**VBA Programming** Project Phase

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**Totonto** 

#### 1. Introduction

- Company sales data analysis help to define the future company focus to be profitable through designing sales strategy across sales regions
- Sales strategy of products, new customer targeting and retaining royal customers determine the future sales increase.
- Sales trend analysis across regional sales and product supply based on competitors' sales will bring the company to stay the leader of the market by sales and customer retaining.
- Seasonal products supply to customers based on their test preference increase sales
- Acknowledging salespersons based on their performance increase employee's performance

## 2. Project Problems

- 1. Create a bar chart from data of sales in excel file. 2013 and 2015
- 2. Create a pivot table and group data based on salesperson.
- 3. Create a shape object and assign a macro to it that displays in message the current date.
- 4. Create a procedure that declares variables of type string and integer.
- 5. Create a VBA procedure that changes the font color of table to bold.
- 6. Create a VBA procedure that adds a yellow explanation column to right of table.(the header of that column is explanation and fill that column by yellow)

## Project Problems Cont'd

- 7. Create a VBA procedure that uses loop.
- 8. Create a message box that displays number of executions of one procedure
- 9. Create a user Form that has two text boxes and a button to calculate sum and show it in a message box.
- 10 create a User Form in Excel VBA to get name, date of birth, gender, telephone number, email, and postal code from the user and store the value provided by the user in the worksheet

# 3. Problem Solving Procedures

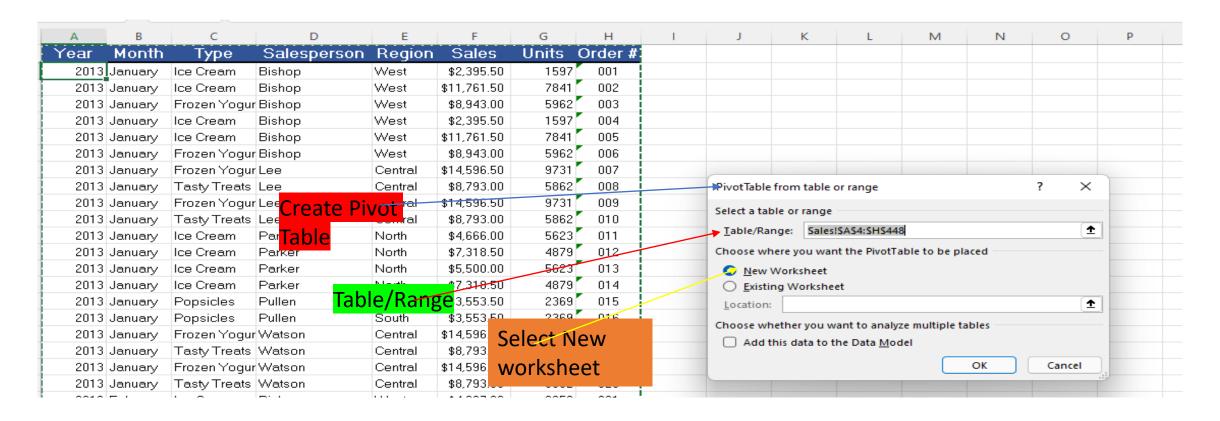
- Use real project sales data
- Analyze the problem by demonstrating each step
- Generate a report (conclusions and recommendations)

#### 1. Create a bar chart from data of sales in excel file 2013 and 2015

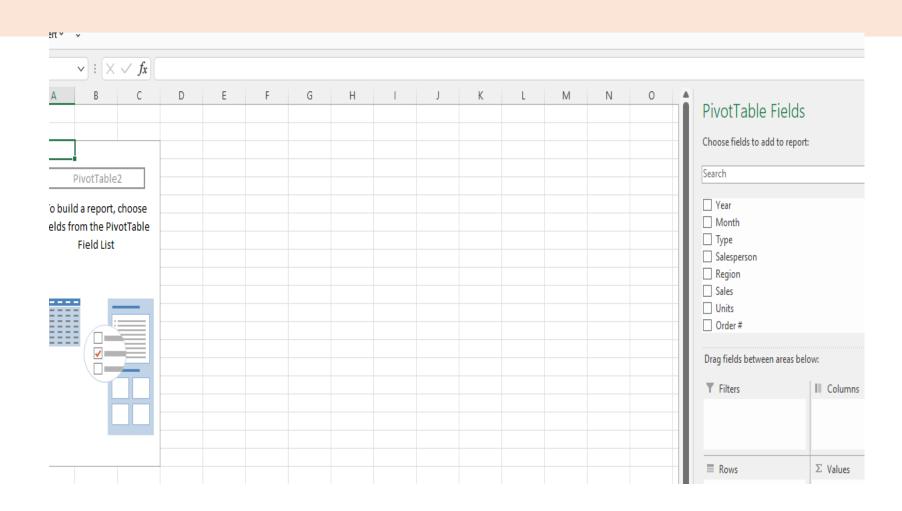
Inserting pivot table steps to be followed

- Open sales data spreadsheet and check any blank rows or columns.
- Make sure each column has a heading, as it will be carried over to the Field List.
- Make sure your cells are properly formatted for their data type.
- Select one cell
- Click the Insert tab.
- Select the PivotTable button from the Tables group.
- Select PivotTable from the list

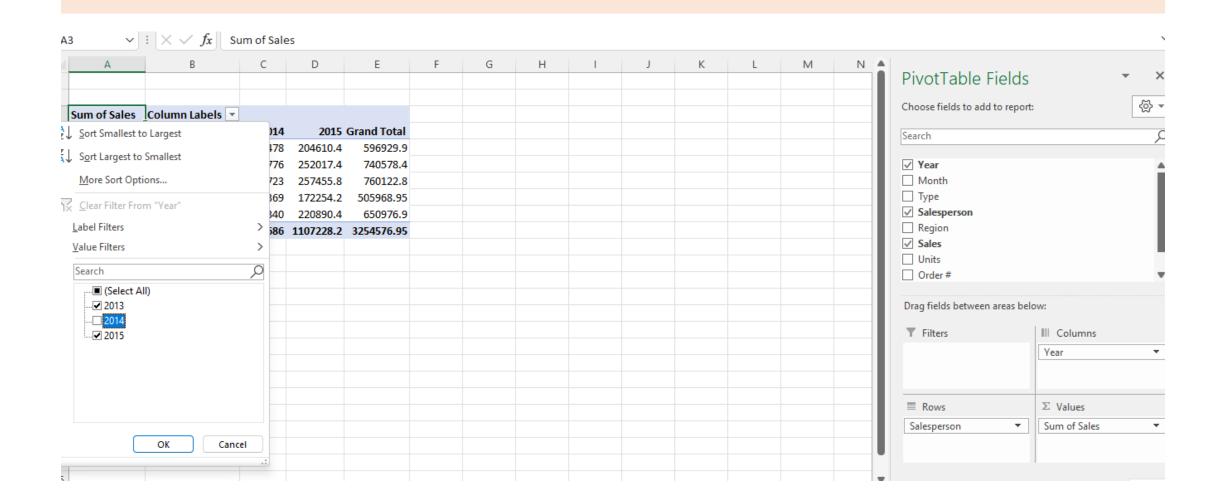
## Sales Bar chart from the data 2013 and 2015



