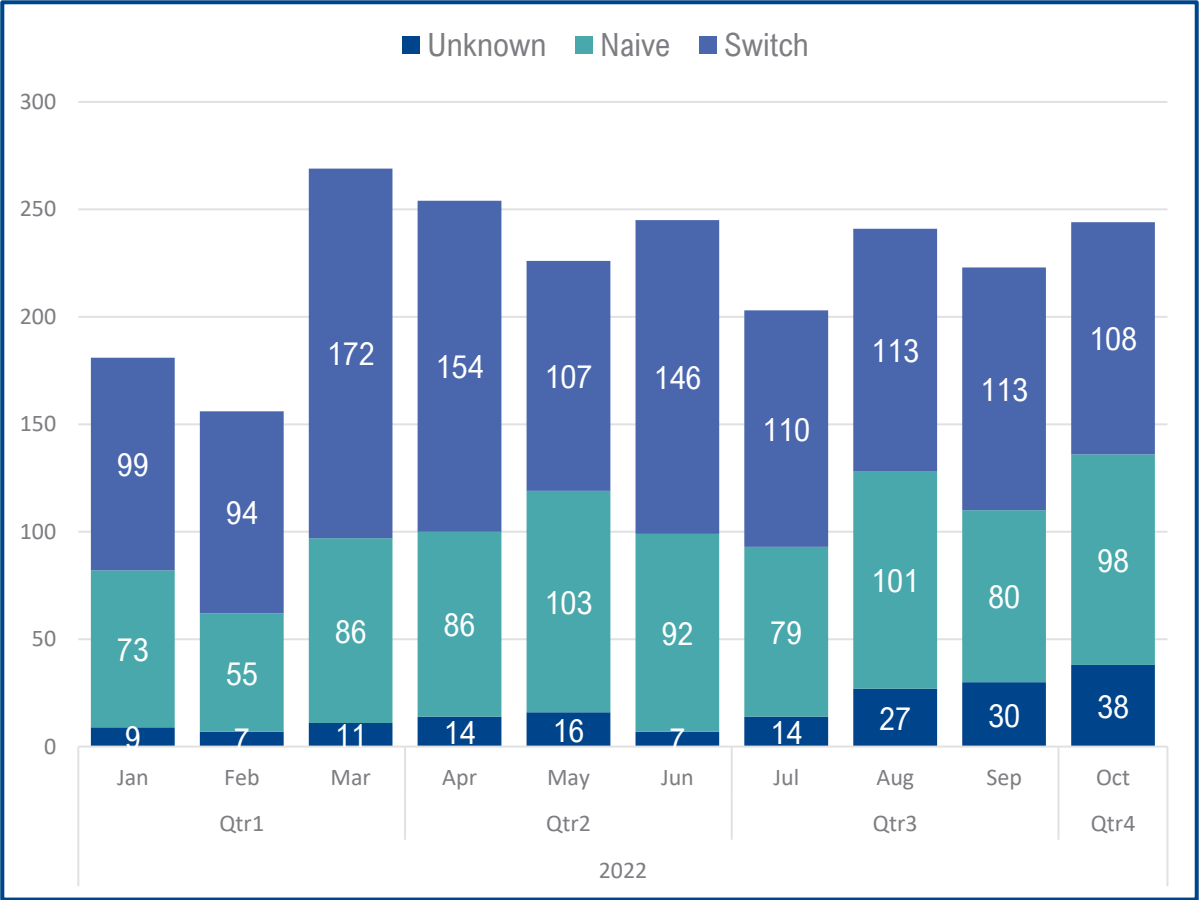
# Prescriber Driven Insights: 2,611 Unique Patients

