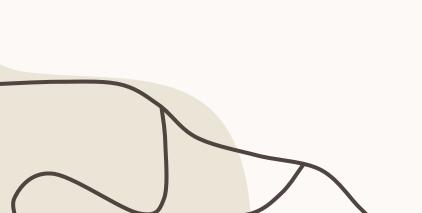
### Boston Blue Bikes



Amber Dindorf







#### **MBTA and Blue Bikes**

Blue Bikes One Time Ride \$2.95

> for 30 minutes With Blue Bikes APP

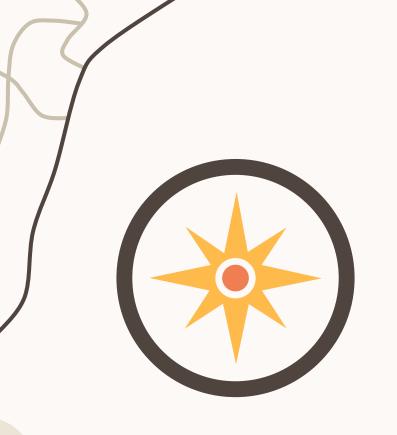
Subway One-Way \$2.40

With Charlie Card, Charlie Ticket, or cash

Local Bus One-Way \$1.70

With Charlie Card, Charlie Ticket or Cash





# The search for more subscribers...

What observed patterns of customers and subscribers can be used to increase the number of Blue Bike subscriptions?

#### **Data**



#### **Data**

Data was pulled from Blue Bikes 2016-2019.



#### **Assumptions**

Count of bike id can be used as a total number of rides

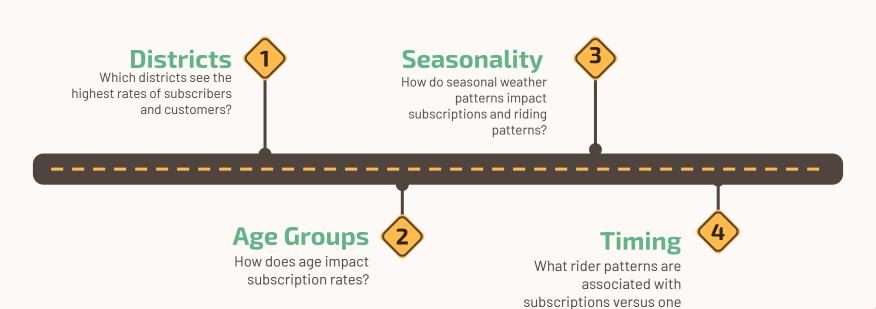


#### **Limitations**

No rider identification No user birth year for customers in 2016/2017



#### **Questions for Analysis**



time use?

## District (All) Boston Brookline Cambrid... Everett Somervi... User Type Customer Subscriber User Types by District 19.33% Customer Subscriber