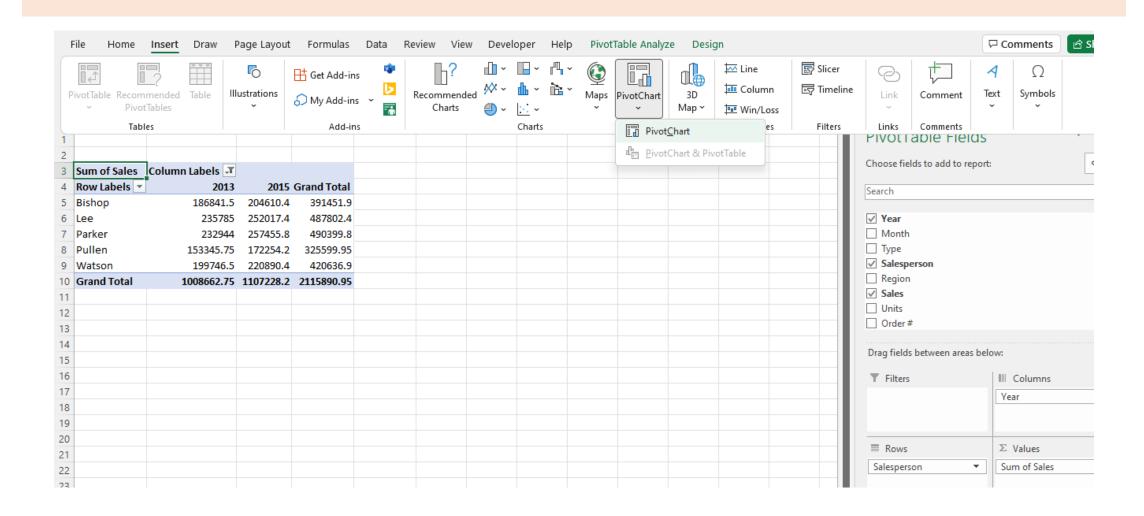
## The Pivot Table Field



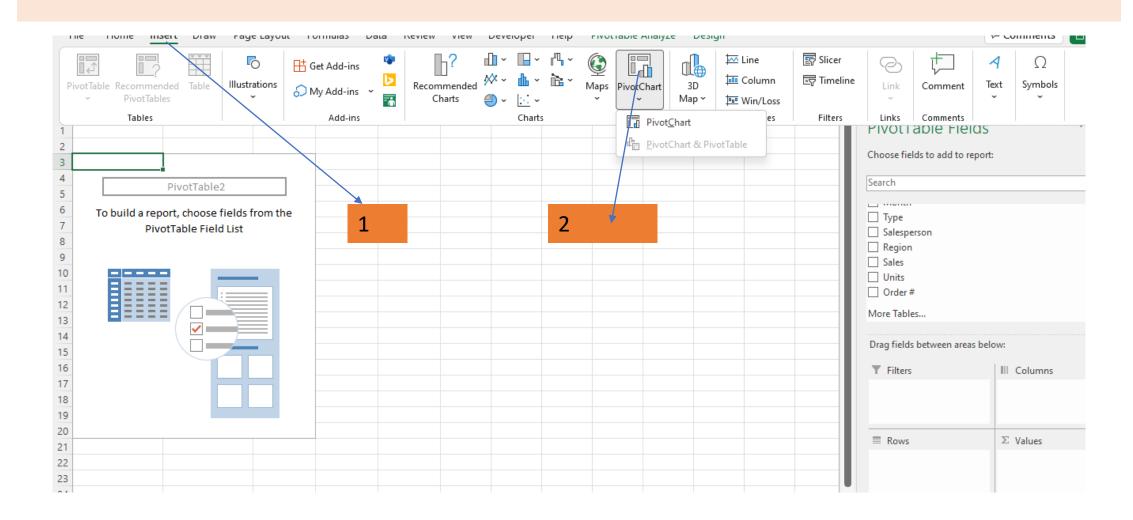
#### Filter 2014 sales from the data



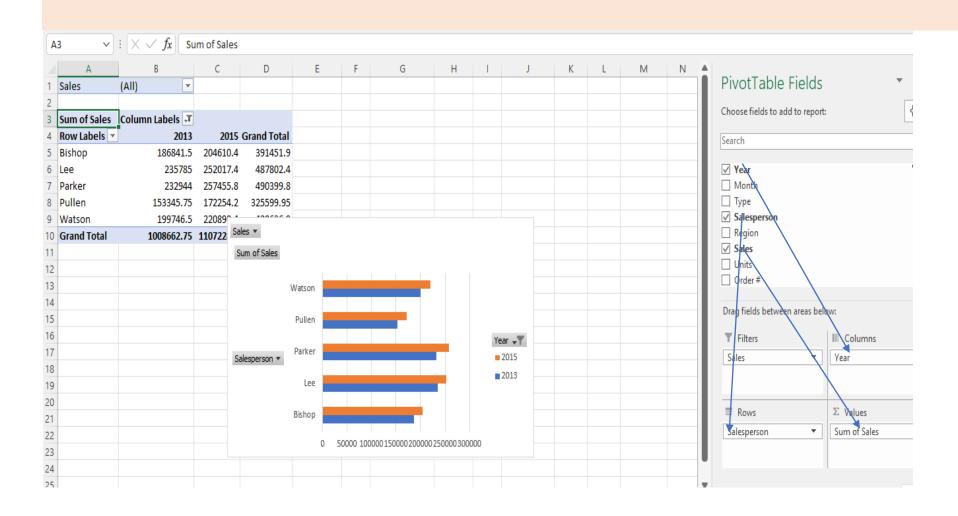
# Pivot Table: Sales by salesperson



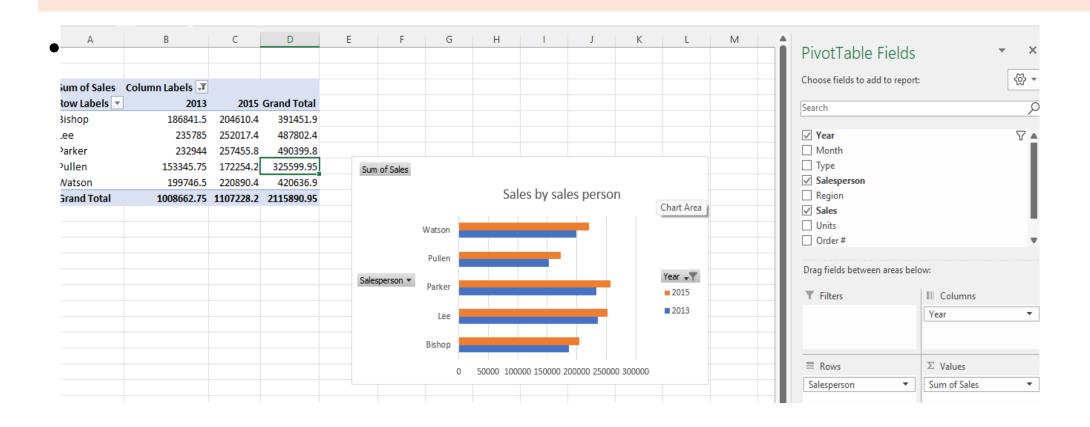
#### **Insert Pivot Chart**



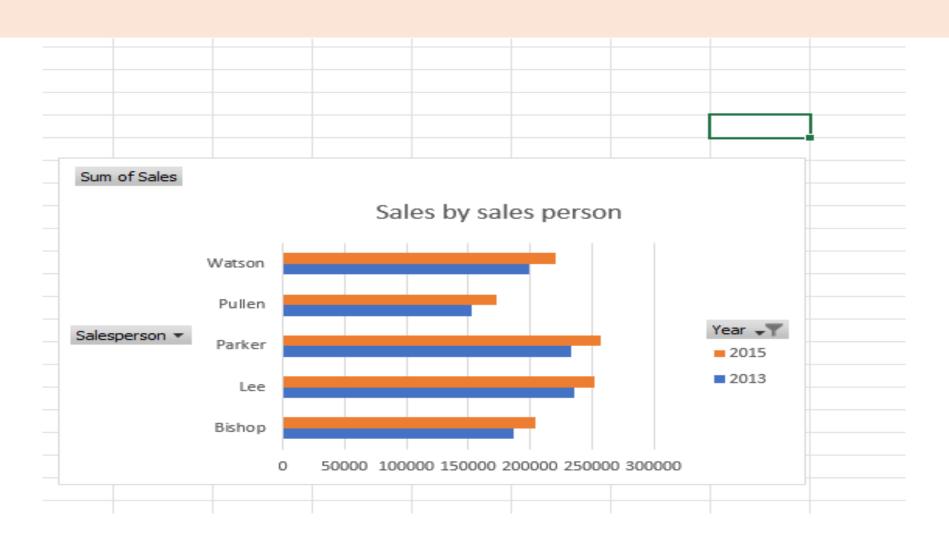
# Bar Chart: Sales by salesperson Cont'd



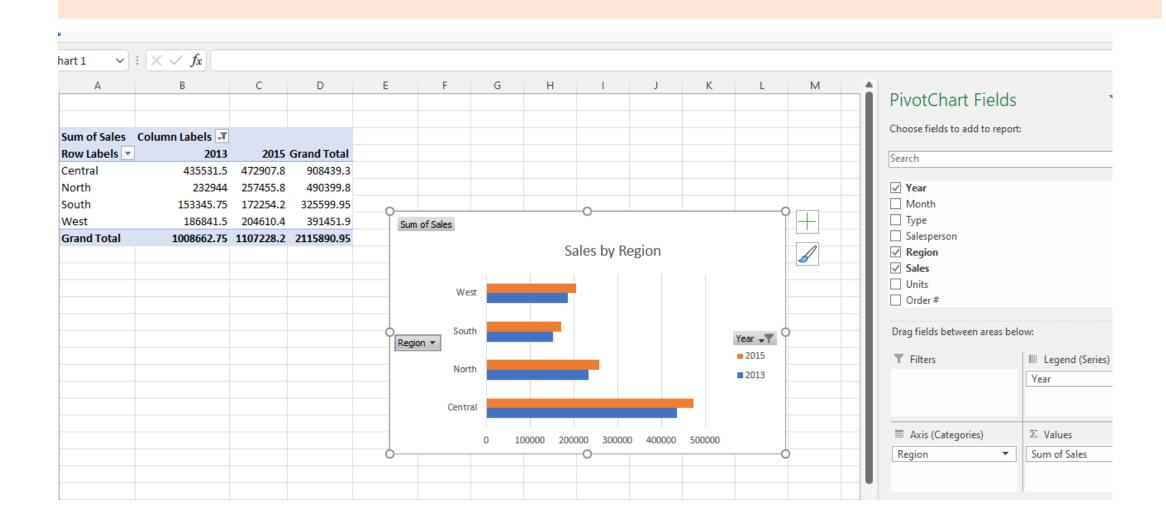
# Bar Chart: Sales By salesperson and year