*55% of enrollments are switch, 52% of all switch patients have approvals*

Profile



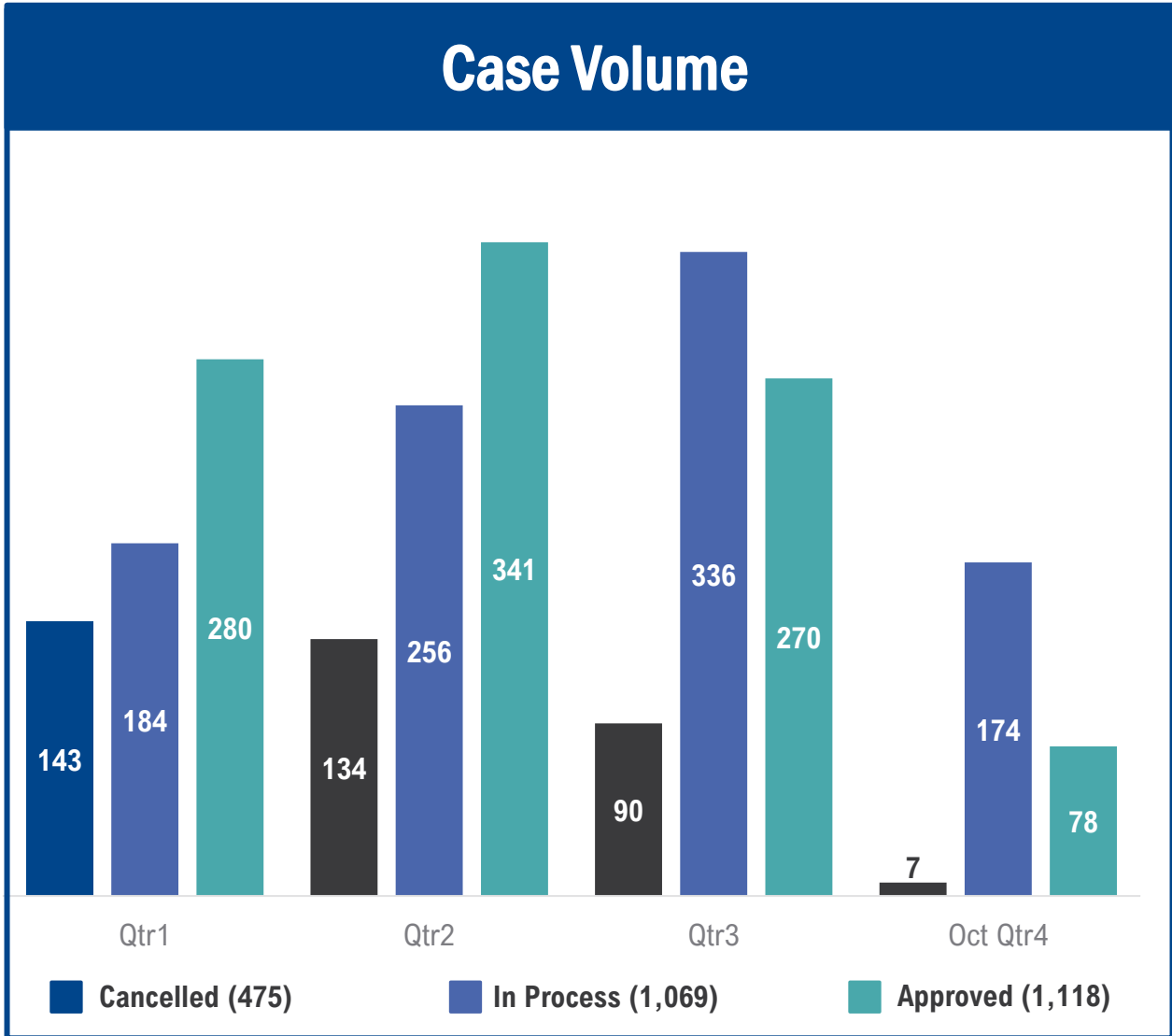
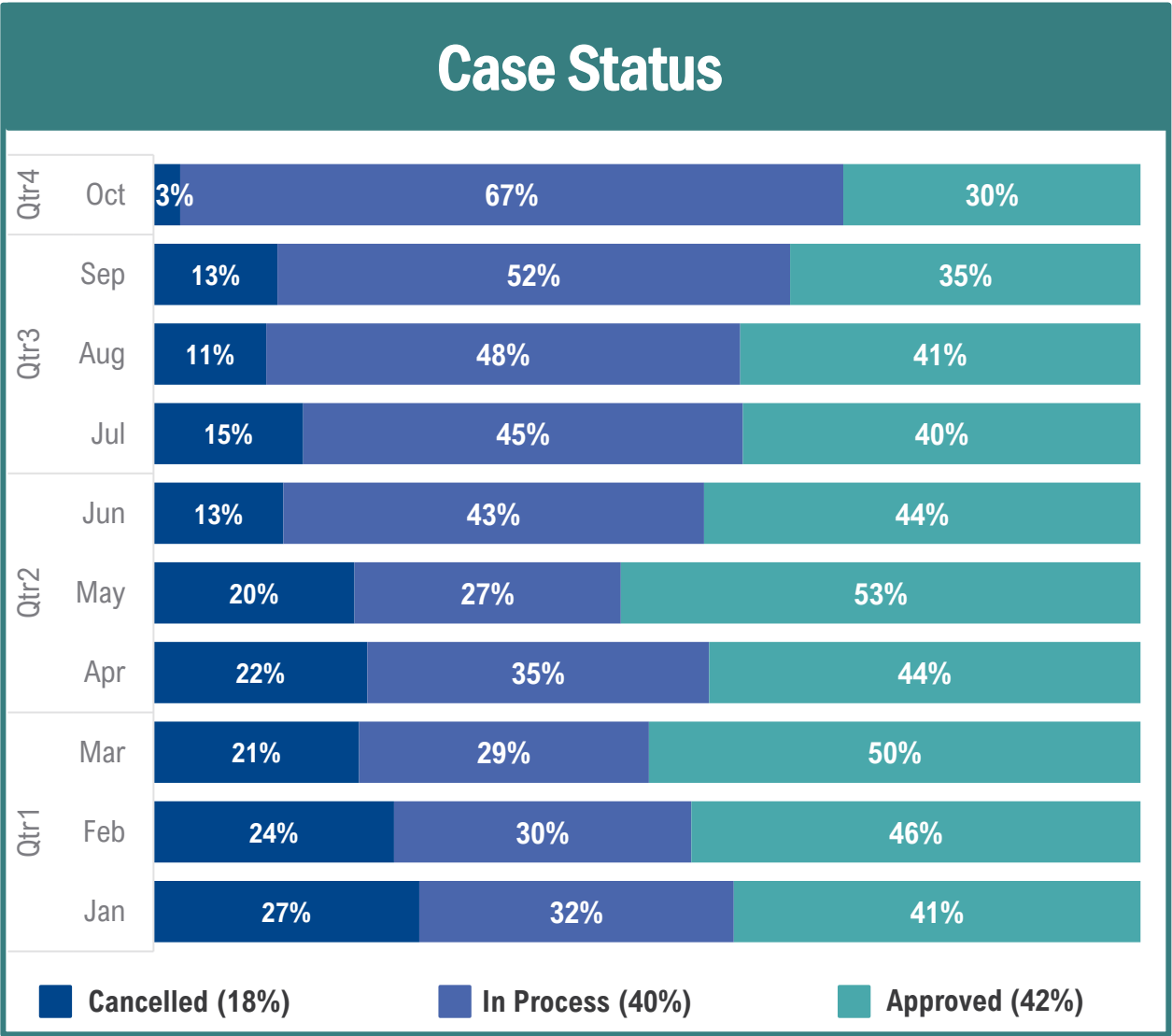
Previous Therapy



\*37% are naïve patients,30% approval. 7% are unknown treatment history, 35% approval.

# Patient Insights: Overview

*2,662 case enrollments through October 2022*

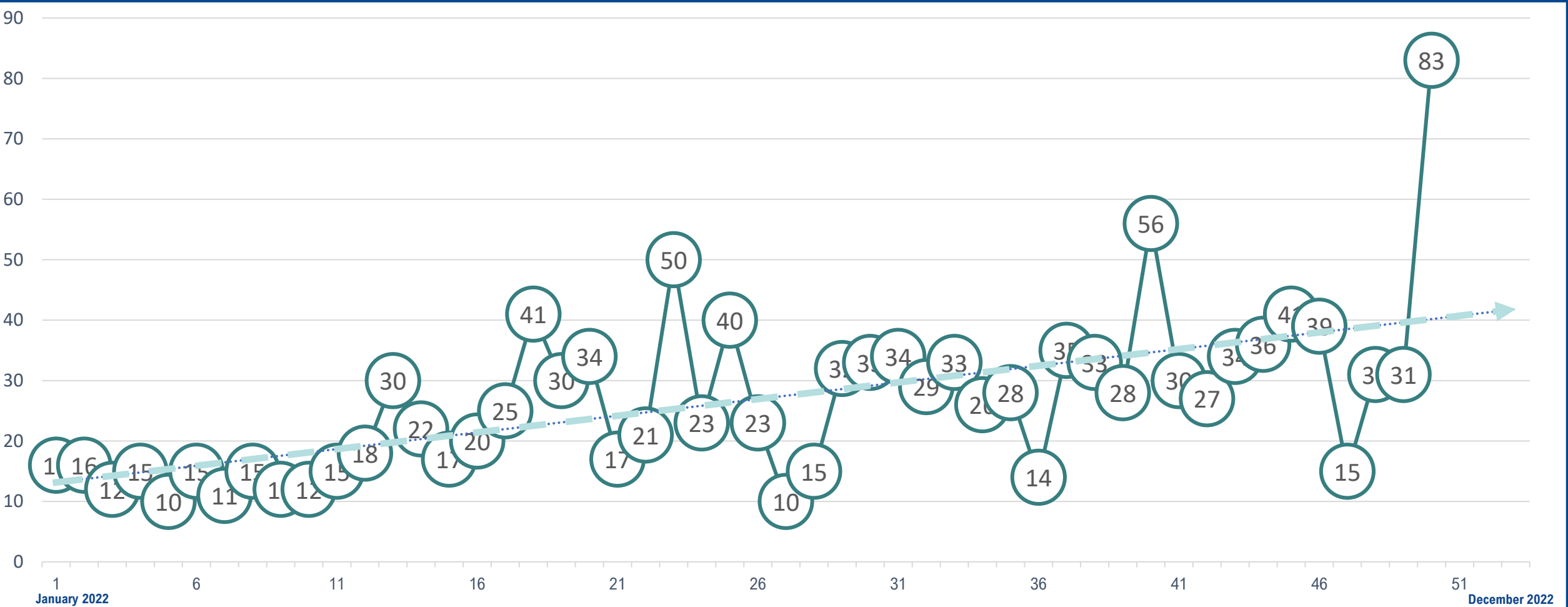


\*Data source is 10/7/21 through 10/31/22, Case stage by referral month, 2021 data excluded from quarterly trend but included in totals 2,611 unique patients with 2,662 case enrollments

