

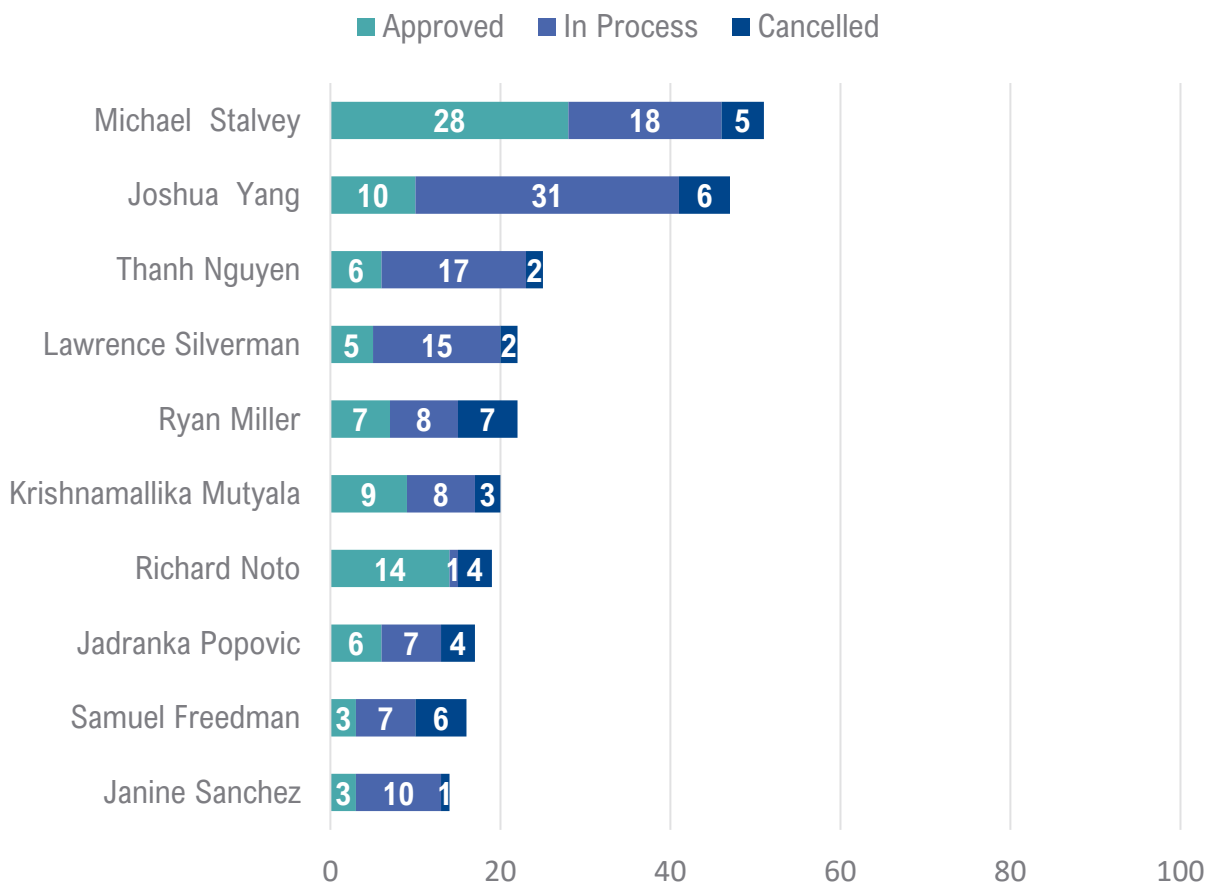
Prescriber Driven Insights

Pharmaceuticals

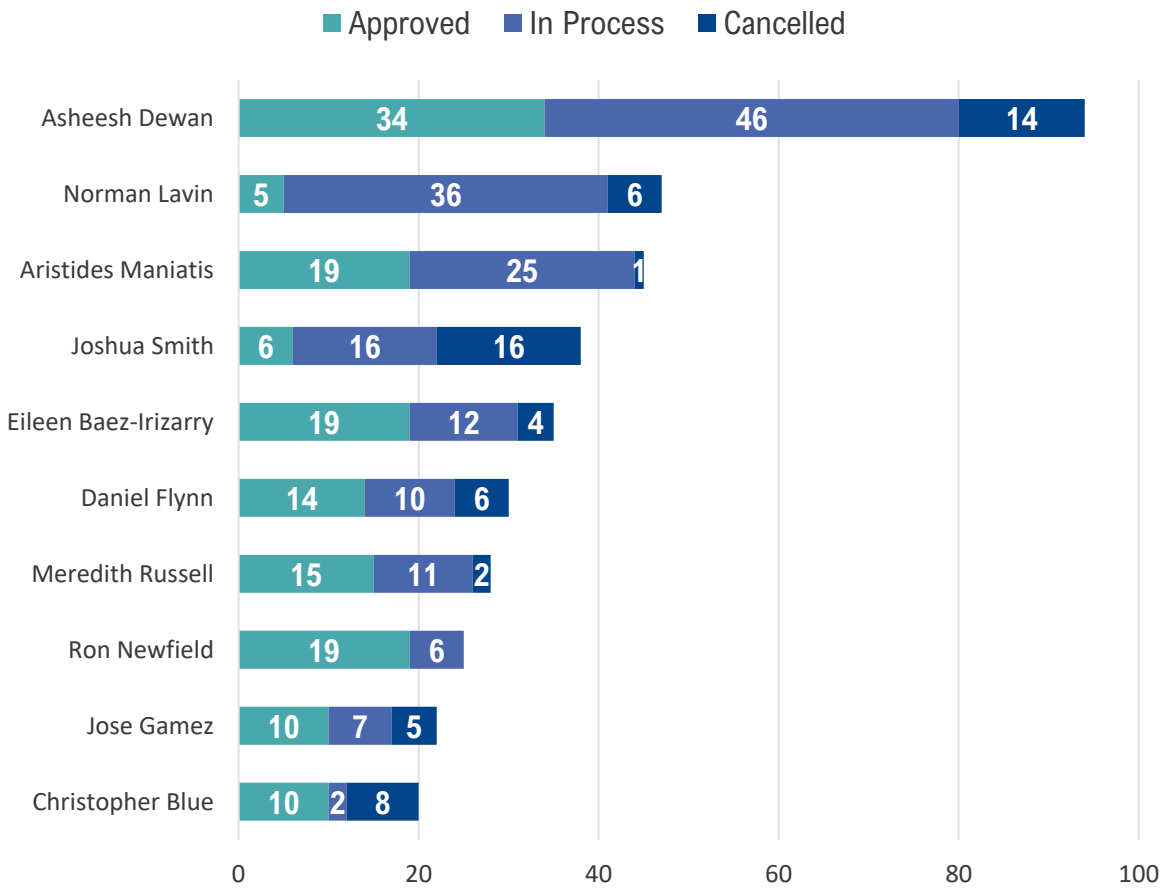
Prescriber Driven Insights

665 Prescribers average 4 unique patients Launch - October 2022

East Top 10 Prescribers



West Top 10 Prescribers

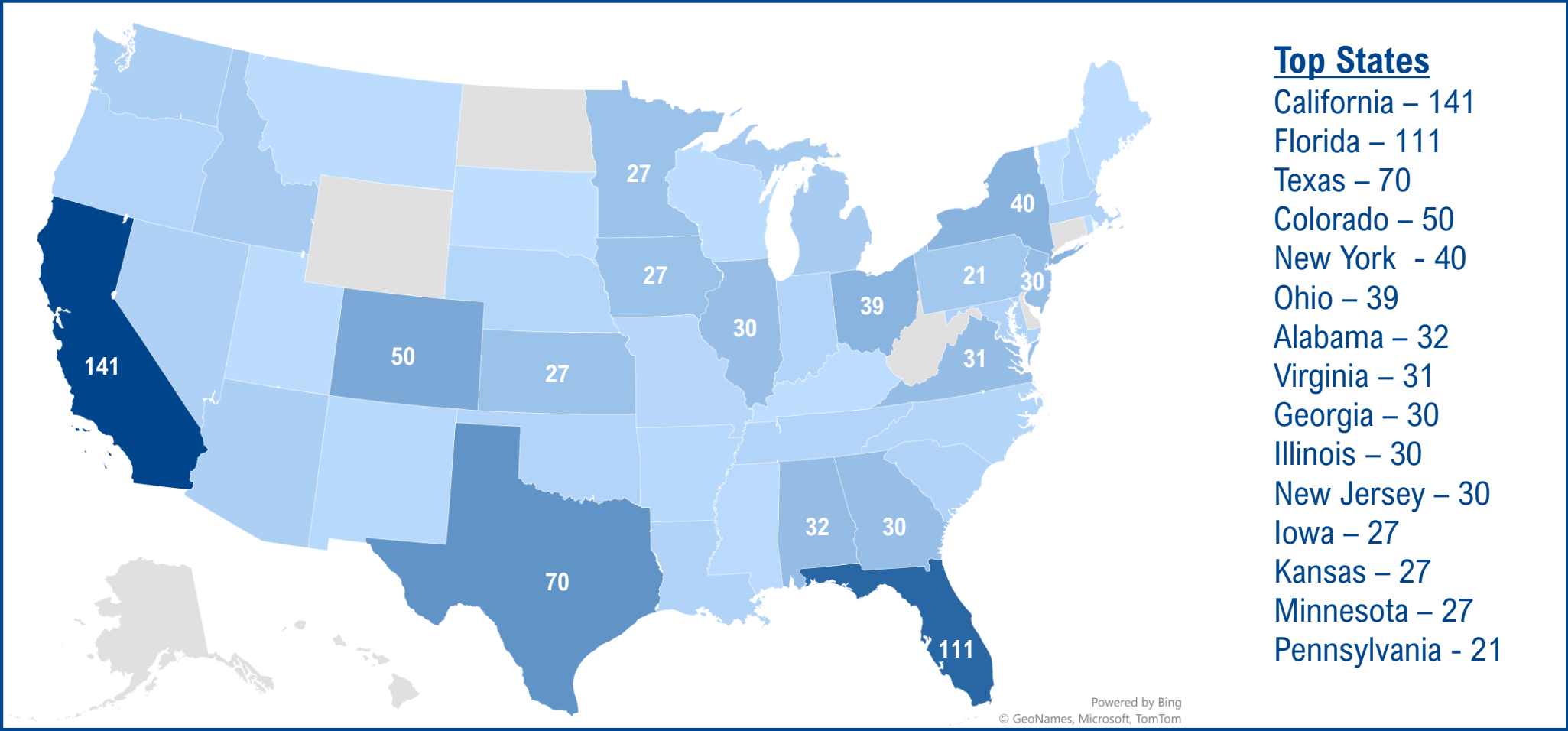


*Data source is 10/7/21 through 10/31/22, PCJ. Top ten prescribers since program start. First patient case displayed.