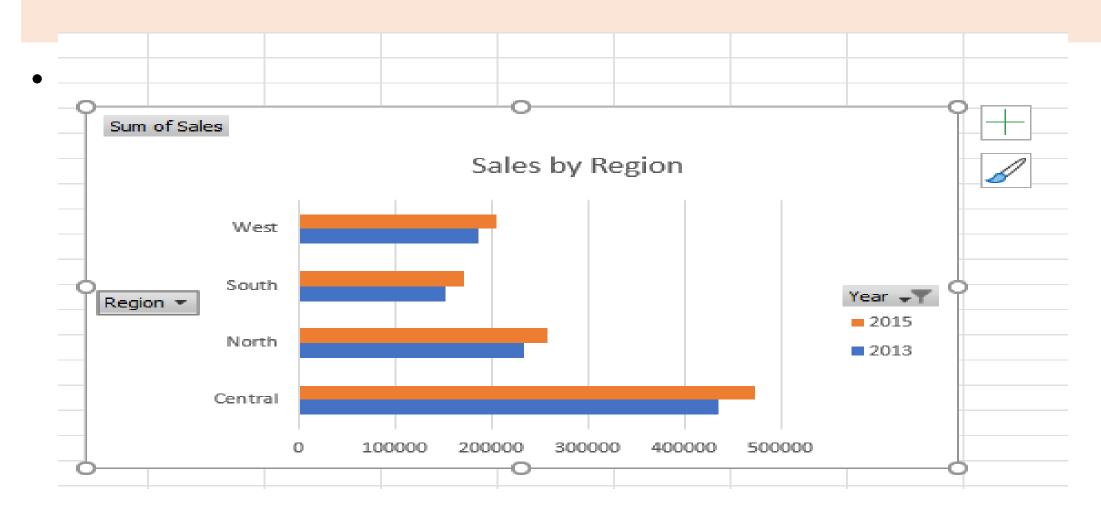
# Bar Cart. Sales by Salesperson



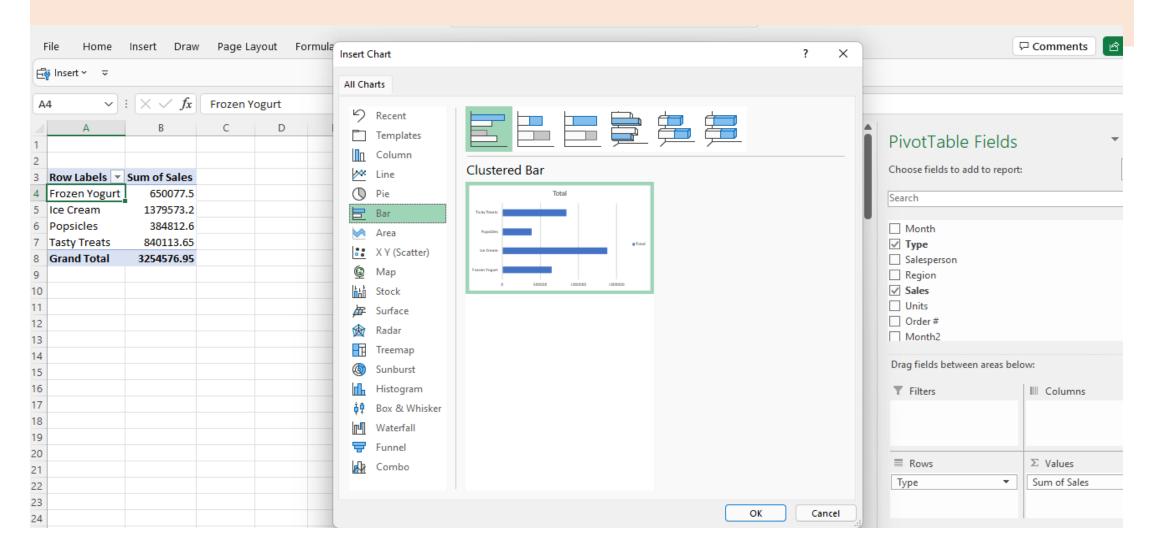
## Bar Cart: Sales by Region



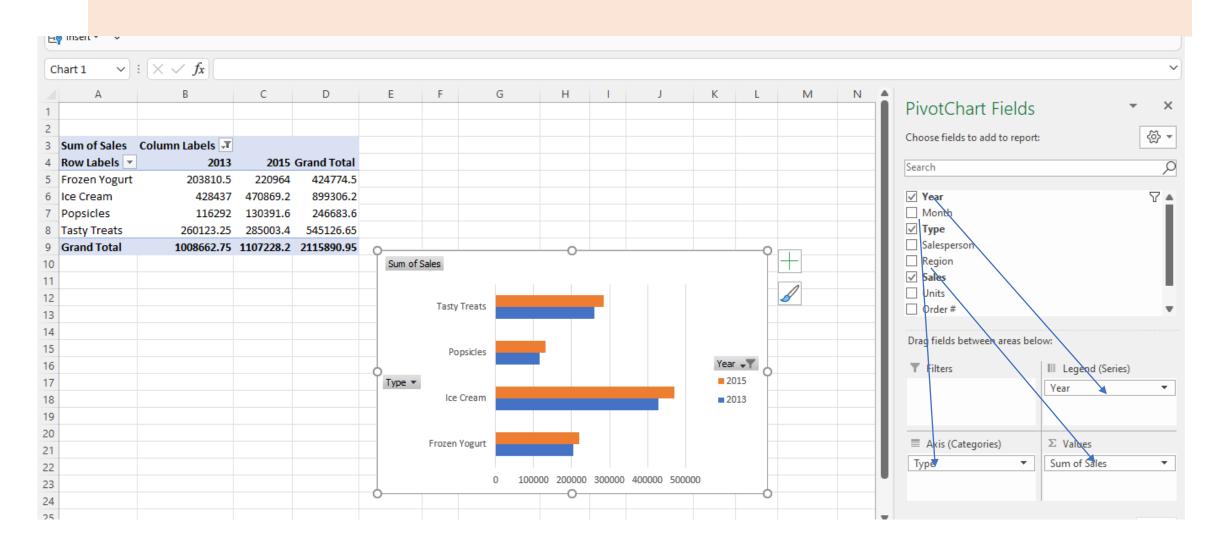
# Bar Cart: Sales by Region



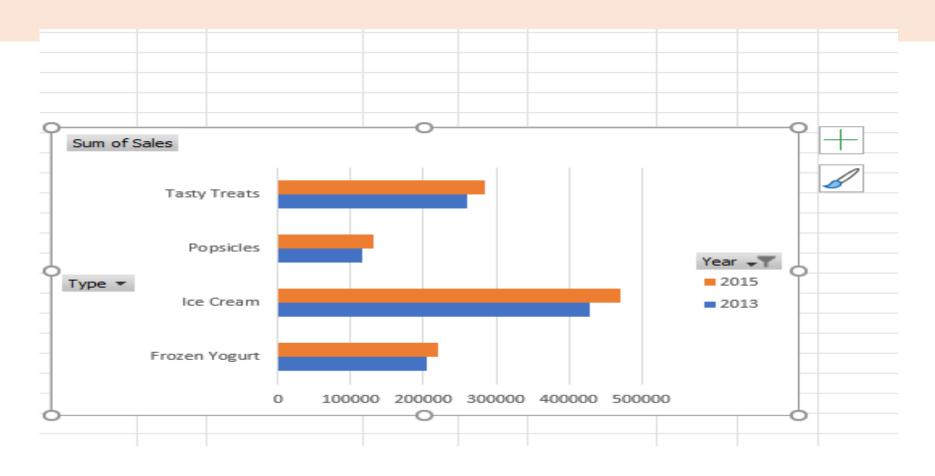
## Bar Chart: Sales by product line



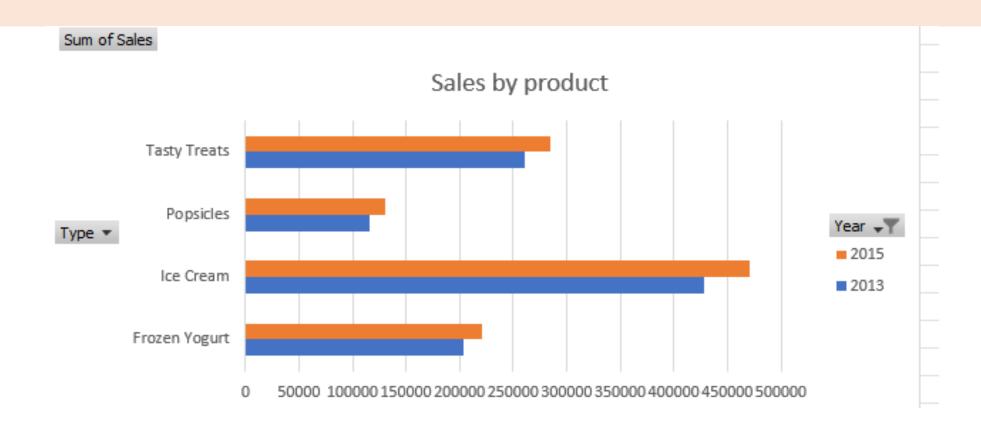
# Bar Chart: Sales by product type



# Bar Chart: Sales by product type Cont'd



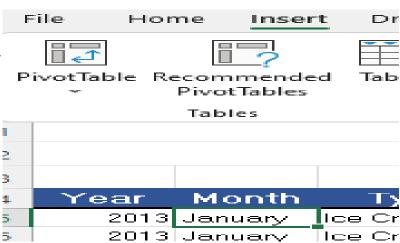
# Bar Chart: Sales by product type Cont'd



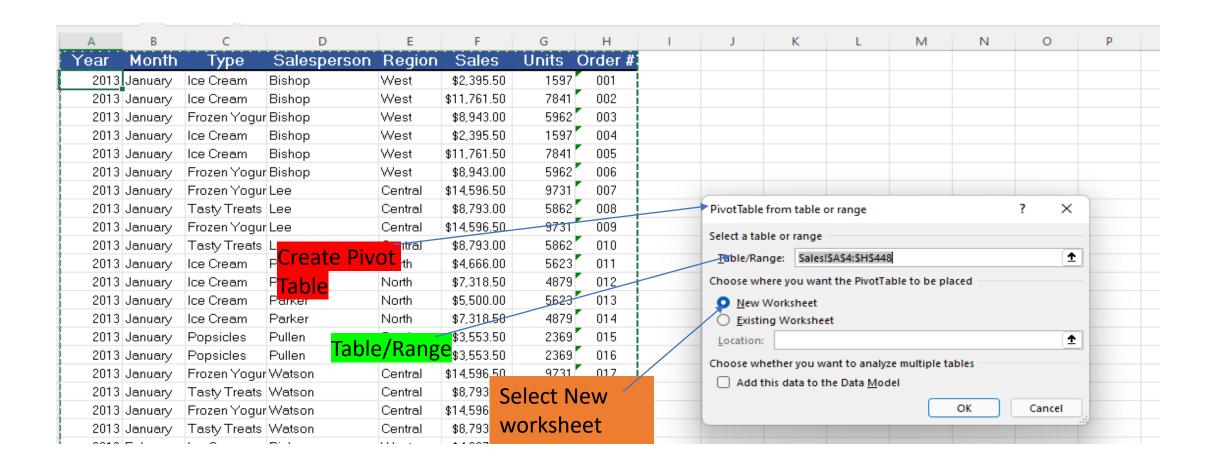
## 2. Create a pivot table and group data based on salesperson

### Inserting pivot table procedure

- Open your original spreadsheet and remove any blank rows or columns.
- Make sure each column has a heading, as it will be carried over to the Field List.
- Make sure your cells are properly formatted for their data type.
- Select one cell
- Click the Insert tab.
- Select the PivotTable button from the
- Select PivotTable from the list

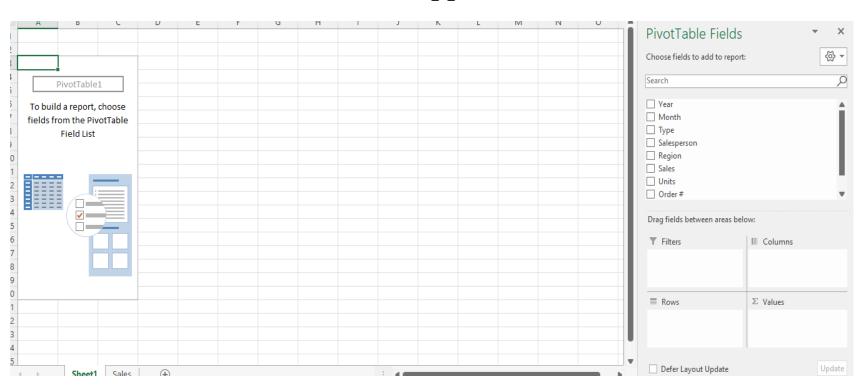


#### Pivot Table



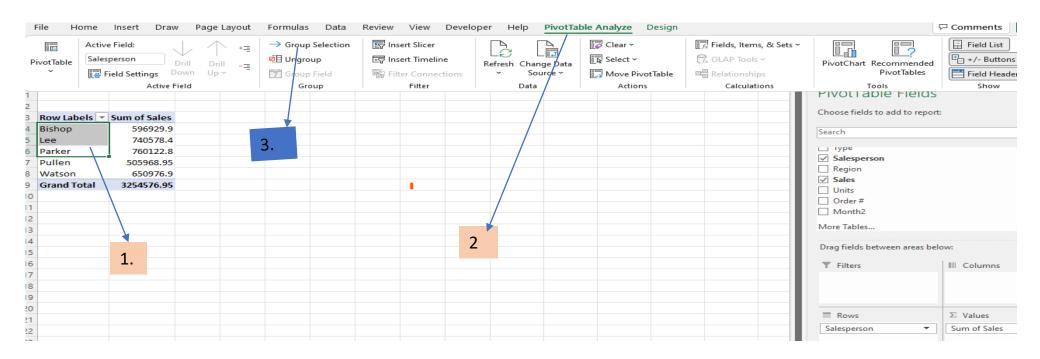
### Pivot cont'd

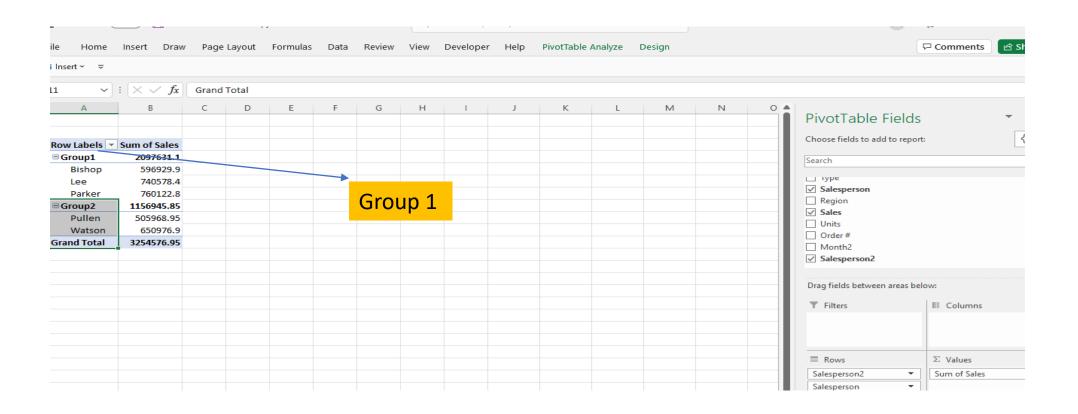
• My selection is new work sheet, and it appears as below:



## Pivot Cont'd

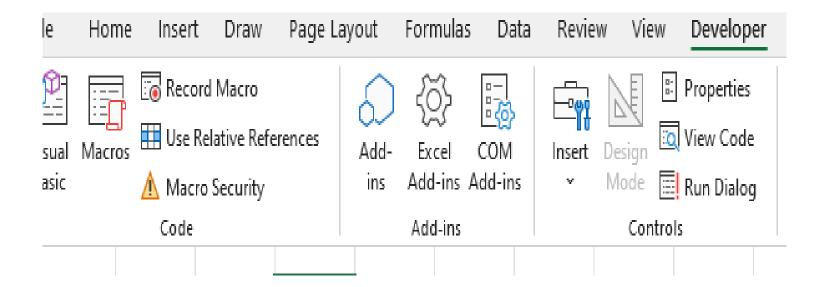
• Group data based on salesperson





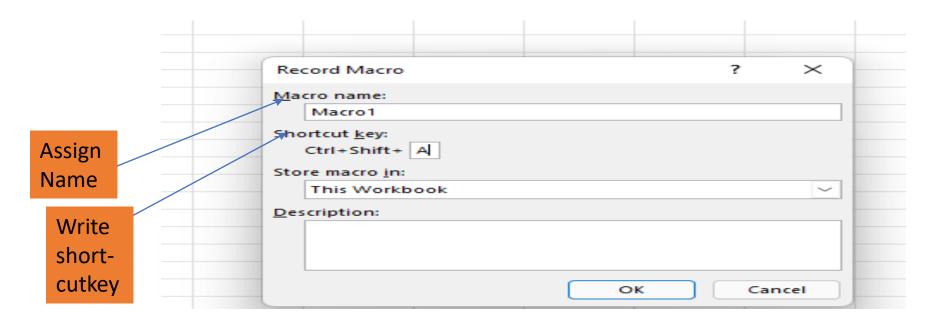
3. Create a shape object and assign a macro to it that displays in message the current date