# Patient Insights:

*Weekly approval trends*

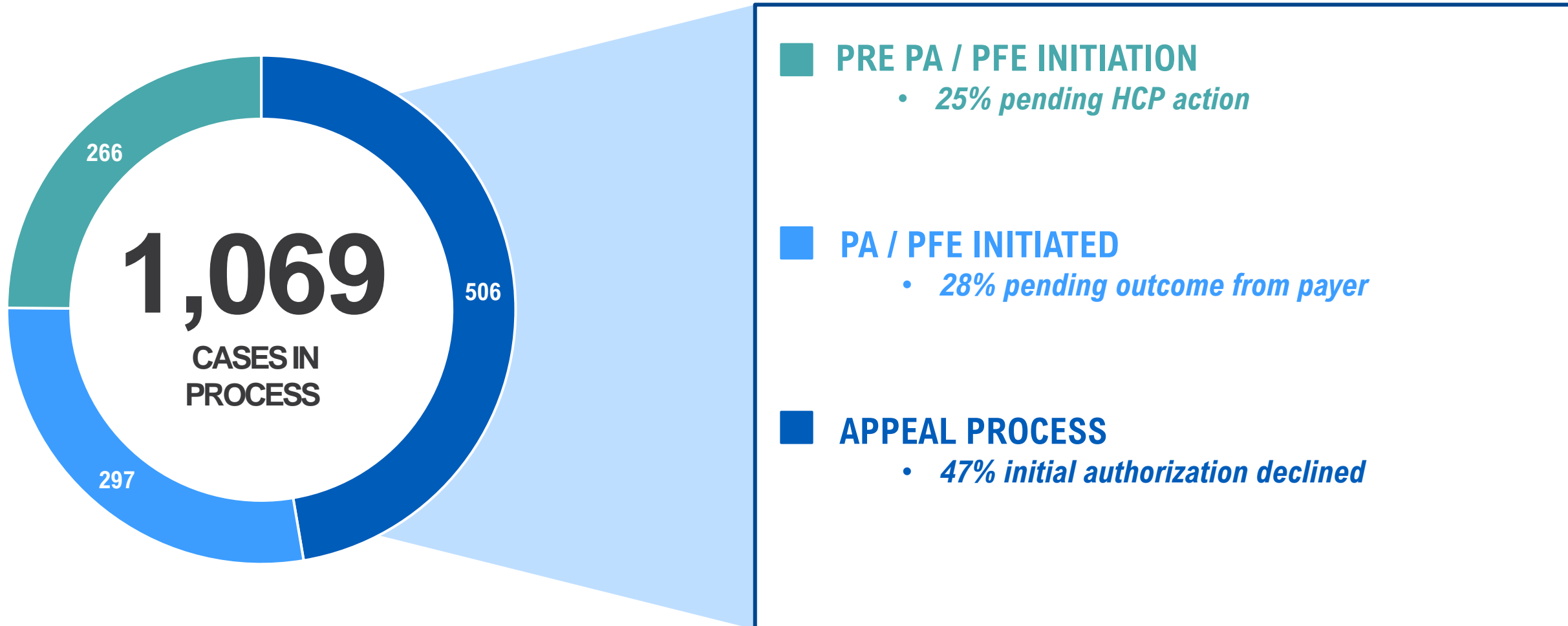
2022 Approvals by ISO Week



\*Data source is 10/7/21 through 10/29/22, Approvals by case.

# Patient Insights: In Process Cases

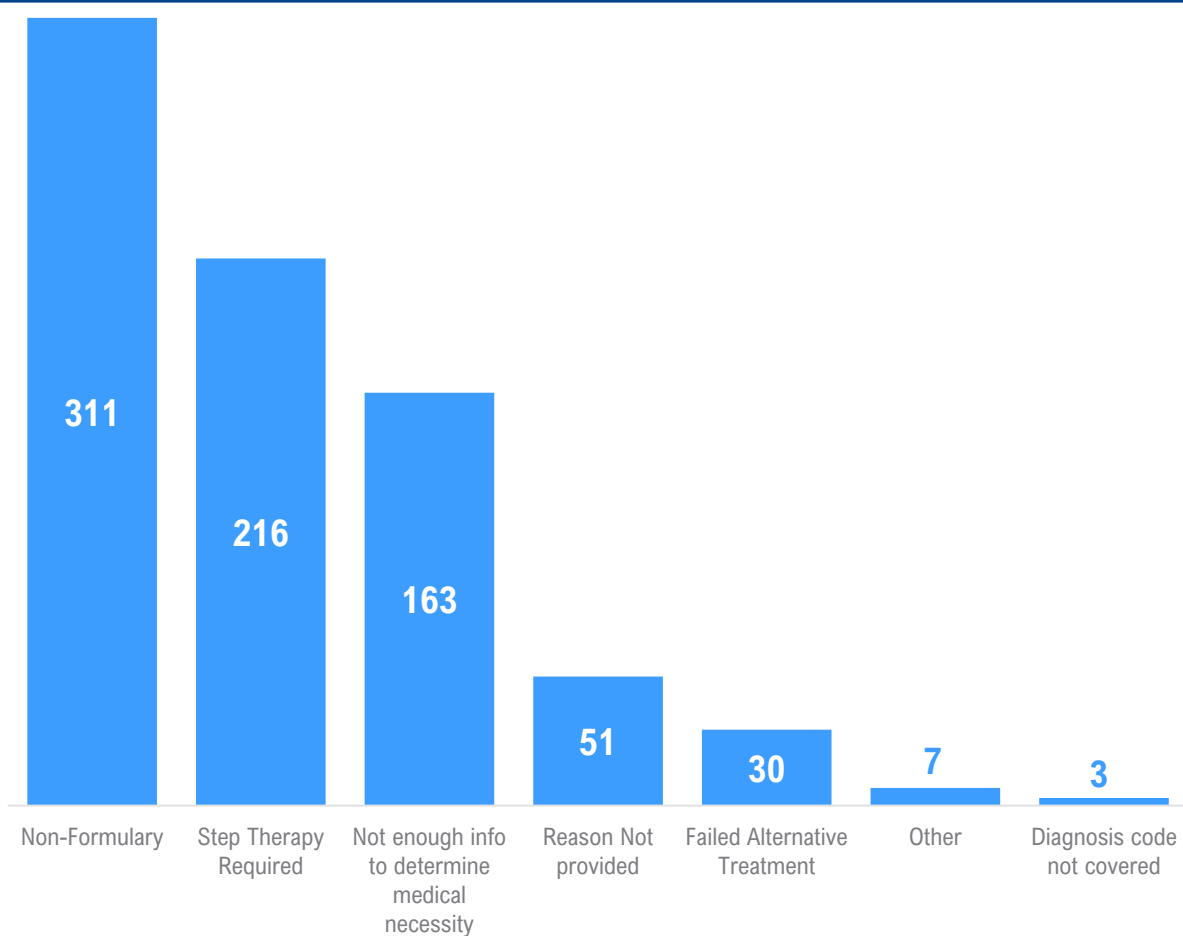
*In Process cases receive continued reimbursement support*