Prescriber Driven Insights

CA and FL account for 25% of all referral volume over 4 months

Case Volume July – October 2022

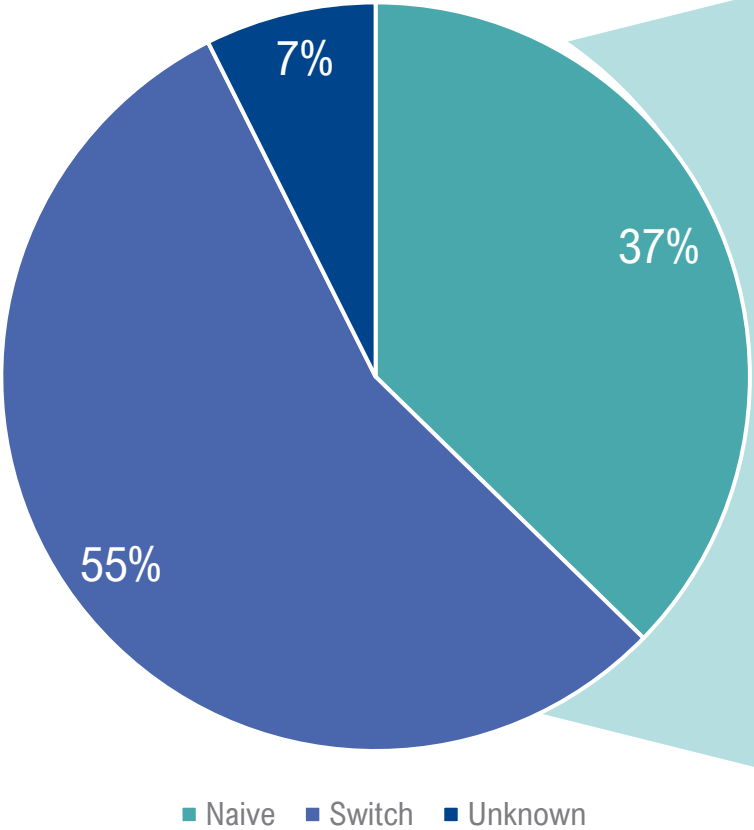


**Data source is July through Oct 31, 2022, 2021 data excluded from quarterly trend but included in totals . Source Sales Referral report.*

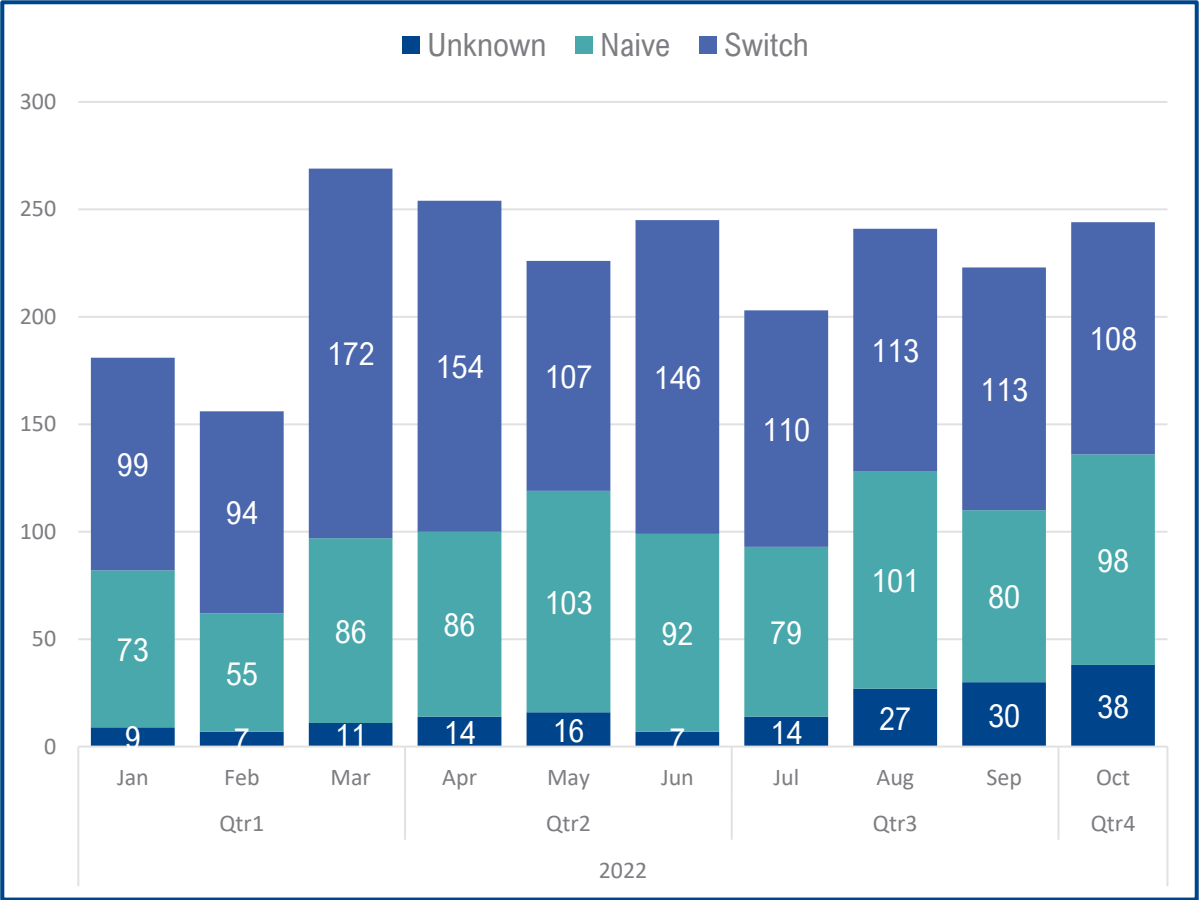
Prescriber Driven Insights: 2,611 Unique Patients