Open Excel → Developer → Record Macro



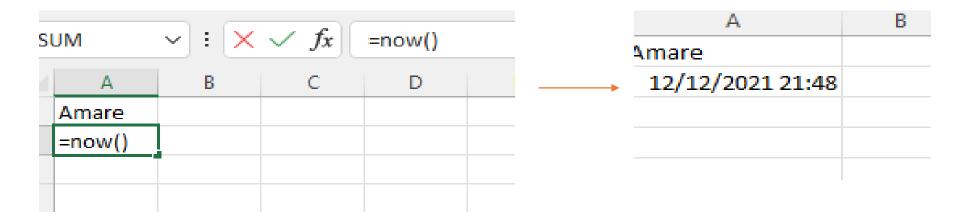
# Shape object and assign a macro cont'd

Open Excel → Developer → Record Macro

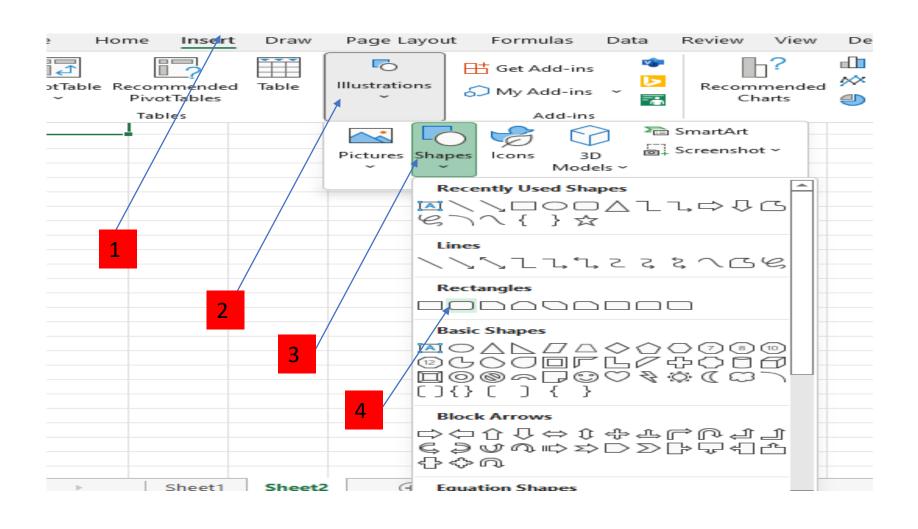


#### Macro Record-Insert formula in the first active worksheet

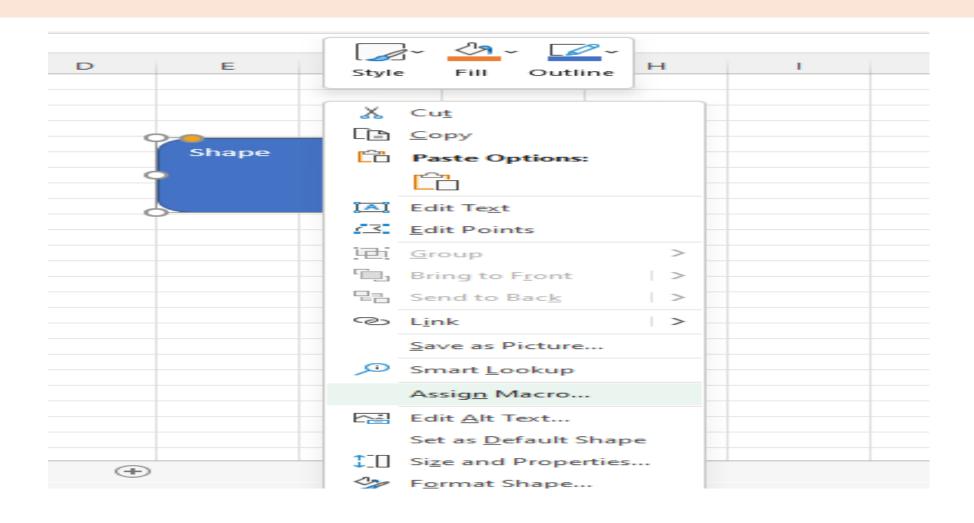
Name and time(now()) macro recording → Then inter→ Add New sheet



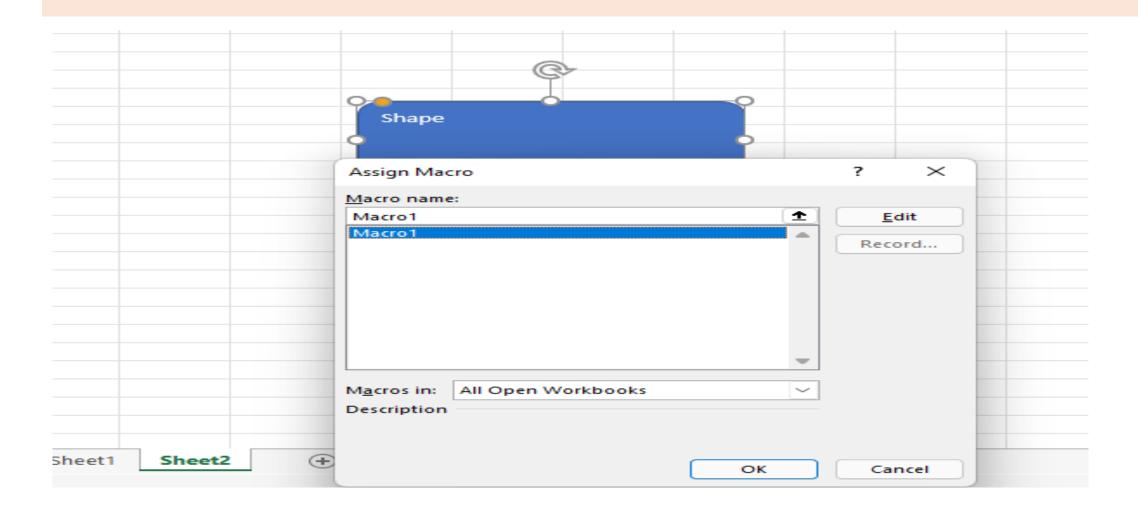
# Assigning Shape From new sheet Insert Illustrations Shape Rectangular shape



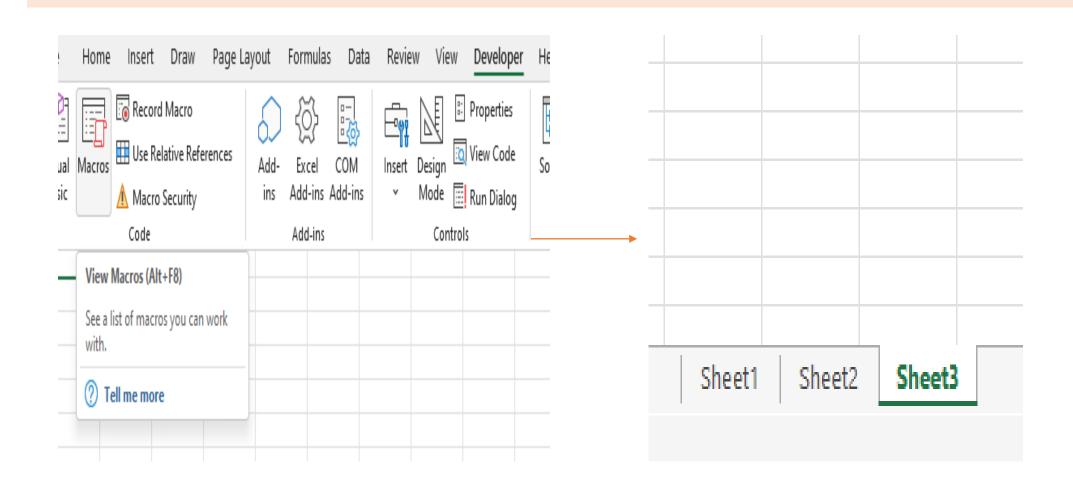
Edit the shape and assign Macro. Double click on the shape to run the Macro



# Assign Macro

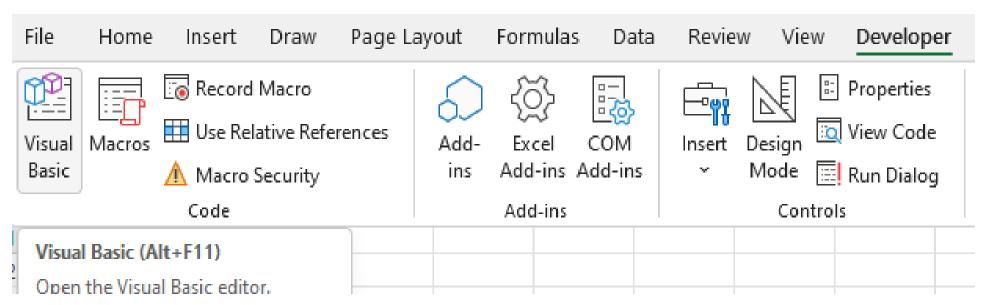


## Run Macro: Developer Click on — Macros



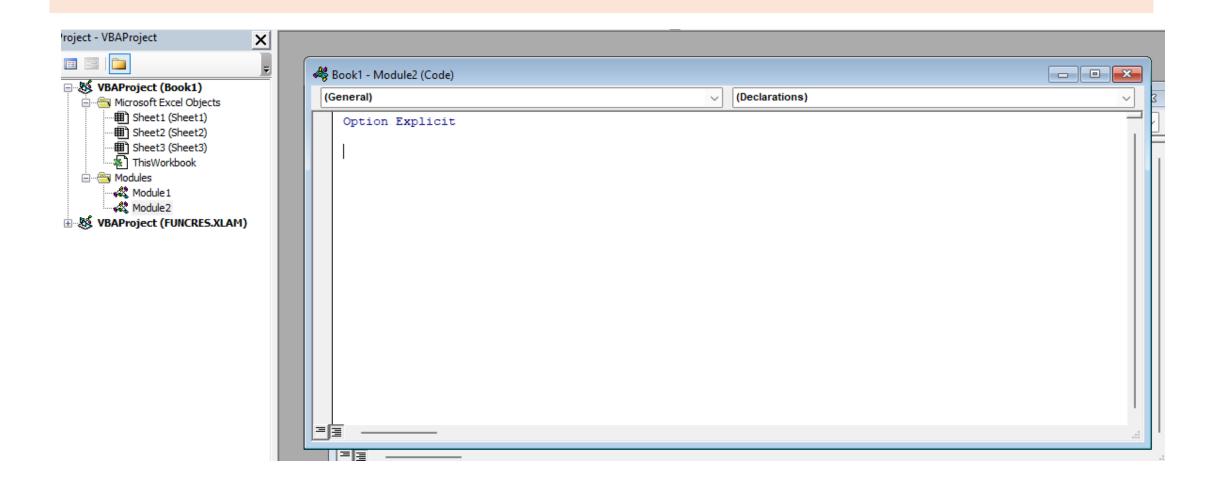
#### Visual Basic to insert module

 After macros run, Developer → visual basic to record on VBA Project

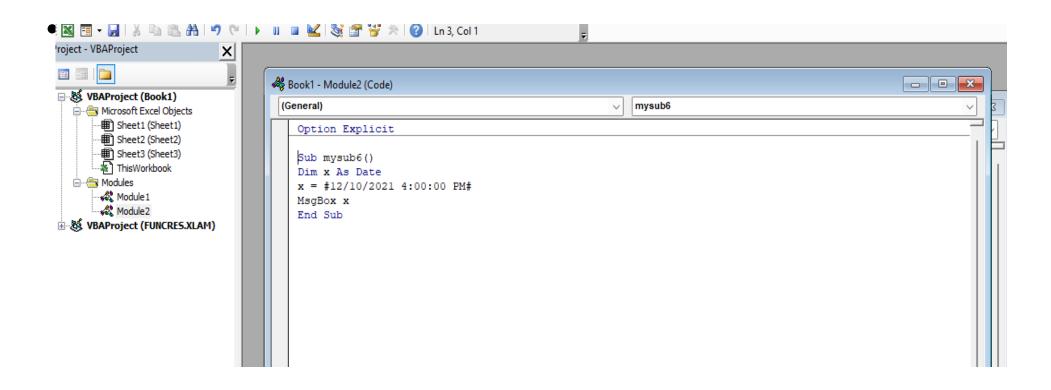


<u>I</u>nsert F<u>o</u>rmat <u>D</u>ebug File Edit <u>V</u>iew Run Tools A == - 146 FED CFF Project - VBAProject **>**< WRAPPOINT (Book1) View Code View Object Toggle Folders VBAProject Properties... l<u>m</u>sert UserForm Import File... <u>M</u>odule Export File.... Class Module Remove Print.... Doc<u>k</u>able <u>H</u>ide