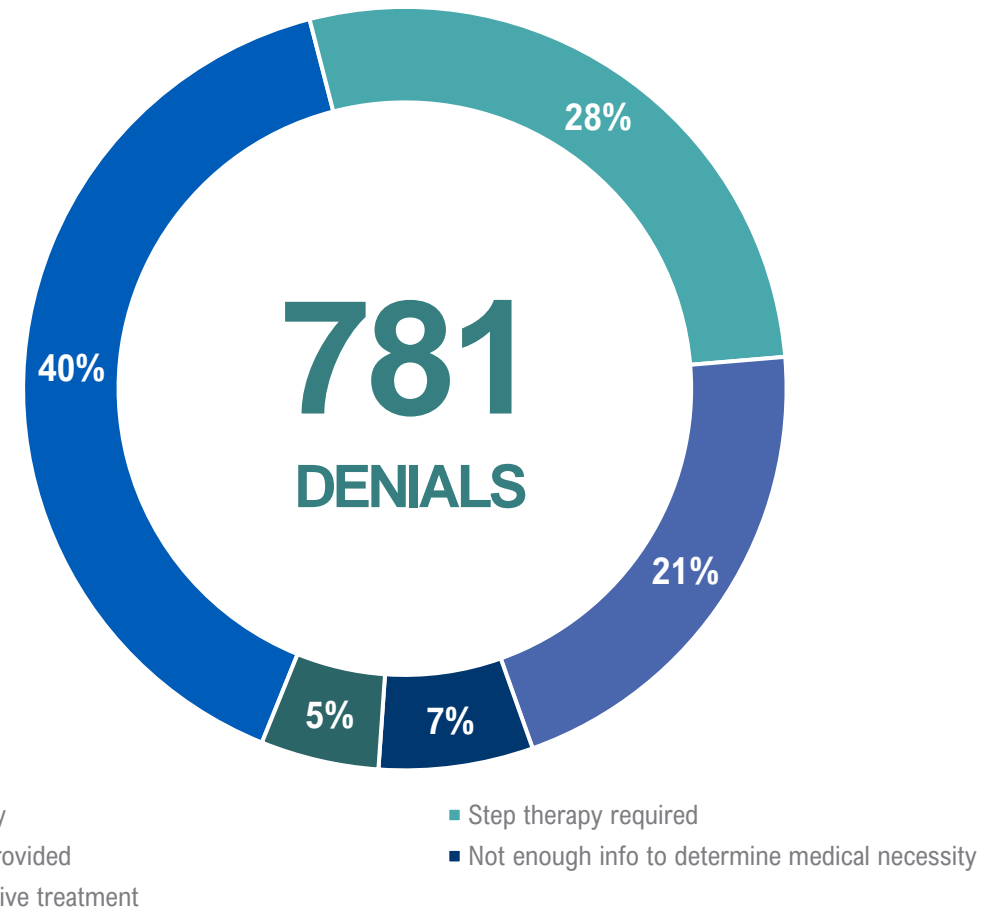
# Patient Insights: Denial Cases

## *Denial letters provide greater understanding*

### Denial Reasons



### Denial Category

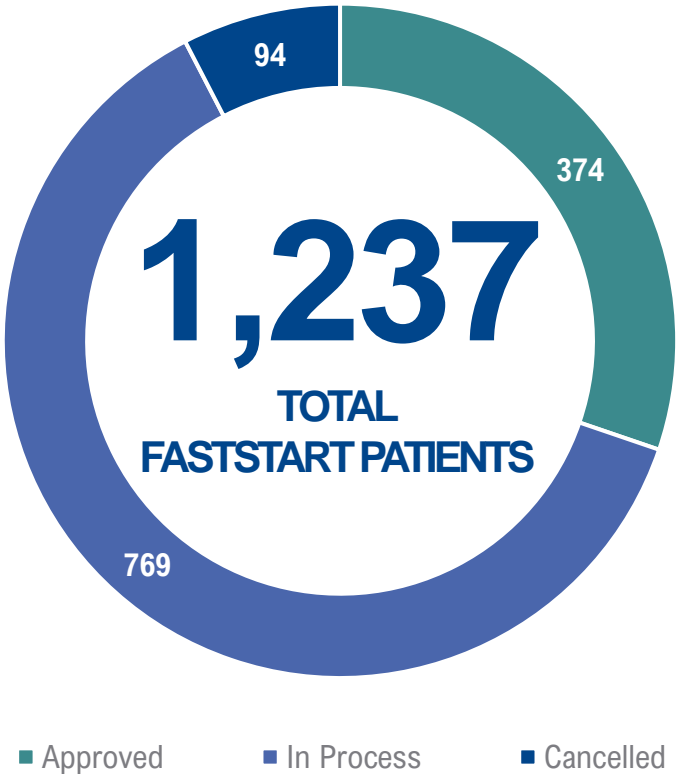




# Patient Insights: FastStart

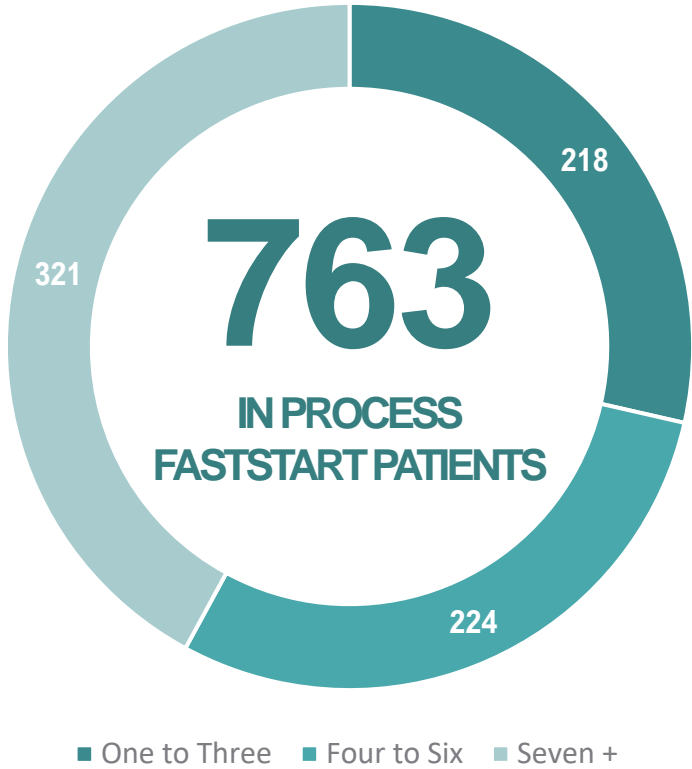
*FastStart remains a steady request from HCPs*