55% of enrollments are switch, 52% of all switch patients have approvals

Profile



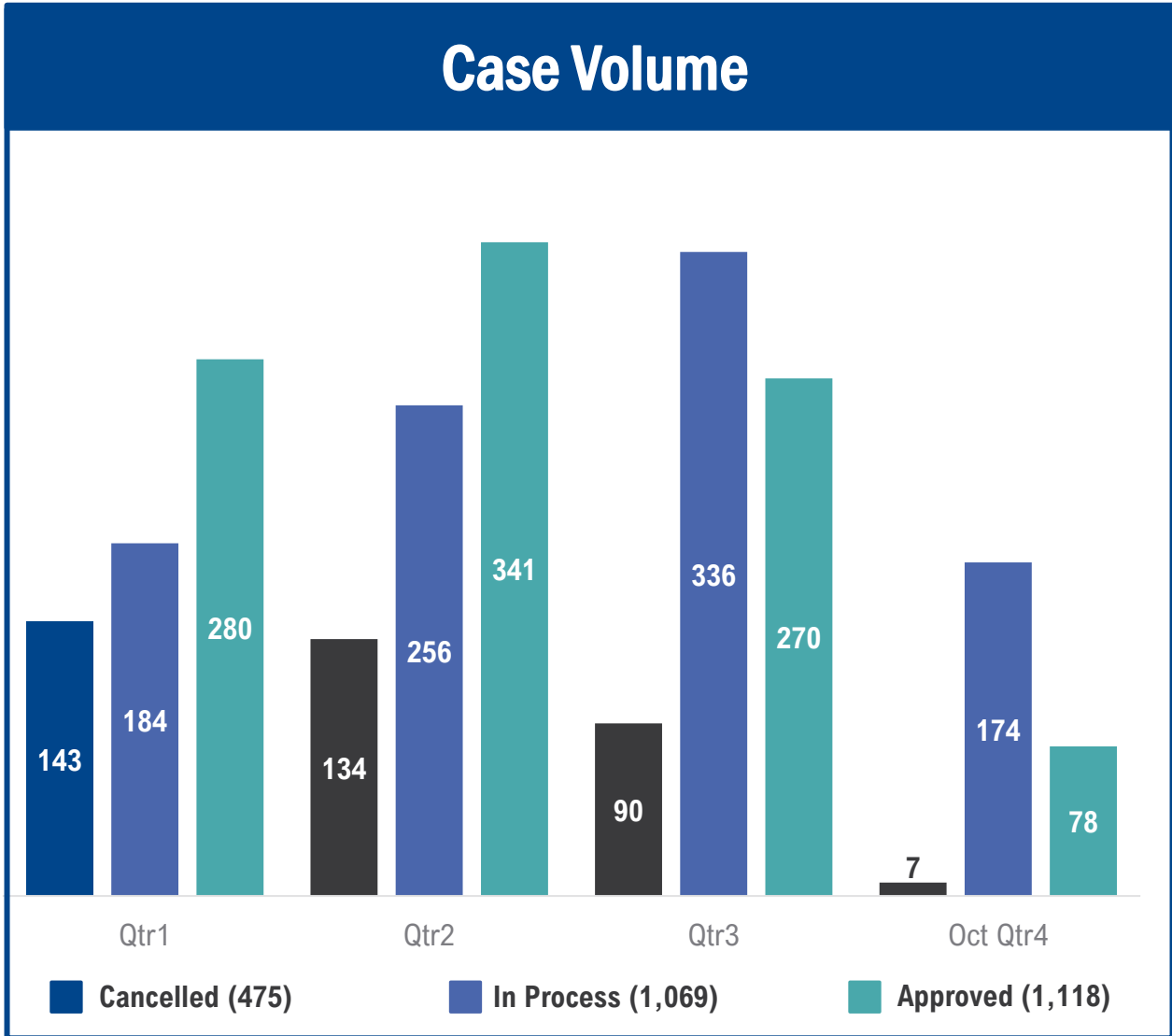
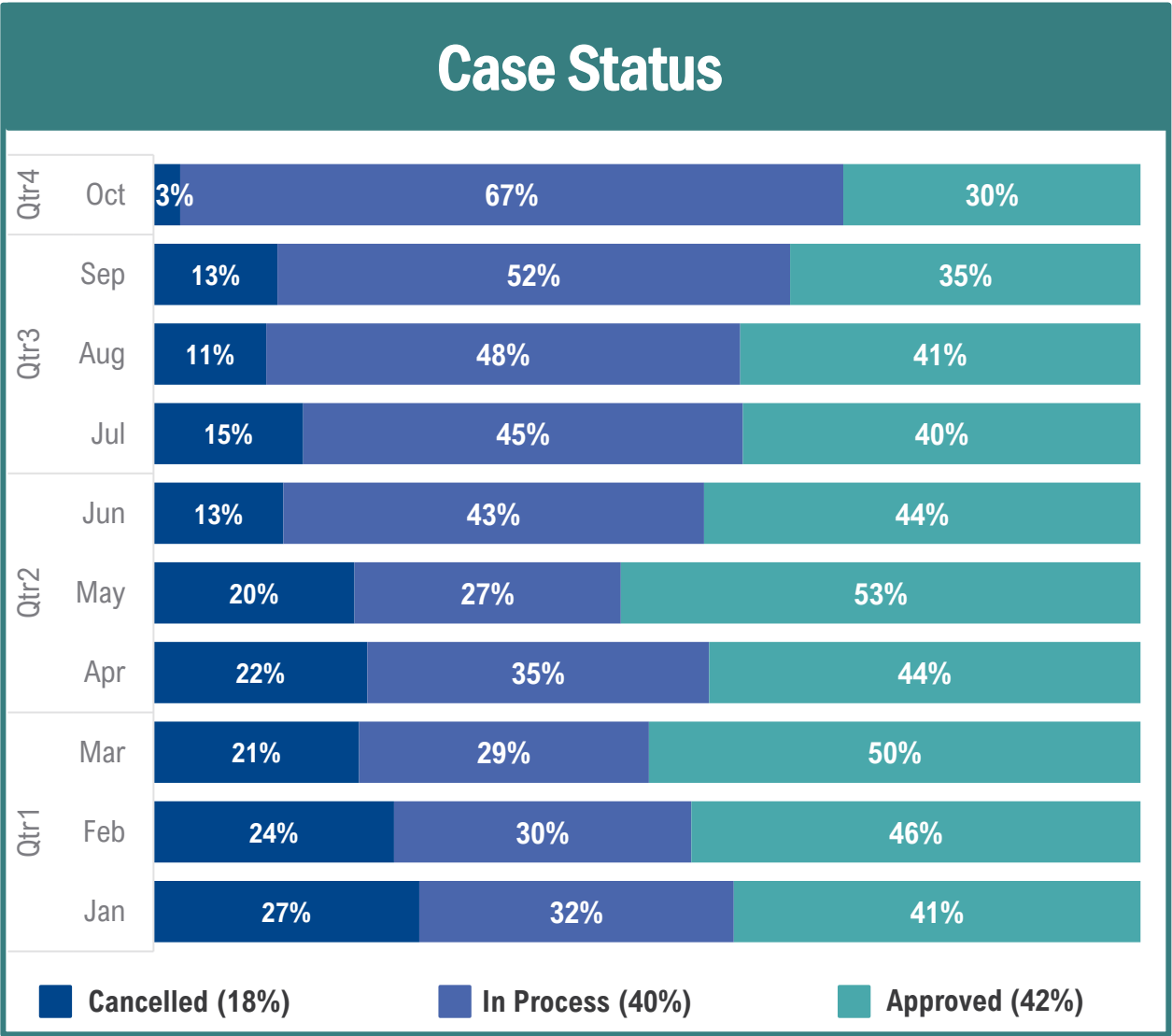
Previous Therapy



*37% are naïve patients,30% approval. 7% are unknown treatment history, 35% approval.