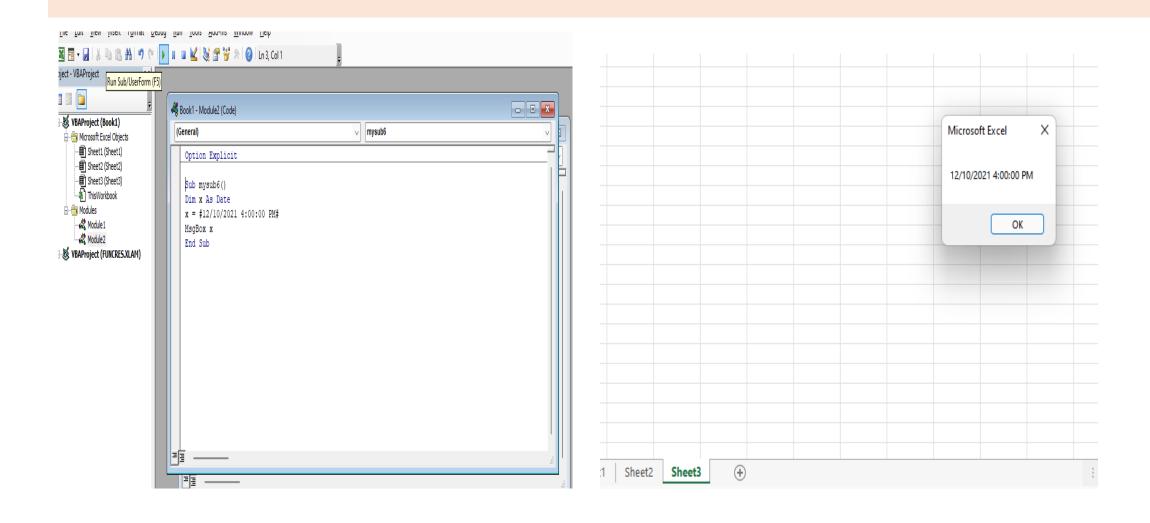
# VBA Project Module procedure



# Coding on visual basic module

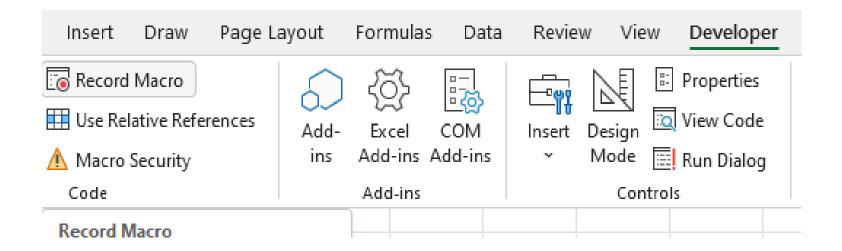


## After coding on the module and macro run, the date displayed

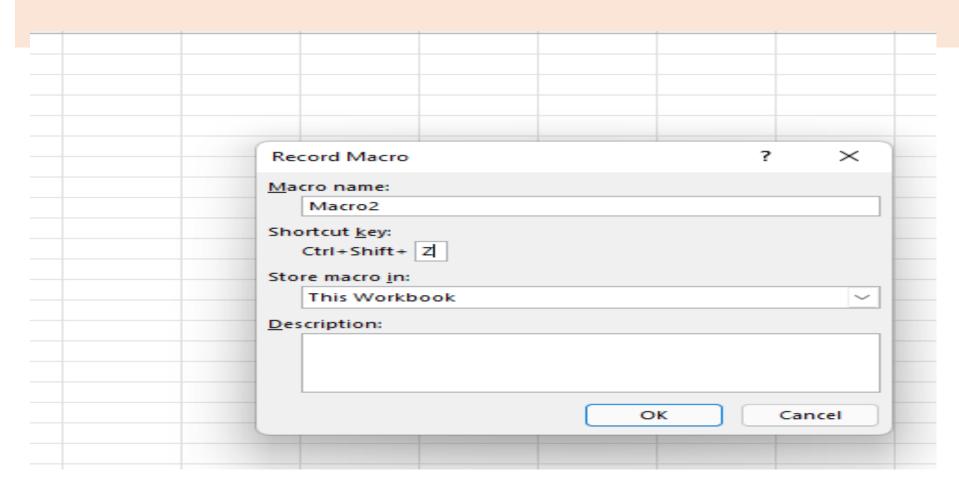


4. Create a procedure that declares variables of type string and integer.

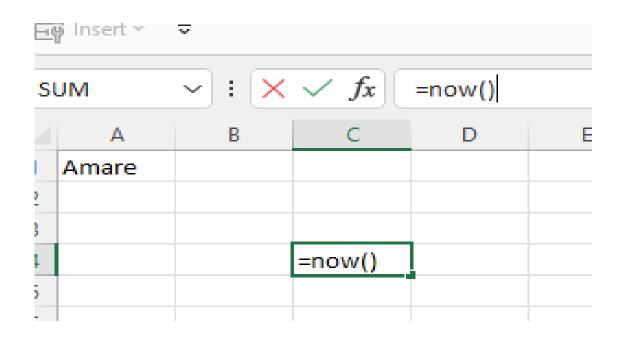
#### **Open Active Worksheet Developer Record Macro**



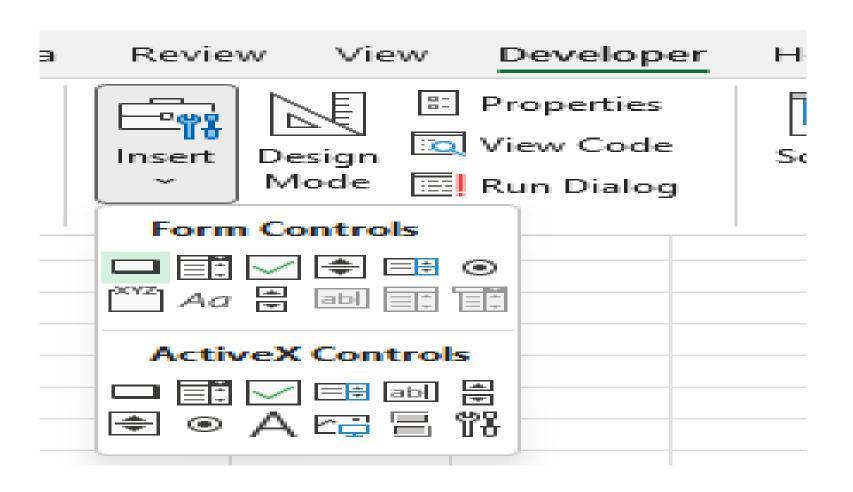
## Macro Name and Shortcut key



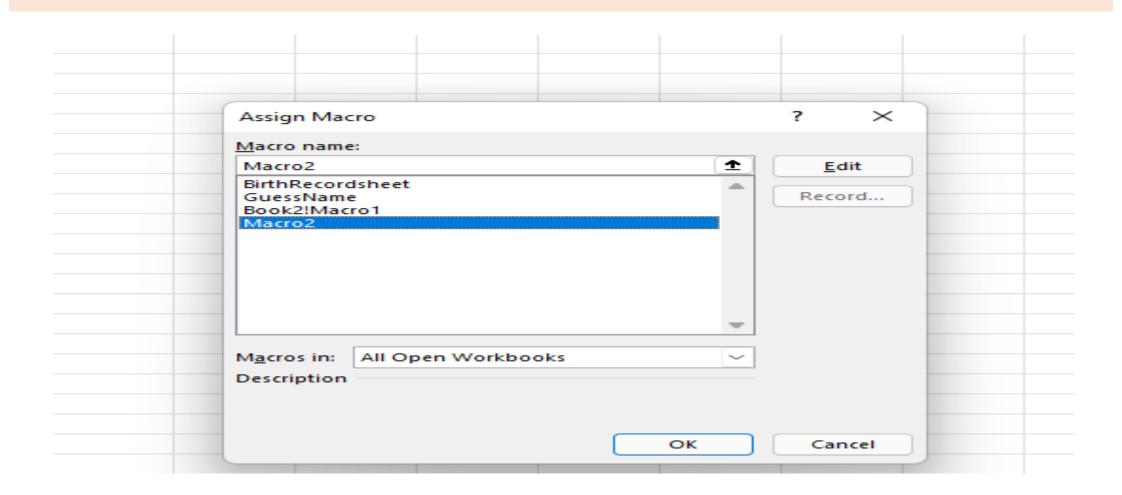
After Recording Macros, stop macro recording and write a formula in new sheet as shown



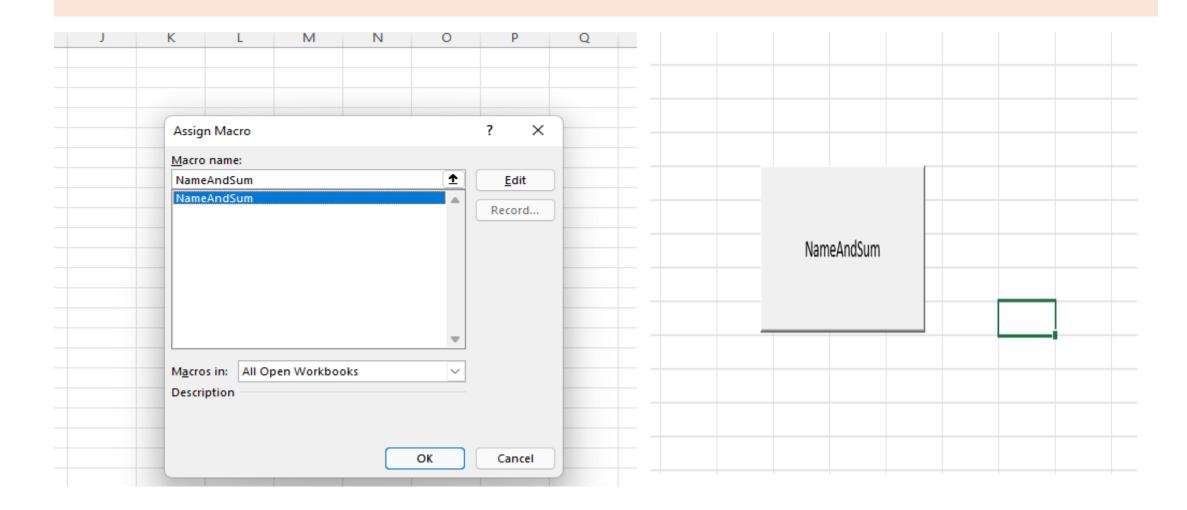
Insert rectangular shape in new worksheet opened to Assign macro