## FastStart Enrollment



## FastStart Cases With At Least 1 Dispense

## In Process FastStart



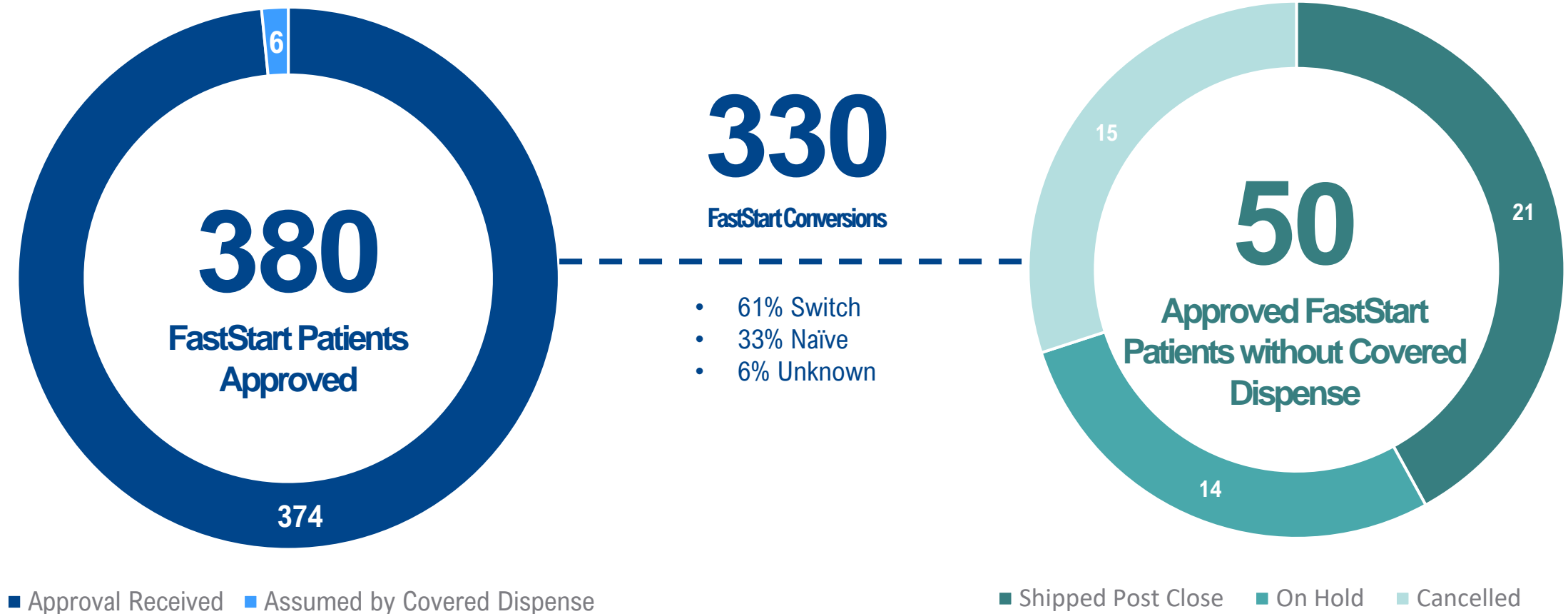
## FastStart Conversions Avg 3.2 Shipments

Source: Shipping report through 10/31/2022, Active FastStart patients include approved patients that have not received a covered dispense