Patient Insights: Overview

2,662 case enrollments through October 2022

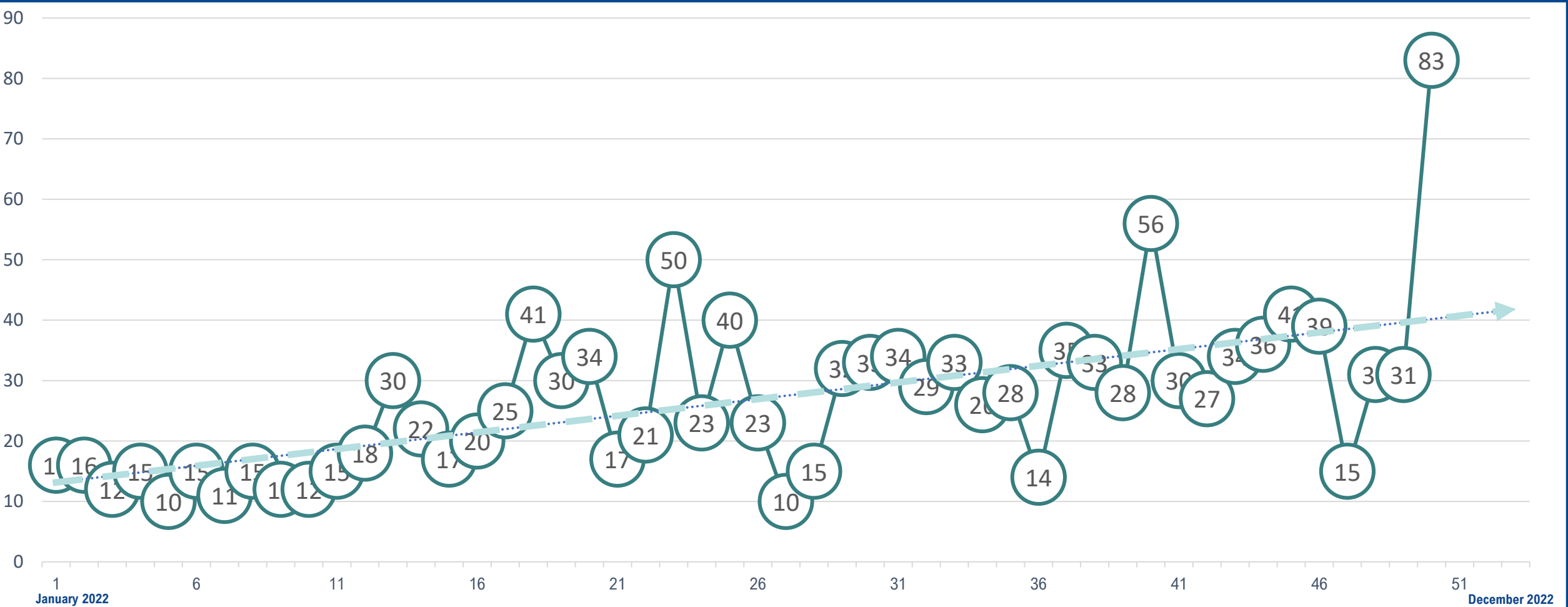


*Data source is 10/7/21 through 10/31/22, Case stage by referral month, 2021 data excluded from quarterly trend but included in totals 2,611 unique patients with 2,662 case enrollments

Patient Insights:

Weekly approval trends

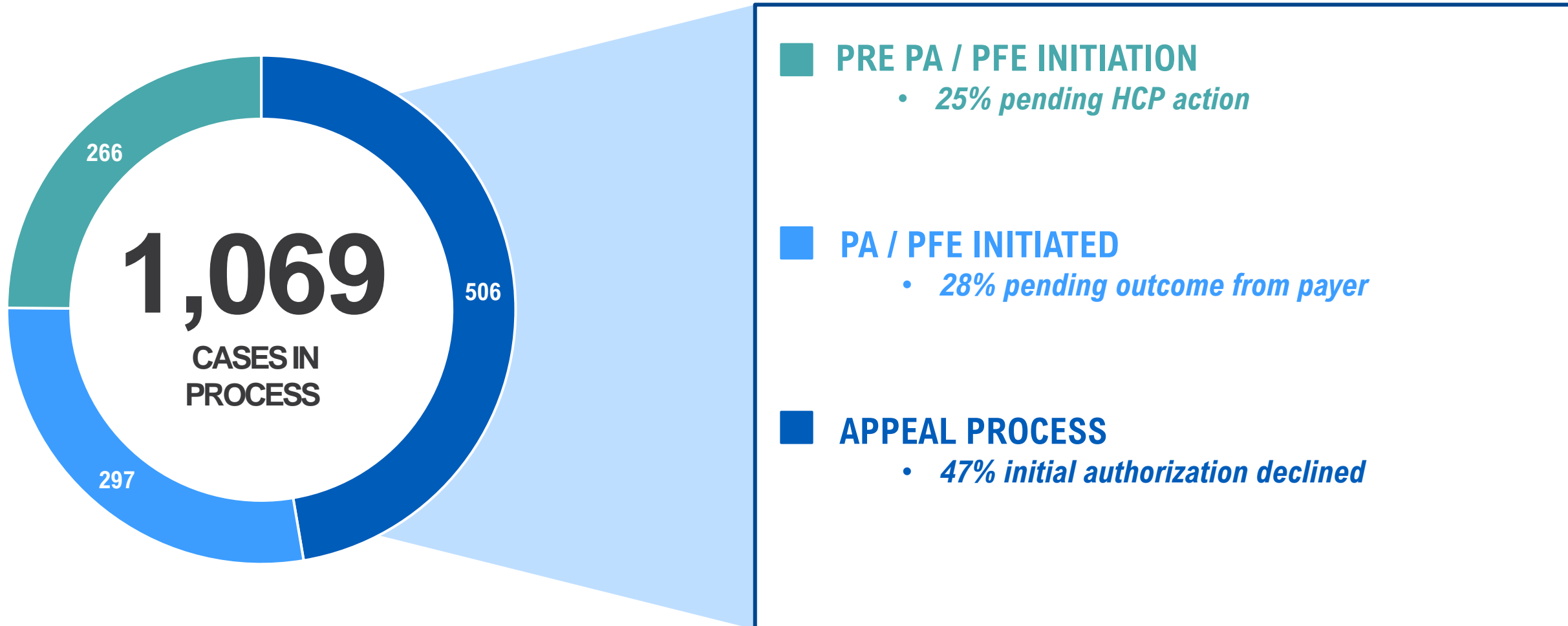
2022 Approvals by ISO Week



*Data source is 10/7/21 through 10/29/22, Approvals by case.

Patient Insights: In Process Cases

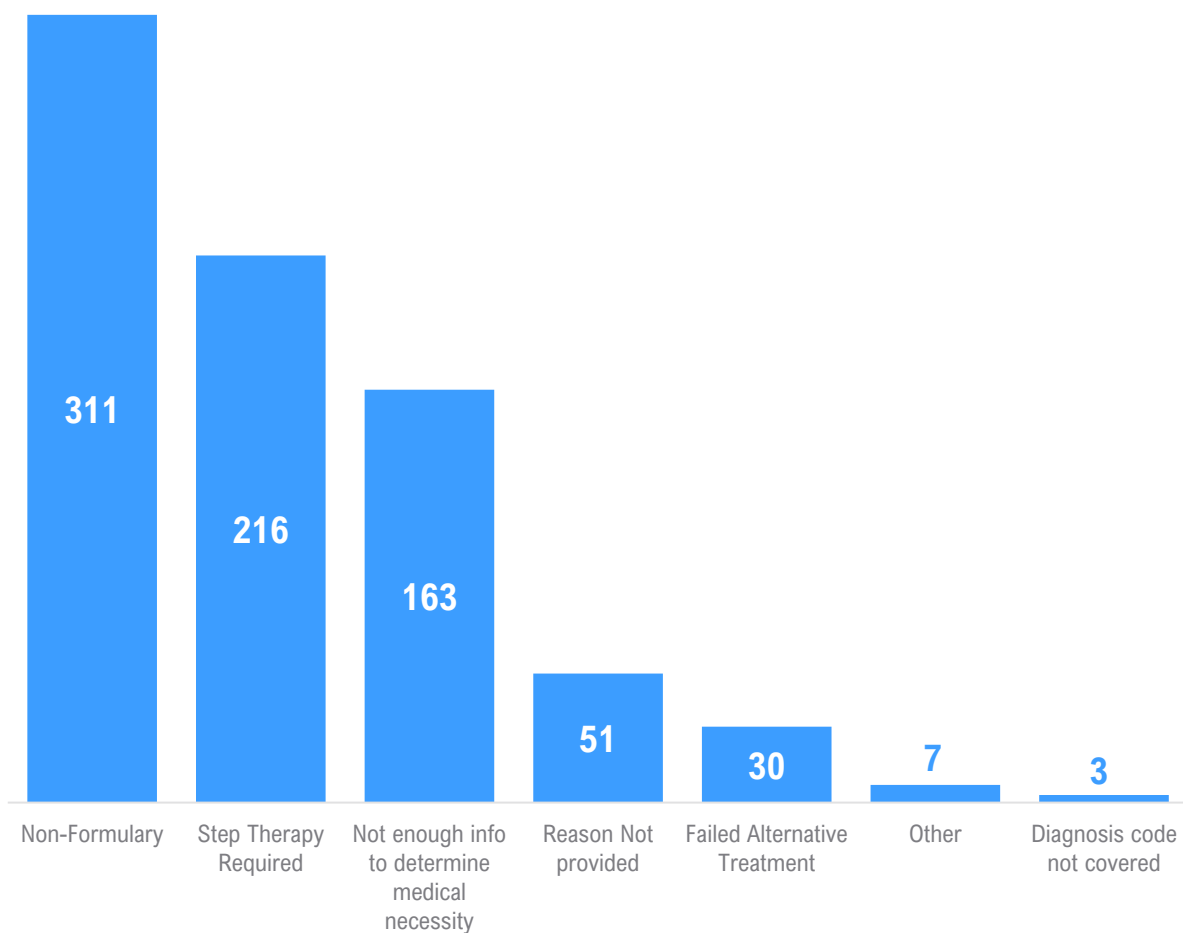
In Process cases receive continued reimbursement support