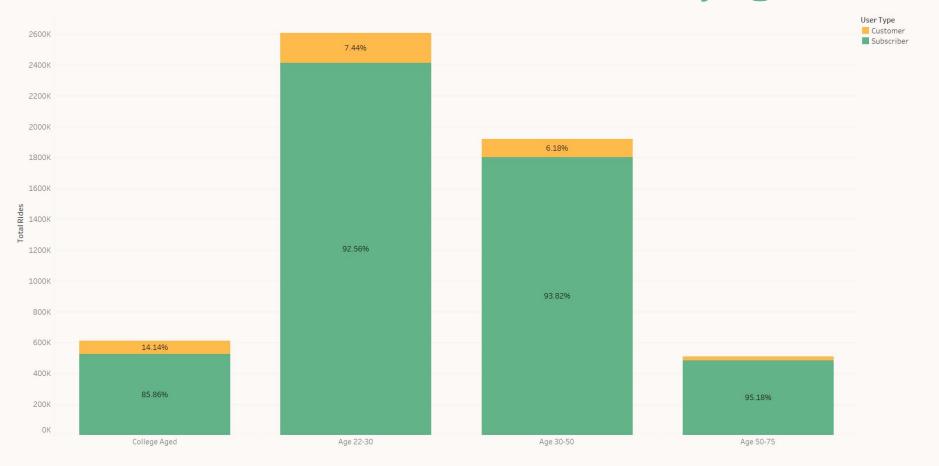
#### **Blue Bike Districts**



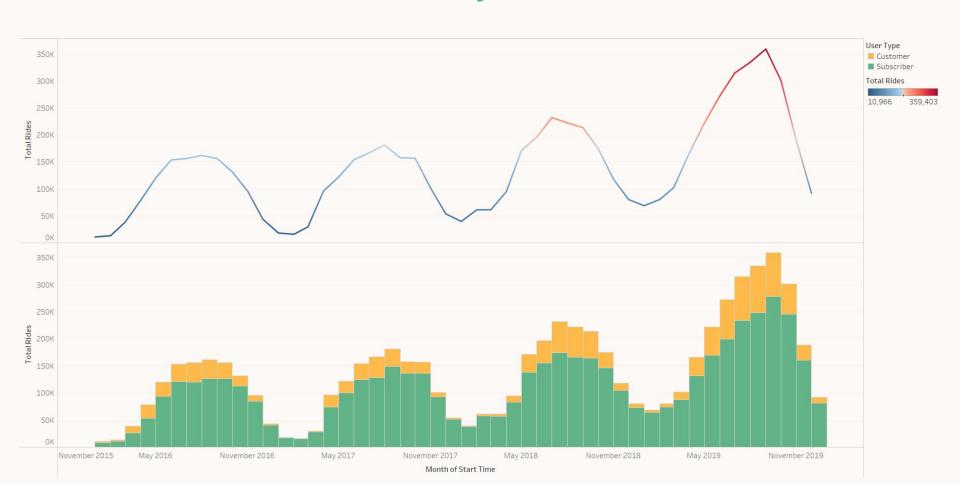
#### **Riders By District**



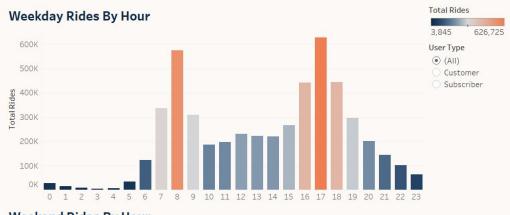
#### **Customers and Subscribers by Age**



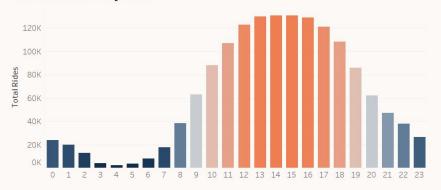
#### **Rides by Season**



#### **Rides by Time of Day**

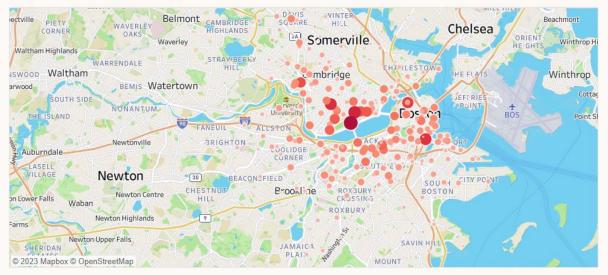


#### Weekend Rides By Hour



#### Rides by Duration, Distance, and Stations

#### Top Stations By User Type



#### **Ride Duration**

Customer 52 Minutes
Subscriber 14 Minutes

#### **Manhattan Distance**

Customers 1.7 Miles
Subscribers 1.6 Miles

#### User Type

- (AII)
- Customer
- Subscriber

#### Recommendations



#### **Everett**

Advertise low income memberships, partner with schools and hospitals to subsidize membership for employees



#### **College Students**

Use surge pricing to finance subsidies to match MIT's \$45 membership and charge \$22.50 once per semester



#### **Seasonal Changes**

Expanded winter challenges \$60 Summer Membership



#### **Surge Pricing**

Raise the price of one time rides during commuter hours and mid-day rides on the weekend



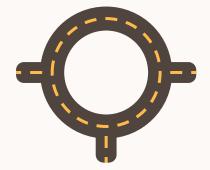
#### **Time Limits**

Lower the time limit from 30 minutes to 20 minutes for the minimal fee for a one time ride

#### **Questions for Further Analysis**

### **Educational Opportunities**

Which communities are underrepresented in our ridership and what educational resources would increase their ridership?



#### Redistribution

How can we use data about our most popular routes to redistribute bikes to best meet the needs of subscribers?

#### **Biking Trends**

Which events draw people who are under 30 out on bikes and what resources would it take to put on Boston events like women's rides, races, and college outing club challenges?

#### Sources

- https://bikesharingworldmap.com/#/boston/
- https://www.bluebikes.com/about
- https://member.bluebikes.com/map/
- https://www.census.gov/quickfacts/fact/table/cambridgecitymassachusetts/PST045221
- https://web.mit.edu/facilities/transportation/bicycling.html
- https://www.bluebikes.com/blog/bluebikes-coming-soon
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