# Patient Insights: FastStart Conversions

*65% received 3 or less Fast Start Shipments*

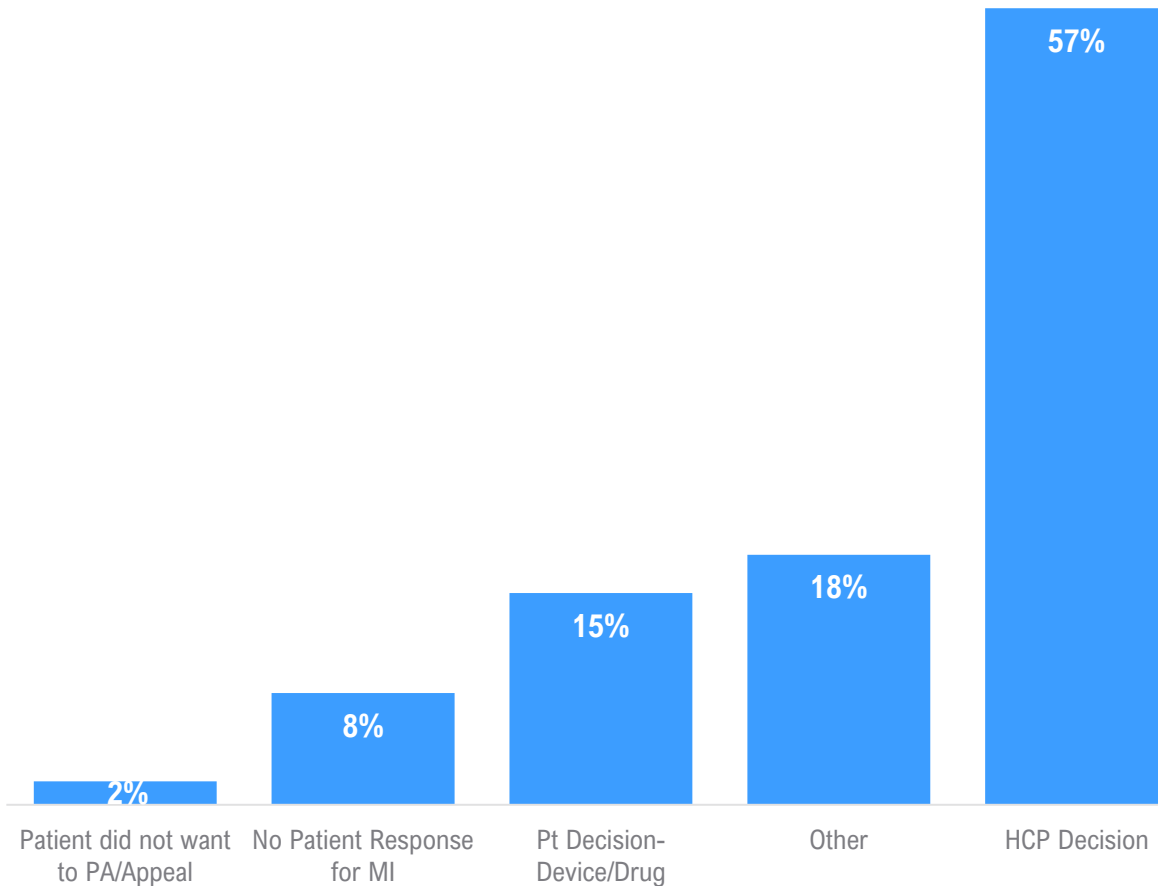
## Fast Start Approvals



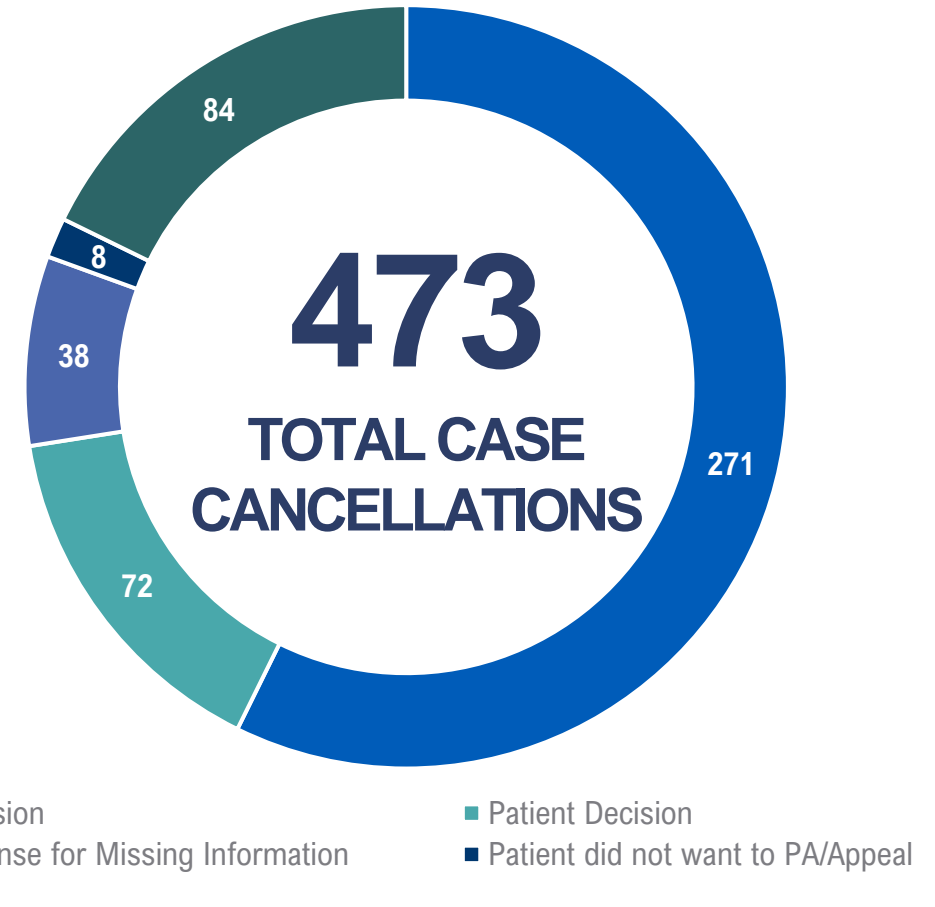
# Patient Insights: Cancellations

*HCP Decisions represent majority*

## Cancellation Reasons



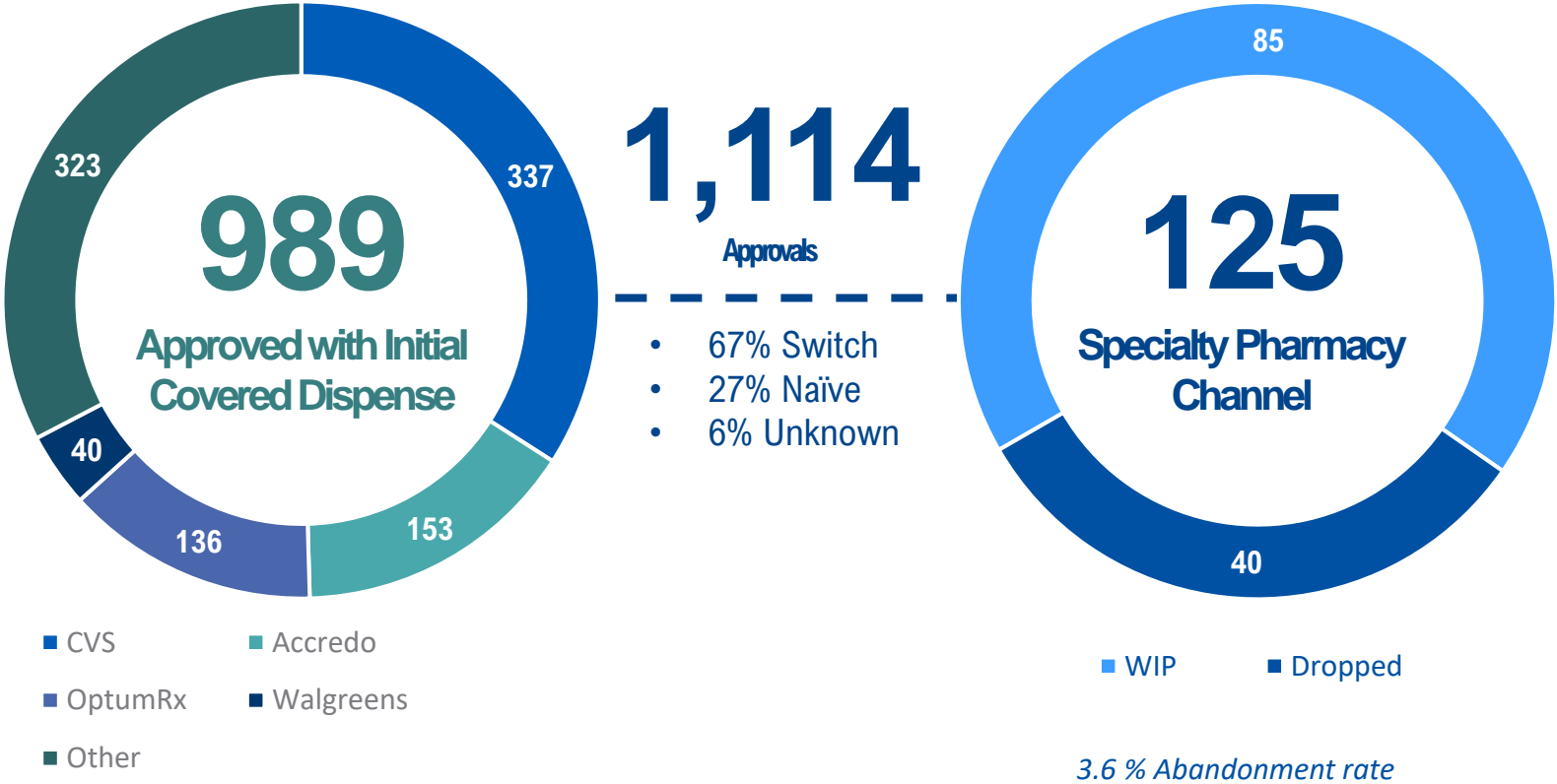
## Cancelled Cases



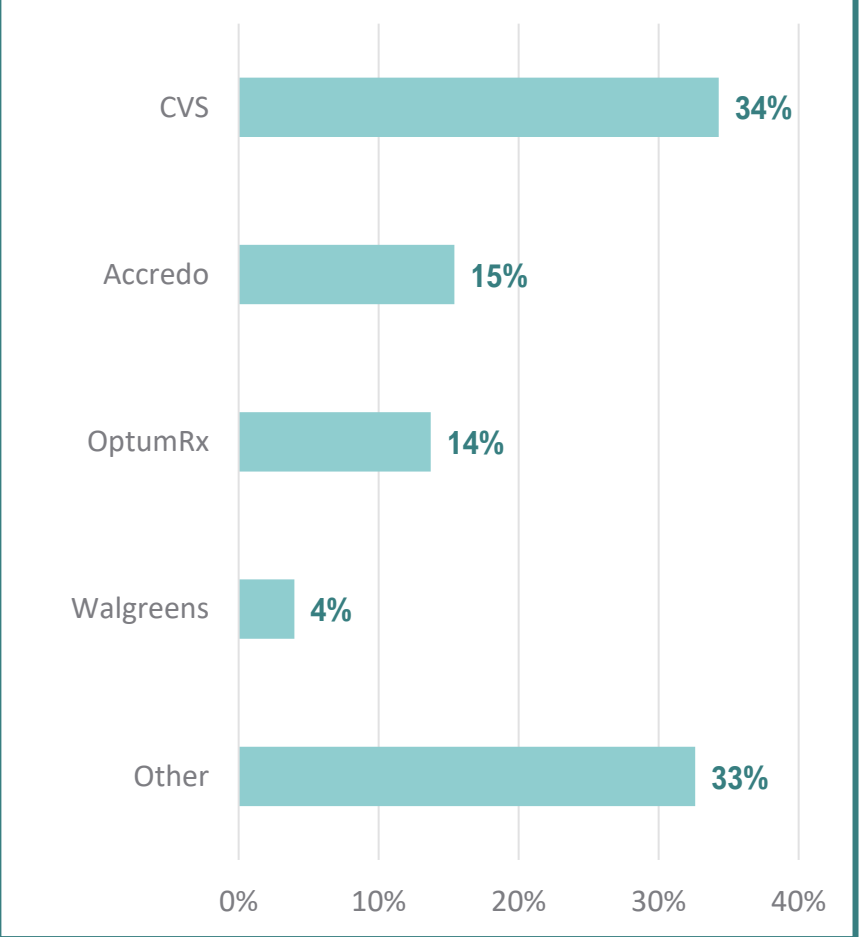