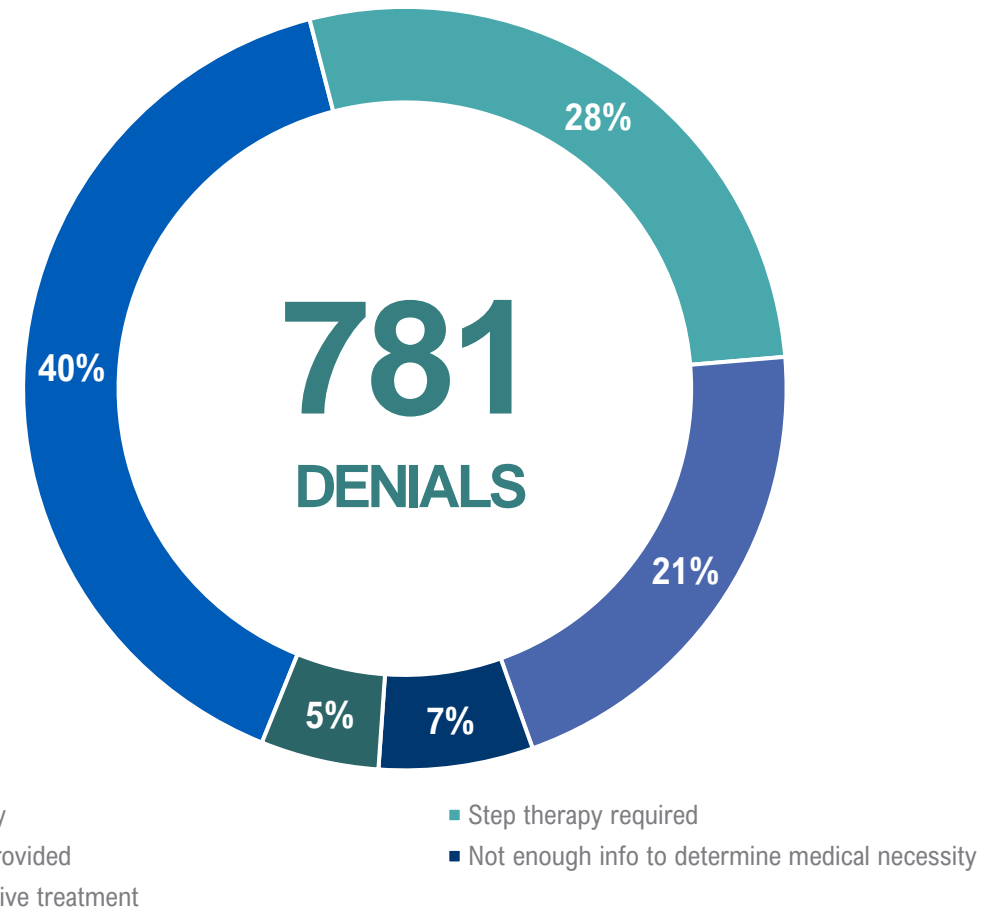
Patient Insights: Denial Cases

Denial letters provide greater understanding

Denial Reasons



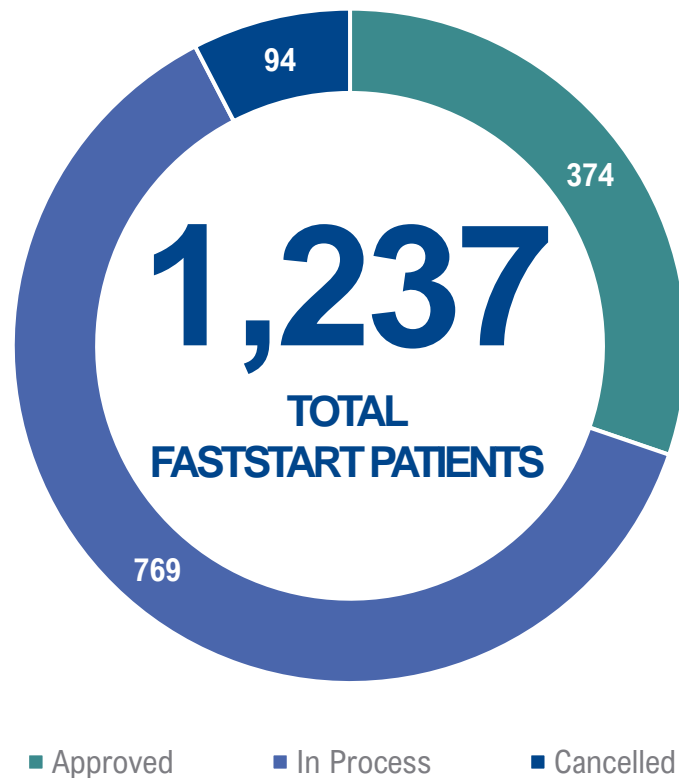
Denial Category



Patient Insights: FastStart

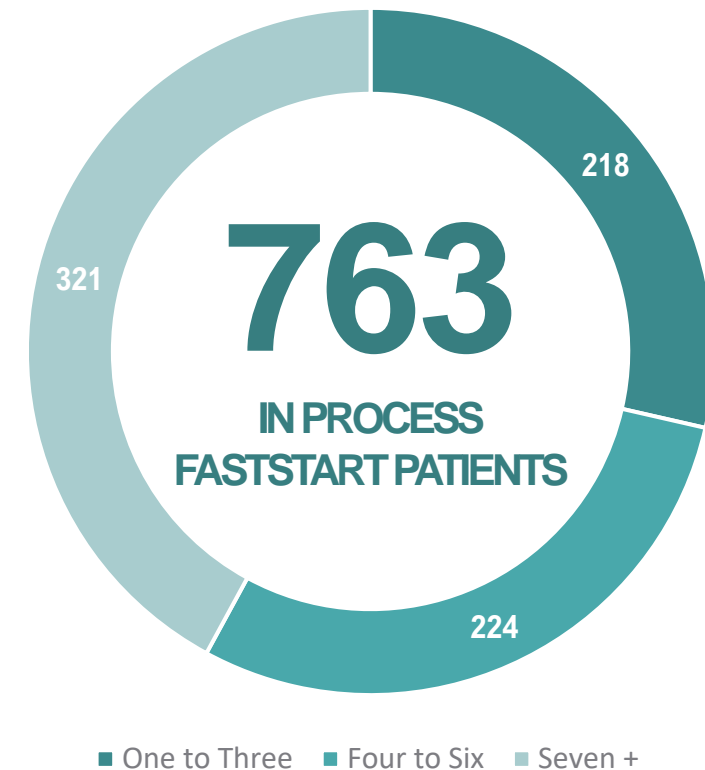
FastStart remains a steady request from HCPs