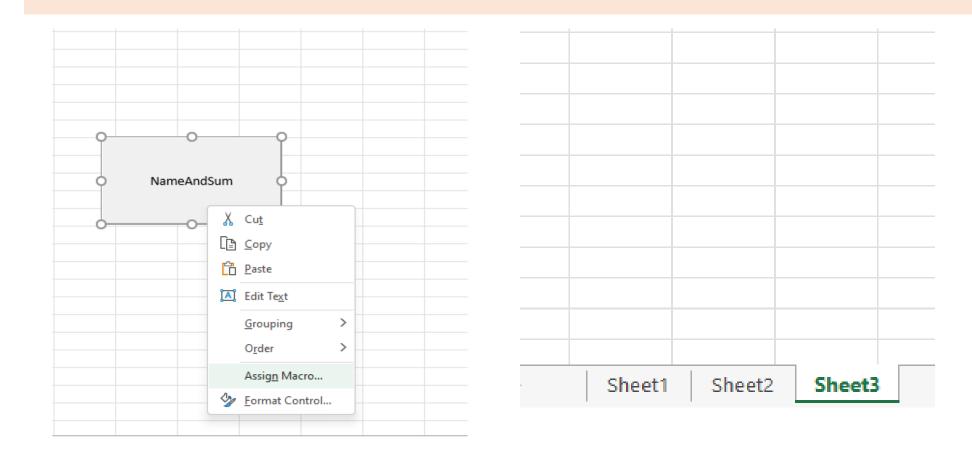
# Assign Macro Name



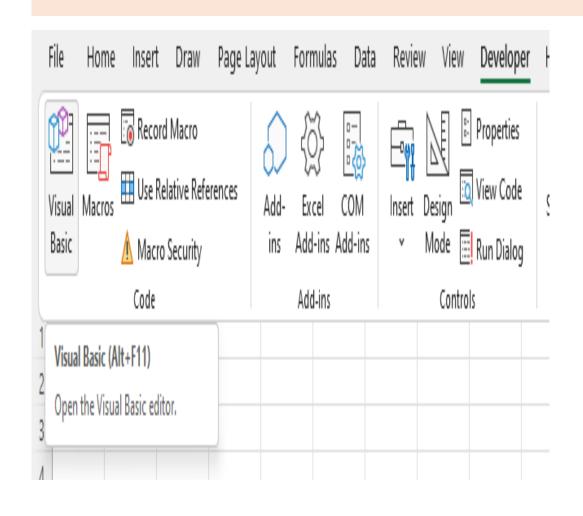
# Shape dragging to rename and assign macro

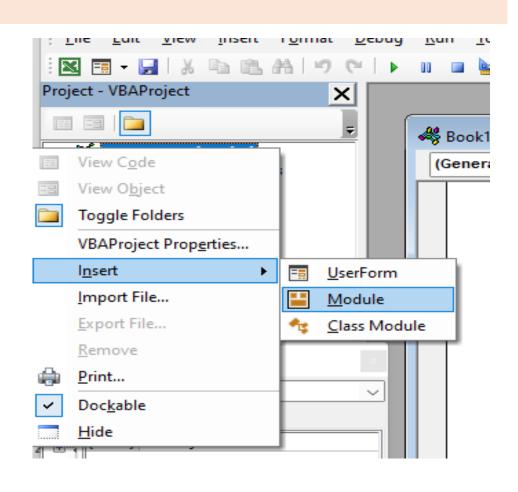


# Assign Macro and Double click on rename shape and bring new active worksheet

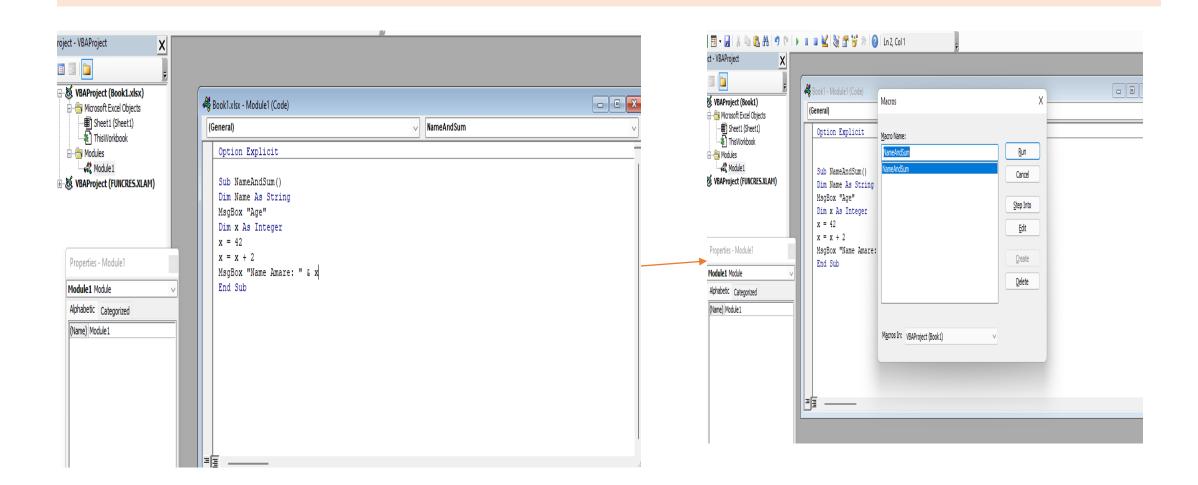


# After Macro Run-- Go to Developer -- Visual Basic – VBA Project to insert module

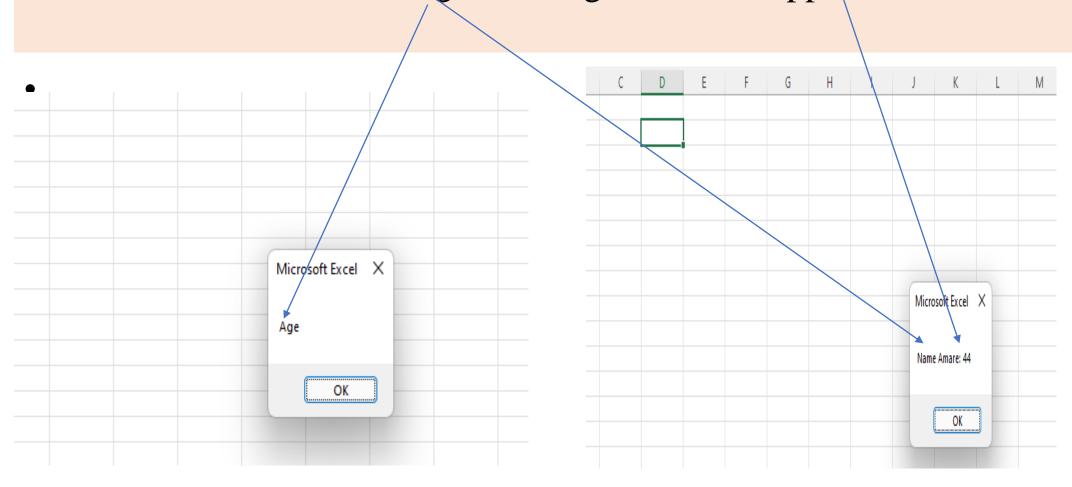




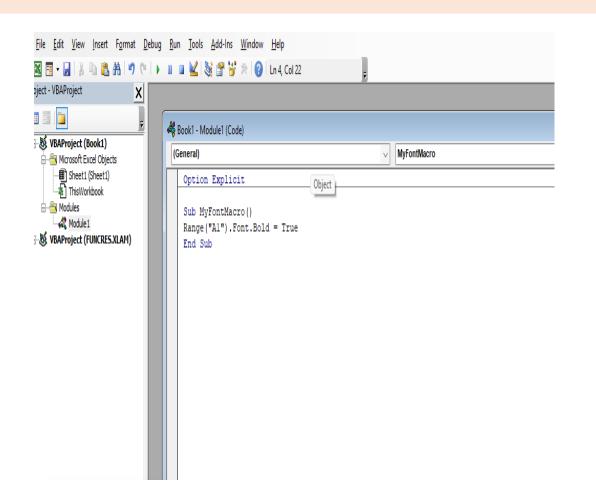
# Press the Macro Run Button for the to work on string coding procedure window

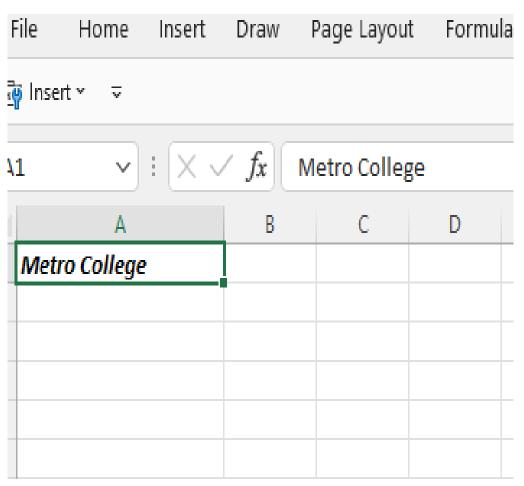


# After Run the macro, string and Integer variable appear

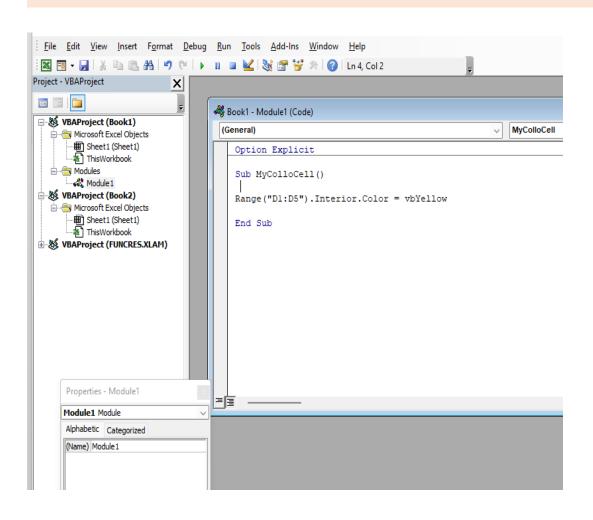


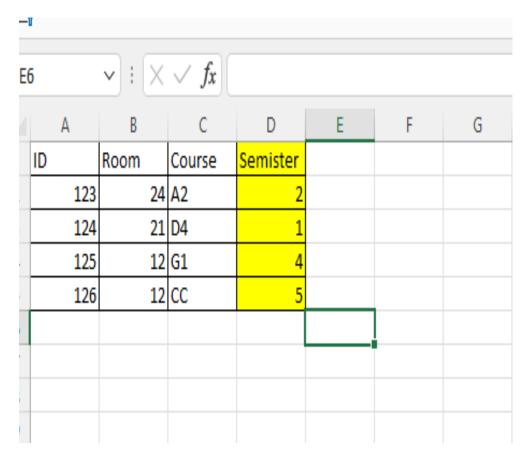
## 5. Create a VBA procedure that changes the font color of table to bold.