# Patient Insights: Total Approvals

*Patients with a confirmed covered dispense July – Oct 2022*

## Unique Patients With Approval



## SP Dispenses

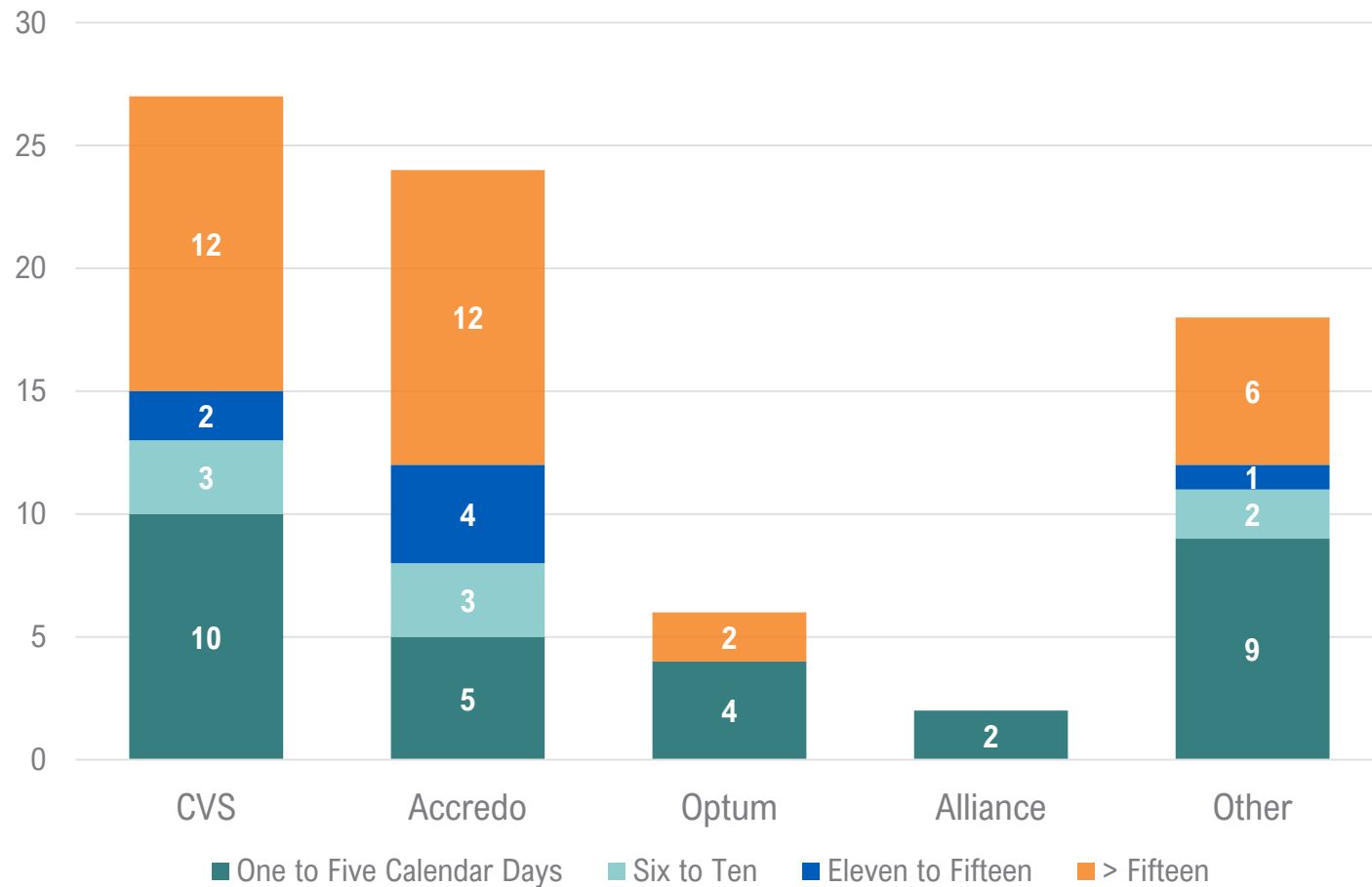


1. Data through October 31, 2022, Dispenses confirmed via phone call with SPs partners to obtain shipment tracking numbers or with patient if SP will not confirm data, SP estimated by last triage location