FastStart Enrollment



FastStart Cases With At Least 1 Dispense

In Process FastStart

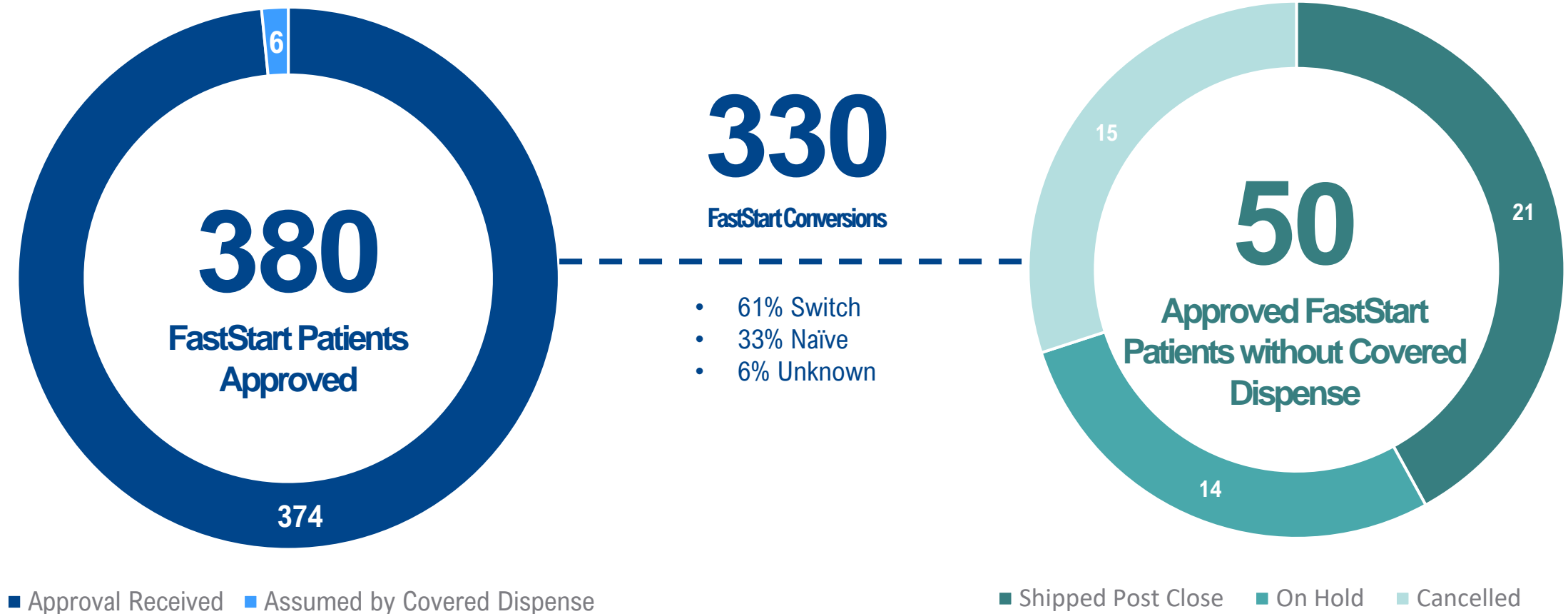


FastStart Conversions Avg 3.2 Shipments

Patient Insights: FastStart Conversions

65% received 3 or less Fast Start Shipments

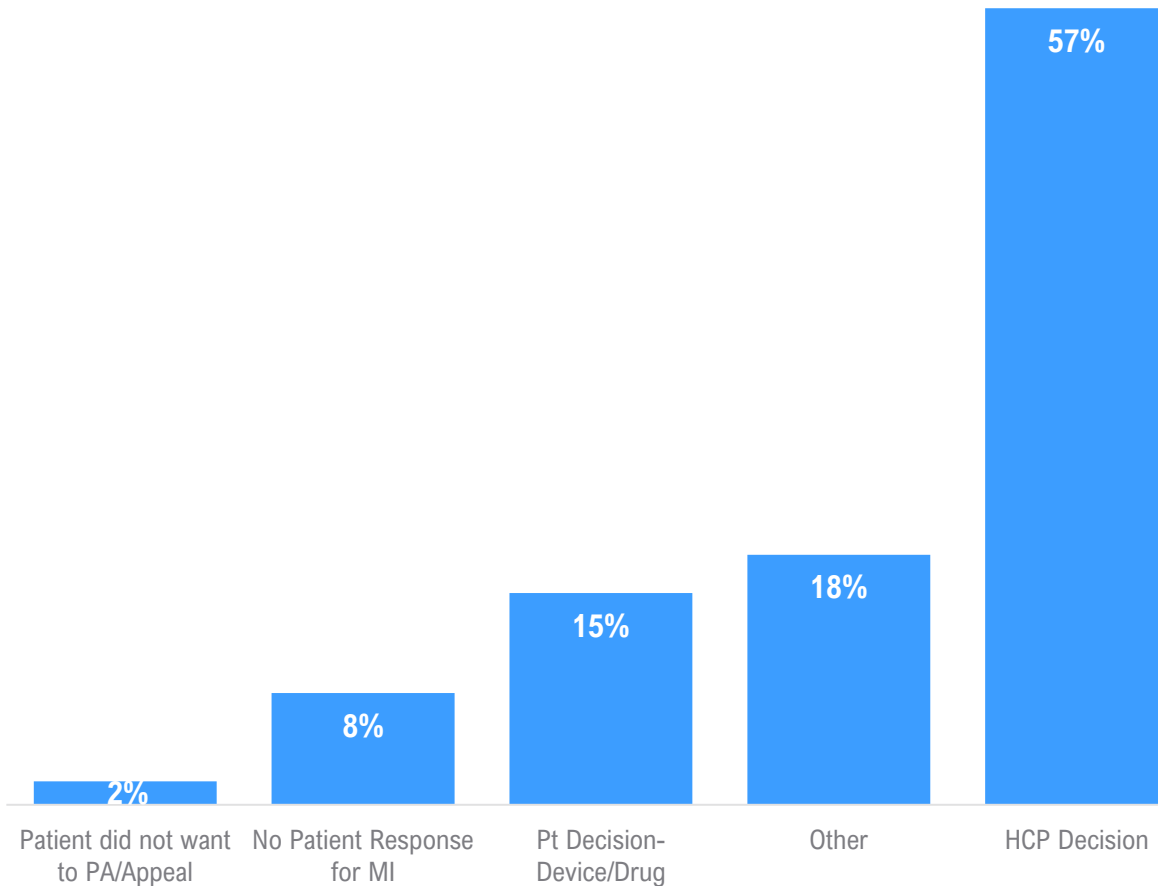
Fast Start Approvals



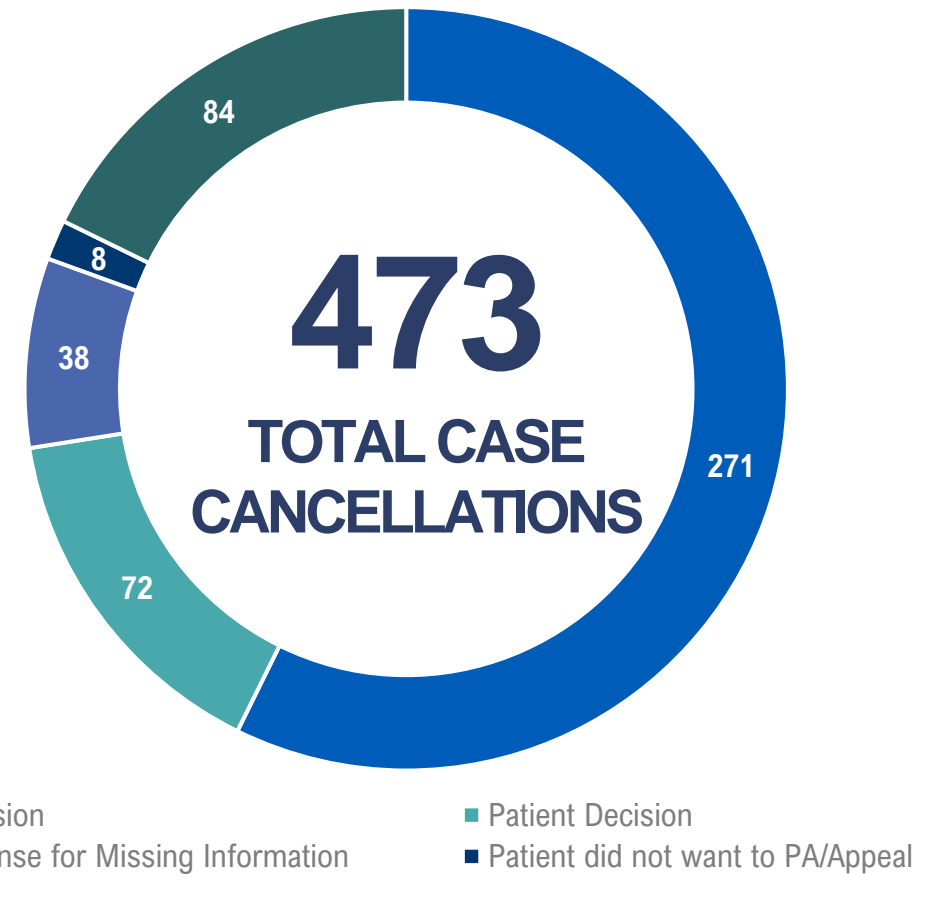
Patient Insights: Cancellations

HCP Decisions represent majority

Cancellation Reasons