6. Create a VBA procedure that adds a yellow explanation column to right of table.(the header of that column is explanation and fill that column by yellow)

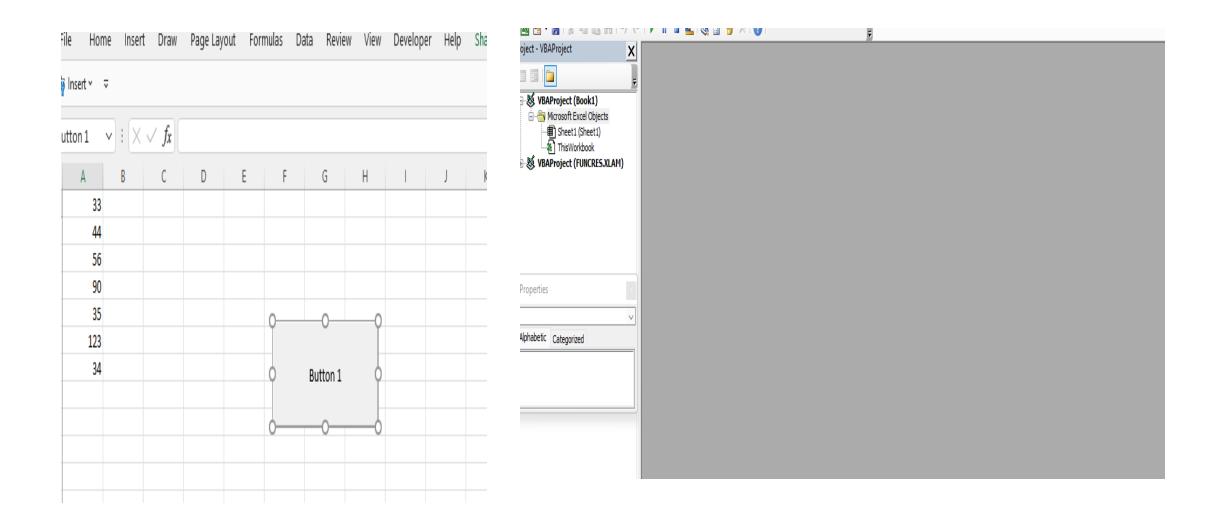




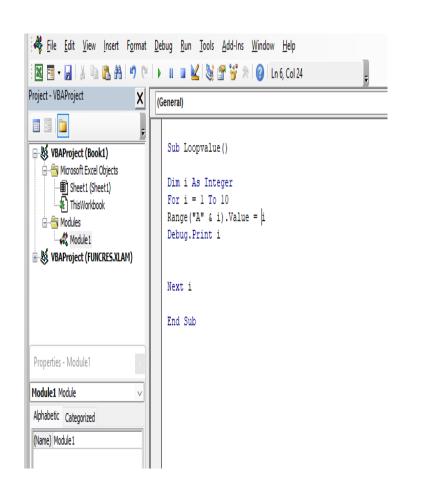
## 7. Create a VBA procedure that uses loop

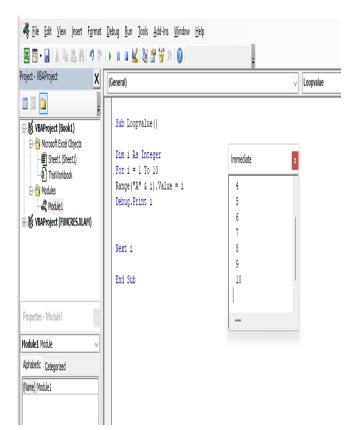
- loops are a programming concept that allows a program to repeat itself. They help to refract your code, reducing the number of specifically-coded actions that are written to help improve the speed and efficiency of your applications.
- Loops are flexible tools, giving you the option to repeat a certain action (such as changing cell values) a set number of times. A loop could also be combined with other statements, such as For and If, that help to determine how often, and for how long, a script should run.

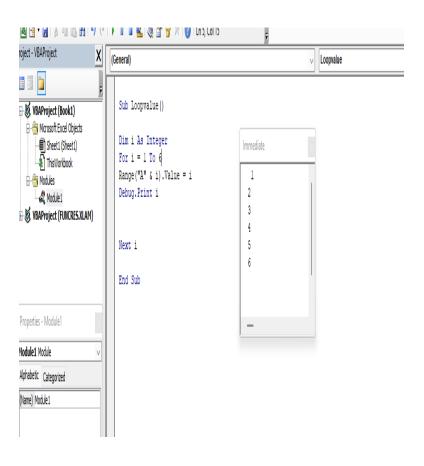
## assigning macro loop and opening VBE to Insert module for procedure



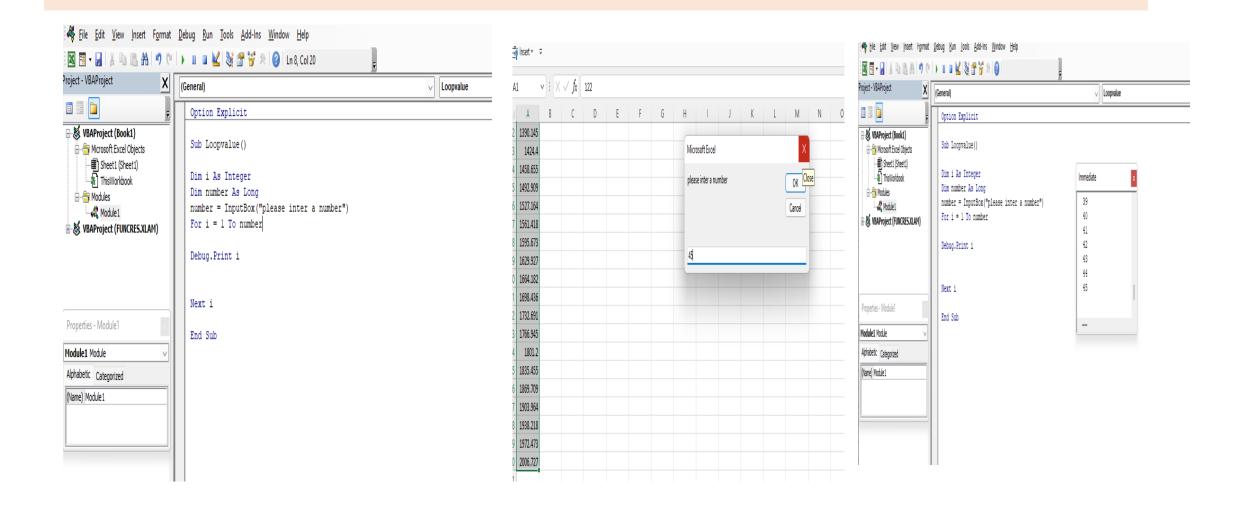
## Loop procedure Coding for 1 to 10 small and long ranges loop



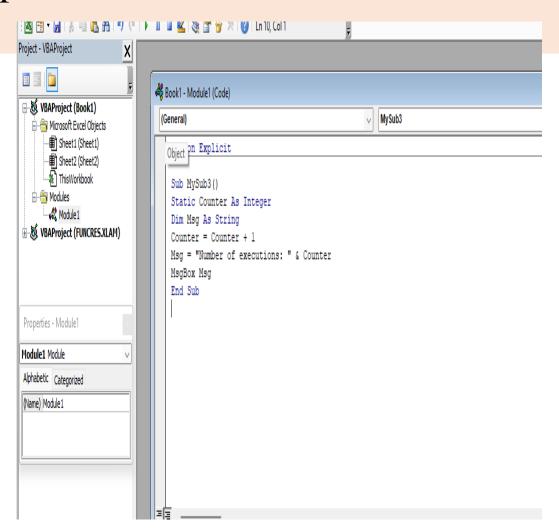


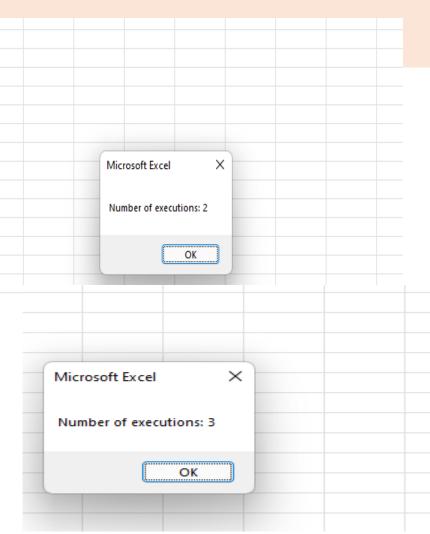


## Lookup coding module for long integers

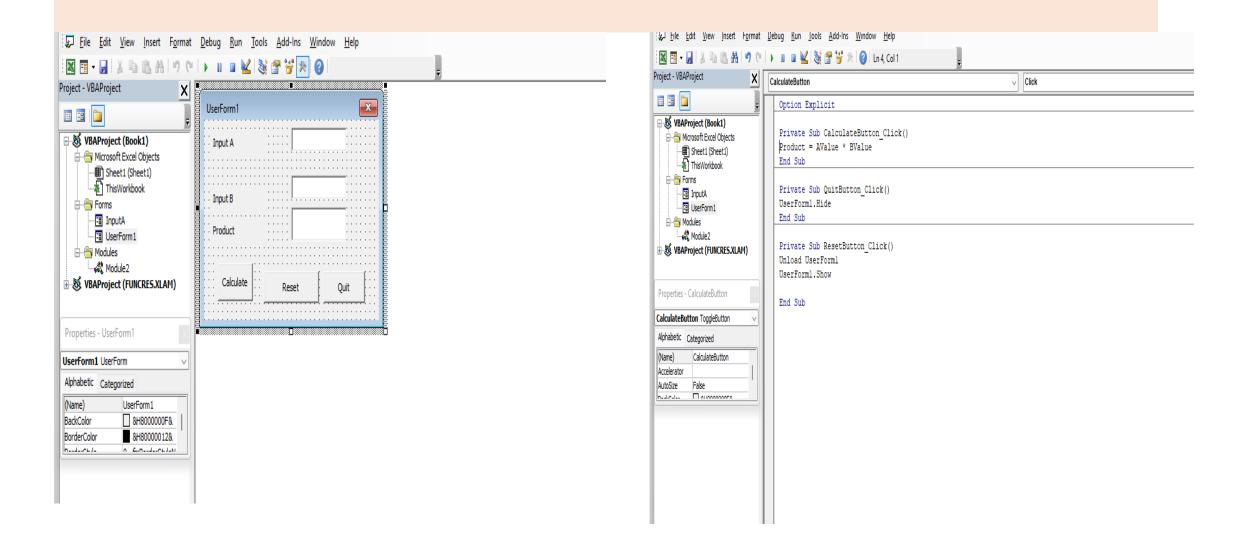


8. Create a message box that displays number of executions of one procedure

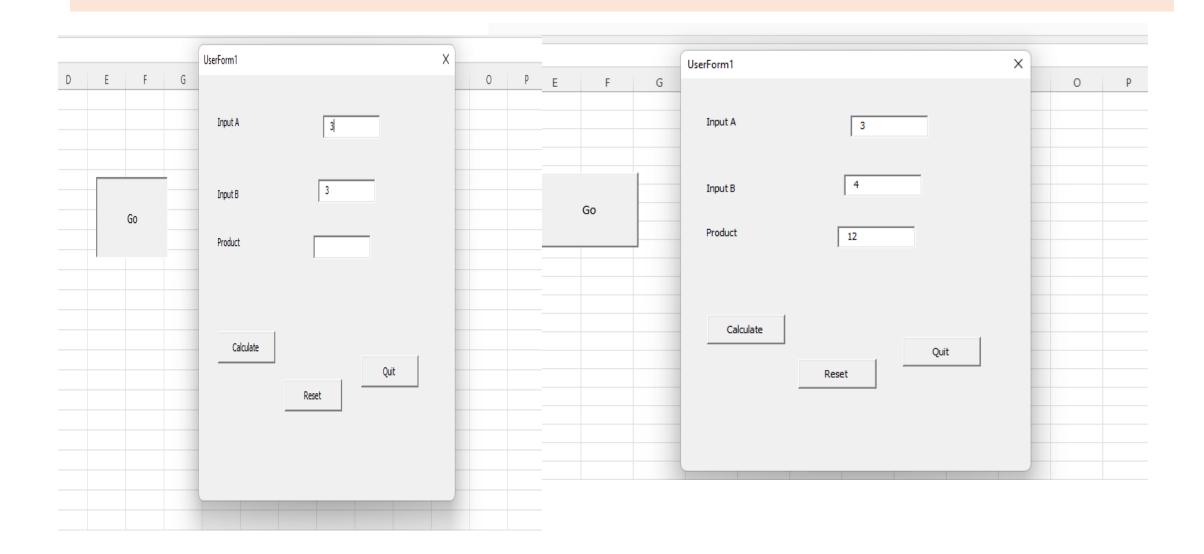




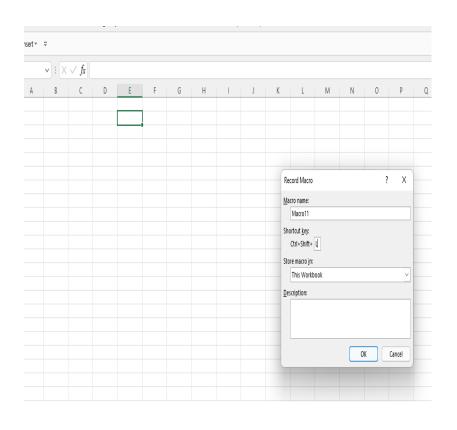
9. Create a user Form that has two text boxes and a button to calculate sum and show it in a message box.

