

AMELIA MACDONALD

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902-995-0155
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Objective

Motivated and dedicated professional seeking a web developer internship where I can combine my strong background in retail management, customer service, and sales with my growing skills in IT programming to create useful and user-friendly digital solutions.

Skills & Abilities

I possess strong leadership and team management skills, with excellent communication and interpersonal abilities. I am highly capable of multitasking and working under pressure while demonstrating problem-solving and critical thinking skills. My experience in customer service has equipped me with excellent relationship-building abilities. Additionally, I have expertise in sales and marketing, as well as inventory control and loss prevention. My growing proficiency in IT programming further enhances my ability to adapt to modern technological advancements in the workplace.

Experience

THE VAPOUR TRAIL

Store Manager | July 2018 – August 2024

- Balance cash, track daily/monthly sales targets, and manage financial transactions.
- Order merchandise, conduct inventory checks, and maintain organized store layout.
- Resolve customer inquiries and complaints effectively.
- Hire, train, and supervise employees to ensure excellent customer service and smooth operations.

SATELLITES R US

Sales Representative | June 2017 – June 2018

- Conducted cold calls to promote internet and TV services.
- Assisted customers in selecting the best package to meet their needs.
- Managed customer accounts, scheduled installations, and handled service issues.

WALMART CANADA

Department Manager | May 2010 – June 2017

- Provided professional customer service and assisted with purchases.
- Managed sales associates and ensured adherence to store policies.
- Organized product displays and followed merchandising planograms.

SYKES ENTERPRISES

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Customer Service agent | February 2008 – January 2010

- Assisted customers with billing issues and account management.
- Processed service changes, hardware upgrades, and plan adjustments.

Education

NOVA SCOTIA COMMUNITY COLLEGE (NSCC)

Antigonish, NS | IT Programming (Currently Enrolled, 2025)

Antigonish, NS | High School Graduation Diploma (ALP Program) –
Graduated 2023

Communication

I excel in verbal and written communication, allowing me to effectively interact with customers, employees, and business partners. My ability to listen actively and provide clear, concise information has been crucial in resolving customer concerns and enhancing team collaboration. I am experienced in drafting professional emails, reports, and procedural documents, ensuring clear and effective communication.

Leadership

I have extensive experience leading teams in various retail and customer service environments. I take pride in fostering a positive and productive work environment, mentoring employees, and ensuring that team members are motivated to perform at their best. My leadership approach focuses on clear communication, setting achievable goals, and providing constructive feedback to encourage professional growth. Through my years of experience, I have successfully built strong, high-performing teams that contribute to business success.

Additional Skills

I am experienced in cash handling, retail management, merchandising, and store organization, with strong abilities in training and leading employees. I excel in sales, customer relationship management, and inventory control. I am also developing my IT programming skills in Java, JavaScript, HTML, CSS, Android, C++, and SQL, gaining hands-on experience in coding, problem solving, and creating user-friendly solutions. I enjoy applying my technical skills alongside my organizational and teamwork experience, and I am eager to continue building real world programming experience in professional environments.

References

Available Upon Request