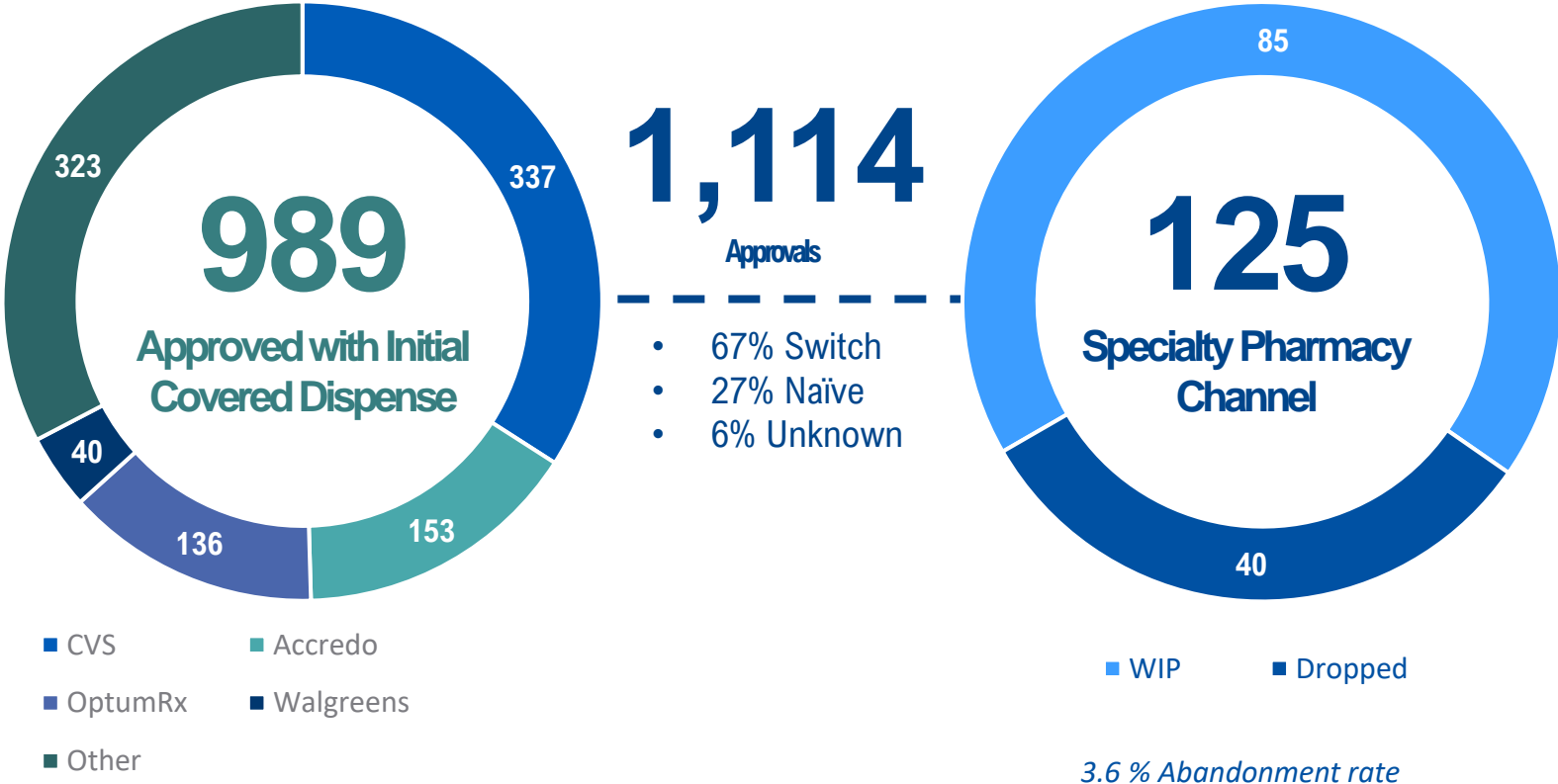
Cancelled Cases



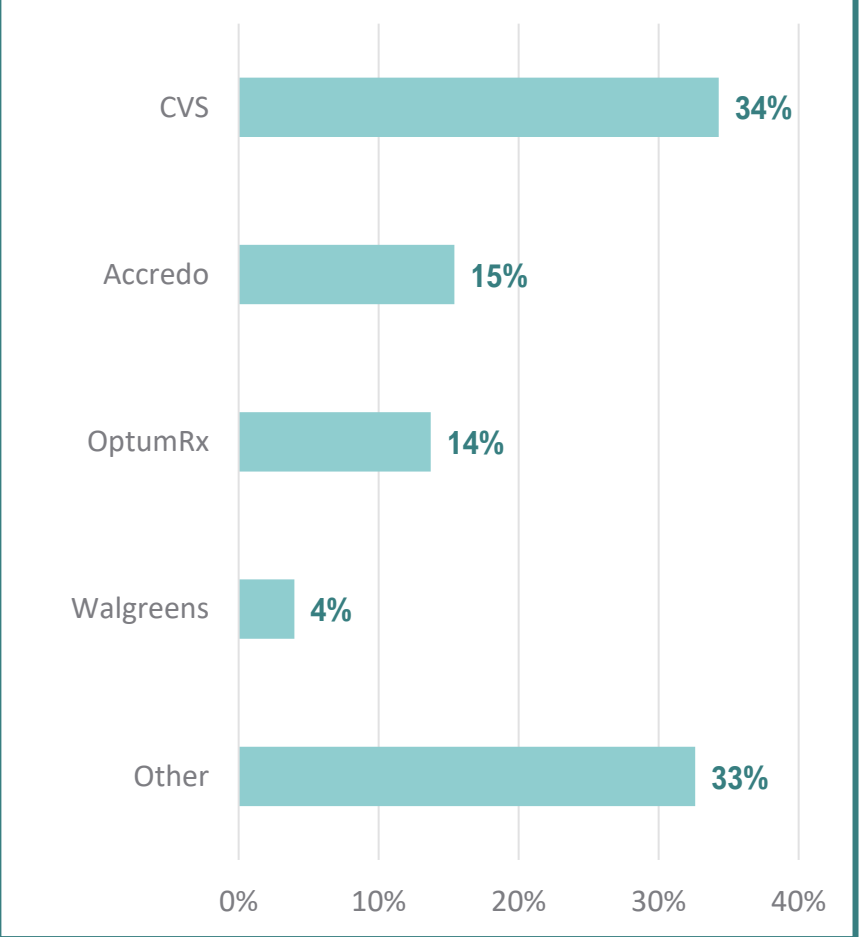
Patient Insights: Total Approvals

Patients with a confirmed covered dispense July – Oct 2022

Unique Patients With Approval



SP Dispenses

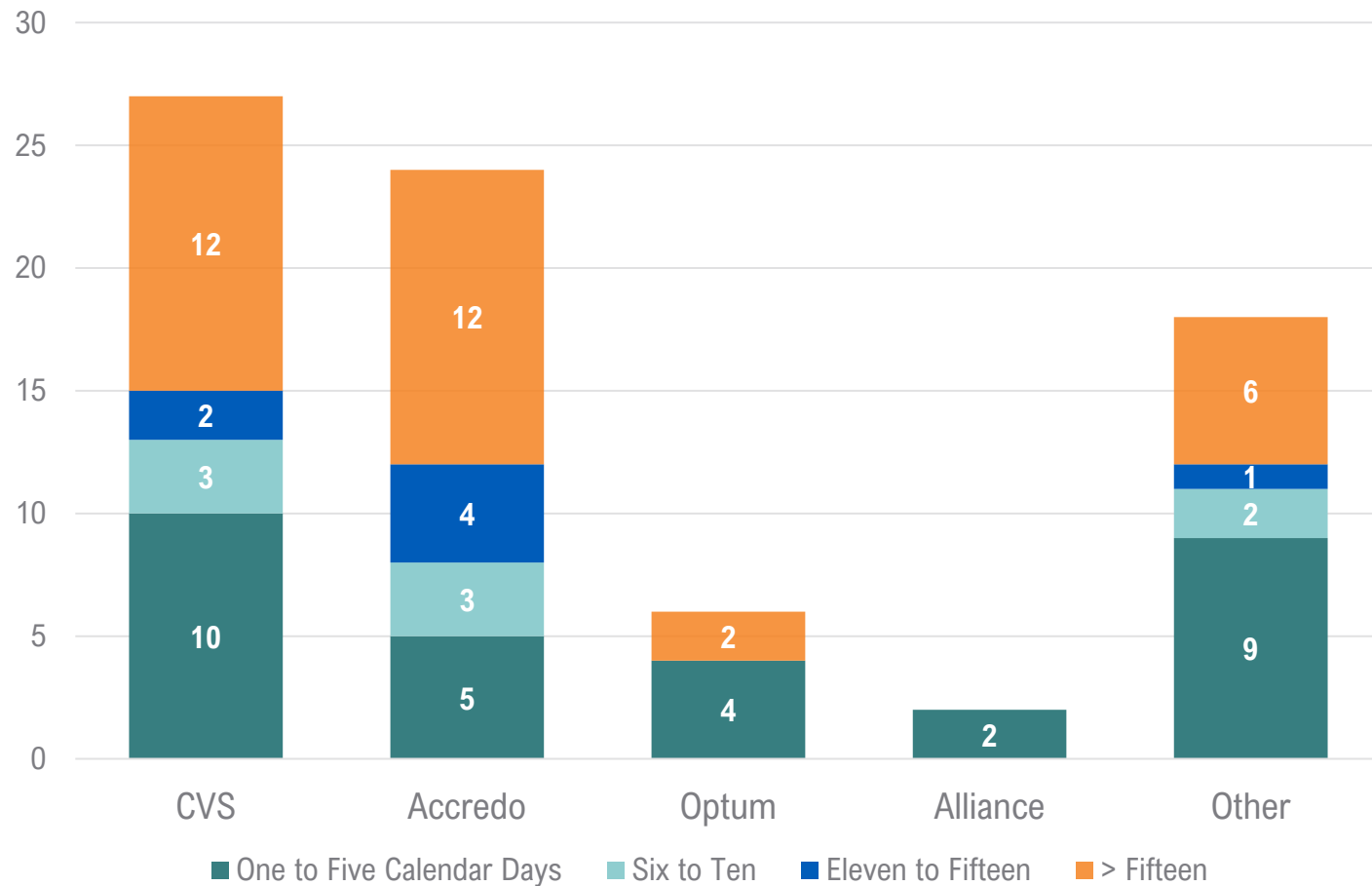


1. Data through October 31, 2022, Dispenses confirmed via phone call with SPs partners to obtain shipment tracking numbers or with patient if SP will not confirm data, SP estimated by last triage location