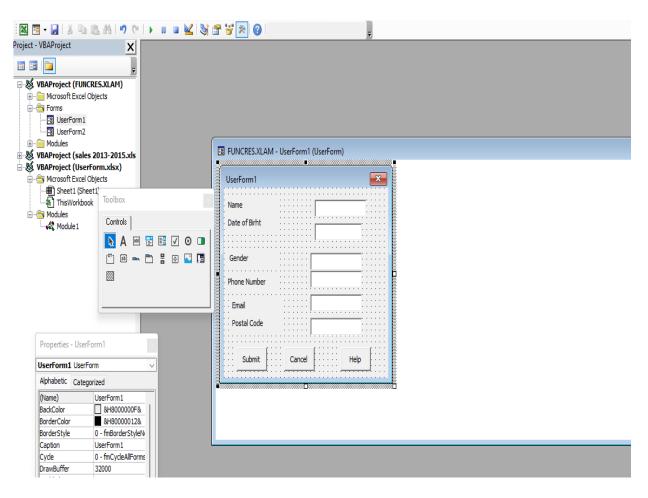


### Two text boxes and a button to calculate sum Cont'd

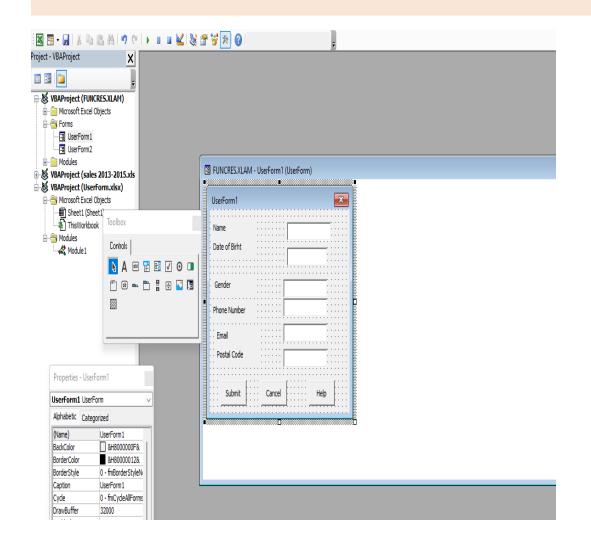


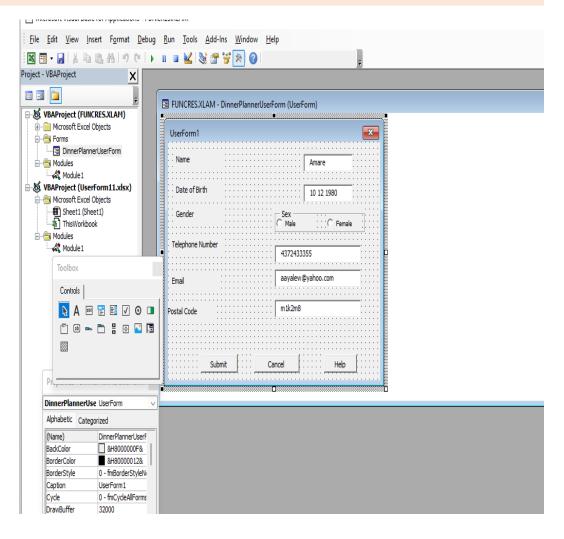
10. create a User Form in Excel VBA to get name, date of birth, gender, telephone number, email, and postal code from the user and store the value provided by the user in the worksheet



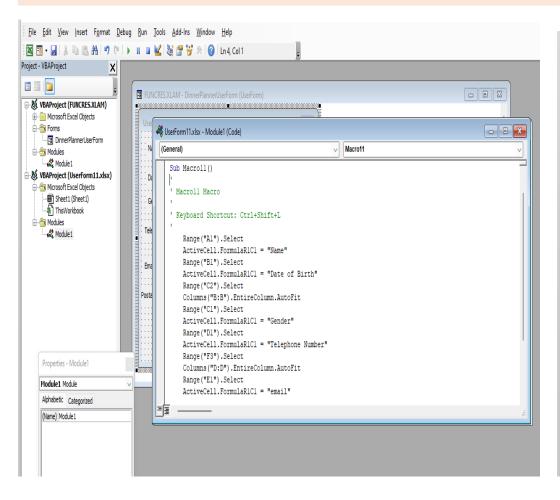


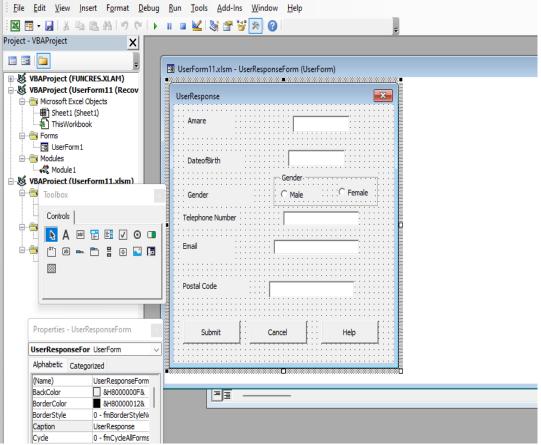
#### Cont'd



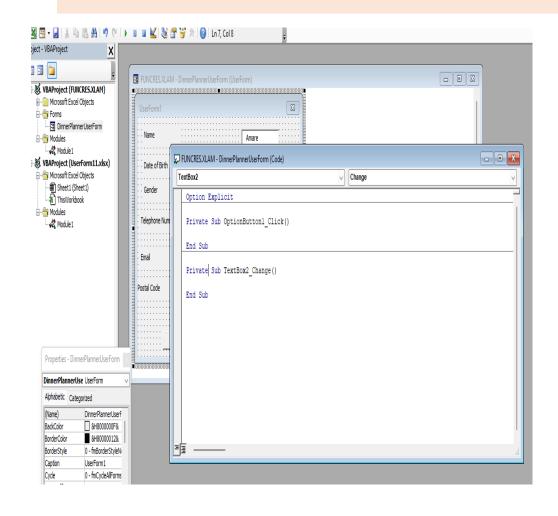


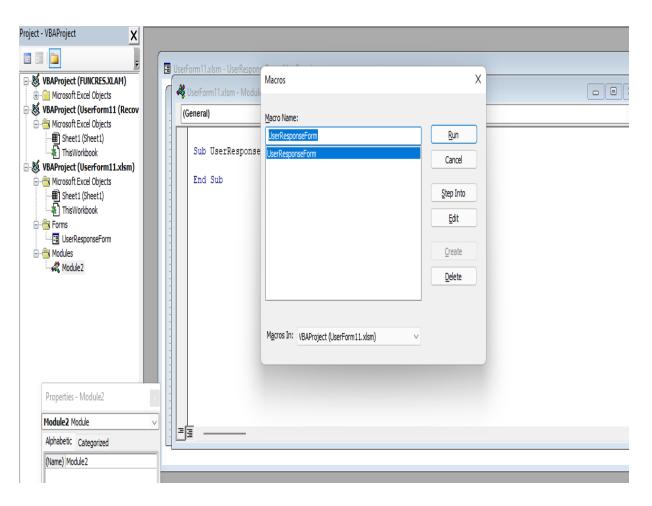
#### Cont'd



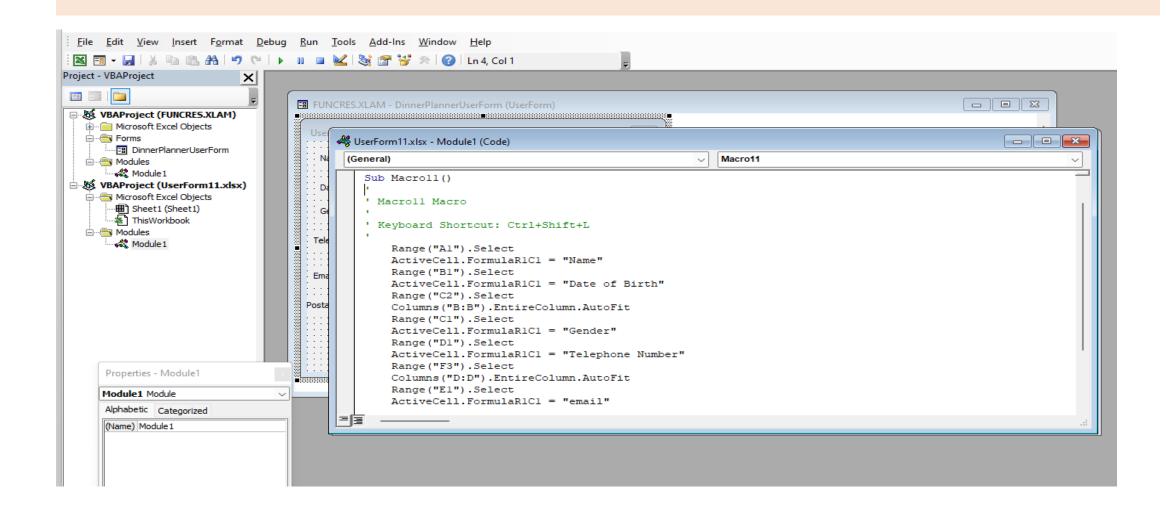


### Dialog Box on the module form Macro





#### Code for initiation



#### Conclusion

- 1. The company have been sold the greatest sales in 2015 and Parker was sold more products followed by Lee.
- 2. The company sales increased by 4.67% in 2015 in relation with 2014 sales. In each year(2013 & 2015) April is the good sales season and customers had some preference for some products.
- 3. The company have been more sales in the central region in both 2013 and 2015 years and has much more sales difference than other regions.
- 4. Ice-cream is the maximum sold product by the company in 2013 and 2015

#### Recommendations

- The company must promote all the products available for West, south and North sales regions to reach out more customers by differentiating products to customers to build its commutative advantage
- Training salespersons North, West and South sales regions to address new customers and retain royal customers by developing customer driven product features.
- Declaring the best salesperson of the year to acknowledge for employees with maximum sales for the year.
- Maximize the supply of seasonal products to customers by analyzing product attributes before shifting to other competitors.