# Patient Insights: Triage and Specialty Pharmacy

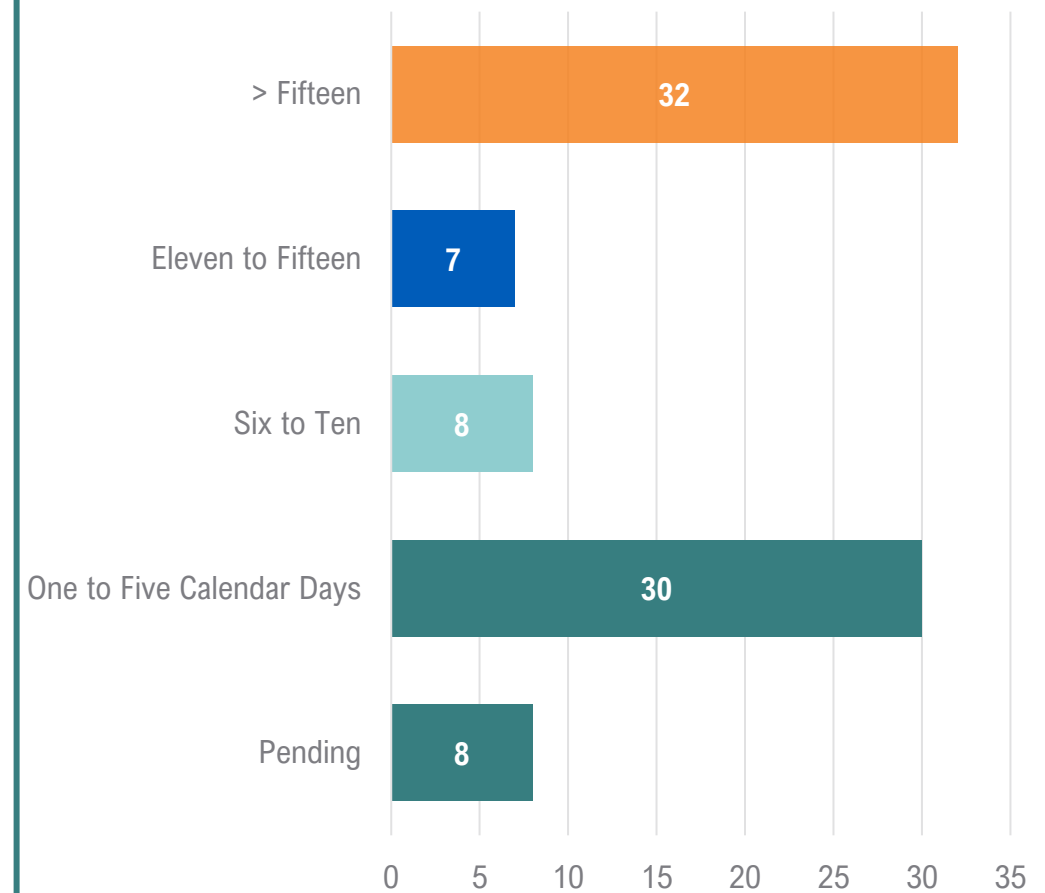
## *A view into the work in process at the SPs*

### Commercial SP Triage Age



\*Data is displayed in calendar days

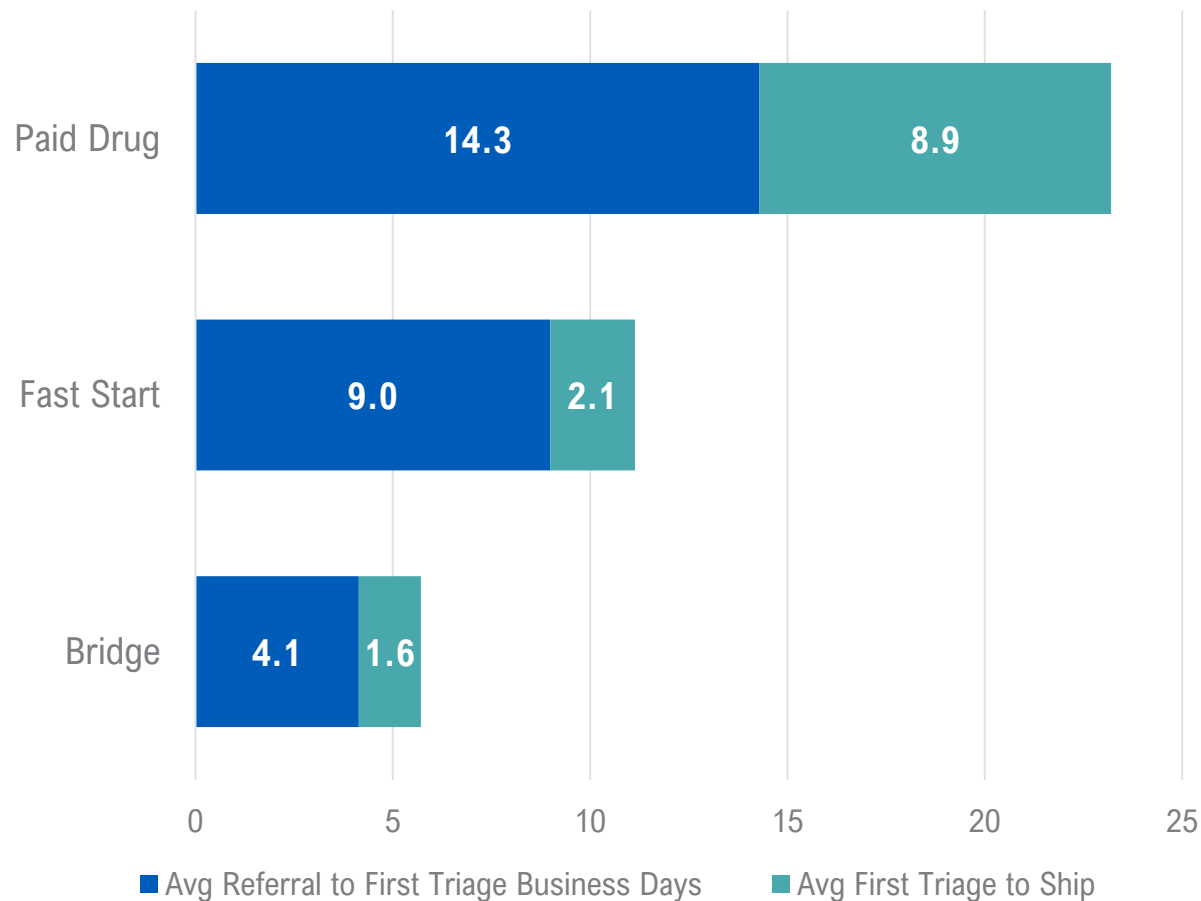
### 85 WIP – Channel On 10/31



# Triage to Shipment Insights

*73% of all paid drug are triaged to the Big 4*

## Turnaround Time in Business Days



## Specialty Pharmacy Insights

### AVERAGE TIME REFERRAL TO PA APPROVAL/SP TRIAGE

- 14.3 business days

### AVERAGE COMMERCIAL SP TRIAGE TO FIRST SHIPMENT

- 8.9 business days

### AVERAGE DAYS FOR COMMERCIAL SP FIRST SHIPMENT

- OptumRx:
  - 9.4 Business Days
- CVS Specialty:
  - 9.0 Business Days
- Accredo:
  - 10.2 Business Days
- Walgreens:
  - 13.5 Business Days