Patient Insights: Triage and Specialty Pharmacy

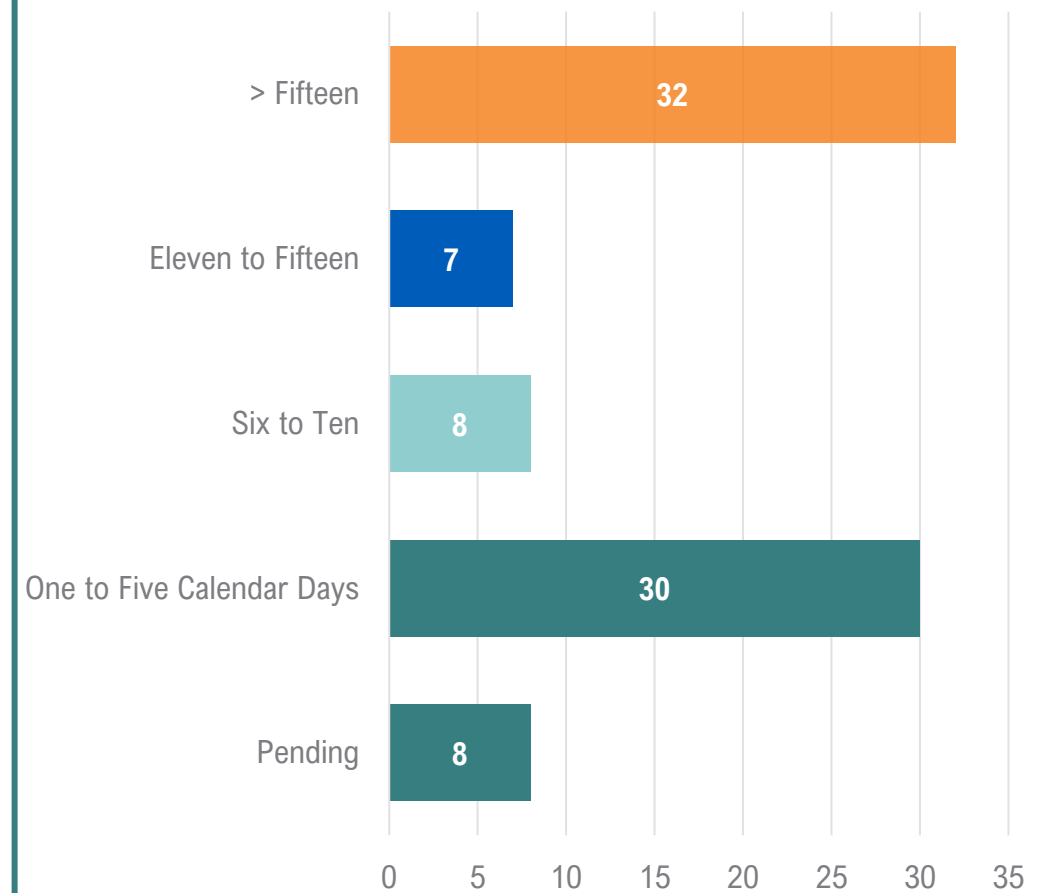
A view into the work in process at the SPs

Commercial SP Triage Age



*Data is displayed in calendar days

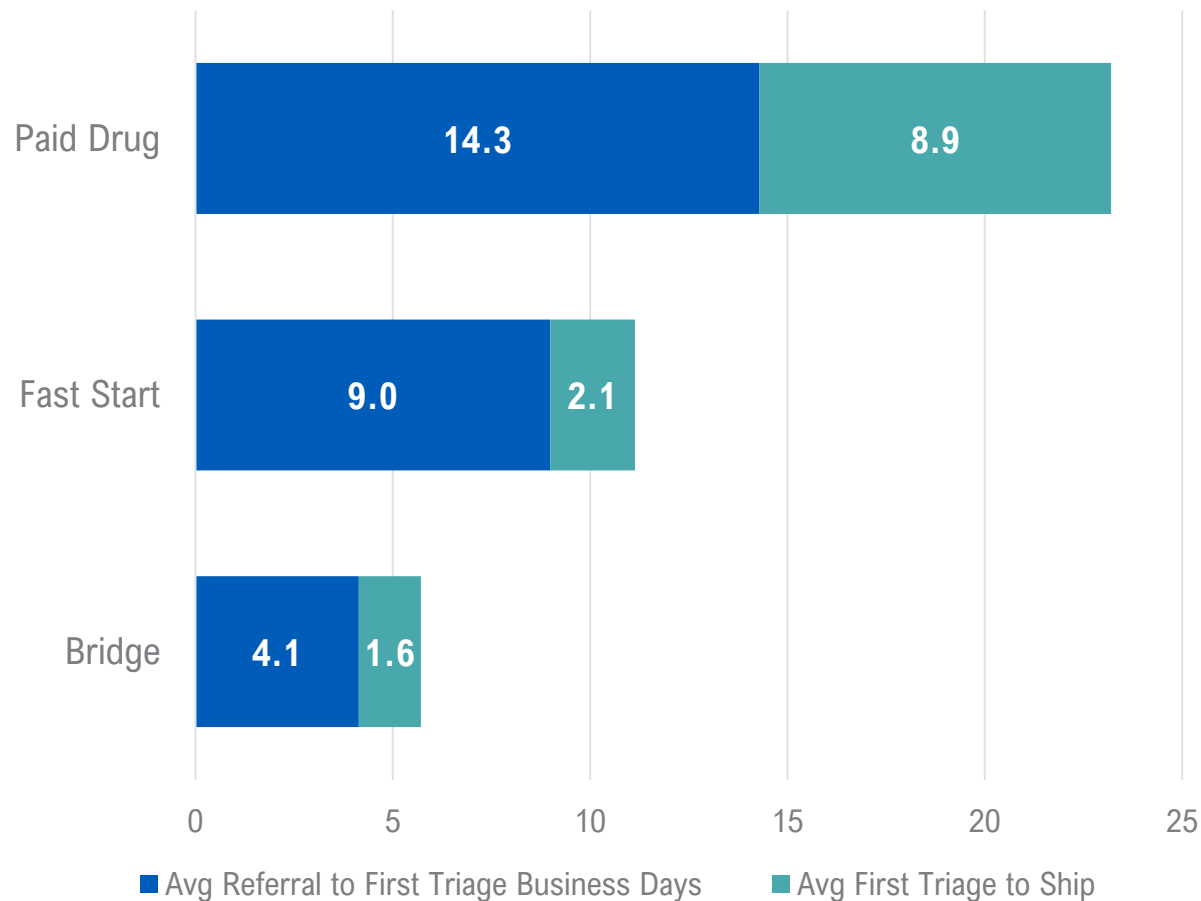
85 WIP – Channel On 10/31



Triage to Shipment Insights

73% of all paid drug are triaged to the Big 4

Turnaround Time in Business Days



Specialty Pharmacy Insights

AVERAGE TIME REFERRAL TO PA APPROVAL/SP TRIAGE

- 14.3 business days

AVERAGE COMMERCIAL SP TRIAGE TO FIRST SHIPMENT

- 8.9 business days

AVERAGE DAYS FOR COMMERCIAL SP FIRST SHIPMENT

- OptumRx:
 - 9.4 Business Days
- CVS Specialty:
 - 9.0 Business Days
- Accredo:
 - 10.2 Business Days
- Walgreens:
 - 13.5 Business Days